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News Summary

SUNDAY, DECEMBER 5, 1976

International

President Ferdinand E. Marcos of the Philippines, who was said to be displeased, upset a tentative agreement between his Foreign Minister and Secretary of State Henry A. Kissinger that would have given the Marcos Government \$1 billion in additional American aid over a five-year period. The President's dissatisfaction with what was described as the loose terms of the accord was made known to State Department officials, who had announced Saturday that an agreement had been reached. [Page 1, Column 6.]

Benjamin Britten, who was generally regarded as Britain's greatest composer since Henry Purcell, died at his home in Aldeburgh. He was 63. A heart condition had worsened in recent weeks and "there was nothing a hospital could do for him any more," a friend said. Queen Elizabeth II had made the composer a lord last June. [P-4-6.]

Japan's governing Liberal-Democratic Party faces the possibility of losing the comfortable legislative majority it has held for more than two decades in an election today. Voters will choose 511 members of the lower house of Parliament. [3-3-6.]

A new Protestant denomination — Association of Evangelical Lutheran Churches — was formally constituted in Chicago where more than 140 delegates from the new church's five regional synods attended a "founding convention." The denomination's members are about 75,000 theological moderates. 150 congregations across the nation who left the 2.8-million-member Lutheran Church-Missouri Synod because of a conflict with its president. [28-1-2.]

Metropolitan

The effect of retrenchment on municipal services and a general physical deterioration in New York City are everywhere; yet there is a feeling, City Hall that the city has somehow managed to survive its ordeal of fiscal austerity so far with a surprising amount of its ability to provide services intact. But, starting July 1, \$500 million additional in savings must be achieved and the budget is to be balanced under state and Federal law. [1:1-2.]

Retailers, with the city's permission propose to turn Fifth Avenue from 34 to 59th Street into a pedestrian mall the next two Sundays at the height of the Christmas shopping season. Cars would be allowed in the area. Lo & Taylor, for the first time in its 15 year history in the city, will open Sunday. [1:1-2.]

A suspicious fire at the Livingston H. dormitory at Columbia University forced the evacuation of nearly 1,000 students. Some jumped from second-story or third-story ledges in panic and other hung out of windows seeking relief from smoke. Fourteen students suffered minor burns and lacerations, and one was hospitalized with second-degree or third-degree burns. [1:3.]

While she was breathing with the aid of a hospital's respirator, a 17-year-old Long Island schoolgirl whose brain has severely been damaged in an apparent mugging, was pronounced "medically dead." Her parents, her family doctor and the head of the Suffolk County Medical Society consented to the decision. The circumstances in which Kare Pomroy was pronounced dead are expected to be a central issue in the prosecution of a 27-year-old man charged with her murder. [47:1.]

National

Former New Jersey Congressman Cornelius Gallagher's testimony and records have been subpoenaed by the Department of Justice in its widening investigation of alleged South Korean influence peddling and bribery in Washington. Government and legal sources said Tongsun Park, a South Korean businessman, is also expected to be subpoenaed. [1:4-5.]

Critics of President Park Chung Hee of South Korea say they are trying to persuade Maj. Gen. Kim Yung Hwan, the Washington operations chief of the South Korean Intelligence Agency, to defect to the United States and cooperate with the Federal inquiry into alleged bribery by Korean interests of American Congressmen. Supporters of President Park say they are trying equally hard to keep General Kim in line and have him return home as he was ordered. [29:1.]

Quotation of the Day

"The order from the judge said she died on Nov. 20, when her brain activity stopped, so there can be no official time of death on Saturday." — John Corrigan, spokesman at a Jacksonville, Fla., hospital, reporting the case of young woman whose vital functions were maintained mechanically until yesterday. [26:1.]

Index

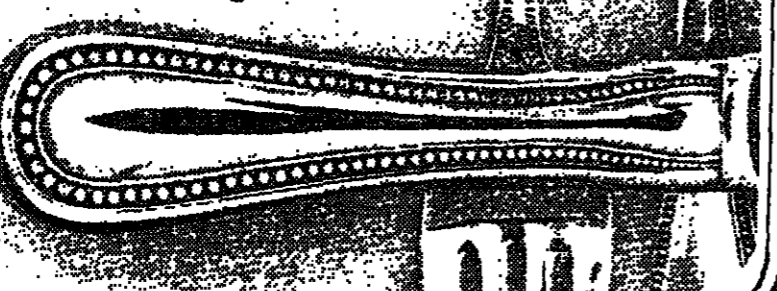
International	
Crowded roads of China give insights to way of life	1
Arafat said to reach accord with Syria on weapons	3
French worry about declining birth rate	6
Progress is slow in Vienna troops reduction talks	8
Hungary still seeks return of crown	11
Black nationalists clash at Rhodesia conference	13
Bokassa turns Central African Republic into empire	15
Italian women open drive to curb rapes	17
Minoan town being excavated in Crete	21
Portugal's municipal election expected to have wide effect	23
Indian press slowly sinks into submission	24
Head of South Korean C.I.A. is ousted	28
New Brunswick town seen as microcosm of divided Canada	33
Government/Politics	
Washington's Mayor is under fire	27
Dr. June Christmas plans H.E.W. transition	35
40 named to Carter inauguration panel	65
New York political notes	72
Beatty loses leadership post in Senate shift	85
General	
"Dictionary of African Biography" to be published next year	16
Bar offers guidelines for lawyers leaving Government service	37
Nursing-home contract talks begin in earnest	40
Alabama jails resume accepting prisoners	43
Handbook urges more freedom for retarded	51
Sheriff, 90, recalls dangerous times	59
Eight-domed home startles motorists	64
Amusements/Arts	
Music in Review	91
Festival Ballet of Spain opens	91
Ailey dancers present "Gazelle"	91
Bernstein leads Philharmonic in Shostakovich's 14th Symphony	91
Dessoff Choirs open season	91
Stanley Clarke and John McLaughlin give jazz-rock concert	91
CORRECTION	
An article in last Sunday's New York Times reported erroneously that, according to testimony at the trial of Gov. Marvin Mandel of Maryland, Thomas Hunter Lowe, a state judge, had been given an interest in a land deal at minimal cost. The testimony was that Governor Mandel, not Judge Lowe, had shared in the land deal.	

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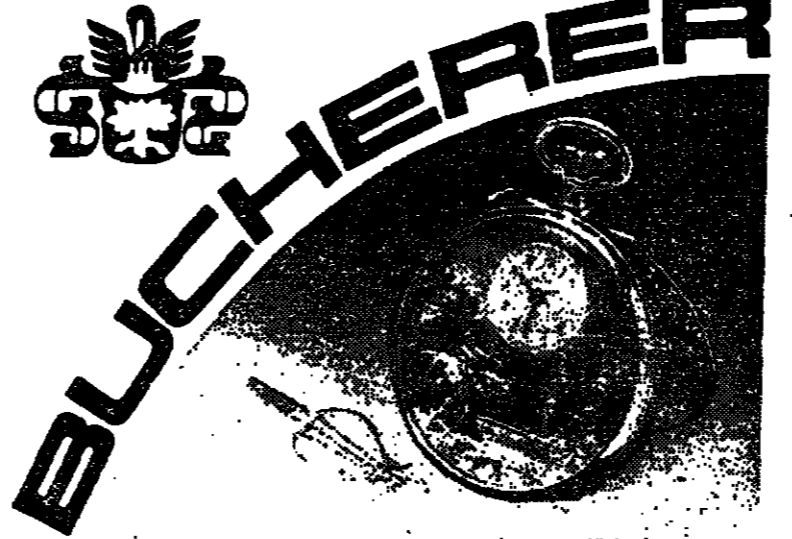
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سكوت من الاصل

News Summary

Liberal-Democratic... A new Protestant... Metropolitan... who was generally... He was 63. A heart... died in recent weeks... a friend said... made the com-... 124-6.]

Liberal-Democratic... five majority it has... two decades in an... choose 511... house of Parlia-

Congressman Cor... and records... Department... widening in-... South Korean... bribery in Wash-... and legal courses... South Korean... expected to be

Park Chung Hee... they are trying to... Kim Young Hwan... chief of the... Agency, to... States and coop-... inquiry into al-... Korean interests of... Supporters of... they are trying... General Kim in... return home as he

While she was breathing... hospital's respirator... Long Island schoolgirl... severely been damaged... mugging, was pronounced... Her parents, her... and the head of the... Medical Society, consen-... The circumstances... Pomroy was pronounced... to be a central is-... ector of a 27-year-old... with her murder. [121.]

Quotation of the... "The order from the... died on Nov. 20, when... ity stopped, so there... time of death on Sa-... Corriegan, spokesman... governing their pres-... Syria occupation force... to use force if neces-... yesterday. [201.]

State wins right to build... road... Hope rises again for health... Square... Lincoln Hospital likens... field road work... Windmill separator to be... Mail survey results in... United States is to put... zone into effect on March 1... Few take advantage of... consultation

Education/Welfare... Mexican-Americans face... college... Campus innovations bring... crime... Health/Science... Experts fear setback in... Federal aides widen chert... case positions

Amusements/Arts... Music in Review... Festival Ballet of Spole... After dancers present... Bernstein leads Philhar... Shostakovich's 14th Sym... Dessoff choreo open seas... Starting Circle and John M... give dancers a concert

Correction... An article in last Sunday's... Times reported erroneously... according to information at... Gov. Rockefeller's... This was a misunderstanding... had been taken as an inter-... doer of a criminal case... was that Governor Rockefeller... Lowe had shared in the

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President Tito of Yugoslavia greeting Yasser Arafat, head of the Palestine Liberation Organization, in Belgrade early yesterday.

Arafat Is Said to Agree to Yield Heavy Arms in Lebanon to Syrians

MASCUS, Syria, Dec. 4 (AP)—Yasser Arafat, head of the Palestine Liberation Organization, is said to have agreed to yield heavy weapons to Syrians in return for protection and diplomatic help, Arab sources said today. Sources said the deal was worked out last night in talks between Mr. Arafat and President Assad. He is to be guarded by guerrillas and peacekeeping troops, they added. Assad agreed in turn to have Syrian troops in Lebanon assume responsibility for protecting the Palestinians and any raids by Israelis or Christian forces, the sources added. A reported agreement would remove Syrian troops from Lebanon, which is being used as a base for the three-week-old Lebanese cease-fire, which is being imposed by the Arab League peacekeeping force. Mr. Jumblat, the leader of the Progressive Socialist Party and a tribal leader of the Moslem Druse sect, heads the central political council of the alliance of Lebanon's leftist parties in the country's strife. He was at his mountain resort south of Beirut, where he normally spends the winter, when the explosion announcement said that the explosion had involved about 45 pounds of dynamite in a parked car.

Car Blast Near Jumblat's Home BEIRUT, Lebanon, Dec. 4 (AP)—A car carrying a load of dynamite exploded today 100 yards from the town residence of the Lebanese leftist leader, Kamal Jumblat, killing two persons and wounding 15. Eight cars and several apartment buildings along the street in an exclusive Moslem residential district in west Beirut were heavily damaged by the blast. It came as new fighting flared between leftists and rightists in north and south Lebanon in violation of the cease-fire imposed by the Arab League peacekeeping force. Mr. Jumblat, the leader of the Progressive Socialist Party and a tribal leader of the Moslem Druse sect, heads the central political council of the alliance of Lebanon's leftist parties in the country's strife. He was at his mountain resort south of Beirut, where he normally spends the winter, when the explosion announcement said that the explosion had involved about 45 pounds of dynamite in a parked car.

U.S., Canada Face Fishery Issue

JOHN'S, Newfoundland, Dec. 4 (AP)—Canada is preparing for the vast fish protection task that is due to begin Friday in Washington. Little improvement in eastern Canadian fisheries is expected in 1977, since Canada's own fish quotas will not be set until 1978. For the time being, Canadian fishermen are to continue to follow quotas set by the International Commission for the Northwest Atlantic Fisheries, which represents the 18 countries that send trawlers to the areas off Newfoundland, Nova Scotia, and the United States Northeast. The quotas are smaller than they have ever been before, and in a recent meeting with federal officials, decided to divide quotas in such a way that all fish plants would have a reasonable chance of remaining in operation throughout 1977. The plants would have closed earlier this year if the Soviet Union had not agreed to trade some of its redfish quota for a bigger share of capelin stocks. Under the Canadian-Soviet treaty, Soviet ships are permitted to catch fish under Canadian quotas. Similar treaties were signed with Poland and Norway as well as with Spain and Portugal.

United States signed an agreement with the Soviet Union and Mexico last Friday in Washington. Little improvement in eastern Canadian fisheries is expected in 1977, since Canada's own fish quotas will not be set until 1978. For the time being, Canadian fishermen are to continue to follow quotas set by the International Commission for the Northwest Atlantic Fisheries, which represents the 18 countries that send trawlers to the areas off Newfoundland, Nova Scotia, and the United States Northeast. The quotas are smaller than they have ever been before, and in a recent meeting with federal officials, decided to divide quotas in such a way that all fish plants would have a reasonable chance of remaining in operation throughout 1977. The plants would have closed earlier this year if the Soviet Union had not agreed to trade some of its redfish quota for a bigger share of capelin stocks. Under the Canadian-Soviet treaty, Soviet ships are permitted to catch fish under Canadian quotas. Similar treaties were signed with Poland and Norway as well as with Spain and Portugal.

Japan's Conservatives Face Possible Loss of Majority in Vote Today

By ANDREW H. MALCOLM Special to The New York Times

TOKYO, Dec. 4—The campaign loudspeakers were silenced here tonight as Japanese voters prepared for an important election tomorrow to choose 511 members of the lower house of Parliament.

The nationwide election, the 34th since Japan's parliamentary history began in 1890, will provide a crucial test for Japanese democracy. For the first time in more than two decades the governing Liberal-Democratic Party faces a real possibility of losing its comfortable legislative majority.

Such an event, the result of a continuing decline in conservative support over the last 18 years, could usher in a new, potentially unstable, political era in Japan.

The divided opposition—the Socialists, the Communists, the Buddhist-oriented Komeito, the Democratic Socialists, and the five-month-old New Liberal Club—have not for many years been seen as viable government alternatives to the conservatives. While each has its own supporters, they have also provided a safe electoral refuge for dissatisfied voters who are basically conservative.

This election represents the best opportunity since the late 1940's for the opposition parties to capitalize on such voter dissatisfaction as well as on unusual divisions in a Liberal-Democratic Party battered by revelations in the multimillion-dollar Lockheed Aircraft bribery scandal and torn by internal factional rivalries.

Miki's Leadership Challenged For the first time the conservative split is so wide that the party maintained two campaign headquarters, one supporting the 69-year-old party president and Prime Minister Takeo Miki, and the other backing Takeo Fukuda, a 71-year-old former bureaucrat who is challenging Mr. Miki's leadership.

Mr. Miki, a lifelong politician who operates in low-key fashion, was given the party leadership post two years ago after Kakuei Tanaka resigned over alleged financial irregularities. Mr. Miki, a more liberal maverick, has never had a strong power base within the party. His proposals to reform political fund-raising procedures and to tighten antimonopoly laws further alienated party members, who maintain close ties with Japan's powerful business world.

Then, this year, Mr. Miki, unlike other post-war Prime Ministers faced with major scandals, permitted a thorough investigation of the Lockheed bribery allegations that has apparently been free of political influence. The result has been the arrest and indictment of 18 politicians and businessmen so far, including Mr. Tanaka, who

nevertheless is seeking re-election to the lower house as an independent. The party's embarrassment further strained Mr. Miki's support from conservatives, but he maintained that a thorough investigation was necessary to strengthen Japanese democracy.

Both Mr. Miki and Mr. Fukuda have been campaigning throughout the nation, each seeking to aid the electoral fortunes of members of Parliament supporting his cause. This is in preparation for a post-election party caucus that will designate the Liberal-Democrats' candidate for Prime Minister.

Whether it will be Mr. Miki or Mr. Fukuda depends largely on the outcome of tomorrow's voting. The Liberal-Democrats held 283 of the 491 seats in the Parliament that ended last month. To reflect population changes, 20 new seats have been added to urban areas, where the conservatives are weakest.

Mr. Miki has said that 271 seats in the new lower house would represent a victory for the Liberal-Democrats and an endorsement of his administration. That is the minimum number necessary for the party to retain complete control of all the lower house committees.

Mr. Fukuda says anything less than 250 seats would be a defeat prompting the need for new leadership.

Complex Electoral System There are 899 candidates, the second lowest number since the war, running in Japan's 130 electoral districts. Each district sends three to five members to Parliament but the voter votes for only one candidate. This system compels the parties to estimate their strength carefully in each district; too few candidates could waste their voting strength while too many could dilute the vote excessively.

Newspaper polls indicate that the conservatives could well end up with only 256 seats. The polls predict a maintenance of Communist strength at 39 seats, with the Socialists, who had 112, and the Democratic Socialists, who had 19, making moderate gains and the Komeito or Clean Government Party, which had 30 in the last house, making sharp increases.

Such a close parliamentary balance would give added weight to the dozen or so independent candidates who win election and then often affiliate with a party, and to the New Liberal Club. That new conservative party, headed by Yohsei Kono, an incumbent, might win double its present five seats to put itself in a bargaining position to tip the power balance in the lower house. Elections for the upper house, where the Liberal-Democratic majority is already razor thin, are scheduled for next summer. Despite the Lockheed scandal and the current pause in Japan's economic recovery,

Parties in the Japanese Election

Liberal-Democratic Party: The majority party since 1955, it had 283 seats in the last session. Headed by Prime Minister Takeo Miki, it has close ties with big business. It is actually a coalition of conservative political factions constantly jockeying internally for power. The party advocates friendly relations with all nations, particularly the United States.

Japan Socialist Party: The party, led by Tomomi Narita, had 112 seats in the last Parliament. It was organized by members of the defunct pro-World War II proletarian parties in November 1945, and calls for changes in the present administrative and economic system, such as participation by workers' representatives on the important policy board of the Bank of Japan, which indirectly controls Japan's financial institutions. In international affairs, the party advocates a neutral policy, taking a stand for eventual renunciation of the security treaty with the United States and a drastic reduction of Japan's Self-Defense Forces.

Communist Party: The party, led by Kanji Miyamoto, had 39 seats in the lower house. Outlawed during pre-war days, it was formed in November 1945, in the early days of the American occupation, by Communists who were released from prison or who had been underground during the war. The party opposes Japan's alliance with the United States. It promises a sweeping reform of the Japanese economy to promote the people's interests.

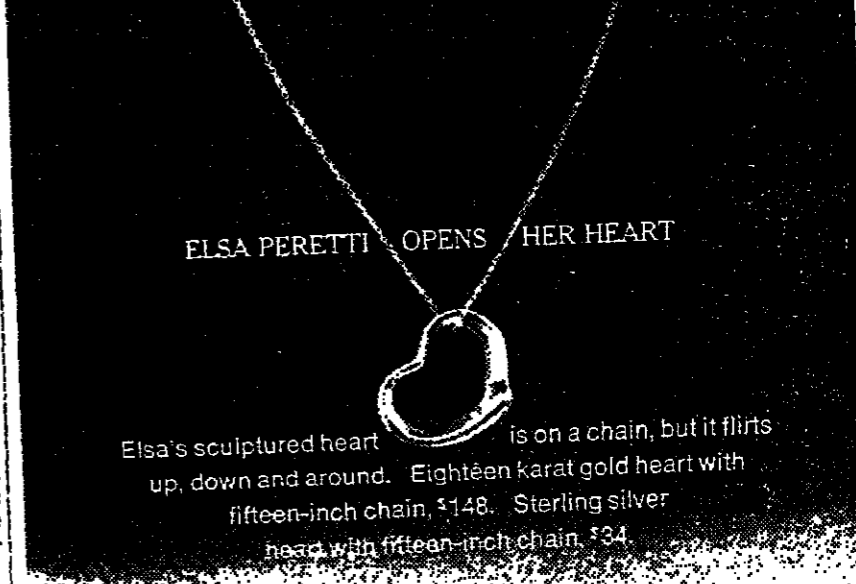
Komeito, or Clean Government Party: Led by Yoshikatsu Takai, it had 30 seats in the last session. The party was founded in 1964 as a political arm of the powerful Buddhist organization known as Soka Gakkai, but the formal link has now been severed. Komeito advocates setting up what it calls a welfare society, with greater emphasis on people's economic interests and less on big business. It is opposed to expansion of Japan's military strength.

Democratic Socialist Party: The party, led by Ikko Kasuga, had 19 seats in the last session. It was organized by right-wing Socialists who seceded from the Socialist Party in November 1959. It has followed a middle-of-the-road policy line. It supports the present arrangements for close political and military cooperation between Japan and the United States and values the function of the mutual security pact.

New Liberal Club: This group, led by Yohsei Kono, had five seats in the last session. It was formed five months ago by young members of Parliament who seceded from the Liberal-Democratic Party. It aims at providing a new conservative alternative. Economically and militarily, it follows a conservative line with emphasis on youth and on revitalization of parliamentary processes.

ery, there are few real national political issues in this affluent land where this year's gross national product is being put at about \$560 billion. Since the last election on Dec. 19, 1972, Japan's population has grown by six million to 112 million. Of the total, 76 percent reside in the teaming cities. That sends a further weakening of the conservatives' once formidable rural base.

Fifty-five million Japanese, or almost half the population, are under the age of 30, and there are indications that when voting they do not feel bound by the traditional family, regional or party allegiances. Of the 18 million Japanese of voting age—20 years or older—6.7 million are eligible to vote for the first time.



Elsa's sculptured heart is on a chain, but it flirts up, down and around. Eighteen karat gold heart with fifteen-inch chain, \$148. Sterling silver heart with fifteen-inch chain, \$34.

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person to person...christmas at bloomingdale's 1000 Third Avenue, New York 355-5900. Open late every evening until Christmas.

Advertisement for SATIN DOLL by Ralph Montenero. The ad features a black and white illustration of a woman in a long, flowing, lace-trimmed gown. The text describes the gown as a 'romantic, ultra feminine' piece, perfect for Christmas. It is made of 'Blanche of satin acetate' and features a 'satin and lace slip gown with a spectacular jacket edged in maribou'. The price is listed as \$160.00. The ad also includes the Bergdorf Goodman logo and store address: 'On the Plaza in New York and White Plains. BERGDORF GOODMAN. OPEN TILL 8:00, SATURDAYS TILL 6:00 WHITE PLAINS, TILL 9:30, SATURDAYS TILL 9:00'. At the bottom, it says 'Mail to 754 Fifth Ave., N.Y. 10019 (212) PL 3-7300. Specify Gift Wrap. Please add 1.55 shipping and delivery and see other Bergdorf Goodman advertising on Pages 92, 96 and 97'.

Advertisement for jewelry. The ad features a black and white photograph of a woman's face, looking directly at the camera. She is wearing a necklace with a large diamond pendant. The text reads: 'Did someone say diamonds, rubies, emeralds and sapphires? In all ears. The girls on... woman's mood... Three holes of gold... 14.5, serve as... settings to circle... precious pairs... diamonds, 50 ct... 22K rubies... emeralds or... sapphires, each... \$35. All in 14K... yellow gold. By... the whole... woman's rhythm is... 1445. Fine Jewelry... Collections... Street Floor. The best things come in shiny packages from Saks Fifth Avenue. NEW YORK • WHITE PLAINS • SPRINGFIELD • GARDEN CITY'.

Advertisement for jewelry. The ad features a black and white photograph of a woman's face, looking directly at the camera. She is wearing a necklace with a large diamond pendant. The text reads: 'take her night flying... into your own constellation. Heaven's Above, a ray of 14k gold chain. Three feet centered with a diamond trimmed cloud. Anchored by a pave diamond star and the elegant moon with diamond mouth and eye. By Golden Nonsense. 475.00. One of a collection in gold, diamonds and precious stones from 50.00 to 1000.00. Exclusively ours in Qui-de-Sac, The Arcade, New York only. person to person...christmas at bloomingdale's 1000 Third Avenue, New York 355-5900. Open late every evening until Christmas.'

Altmann & Co.

Two New National Dailies Planned in France Could Play a Crucial Role in '78 Elections

Special to The New York Times
 PARIS, Dec. 4—Preparations are under way for the publication here next year of two new national dailies—one appealing to the supporters of the Socialist-Communist opposition, the other to the political center, which backs President Valéry Giscard d'Estaing.

The two newspapers could play an important role in the parliamentary elections that are scheduled for the spring of 1978 at the latest. All recent opinion polls have shown that voter sentiment is so evenly divided between supporters of the Government coalition of liberals and conservatives and the Socialist-Com-

munist opposition that the slightest shift of opinion could make the difference.

Both new papers appear headed for morning circulation. There are now only four major morning papers in Paris, all apparently facing uncertain futures.

They are the pro-Government Figaro, the right-wing tabloid, Le Parisien Libéré, the populist L'Aurore and the Communist organ, L'Humanité, the circulation of which has been steadily falling.

Name Is Closely Guarded Secret

The more ambitious of the two new projects is for a mass-circulation left-wing paper. Its name is a closely guarded secret.

The man behind the project is Claude

Ferdriel, aged 50, the successful publisher of Le Nouvel Observateur, a Socialist-leaning national news magazine with special appeal to intellectuals.

Mr. Ferdriel said in an interview that he felt sure there was room for his daily. He also said that his paper would make a special effort to interest the young, many of whom read no newspaper at all.

He said he was aiming at a circulation of 500,000, or 50,000 more than Figaro's and nearly three times the 180,000 of L'Humanité.

The project is being prepared in temporary offices on Place des Victoires in downtown Paris by a team of 20 journal-

ists under the direction of Boris Kidel, a former correspondent here for The Observer of London. Forty more journalists are due to join the operation on Feb. 1, target date for the paper's publication.

The projected centrist daily, probably also a morning paper, is scheduled for publication next September, with its name as yet uncertain.

The man behind it is Joseph Fontanet, 55, a former Minister of Education and of Labor under the late President Georges Pompidou.

Planned press run is for an initial 100,000 copies. Overseeing preparations is Philippe Heymann, former editor of the French edition of Vision. Operations are

conducted from offices in the building of the Club de Paris, a political debating society founded by Mr. Fontanet two years ago. The club publishes papers on such subjects as the introduction of systems analysis into planning, economic inequalities and desirable growth rates.

Mr. Fontanet said that the idea of the daily grew out of the unexpected success of the society and its papers. Club de Paris now has 2,800 members, mostly in industry, the Government and the universities.

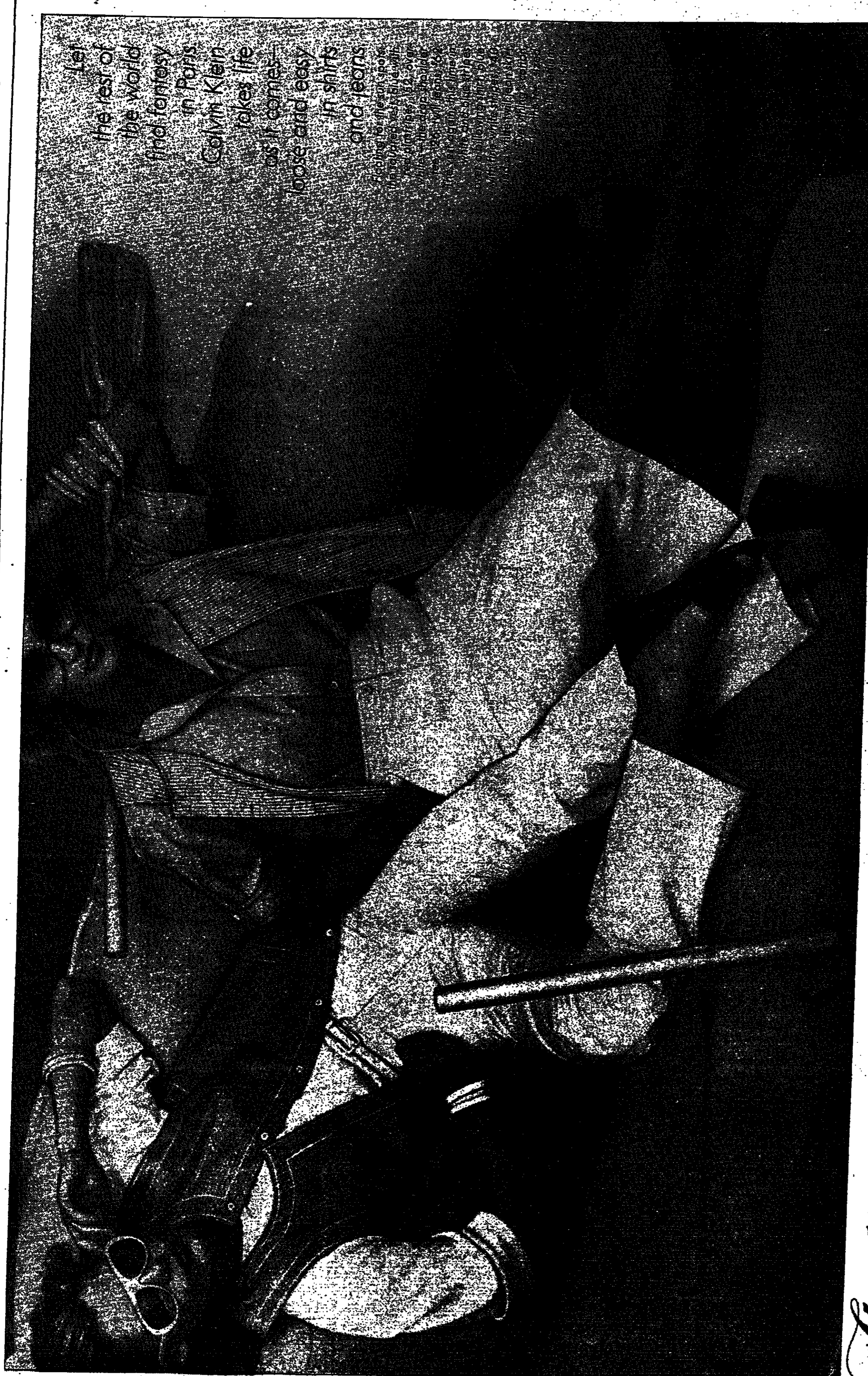
Both Mr. Fontanet and Mr. Ferdriel said that their newspapers would be non-party affiliated and critical of anybody if warranted.

World News Briefs

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White Plains, Springfield and Garden City Monday through Saturday until 9:00 p.m.

12,000 Troops in Russian



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China Says 12,000 Troops Were Used in Fukien

KING, Dec. 4 (Reuters)—The Chinese
munist Party newspaper Jenmin Jih
said today that more than 12,000
troops were mobilized in Fukien Province
to counter sabotage and factionalism by
members of the purged "gang of four."
It said had plotted to seize power
and to sabotage the party's military leader-
ship and of stirring up "bourgeois fac-
tiousness" in Fukien.
The newspaper accused Chairman
Deng Xiaoping's widow, Chiang Ching, and her radi-
cal followers of "disturbing the army,"
sabotaging the party's unified leader-
ship and of stirring up "bourgeois fac-
tiousness" in Fukien.
They gathered confidants around
themselves and set up a clique for their
selfish interests," the paper said.
The newspaper fabricated slanderous rumors and
used them to direct their spearhead at
three military services in the fore-
front of sabotage activity between the
army and the Government and between
the army and the people.
The radicals "plotted to usurp the
power of the party at all levels,"
the paper concluded in a report titled "The
Fury of Wrath is Raging on the Fukien
Frontier."

Syria Reported to Seize Khaddam Assailant

MASCUS, Syria, Dec. 4 (UPI)—Se-
ven officers today arrested one of sev-
eral gunmen involved in an attempt on
Wednesday to kill Foreign Minister Abdel
Khalil Khaddam, sources close to the in-
formation said.
The others were being sought by the
army, the sources added.
Khaddam was wounded in the arm
when he was ambushed in his car in a
suburb and opened fire with
handguns. The Foreign Minister's wife, who
was in the car to seek help, was
killed by a passing car and was badly
injured.
Hospital sources said Mr. Khaddam
was recovering rapidly but that his wife
remained in serious condition.

Officials Optimistic Turkish Quake Relief

ANKARA, Turkey, Dec. 4 (Reuters)—
United Nations relief officials and Turk-
ish provincial authorities denied reports
that emergency supplies were fail-
ing to reach survivors of last week's
quake in eastern Turkey.
United Nations official said after a
visit to the disaster area that compared
similar relief efforts in various parts
of the world, "the overall picture is better
than average."
He said that everyone had some sort of shelter and
that though much remained to be done,
officials from the office of the United
Nations Disaster Relief Coordinator said
that officials said they had seen no evi-
dence to support foreign press reports
that the army was intercepting much of
the supplies.

Snow and Freezing Fog Deep Across Britain

LONDON, Dec. 4 (AP)—Snow and
freezing fog swept across Britain yester-
day and early today, leaving two persons
dead, dozens injured and hundreds
trapped or stranded.
Traffic was forced to a halt in North
London when icy fog reduced visibility
to a few yards. Several multiple crashes
occurred on the freeways of northern
England.
Snow drifts reached five feet near the
Irish border and snow or frozen
drifts forced postponement of a dozen
European league soccer matches scheduled
today. Weather forecasters said win-
dow conditions would continue all week-
end.

Americans Held by Mexico Begin Hunger Strike

MEXICO CITY, Nov. 4 (AP)—American
prisoners in Mexico, angered by delays
in a prisoner exchange program, have
begun a protest hunger strike.
American women at Los Reyes prison
said they had not eaten for 24 hours and
said they would be joined in the strike today
by American men in men's prisons. The women
said they were taking only water and
fruit juices.
"The time has come for us to realize
that we have been lied to by the Mexican
Government," a group calling itself the
International Freedom Strike Committee
said in announcing the strike on Friday.
About 105 men and 40 women are Mex-
ican City prisoners, and a total of 600 in
other Mexican jails, most of them on drug-
related charges. An exchange treaty
signed Nov. 25 will not take effect until
it has been ratified by each country's
Senate.

Eight Argentina Generals Replaced by Moderates

BUENOS AIRES, Dec. 4 (AP)—The
Argentine army has announced the retirement
of eight generals, including three leading
rightists, in an apparent consolidation of
power for Jorge Videla, the moderate
President.
None of the regional commanders, in-
cluding the reputed leader of the rightists,
Gen. Benjamin Mendez, was removed, but
all their deputies were replaced with offi-
cers regarded as moderates.
According to military sources, the basic
difference between the two groups is that
rightists want the military to remain in
control while moderates want civilian
democracy restored in the near future.
Meanwhile, an Irish priest, Rev. Fr.
Patrick Rice, was freed Friday and de-
parted after having been in prison since
October.

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FRANCE CRACKS DOWN ON EVASION OF TAXES

Long-Time Habit Being Undermined
Collectors Intensify Pressure
Complaints Growing Louder

By JAMES F. CLARITY
Special to The New York Times

PARIS, Dec. 4—The French, who used to consider tax evasion a national pastime and birthright, are feeling increasingly harassed by the Government's determination to collect.

Tax agents—collectively and pejoratively known as *le fisc*—have begun to exert pressure on potential taxpayers in a country where fewer than half of them pay income tax. Loopholes in old laws are being plugged and dramatic examples are being made of a few entertainers charged with cheating.

The spreading clamor against zealous action has provoked a surprising, though unspecific, suggestion by President Valéry Giscard d'Estaing, who started his public career as a public finance expert, that there might be a need for it to control the tax controllers.

The public furor has also evoked recollections in the press of the anti-tax oujave movement, named for the shopkeeper-politician Pierre Poujade, that swept the country 20 years ago and faded only in the late 1960's with the relaxation of taxation. The dispute has also provoked government decision to investigate and intensify vigilante action against the tax inspectors who travel the country to reduce tax cheating, estimated at 1 billion francs a year.

Whether the President's suggestion, which he did not elaborate, will discourage the collectors and console the taxpayers is unsure. But the reasons for the campaign seem clear.

The campaign is partly motivated by the need for more money in the treasury. It seems, by the need of the center Government of President Giscard d'Estaing to counteract leftist policies by showing that France is coming more egalitarian.

As a result of the campaign is that tax collection in this country is no longer a joke, although cynically evasive evasion attempts persist.

In recent days there have been news reports of suicides by people allegedly harassed by tax agents. Some of them or so reported to have preferred to face the rigors of control and were shopkeepers, and the head of a national shopkeepers' association, René Nicoud, is threatening to "take matters into our own hands."

Nicoud, who has a reputation as a fierce government-baiter of popular indignation, said that "we are in the face of an administration of inquisition of corporatism, that denies its mission, which denies all sense of humanity, we must react." His threatened reaction is the formation of "antirepression squads" to combat the collectors.

The Government has processed 44,000 potential cases of tax evasion last year, but remaining virtually silent for several days in the growing controversy, the Government reacted sharply, disclosing that it was opening a formal investigation into Mr. Nicoud's threats to create vigilante groups to act against tax collectors.

Official sources at the Ministry of Finance and Economy said that "the Government will not permit the development of such intimidation. The persons who are responsible for threats will be brought to justice."

Before the Government disclosed its plan earlier this week, a respected Gaullist member of the National Assembly called for the creation of a proper code of fiscal procedure that can assure taxpayers that inspections will be impartial, by measures that respect the law and the people simultaneously.

He added that "public opinion is justified by the fact that the suicides—those of small merchants or craftsmen, generally of the poorest means—have intensified collection effort is also hitting richer people, among them the singer Aznavour, who has been charged with evasion of \$300,000 in taxes. He has reacted angrily, stating in a radio interview that the police who tried to find him to deliver another move, the Government is using a new method to curb the widespread practice of registering cars as company-owned, and tax deductible, when they are actually used for private purposes. Each company-owned car is to carry a large red sticker on its windshield, thereby making it easier for inspectors to catch someone using the car for touring trips and ski weekends. The owner of a small company said he would gladly have his company sell him his car at an extremely low price.

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The ingredients are simple. Just smooth as **satin** (because it is satin) polyester. Now here's all you have to do. Take this pair of gleam-pants and top with any of these soft-shiners. You'll find they blend beautifully, no matter how you **mix** them. Add a dash of your favorite spicy fragrance. And there you are, ready to enjoy.

But that's not all. Here's your number-two reward for being a faithful Altman-ite. Our prices (and remember these are **Oscar de la Renta** designs) won't put a crimp in your Christmas budget.

Pull-on pajama pants in palm green or Arabian aqua, 40.00. Blouson top (in our big sketch) in palm green, with elasticized hip-band, 38.00.

The tunic comes in a **shocking** shade called **passionata pink**, with aqua trim, 45.00.

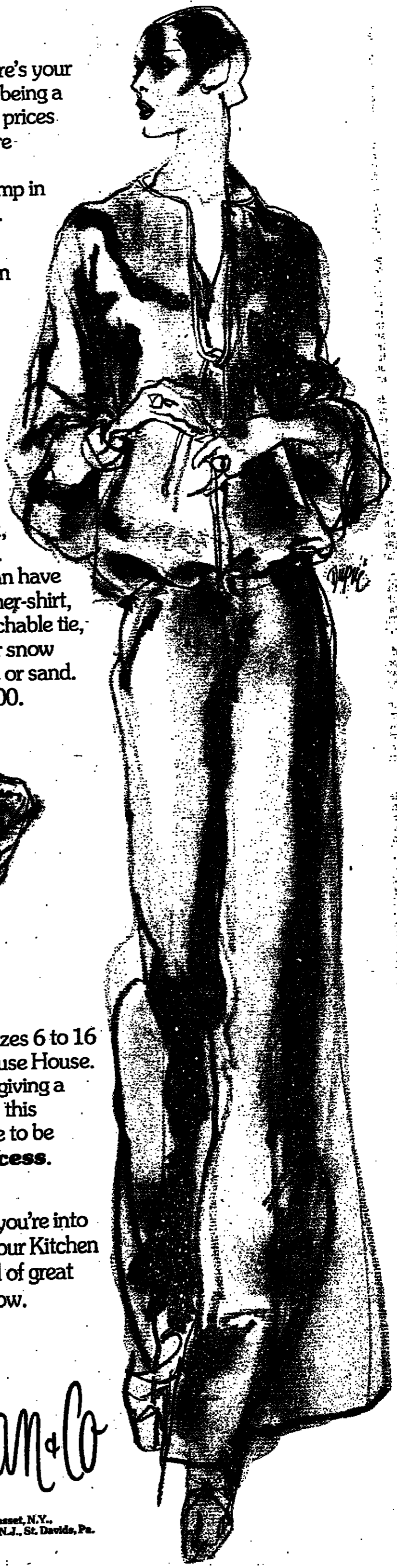
And you can have the shimmer-shirt, with detachable tie, in either snow white or sand. 40.00.

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In Vienna, East-West Once-a-Week Talks on Reduction of Forces Still Drag Along After More Than 3 Years

By PAUL HOFMANN
Special to The New York Times

VIENNA, Dec. 4—An American, introduced to a Chinese diplomat at a recent cocktail party here, identified himself as a participant in the long-standing "M.B.F.R. talks."
"Ah," the diplomat shot back, "More Battalions for Russia."
Actually, M.B.F.R. stands for "mutual and balanced force reductions," the Western name for the subject of the East-West negotiations that have been going on in Vienna for more than three years.
Very little progress is visible so far toward an agreement on reducing military forces in Central Europe. Yet Peking, for one, is following the negotiations

between 12 members of the North Atlantic Treaty Organization and seven Warsaw Pact countries with the closest attention.
"Peking's interest is great and clearly negative," a Western participant in the Vienna talks observed recently. "China fears that any Soviet troops that are withdrawn from Europe will be re-deployed on its frontiers. And Moscow keeps negotiating with us because obviously it doesn't relish the prospect of a two-front war—in Europe and with China."
Another country outside the Vienna talks that is eager to know what's going on here is Yugoslavia, since the strength of Soviet forces in Central Europe affect Yugoslav security.

The United States is periodically informing the Yugoslav Government of developments.
Delegates Meet Once Weekly
Every Thursday morning, delegates meet amid the splendor of the imperial gala hall in the Hofburg and listen to a statement that one of them reads. There is no debate; proceedings usually take less than an hour. Before and after Christmas and during other periods, delegates take several weeks off.
Stanley R. Resor, the chief of the United States delegation, said of the talks in an interview:
"I am naturally disappointed that the negotiations have not achieved more in three years. However, in spite of this and the complexity of the subject matter

of the talks, remain confident that there will be a positive outcome."
Mr. Resor, a former Secretary of the Army, and other participants in the Vienna parley stress that most of the work is done in East-West contacts behind the scenes rather than at the meetings on Thursdays.
Since October 1973, when the talks began, issues have been sharply defined, and a common language to identify controversial points has been developed, delegates explain.
NATO says it aims at creating an East-West equilibrium in ground forces in Central Europe through substantial troop withdrawals.
The Vienna talks cover an arbitrarily

delimited area—Belgium, the Netherlands, Luxembourg, West Germany, East Germany, Poland and Czechoslovakia.
According to NATO, the Warsaw Pact has 925,000 troops and 15,500 tanks in its part of the region, against the West's 777,000 troops and 6,000 tanks. The Warsaw Pact, after much prodding, submitted some data last June concerning its military strength in Central Europe.
The Western alliance considers it a minor breakthrough that the Soviet bloc could be induced to disclose figures, but wants them to be revised to become comparable to Western military data.
The United States offered last December to reduce certain of its nuclear armaments in Europe in the course of

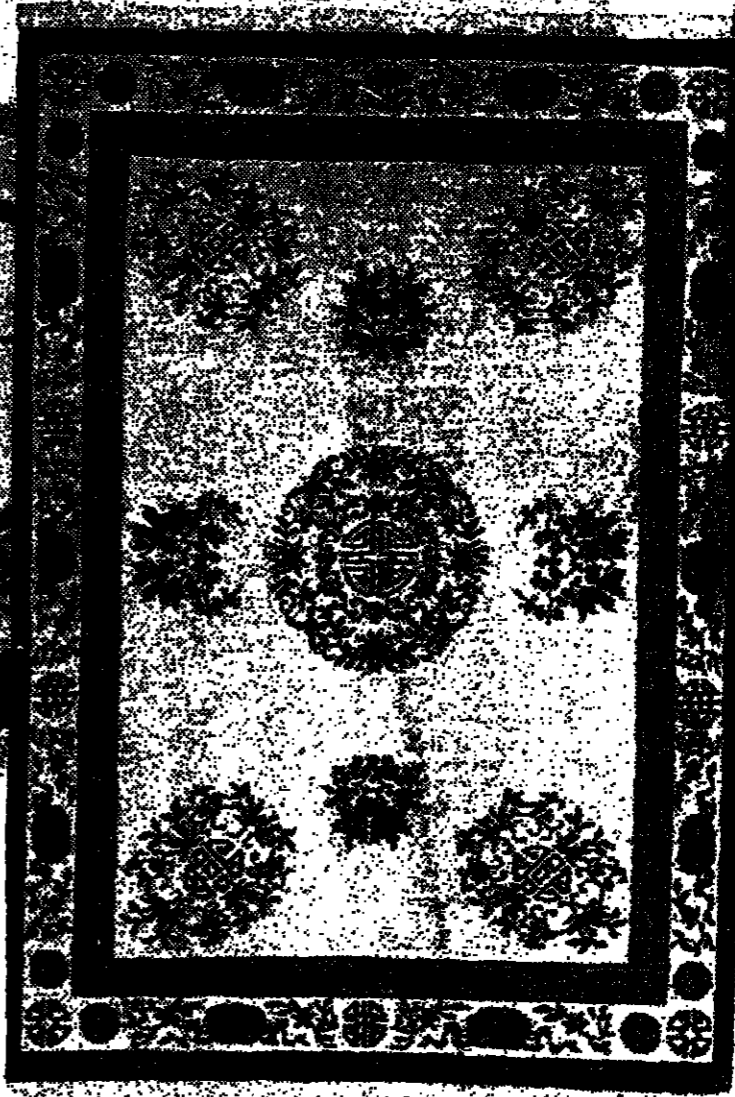
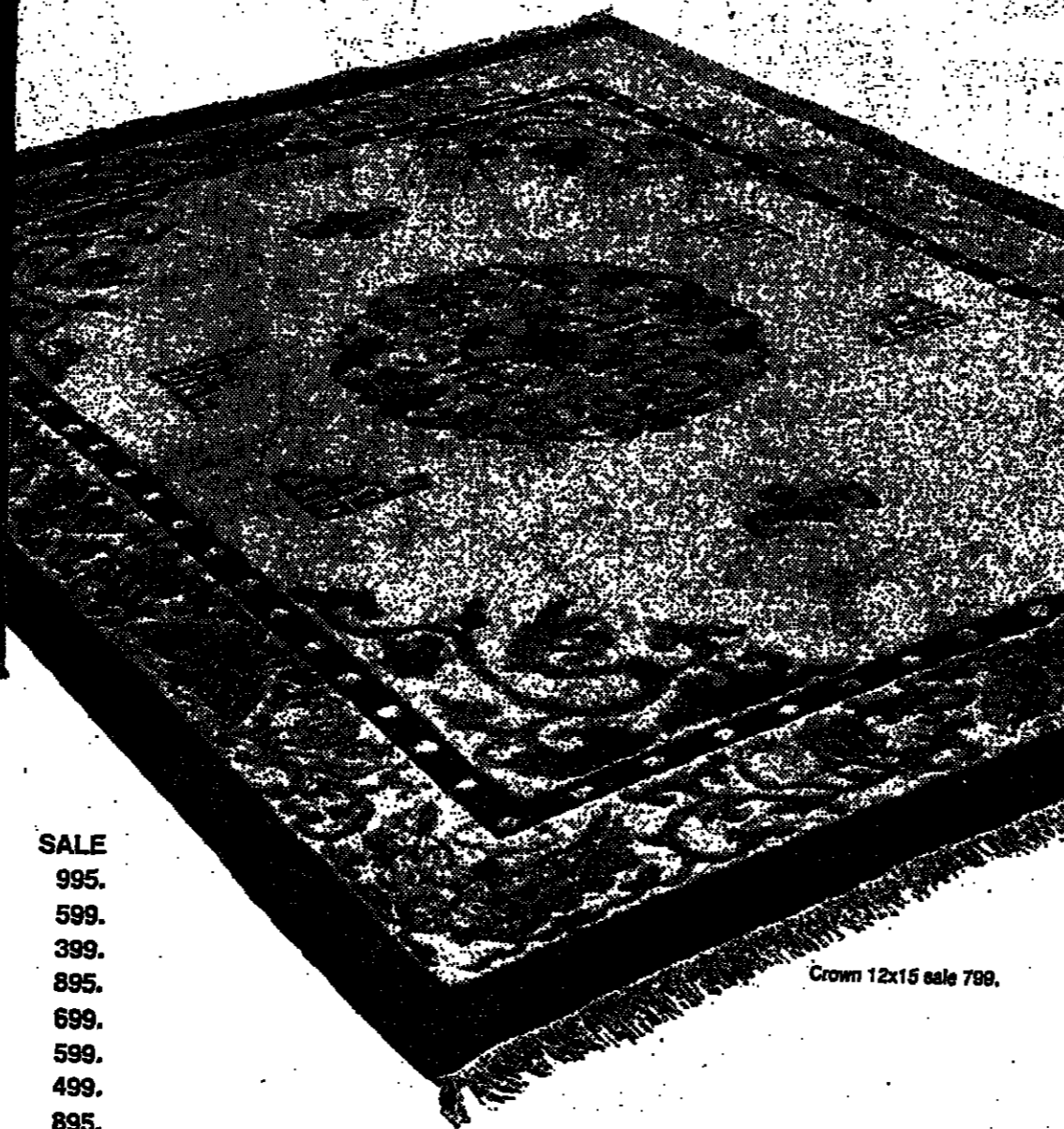
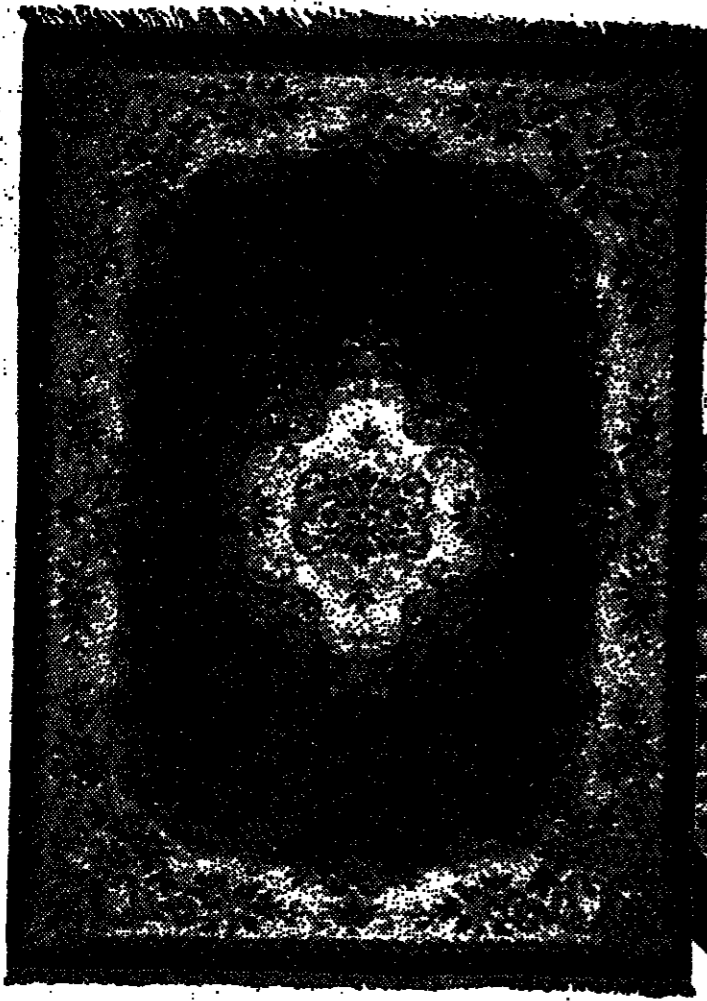
phased and truly balanced force reductions.
Moscow so far does not want to the world "balanced." It keeps re-ling its original proposal of equal cutbacks—battalions for battalions, division for division—and accuses NATO "circumventing" agreements.
The West insists on "balanced" drawdowns, meaning that members of Soviet bloc must pull back more and troops than the other side by their support bases and advanced much closer than those of the American.
The Vienna parley is only indirectly linked with the 30-nation Geneva armament conference and the American Soviet talks on limiting strategic arms, also held in Geneva.

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9x12	Indira, Ivory/Coral	1199.	895.
9x12	Samad, Green/Ivory	895.	699.
9x12	Rizaw, Champagne	999.	599.
8.3x11.6	Basazi, Ivory/Green	865.	499.
9x12	Cathay, Beige	1495.	895.
9x12	Bana, Gold/Black	1395.	795.
9x12	Bicentennial	4999.	3499.
9x12	Samad, Ivory/Rose	895.	699.
9x12	Shiraz, Red	2595.	1795.
8.3x11.6	Crown	600.	499.
9x12	Rabat, White	700.	595.
9x12	Khamaria, Ivory/Green	1095.	599.
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11.9x8.9	Aubusson Design, White/Green	1395.	999.
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12x15	Jinjak, Green	1725.	1535.
10x16	Tiara, Ivory	1496.	799.
10x16	Tiara, Blue	1496.	799.
10.6x13.6	Indira, Ivory/Coffee	1499.	1150.
10.6x17.6	Ganges, Blue	1295.	999.
11.3x14.6	Ashok, Cream/Gold	749.	629.

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9.4x13.6	Basali, Ivory/Blue	1025.	699.
10x14	Indo-Herez	1395.	1095.
9.9x13.4	Aubusson Design, White/Gold	1395.	995.
13.9x9.9	Aubusson Design, White/Green	1895.	1344.
13.6x10	Ming Design, White/Green	1895.	1349.
10x14	Bengali, Ivory/Red	1495.	1029.
12x15	Indira, Green/Ivory	1999.	1450.
12x18	Jaipur, Bronze	2095.	1699.
12x16	Jaipur, Blue	1695.	1399.
10x14	Tiara, Ivory/Green	1120.	799.

All sizes are approximate

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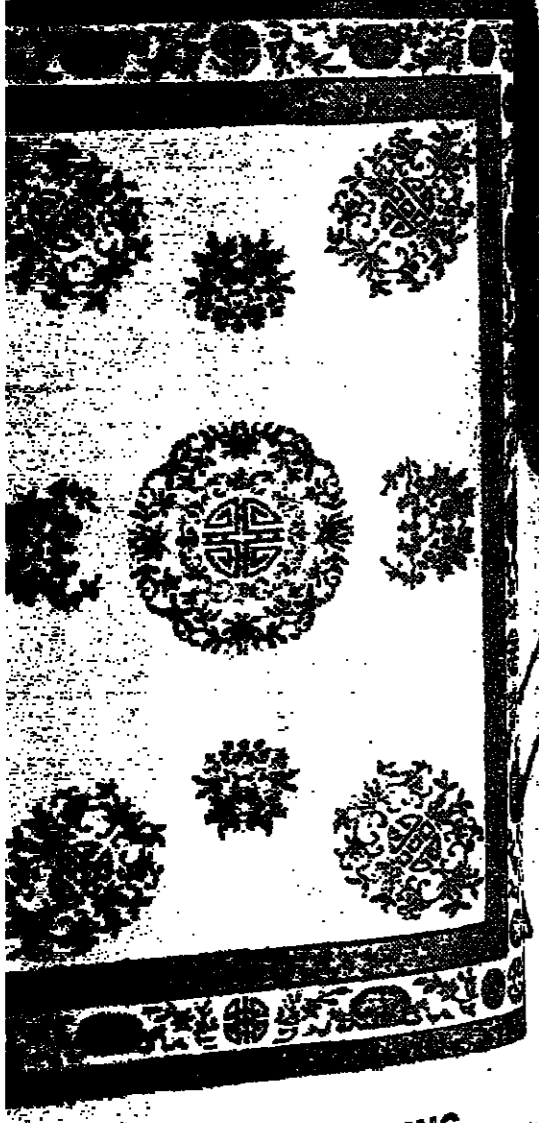
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The West insists on "balan-
drawals, meaning that mem-
Soviet bloc must pull back
and troops than the other
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much closer than those of the
The Vienna parley is only
linked with the 30-nation Ge-
armament conference and the
Soviet talks on limiting strate-
arms, also held in Geneva.

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| Kasali, Ivory-Blue | 1395. |
| Indo-Herez | 1395. |
| Lubusson Design, White-Gold | 1895. |
| Lubusson Design, White-Green | 1895. |
| Wing Design, White-Green | 1495. |
| Bengali, Ivory-Red | 1999. |
| Andira, Green-Ivory | 2095. |
| Japur, Bronze | 1695. |
| Japur, Blue | 1120. |
| Fara, Ivory-Green | |
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Bob Marley, Reggae Singer, Is Hurt

KINGSTON, Jamaica, Dec. 4 (UPI)—Bob Marley, the Jamaican folk singer, and three members of his troupe were shot and wounded by gunmen who invaded his home in Kingston, the police said today.

Mr. Marley was shot in the arm in the attack. Hospital officials said the wounds of the three others were not critical.

The singer was scheduled to give a free concert tomorrow Hero's Circle, an event sponsored by the Government.

Political motives for the attack were suspected. Jamaica has suffered political violence since January between rival gangs of the ruling People's National Party and the opposition Jamaica Labor Party. National elections are scheduled for Dec. 15.

Mr. Marley friend of this year's Miss World, Cindy Breakspere, has frequently toured the United States and popularized reggae, Jamaican ethnic music.



Bob Marley

Nonsmoker Invents an Ashtray To Clean Air in Public Places

CHICAGO (AP)—Norbert Kirk, a nonsmoker, says he got the idea when he was sitting at a restaurant table and the smoke from cigarettes around him was making him sick. Mr. Kirk, president

of a toy designing concern, came up with a portable ashtray small enough to be carried in a shirt pocket.

A tiny motorized fan, run on batteries, sucks up all the smoke and draws it into an air-deodorizing pad. There also is a table model that can be plugged into an electrical outlet.

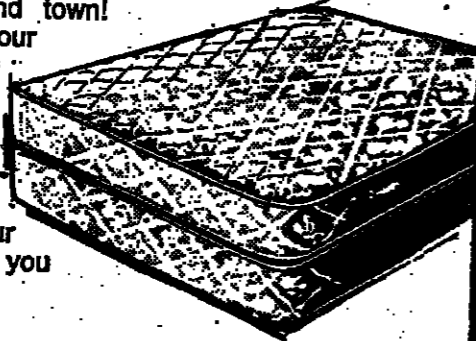
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Backcare III	159.95 ea. pc.	125.00	Backcare III	419.95 set	319.00
Backcare IV	189.95 ea. pc.	129.00	Backcare IV	469.95 set	359.00
Exquisite	399.95 set	299.00	Exquisite	549.95 set	399.00
Maxipedic	99.95 ea. pc.	75.00	Maxipedic	329.95 set	249.00
Super Maxipedic	129.95 ea. pc.	99.00	Super Maxipedic	389.95 set	279.00

FULLSIZE	Advertised List*	Our Price	KINGSIZE	Advertised List*	Our Price
Backcare II	189.95 ea. pc.	129.00	Backcare II	549.95 set	419.00
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Black Nationalists at Rhodesia Parley Clash Over How to Establish Interim Government

Special to The New York Times
 GENEVA, Dec. 4—The white Government delegation remained an interested but passive spectator today as black nationalists at the conference on Rhodesia shed over how to establish an interim racial regime to prepare for formal independence from Britain under black rule. The delegation of Bishop Abel Muzorewa accused two other black leaders of joining in a sort of unholy alliance with the Minister Ian D. Smith's Rhodesian Front Party by opposing a national election to choose the leader of an interim government.

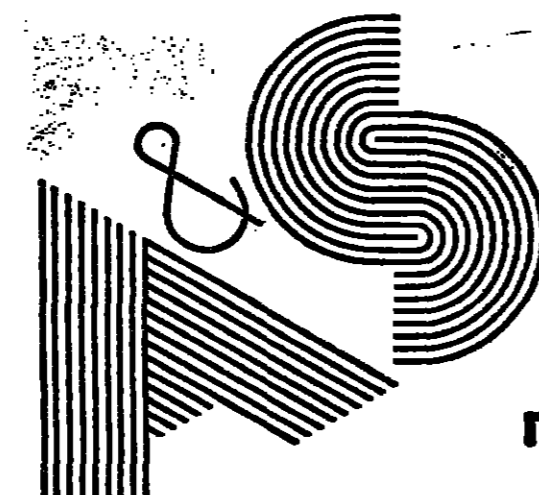
The "Patriotic Front" that the delegations of Robert Mugabe and Joshua Nkomo have formed for the conference had produced a new grouping that Gordon Chavunduka, acting leader of the Muzorewa faction, said he called the "Anti-democratic Front."
 Mr. Chavunduka said this new front had "emerged" at today's roundtable session of the one white and four black delegations when the Patriotic Front rejected the bishop's call for the interim prime minister to be chosen by the adults among Rhodesia's six million blacks and 270,000 whites.

Patriotic Front Criticized
 The spokesman for Bishop Muzorewa dismissed as "ridiculous" the argument he said the Patriotic Front had used to oppose an election that the people of Zimbabwe, the black nationalists' name for Rhodesia, were not "politically educated."
 "The right of the people to vote is exactly what all groups in Zimbabwe have been fighting for," Mr. Chavunduka commented. What has "emerged beyond any doubt," he continued, is that the faction of the African National Council of Rhodesia that the bishop leads "is the only democratic party at this conference."
 But a spokesman for the Patriotic Front said that an election was opposed only because it was impossible in the present situation in Rhodesia to hold one under democratic conditions.
 The Patriotic Front wants the prime minister to be designated by an agree-

ment to be reached by the delegations here. The Rev. Ndabaningi Sithole, the other black nationalist leader represented here, similarly proposes that during the transition from white to black rule Rhodesia should be guided by a "presidium" consisting of people named by the five groups attending the conference.
Whites Continue Aloof
 Meanwhile, P.K. van der Byl, the Rhodesian Foreign Minister, retained his aloofness to the discussions. "They have not yet got to anything on which we really have to intervene," he commented after the meeting regarding the proposals of the black delegations.
 Mr. van der Byl said that the conference

had not approached "anywhere near" the proposals that Mr. Smith says were put to him by Secretary of State Henry A. Kissinger with British support. The Rhodesian Prime Minister maintains that he accepted those proposals and will discuss here only the arrangements to put them into effect.
 The so-called Kissinger plan, according to Mr. Smith, provides for white control over one tier of a projected two-tier interim government with the defense and police forces in white hands during a two-year transition to black rule. The black nationalists do not recognize these proposals except to the extent that they call for a turnover of power to them.

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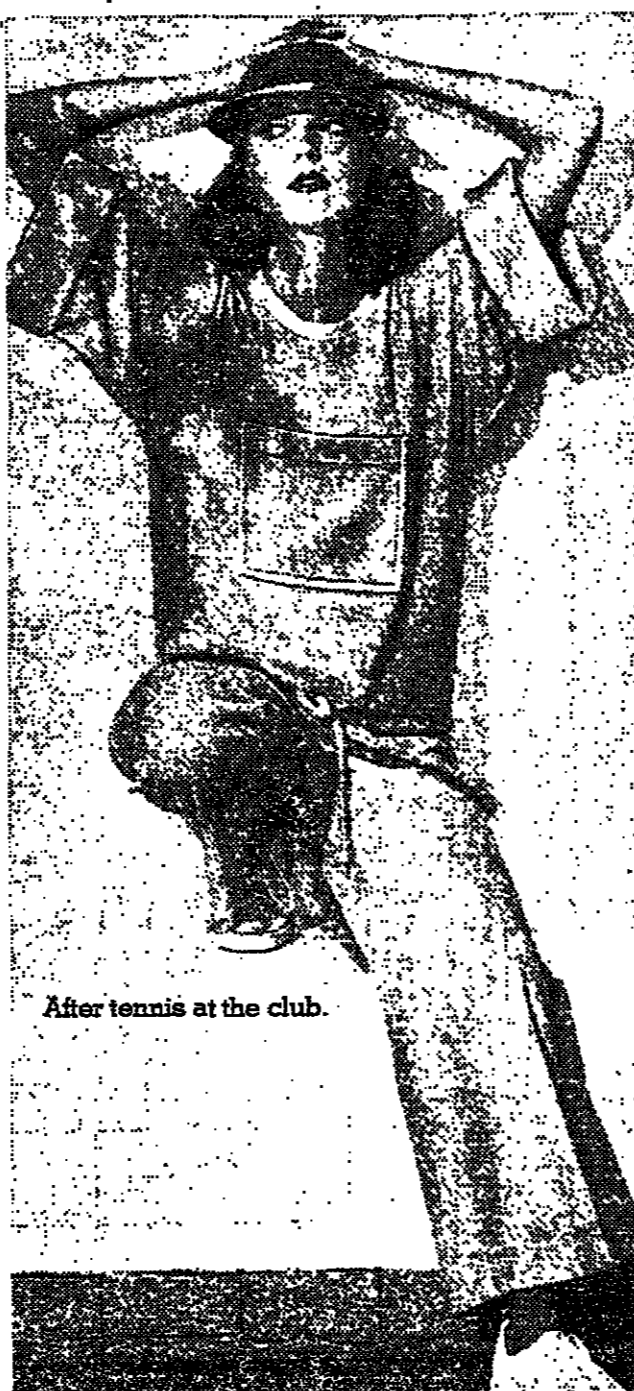
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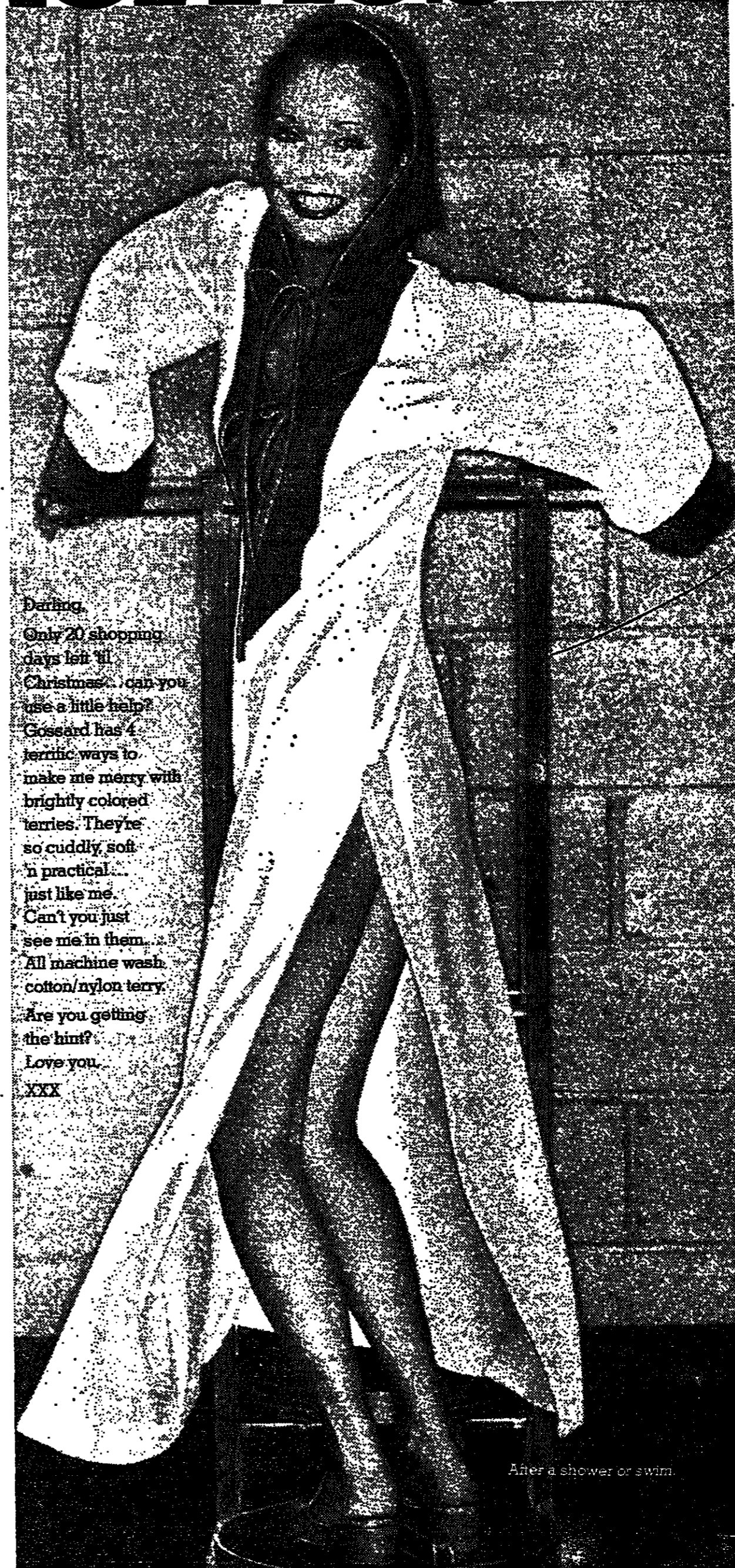
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سوزنا من الاله

Central Africans Choose a Republic, Gain an Empire

CHAD, Dec. 4 (AP)—Salah Eddine Bokassa, president for life of the Central African Republic, has reorganized his country the Central African Republic and made himself Emperor Bokassa. The Government radio announced the change gives even more power to the 34-year-old general, who has held absolute control of the small, underdeveloped nation since he took over in a coup in 1966. Bokassa is the only political leader in the country's only political party, the Movement for the Social Evolution of Black Africa, army chief of staff and one of 14 of the Government's 16 ministers.

Government radio said the republic will become a parliamentary monarchy, with Bokassa as emperor. Bokassa, who recently converted to Catholicism and changed his name from Edele Bokassa, would be given the right to dissolve the national assembly.

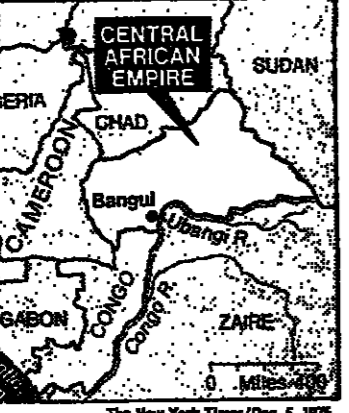


Salah Eddine Ahmed Bokassa

General Bokassa's empire has a population of about two million and an area of about 240,000 square miles—roughly the size of Texas. It is mostly agricultural, but its chief export is diamonds. Other resources are being developed. Its products include cotton, coffee and sisal.

23 Years in French Army
General Bokassa, father of at least 21 children, served in the French army for 23 years and is an ardent admirer of both Charles de Gaulle and the French Republic. He joined the French army in 1953, two years after Chad became independent of France, and became the commander in chief of the army of the Central African Republic in 1963.

Three years later he overthrew the government of his nephew, David Dacko, and proclaimed that "the bourgeoisie has been overthrown and a new era of equality for all citizens has been installed." He immediately broke relations with France.



The New York Times/Dec. 5, 1976

General Bokassa is accused of focusing Chinese Communists of controlling his nation's interests. Three years later he praised the Soviet Union for giving aid grants that France had refused and said that because of them his nation was switching allegiance away from the West toward the Communist countries.

In 1974, General Bokassa imposed a sweeping series of nationalization decrees. All five international oil companies operating in the country were seized, including Texaco and Mobil.

Beating of Prisoners
Four years ago, General Bokassa led a detachment of soldiers armed with machine guns to the jail in the capital, Bangui, and ordered them to beat 45 prisoners for theft. Three of the prisoners died and others were seriously injured. The next day the corpses and an injured man were displayed on a platform in the center of Bangui, and the general joined thousands of his countrymen in viewing the spectacle.

As long as there are thieves, the army administrator beatings to guilty thieves," he said. "All thieves must die. There will be no more theft in the Central African Republic."

Catholic Church Is Considering Beatification of Queen Isabella

ROME, Dec. 3 (UPI)—Roman Catholic Church historians have completed their research into the possible beatification of Queen Isabella, the founder of modern Spain who drove out or forced the conversion of the Moors, established the institution and sent Columbus to America.

Catholic sources said today that a diocesan commission of historians in Valladolid had collected full documentation on Isabella and was expected to send it shortly to the Vatican Congregation for Causes of Saints.

The congregation will study the documentation before deciding whether to authorize the start of official proceedings in Valladolid to beatify Isabella. Beatification findings would then be sent to Rome for official action by the congregation, a process that would take several months.

Beatification—the proclamation that a person is blessed in heaven—often leads to canonization, or sainthood.

Astronaut Running for Mayor

PALM BEACH, Fla., Dec. 4 (UPI)—The man to walk on the moon, Edgar D. Mitchell, a former astronaut, is running for mayor here. The 46-year-old head of a business management consulting concern, Mitchell, who decided not to seek a seventh-year term.

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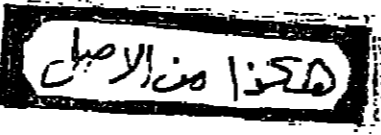
Cordial decanter\$35	\$25
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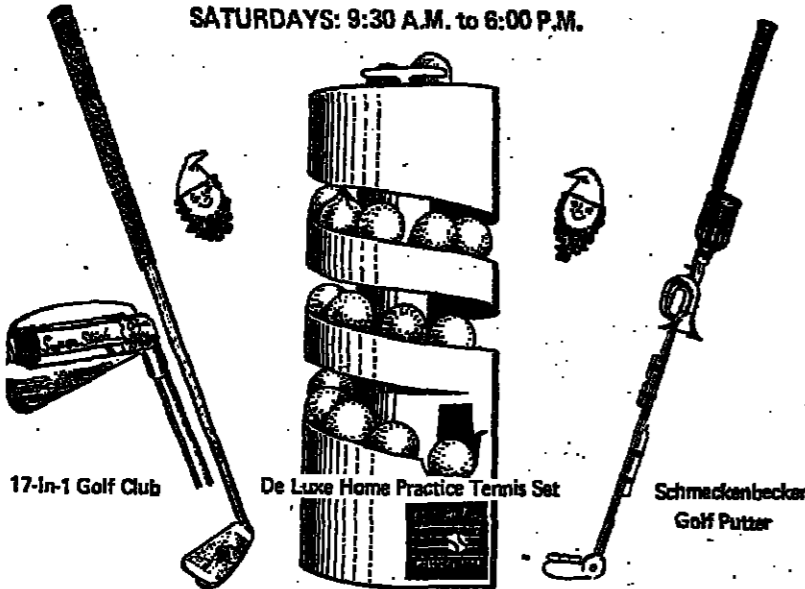
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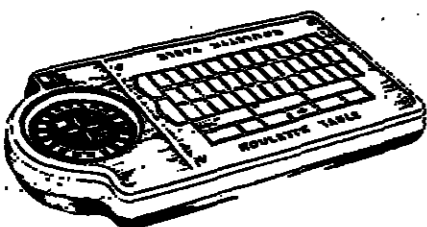
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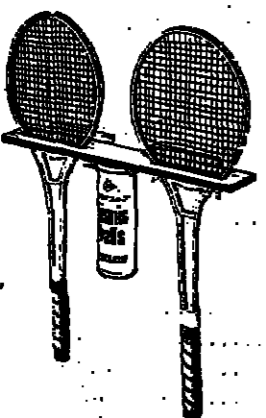
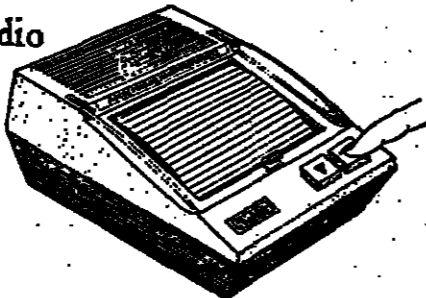
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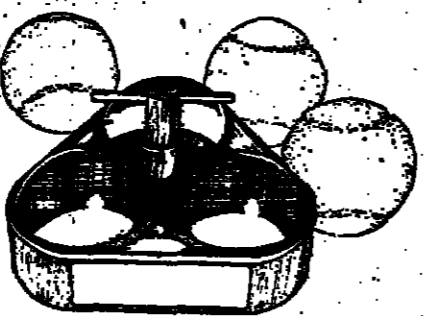


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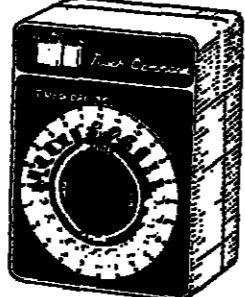


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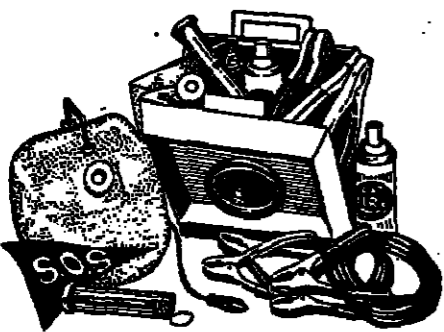
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His Philanthropy Keeps A Postal Worker Poor But Provides Satisfaction

RICHMOND (AP)—Thomas Cannon is a self-made pauper. He works full time as a postal worker and earns about \$13,000 a year. Yet, he is poor because he gives away most of his money.

His latest contribution was a \$1,000 gift to a 16-year-old Norfolk youth who found \$40 on a school bus and turned it in to the driver.

Mr. Cannon said that he had given the money to John Thompson because he was moved by the boy's "monumental honesty and integrity."

His gift was only one of a long list of contributions Mr. Cannon has made to a variety of causes.

Mr. Cannon, 51 years old, lives in a tenement row house in a pool area of Richmond and has no telephone. He estimates he has given away more than \$22,000 since 1972.

Last year he sent Bicentennial checks for \$50 to each of the nation's 50 states and three territories.

He made this \$2,650 gesture, he said, "as a symbolic reminder of 'One for all and all for one.'"

Mr. Cannon said in a recent interview that the Bicentennial gifts were to show

his gratitude for "the freedom of Thomas Cannon, period."

His other gifts include a \$1,000 contribution every year for a scholarship at his alma-mater, Hampton Institute.

Another \$1,000 went to help prisoner rehabilitation in the Virginia penal system, and he gave \$1,000 toward paying the medical bills of an Egyptian boy brought to Richmond for complex surgery.

His gifts have not left much for him and his wife to live on but that doesn't worry him.

"I've chosen a way of life over a way of living," he said.

"You see, the house is old, the wiring obsolete, the lighting fixtures are hanging from the ceiling, the roof leaks.

Standard of living at this low level to free the money to do these other things," he explained.

Mrs. Cannon shares her husband's beliefs.

"She's content to remain just a housewife because she's not a strong materialist and doesn't crave treasures like mink coats and new cars," Mr. Cannon said.

The Cannons have two grown sons who no longer live at home.

But being a philanthropist has its drawbacks, he said. For one thing, people think he is rich.

But he plans to keep on giving money away. "It's my form of religion in action," Mr. Cannon said.

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TEAK	30x12x76	110	100
WHITE	30x12x82	84	79.99
TEAK	30x12x82	99	90
WHITE	30x12x88	129	119
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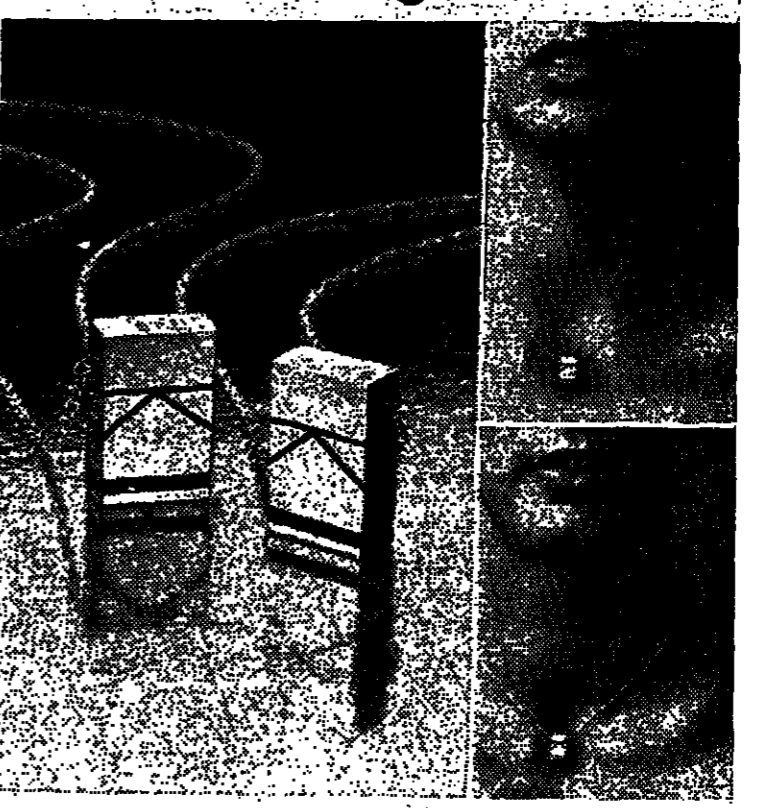
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ITALIAN WOMEN OPEN DRIVE TO CURB RAPES

Thousands, Disturbed Over Rising Violence, Urge More Protection and Better Court Treatment

ROME, Dec. 4—Thousands of Italian women, upset by rising violence in Rome, including a recent series of rapes, have started a campaign of protest.

In a dramatic candlelight parade last weekend, over 20,000 women marched through the streets with banners reading "let's win back the night!" and "Down with the double standard!"

One of the demonstrators, Marisa Defeo, who is 19 years old, said that growing violence had made Rome unsafe for women after 8 P.M. "I can't walk down the street without collecting degrading insults," she said, adding that she had even up going out in the evenings.

Emma del Bianco, a 54-year-old mother of four, explained that the march was designed not only to protest "obvious violence such as rape, but also violence in all its forms."

"It is violent not to allow women into certain roles," said Marisa Fumano, a



Women marching in candlelight parade to protest violence in Rome.

psychiatric hospital worker. "It is also violent not to allow women control over their own bodies."

There are no reliable statistics on the number of rapes in Italy because most do not get reported. When they are, they are often listed as lechery.

The new militancy was reflected in the recent trial of two youths on charges of having raped Cristian Simeoni, a 16-year-old student from a suburb of the northern city of Verona. The youths received four-year prison sentences.

Most Italian women in such cases have been reluctant to bring charges because of the social stigma, but Miss Simeoni acted. Moreover, she demanded during the trial that the testimony be open to the public.

Victim Criticizes Questioner

"I felt as if I was the one being tried," she said afterward. "The cross-examiner asked me how I was holding my arms, and whether I had undressed myself. I couldn't understand all the questions since my attackers had already confessed."

Miss Simeoni said she wanted the public to know how women were treated in rape trials. Over 400 women from the region gathered to give her support.

When the judge refused to open the hearings to the public, the women held a debate on rape in the square outside the courthouse and attracted wide publicity.

A Socialist member of Parliament, Maria Magnani-Noja, one of the many women who went to the trial, said in an interview: "Today rape in Italy has become a relevant factor. It has always existed but until recently was not denounced. There has always been a fear of lodging a complaint and no feminine solidarity. Today all that is changing."

The next battle, she said, is "to overcome the judicial prejudice in cases where victims were not virgins at the time of an attack."

"If a woman is not a virgin when raped," she said, "it is not considered a serious crime. There has been a difference in sentencing."

MULTIRACIAL GOVERNMENT SET IN SOUTH-WEST AFRICA

WINDHOEK, Dec. 3 (Reuters)—A multiracial interim government for South-West Africa will be established in Windhoek, probably within six months, delegates to talks on the territory's future decided today.

In its most important decision since the South African-sponsored conference began here 13 months ago, the conference's constitution committee unanimously adopted a resolution calling for establishment of an interim government.

The committee will take a final look at a constitution for an interim government next Friday before submitting it to Prime Minister John Vorster of South Africa, the sources said.

Mr. Vorster has indicated that once the committee agreed on an independence constitution, he would move quickly to move legislation through parliament relinquishing Pretoria's control of South-West Africa, which is also known as Namibia.

The committee has already set Jan. 1, 1979, for South-West Africa's independence.

C.A.B. to Study Air Route Shift

WASHINGTON, Dec. 4 (AP)—The Civil Aeronautics Board will investigate whether Trans World Airlines should be allowed to turn over to Southern Airways its authority to fly between Nashville and the cities of St. Louis, Atlanta, Miami, Fort Lauderdale and Tampa, the board announced yesterday. The two airlines had asked the board to approve the plans, which they had worked out previously.

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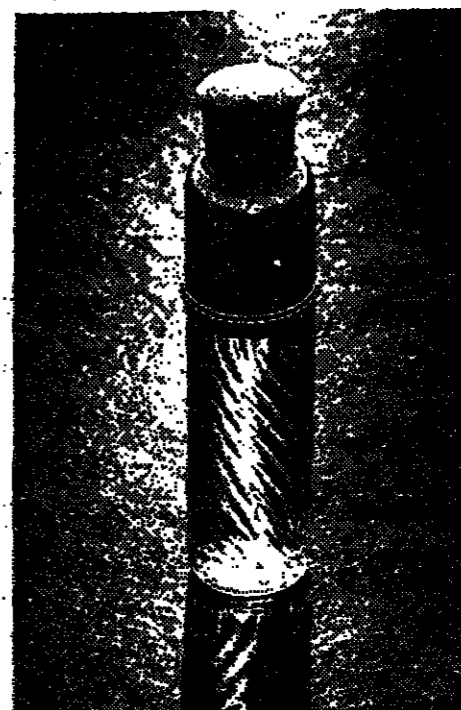
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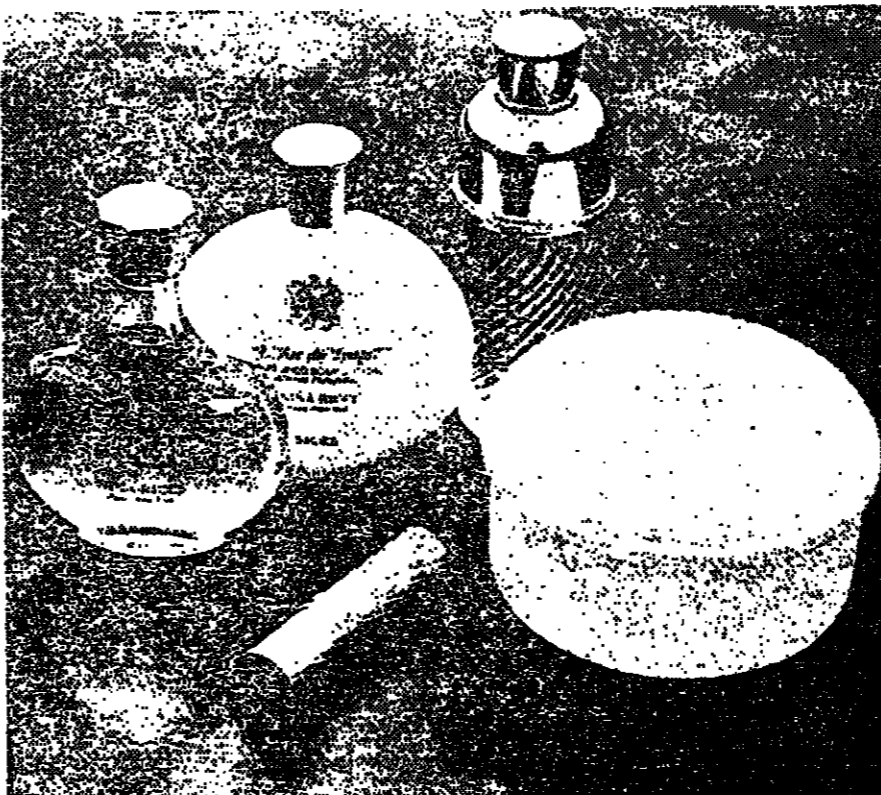
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Sounds like a word that belongs in a magician's dictionary (along with **abracadabra** and **hocus-pocus**) doesn't it. Actually, ylang-ylang is a tiny, pale green blossom that grows in The Philippines. The name means flower-of-flowers in **Tagalog**, and it's a good name, because the scent is so hauntingly tart/sweet that Philipinos use ylang-ylang for leis to be sure departing guests will never forget The Islands.

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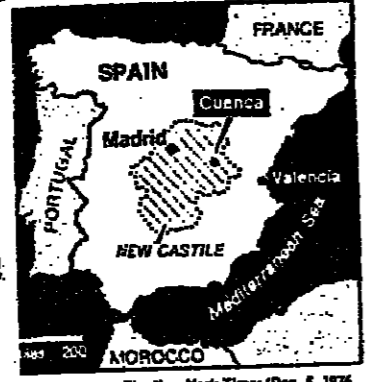
25% of four

Castile City Regime Has A Sure Thing

By JAMES M. MARKHAM
Special to The New York Times
CUECA, Spain, Dec. 3—The blue posters have blossomed on the weathered walls of this backwater town as they have elsewhere in Spain: "Vote, people. Your voice is your vote." "Vote, perform yourself well, and vote." "The Government's widespread and paternalistic advertising campaign for the Dec. 15 referendum should move the country a step toward democratic institutions, does not seem necessary here."

Out of the 37,500 people of Cuenca, Spain's outpost in the depopulated, vine-strewn wasteland of New Castile is the habit of doing what government asks.

Opponents Lying Low
There is said to be a clutch of Socialists and Communists somewhere in town, but none of them has chalked angry graffiti against the referendum which is on the Government's agrarian reform bill. "They're lying," said one Cuencan of the leftists. Meanwhile, the only political show town is the right-wing Popular Alliance, which in Madrid and elsewhere is led by personalities from the 1930's. One of the few national politicians who has bothered to visit Cuenca is Manuel Fraga Iribarne, the



The New York Times/Dec. 5, 1976

's leader, who autographed copies of a book he has written. Mr. Alonso Villalobos, a 45-year-old lawyer who has run the town for 15 years, has joined the Popular Alliance. So has Constantino Palomino Lucas, who is president of the local council and now head of the town in Cuenca Province. Cuenca hardly a place given to extremes. Cuenca seems congenial to the Spain's most conservative bishop, Guerra Campos, who is out of step with the church hierarchy, has been exiled to Cuenca's Gothic cathedral. Next year, as planned, Spain has national elections in 41 years, the town of Cuenca will probably be able to elect some familiar faces—the incumbent appointed officials. Throughout Spain the Popular Alliance is winning on small, isolated towns like this one.

An Old and a New Cuenca
There are two Cuenca's. One is the distinguished new town, with its long and furniture stores serving countryside, its savings banks, bars, restaurants in plastic and aluminum; its inevitable plaza del generalissimo and the provincial offices. The other is the spectacular old town, a cluster of houses built of white plaster and pine, some dating to the 15th century, clinging to sheer faces of rock. Cantilevered balconies have given the town the name "the hanging houses" as they seem to defy gravity.

Those who work in Cuenca prefer the new town, with its convenient left apartment houses where every-thing works. "Ah, it's too hard to live there," a man in a bar, nursing a long glass of wine, said of the old town. The old town is home to a growing number of Spanish artists and also the site of what is probably the finest museum of modern art in Spain.

The Museum of Spanish Abstract Art is set here in 1966 by Fernando Botero, a wealthy painter, after the municipality agreed to rent a stretch of old houses for a nominal sum. Designed by Gustavo Torner and also Rueda, whose works are also on display, the museum is itself a kind of sculpture in white and wood, with one of its windows, humorously de- signed like picture frames, giving views of Cuenca's dramatic cliffs.

The artists and the townspeople get along fine—Mr. Zobel outfits a local soccer team—but the 40,000 annual visitors to the museum include more Americans than Cuencans.

Rabbi Calls Smoking Breach of the Law

TEL AVIV, Dec. 4 (AP)—A Tel Aviv rabbi says smoking is bad not only for health but for your soul. Rabbi David Halevy, one of Tel Aviv's two Chief Rabbis, says smoking is offering a cigarette to another is a violation of Jewish law, which prohibits any drugs that might cause bodily harm.

Speaking on radio, Rabbi Halevy issued his ruling, which has no legal force in the secular community, on the biblical verse "Take therefore good heed of yourself" (Deuteronomy 15). This is interpreted to forbid any intentional damage to the body, he explained.

Smoking is widespread throughout Israel, including the Orthodox community. Some rabbinical judges confide that although they know it is wrong, they cannot sit in dispassionate judgment without a cigarette.

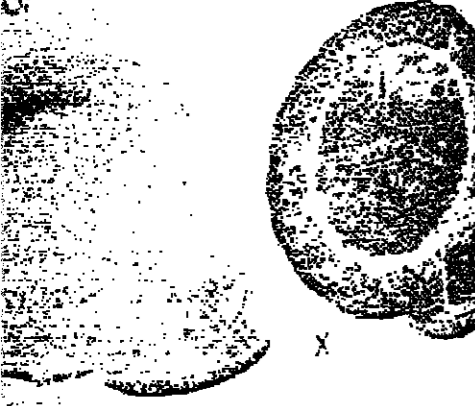
Prime Minister Yitzhak Rabin kicked the habit six months ago. His predecessor, Golda Meir, is a chain smoker, but not in photographs because she does not want to be a bad influence on chil- dren.

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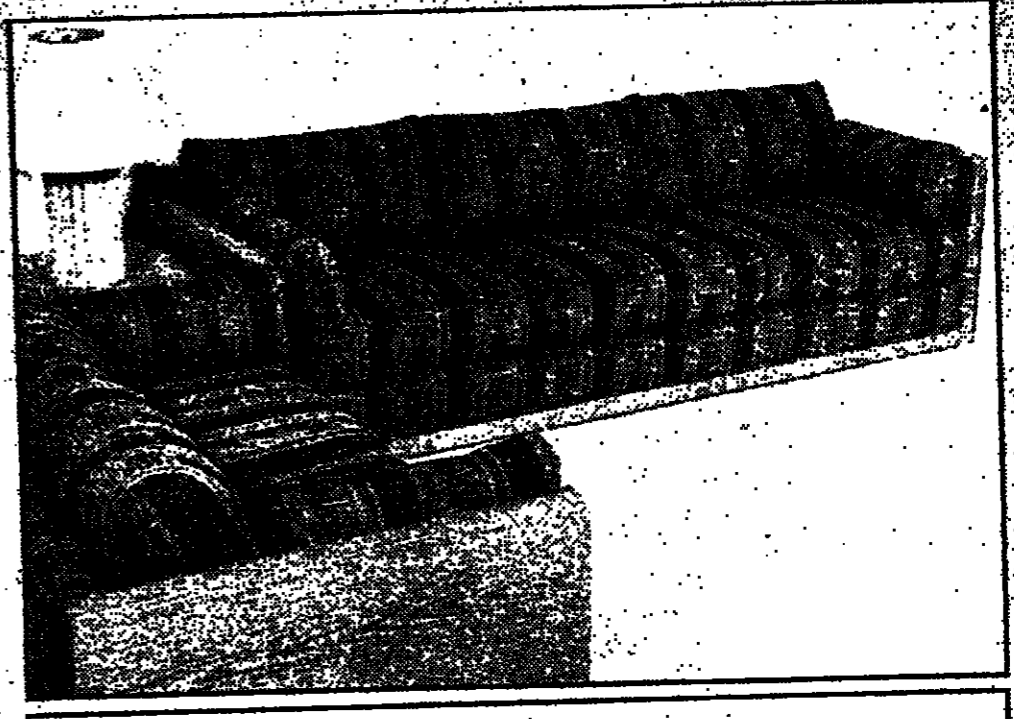
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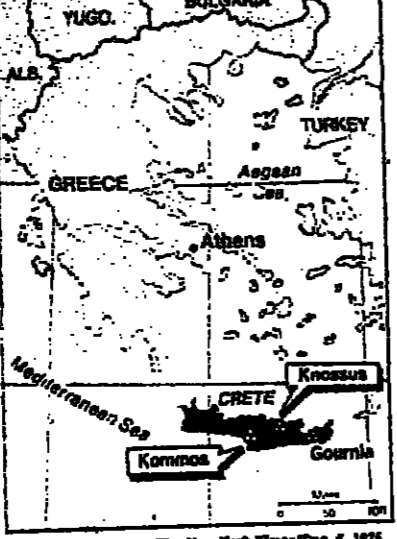
MINOAN PORT TOWN EMERGING IN CRETE

Kommos, on South Coast, Is Being Excavated by U.S.-Canadian Team of Archaeologists

By STEVEN V. ROBERTS
 Special to The New York Times

KOMMOS, Crete, Nov. 30—In 1924, Sir Arthur John Evans came to this sandy spot on the south shore of Crete and identified it as the site of a prehistoric town. But the British archeologist, who had previously discovered the palace of King Minos at Knossos, never got the chance to dig here.

This year, a team of Canadian and American archeologists finally started to excavate the site, and all evidence indicates that Sir Arthur was right. "There is little doubt," said Prof. Joseph W.



Shaw of the University of Toronto, "that the remains here are of a prosperous, perhaps large, and certainly well-preserved town."

Kommos was apparently inhabited from 1800 to 1200 B.C., an unusually long period that covered the peak and the decline of Minoan civilization. Minoan was the name used by Sir Arthur to describe the prehistoric, pre-Greek culture of Crete. Most Minoan sites are palaces or villas, but since Kommos is a town it can offer a rare glimpse into the everyday life of the Minoan people, noted Professor Shaw, the director of the project. The only extensive Minoan town unearthed to date is Gournia, in eastern Crete.

Not Mentioned in Ancient Texts

Kommos has not been identified in ancient texts. But Sir Arthur traced a Minoan road south from Knossos and believed that it ended here. Local legend says that Kommos was the seaport for Phaistos, a Minoan palace about 10 miles to the northeast, said Nikolaos Markakis, a 71-year-old carpenter from the neighboring village of Pissidia.

Over a cup of Turkish coffee, Mr. Markakis recalled another legend about Kommos: Menelaus was shipwrecked here while returning from the Trojan war with his wayward wife, Helen.

The first season of work, which ended in September, exceeded expectations. Parts of three buildings have been unearthed, containing 20 rooms and covering 13 time periods, said Professor Shaw.

One room was apparently a household shrine, since it contained a distinctive pottery vessel, known as a snake tube, with a closed bottom and two sets of four handles on either side. Small terra cotta birds perched on the handles, and, noted Maria C. Shaw, the director's wife and a member of the team, birds are usually associated with Minoan religious rites.

The same room also produced a brazier, set in a small enclosure to protect it from wind, and a tripod cooking pot. An adjoining room probably housed a home industry, since tools were found for softening leather or pounding grain.

Imported Vase From Cyclades

The Minoans were great seafarers, and Kommos yielded a well-preserved vase imported from the Cyclades to the north. "This was not an isolated town," Professor Shaw said, "these people, were involved with what was going on."

The excavators were often struck by the similarities between ancient and modern Crete. For instance, a stone slab came to light with circular depressions carved into it.

"To our workmen, its use was obvious," noted the archeologist. "The slab was used to hold round-bottomed storage vessels. You can find this kind of thing in houses now."

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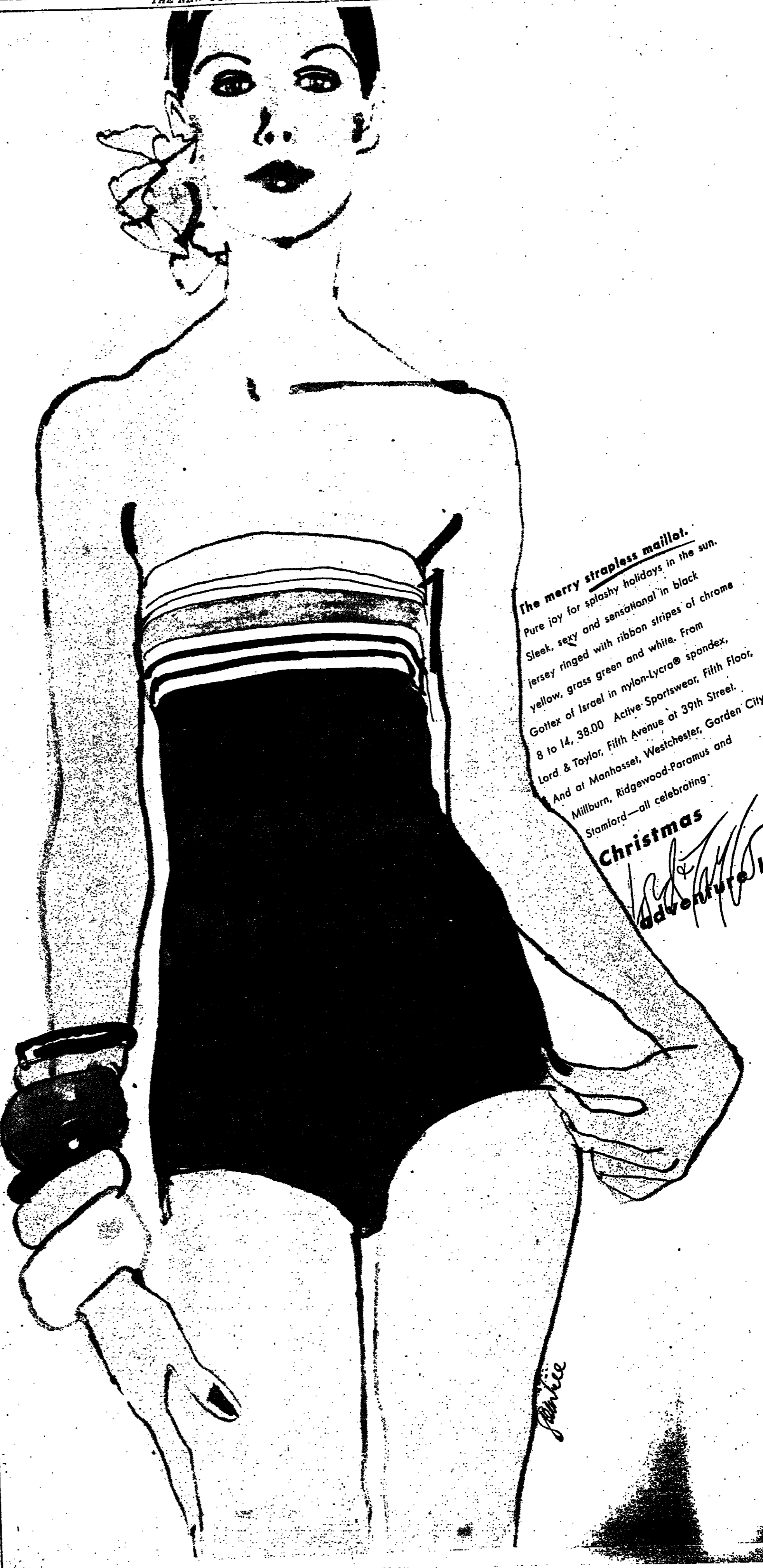
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ILLEGAL IMMIGRANTS PLAGUING VENEZUELA

Every Day Hundreds of Colombians Slip Across the Border in Search for Work

Special to The New York Times
CARACAS, Venezuela, Dec. 4.—Every day hundreds of men, women and children cross into Venezuela from Colombia, walking along the paths and back roads that pierce the sparsely guarded border. The lure is the possibility of finding work in a country with a multibillion dollar income from oil and an expanding economy. This kind of immigration is generally beyond the control of the authorities, and there now are hundreds of thousands of Colombians illegally living and working in Venezuela.

Most of them cannot—or do not take the trouble to—obtain legal visas or working papers here. Hundreds may be rounded up by the National Guard and taken back to Colombia in a single day, only to return at the first opportunity. Among the most fortunate of the illegal immigrants is Pilar, an 18-year-old woman with chestnut hair and a shy smile. She earns the equivalent of \$280 a month as a maid in the home of a Caracas family that knows she is violating the immigration law but allows her to remain. Her wage is far above the legal minimum of \$70 a month.

Pilar sends most of her wages home to her family living in a small town in the Andes, and she says that she would have to work about eight months in Colombia in order to earn the equivalent of one month's pay in Caracas.

Many Colombians living in Venezuela are well-educated professionals, businessmen or workers who have fulfilled the

requirements of Venezuelan law and who play a valuable role in this developing country's economy. But most of their compatriots are illegal residents, living either in rural poverty or in shacks in slums surrounding major cities like Caracas and Maracaibo.

The great majority of the illegal immigrants are unskilled workers obliged to accept any kind of work they can find—farm labor, shoe shining, domestic service and other jobs that Venezuelans find unpalatable. They generally receive lower wages than their Venezuelan counterparts and are regularly cheated by employers who threaten to turn them over to the police if they refuse to accept substandard pay and job conditions.

No one really knows how many Colombians live illegally in Venezuela. The head of the Government's immigration bureau, Ramon Ignacio Velasquez, said there were about 150,000 Colombians residing legally in Venezuela and well over 300,000 who live and work without papers.

Other estimates put the total at around 800,000. The largest community of legally registered foreigners in Venezuela is Spanish, estimated at 265,000, followed by Italians and Portuguese. Venezuela's total population is about 12.6 million, compared with Colombia's 24.7 million.

Mr. Velasquez pointed out that the border posts on the long frontier shared with Colombia are hard pressed to control the regular flow of Colombians seeking temporary entry, and can hardly oversee the hundreds of miles of open terrain.

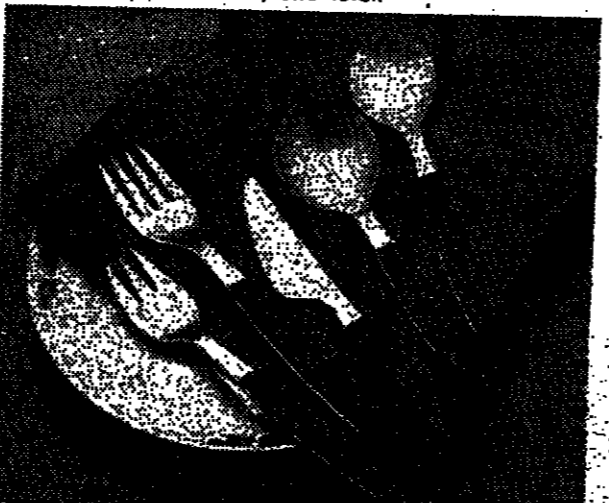
Colombian peasants are often so eager to find work in Venezuela that they will bribe a border guard in the morning, only to be picked up by a Venezuelan military patrol in the afternoon.

"Sometimes the same person is deported 25 times within a few weeks," the immigration director said.

The director also asserted that the Government, headed by President Carlos Andrés Pérez, was planning to spend more money on improved immigration services, including control of illegal aliens. Immigration offices in the capital have been modernized since Mr. Pérez took office in 1974.

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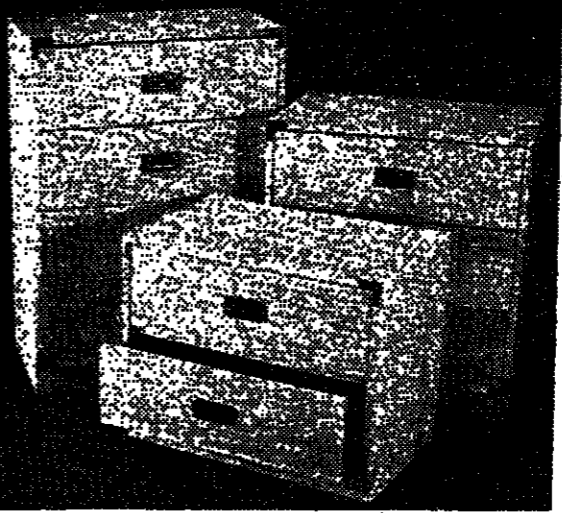
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90" h 39" d

96" h 42" d

102" h 45" d

108" h 48" d

114" h 51" d

120" h 54" d

126" h 57" d

132" h 60" d

138" h 63" d

144" h 66" d

150" h 69" d

156" h 72" d

162" h 75" d

168" h 78" d

174" h 81" d

180" h 84" d

186" h 87" d

192" h 90" d

198" h 93" d

204" h 96" d

210" h 99" d

216" h 102" d

222" h 105" d

228" h 108" d

234" h 111" d

240" h 114" d

246" h 117" d

252" h 120" d

258" h 123" d

264" h 126" d

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294" h 141" d

300" h 144" d

306" h 147" d

312" h 150" d

318" h 153" d

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366" h 177" d

372" h 180" d

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384" h 186" d

390" h 189" d

396" h 192" d

402" h 195" d

408" h 198" d

414" h 201" d

420" h 204" d

426" h 207" d

432" h 210" d

438" h 213" d

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126" wide \$514

132" wide \$537

138" wide \$559

144" wide \$582

150" wide \$604

156" wide \$627

162" wide \$649

168" wide \$672

174" wide \$694

180" wide \$717

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192" wide \$762

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204" wide \$807

210" wide \$829

216" wide \$852

222" wide \$874

228" wide \$897

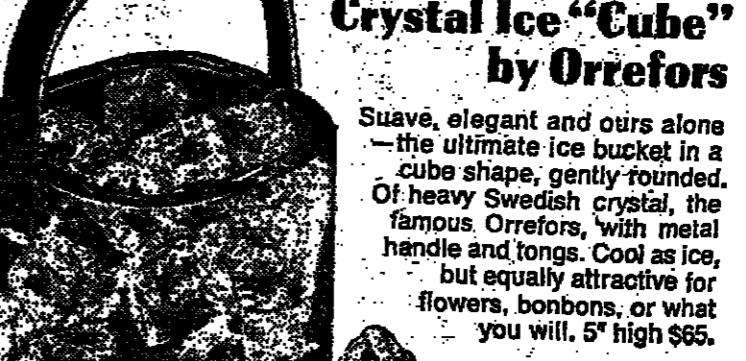
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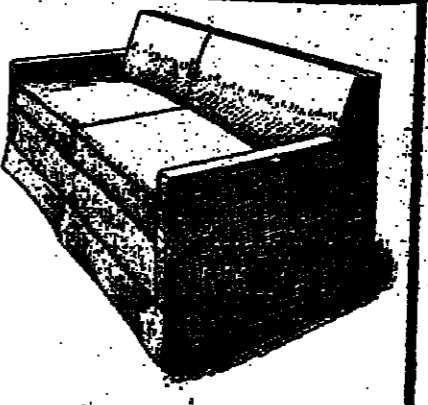
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Portugal's Municipal Elections Dec. 12 Are Expected to Have Wide Repercussions

By MARVINE HOWE
 LISBON, Dec. 4—For the third time in a year Portugal is in the throes of a national election campaign, with posters of political slogans everywhere and a series of rallies and debates in public squares and parks and at farm associations, cooperatives and sports clubs.
 On Dec. 12 the 6.5 million Portuguese will elect 45,000 representatives at the municipal and parish levels in what is supposed to be the final step in establishing democratic institutions following the revolution that overthrew the rightist dictatorship in April 1974.
 There are signs of disillusion in the

still-faltering young democracy and warnings of increased abstention. In working-class districts people are beginning to say: "I will not vote because elections have not changed anything." Among the political parties a mood of urgency prevails, accompanied by the feeling that what is at stake is not merely the choice of local representatives, but the future of the minority Government controlled by the Socialist Party.
 Prime Minister Mario Soares, whose party won a plurality of 35 percent in the legislative elections last April, insists that it will win the municipal elections as well.

Although the four-month-old Government would not necessarily be affected by the outcome of the local elections, Mr. Soares has declared that he will "respect the will of the people," which is interpreted to mean that if the Socialists do not win in the municipalities and parishes, they will form a coalition national government with the winner.
 Eleven parties or party groupings are taking part in the elections, but only five are expected to make a significant showing. The Socialists are putting up the largest number of candidates, nearly 40,000, and running in all but four of the municipal contests and in most of the parishes.

The Socialist message is that Socialist-run councils would have a better chance of being heard by the Socialists in the central Government. The opposition parties are accusing the Socialists of failing to solve Portugal's principal problems: inflation, unemployment and labor disputes.
 Under the label the United People's Electoral Front, the Communist Party and two minor satellites are waging an aggressive campaign and hope to recover from their defeat in the presidential election in June. The Communist candidate came in fourth, winning only 7.5 percent of the vote, compared with 15 percent

in April. The Communists' chief objective is to make a showing strong enough to compel the Socialists to ally with them on the national level.
 The Social Democrats, who are trying to do the same thing, are given a better chance to succeed. Formerly called the Popular Democrats, they have stepped up their opposition to the Socialists and are stressing the need for greater efficiency and competence at all levels. Having come in second in the legislative elections with 24.3 percent of the vote, they hope to do better this time though they are not running in 39 of the 274 councils.

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In Year and a Half, India's Press Moves From Accepting Censorship to Actively Promoting Regime's View

By WILLIAM BORDERS
Special to The New York Times

NEW DELHI, Dec. 4—Of the 30 issues that The Hindustan Times published during November, 21 had front-page pictures of Prime Minister Indira Gandhi, her son Sanjay, or both.

With the pictures, the newspaper, one of India's leading dailies, carried articles with such headlines as "Prime Minister: No one will be allowed to weaken nation," "Sanjay surveys flood damage in Madras" and "Prime Minister spends birthday among tribals."

The deferential and submissive tone of

The Hindustan Times, which is typical of nearly all newspapers in India these days, reflects a change that has come gradually since the imposition of strict censorship in June 1975. One of New Delhi's dispirited editors described it this way: "Not only do we not print anything the Government wants to suppress, we've now gotten so that we will also print whatever they do want. It is an affirmative kind of censorship, which is even worse."

In the months after the censorship was imposed, first as part of what Mrs. Gandhi called a national emergency and subsequently as permanent law, many

editors salvaged their badly wounded pride by boasting in private that even if prevented from attacking the Government, they would never be forced to support it in print. Those days, and that boast, are largely past.

In place of articles about the activities of opposition politicians, the papers now give almost exclusive display to the Government's point of view—to the often-repeated contention, for example, that the suspension of civil liberties must be continued because the threat of disruption of public order continues.

"Disruptive forces are lying low, warms Gokhale," declared a characteristic head-

line, on an account of a speech in which Law Minister H. R. Gokhale said that anarchist elements were only waiting for a chance to re-emerge.

An Inspired Editorial

All the papers routinely describe as rousing or enthusiastic the public reception that Mrs. Gandhi and her son get on their travels around the country. Most of them print one government statement after another that the national economy is "poised for takeoff," with scarcely a mention of any negative economic indicators, such as recent increases in the cost of living.

A couple of months ago The Indian

Express, the largest paper in the country, published an editorial sharply critical of S. S. Ray, Chief Minister of West Bengal, who has fallen into disfavor with some elements in the central Government. Although the editorial was signed "from a correspondent," it was reported to have originated in circles close to the Government.

In the Government's view, what has happened to the newspapers is that they have become more responsible during the 19 months of the new political order since they no longer devote their columns to the views of dissidents who, as the Prime

Minister says repeatedly, "had no following."

Information Minister V. C. Shukla, asked recently about what used to be a conflict between government and opposition, replied: "Now there is full understanding between the two." Mr. Shukla, who is thought to be in Mrs. Gandhi's inner circle, also said that "our Government and our party are fully wedded to freedom of the press" and described the of press freedom as one of the goals of the world.

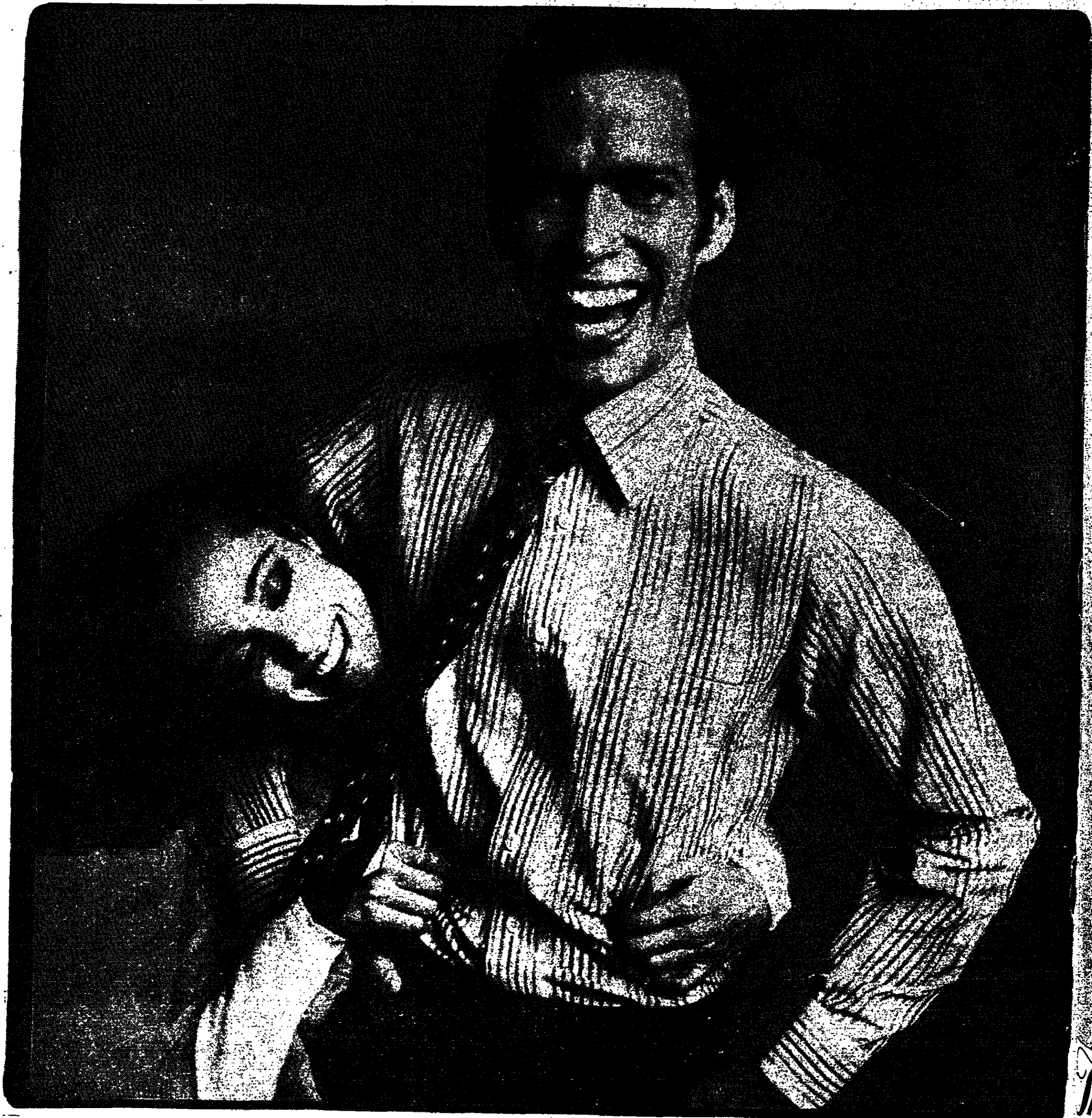
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Promoting Regime's View

er in the country, sharply critical of r of West Zengal, favor with some Government. Al- as signed "from reported to have se to the Govern- view, what has apers is that they onible during the itical order since their columns to who, as the Prime

PHILIPPINE REBUFFS U.S. OVER AID AND BASES

Continued From Page 1
to pay a high price for continued use of the bases, particularly Clark Air Base and the nearby Subic Bay Naval Station. Viewed as crucial to the Defense Department since they are the largest American air and naval facilities between the Indian mainland and Hawaii. Because of the strategic importance of Philippine bases, used by the United

States under treaty since the Philippines gained independence in 1946. Mr. Kissinger was also eager to conclude an agreement during this Administration. Negotiations had been conducted until the fall primarily in the Philippines by Ambassador William H. Sullivan. But this fall, when Mr. Romulo came to New York to attend the United Nations General Assembly, the talks shifted to New York and Washington, with Mr. Kissinger and Mr. Romulo conducting them. In Mexico City, Mr. Kissinger and Mr. Perulo reportedly agreed on a statement to be made public today that would have said that the United States had agreed to provide \$1 billion in economic and military aid over the five year period of the treaty in return for use of the base and that negotiations would be intensified

to complete final details. Few officials in the bureaucracy here were aware of the arrangements being worked out until the other day. Some officials believe that Mr. Marcos may have decided in the end that it was better to negotiate the agreement with the new Carter administration, which would have to fend it in Congress, rather than with the lame-duck Ford administration.
Jimmy Carter Backs Billy Carter
PLAINS, Ga., Dec. 4 (UPI)—Jimmy Carter has endorsed his brother, Billy, for mayor of Plains. The President-elect smiled yesterday and held up a green T-shirt with white lettering saying "Elect Billy Carter Mayor." The election is Monday.

4 OFFICIALS IN LOUISIANA ARE GUILTY IN KICKBACKS

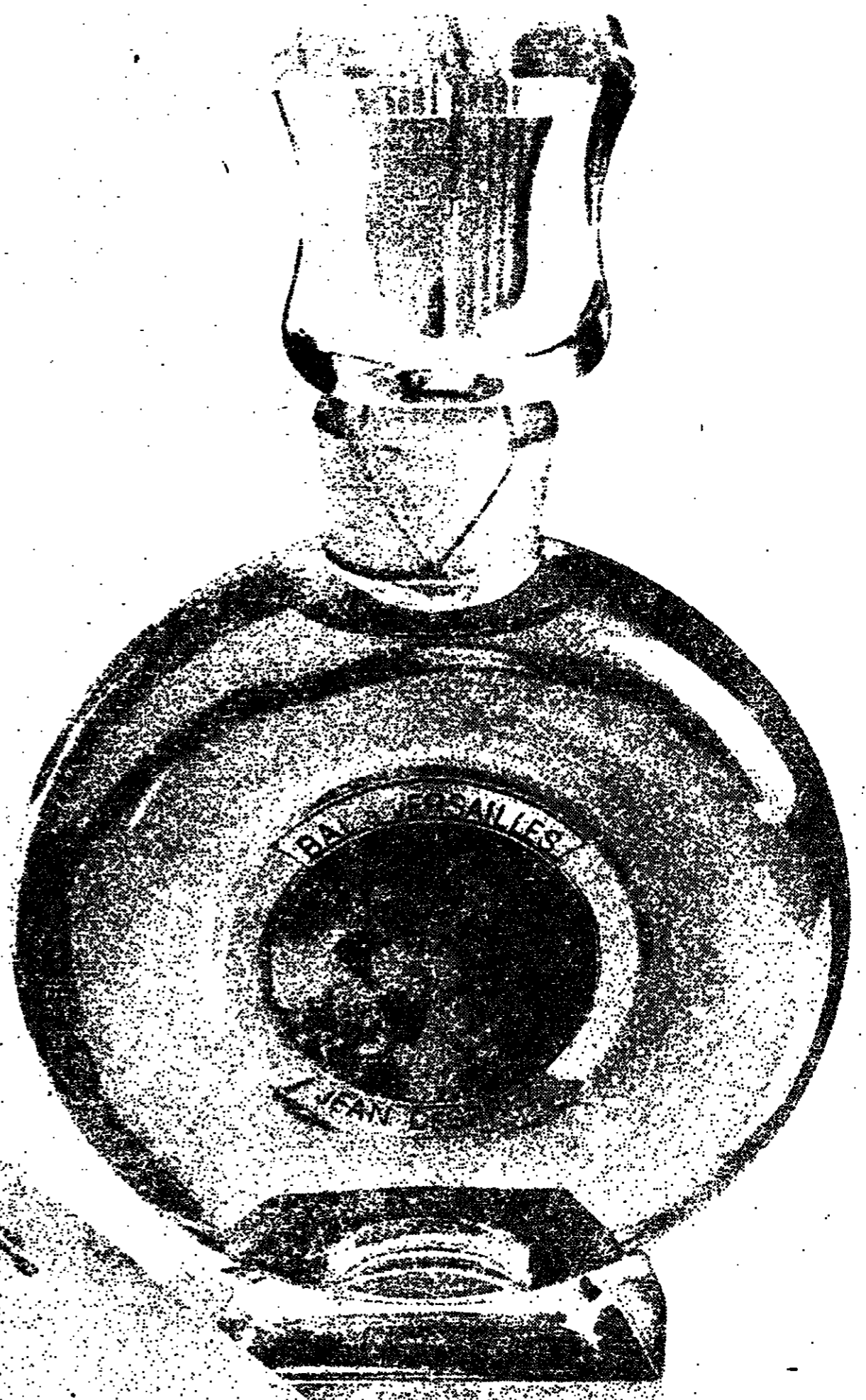
Special in The New York Times
NEW ORLEANS, La., Dec. 4—A four-member majority of the governing body of nearby St. Charles Parish (county) have been convicted here for conspiring to extort kickbacks from architects, engineers and others doing business in the rural and industrial community. The four elected members of the parish police jury each pleaded guilty Thursday to conspiracy counts contained in a November indictment that also named the parish administrator and a former police jury president as defendants and described the

police jury treasurer as an unindicted co-conspirator. The continuing investigation of suspected corruption in the parish—which straddles the Mississippi River above New Orleans, and is the site of sugar cane plantations, grain export elevators, and chemical plants—is also focusing on the assessor, members of the school board and a former sheriff. Those who pleaded guilty here before United States District Judge Alvin B. Rubin were Leonard J. LeDoux, 33 years old, the police jury president; Frank J. Pizzolato, 50, an automobile mechanic who has served as vice president; Stephen J. DiBeneditto, 42, a bricklayer; and Roosevelt A. Dufrene, 55, a businessman. They were charged with conspiring to violate the Hobbs Act by interfering with interstate commerce. Each man faces a maximum penalty of 20 years in prison and a \$10,000 fine, but Judge Rubin has delayed sentencing. The indictment accused them of extorting \$87,000 from companies that needed permits, contracts or other police jury action to do business in the parish, and attempting unsuccessfully to extort kickbacks from others, from later 1971 to June, 1976. Mr. Dufrene and Mr. Pizzolato have already resigned from the seven-member police jury, and Mr. LeDoux and Mr. DiBeneditto are expected to do so soon.

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Parfum de Toilette Deluxe,
4 1/2 oz., \$75; 2 1/2 oz., \$45;
1 1/4 oz., \$30. Eau de
Cologne, 8 oz., \$25; 4 oz.,
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3 cakes, \$20. Bath Oil,
2 oz., \$50. Bath Powder
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Lutherans Establish a New Body, Vowing to Seek Christian Unity

By GEORGE DUGAN
Special to The New York Times

CHICAGO, Dec. 4—The nation's newest Protestant denomination was constituted here this weekend amid pledges to seek eventual Christian unity as well as a more immediate Lutheran unity and amid fervent denials that the new group had fomented schism in American Lutheranism.

The new denomination, the Association of Evangelical Lutheran Churches, is an umbrella grouping of some 75,000 theological moderates in 150 congregations across the nation who have left the 2.8-million-member Lutheran Church—Missouri Synod because of its conservative theology and the alleged autocratic policies of its president, the Rev. Dr. Jacob A. O. Preus.

More than 140 delegates from the new church's five geographic synods (East Coast, Pacific, English, Southwest and Great Rivers) attended the two-day "founding convention" that ended today. The Great Rivers Synod encompasses the Southern Middle West and the English Synod encompasses the upper Middle West.

A Reminder on Language
According to Dr. Martin Marty, professor of church history at the University of Chicago who is a leading Lutheran theologian, the name English Synod does not represent an ethnic or national entity but is a reminder of "our forefathers' desire to carry on their mission in the language and context of their changing environment."

When the English Synod was formed last month, Dr. Marty, in his keynote address, declared: "This day in this place we sing to the Lord a new song. Though members of a little flock within the 'little flock' that is Christ's community on earth, we feel closer to the church today than ever before."

Late yesterday, the delegates elected the Rev. Dr. William Kohn as first president of the association. One of his immediate tasks will be to join in unity talks with the three-million-member Lutheran Church in America and the 2.4-million-member American Lutheran Church, a venture the Missouri Synod has always backed away from.

Dr. Kohn, the 61-year-old pastor of Capitol Lutheran Church in Milwaukee and former chief mission executive of the Missouri Synod, said today, "We are deeply and wholly committed to Lutheran unity."

"We really don't know how long we will exist as a separate church body," he added.

The Rev. Dr. John Tietjen, former president of the Missouri Synod's Concordia Seminary in St. Louis who is a leading spokesman for the moderates, expressed a similar view last night.

"Because we have discovered through conflict the unity which is God's gift to the church," he said, "we have to act on the unity we share with fellow Christians."

It was Dr. Tietjen's suspension as president of Concordia in 1974 that spurred the moderates to action. He was removed from office on orders of Dr. Preus for permitting "false doctrine" to be taught at the seminary.

After his suspension, 90 percent of the students and faculty walked out and established a "rebel" school called Semtex on the campus of the Jesuit-run St. Louis University. Dr. Tietjen is now president of the breakaway seminary.

The basic church dispute involved the interpretation of the Scriptures and the limits of presidential authority.

In the name of "doctrinal unity," the Preus-led forces challenged the right of pastors and teachers to hold anything but a strict view of the Bible as the inerrant word of God.

Also at issue was whether the Missouri Synod was an advisory body to the congregations, as the moderates contend it should have been, or whether it was the "last word," as the conservatives insisted.

Schismatic Note Rejected
Throughout the two-day meeting, delegates after delegate made it clear that schism was farthest from their thoughts.

The Rev. Dr. Lavern Franzen, pastor of Our Redeemer Lutheran Church, Temple Terrace, Fla., called the word schismatic because it implied that the other side was right and "we were wrong."

The Rev. Dr. Samuel Roth, pastor of Zion Lutheran Church in Ferguson, Mo., said he had not come to the meeting as a schismatic. "We're not here for that purpose," he emphasized. "We don't want security in schism. That only causes hurt. Our task is to reach out to others."

The feeling was general in corridor talks with many delegates that the association was a temporary development on the road to Lutheran unity and eventually the reunion of Christendom.

The Rev. Joel Benbow of the Great Rivers Synod said: "We're serious about the unity of Lutherans in America and want to make it clear from the outset that we aren't interested in establishing just another Lutheran church body."

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Danny Harris in class at Crawford County High School in Roberta, Ga.

Roberta, Ga., Exemplifies Integration Gains

By B. DRUMMOND AYRES
Special to The New York Times

ROBERTA, Ga.—Back in 1964, if you lived in or around a little central Georgia farm town like Roberta and were black, as Danny Harris is, you started the first grade at something called the Crawford County Training School.

"That's about all they considered it—nothing but a 'training school' for mixing children drawn from the rigidly fixed housing patterns that racially divide urban America."

Not every system in the rural South has achieved the Crawford system's level of integration. For the last several weeks, for example, blacks and whites in South Carolina have been fighting bitterly over control of schools in Calhoun County in the central part of the state. But there have been enough success stories, over all, to make Southern classrooms the most integrated in the nation today.

Fewer than half of all black students in the South are still in predominantly black schools. Elsewhere in the country, two-thirds of all black students re-

main in predominantly black schools.

The desegregation process began in Roberta at about the same time it began in hundreds of other Southern counties as the Federal Government and civil rights organizations made a major push to finish the job started in 1954 by the Supreme Court.

The process has wrought change that goes far beyond Danny's classroom, changes as important as that brought about by the public accommodations and voting rights laws of the 1960's.

For the first time in Crawford County history, a history that stretches well back into the epoch of slavery, a whole generation of whites and blacks is growing up with an entirely different racial perspective.

"I never really knew any whites before the schools were merged," Danny Harris said. "Now I know lots. I have genuinely close friends who are white. We visit each other's homes. Even some white parents are coming to accept our being together."

Life-Support Ended, a Woman Dies

JACKSONVILLE, Fla., Dec. 4 (AP)—A 26-year-old woman whose vital functions were controlled by machines for two weeks stopped breathing today 13 minutes after she was disconnected from the devices on the order of a judge.

The machines attached to Celia Cain were disconnected at 12:25 P.M., according to John Corrigan, a spokesman for St. Vincent's Medical Center. A death certificate was signed about 1:15 P.M., he said.

"The order from the judge said she died on Nov. 20, when her brain activity stopped," Mr. Corrigan said. "So there can be no official time of death on Saturday."

Circuit Judge John S. Cox, acting at the request of Mrs. Cain's family, signed the order this morning.

Jerry Cain, the woman's husband, said after a hearing Friday that he was "pleased with the judge's decision."

Woman's Brain Dead
"This is what we asked for. Now my (two) children and I can pick up and continue our lives," he said.

Mrs. Cain, described by a close friend as "a beautiful girl, very sweet and kind," underwent a hysterectomy Nov. 19. The next day she developed breathing problems, was placed under intensive care and was attached to a respirator, where she had been ever since.

Dr. Jacob Green, a neurologist, testified that he diagnosed the woman's brain as dead that night and asked the family for permission to disconnect the respirator Nov. 23.

"I said absolutely not," Mr. Cain testified. "I prayed that God would give us a sign."

But a week later he changed his mind. "I felt we got the sign when her condition worsened and the doctors convinced me her brain was dead," Mr. Cain said.

He gave his permission Nov. 30, but Dr. Green became uncertain whether he had the legal authority to disconnect the machines and Mr. Cain's lawyers then petitioned the court to intervene.

Doctors testified at the hearing yesterday that Mrs. Cain's heart could beat for no more than a few minutes with the machines unplugged.

"Is what you're telling us that breath is being sustained and blood is being pumped through the veins and heart of a dead person?" asked Judge Cox.

"Yes," said Dr. Edward Glenn, Mrs. Cain's obstetrician-gynecologist.

"The brain has partially dissolved," said Dr. Green. "There is no possibility of it returning to a cognizant state."

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Doctors testified at the hearing yesterday that Mrs. Cain's heart could beat for no more than a few minutes with the machines unplugged.

"Is what you're telling us that breath is being sustained and blood is being pumped through the veins and heart of a dead person?" asked Judge Cox.

"Yes," said Dr. Edward Glenn, Mrs. Cain's obstetrician-gynecologist.

"The brain has partially dissolved," said Dr. Green. "There is no possibility of it returning to a cognizant state."

In announcing his ruling, Judge Cox said: "This lady is dead and has been dead and she is being kept alive artificially through the use of supportive devices that not only from the medical but a humane standpoint should be discontinued."

But he warned that his ruling is "no attempt at a blanket criteria or guidelines for future cases."

Housing Rules Adopted on Coast to Aid Salamanders

By GLADWIN HILL
Special to The New York Times

SAN FRANCISCO—The man-bites-dog definition of news may need updating to encompass a new development of the environmental era: man changes life style to accommodate salamanders.

The Board of Supervisors of Santa Cruz County, south of San Francisco, has just promulgated a series of residential regulations so that homeowners will not obstruct the love life of a rare variety of amphibious lizard.

"Under the new rules, any residence in a designated mile-square portion of the county with a retaining wall more than 100 feet long must have ramps built into the wall to facilitate the salamanders' annual trek from hillside terrain down to a nearby pond where they breed.

In addition, streets must have rounded rather than rectangular curbs; hillside homes must be built on columnar supports, rather than enclosed foundations, to avoid restricting salamander habitat, and surrounding ground must be kept vegetated as a cover.

Move for Endangered Species
All this represents the culmination of a seven-year campaign to save a "vanishing" creature: the Santa Cruz long-toed salamander, one of a half-dozen types of salamander on the Federal list of endangered species.

The Santa Cruz variety, which has lived in the area for 50,000 years, is four to five inches long and is distinguished by metallic-looking orange-gold spots running down the middle of its black back, and by padded toes that are longer than those of other types.

Technically a subspecies, named am-

bystoma macrodactylum (long-toed croceum (yellow), the variety was identified as distinctive in 1954 by James Anderson, a University of California graduate student. The "ambystoma" is a contraction of a Greek term for "cran in the mouth," referring to the creature's habit of eating with its forelegs. It will eat almost anything that does not eat it first.

The Santa Cruz variety likes to live on high ground most of the year, migrating down briefly to fresh-water ponds near the coast, where the male deposits a sac of sperm in the water, the female draws it into an aperture in her body, and then deposits fertilized eggs in nearby marsh grasses.

The salamanders patronized only a few ponds in the Aptos area near Santa Cruz. One of them, Valencia Lagoon, was almost destroyed by state highway builders in 1969. The state has been trying to re-establish the breeding ground, without great success: only about 200 specimens are believed to frequent the area.

However, at Ellicott Pond a few miles away, scientific censuses have indicated a population of as many as 10,000 salamanders. The surrounding land used to be pasture; lately it has become an area of heavy development.

30 Acres for a Preserve
The state in 1973 bought 30 acres for \$85,000 as a salamander preserve. Then the Federal Government joined in and spent \$471,000 for 116 more acres to create the Ellicott Slough National Wildlife Refuge, dedicated to the salamander. However, much of the salamanders' upland habitat is still private property.

The county supervisors' action was hailed at a World Wildlife Fund confer-

ence here as a small triumph in the global effort to preserve nature's intricately woven fabric of animal-plant-environment relationships, in which mankind is considered only one, potentially perishable, strand.

Dr. Alan Holbert, a biology professor at Cabrillo Community College in Aptos, one of many regional naturalists who have campaigned on the salamanders' behalf, said that the new housing regulations were calculated to make things easier, rather than more complicated, for homeowners as well as the salamanders.

"Without these requirements," he explained, "everyone building a residence would, under the Endangered Species Act of 1972, have to compile an environmental impact statement on how the construction would affect the salamanders."

"As a practical matter, the requirements aren't very restrictive. Few people have retaining walls 100 feet long. Most hillside houses have pole foundations anyway, there are no curbs on the streets, and people want ground cover on their property."

Citizens generally took the development with equanimity. But Mrs. Vivian Wharton of Aptos remarked to the supervisors: "This must be some kind of joke. I believe in God's scheme of things, some things become extinct. I believe it may be the salamanders' time—but not man's, yet."

David Lyng, a developer, suggested sarcastically that "no salamander in his right mind" would select the hilly area for refuge, adding, "Perhaps if you can determine how the salamanders could share in the ever-increasing property taxes, I would be more receptive."

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MUNICIPAL STAFF
ING WASHINGTON

Around the Nation

Pittsburgh Transit Union Backs Return to Work
PITTSBURGH, Dec. 4 (UPI)—Amalgamated Transit Union officials said they will recommend to 2,000 strike Port Authority Transit employees that they comply with a court order to return to work.

Members of Division 85 of the union were scheduled to meet tomorrow to vote on whether to honor a back-work injunction issued yesterday by Judge Silvestri of Allegheny County Common Pleas Court.

Bus and trolley drivers and mechanics struck at midnight Tuesday when their three-year contract expired, leaving Pittsburgh area without a public transportation system.

John Remark, secretary-treasurer of Division 85, said that union leaders would recommend compliance of the court order. A lawyer for the union, Joseph Frazzetta, said he believed the members would obey the injunction.

Bus service in the county could resume as early as Monday morning, transit officials said.

The union is seeking a 7 percent wage increase and other benefits. Its membership averaged \$7.06 an hour under the expired contract.

LOUISVILLE, Ky., Dec. 4 (AP)
Striking teachers and the Jefferson County Board of Education have reached tentative agreement on a "significant" contract article, negotiators said. The tentative agreement could result in ratification vote Sunday and end the walkout, the negotiators said.

There have been no classes since the strike began Tuesday at the nation's 18th largest school system, with 118,000 pupils.

Jews Told of a Threat To Their Family Life
The American Jewish Committee warned yesterday that Jewish family life is being threatened by problems that undermine its traditional strength.

The warning was given at the committee's annual meeting in Dallas by Marvin H. Risenman, chairman of the committee's Communal Affairs Commission. Since its establishment almost 70 years ago, the committee has been devoted to safeguarding the civil and religious rights of Jews.

Mr. Risenman said that the perpetuation of the Jewish community was threatened because more Jews marry at an older age than members of other groups, and their groups no longer function primarily as a means of matching marriage partners, the birth rate is declining among Jews, their divorce rate is increasing, and their marriages have resulted in a weakening emphasis on Jewish tradition, and financial success rather than the rearing of children has become the major goal of many families.

Lawyer for Pvt. Slovik Begins Drive for Pardon
DETROIT, Dec. 14 (UPI)—The Armed Forces officer who defended Pvt. Eddie Slovik, the only American executed for desertion since the Civil War, has opened a drive to obtain a full pardon for Private Slovik and to obtain at least \$10,000 in insurance benefits for his widow.

Private Slovik was convicted of desertion in a two-hour court-martial on Nov. 11, 1944, in France. He was executed by the French village of Aux Mine on Jan. 13, 1945.

The defense officer, Capt. Edward Woods, retired, and Robert DeFuria, publisher, were in Detroit yesterday to open the Pvt. Eddie Slovik Defense Fund.

The two hope to raise enough money to institute legal proceedings to have Private Slovik pardoned and the benefits of his National Service Life Insurance policy given to his widow, Mrs. Slovik, who lives in a Detroit nursing home under an assumed name, could receive the face amount of the policy, plus interest.

California Mother Charged In Infant Heroin Symptoms
SAN BERNARDINO, Calif., Dec. 4 (AP)—Felony charges of child abuse have been filed against a 30-year-old woman because her twin sons were born with heroin withdrawal symptoms.

The authorities said that the woman was warned several times by a welfare department nurse that heroin use could endanger her unborn children, but the expectant mother did not seek treatment.

Deputy District Attorney Don Feld said that Margaret Reyes of Cucamonga gave birth to the twins on Oct. 31 at San Bernardino County Medical Center.

Mr. Feld said Thursday that she was arrested upon her release from the hospital Nov. 5. Formal charges were filed Wednesday. The woman remains free on \$5,000 bail.

The infants, Victor and Ray, are being cared for by the woman's sister, Mr. Feld said. They were in good health except for the withdrawal symptoms, hospital spokesmen said.

Navigation to Be Curbed On St. Lawrence Seaway
WASHINGTON, Dec. 4 (AP)—A portion of the St. Lawrence Seaway will be closed for four days starting at 3 P.M. today, Seaway officials said. The closing was announced in a joint statement by the Canadian St. Lawrence Seaway Authority and the United States St. Lawrence Seaway Development Corporation.

The action will suspend navigation in the Seaway near the Canadian Beauharnois Locks on the St. Lawrence River near Montreal.

The officials said that the suspension was due to abnormally low water temperatures in the Beauharnois Canal that have decreased to a point where a stable ice cover must be formed in order not to jeopardize the generation of electric power during the winter.

The affected seaway traffic will anchor in the St. Lawrence River.

REMEMBER THE NEEDS!

Around the Nation

BIG MUNICIPAL STAFF VEXING WASHINGTON

City's Mayor in Trouble Because of Payroll and Dispute With a Rebellious Official

By BEN A. FRANKLIN
Special to The New York Times

WASHINGTON, Dec. 4—Mayor Walter E. Washington, the outwardly unflappable administrator who has headed the District of Columbia municipal government through all of its nine years of semi-independence from Congress, is in the most serious trouble of his long bureaucratic career.

Superficially, the Mayor's problem is the city payroll. For the moment, it is less the embarrassment of the large number of civil servants bunched into city government jobs than the question of who is related to whom. Nepotism is suddenly a major issue. But with the debate over favoritism in hiring have come a number of questions about Mayor Washington's judgment, decisiveness and style.

Depending on the payroll criteria applied, city employment in Washington totals anywhere from 36,000 to 50,000 persons, or up to 7 percent of the entire predominantly black city population.

The personnel specialists alone, employed in city government offices to recruit, examine, select, classify and count the District employees, total at least 700, according to a recent highly critical survey by the Federal Civil Service Commission. The ratio here may be as high as one personnel worker for each 50 employees, as against a national urban government average of one for each 107 employees.

Personnel Aides Numerous

The city administration's managerial oversight of this bureaucratic explosion at a time when the government is experiencing the same fiscal straits as those of most cities has been a longstanding controversy here.

What has heightened the dispute now is the personality of Joseph P. Yeldell, a Washington lieutenant who is one of the key members of the Mayor's cabinet.

In recent weeks, the personnel roster of the largest department in the District government, a conglomerate miniature of the Federal Department of Health, Education and Welfare called the Department of Human Resources, has turned out to include a number of relatives and friends of Mr. Yeldell, its director.

He is a fast-rising 44-year-old administrator with a personal style that tends toward the grand. His recent controversies here have included criticism of the use of Federal maternity and child care funds to purchase air-conditioned automobiles for his and his department's use, the installation at public expense of a kitchen and a private bathroom in his office suite, and a Yeldell-proposed budget item of \$250,000 for "public relations" at a time when aid to city welfare clients is being severely reduced.

A persistent investigation by The Washington Star disclosed two weeks ago that four members of Mr. Yeldell's family were on his department's payroll; that his wife, Gladys, works in the city personnel office in which departmental hiring is controlled; that a Yeldell brother, Thomas, works at the city-operated Washington Technical Institute, a vocational training center, and that Mr. Yeldell, in turn, employs the daughter and son-in-law of the institute's president, a family friend.

The Mayor defended Mr. Yeldell in most of his frequent previous controversies over such matters as the city hospital's loss of medical accreditation. But this time, with both The Star and The Washington Post vying for new instances of nepotism and other hiring irregularities in Mr. Yeldell's \$250-million-a-year department, the embarrassment apparently was too great.

Mayor Suspends Aide

Ten days ago, Mayor Washington suspended Mr. Yeldell by placing him on indefinite leave at his full \$39,600-a-year salary pending an investigation by the government's second ranking official, City Administrator Julian R. Dugas.

But the Yeldell affair kept right on growing. In defiance of the Mayor's advice, Mr. Yeldell convened a noisy public rally of more than 1,000 of his employees and partisans in a downtown church on Nov. 22 and denounced the newspaper attacks on him as "a racist vendetta." He said he had been singled out for criticism for what he pointedly called the citywide practice of family hiring by top government officials.

"Joe Yeldell ain't going nowhere," he said of his suspension. This week, Mr. Yeldell first threatened to press his demands for a formal hearing on the nepotism allegations, which involve other officials as well, by forcing a showdown on the Mayor's suspending him. He did so by having his lawyer announce that, under city government personnel regulations, Mr. Yeldell could not be kept on "administrative leave," without charges, for more than five days. Mr. Yeldell said that he would return to his post.

Aide Challenges Mayor

But at a news conference on Thursday, Mr. Yeldell changed his mind. He demanded that the Mayor either absolve him or begin immediately a formal removal procedure, with hearings that he stressed again "may involve many people in the District government."

"I am prepared to let the chips fall where they may," he said.

After private City Hall consultations on Thursday that ran past midnight, Mayor Washington finally responded by "relieving" Mr. Yeldell of his departmental duties. But, apparently unsure of his legal or political authority to dismiss Mr. Yeldell outright, the Mayor "detailed" him temporarily to a back-office job at full salary as chairman of the city's Board of Appeals and Review.

Even if Mr. Yeldell decides now to resign after the "opportunity to reflect reasonably" on his situation that Mayor Washington said he was giving him, the controversy is unlikely to end.

The District of Columbia's gradual emergence since 1967 from a century of "colonial" administration by Congress and toward municipal government has been marked by an often grudging release of its absentee power by Congress.

REMEMBER THE NEEDLE!

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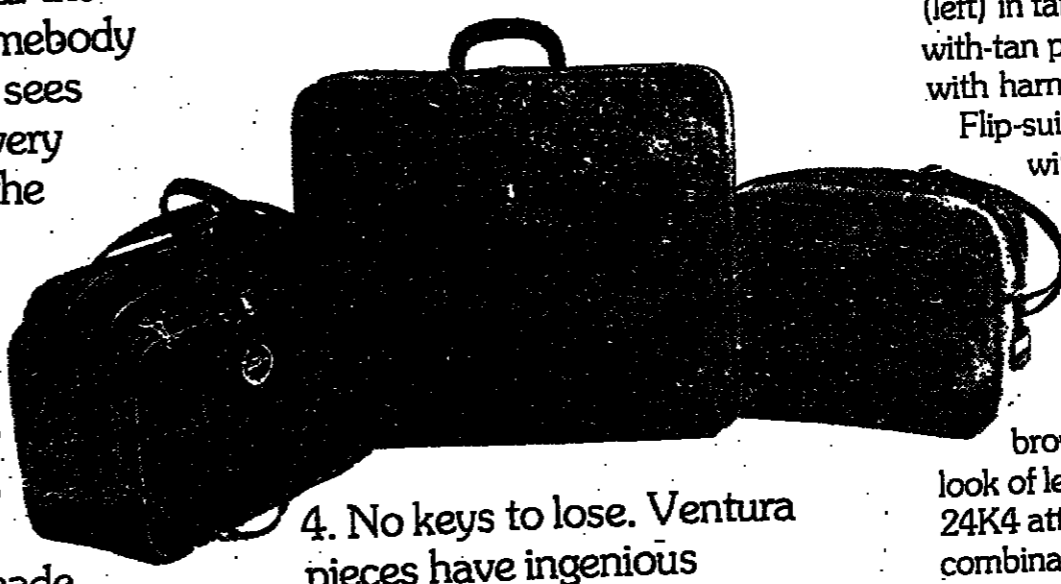
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Deluxe 24" jr. pullman, 87.50.
(Pullman sizes also available with wheels, at slightly higher prices.)

Contemporary Lite Breeds by Ventura, (left) in tan-with-brown or brown-with-tan polyester and cotton canvas with harness belting leather trim:
Flip-suitcase car bag, 62.50. Gear bag with detachable shoulder strap and handles, 47.50.
Shoulder tote with adjustable strap, 38.50.

Traditional styling for men by Ventura, (below) in black or brown wipe-clean vinyl with the look of leather: Two-suitcase, 100.00.
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Fiat Says Relations With Israel Won't Be Changed by Libyan Role

TEL AVIV, Dec. 3 (Reuters)—Fiat car company has assured Israel that its purchase of 10 percent of the company will not affect Fiat's relations with Israel, the newspaper Maariv reported today.

The paper said Giovanni Agnelli, chief man of the company, yesterday called the Israeli Ambassador in Rome, Moshe Sasson, to give him this assurance. Fiat is popular cars in Israel. Defense sources said they are also purchased for purposes.

KOREAN CRITICS SEEK ANOTHER DEFECTION

They Hope to Persuade Chief of Intelligence Unit in Capital to Cooperate With U.S. Inquiry

By RICHARD HALLORAN
Special to The New York Times

WASHINGTON, Dec. 4—Critics of President Park Chung Hee say they are desperately trying to persuade the station chief of the Korean Central Intelligence Agency here, Maj. Gen. Kim Yung Hwan, to defect to the United States and to cooperate with the Federal investigation into alleged Korean bribery of American Congressmen and other alleged illegalities.

Those Koreans said they would like to see General Kim defect because that would be a slap in the face of President Park's Government and would produce more evidence of Korean corruption in Washington, further undermining President Park's position.

On the other side, Korean Embassy officials and other supporters of President Park say they are trying to keep General Kim in line and persuade him to return to Korea from his post as minister in the embassy here, as he has been ordered to do.

The importance the Korean Government attaches to the fate of General Kim has been underscored by the presence of a special high-level K.C.I.A. officer, Chang Keun Sup, who came here from Seoul to keep General Kim from defecting, Korean sources said. The Korean Government wants to avoid the humiliation of another defection, and of more evidence going to the Federal inquiry, these sources explained.

Assurance of Safety

Federal officials said they could not openly search for General Kim or offer him asylum. But they have made clear that they would be receptive to his approach and would safeguard him if he asked for asylum. They have already given safe havens to Kim Sang Keun, another senior K.C.I.A. defector who is voluntarily cooperating with the investigation.

Korean officials said that General Kim was still working at the embassy. But a secretary there said he was not in today and a woman answering the phone at his home said she did not know where he was or when he would return. But she said he was still in Washington. Requests for return telephone calls went unanswered.

General Kim appears to be caught in a squeeze play. President Park has dismissed the director of the K.C.I.A. in Seoul and the officer in charge of the American lobbying operation because, Koreans here believe, they failed to keep the operation secret.

Moreover, General Kim was directly involved in the defection of a subordinate, Kim Sang Keun, and may be held responsible for that. According to friends of Kim Sang Keun, he learned from General Kim that he was in danger of going to prison if he returned to Seoul, as he had been ordered to do.

Source of Information

General Kim is said to have heard of his subordinate's predicament from Han Byung Ki, the South Korean Deputy Ambassador to the Observer Mission to the United Nations in New York. Mr. Han, according to Kim Sang Keun's version, recently returned from Seoul, where he reported to President Park, his father-in-law, on the K.C.I.A. disclosures in America.

Kim Sang Keun's friends said that Ambassador Han had returned to America with new instructions on the K.C.I.A. operation, including orders for Kim Sang Keun and others to return to Seoul, where they faced punishment. A spokesman for Ambassador Han has denied that he is involved with the K.C.I.A.

The critics of President Park who are trying to get General Kim to defect said they had been pointing out the danger he is in because of the ousters in Seoul and the earlier defection here.

On the other hand, Korean Embassy officials indicated that they had been appealing to General Kim's sense of loyalty as a military man. Anti-Park Koreans also said that General Kim had been threatened with harm to his relatives in Korea if he failed to return.

General Kim, whose duties here allegedly included gathering information from Congressmen and legislative matters and supervising the surveillance and intimidation of Korean residents in America, was reportedly scheduled to leave within a few weeks. He and many other K.C.I.A. officers have been recalled since the exposure of their operations.

REMEMBER THE NEEDLE!



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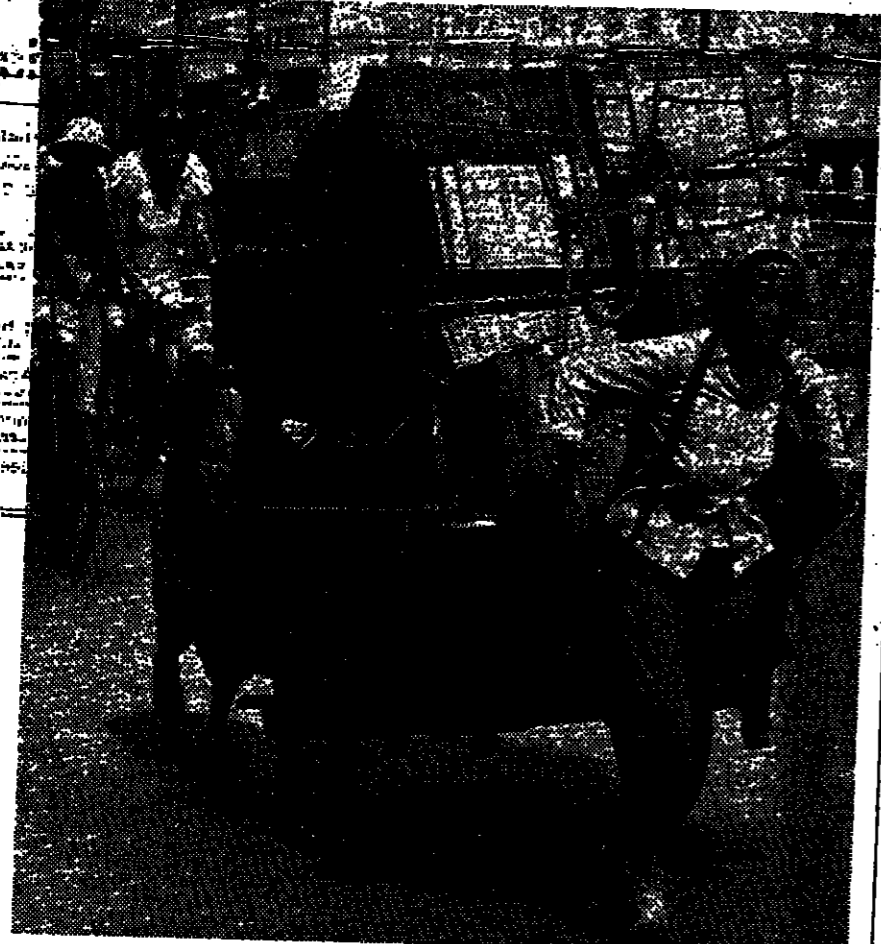
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A woman pulling a cart laden with goods on the Nanking road in Shanghai

A Reporter's Notebook: In China Roads Tell of Changing Society

Continued From Page 1

hitched to a farm cart and moving at a stately pace. Other carts are drawn by combinations of donkeys and horses, often with a foal running loose along the road. In the cold autumn wind the drivers are bundled in heavy padded coats, the ear flaps of their fur hats sticking out at right angles. Often a driver is an old man smoking a curved-stem pipe.

Between a tractor and a horse-and-donkey troika come three men harnessed with ropes and pulling a cart. Later two men and a woman. Then a woman pushing a wheelbarrow with an indignant pig trussed above the big wheel.

No matter how far the traveler goes into the country, he finds the bicycle, for it is to China of the 1970's what the Model T Ford was to America of the 1920's.

Dodging tractors, animals and humans afoot or on bicycles is an unnerving experience, but it is relieved by the beauty of the tree-lined roads, a reminder of France except that every inch of ground up to the road is under cultivation with cotton and rice, which are raised as far north as Manchuria.

The cities have benefited too. The streets of Nanking, the capital under the Nationalists and a brutally hot place in summer, are cool and green under the plane trees.

How do the Chinese live? The visitor, naturally, is shown new housing rather than the old, though much of the old is still around.

Wu Fong-tseng perched on her bed in her apartment in a fishing commune outside Shanghai. She said it was the first home ashore that she or her family ever had; they had always slept on their fishing boat, "with one quilt, a pot for cooking and no shoes."

The family, "four workers" and a child, has two bedrooms, each with a large bed and some simple benches, a bureau and a trunk for storage, and a rather primitive kitchen. A neon light hangs over the bed. There is a picture of Mao Tse-tung, a radio and an electric clock.

The fishing season had been good, Mrs. Wu said. The family is crabbing now, and it did well with carp and an ugly-looking fish whose name escaped the translator. It looked like a pickerel. They ate well, she said, and there is enough material for clothes.

Lu Chiu-wong, a steelworker, lives in somewhat better conditions in a Shanghai housing development. Mr. Lu and his wife and two daughters occupy a small two-room apartment and share a kitchen and bathroom with another family. The Lu family has a combined monthly income of \$85 and pays \$2 a month for electricity, \$2.50 for cooking gas and \$4 for drinking water, or \$1 a person.

Puffing on a cigarette, Mr. Lu reckoned that food cost \$28 a month, including vegetables, meat and eggs. He and his wife have two meals a day at their factory.

While the apartment was better furnished than Mrs. Wu's in the fishing commune, there were no rugs on the icy concrete floor. Underneath the glass top of the table were the family's trophies — pictures of Chairman Mao and of the family posed in front of national monuments.

Pollution in the form of a heavy haze beclouds China's industrial cities. In the Peking dawn the green roofs of the Imperial Palace float like islands in a dirty brown sea. The junks and passenger boats on the Whampoa River in Shanghai were almost imperceptible from a fifth-floor window in the morn-

ing, and at night whistles sounded frequently from the river.

Despite pollution the Whampoa remains one of the most fascinating river spectacles in the world, eclipsing even the Rhine. Junks, barges, poorly passenger steamers and freighters move along it night and day, and ferryboats are jammed with workers.

"Shanghai is very advanced politically," a guide said. Certainly there were more people reading wall newspapers and posters there than anywhere else. Shanghai also has the bustling, self-proclaimed importance of any great city, alone among Chinese cities it reminds the New Yorker of New York.

Despite the cleanliness and punctuality of the trains, the deepest impact they made on one foreigner was the strident voice of an announcer providing the day's news at 4:30 A.M. For the non-Chinese speaker and, possibly, for the Chinese, radio propaganda is the foe of repose, although the Chinese, aware of what is coming, may sleep through it.

From the trains, as from a car, the visitor sees the ruder side of life. Villages sprawl in the rice and grain fields still display old-fashioned houses built around large courtyards, but frequently new five-story housing rises beside the old villages. The rural landscape is also dotted with water towers and silos. Irrigation ditches run everywhere; from a plane approaching Shanghai on a sunny day the ditches looked like thousands of silver belts binding the land.

With many an admonition about the bad old days, the Chinese show a visitor the Great Wall, the Summer and Winter Palaces, the Ming Dynasty tombs.

None of these impressed one visitor as much as the great bridge across the Yangtze at Nanking. A breathless young woman recited the statistic: 6,722 meters of railroad bridge, 4,334 meters of highway bridge running above the railroad, a capital investment of almost \$550 million (calculating on the official rate of \$1.90 to the yuan), 50,000 volunteer workers laboring on the bridge on some days.

No figures can match the impressiveness of this span flung across the great, rolling, yellow river. In comparison the Great Wall and the tombs seemed to be faint echoes of an irrelevant past.

The contemporary Chinese are an abstemious, even puritanical people, yet they return their robust sense of humor and delight in quick-fired exchanges ending in gales of laughter. This is all done on tea.

The beer is good and a matter of local pride. An official in Mukden, filling a visitor's glass, remarked that it was much better beer than one could get in Peking; a waiter in Nanking said the beer there was better than that in Shanghai.

At formal dinners, customarily described by the host as "a simple Chinese dinner," beer, wine—which tastes like a mixture of port and Madeira, and mao tai are served.

Mao tai, a colorless liquor, is customarily drunk with beer. The favorite toast for Americans is, "To the friendship of the Chinese and American peoples—gambel!" The last word means that the thimble-sized glasses are emptied and held out to show that the visitor and hosts have drunk bottoms up.

The glasses are small, but the drink has authority. One night in Peking a visitor was rereading his notes when he noticed that the floor was trembling under his feet. He recalled that his host, a general, had warned of mao tai's insinuating effect. It was not until he saw the chandelier swaying that he realized that a small earthquake, not intoxication, was to blame.

WATER LEVELS DROPPING ON 4 OF THE GREAT LAKES

DETROIT, Dec. 4 (AP)—Water levels on the Great Lakes, except on Lake Ontario, dropped between 8 and 11 inches in the last year, according to the Army Corps of Engineers. The water level on Lake Ontario was up an inch. Spokesmen attributed the decrease to a drop in precipitation and seasonal fluctuations.

Ronald Wilshaw said the corps was predicting that by next May, the water levels would be even lower than now—within three to nine inches of the average level for the last 75 years. The level on Lake Superior should be seven inches below the long-term average.

The corps reported that in the six months that ended in October, precipitation was down 38 percent in Lake Superior, 32 percent in Lake Michigan, and 3 percent in Lake Huron. Lake Erie

had an 8 percent increase in precipitation, while Lake Ontario was up 28 percent.

The report that lake levels were falling was described as "a pleasant surprise" by Donald Harn, city manager of St. Clair Shores, a suburb north of Detroit on Lake St. Clair, between Lake Huron and Lake Erie.

Some residents of that community have begun legal efforts to remove dikes installed by the corps in 1974 for protection against hen-rising water. In that campaign, dikes were installed on all the lakes except Lake Superior.

66 Whooping Cranes Set Record

ARANSAS PASS, Tex., Dec. 4 (UPI)—Biologists have counted a record 66 whooping cranes that made the 2,500-mile trip to the Aransas National Wildlife Refuge from Canada this year. The count this year showed 54 adult birds with 12 young. Last year there were 57 birds wintering in Texas.

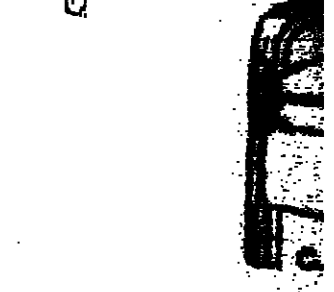
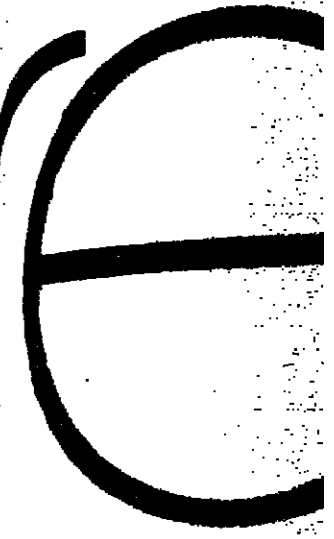
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A Village in New Brunswick, One-Third Acadian, Is Seen as a Microcosm of Linguistically Divided Canada

By HENRY GINGER
 MONCTON, New Brunswick, Dec. 1 — On one night last summer while most of this divided town slept, a plaque in each marking the opening of the new City Hall was put up in the lobby of the building, five years after it was inaugurated. The delay tells something about tensions between the English-speaking majority and the French-speaking minority in a town that many see as a microcosm of both the Province of New Brunswick and Canada as a whole. The new City Hall opened in 1971 as

part of a complex that has upgraded the downtown area of this otherwise run-down railroad and commercial center. Leonard Jones, who as Mayor then became known throughout Canada for his opposition to concessions to the French-speaking minority, refused to allow a bilingual inaugural plaque or even two plaques side by side. Only the English one went up then. Mr. Jones withdrew as Mayor in 1973, but it took three more years and a surreptitious act for the French community to get its plaque, made at its expense, up on the wall alongside the English one. English is the first language for two-

thirds of Moncton's people; a third are French-speaking Acadians. About the same proportion exists in the province, and in all of Canada slightly more than 1 out of 4 is of French descent. Two weeks ago, when the predominantly French-speaking province of Quebec elected a separatist party to power, the initial reaction here was one of delight at this display of French defiance. Paul-Emile Richard, an editor of L'Évangéline, the only French-language daily in the region, said: "We felt a kind of joy that the Quebec French had overcome their fear of asserting themselves." But the joy, according to Mr. Richard and

others, quickly turned to concern about the Acadians' own future. The Acadians have traditionally been regarded as a brow-beaten and resigned people ever since thousands of their ancestors were expelled in 1755 by the British and scattered through the American States. Only recently have Canada's Acadians shown any aggressiveness about preserving their culture. The feeling is that as long as Quebec's five million French remain in Canada, it gives all the French, including about a million who live as minorities elsewhere, some negotiating strength. One result has been the promo-

tion by Ottawa of bilingualism in all 10 provinces. Now, the Acadians fear an English backlash if Quebec should separate. "We Acadians are going to have to be more united than ever," Donatien Gaudet, president of the local Society of Acadians, said. "We might no longer be able to count on the federal Government for protection." French has been proclaimed an official language along with English in New Brunswick despite strong opposition from the English majority. Premier Richard Hatfield, who has five Acadians in his Cabinet, is credited with a more sym-

thetic attitude toward the French than most of his predecessors, but the Acadians still find obstacles to their use of French. "We still have great difficulty in dealing with public officials in French," Mr. Gaudet said. Most French have become bilingual by necessity, but few English have felt the need to learn French. After some Acadians threatened to go to jail rather than pay traffic tickets not worded in French, the tickets were changed. But most official documents that a citizen might need are still worded only in English.

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- F. Rocker recliner with tufted back in russet colored vinyl. **199.**
- G. Wall saver recliner tufted back in brown vinyl. Magazine pouch. **179.**
- H. 3-position recliner, tufted wing, Chippendale leg. Antique brown vinyl. **249.**

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A PETRODOLLARS GAME IS BECOMING PROFITABLE

A Young Contestant Becomes First Junior Champion in the U.S.

By ROBERT McE. THOMAS Jr.

Lori Spellman counted up her petrodollars, stood up from the Petropolis board at the Pierre Hotel and took a giant step forward into the jet set.

She had just become the first United States junior champion of Petropolis, an oily version of Monopoly, and when she climbed on the stage and gracefully accepted a kiss from Baron Arnaud de Rosnay de Petropolis himself, Emily Sheppard, Brooke Pickering, Allegra Biggs, Charis Nuti, Jessica Knight, Helen Strate, Sarah Bontrick and practically everybody else in the Spence School eighth grade just died.

What stirred their envy was not so much Miss Spellman's prize (an enviable-enough trip to Saudi Arabia for a desert lunch with a prince of the realm and to Monte Carlo for the world Petropolis championships later this month), but the Baron.

"We're all going to marry him," one of his young admirers had shrieked earlier when a pack of misadventurers peeled off in pursuit of the Baron, who was threading his way through an acre of glamorous chums.

Next Plane to Party

The 30-year-old Baron, an engaging entrepreneur whose tousel noble head gives him a teasing resemblance to Michael York, the actor, is both the creator of the Petropolis game and a treasured friend of a trove of young international "fancies" who think nothing of picking themselves up from the backgammon board of the moment and catching the next plane to wherever the party is.

This time it was in New York and the Pierre was packed. There were such old familiars as Andy Warhol, Marian Javits, Ethel Scull, Huntington Hartford, Robert Oxenberg and Earl Blackwell along with such new faces as Mr. and Mrs. Paul Bowman, who have taken over the late Mrs. Charles Shipman Payson's East 88th Street triplex since coming from London where Mr. Bowman heads the Hill & Samuels Bank.

And there were a slew of the Baron's younger friends, including Averell Harriman Fisk, Harry Loy Anderson Jr., George Mason 3d, Giancarlo Uzielli, Michael Butler, Peter Townsend, Timothy Collins, Gay Gay Vincent, Laurie Bodor and Kitty Choate.

The Baron has been a favorite of the chouchette set ever since he ran away from his Paris home taking nothing but his wit, his charm and a worn-but-serviceable title dating to 12th-century France.

Bored With Backgammon

Becoming bored with backgammon, the Baron dreamed up Petropolis last year, making it as close to Monopoly as possible without going to jail. Properties in the game are oil states, houses are oil derricks, hotels are oil rigs and the currency is Petrodollars.

He insists he was as surprised as anyone when the \$750 version he introduced as a publicity stunt sold 1,042 copies while the \$190 model accounted for several thousand more.

Now with a \$20 version in the stores, the Baron is confident of selling some 200,000 sets before Christmas, and that's not counting projected sales from 20 foreign editions, including one in Saudi Arabia, where the Government has ordered 20,000 sets to distribute to schoolchildren.

Though the Baron is impatient to get started on two secret mind-boggling schemes that promise to make his Petropolis profits seem like so much Monopoly money, he was glad to keep the Petropolis pump primed with the latest promotion at the Pierre.

Competition Was Fierce

Since it hardly seemed to matter just which of the Baron's runabout friends won the adult title (Mr. Anderson, the Palm Beach banker), the suspense centered on the under-16-year-old division, where the competition was fierce and the prize seemed to be the Baron.

"The Pied Piper of the Pierre," said Merlin Nuti, who had rounded up a few dozen of her daughter's classmates at Spence along with representatives from Buckley, St. David's and Sacred Heart schools and brought them to the hotel in an old red London double-decker bus.

In addition, Mr. Blackwell had recruited three less-advantaged youngsters from the Boys' Harbor Center on East 97th Street and everybody had been given a Petropolis set and taught how to play the game the weekend before.

Fired by their passion for the Baron ("My daughter said, 'I'll talk to you later the Baron comes first,'" Mrs. Nuti confided), the girls trounced the boys in the preliminaries and only the most brazen Buckley player, Andy Blau, survived to the six-player final game.

Only One Cinderella

But despite the girls' apparent willingness to share the Baron, if necessary, there is only one Cinderella. And within minutes of her victory the word had moved like an electric current through the hallways that the conqueror of Buckley and the vanquisher of Spence was Lori Spellman, a 15-year-old sophomore at the Rev. Martin Luther King Jr. High School and the new American princess of Petropolis.

"I can't believe I won," said the stunned Miss Spellman, who attributed her victory to a good run of the dice and "knowing my math," both talents much prized in the jet set.

The implications of her victory were soon apparent when the young losers were packed off to bed while Miss Spellman stayed to watch the adult finals, clinging to the Baron's arm as she graciously accepted congratulations from her new jet-set friends, and, in turn, congratulating Mr. Anderson, with whom she will be training for the world Petropolis championships.

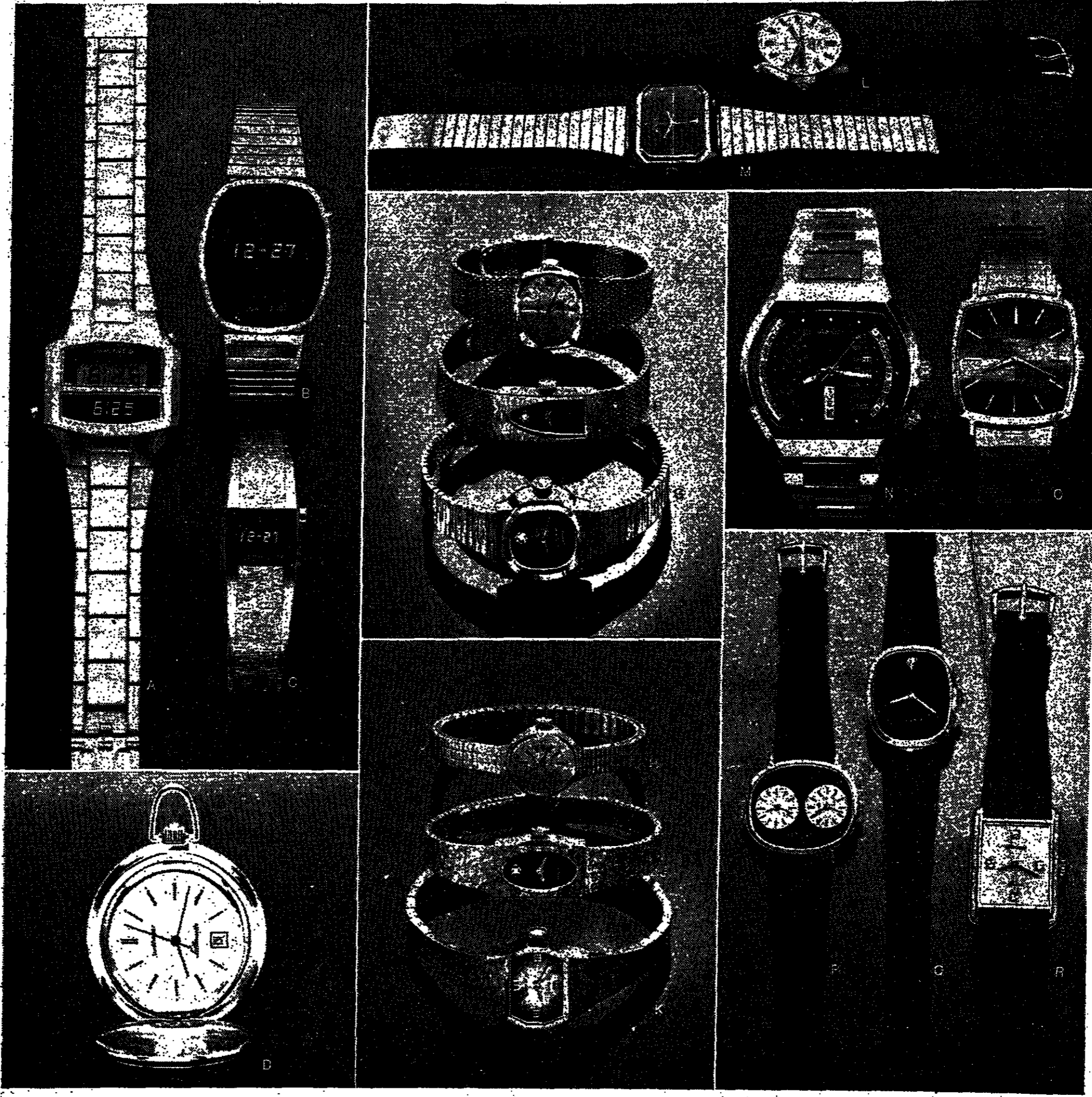
"They must be coached, coached, coached," the Baron said. "They are American Ambassadors of Petropolis."

Miss Spellman, one of the three players representing Boys' Harbor Center (where she has taken dancing classes), said she had never been out of New York City.

That will all be changed now. She is on her way, and, if she proves as good at backgammon as she is at Petropolis, she may never come back except, of course, for parties.

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C. Wittnauer LED Polara for women, with hour, minute, day and date displays. Superb accuracy in an ultra-small, elegantly designed gold or white tone case with adjustable bracelet, \$195.

D. Silver-thin Wittnauer calendar pocket watch to slip neatly into his or her vest pocket. Gold tone, \$135.

E. She'll love Longines automatic calendar watch and never worry about winding. Gold tone with matching mesh bracelet, \$195.

F. Longines cathedral watch set with a single fiery diamond. Gold or white tone case, adjustable mesh bracelet, \$195.

G. Wittnauer gives her a diamond set at 12 O'clock in a shaded gold dial. White or gold tone case and bracelet, \$99.50.

H. For her, our Jubilee with slender expansion bracelet. Easy to read dial, faceted crystal. In gold or white tone, \$95.

J. Her dream Jubilee. One diamond set in a jet black dial. Gold or white tone mesh bracelet and case, \$75.

K. Color her Wittnauer fashionable... Brown or blue shaded enameled face set in gold or white tone case and bracelet, \$110.

L. Handsome Jubilee with one sparkling diamond set in the black dial; mesh bracelet. Gold tone, \$65. Or white tone, \$55.

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N. Wittnauer 45-year calendar time computer gives him the second, hour, day, date, month, year... even the century at a glance. Plus a calendar up to the year 2020. Gold tone case and bracelet, a unique gift, \$110.

O. Men's formal Wittnauer dress watch with your choice of blue or brown enameled dial. In gold or white tone case with matching bracelet, \$105.

P. For the traveler, Wittnauer's dual-time watch with two separate 17-jewel movements, one for the time-zone you're in, one for the time-zone you're flying to; black strap, \$150.

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**June Jackson Christmas Planning
Transfer of Control at
Large Federal Department**

By NANCY HICKS
Special to The New York Times

WASHINGTON, Dec. 4—If grappling problems was required for the easy to see why June Jackson was selected for Jimmy Carter's Christmas team.

June Jackson, Commissioner of Mental and Mental Retardation Services in New York City, is leading the 12-member group that will plan the transfer of the department to Democratic hands of the nation's largest Federal agency, the Department of Health, Education and Welfare.

Two weeks ago, when the President's associates called and asked her if she would take the position, Dr. Jackson went to Mayor Beane. He immediately gave her a two-month leave of absence to help the new administration look at the issues it will have to face in one year.

Dr. Jackson, a black psychiatrist, said she left her brownstone on the West Side with her husband, Walter, an architect, and their youngest child,



The New York Times
June Jackson Christmas

17 years old, and moved to Washington, where she has put in at least 10 hours in the office every day.

At night she spends more hours reading and reports, trying to sort out the transition from the reality of the program that spent \$127.5 billion in the fiscal year 1976—one-tenth of it in New York.

Briefing for Secretary

Dr. Jackson is learning, and everyone here is learning, and everyone here is completely cooperative," Dr. Jackson said, referring to the department's transition. "It is a huge agency with many mandates."

As part of the transition group, she is preparing a briefing book for the incoming administration. Secretary-elect will require immediate action, she said.

Next week Dr. Jackson accompanied the incoming Secretary, F. David Mathews, to the House to meet with the President-elect, Walter F. Mondale, the Vice President-elect. She would not discuss the session.

Dr. Jackson describes the challenge of her job as the language that has become the hallmark of the Carter campaign: "Efficient use of existing money, rather than more money, to improve human service programs."

One of the challenges the new administration will face is how, at a time of stringencies, to improve the quality of care while holding down costs," Dr. Jackson said.

Makeshift Surroundings

Dr. Jackson has the same riddle she has faced for 10 years in New York, where public housing was slashed to avert bankruptcy.

She has managed to escape the harried here of the transition center, situated in the old H.E.W. headquarters building, spending most of her time in her office in a space in the new headquarters, across the street.

"The office is so crowded, you don't even have a chair," one of her staff members remarked of the main transition center.

With the exception of a view of the city, the 15-by-15-foot room has none of the trappings of the agency brass—just a desk, a chair, a table and a half-dozen assorted arm chairs, a table and a chair that look as if they were hoisted from the basement in a hurry. There is a large easel with a blank pad, but no paper clips or staples or supplies.

Dr. Jackson is in Cambridge, Mass., and educated at Harvard College and Boston University School of Medicine. Dr. Jackson left a psychoanalytic practice in New York in the early 1960's to set up the Hospital Rehabilitation Center to teach at Columbia University's College of Physicians and Surgeons.

Honored for Work in New York

The center became a model in the country for taking unemployed and underemployed community residents and training them to give vocational instruction and social services to patients in the transition from mental hospital to independent life.

Dr. Jackson's work at the center and her public participation in mental health planning were cited in the 1976 award for Excellence in the Field of Public Health of the American Public Health Association, which she received in Miami Beach in October. The award listed of a \$3,000 prize and a crystal award.

In 1972, she moved from the center to the city agency of which she later became the commissioner.

She worked in the Carter campaign as health adviser and as chairman of the Health Committee of Black Citizens for the City of New York.

Dr. Jackson, in the usual sense, has been able in her current job, she said.

"The role we have to play here has to be to look at the facts and try to be as objective as possible and weigh the information as possible" for the policy makers.

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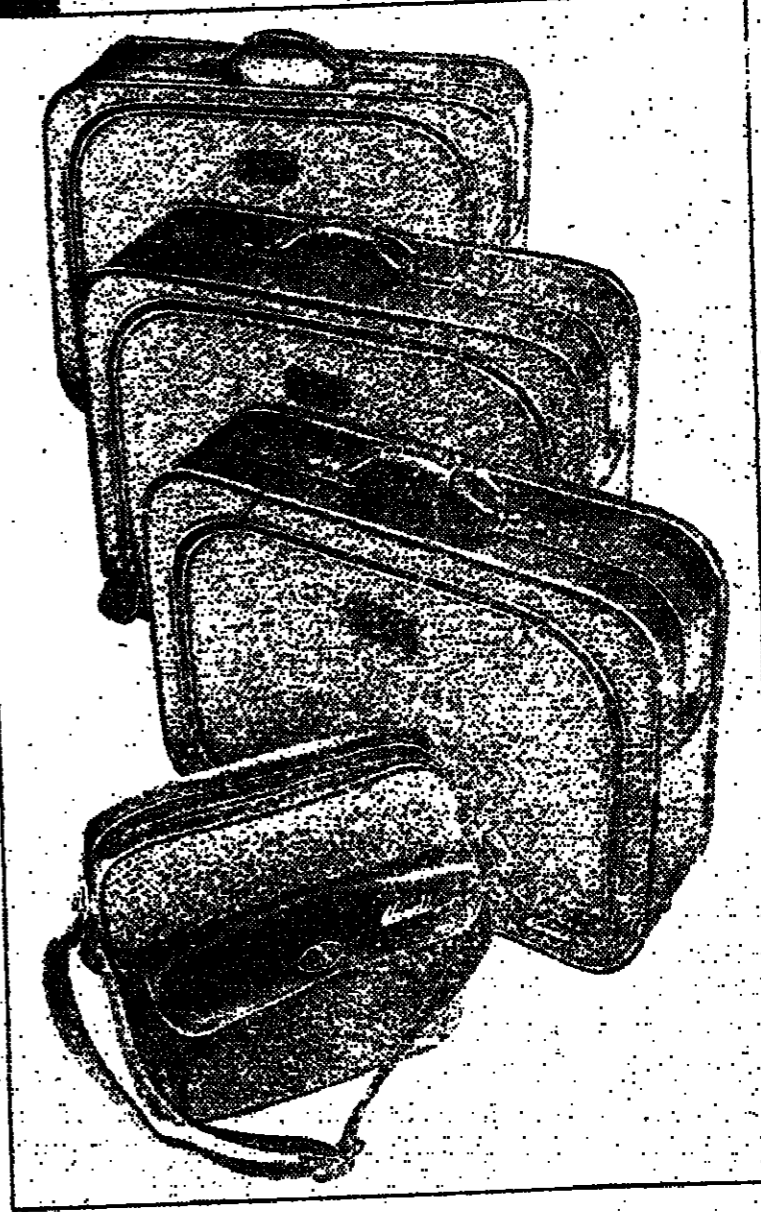
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O'NEILL DISCLOSES HE'S WORTH \$125,000

Despite Rumors of Much Wealth, Assets of the Future Speaker Are Comparatively Modest

By RICHARD D. LYONS

Special to The New York Times

WASHINGTON, Dec. 4—Representative Thomas P. O'Neill Jr., who is expected to be elected Speaker of the House of Representatives on Monday, disclosed today his financial assets, which indicate that he is not one of the chamber's wealthiest men.

The combined financial assets of Mr. O'Neill and his wife, which total about \$125,000, place the couple in the category of "modest" when it comes to assessing the relative wealth of legislators. At least 22 members of the current House are millionaires, while several dozen others are believed to be worth \$500,000 to \$1 million.

The House Democrats will meet in caucus on Monday to choose their leaders for the coming session.

Mr. O'Neill's disclosure of his assets, which was made for the first time, came at the request of The New York Times in the face of his elevation to the Speakership.

In the past Mr. O'Neill has not discussed his personal finances, and there have been widespread rumors that he had accumulated wealth during his 40 years of public office, the last 24 representing the Eighth Congressional District in Massachusetts.

'It Just Isn't So'

"There are people who think I've made a lot of money in public life, but it just isn't so," Mr. O'Neill said.

Some of his political foes in Boston have told inquiring reporters that the legislator is involved in a series of deals involving apartment houses, redevelopment land and insurance and real estate brokerage.

Mr. O'Neill specifically denied any current interest in these, aside from receiving \$6,038 a year (until 1981) as his share of the profits from the sale of a hospital in which he had invested.

"house," he said in what amounted to a challenge to anyone to prove that his assets were other than as stated.

Of late, the financial assets of many Congressmen have come under increasing public scrutiny in view of the disclosures that South Korean operatives had dispensed cash, gifts and lavish hospitality to members of both houses.

But Mr. O'Neill, who was the guest of honor at a party given here two years ago by South Koreans, insisted that neither he nor any members of his staff had ever accepted cash, gifts or anything of value from the South Koreans. Further, he said, none had been tendered.

3 Pieces of Property

As to specifics, Mr. O'Neill said he owned three pieces of property: A home on Cape Cod worth \$90,000 on which there is a mortgage of \$25,000; a home in Cambridge for which he paid \$12,500 in 1950 and on which there is an \$8,000 mortgage, so that its net value today is about \$28,000; and a piece of land on which he plans to build a retirement home.

He said he owns \$4,000 worth of shares in the Life of America Insurance Company and \$3,300 worth of shares in the Commonwealth Bank in Boston and had \$1,500 in a savings account, while his wife owned about \$300 worth of stock in the River Bank Trust in Boston.

The most successful business deal in which he was involved, Mr. O'Neill said, was an investment of \$10,000 in 1958 in the Glenside Psychiatric Hospital in Boston. He was one of 30 investors, including 15 doctors.

Sold Interest in 1971

In 1971, he said, he sold his interest for \$108,000, of which \$50,000 was paid in cash. This amount he then invested in his home on Cape Cod. The remaining \$58,000 is being repaid over a 10-year period at the rate of \$6,038 a year.

"I own no other stock of any kind or description," Mr. O'Neill continued.

He said that in 1946 he invested in a chain of nursing homes, and had sold the stock in 1956 "and broke even." On the other hand, he reported that in the 1960's he invested \$5,000 in the Bristol Nursing Home in Attleboro, Mass., along with 20 other persons.

"The operation went bankrupt," he said, "and the total return on my investment was \$5."

Maintains Selling Licenses

He said that he still maintained his licenses to sell real estate and insurance in Massachusetts, but that he had not engaged in either business since becoming majority leader three years ago. He added that he hoped to resume that career when he retires from the House.

At one point in the discussion of his finances, Mr. O'Neill seemed almost embarrassed at the relatively modest total, as compared with what it might have been had he stayed in the real estate business full time.

"There was land available on Cape Cod in 1946 that was selling for almost nothing—now it's worth millions," he remarked.

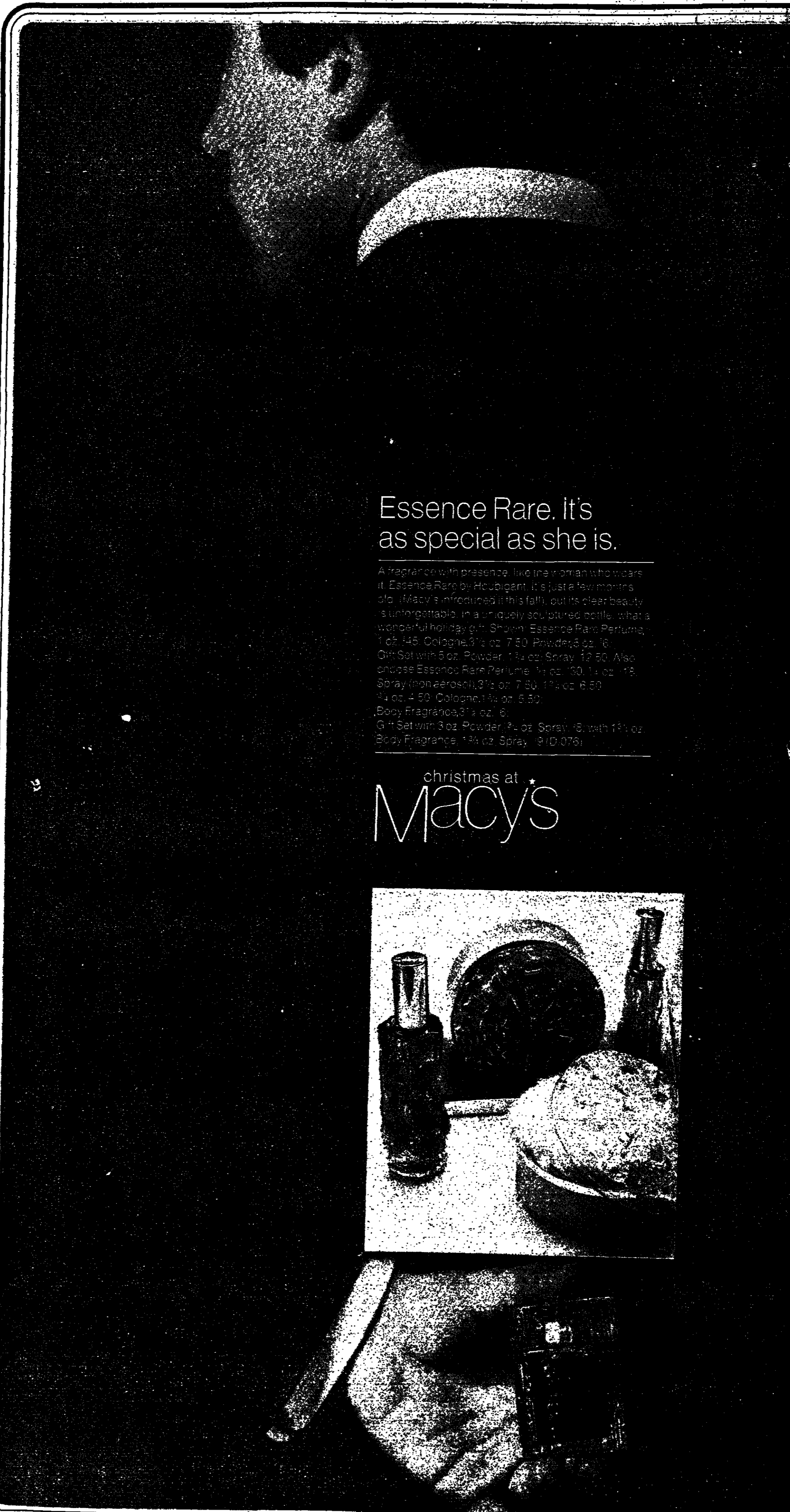
Mr. O'Neill's manner of living includes good food and the conviviality of good drinking companions, but it could not be considered lavish. He has not owned a home in Washington since his arrival in 1953, his family preferring to remain in Boston. But he added that his wife intended to move here and that they were looking for a home.

Marijuana Valued at \$3 Million Is Seized on Boat off Florida

FORT MYERS, Fla., Dec. 4 (UPI)—The authorities seized an estimated 10,000 pounds of marijuana with a street value of at least \$3 million and arrested seven persons last night after boarding a 37-foot boat in the Gulf of Mexico near Fort Myers.

The Calypso, a sport fisherman vessel, was boarded by customs agents, the Coast Guard and Lee County sheriff's officers after being kept under surveillance for several days.

A customs spokesman, Jim Dingfelder in Miami, said that the Calypso departed Fort Myers earlier last evening and then rendezvoused with a shrimp boat, Karen, about 10 miles offshore where agents saw what was believed to be marijuana taken aboard the Calypso.



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سنة ١٩٧٦

DANCE COUNSELORS OF TEACHER SMOKERS

Study Finds Rate Lowest Among the
Science and Health Staffs

A new study of cigarette smoking by teachers finds that smoking is most common among guidance counselors and least among science and health teachers.

The study, conducted by a public-opinion research firm, was released in New York at the annual meeting of the American Cancer Society.

Teachers generally are smoking less than they were five years ago. Twenty-one percent of them smoke today—down from 27 percent five years ago and 32 percent a decade ago.

A reverse of the sex pattern in smoking was detected. More female teachers (28 percent) smoke than male ones (18 percent). In the general population, 39 percent of males and 29 percent of women smoke.

No one knows why guidance-counselors smoke the most, 28 percent compared to 16 percent, the lowest, for science

teachers.

Other teaching specialties and their reported incidence of smoking: humanities, 21 percent; vocational-commercial, 20 percent.

Commenting on the higher incidence of cigarette smoking among female teachers, Dr. Benjamin F. Byrd Jr., society president, said:

"This is probably a consequence of the alarming trend of increased smoking among teen-age girls and young women at the same time that the percentage of adult smokers steadily has declined."

Cancer fighters found it "disturbing" that the incidence of smoking is highest among guidance counselors since these persons are supposed "to have unusual

opportunities to influence youngsters."

Other highlights of the study: "Teachers feel they should play a role in teaching students about smoking and health, but only half feel they are adequately prepared for such a teaching job."

Teachers believe antismoking and health education programs should begin in the early elementary school years. Some said this means grades one to three; others, grades four to six.

About one out of four teachers reported that students in their schools were permitted to smoke cigarettes on school grounds.

Most teachers reported that teachers were permitted to smoke on school grounds.

Fifty-one percent of the teachers who smoke cigarettes said they would be interested in participating in a school "quit smoking" program.

Dr. Byrd said the study showed there were increasing opportunities for the society's "intensified programs on smoking and health and that teachers along with physicians can play the important role of exemplars."

The report was based on an analysis of mail questionnaires from a nationwide sample of 1,577 public-school teachers. Sent out were 2,900 questionnaires. Mailed back were 1,577—a return rate of 54 percent.

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Safety Experts Widen Inquiry Over Pesticide

By JAMES P. STERRA
Special to The New York Times

HOUSTON, Dec. 4—Federal officials widened their investigation into a pesticide poisoning at a suburban chemical plant here because of mounting reports of disabling nervous disorders among former employees.

The National Institute for Occupational Safety and Health announced that it will open a temporary office in Houston Monday to examine workers and other employees at the Velsicol Chemical Corporation's plant in Bayport, an inland suburb east of Houston.

The plant, a subsidiary of Northwest Chemicals, a Chicago concern, manufactures an organic phosphate pesticide, leptophos, from 1971 through 1975 and it is already under the brand name Aramis. The pesticide is not licensed for use in the United States but it was widely transported and packaged in eight domestic companies. Federal investigators have begun checking these other companies for reports of similar ailments among workers.

Employees Sue for Damages

A \$12 million damage suit has been filed and others are expected from former employees of Velsicol here who contend the company did little to warn them of dangers of leptophos or to provide equipment to protect them. These employees say that after working with the pesticide they suffered muscle paralysis, nervous-system disorders, vomiting, excessive sweating, dizziness, blurred vision, difficulty in swallowing, and speech memory blocks.

Federal officials have compared the present poisonings to known poisonings of workers in a pesticide plant near in Hopewell, Va. Leptophos kills by attacking their central nervous system. It was sold to several foreign countries, including Egypt and Indonesia in some cases under programs of the United States Agency for International Development, which administers foreign

aid. Federal officials said they believed the poisoning was linked to the crippling of 1,200 water buffaloes in Egypt, the pesticide was used to fight pests in cotton fields.

Several former workers at the plant have told local newspapers of seeing their vomit and hearing them complain about safety to management, to no avail. Raymond David, a 38-year-old former supervisor at the plant, said workers in the Phosvel section were dubbed "the el zombies" because of obvious nervous ailments.

A Nightmare Situation

"It was a nightmare situation," Mr. David said in an interview. The company, he said, "knew people were getting sick." He said, "They [management] told me the guys smoked marijuana. They said the guys were acid freaks."

David said 250 persons worked at the plant at the time it manufactured leptophos. "I felt I could not longer have any responsibility for people working at the plant," he said.

Officials said yesterday that about 10,000 gallons of leptophos were being stored in barrels in a concrete building in Bayport. Officials of the Environmental Protection Agency said they would check storage locations. They said it was possible to see if there has been any leakage. Both state and federal inspectors have been taking samples around the Bayport plant.

Report by Velsicol

The National Institute of Occupational Safety and Health for a report on the illnesses, Velsicol reported that it had observed nerve ailments, which it said included cases of encephalitis and multiple sclerosis. An investigator who visited the plant found two workers with nerve disorders. But he said the company did not tell him about the cases that had occurred in the past among employees.

Officials have so far declined to comment on the controversy, except to say they are following prepared statements.

"As soon as we become aware of any potential occupational illness, we retained independent experts to review the health records. We have reported fully to appropriate government

officials said they began investigating the plant after Velsicol last summer to license Phosvel for sale in the United States.

Man in Jersey Accused of Rigging an Insurance Company

LD, N. J., Dec. 3 (AP)—A 30-year-old man, of North Plainfield, N. J., has been charged with rigging an insurance company.

The man, Frank Gulla of Green Brook, N. J., and Malcolm Parcells of North Plainfield, N. J., have pleaded guilty to involving their roles in the rigging.

Authorities said that an assistant prosecutor had said that checks had been duplicated by Paul Rheinhardt, an Allstate agent, from legitimate payments for claims, and that Mr. Rheinhardt had been granted immunity in return for his cooperation.

Mr. Rheinhardt said the checks had been given to William Rosenberg, an employee at Allstate's Cranford office who had named as an undicted co-conspirator and who is the owner of an auto repair shop in Plainfield. Mr. Rosenberg would use the checks and give them to Mr. Rheinhardt, who would cash them, Mr. Rheinhardt was charged.

Oakland U. to Levy Athletic Tax

CHESTER, Mich., Dec. 4 (AP)—The trustees of Oakland University have voted to levy an athletic fee on the 10,500 undergraduate students next September to help pay the costs of athletic programs. The fee will be \$5 a term for undergraduates taking at least 12 credit hours and \$3.50 for those taking less than 12. Graduate students will not be taxed, the trustees decided Tuesday.



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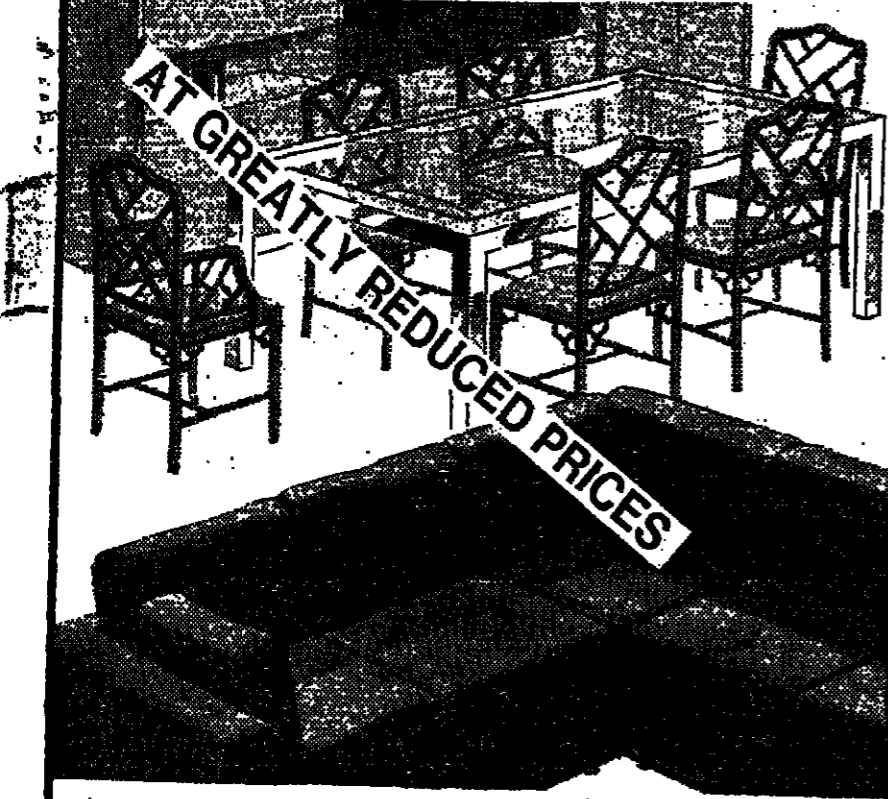
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Nursing Home Talks on in Earnest

By RICHARD J. MEISLIN

Negotiations between New York City's private nursing homes and the union that represents most of their employees have begun in earnest with both sides anticipating grave problems in reaching a settlement in light of recent state reductions in Medicaid reimbursement rates.

The union, Local 144 of the Hotel, Hospital, Nursing Home and Allied Service Employees Union, has asked for a guarantee that none of its members will be laid off, and for a 15 percent wage increase along with some increases in fringe benefits.

Its contract, originally scheduled to expire last Tuesday, has been extended to Dec. 10, and the union has filed notice that it will strike on that date unless an agreement is reached.

The negotiations are complicated by the State Health Department's elimination of the practice of "passing through" increased labor costs almost automatically to Medicaid. Last October the Health Department announced new, lower reimbursement rates for nursing homes, and has held out little hope for increases in the near future.

"The financial situation is now very critical," said Bart Lawson, a spokesman for the Metropolitan New York Nursing Home Association. "The recent cutbacks in Medicaid reimbursements for the majority of our member homes make it very difficult to negotiate."

Some nursing-home owners suggested this week that the association might be forced to offer a reduction in wage scales and fringe benefits for the nursing homes to remain in business.

They pointed out that many owners had already stopped making payments to the union's health and welfare funds, to the extent that association members are now in arrears to the union for more than \$12 million.

Peter Ottley, president of Local 144, bridled at the idea of cutbacks. "We are not going to reduce conditions," he said. "We are asking for an increase because of the increase in the cost of living."

But he suggested that there was room for negotiation, stating: "If we were to get a guarantee of no layoffs, we might consider something in wages."

Both sides, meanwhile, had harsh words for the State Health Department. They accused the state of putting the nursing-home owners in a dilemma—they either health-standard violations, or spend beyond their Medicaid reimbursement rates to the point that they go bankrupt.

About 80 percent of patient stays in private nursing homes in New York State are paid for by Medicaid.

A spokesman for the State Health Department asserted that the reimbursement rates were based on a careful review of costs and on the realities of the state's financial situation.

"The state decided, based on its fiscal situation, that it could no longer afford to automatically give the homes more money to cover the cost of labor negotiations," said Marvin G. Nalor, the spokesman. "It's the same story—you can't draw blood from a stone."

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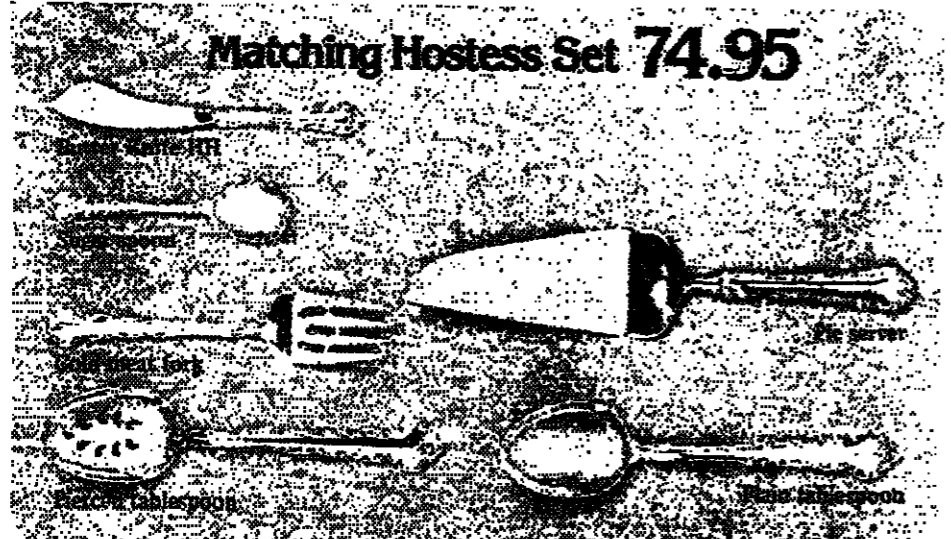
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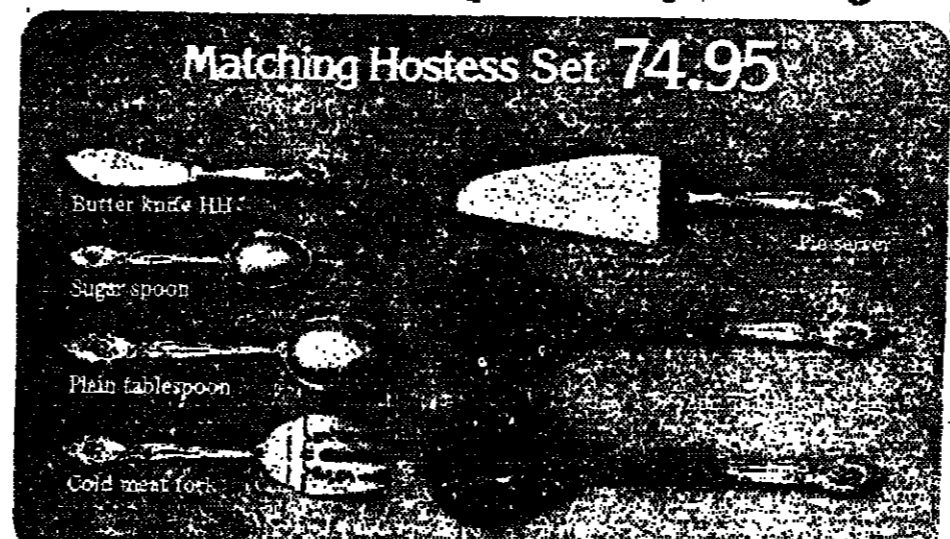
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A PART OF 5TH AVE. WILL BECOME MALL

Continued From Page 1

particularly over the belief that a significant portion of Fifth Avenue customers would end to shop by driving to Fifth Avenue and parking in the area. Merchants who oppose pedestrian malls claim that they see business when vehicles are prevented from either using or parking on main streets, especially on Fifth Avenue, which is considered the city's most important shopping thoroughfare.

Lord & Taylor's move to open on Mondays during the holiday season represents the most important new development in Sunday openings which began on June 14 when the New York State Court of Appeals struck down key provisions of the state's blue laws.

Ten weeks later, Korvette became the first major retailer to announce that it would open its city and area stores on Sundays. Within a few weeks, Macy's, Alexander's, Alexander's and Gertz Loog, Orbach's, Franklin Simon, and others followed suit. The Fifth Avenue store, except for Bonwit Teller, and Eastwingdale's on Lexington Avenue, 112 Madison Street, is strongly opposed to the trend, which they said would not appeal to their customers.

However, Lord & Taylor, which has experienced steady business on Sunday since its branches in states where no Sunday blue laws existed, had been known to be studying the possibility of opening stores on Fifth Avenue before the Christmas season ended this year.

According to plans being laid for the Fifth Avenue project, Mayor and Mrs. Corcoran will walk along the 25-block mall every Sunday to demonstrate the city's interest in the success of the current holiday shopping season. Retail sales are an important contributor to New York's sales tax revenue—not to mention the employment and personal income of thousands of New Yorkers.

However, during most of 1976, the city's retail sales pattern, especially among the major stores, has been erratic.

Sunday Openings Still Opposed

Recent reports have indicated that while Sunday store openings in New York provide additional employment and revenue, City Hall has taken no position on the Sunday commerce issue because of a still-great amount of opposition from large and small retailers as well as from some labor unions and church groups.

Joseph E. Brooks, chairman and chief executive of Lord & Taylor, said yesterday that about 3,000 employees, all working on a voluntary basis, would staff the Fifth Avenue store during the next two Sunday openings.

"I think it is the life style of the people of New York to be able to shop when and where they want to," said Mr. Brooks. "Sunday is a family day and there is little traffic and little commerce on that day. If the city is to live it must cater to what its people want."

In addition to opening on Sundays, a number of big stores have also recently expanded the Sunday hours of their stores. Korvette last weekend extended 10 of its area stores its Sunday hours from five to 11 hours while 16 Macy's stores today have increased their hours from noon to 5 to from noon to 8 P.M.

ASTRO NAMED PRESIDENT OF CUBAN STATE COUNCIL

MIAMI, Dec. 3 (AP)—Fidel Castro was named president of Cuba's Council of State today, according to a Havana broadcast. It was not known whether he would retain the title of Prime Minister he has held since taking power Jan. 1, 1959, after a bloody revolution.

The broadcast, monitored in Miami, did not use that term in identifying him. It said Mr. Castro would be the "supreme power of the nation."

The announcement came during the celebration of the 20th anniversary of the revolution. The newly elected National Assembly, comprising 481 deputies representing the 14 Cuban provinces, held its inaugural session yesterday.

Mr. Castro has said that the National Assembly would end the revolutionary process and would institute the Cuban socialist state.

He said in a speech to the assembly yesterday that some third-world oil-producing countries were using their petroleum exports to enrich or arm themselves when they could be doing more for other developing nations.

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- And much much more in our new holiday shop with Entertaining Ideas! Ninth Floor, Lord & Taylor—WI 7-3300 (24 hours a day). And at all Lord & Taylor stores Lord & Taylor, New York—open daily, including Saturdays, from 10:00 to 8:00. All Lord & Taylor suburban stores open late every night till Christmas.

سنة ١٤٠٠

PRISON IS RESUMING SETTING PRISONERS

Alabama Imposed 15 Months Setting Report About Prisoners Made or on Way

By THOMAS A. JOHNSON
Special to The New York Times
MOBILE, Ala., Dec. 2 — The Alabama prison system took in new prisoners yesterday for the first time since federal judges ruled 15 months ago that the system violated United States constitutional prohibitions against cruel and unusual punishment.

Some 2,800 prisoners, held during the past year in city and county jails, are expected in the coming weeks for the state's five penitentiaries and two prison farms.

Judge M. Johnson Jr. of Federal District Court lifted the freeze on new prisoners on Nov. 9 after some 40 recommendations for the improvement of conditions had been deemed to have been accomplished or to be on the way to completion.

Judge Johnson and Judge W. Bruehard of Federal District Court in Mobile, Ala., ordered the prisons on Aug. 29 to stop accepting more inmates, then returning escapees or parolees.

January, Judge Johnson imposed recommendations for improving conditions. Key factors in setting guidelines were interviews with inmates conducted by behavioral scientists from the University of Alabama.

Classification Is Ordered
Judge Johnson also authorized the state's psychology department to set up a system of classifying prisoners. His major findings had been that there was an "emergency crisis" in the state of classifying the 4,000 inmates, a population 50 percent greater than the system's designed capacity.

The new system is intended to determine which inmates are prone to violence, which should be considered for release programs. It is also to determine physical, mental, vocational and educational needs of the inmates.

Dr. Stanley Brodsky, co-chairman of the Classification Project with Dr. Walter, said in an interview that 30 professionals had interviewed and classified the prison population of 4,500 from July 1, 1976, to Nov. 4.

The earlier classification system listed 970 of the men as "high risk" although only 20 of them were involved in acts of violence. The new classification system, Dr. Brodsky said, recommended that 25 percent of the inmates be allowed to participate in the work release program, and 20 percent to be in "high risk" psychological therapy.

Overcrowding Reported Lessened
The new classification procedures significantly reduced overcrowding and improved prison facilities, Dr. Brodsky said, and that drastically reduced the number of assaults and homosexual acts.

Dr. Brodsky said, about 1,100 inmates had been released or sexually assaulted in recent years. The facility now has 600 men and the number has been drastically reduced.

Dr. Brodsky, who is a criminal justice professor, also said that the program, which cost about \$100,000, marked the first time this kind of input into a state prison system.

Professionals will remain in the system to monitor the carrying out of the program. It is one of two dozen other states have received information about the Alabama program, Dr. Brodsky said, and Montana tried a program based on the Alabama system.

JEWISH LEADERS SEE TIGHTER TIES WITH MEXICO

Special to The New York Times
MEXICO CITY, Dec. 3 — A group of Jewish leaders, invited to attend the inauguration of President José Portillo here this week, today forecast Mexico's new Government will seek warmer relations with Israel as with the United States. They have been reassured that the new administration will refuse to support any anti-Semitic resolutions at the United Nations, said Seymour Graubard, honorary president of B'nai B'rith's Anti-Defamation League. "We feel this is the beginning of a new era of friendship and good relations between Mexico and Israel."

December, after Mexico backed the United Nations resolution equating anti-Semitism with racism, Mr. Graubard headed a delegation of American Jewish leaders to Mexico to negotiate a reversal of Mexico's position in exchange for a Jewish tourist boycott of Mexico. He had a meeting with Mr. López Portillo in Washington in September. Graubard said in an interview, "It was constructive and amicable, and he came over as a man of great principle."

Finds 54% Favor Change The Way Campaigns Are Run

A four percent of the American public would like to see changes in the way political campaigns are conducted, according to the latest Gallup poll. The survey, conducted Nov. 12-15, found that the change most often called for was a reduction in the amount of money spent by and for candidates. The most often suggested change was a reduction in the number of personal appearances made by the candidates against each other. Fifty percent of the 1,541 adults who were interviewed also wanted shorter campaigns, changes in the way candidates selected and sharper definition of issues. Sixty percent of those interviewed said they had contributed money to a political party. Thirty percent said they had given to the Democratic Party, three percent to the Republican Party and one percent to another party. The poll was based on answers to this question: "Would you like to see any changes in the way political campaigns are conducted?"



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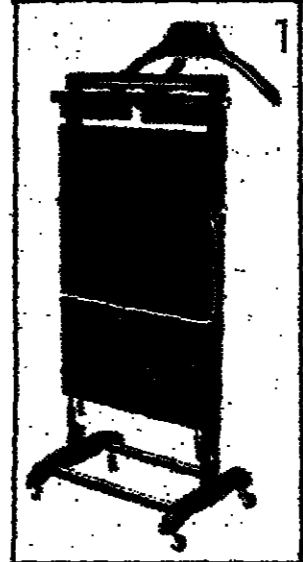
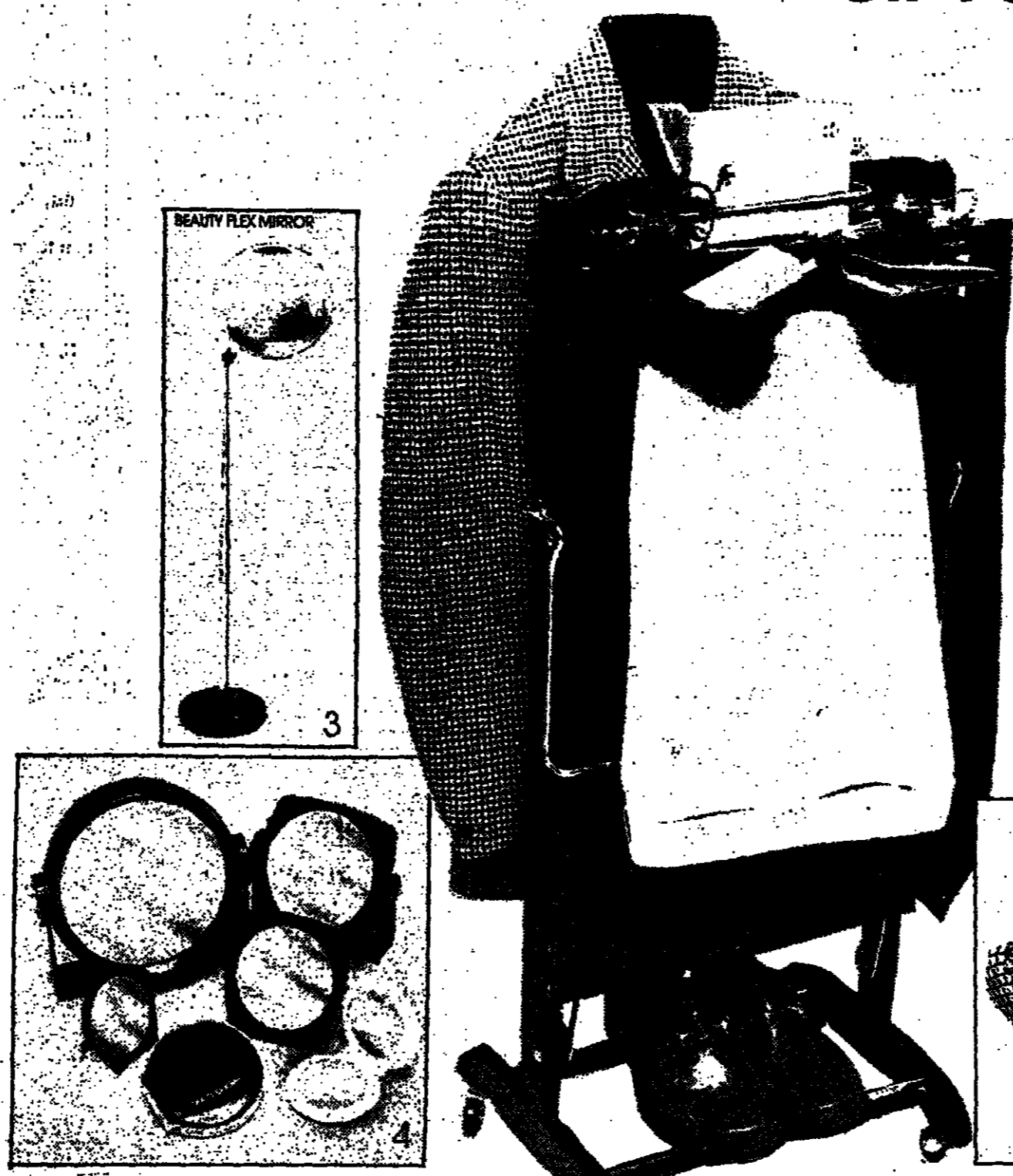
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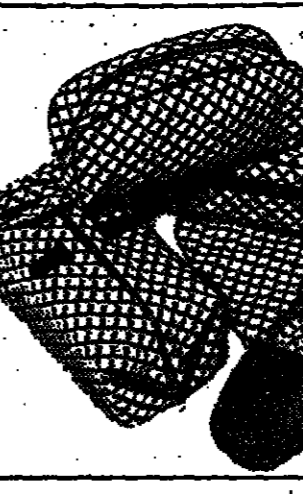
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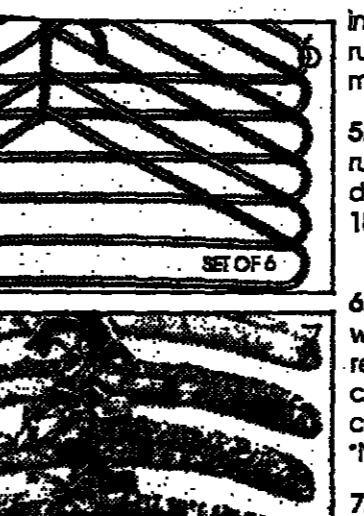
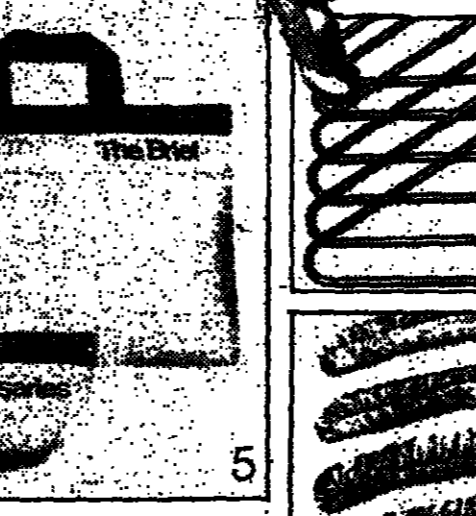
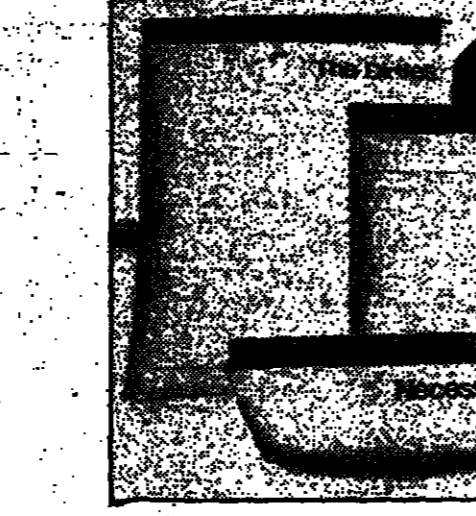
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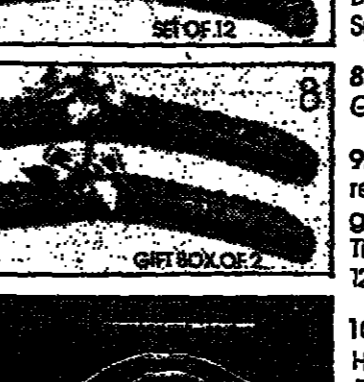


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9. Tie/Belt Racks. With wood inlay. To keep them all neat. And at arm's reach. Tie racks with patented non-slip grips that really hold. All racks gift-boxed. Dura-clone, from Kovax. Tie rack, holds 66 ties, 2 1/2x3", 28.00. Tie rack, holds 39 ties, 1 3/4x2 1/4", 18.00. Jewelry/Belt rack, 12 hooks, 2 1/2", 16.00.

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Ministers' Given Tax Exemptions In Upstate Town

Special to The New York Times

HARDENBURGH, N. Y., Dec. 4—The town assessor in this Catskill Mountain community ruled today that he would approve tax exemption applications from all residents who had become ordained ministers of the Universal Life Church.

"What I have to decide is, is this a legitimate religion or isn't it, and to me, they meet all the requirements," said Albert Voss, the town assessor.

More than half of Hardenburgh's 236 residents were ordained last September as ministers of the Universal Life Church, a California-based organization that offers divinity degrees by mail.

The mass ordination was a last-ditch effort by residents to attract the attention of the Governor and the state legislators to their financial plight.

Tax-Exempt Groups on Rise

Because of the influx of tax-exempt groups that have bought large tracts of land in Hardenburgh, property taxes for residents, most of whom earn meager salaries, have tripled and quadrupled over the last several years.

"The people are getting desperate," Mr. Voss said. "Most legislators don't have the brains to come out of the rain, and this might wake them up."

"Frankly, if I were a resident of the town," said Mr. Voss, who lives in a neighboring community, "I would join the church myself. What I'm very much afraid of is that this will be like 'The Mouse That Roared.' If it works, it will spread to towns all over the state."

Residents of several other Catskill area communities have been ordained by George McLain, a former bishop of the Universal Life Church who performed the Hardenburgh ordination. Mr. McLain, who has recently been given the title of First Cardinal of New York, said he has ordained more than 5,000 people throughout the state.

To be eligible for a tax exemption as religious organizations, the Hardenburgh residents were required to sign covenants stating that they had formed congregations and would meet regularly. Under the covenants, their homes would become churches, their families and friends would comprise congregations, and their homes and property would be exempt from taxes, Mr. Voss said.

Applications Due by May 1

All applications will be filed in his office until next May 1, the tax-effective date, he said. After that date, none of the ordained clergymen will receive school, town or county tax bills, he said.

As tax assessor, Mr. Voss said he was the "ultimate authority" in granting tax exemptions. His decision could be superseded only if a case was brought to court, he added.

If, by May 1, all Hardenburgh residents have received tax-exempt status, the only taxpayers left in the town would be the two utilities, the New York State Electric and Gas Corporation and the New York Telephone Company, and the State of New York, which owns 21,000 acres of land, he said.

Of the \$24 million in assessed property value, almost \$6 million is now exempt and belongs to such organizations as the Nassau County Boy Scouts and Tibetan monks, Mr. Voss said.

A new law that will exempt large property owners of wild or forested land will add \$8 million to the total exemptions next year, he added.

As a result of escalating property taxes for the farmers, loggers and laborers who live in the town, many small landowners are in danger of losing their homes, said Lester Bourke, the Town Supervisor. One young farmer, he said, who was "born on his piece of land," had not been able to pay his taxes for three years and was facing a tax sale.

Another farmer, Bob Barnhart, said recently that his school tax had risen from \$519 in 1971 to \$1,611 in 1976, and his total income was less than \$3,000 a year. He was trying to sell the 330-acre farm cleared by his grandfather almost 100 years ago.

National Registry Set Up to Find Victims of Lou Gehrig Disease

LOS ANGELES, Dec. 4 (UPI)—A national program to identify, find and register all victims of amyotrophic lateral sclerosis, the incurable disease that killed Lou Gehrig, the baseball star, has been announced.

The University of Southern California and the ALS Society of America will sponsor the national case registry at County-U.S.C. Medical Center.

The disease, which is usually fatal within three to five years, is a progressive, paralytic illness in which motor nerve cells stop functioning and sometimes die. Lou Gehrig, the "Iron Man" of the New York Yankees, died in the early 1940's within two years of his diagnosis.

Data collected are to be used to develop diagnostic and survival profiles of patients who have the disease. The chairman of the program is Dr. Joseph Van Der Meulen, who is head of the neurology department of County-U.S.C. Medical Center.

Jersey Bell Is Denied Permission To Add Special Phone Services

NEWARK, Dec. 3 (UPI)—The New Jersey Bell Telephone Company has lost its bid to increase revenues by more than \$1 million by offering services such as Dial Santa, Dial Chanukkah and a Sports Line.

The Board of Public Utilities Commissioners denied yesterday Bell's request to make changes in its public-address services because it would mean an increase in the company's earnings.

"While we agree with the reasons for the changes in the public-address services," the board said, "we do not believe that acceptance of the proposal complies with the board's order denying Bell a proposed rate application." In an unprecedented action last month, the board rejected Bell's application for a \$150.2 million rate increase.

Yesterday's ruling did not bar Bell from introducing the public services at a later date.

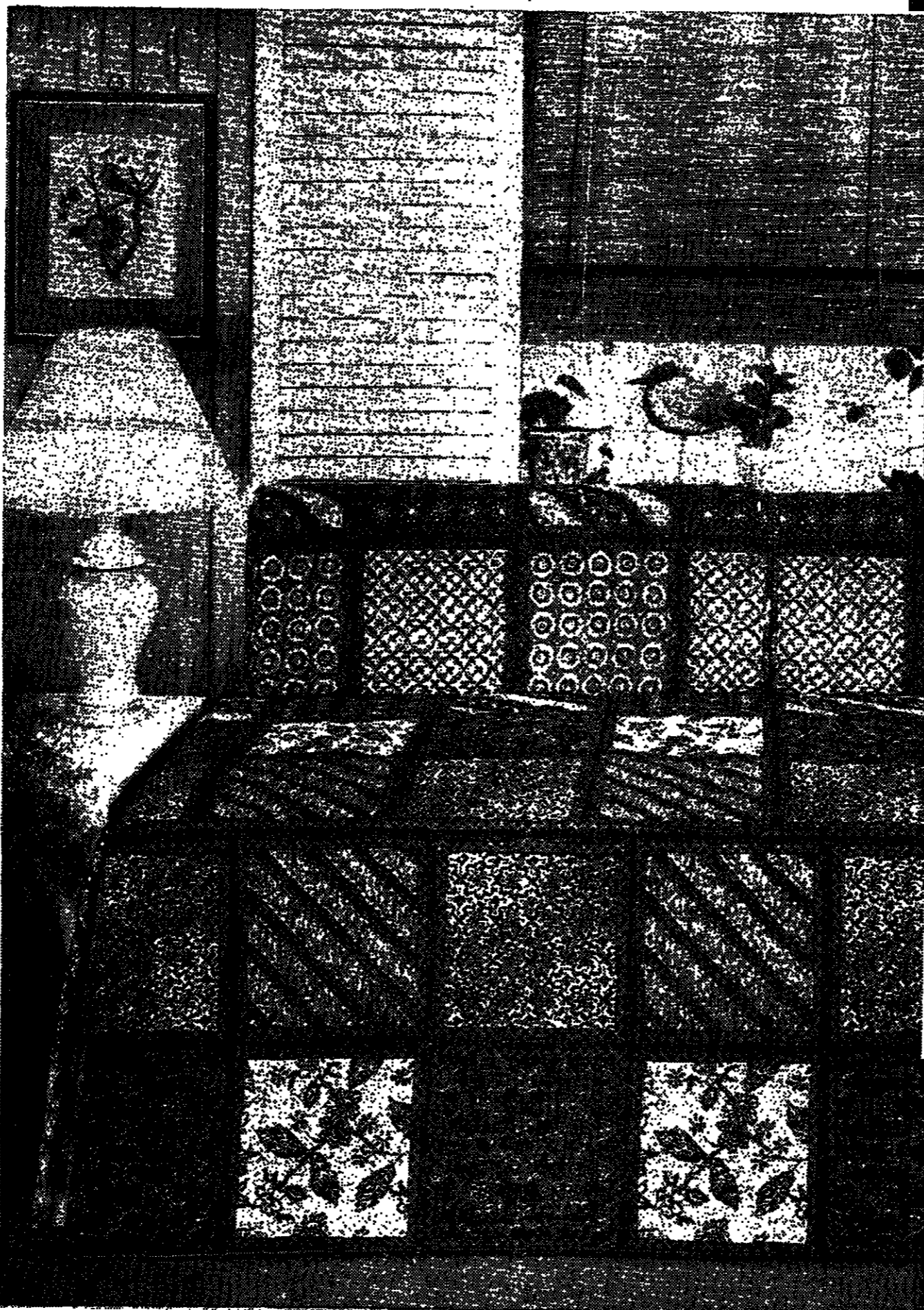
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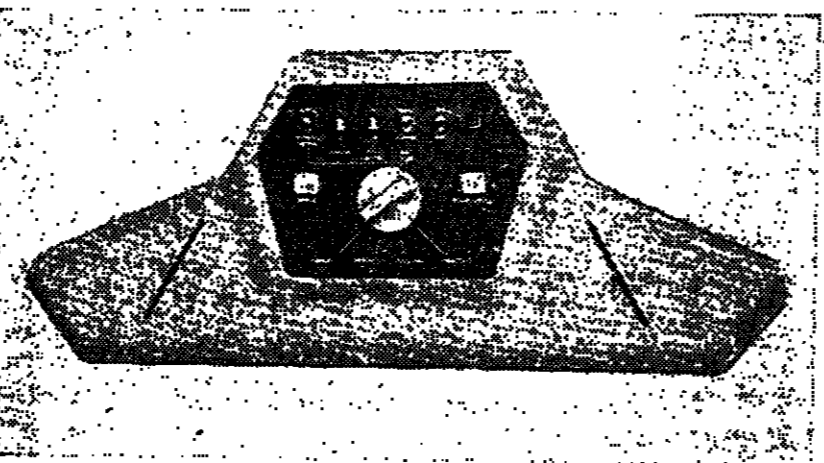
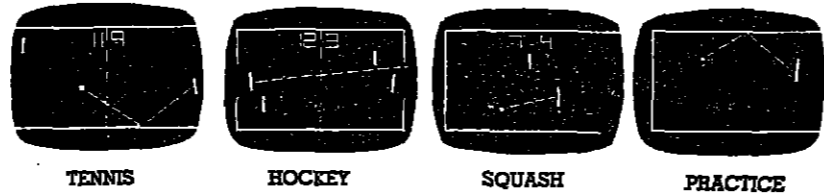
3'x6'	Originally \$24	\$21
4'x6'	Originally \$29	\$24.50
5'x6'	Originally \$38	\$31
6'x6'	Originally \$50	\$38

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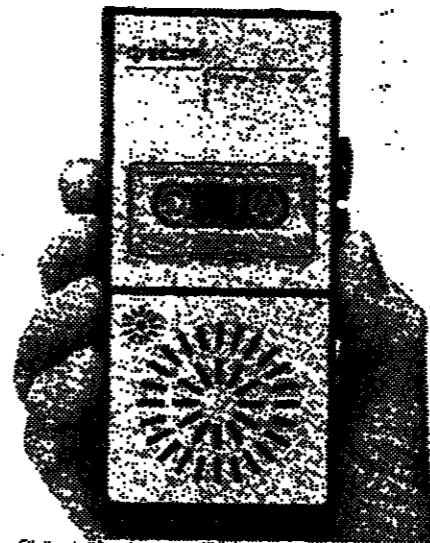


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BETTER
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Hughes Is Pictured as a Prisoner, In Last Days, of Protective System

Continued From Page 1

and protected him, but he was also frustrated by the refusal of his employees to carry out his orders.

One incident described by the sources—it is not in the book—was a decision by Mr. Hughes to make a change in the executive structure of his holding company. His plan was frustrated when some members of his personal staff said that they would resign if the change was made.

Knowledge of the plan to print excerpts from the book, a closely guarded secret of Random House, the publishers, and Time Inc., leaked out because of statements by the magazine's employees as they tried to force Summa executives to grant interviews.

In this process, some of the material in the book was disclosed to members of the Summa organization, and the general outline quickly became known. There was considerable consternation in the company.

It has been known for some years that Mr. Hughes lived alone in a succession of hotel suites, accompanied by a group of perhaps a dozen men who served him as secretaries, companions and executive assistants.

The book is based on reports to Mr. Phelan, a freelance writer, by Gordon Margulis and Mell Stewart, who were personal servants to Mr. Hughes.

No Role in Management

Mr. Margulis and Mr. Stewart had no role in the management of Mr. Hughes's affairs, as did some other members of the inner group. But in the three years after he broke his hip, Mr. Hughes became close to Mr. Margulis and Mr. Stewart, according to The Times's sources.

When Mr. Hughes had to be moved, one of them lifted and carried him. They brought his food and dealt with his personal needs, the sources have said.

Except for about eight or ten men, all but one of them secretaries or servants or doctors, no one who worked for Mr. Hughes saw him face to face, the sources said.

Before he became bedridden, Mr. Hughes trailed around in a bathrobe, living almost every minute of his life for 10 years in one hotel room after another, with the windows covered with paper so no light could come in, and no one could see Mr. Hughes from outside, sources have said.

Chester C. Davis, director and general counsel of Summa, saw Mr. Hughes in person only once. F.W. Gay, who worked for Mr. Hughes for 30 years and was executive vice president of Summa when the reclusive billionaire died, saw "the shareholder," as he was called, only once in 15 years. Nadine Henley, who began as a secretary to Mr. Hughes in the 1950's and now is senior vice president of Summa, did not see Mr. Hughes for 15 years.

Mr. Davis and Mr. Gay saw Mr. Hughes when they escorted Gov. Mike O'Callaghan of Nevada to a London hotel room in 1973, so Mr. Hughes could personally convince the Nevada authorities that he was running his casino enterprises in the state. Mr. Hughes was dressed up for the occasion and conducted himself impressively, sources have said.

Telephone and Memorandum

Mr. Hughes communicated with his executives by telephone and memorandum. There was only one exception to this, Jack Reel, for many years an executive of Lockheed before he joined Summa.

Mr. Reel arranged for Mr. Hughes to fly over England in 1973, when he was living in London and began showing signs of breaking out of his cocoon. But in the same period, Mr. Hughes fell and broke his hip. He refused to walk again, although the hip fracture was repaired with surgery.

Mr. Reel was persuaded to join Mr. Hughes in Freeport, the Bahamas, where, sources have said, they spent hours talking about the old days. Mr. Reel, who is still a vice president of Summa with an office in Encino, Calif., has refused to talk with reporters.

The import of the reports circulating in Summa headquarters is that Mr. Phelan's book is based on the concept that the inner circle of aides was more loyal to Mr. Hughes's top executives than they were to Mr. Hughes. According to these reports, the book describes these aides as, in a sense, Mr. Hughes's jailers, particularly after he became bedridden.

Sources have said that these men were all hired by Kay Glenn, long a close friend of Mr. Gay, who became Summa president after Mr. Hughes died.

The book is said to make the point that Mr. Glenn and his sponsor, Mr. Gay, through their control of the executive assistants, controlled what came before Mr. Hughes. And Mr. Hughes had to have these men with him to live in the way his nightmarish concerns dictated.

Internal Power Struggle

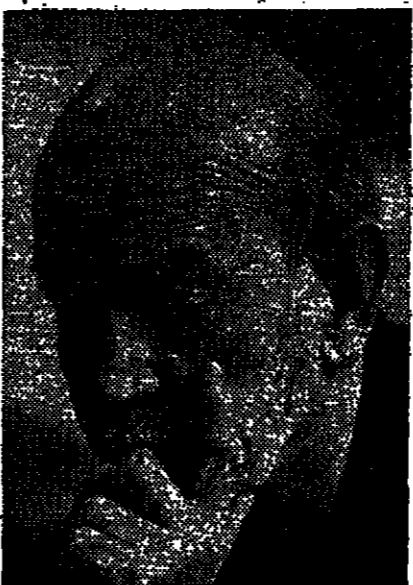
In retrospect, those who have followed Mr. Hughes's life believe that the dismissal of Robert A. Maheu, his main operative in his 1966-70 Las Vegas period, was the result of an internal power struggle that Mr. Maheu lost.

There was ample evidence that at one time or another in that period, Mr. Hughes was disenchanted with Mr. Gay and Mr. Davis and favored Mr. Maheu, who had acquired for Mr. Hughes the casinos and hotel that the reclusive prized highly.

Yet when the time came, Mr. Hughes, with his executive aides and Mr. Glenn, fled in the night to Nassau. Mr. Maheu did not know for two days that they were gone.

Beyond the impact of the unsavory assertions they expect to read in Mr. Phelan's book and in Time magazine, the Summa executives have some pressing practical considerations arising out of the book's publication.

They are concerned, for example, that the disclosure may cause Nevada gaming



James Phelan wrote book on the last years of Howard R. Hughes.

officials to question whether the executives listed on the Hughes licenses are suitable to operate casinos.

They are also concerned about the book's possible effect on the decision, to be announced next Thursday, whether Hughes or Bell Aircraft will get a \$1 billion contract to make a new Army attack helicopter.

Another source of concern may be the reaction to the book by William Rice Lummis, a Houston lawyer and cousin of Mr. Hughes, who has been the de facto head of Summa since April. Mr. Lummis never saw Mr. Hughes, but his mother, 87-year-old Annette Gano Lummis, loved and admired her nephew.

In addition, the affairs of the Hughes estate are mired in a variety of court fights, and the interests of the executives who control the estate are tied to the acceptability of testimony from some persons whose credibility may be affected by some allegations in the Phelan book.

Moreover, Mr. Hughes may have died without leaving a will, although some attempts have been made, and others are reported to be in the offing, to show that a will existed. If there is none, and some of the Hughes properties have to be sold to pay taxes, the allegations in the book may affect the value of some properties.

Mr. Margulis and Mr. Stewart, whose recollections of the period when they worked for Mr. Hughes are the fundamental source of the new book, will share the royalties with Mr. Phelan.

Great Secrecy Observed

Although it was reported in July that the book was in preparation, nothing was known about its contents until Time magazine began to try to interview Summa executives.

The magazine handled the project with great secrecy. Only three people knew of it until early this week. They were Henry Anatole Grunwald, the managing editor; Edward L. Jamieson, the executive editor; and David B. Timin, a Time writer who in 1973 published a book about Mr. Hughes's experiences in litigation over his management of Trans World Airlines.

Other Time staff members were assigned to prepare subsidiary articles and gather photographs, but were not told about the overall project. However, the outline used to attempt to get Summa executives to grant interviews soon leaked out.

When questioned early this week, Mr. Grunwald confirmed that the negotiations were under way, and Mr. Jamieson said that extra care was being taken to authenticate the book because of Time Inc.'s "unfortunate experience" with another Hughes book some years ago.

He referred to "The Autobiography of Howard Hughes," the hoax perpetrated by Clifford Irving in 1971-72. Life magazine, then a sister publication of Time, paid \$250,000 for rights to excerpt that book. Within a year of the exposure of the hoax, Life closed.

One of the ironies of the present situation is that the author whose work is being purchased by Time now, Mr. Phelan, was both Mr. Irving's victim and the instrument that exposed him five years ago.

Mr. Irving had obtained Mr. Phelan's unpublished manuscript about Mr. Hughes and used the anecdotes from it to fashion what appeared to some who knew a little about Mr. Hughes to be a truthful account of the wealthy reclusive's recollections.

Mr. Irving's scheme fell apart after The New York Times printed some anecdotes from the Irving book, and Mr. Phelan recognized them as his material.

He confronted McGraw Hill, the publishers, and the project was canceled, although the book was ready to be bound and distributed, and Life was just days away from printing its excerpts.

Mr. Irving went to prison. Four years later, about three weeks after Mr. Hughes died, an intermediary brought Mr. Phelan together with Mr. Margulis and Mr. Stewart.

Hughes Deal for Home Reported

HOUSTON, Dec. 4, (AP)—The Houston Post said today it had learned that Howard Hughes was negotiating the purchase of a multimillion dollar home in Houston about two months before his death in April.

The newspaper reported that Mr. Hughes would have paid \$1.5 million for three penthouses at the top of a 24-story building.

The Post said that John Hill, the Attorney General of Texas, who had been arguing for months that Mr. Hughes was a legal resident of Texas, had confirmed the report.

"This should go a long way toward proving to a jury that Mr. Hughes never intended to abandon Texas as his legal residence," Mr. Hill said.

Mr. Hill has estimated that Texas will collect \$300 million in state taxes if he proves the residence case in court.

Kentucky Schools Among the Top in R.O.T.C. Enrollment Increase

FRANKFORT, Ky., Dec. (UPI)—The Reserve Officers Training Corps is alive and well in Kentucky. So alive, in fact, that the gains in membership at colleges in the state are believed to be the largest in the nation.

The R.O.T.C.'s membership fell drastically after the campus turmoil of the late 1960's but the downward trend has been reversed.

In Kentucky, Lieut. Col. Don Kingbird

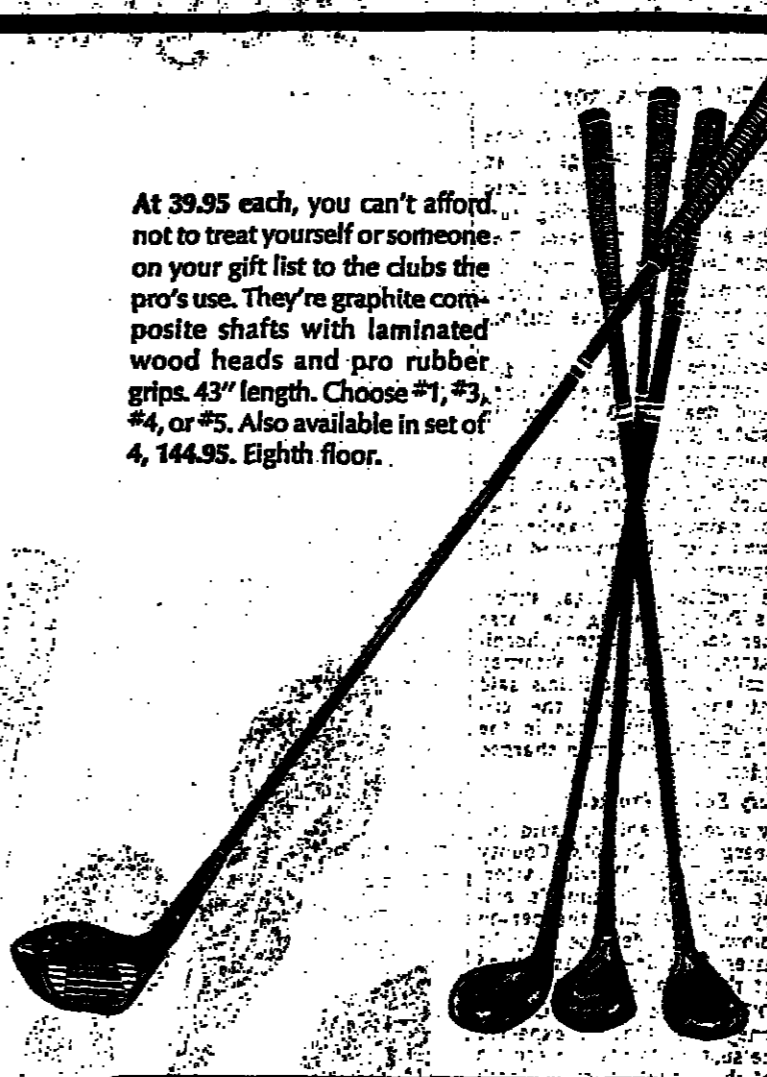
reported that colleges in the state had a 21 percent increase in enrollment in the training program this fall over last year.

"We know it is the tops in the eight-state region which we cover," Colonel Kingbird said. "We believe the increase is among the largest, if not the largest, in the nation this year."

The latest R.O.T.C. figures for colleges in the state showed 2,931 men and women enrolled, against 2,420 last year. The national increase in the training program was 13 percent.

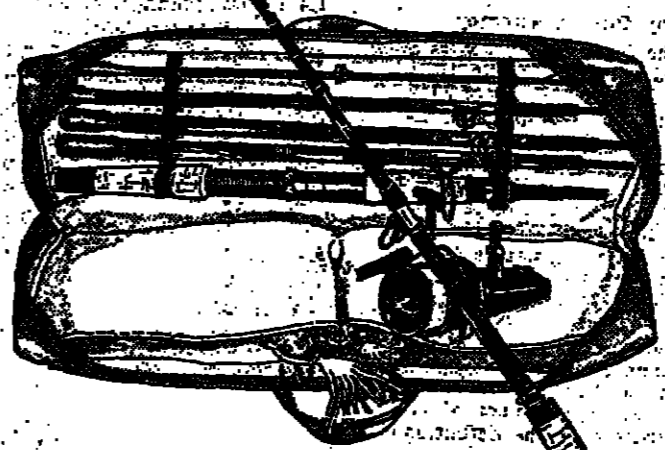
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At 45, this uni-sex down jacket just has to be one of the best buys in town. It's rip-stop nylon with 10% oaks of prime northern down fill. Sports down filled pockets and detachable hood. Navy, light blue or tan. XS (32-34), S (36-38), M (40-42), L (44-46), XL (48-50). Eighth floor.



At 39.95, this Berkley fly/spin outfit is a great buy for the fishermen on your shopping list. Kit includes a 5 pc. 7' spin rod with stainless guides, tip-top, with hidden ferrules for the one-piece feel. Plus spinning reel with powerful 4.3 to 1 retrieve, on-off anti-reverse and smooth disc drag. Packed in vinyl case with two 100 yd. spools of 8 lb. mono line and one 1/4 oz. lure. 7th fl.

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WILLED DEAD RESPIRATED

Victim Alive in Complicating Trial

WILLIAM TOMASSON, 41, a Suffolk County school teacher, was pronounced dead after being crushed by a car. The victim was being resuscitated by doctors. The case is being handled by the Suffolk County District Attorney's office.

The Suffolk County District Attorney's office is handling the case. The victim was being resuscitated by doctors. The case is being handled by the Suffolk County District Attorney's office.

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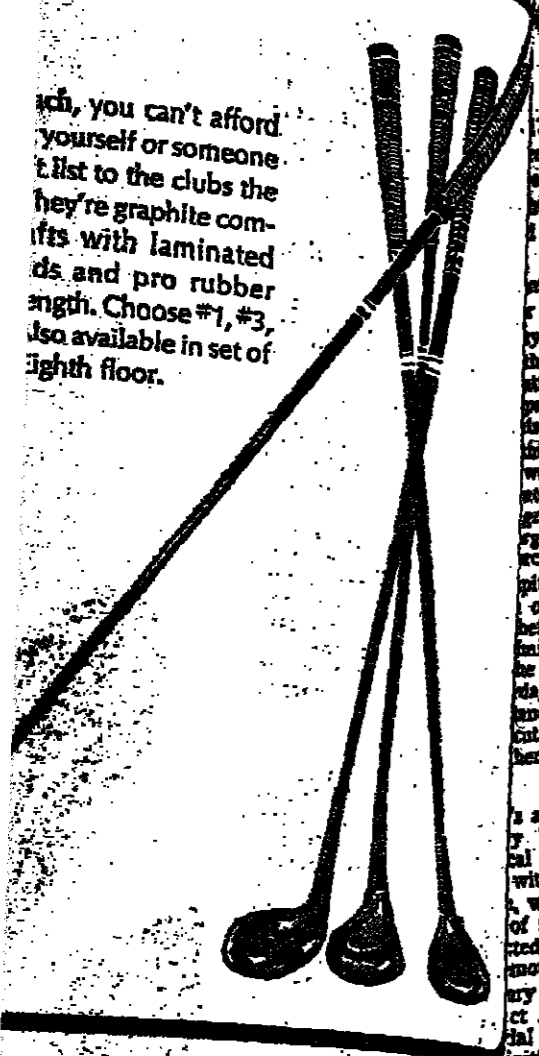
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t list to the clubs the
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ighth floor.

**HE IS RULED DEAD
WHILE RESPIRATED**

Certificate Signed as Device
Assault. Victim Alive Is
Complicating Trial

By **SEBASTIAN TOMASSON**
A 17-year-old Islip, L.I. schoolgirl who
suffered extensive brain damage in an
assault was pronounced dead
Monday while she was being sur-
vived with the aid of a respirator. The
certificate was signed, with the
consent of her parents, by the family
physician and by the head of the Suffolk
County Medical Society.

At her parents' and an assistant dis-
tinction standing by, Karen Pomroy
was pronounced dead at 3:45 P.M. in
St. Joseph's Hospital, Bay Shore.

Within an hour, the girl's eyes and kid-
neys were removed for transplants. The
respirator, which the doctors said was
going to maintain the viability of
Pomroy, was then disconnected and
respiration stopped.

Despite the medical and legal super-
vision of Miss Pomroy during the three
days before her death by doctors, hospi-
tal administrators, the District Attorney
and the Medical Examiner, officials said
Monday that they expected the cir-
cumstances to be a central issue in the
prosecution of a 27-year-old man charged
with her murder.

"A Very Severe Problem"
said Dr. **Walter F. Bloom**, the Suffolk County
Medical Examiner. "The District At-
torney is asking the Medical Examiner's
opinion to prove that the person
is dead." The defense may be
able to assert that death was caused
by the respirator.

Dr. **F. O'Brien**, the Suffolk County
Medical Examiner, said that he expected
the actual cause of death
to be many blows to the head or the
injection of the respirator.

Miss Pomroy, who lived with her twin
brothers and two younger brothers and
sisters at 136 Smith Avenue, never re-
covered consciousness after she was
pronounced dead at about 4 P.M.
Monday. She had been found in a wooded field
near the school, where she was a
senior.

At about 6 P.M. that night, she was
found by Dr. **William H. Bloom**, a
surgeon and president of the Suffolk
County Medical Society.

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the price quoted for goods and services.
Your minimum purchase can be as little as
\$100 with payments as low as \$10 a month.
For example, using Altman's Sterling Silver Program:
credit terms for 8, 5-pc. place settings of Wallace-Tuttle
Grande Baroque (cash price includes 8%
New York City sales tax): Cash price 827.54.
Down payment 82.75. Finance charge, none.
Annual percentage rate, none. 23 monthly payments of
31.00 and one of 31.79. Deferred payment price 827.54.



Choose Wallace-Tuttle Sterling

Buy at least eight 5-pc. place settings and receive
an anti-tarnish lined silver chest (reg. 69.50) as a bonus.

Group I:	Group II:	Group III:
Grand Colonial, Shenandoah,	Old Atlanta, Spanish Lace.	Aegean Weave, Sir Christopher.
Rose Point, Stradivari.	3-pc. place setting 49.00	3-pc. place setting 54.48
3-pc. place setting 45.50	4-pc. place setting 66.00	4-pc. place setting 71.87
4-pc. place setting 60.90	5-pc. place setting 82.83	5-pc. place setting 82.83
5-pc. place setting 75.00	6-pc. place setting 92.40	6-pc. place setting 101.05
6-pc. place setting 84.00	Sugar spoon 14.47	Sugar spoon 15.87
Sugar spoon 14.12	Tablespoon 27.07	Tablespoon 39.55
Tablespoon 26.48	Pierced tablespoon 27.07	Pierced tablespoon 39.55
Pierced tablespoon 26.48	Butter knife 9.57	Butter knife 9.80
Butter knife 9.33	Cold meat fork 30.33	Cold meat fork 31.50
Cold meat fork 29.17	Gravy ladle 28.12	Gravy ladle 28.35
Gravy ladle 25.67	Pie server 23.10	Pie server 23.10
Pie server 23.10		
Group IV:	Group V:	Group VI:
Grande Baroque, Grand Victorian.	Romance of the Sea,	Onslow
3-pc. place setting 58.33	Golden Aegean Weave.	3-pc. place setting 71.05
4-pc. place setting 76.53	3-pc. place setting 64.52	4-pc. place setting 89.60
5-pc. place setting 95.78	4-pc. place setting 84.70	5-pc. place setting 111.18
6-pc. place setting 105.12	5-pc. place setting 107.33	6-pc. place setting 126.35
Sugar spoon 20.88	6-pc. place setting 120.52	Sugar spoon 20.18
Tablespoon 44.33	Sugar spoon 20.88	Tablespoon 50.40
Pierced tablespoon 44.33	Tablespoon 44.33	Pierced tablespoon 48.65
Butter knife 9.80	Pierced tablespoon 44.33	Butter knife 25.78
Cold meat fork 36.52	Butter knife 15.40	Cold meat fork 46.90
Gravy ladle 33.60	Cold meat fork 36.52	Gravy ladle 34.06
Pie server 25.90	Gravy ladle 33.60	Pie server 39.90
	Pie server 27.42	

Choose Lunt Sterling

Group I:	Group II:	Group III:
American Victorian, Carlton,	Belle Meade, Belvedere, Columbine,	Eloquence,
Lace Point, Madrigal, Rapallo,	Dresden Scroll, Lasting Grace,	Alexandra, Delacourt,
Modern Victorian, William & Mary.	Malvern, Mignonette.	Florentine Scroll.
1-16pc. set 249.35	16-pc. set 272.55	16-pc. set 286.65
4-pc. place setting 66.79	4-pc. place setting 73.00	4-pc. place setting 76.78
5-pc. place setting 86.05	5-pc. place setting 93.96	5-pc. place setting 98.30
6-pc. place setting 96.77	6-pc. place setting 105.18	6-pc. place setting 112.49
Butter knife 18.49	Butter knife 18.49	Butter knife 20.40
Sugar spoon 21.68	Sugar spoon 22.95	Sugar spoon 25.50
Cold meat fork 42.71	Cold meat fork 44.63	Cold meat fork 47.81
Gravy ladle 42.71	Gravy ladle 44.63	Gravy ladle 47.81
Pie server 22.31	Pie server 24.86	Pie server 27.41
Tablespoon 43.35	Tablespoon 43.35	Tablespoon 46.54
Pierced tablespoon 43.35	Pierced tablespoon 43.35	Pierced tablespoon 46.54

* Consists of 4: 4-pc. place settings.

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Fifth Avenue and branches.

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this Berkley fly spin
great buy for the fish-
your shopping list. Kit
1.5 pc. 7' spin rod with
guides, tip-top, with
rules for the one-piece
a spinning reel with
4.3 to 1 retrieve, on-on-
re and smooth disc
ed in vinyl case with
2 spools of 8 lb. mono
ne 1/4 oz. lure. 7th fl.

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PSYCHIATRIC CENTER CRITICIZED IN AUDIT

Report Says Bronx Facility Has Deficiencies Despite Improvements Made in Last Year

NATHANIEL SHEPPARD Jr.

Provincial Bronx State Psychiatric Center has significantly improved conditions, patient care and its performance in the last year, yet serious deficiencies persist, according to a state audit made public today.

The audit by Arthur Levitt, State Comptroller, does not cover patient assaults and cases of sexual abuse that are under investigation by the Commission of Investigation and Department of Mental Hygiene.

Previous audits by the Comptroller, covering 1971 through 1974, at the maximum-security hospital in East Bronx "unclean" and vermin-infested, lacking in effective patient care, and in record-keeping and accountability.

Audits also found overtime payments totaling tens of thousands of dollars, although many employees were sleeping or watching television during hours.

Auditors also said that patients were wandering around the facility with no supervision.

The audit covers 1974 and part of 1975, during which a new director, F. Byrns, was appointed.

Mr. Byrns said yesterday that he had made changes since last winter in the current audit criticized, but he had removed virtually all remaining deficiencies by February 1976, Mr. Levitt to conduct an audit at that time," he added.

Some of the changes because of a 10 percent cutback in the budget and of several hundred employees, he said, were made at a time when the patient admission rate increased from 160 to 300 patients and the total patient census increased 2 percent.

But care at the facility had improved, the new audit said, but it added that there was still room for substantial improvement — especially in patient care, staff-patient contact, patient education and in-service training for personnel.

Auditors found that medical records had also been improved with the implementation of treatment plans for patients that they differed from unit to unit because of the lack of uniformity. This made evaluation of treatment difficult, the report said.

It also said that "depending on the ward, some wards were clean and cheerful while others were dirty, grimy and unpleasant."

Staffing Practices Criticized

Personnel painted their own picture, cheerful colors with good results, while many wards still waiting a year and a half after the audit, the report said.

The report also criticized the staffing practices at the hospital. For example, the auditors said, they found at the Riverdale unit of the facility no psychiatrist for 42 patients in the Southview-Throgs Neck unit for 62 patients.

The audit also recommended that the hospital be equipped with a burglar alarm and that periodic inventories of drugs be made — not only of quantities of medicines were being used.

Inventories of food items were not properly conducted, by storeroom employees, and substantial irreconcilable discrepancies reported each month," the report said.

There were shortages and overages of supplies, the report said, and attempts were made to determine reasons for them. The auditors found the problem was just as serious as in previous audits.

Item Shortage Found

Auditors found a similar problem with linens which they said were not properly inventoried, resulting in shortages for some wards.

They found that, although better procedures had been established, weaknesses concerning care of patients and property, the community building machine, the cafeteria inventories, equipment and practices.

It also recommended that payroll practices be strengthened and that employees preparing the payroll be given access to payroll checks that are now — without additional review.

It also noted that negotiations had been neglected by budget cuts, the report said.

Decline in Maine Deer Kill Part to License Fee Rise

ME, Dec. 4 (AP) — The decline in Maine deer kills in the last year and game managers attributed the decline to the increase in the fee for nonresident licenses and to poor hunting conditions.

Deer hunters stayed away in the northern portions of the state last year, the state game warden said. Last year, the total kill was 34,675.

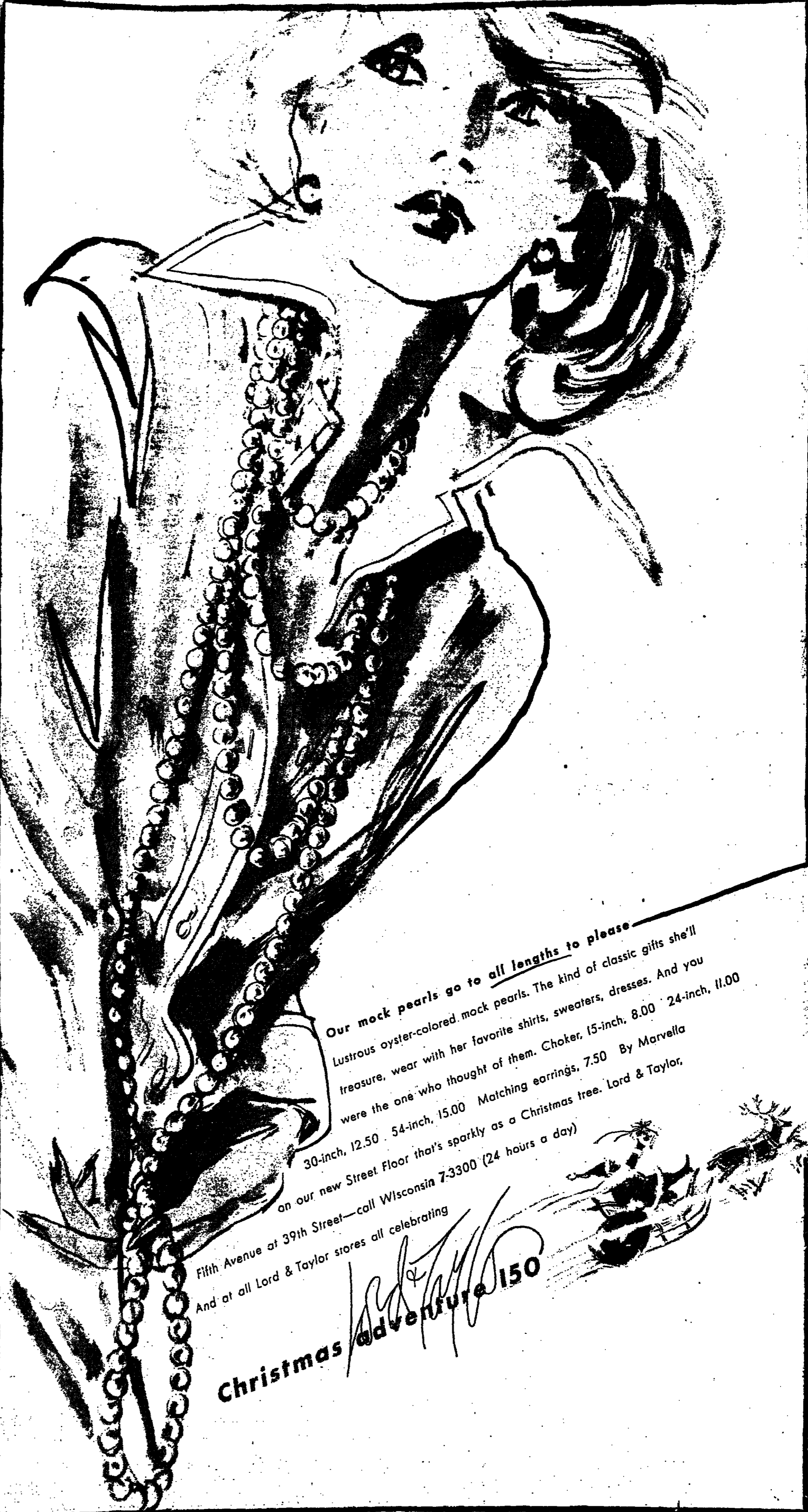
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Deer hunters stayed away in the northern portions of the state last year, the state game warden said. Last year, the total kill was 34,675.

War Sub Boston to Be Built

WASHINGTON, Dec. 3 (AP) — A nuclear-powered submarine will be built that will be the largest submarine ever built, the Navy Secretary said today.

William P. McDonald said today that the keel of the submarine would be laid late next year at the Electric Boat Corporation's Electric Boat Division in Groton, Conn., and is planned for 1979. The formal launching ceremony was held in the presence of the President at the former Navy Yard.



Our mock pearls go to all lengths to please —
Lustrous oyster-colored mock pearls. The kind of classic gifts she'll treasure, wear with her favorite shirts, sweaters, dresses. And you were the one who thought of them. Choker, 15-inch, 8.00 24-inch, 11.00 30-inch, 12.50 54-inch, 15.00 Matching earrings, 7.50 By Marvella

on our new Street Floor that's sparkly as a Christmas tree. Lord & Taylor,
Fifth Avenue at 39th Street—call Wisconsin 7-3300 (24 hours a day)
And at all Lord & Taylor stores all celebrating
Christmas Adventure 150



RAILROAD SELLS TOWN IN NEVADA TO RESIDENTS

MONTELELO, Nev., Dec. 4 (AP)—Montello residents finally have a town they can call their own. The Southern Pacific Railroad agreed Thursday to accept the residents' offer of \$20,196 for about 300 acres in and around the old railroad town in north-eastern Nevada.

"The people who had been working so hard for this, I can tell you they are happy today," said Bernice Kimber, a resident.

Montello was once a busy water stop for steam locomotives and a crew-exchange point, but now is a sleepy town for retired persons. Henry Ortiz, a railroad spokesman, said that the deal would include the 288 lots in town and acreage surrounding it, plus the water and sewer system. He said residents had been leasing the 121 improved lots for \$25 to \$375 a year. Justice of the Peace Del Pruit said

that the townspeople wanted to buy their land because they "just felt it was time they own it." Mrs. Kimber said the town of fewer than 200 people would not incorporate and would depend on Elko County for services. High school students are bused 100 miles daily to school and back. Asked how the price was arrived at, Mr. Ortiz said, "That's what they offered, and that's what we decided to sell for. It must be a fair price."

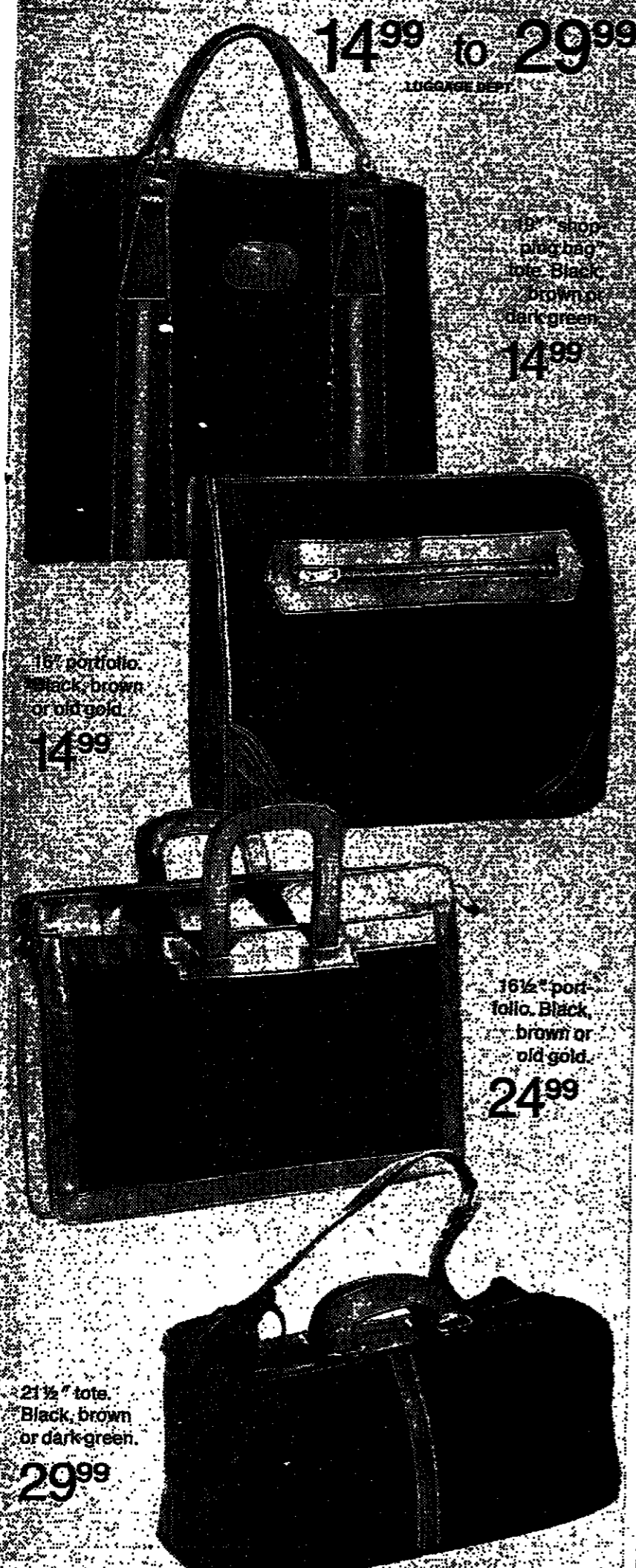
Fire Destroys Salvation Army Gifts

CHATTANOOGA, Tenn., Dec. 3 (AP)—A fire in the Salvation Army headquarters here destroyed Christmas toys and candy and about 2,000 cheer packages for hospital patients, officials said. Lieut. Bert Tanner, the Salvation Army's assistant commander, said that "a good portion" of the toys collected for distribution to needy children was destroyed in the fire last night and all the Christmas candy was lost.

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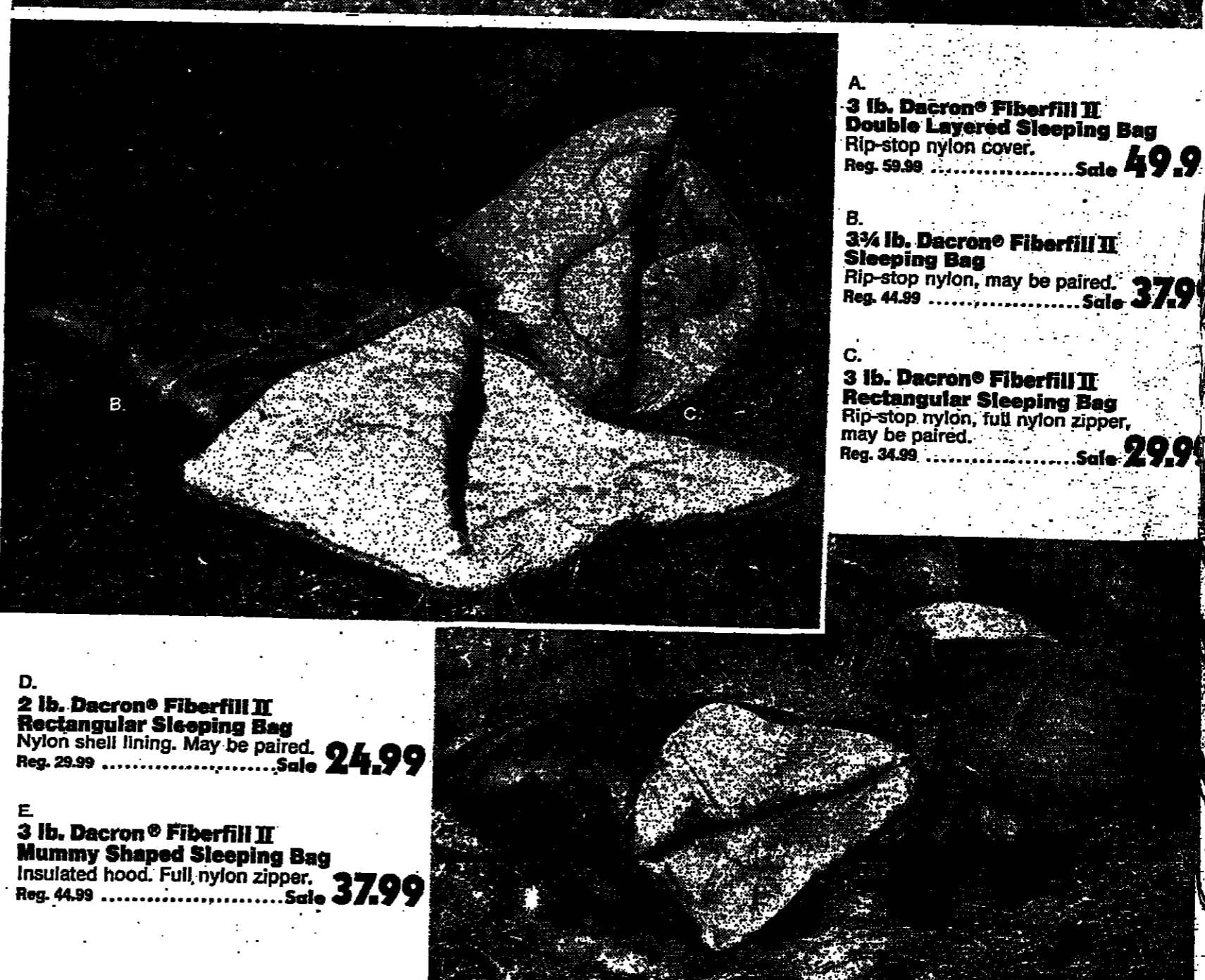
Mail coupon to: Alexander's, Inc., Box #859, New York, N.Y. 10001. Includes fields for name, address, city, state, zip code, and a table for item selection (QUAN., ITEM, COLOR, PRICE, TOTAL).

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The hollow one is the practical one! All conditions considered—Dupont Dacron® fiberfill II with hollow filament gives superior performance in sleeping bag insulation... It is the loftiest and warmest of all polyesters! It dries quicker than down which collapses and loses insulation ability, when wet. The insulating quality of 2½ lbs. of Dacron® II equals that of 2 lbs. of down...with 90% the compression ability. You'll find more Dupont Dacron® fiberfill II sleeping bags at Morsan...in varying sizes and weights...some double layered...most with stuff bags...all completely washable. So come on in and see over 50 sleeping bags on display at your neighborhood camping headquarters...Morsan.



- A. 3 lb. Dacron® Fiberfill II Double Layered Sleeping Bag. Rip-stop nylon cover. Reg. \$9.99 Sale **49.99**
- B. 3¾ lb. Dacron® Fiberfill II Sleeping Bag. Rip-stop nylon, may be paired. Reg. 44.99 Sale **37.99**
- C. 3 lb. Dacron® Fiberfill II Rectangular Sleeping Bag. Rip-stop nylon, full nylon zipper, may be paired. Reg. 34.99 Sale **29.99**

- D. 2 lb. Dacron® Fiberfill II Rectangular Sleeping Bag. Nylon shell lining. May be paired. Reg. 29.99 Sale **24.99**
- E. 3 lb. Dacron® Fiberfill II Mummy Shaped Sleeping Bag. Insulated hood. Full, nylon zipper. Reg. 44.99 Sale **37.99**

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Group Calls... Retarded... Growth... holidays... W&J S garden...

Rights Group Calls Mentally Retarded Capable of Growth

While about two million Americans are chronically mentally retarded at any one time, a new American Civil Liberties Union handbook released yesterday asserts that almost all persons so classified "are capable of learning and growth."

the handbook's author, Paul R. Friedman, managing attorney of the Mental Law Project, writes. The 187-page book, "Mentally Retarded: Capable of Growth," is published as a \$1.50 paper and is available from the Federal Bureau of Investigation, Department of Health, Education and Welfare. The Mental Health Law Project, a Washington public-interest law firm, has been supported by eight foundations to date.

With modern "habilitation"—instilling skills to cope with living problems—the new handbook estimates that even the 5 percent most severely retarded persons could live in "community placements," thereby avoiding "hundreds of thousands of dollars for a lifetime of full institutionalization."

These inmates, are labeled retarded, Mr. Friedman reports. The handbook reports that constitutional rights of due process, equal protection and freedom from cruel and unusual punishment have been invoked to win court rulings and new laws to aid the retarded.

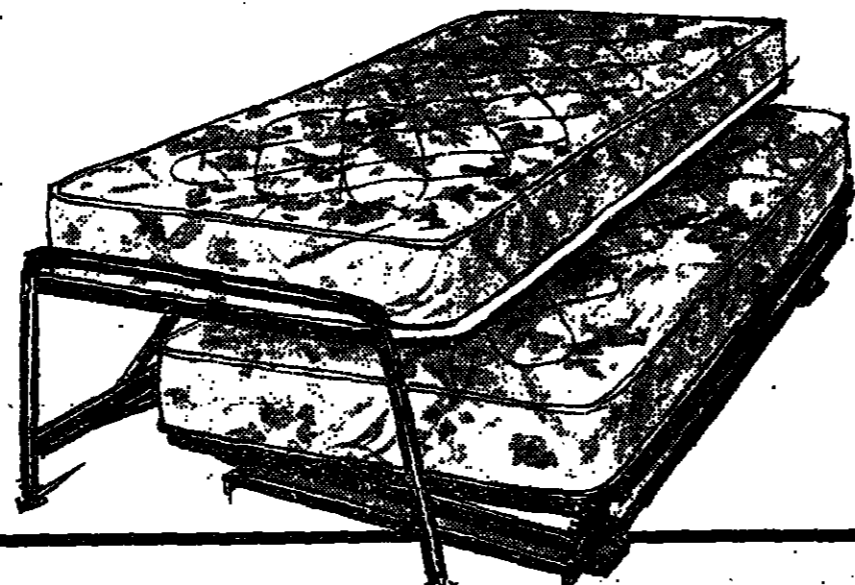
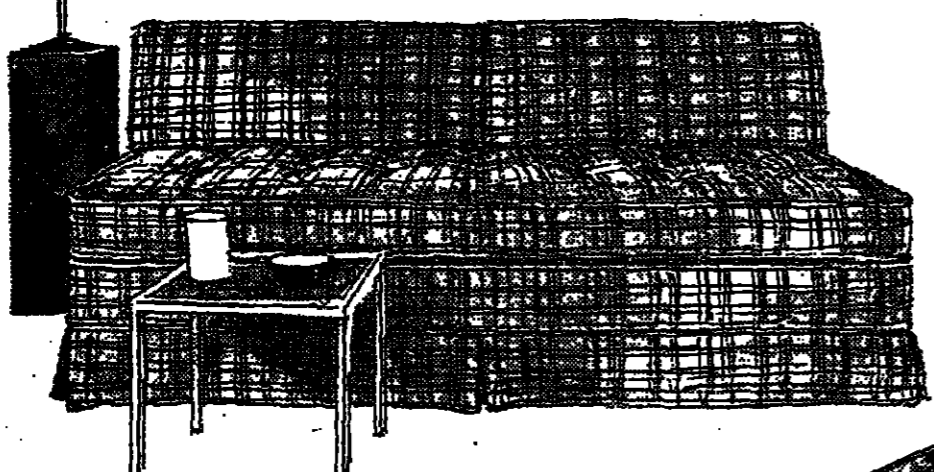
dispersal, mostly through harrng foster or group homes in residential zones. He charges this has been the result of "myths (unsubstantiated by evidence) that the mentally retarded possess a high propensity for criminality, that they are oversexed or that they are carriers of disease," or that their presence would infringe on neighbors' privacy.

between 80 and 90 percent of mentally retarded children are born to apparently normal parents. When only one of the marriage partners is retarded, the chances of normal offspring are 83 percent.

sloane's sale of studios, hi-risers, sofa sleepers

SPACE SAVERS

immediate delivery in time for the holidays



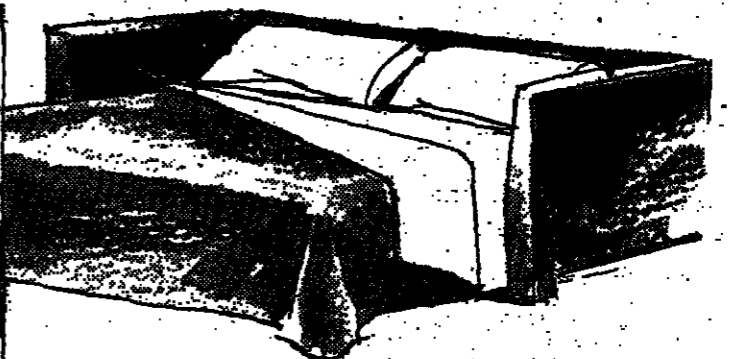
one low price for two big favorites in the home: studios & hi-risers by eclipse

198. each

Top: Our upholstered studio has the living room look you want with wedge bolsters and kick pleat skirt. Handsomely covered in durable Herculon® fabric to be neat, trim and functional. Complete with extra-firm mattress and built-in sleep unit below, together or can be separated. Bottom: Our 33" hi-riser comes with two 33x78" extra-firm quilted print innerspring mattresses. It opens easily to sleep two on a 66" queen size surface or can be separated into two single beds. Great for holiday guests or the kids' room. Fourth Floor, Fifth Avenue and all stores.

holiday savings on queen-size pillow-back sleep sofas by stratford

499. each



Day and night versatility... here are two handsome loose pillow-back sleep sofas that truly fill the bill by hiding their full function. Beautiful as sofas by day and comfortable as sleepers by night. Both have queen size extra-firm foam mattresses and tilt-up headrest for added comfort. Top: 80" Parsons leg style in luxurious brown velvet with two side bolsters. Bottom: 80" contemporary tuxedo style in handsome beige/brown Herculon® plaid with two side bolsters.

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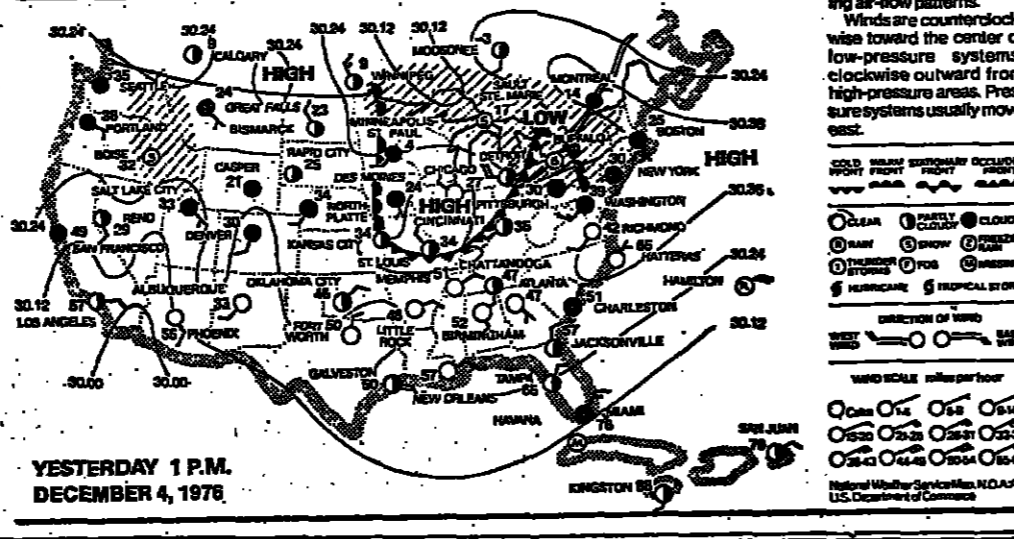
Fifth Avenue • daily 10 to 6 • Thurs. 11 to 6 • Short Hills, Stamford, White Plains, Garden City, Manhasset • daily 9:30 to 5:30 • Monday & Thurs. 11 to 9 • Jenkintown & Red Bank • daily 9:30 to 5:30 Wed. & Fri. 11 to 9 • Paramus • daily 9:30 to 5:30 • Sat. 11 to 5:30

سلاوین و جی

Weather Reports and Forecast

Summary

Partly cloudy skies and mild temperatures are forecast today for the New York metropolitan area...



Yesterday's Records

Table listing high and low temperatures for various cities across the country for the previous day.

Sun and Moon

Information regarding the sun's position, moon phases, and sunrise/sunset times for New York City.

Planets

Information regarding the positions and visibility of planets in the sky for New York City.

MUR SOUGHT IN FLORIDA IN '75 SLAYING OF EXILE

Miami, Dec. 4—Four Cubans, indicted in the 1975 murder of an exile leader...

Heinz's \$2.93 Million Called Record Outlay

Washington, Dec. 4 (AP)—John Heinz 3d of Pittsburgh, successful Republican candidate for the Senate...

PLAINS, GA., WILL GET BETTER PHONE SERVICE

Washington, Dec. 3 (AP)—Telephone service in President-elect Jimmy Carter's home town of Plains, Ga., will be modernized...

Outdated Radar Base Will Be Sold by U.S.

Osceola, Minn., Dec. 4 (AP)—The Government has 27 single family houses for sale, many on a wooded cul-de-sac...

Fireman Disciplined in Santa Case

Newport, Ky., Dec. 3 (UPI)—David Merrill, a fireman, was suspended yesterday on a misconduct charge because he refused to ride on a fire truck in a Thanksgiving Day parade with Santa Claus...

Museum Given \$1 Million in Art

St. Louis, Dec. 3 (UPI)—August A. Busch Jr. donated a collection of art of the American West valued at \$1 million to the St. Louis Art Museum today...

South Pacific Islanders Win Damages From Mining Company

London, Dec. 3 (Reuters)—About 3,000 South Pacific islanders today won legal damages from a mining consortium that devastated their homeland to mine phosphates...

Public and Commercial Notices section containing various legal notices, lost and found items, and business advertisements.

Commercial Notices section containing advertisements for towing services, drivers, truck cars, dog stains, and other services.

Commercial Notices section containing advertisements for cookie lovers, Chinese cookbooks, and other products.

Commercial Notices section containing advertisements for lost and found items, rewards, and other notices.

Late TV Listings

The following information about today's television programs was not available in time to appear in the Arts and Leisure Section...

Four Die in Baltimore Fires

Baltimore, Dec. 4 (UPI)—Four persons were killed and five others injured, including three firemen, in three fires last night in Baltimore row houses...

Shipping/Mails

Table listing shipping schedules and mail delivery times for various destinations.

Advertisement for 'Max Factor' cosmetics, featuring a woman's face and text promoting skin care products and a special clinic.

Advertisement for 'Chesapeake Sofa-Beds', highlighting a 20%-50% off sale on convertible furniture.

Advertisement for 'Loftcraft' furniture, featuring a 'BAH! HUMBUG TO JACKED UP CHRISTMAS PRICES!' headline and a 10% off sale.

Handwritten text at the bottom of the page, possibly a signature or note.

1,000 STUDENTS FLEE COLUMBIA DORM FIRE

screaming as the smoke spread rapidly throughout all three dormitories.

The fire, which was confined to the lobby of Livingston Hall and was under control by 9 A.M., was the third blaze in the dormitory in 10 days, according to fire marshals. They said the other two fires, both minor and resulting in no injuries, had broken out in the basement of the building.

"Based on a series of two previous fires in this building and the rapid spread of this fire, one must regard it as at least suspicious," said Leonard Matzel, supervisor of fire marshals at the scene yesterday. "If you dropped one match or one cigarette butt, it wouldn't spread that quickly."

The entire lobby of Livingston Hall, he said, was in flames in less than five minutes. Other Fire Department officials noted yesterday that a small fire, also of suspicious origin, had occurred last week at Teachers College, near Broadway on West 120 Street.

But beyond labeling these incidents suspicious, neither the police nor fire marshals would speculate on the actual causes, nor would they say if they had any suspects or leads.

A spokesman for Columbia University also declined to speculate on the incidents yesterday. He added that university security personnel were assisting the police and fire marshals in the investigation.

However, the university itself was bitterly criticized yesterday by several students who said that the dormitories lacked adequate fire-protection facilities. These students said that the fire alarm system did not function in either John Jay Hall or Hartley Hall and that the occupants were bewildered when smoke started flooding the corridors and rooms.

Suit Threatened

Some students also said that they would file a suit against the university charging negligence, citing not only the malfunctioning fire-alarm systems but also the fact that on at least two floors of John Jay Hall, the fire exits had been locked from the inside and had to be broken down by fleeing students.

The extent of the initial bewilderment among students was described by Mary Ann Lafrumento, 20 years old, who lives on the fifth floor of Livingston Hall, which is a co-educational dormitory.

"I heard some glass break and then heard a scream, and I thought someone had committed suicide or something," Miss Lafrumento, who is president of the Barnard Undergraduate Association, recalled yesterday. "I opened my door and the hall was filled with very dense smoke. I started screaming, just screaming at the top of my lungs."

"I went down the stairs, following the crowd to the third floor, but somebody started shouting that there was no way out. I was really scared then, and started choking and had to get some air. I went to the floor lounge and there was an open window. I yelled for other people to come out and when I got out on that ledge I was so scared."

Saved by 'Cherry Picker'

Miss Lafrumento was rescued by firemen who operated a "cherry picker" to evacuate several students who were perched on the ledges.

But there were some students who simply jumped.

One of these was Warren Hoeffler, 20 years old, who lives on the second floor of Livingston Hall. But before jumping from the window, he said, he ran out into the floor lounge and pulled the fire alarm.

Yet another student, who asked not to be identified, was with his girlfriend when the fire erupted and the smoke rushed through his second-floor room.

"I heard this sound, like a waterfall outside my window and I was wondering what the sound was," he said. "I opened the door and the smoke rushed in. That's how I knew it was a fire."

He said he and his friend went out to the ledge and jumped. Like dozens of other students, they were in their nightclothes and they shivered in the bitter cold. Later, blankets were provided by the fire marshals.

Late yesterday, the lobby of Livingston Hall lay in ruins. Its furniture and walls were gutted. Garbage was strewn all over. The upholstery of the stuffed sofas and chairs was in shreds.

Some students, however, expressed concern not just over the suspected arson.

"This does mess up my studying," said Elliot Nisenbaum, 19 years old, a sophomore, alluding to the fact that examination for most students were barely a week or so away.

KING OF THAILAND WARNS NATION OF OUTSIDE ENEMIES

BANGKOK, Thailand, Dec. 3 (UPI) — The King of Thailand warned his people today that the country was threatened by outside forces.

King Phumiphon Aduldet was addressing the armed forces in a ceremony marking his birthday that was relayed on nationwide radio and television. The King, who assumed the throne in 1950, will be 39 on Sunday.

During his three-minute address at the Royal Palace in Bangkok, the King said Thailand "is being threatened and intruded on by enemies to such an extent that without the preparedness of the Thai people to fight, our freedom would be destroyed."

The King did not refer by name to Cambodia, Laos or Vietnam, all of which came under Communist control last year. But the Army Commander-in-Chief, Gen. Sern Na Nakhorn, told the King that without the throne, Thailand "would have fallen as our neighboring countries fell." A military coup in Thailand Oct. 6 ousted the Government headed by Prime Minister Seni Pramoj.

U. of California Weighs Change

BERKELEY, Calif., Dec. 4 (UPI) — The University of California is expected to raise its entrance requirements as a result of a study showing that its freshman class is being drawn from 14.8 percent of the state's best qualified high school graduates. The study, released Thursday, noted that this was at variance with the state's master plan for education, adopted in 1961, which says that the school should draw only from the top 12.5 percent. A committee is looking into the matter.

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Hawkins Asked for Solar Credits

Broken Up

Transformers Recalled

Guidelines for Attorneys Seeking U.S. Jobs

By TOM GOLDSTEIN

Hundreds of lawyers poised to return to the United States to practice law in Washington, D.C., a committee of the New York City bar association has published guidelines on just what cases these lawyers and their colleagues can accept. The question has vexed law associations and judges, who have come up with conflicting interpretations of the provisions of the Code of Professional Responsibility that forbids lawyers from accepting employment "in a matter in which they had substantial responsibility as a public employee."

The debate has focused on lawyers and associates of a former New York City lawyer who must disqualify themselves if they also need to disqualify themselves.

A 40-page opinion released last week by a committee on professional and ethical standards of the Association of the City of New York argues for blanket disqualification rules.

Blanket Disqualification

The committee concludes that when a lawyer is disqualified from a case, he should be "isolated from the handling of the case by his partners and associates." This isolation is sufficient to ensure that the lawyer's presence does not create an appearance of impropriety, then the disqualification should not extend to the partners and associates.

Members of the committee are binding lawyers practicing in New York City. They are often copied by bars in other jurisdictions.

Recently, a committee of the District of Columbia bar association tentatively rejected a proposal that would disqualify an entire law firm from representing a client if one of its lawyers was involved in the case while in government service.

New York City bar association rejected a proposal that was rejected as "overly broad and simplistic."

The committee thinks to go as far as this does "disservice to the public and to the agencies anxious to attract the best personnel," the committee said.

The committee did not rule out the possibility that there would be cases in which the disqualified lawyer's relationship with the subject matter while in government was so close, and the degree of his role was so great, that a degree of screening of any kind and no manner of undertaking would suffice to remove the appearance of impropriety.

Series of Questions Posed

The committee stressed that a factual analysis must be made into the circumstances of each case. The Committee said that a factual analysis be made of the circumstances of each case. The committee said each law firm should ask a series of questions, including:

- 1. Was the client involved a client of the lawyer who joined the firm?
- 2. Was the relationship of the client to the firm such that it could reasonably be expected that the client would use the firm for legal services or not the disqualified lawyer associated with it?
- 3. Was the firm's competence in the subject matter prior to the arrival of the disqualified lawyer?
- 4. Were there any steps, if any, have been taken to ensure that any pecuniary interest of the disqualified lawyer might have been disclosed from the problem matter?

Electric Concerns Asked Lower Cost for Solar Clients

By TOM GOLDSTEIN

PRINCETON, Dec. 3 (AP) — The Public Service Commission has asked the four electric companies in New Jersey to develop proposals for special electric rates for customers who use solar heating or cooling systems in their homes.

The commission said yesterday that it would consider the proposals for special rates for customers who need electricity to power their solar systems on cloudy days.

The use of solar heating or cooling systems, the commissioners said, "should be encouraged as conserving nonrenewable resources, reducing pollution and improving the health and well-being of the people of New Jersey."

The companies—Public Service Electric and Gas, Jersey Central Power and Light, Newark Electric and Rockland Electric—have been asked to submit solar rate proposals that would provide a cost for electricity used during the day for nighttime hours, than electricity used during peak demand times.

Betting Ring Broken Up

By TOM GOLDSTEIN

NEW YORK, Dec. 3 (UPI) — A \$5 million sports betting operation was broken up with the arrests of 16 men, authorities said today. James J. Conroy, prosecutor of Hudson County, said the ring operated in Jersey City, Newark, Clifton, Belleville and Springfield. Suspects were picked up yesterday in each of those cities and were on bail ranging from \$500 to \$10,000.

1000 Transformers Phones Recalled

By TOM GOLDSTEIN

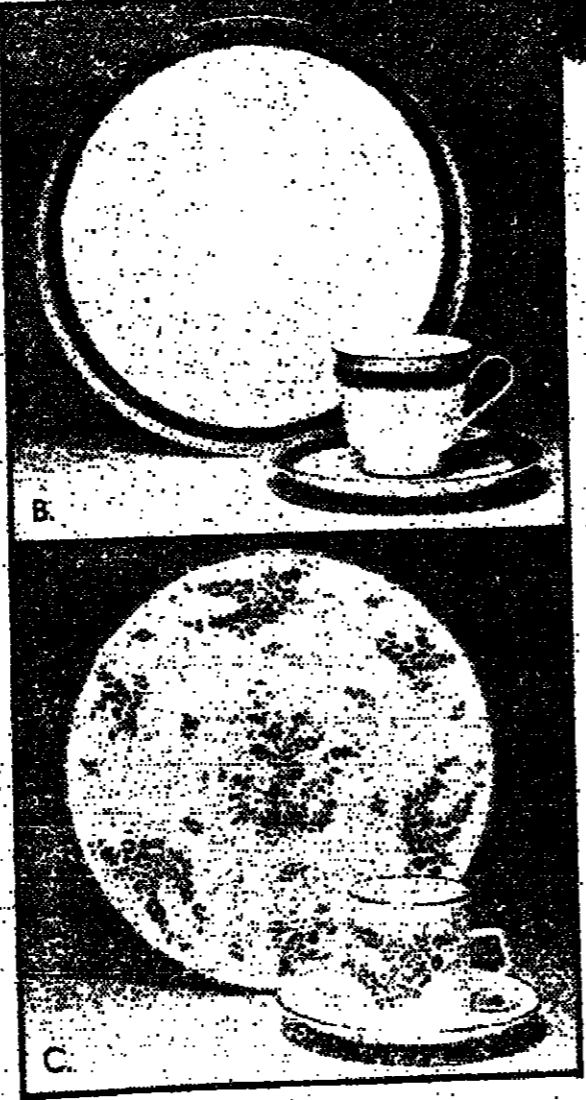
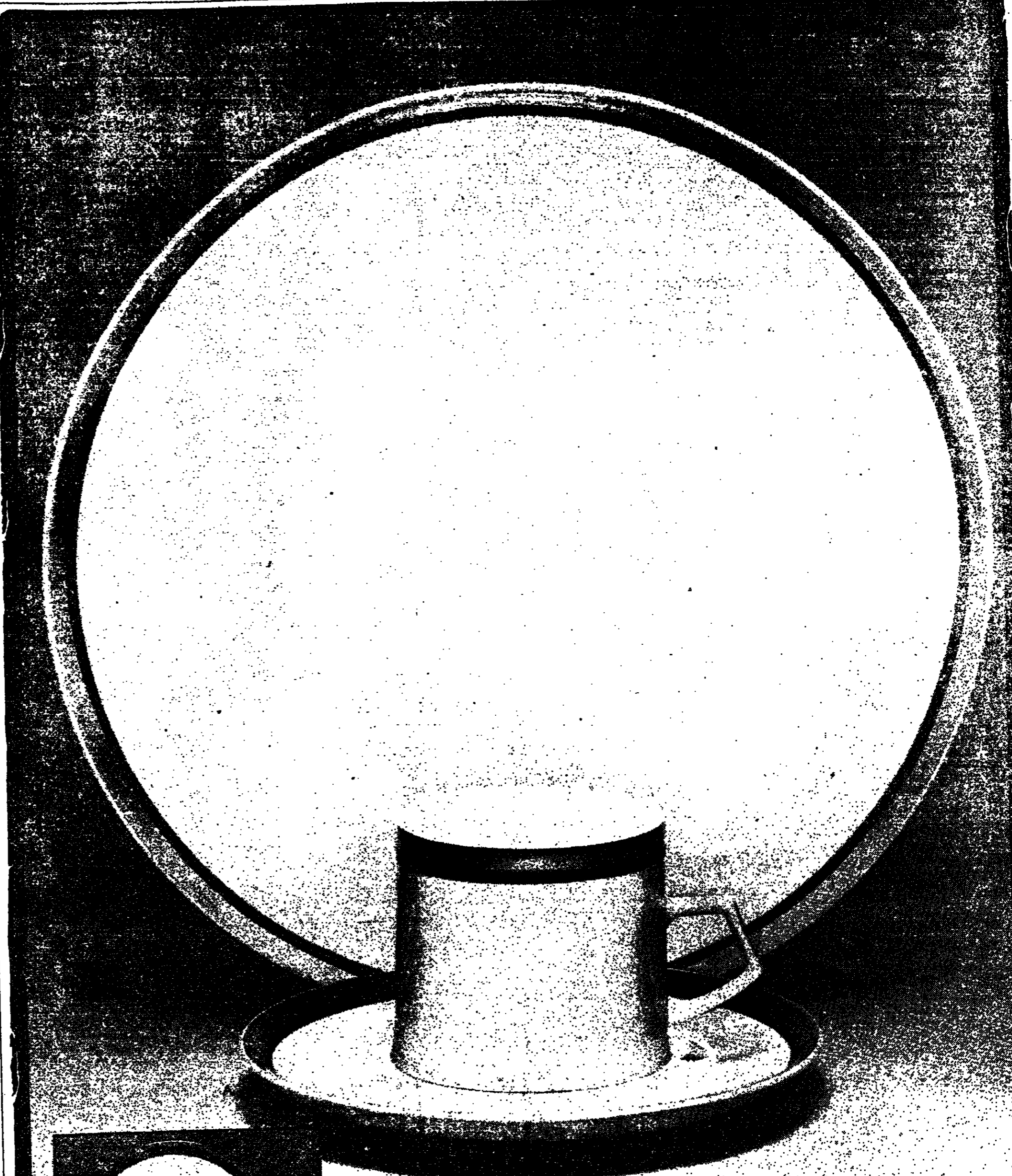
PRINCETON, Dec. 3 (UPI) — The New Jersey Telephone and Telegraph Company announced Friday the recall of 1,000 transformers used to light signs of "Princess" and "Trimline" telephones because they might overheat and catch fire.

The transformers are small plastic devices plugged into electrical outlets and function with the telephones, the company said. Those involved are in homes where more than one telephone with lighted dials is used.

The company said that it notified customers of the problem this week. It added that only seven defective units had been found, six of them in the installation process.

In the other case the transformer overheated some time after installation, causing a momentary small burst of flame and, causing minor damage," the company said.

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Gambling on a Film About the Great Depression

By ALJEAN HARMETZ

Los Angeles

Barefoot and wearing frayed gray corduroy pants, director Hal Ashby sits in the \$350,000 beach house that "Shampoo" bought for him. He wore the same pants yesterday, unaware of the hole in the back, and will probably wear them tomorrow. Forty-five-year-old Hal Ashby has little in common with the smooth, cruel, brittle, expensively dressed characters in his most famous movie.

Two days later, Ashby will have to get on shoes—for the first time in a week—and comb his yellow-gray hair and his wild hair and a red company his new movie, "Bound For Glory," to New York. "Bound For Glory," a \$7,000,000 biography of folk singer Woody Guthrie, is not nearly as secure a commercial venture as the sick and exhibitionistically sexy "Shampoo." A memoir of the Depression, "Bound for Glory" is no roadmap through Woody Guthrie's life with occasional pauses to watch him rush to his guitar and compose a song. In fact, almost no song is heard whole within

Aljean Harmetz is a freelance writer who regularly covers the Hollywood scene.

the film because Ashby did not want to make a standard "boring" musical biography. The movie focuses on the four years between 1936 and 1940 when Guthrie (played by David Carradine), increasingly radicalized, walks out on his family to pour his love and his music onto factory workers and migrant laborers. It is a portrait of an uncomfortably ambiguous man, a fact of which Ashby is well aware. "If you want to make a Woody Guthrie film that is solidly commercial, you have to have someone kill him in the end."

Ashby chews a piece of sugarcane gum and stares at the ocean through red-tinted glasses with thin steel rims. He is tall and thin with a long face and crooked teeth. He has been a vegetarian for eight years. He stopped eating meat after a series of nightmares in which animals were killed to provide him with food.

"You wouldn't typecast Hal as a film director," says cinematographer Haskell Wexler. "Most directors are dictatorial, active managerial, executive types. Hal's gentle."

"We were more concerned with who would direct 'Bound for Glory,' than with who would play Woody," says the picture's producer, Robert Blumof. "Hal was my first choice, the big piece of the jigsaw puzzle. Because he cares about people. He cared about me."

Continued on Page 13



David Carradine, as the late composer and folk singer Woody Guthrie, heads West during the Depression in Hal Ashby's "Bound For Glory," opening today at the Sutton.

A Bel Canto Baritone Named Bing Crosby

By HENRY PLEASANTS

It's easy to say, it has often been said, and it's true, that there is not a popular singer today who does not owe something to Bing Crosby. Not a popular singer over 30, anyway. Younger singers owe more to Elvis Presley and the black blues, rhythm-and-blues and gospel singers of the 50's and 60's.

But merely noting that other singers owe Crosby a lot tells us little about the creditor, or about how he came by his vocal pile. Bing Crosby did not emerge from the Rhythm Boys and the Paul Whiteman Orchestra 56-odd years ago singing as he sings today and as he will no doubt sing during his three-week engagement at the Uris Theater beginning on Tuesday.

Henry Pleasants writes frequently about popular, jazz and classical singers.

Nor do we learn much from his most recent records (United Artists), made in London in the summer of 1975 when he was, by his own reckoning, 71, astonishing and delightful as they are for a man of that age—or, for that matter, of any age. Time has lowered his effective range by about a major third, but in that new range the voice is not only unblemished; it is, to my ears, the richer and warmer for it.

To discover and appreciate what Crosby has meant to the singers—male and female—who came after him, you have to begin by going back half a century and try to discover what older singers—and instruments—meant to him. You have to go back to the records he made with the Rhythm Boys and to the records of the early years in Hollywood and on radio, and listen to the echoes of his contemporaries—most notably Al Jolson, Mildred Bailey, Ethel Waters and—a bit later—Louis Armstrong. You also note the echoes you hear rarely, or not at all, of such older or near contemporaries as Whispering Jack Smith, Gene Austin, Little Jack Little and Rudy Vallee. The distinction is obvious—and significant.

If Crosby was carelessly categorized in those days as a crooner, it can only be because the term was applied generically to male singers who had perceived correctly

Continued on Page 18



Jonathan Pryce—"I'm not ready for the revolution yet."

He Makes Them Laugh Until They Squirm

By WARREN HOGE

The lines of his profile seem to have been laid down by a draftsman who's been tripping. His speech, deliberate and precise, cuts a crease in the air. He is tall and skeletal, a collection of cusps and angles which portray awkwardness at one moment, agility the next. He is so intense that he stalks an audience into submission. He is Broadway's newest star.

The critical response to Jonathan Pryce's New York debut last Sunday night in British playwright Trevor Griffiths's "Comedians" was unalloyed. "superb," "brilliant," "compelling," "memorable" and "extraordinary."

Clive Barnes advised, "Don't miss him or the play," and even Walter Kerr, who elsewhere in this section faults the drama on philosophical grounds, observed that Pryce was "most remarkable" in his "unsundered ferocities."

"Comedians" passes an evening with a working-class group of young amateur comics in Manchester being coached by a fatherly retired comedian and preparing to stage their acts before a dour visiting talent scout from London. They are poised ever so precariously on what a fulsome encee in the show calls "the first rung on the ladder of success" and earnestly hoping to gain their balance and climb free of the grip of their red-brick origins.

Several of them succeed in tailoring themselves

Continued on Page 14

DANCE VIEW

CLIVE BARNES

Does a Critic Ever Change His Mind?

A question critics are frequently asked is: do you ever change your opinion about anything? Oddly enough it is a question rather too complex to be shrugged off with a simple yes or no.

Let us start by agreeing that anyone who couldn't change his mind would have to have a cerebellum of concrete. On the other hand, a critic—a man paid to analyze a work of art, to offer an opinion on it and an introduction to it—might be an embarrassment if he changed his mind so much that he thought for example, Handel's "Messiah" a deep spiritual and esthetic experience the one day, and a confounded bore the next. Such shiftness would not do. Inconsistency in a critic is only a virtue when it is not consistent.

Of course, over a period of time, tastes and styles change, and the critic, like everyone else, is apt to mirror these changes. The question of what is and what is not old-fashioned will always be a moot one, but can be detected at its clearest, even if at its most rampant (if a moot may be allowed to go rampant occasionally), in fashion itself, women's clothes and styling. Women's clothes of the 40's look astonishingly old-fashioned now, whereas, say, a Miro painting of the same period does not.

Also, our tastes change as we develop. I remember that as a teenager Sibelius was my favorite composer and T. S. Eliot my favorite poet, but I would not subscribe to those opinions now. As a young man, even as a young critic, I preferred, in the comparatively narrow field of American playwrights, Arthur Miller to Tennessee Williams, admired Robert Sherwood and, indeed, most Broadway practitioners of the well-made play, and considered Eugene O'Neill a windy bore. A man who holds precisely the same opinions he held ten or even twenty years ago has, at least in some ways, been a sad victim or arrested development. We must change until we die.

All this is not avoiding the issue but it is certainly skirting it. For what people want to know of a critic is more simply: have you ever seen a play on Monday and hated it, then seen it on Tuesday and loved it? Put in those crude terms, no. In fact, so far as I can honestly tell, my opinions on plays—at least in the short run rather

Continued on Page 11



"At the premiere of 'Union Jack' I was lukewarm; now I enjoy its grave and flippant dexterities."

Jale's

"COMEDIANS"

IS ONE OF THE FUNNIEST COMEDIES TO BE SEEN ON BROADWAY IN YEARS.

It offers a most memorable and brilliant debut by Jonathan Pryce, and an un-self-consciously dazzling staging by Mike Nichols. Playwright Trevor Griffiths is brilliant. He makes us believe in his people and he has found himself a perfect form to discuss the weighty matter of comedy. You can laugh at the jokes, savor the characters, and contemplate the difference between a comedian and a comic, a Harry Langdon and a Bob Hope. The evening is full of laughter. Much of the fun comes from Mr. Nichols' oiled and electric staging and the stylish actors. Milo O'Shea's wry, embittered, hopeful comic guru is lovely. The outstanding performance is by Jonathan Pryce as Gethin. His manic, hysteric, narrowly controlled performance is extraordinary. He stalks through the night like a man possessed. Don't miss him or the play." —Clive Barnes, N.Y. Times

"An irresistible serious comedy, as funny and painful as a play about comedians should be. Mike Nichols fashioned the company into a real ensemble. It is hard to imagine another director so completely understanding and sympathizing with the nature of solo comic performance. Each of the performers is in his own way wonderful. Griffiths' idea is ingenious and theatrical. He has warmth, he has vigor, he has an affirming attitude. In this play he is affirming quality above shoddiness, high standards not just in stand-up comedy but, of course, in all of art and finally in all of life. A fresh kind of serious entertainment." —Martin Gottfried, N.Y. Post

"Comedians' shines with theatrical dazzle. Laughter cascades through the plot. Never for a moment, however, does the production loosen its grip on the spectator's interest. Certainly one for all to see." —William Glover, Associated Press

"The best new play to come to Broadway is 'Comedians', by Trevor Griffiths. It does for comics what 'A Chorus Line' does for dancers. The performances are excellent. Mike Nichols' direction is tough and perfect. The humor is marvelously funny, low-down belly laughs, then cunningly complex. 'Comedians' is a great work of comedy about comedy and the serious business of being funny." —Leonard Probet, NBC Radio

"I was riveted to 'Comedians', Trevor Griffiths' fascinating, strange, compelling play. Mike Nichols has directed this work with such feeling and insight that the play's inner power comes through beautifully. Here is a play of vast ambition, intensely dramatic and compelling in its scope. I cherish it. I will never again be able to watch a comedian at work without thinking of this strangely fascinating play. By all means go." —William Raiby, Newhouse Newspapers

"An acerbic, funny play about the role of the comedian in society has given lustre to a generally dull Broadway season, just in time for holiday theatre-going." —Fred Winship, U.P.I.

"Inspiredly theatrical." —Douglas Watt, Daily News

"Broadway has come up with something refreshingly different: a serious drama that has an unmistakable uplifting spirit. It is a play that one can feast on comfortably. The production brilliantly bridges the gap between performers and audiences through Nichols' iridescent staging. A triumph." —Christopher Sharp, Women's Wear Daily

"Funny, brilliant, abrasive. A thoughtful comedy about comedy. A fascinating, sharp-eyed look at would-be comics." —Emory Lewis, Bergen Record

"Mike Nichols has sharply directed a first-rate cast in an engaging, adult entertainment. The jokes fly here. It's recommended." —Stewart Klein, WNEW-TV

"Comedians' is an absolute original, startling and stunning, and it has been directed by Mike Nichols with such cunning that it seems not a play at all but a vividly real experience through which the playgoer lives in a high state of tension and attention. Nobody will fail to be moved and astonished by the virtuosity of Jonathan Pryce, who emerges as one of the great young actors of England." —Elliot Norton, Boston Herald American

"A dangerously funny play about comedy and commitment, written with the kind of flashing brilliance that makes your eyes swim." —Marilyn Stasio, Cue

"An uncommonly intelligent, funny and intriguing play about the serious subject of humor." —Kevin Sanders, ABC-TV

"The London success by Trevor Griffiths is engrossing and challenging and it has plenty of laughs." —Hobe Morrison, Herald-News

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...the routine was hilarious. In a...
...back from himself, measured his...
...opportunities and acknowledged...
...was taking his outrage, rocking...
...self in coming about the silly...
...breaking time, created com...

...don't see that comedy...
...and magnificently transmut...
...light overemphasis here and the...
...another look of altering...
...for a time, is what teacher...
...to draw into the night-class...
...in Trevor Griffiths' 'Comedians...
...in England but largely recent, and...
...spends its first hour in a...
...a reasonably clear, even too...
...two kinds of comedy.

...O'Shea espouses the kind...
...with the truth. Indeed, Mr...
...funnyman endlessly on a...
...the truth. Yes, the...
...able, but as he tells his...
...before you're rich and famous...
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STAGE VIEW

WALTER KERR

Rage Is Fatal to Laughter

once spent an evening with a celebrated comedian who was in what is called a state of high dudgeon. Seriously. Something had happened to him that had offended him—more than that, humiliated him—deeply, and his sense of injury filled the air for a good 40 minutes. The next

we all know that, don't we? That comedy begins in deprivation and magically transmutes itself into a slight overemphasis here and there? It's the art of taking another look, of altering the perception that, for a time, is what teacher Milo O'Shea is trying to drum into his night-class students, comics all, in Trevor Griffiths's "Comedians."

and Mr. O'Shea espouses is the kind I've been out. Begin with the truth. Indeed, Mr. O'Shea would-be funnyman endlessly in a litany chanted up: "The traitor distrusts the truth." Yes, "speed" are valuable, but, as he tells his charges, "you'd good before you're rich and famous, because it's he good later." And being good now means to perfectly real terrors and perfectly real resentments for the humor to come, not merely manicured attack.

s one caution, sternly insisted on. No hate. A sty, balding student who has just composed an nerick is roundly dressed down not because the obscene but because "it's a joke that hates l sex." It's perfectly all right—good, even—for

the student to recognize the hatred and fear that cling to him. But they still dominate the joke, it hasn't wriggled free of its malice and taken that one leap into estrangement. "You haven't done anything to change it," is the message. Mr. O'Shea carries his injunctions beyond the page themselves: "Hate your audience and you'll wind up hating yourselves." The truth, by all means; but freed of spite.

The other prescription for comedy is that promoted by a theatrical agent who's come down to audition these tyros. It's simple: constructed setups that work, ethnic jokes but not too many, sex but not too much, the standard grab-bag. "Perhaps we can't all be Bob Hopes but at least we can try," he says with a conspiratorial, lantern-jawed grin and a cheery wave of his umbrella as he heads for the tryout hall. The amateurs, doing mental work by day, all want jobs. Once on stage, do they stand by Mr. O'Shea or give a prospective employer what he's asked for?

In the seedy cabaret monitored by a grim M.C., most opt for the latter—and it is here that whatever intellectual interest the first act may have generated gasps and dies. The stock routines the six aspirants adopt at the microphone are meant to be either had or very tired. But it is surely Mr. Griffiths's task to invent his own awfulness, to approximate weariness by creating new bad jokes that may possibly surprise us into responding with the kind of pleasure we get from parody. Neil Simon managed the trick beautifully in "The Sunshine Boys," devising a Smith and Dale "Dr. Kronkite" routine that delectably resurrected an outdated style without borrowing a word. Mr. Griffiths has settled for everybody's chestnuts and our groans. (Quick, now: What fabricated constructions lead up to the tagline "I'll take 10." "I'm talking as quietly as I can." "But he couldn't get his mouth around the funny?" Genuine datedness can only make us feel older and older as the act plays itself out.

There is one real exception, and it blows what is left of the meticulously staged, well-acted evening. The chap who has earlier been rebuked for his limerick begins his turn on the platform doing tricks with a tiny, intractable violin. Not for long, however. Two prop dummies—in tuxedo and tiara—are wheeled on, and the "comic" begins to bait them, familiarly and viciously, spitting out his lower-class venom on their stuffed, silent forms ("Who needs them?"), plucking a flower to the female's cleavage with such barely suppressed violence that the gown is soon dripping blood. He concludes with a song: "The people's flag is deepest red."

There is a classroom post-mortem later. The agent offers application forms to two of the drearier contenders, is merely embarrassed at having to face the stubborn rebel. When he is gone, Mr. O'Shea is patient with his pupil. "You were brilliant," he acknowledges, "but it wasn't humor. Despite people and you're not telling the truth." But this bit of philosophy—call it moralizing, if you wish—is not permitted to stand. The offender erupts into a cinematic attack on Mr. O'Shea ("So we've got to love the enemy, have we?"), suggesting that Mr. O'Shea had faltered in his own successful career as vaudevillian precisely because he'd lost his hate. The play's contest ends there, seeming to suggest that honest comedians must begin and remain where Lenny Bruce ended, with the rage on full display, untranslated.

And so our playwright has killed laughter twice, without persuading us of very much. Milo O'Shea is both challenging and reassuring as the guardian angel of the group, Jonathan Pryce (of the London production) is most remarkable in his unsundered ferocities, and the balance of the company could scarcely be bettered. But must we really choose between the cheap fake and unbridled fury?

In the process of reworking "Summer and Smoke" into "The Eccentricities of a Nightingale," Tennessee Williams has disemboweled a fine play and stuffed the cavities with sawdust. Even Tennessee Williams's sawdust is apt to be Continued on Page 25



"THE BROWNSVILLE RAID"—Douglas Turner Ward and Ethel Ayler are in Charles Fuller's play about a black Army unit falsely accused of raiding a Texas town in 1906. The Negro Ensemble Company inaugurates its 10th season with the production, tonight at the Theater de Lys.

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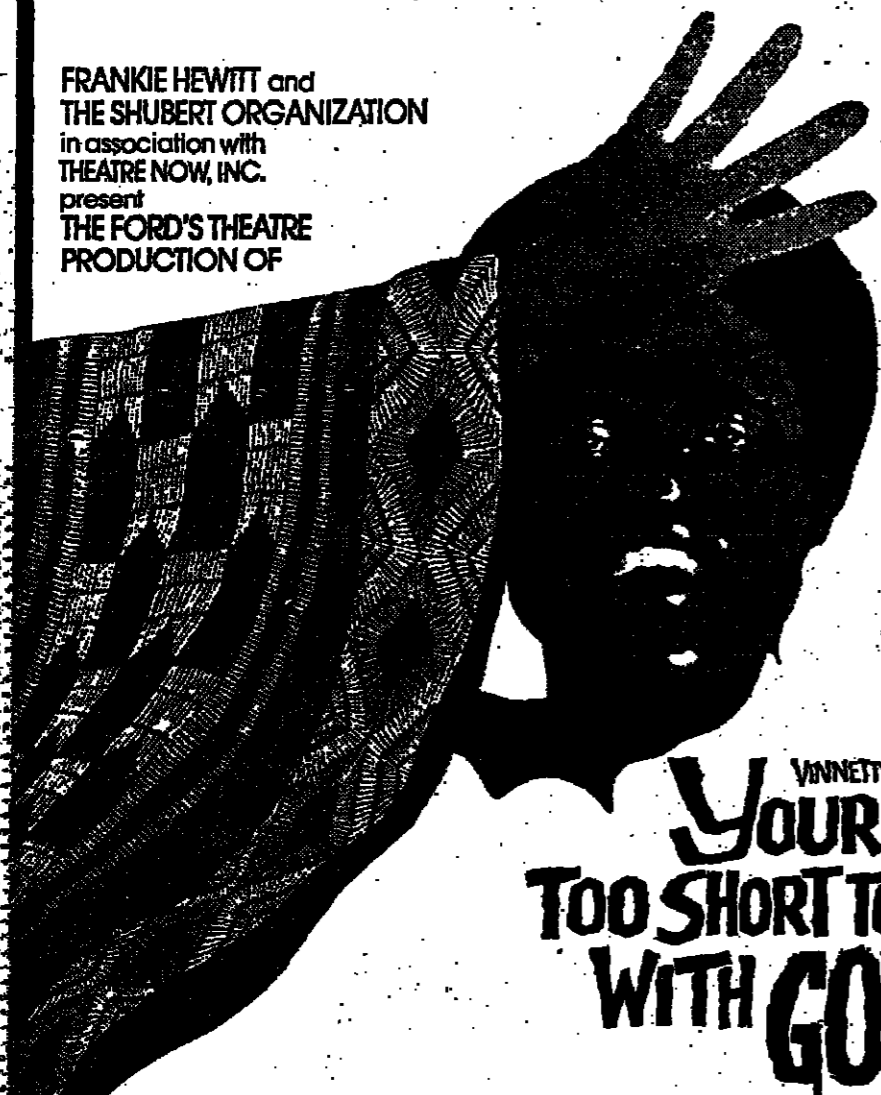
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Table with columns for dates, times, and ticket prices for the Marionette Theatre.

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'A Fondness for Music, A Feeling for Rhyme...

By DEENA ROSENBERG

More than once Ira Gershwin has declared that "A song writer never feels old..."

of documents—letters, diaries, clippings, worksheets—which the lyricist has carefully preserved and which is donating to the Library of Congress.

Ira Gershwin at 80 hopes his songs will remain in the public ear—at least in the foreseeable future.

sorts their contents. A neighbor turned away an encyclopedia salesman with, "I don't need your product, I know Ira Gershwin."

A confirmed homebody—"My life hobby is staying home, and my second favorite hobby is not going much"—Gershwin dresses dapperly in brightly colored shirts and never raises his voice, sometimes in verse and often quotes his own lyrics and song titles.

It seems a good bet that Gershwin will have his wish. The lyrics of "Porgy and Bess"—on which he collaborated with his brother and Howard in 1935—is still being performed on Broadway.

Deena Rosenberg, a freelance writer, is working on a doctoral thesis on George and Ira Gershwin at CUNY.

PERFS. BEGIN TI... GEORGE C. SC... SLY FOX



LARRY GELBART... ARTHUR PENN... JACK GILFORD... TRISH VAN DEVERE... GRETCHEN W... JAMES CA... JOHN HEFFERNAN... HECTOR ELIZONDO, ADM

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Madness for Music... ing for Rhyme... Ira Gershwin... documents—letters, sketches, workbooks—has been carefully preserved and is donating in stages to the collection at the Library of Congress.

Ira Gershwin hopes his songs 'remain in the ear—at least in the foreseeable future'... Ira Gershwin, the lyricist who has written some of the most beloved songs in American history, is donating his personal collection of documents to the Library of Congress.

of documents—letters, sketches, workbooks—has been carefully preserved and is donating in stages to the collection at the Library of Congress. Ira Gershwin, the lyricist who has written some of the most beloved songs in American history, is donating his personal collection of documents to the Library of Congress.

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Joseph Papp

دکترانه لاجورد

Dance

"A man who holds precisely the same opinions he held 10 or 20 years ago has, at least in some ways, been a sad victim of arrested development."

DANCE VIEW

Does a Critic Change His Mind?



"La Fille Mal Gardée" seemed at first sight of no particular significance.

Continued from Page 1

is a historical perspective—remain pretty clear-cut. In my original notices, often written with a dash of those opinions subtly wrong, sometimes by using words rather than virtues, or vice versa. This is not so in dance. In dance, I have known myself, once while, to be very wrong at the first sight of a ballet.

It is not unusual, it is something that almost every dancer will note in himself. Indeed, the Londoners insist on seeing dress rehearsals at Covent Garden. The first performance of a ballet is in effect, the second. A shrewd precaution. Anyone associated with dance, on either side of the proscenium arch, can be honest, can be a critic, but later appreciation is a first viewing, but later appreciation. This is one of the reasons why dance criticism is so much more difficult than drama criticism, or even movie criticism.

The aesthetic basis of a dance or a ballet seems rather difficult to discern than in most other arts. In part, it is similar to the problem in music criticism, once diagnosed by composer Ned Rorem. He pointed out: "Critics judge by words. Critics of music use words." And dance is more elusive than music, where criticism can be supported by reference to a usually available score. The famous critical dicta—What was the artist trying to do? How well did he do it? Was it worth doing?—can be upheld as a point of departure, in dance, it seems, what the artist is trying to do is sometimes hard to discern.

Dance is not drama, but we tend to write criticism about it as if it were. We try to pin down what is, at best, the glibty of poetry in the hard-lined images of critical dicta. At times, we have to deal with works which have function other than their own form, and need to describe virtually without an appropriate critical vocabulary. Ballets—take, for example, most of the works brought to New York by the Dutch National Ballet last month—are full of symbolism, the possibility of symbolism, or even a bewildered search for significance rather than an appreciation of form, image or metaphor.

It is also easy to take a one-sided, doctrinaire approach on a first view. I recall my own first sight of Frederick Ashton's "La Fille Mal Gardée," when I thought it was a quaint but charming pastiche of no particular importance. Luckily, that was at the dress rehearsal. At first performance, having, as it were, unwittingly discovered what it was, I was instantly able to perceive it as a masterpiece—not at all a pastiche but a masterpiece of a classic source.

I suspect that, both as audiences and critics, we have definite prejudices in dance as in drama. Yes, are, indeed, the drama critics who cannot abide, say, "The Absurd," or boulevard comedy, or Renaissance tragedy. There have been critics who didn't like Ibsen, critics who thought that Shakespeare was un-American.

—not objectively wrong, because there is no such thing as being objectively wrong—but, more simply, why have I changed my mind?

The case is interesting because it involves not only judgment, but also judgment compounded by the sort of subtle shading of accentuation that I described as very occasionally occurring, perhaps once a season, in my drama reviews. Here, with "Union Jack," I took a jocular approach to the company's Anglophilia, and, while intended amiably, this emerged as a put-down.

Also, I grabbed hold of the admitted fact that it was intended as a counterpiece to the earlier Sousa ballet "Stars and Stripes," and would eventually be part of a trilogy, to be completed with a ballet entitled "Le Tricolore." Having grabbed hold of that, I proceeded to strangle the new work by demanding too close a comparison between it and its predecessor, pointing out, accurately enough, that it lacked the homogeneity and musical integrity of "Stars and Stripes." True enough, but not nearly so relevant as I then insisted.

Now for the prejudices, which I did indicate slightly in the original notice. Basically, I do not like Highland dancing, Scottish military tattoos, and naval hornpipes. Also, I hate

'Anyone who couldn't change his mind would have to have a cerebellum of concrete.'

pen to know, rather more than is good for me in this instance, about the English music hall. So I was underwhelmed by the subject matter of all three of the ballet's episodes, and could not, at that first sight, struggle through the underlying sources to perceive what Balanchine had done with his inspiration. As a result, even when I praised, I praised with faint damns.

Seeing "Union Jack" again this season, I realized how much I enjoyed both its grave and flippant dexterities; the solemnity of its Scottish counter-marching, the impishness of its music-hall episode, and the jaunty invention of the final naval display. Of course, it is different from "Stars and Stripes," but it has different virtues rather than anything else.

We live in an age when too many American critics imagine they are Moses, or even bringing the news to Moses. It is in the light of such attitudes that I hope this critical casebook will prove helpful and salutary. Yes, critics, just like people, if they have a mind at all, can change it.

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...ed from Page 1

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Joey's initials

Continued from Page 6

Ira Gershwin, at 80, Looks Ahead

qualities of a good lyricist: "A fondness for music, a feeling for rhyme, a sense of whimsy and humor, an ear for the current phrase, and the ability to imagine a performer trying to put over a number in progress... Finally, he should realize that the song itself is the important thing, not the words or the music as separate entities."

Unity within individual songs was one dimension of the Gershwins' craft. They also wanted their songs to work in contexts, and thus almost always wrote for specific productions.

By 1930, the Gershwins sought new modes that would transcend the formula musical comedy. With George S. Kaufman and Morrie Ryskind, they wrote "Strike Up the Band" (1930), "Of This I Sing" (1931) and "Let 'Em Eat Cake" (1933), an extraordinary succession of musical satires. These works presented Ira Gershwin with a challenge he welcomed: to blend songs and libretto in the manner of Gilbert and Sullivan, with emphasis on plot advancement through song, and relatively little spoken dialogue. He not only had enormous fun telling satirical stories in musical verse, but soon did it with the facility of a seasoned practitioner, producing such Americanized versions of the British masters as "A Typical So-Called American" (reminiscent of "Pinafore") and "For He Is An Englishman" and "The Illegitimate Daughter" ("Of an illegitimate son, of an illegitimate nephew of Napoleon").

In 1931, Ira Gershwin shared the Pulitzer Prize in drama with Kaufman and Ryskind, for "Of This I Sing," whose plot deals with the inanities of Presidential campaign politics. The candidate, Wintergreen, runs on a one-word platform: "Love."

George Gershwin died suddenly and tragically in 1937 at the age of 38. The two brothers had been so fully

in rapport that for some time, Ira Gershwin felt as if part of his own artistic self had perished with his brother George. How close they were is best described in Ira's book, "Lyrics on Several Occasions": "When we were writing the song 'A Foggy Day in London Town,' all I had to say was, 'George, how about an Irish verse?' and he sensed instantly the degree of wistful loneliness I meant. Generally, whatever mood I thought we needed, he, through his instinct and inventiveness, could bring my hazy musical vision into focus."

Ira Gershwin carried on, writing some of his most distinctive lyrics in the early 1940's to music by Kurt Weill. This team's first endeavor, "Lady in the Dark" (1940), helped to launch a decade of innovation in the American musical theater. "Lady's" plot focuses on the successful psychoanalysis of Liza, a talented but melancholy editor. To convey the shifting phantasms of their heroine's nocturnal life, the songwriters set Liza's dreams to a variety of song forms, drawn from diverse genres.

Weill and Gershwin developed their unique modes of musical-lyrical integration in two subsequent scores, "Where Do We Go From Here?" a 20th-century fairy-tale film, and "The Firebrand of Florence," a musical setting of Edwin J. Mayer's play on the life of Bevenuto Cellini in 16th-century Florence.

There are differences in character and approach between the songs Ira Gershwin wrote with his brother and those he did with Weill. In tunes by the Gershwins, the words and music often mirror each other. The lyrics to



Fred Astaire tries out "Shall We Dance" in 1937 with George and Ira Gershwin.

"Fascinating Rhythm" (1924), for instance, actually translate the musical activity into verbal terms ("Fascinating rhythm, you got me on the go, fascinating rhythm I'm all a-quiver..."). On the other hand, Weill-Gershwin songs frequently juxtapose serious words and lighthearted music (or vice versa), a common Kurt Weill-Bertolt Brecht device. "Firebrand," for example, opens to a merry musical strain, as some builders sing, "One man's death is another man's living, under the gallows tree."

This mixture of opposing music-word elements inspired complexities within individual lyrics. In song after song, Gershwin skillfully alternated references to the mundane and the sublime. Again in "Firebrand," Duke Alessandro the Wise boasts to his subjects: "I sponsor the celestial, but I don't run down the bestial... I try to raise the public taste whenever I can confine it, so painting pornographic I will only show in private."

Gershwin and Weill pioneered the musicalizing of history. They constructed mini-operettas around key events, like the near-hanging of Cellini, and the discovery of America (in "Where Do We Go?"). Gershwin had a knack for capturing the essence of a historical situation in a rhymed colloquial idiom.

Pervading all his scores is Ira Gershwin's belief in the timeless values that make life worth living and that endure beyond the ephemera of material possessions, political chicanery and potentially dehumanizing technology. He summarized his credo in a haunting song from "Firebrand": "There'll Be

Life, Love and Laughter." Cellini, the great artist, sings to his beloved Angel that though the world is beset by misfortune and baseness, if they love and laugh together, they will not have lives in vain.

Which of his songs gives Ira Gershwin the most pleasure? It depends on his mood. In 1964, he had four answers: "Embraceable You" (1930), with its ingenious rhymes ("Embraceable you — silk-and-laceable you"); "It Ain't Necessarily So" (1935); "The Babbitt and the Bromide" (1927), a comedy number for the Astaires, and "The Saga of Jenny" (1940) from "Lady in the Dark."

In 1971, Ira told an interviewer, perhaps playfully, that he was most fond of the verse to "How Long Has It Been Going On" (1927) with its intricate rhymes:

As a tot, when I trotted,
In little velvet panties,
I was kissed by my sisters,
My cousins and my aunts.
Sad to tell, it was hell,
An Inferno worse than Dante's.

This is his most considered answer: "Songwriters are frequently asked 'What's your own favorite song?' If I had to pick one, I'd say 'Where Do We Go?' But generally and most truthfully it is 'most of them.' I'd like the majority of songs I have been connected with."

He has every reason to be proud working with his brother on "They Laughed," with Kurt Weill on "Ship," with Jerome Kern on "Long Ago and Far Away" or Harold Arlen's "The Man That Got Away." Ira Gershwin, with his collaborators, can be said to have fulfilled a prophecy set forth in "Lady in the Dark":

Their object all sublime,
They shall achieve in time:
To let the melody fit the rhyme,
The Melody fit the Rhyme.

Jonathan Pryce

Continued from Page 1

to the proper commercial fit for the visiting agent, but Pryce's character, Gethin Price, resists in spectacular fashion. In the play's dramatic high point, he rouses a bingo-seated social club audience by discarding his rehearsed comedy routine for a swaggering assault on the privileged class.

The episode carries viewers from one end of the lean, cadaverous-looking Welsh actor's broad range to the other. He begins with an acidic mime of a violinist making ready to play. His neck—and Pryce's is a wonderfully long and elastic one—jerks back as he tries to find a comfortable resting place on his shoulder for the instrument. The jerking motion becomes more pronounced, his eyes fasten on someone in the audience, his lips curl into a lecherous smile, and magically he's silently issuing a bawdy invitation to backstage.

The scene grows gradually threatening, the laughter in the audience less sure as Pryce shifts the tone and builds to the chilling climax, an attack on two dummies in evening dress which leaves the female figure with a ghostly trickle of blood running down the front of her white cotillion gown while Pryce sings "The People's Flag Is Deepest Red." "I have a will to make people understand what I'm doing," the 29-year-old actor, as shy and tentative offstage as he is menacing on, said in a dressing room interview. Curling one leg under him on a black leatherette couch and pouring a cup of tea from a steaming pink porcelain pot, he pointed out that some of his theater training had been in teaching and said, "The instinct has stayed with me. I want to teach through entertainment."

It's an appropriate attitude for an actor to bring to a play by Griffiths, a Marxist who quite emphatically means for his plays to be didactic.

Pryce's own ideology resides a little to the quiet side of Gethin's. "I know I'm not ready for the revolution yet," he said.

But he said he had no trouble appreciating the fury that fills Gethin when he abuses the dummies. "It is an honest expression of what I could feel and occasionally what I do feel toward that class. 'Comedians' is not about how to tell jokes better, it uses comedy to demonstrate the need for change."

Pryce said he thought one of Griffiths's original lines for the show expressed the play's purpose especially well—"knowing the situation is being a positive force to change it." The phrase was dropped to allow the staging itself to make the statement.

"I don't think anyone has to come down on either side of the argument," he said. "There should simply be the awareness that the problem exists."

Pryce is no stranger to political theater. As an art student in Liverpool, he went to plays at the politically oriented Everyman Theater, and he later worked in the company as an actor and director.

The American production of "Comedians" is directed by Mike Nichols, who decided he wanted to do it after seeing the English production at London's National Theater at which Pryce won the London Theater Critics Award.

Pryce, the only member of the British production in the current one, said that Nichols had left the play relatively the same but had produced a sense of cohesiveness in the 11-man cast that had not been as marked before.

"What he has brought to it is clarity—I think you can see the play more clearly. The atmosphere that Mike creates is important. He's warm, outgoing and very understanding of actors. His wit is always there."

Pryce is already hoping he'll have a chance to do another play with Nich-

ols. "It would be good to start with something from scratch, because in this play the difficulty was that I had played the role before and he had seen me."

Gethin Price appears at the outset of the show with a newly shaved head, and while most Americans will consider this some kind of undefined eccentricity, the British audience knew the look as that of the "skinheads," violence prone young British hooligans.

Gethin underlines this characterization in the second act by donning the full skinhead regalia—knotted soccer scarf, rolled up blue jeans, suspenders and oversized red lumberjack boots known in England as "Dr. Martens" with metal plates in their cushion soles for kicking victims.

"When the English audiences first saw me, they knew me to be the violent skinhead," Pryce said. "Here, they think I'm a clown." Pryce said he found that the visual vagueness of his identity before an American audience had summoned from him a subtler performance than the one he gave in London. "The British knew me as a norm, someone familiar, and I would put color on top of that. Because an American audience is looking for any clue I might give them, I have to go back to show them that I am an ordinary working man who does not find it easy to be funny or to demonstrate it in front of others."

Pryce's association with "Comedians" took on an added note of poignancy just three days before opening night when his father, 31 for two years, died in Wales. Pryce said that he had never communicated well with his father and that the relationship in the play between Gethin and the retired comic had provided a bridge. "It was when he saw me do this play for the first time that we made a sort of contact," Pryce said. "He recognized the father figure."

Unlike Gethin, Pryce himself never wanted for opportunity. "Everything I did from the time I left school was always very interesting," he said. "I was never stuck in any sort of dead end. I never had to work in a factory. Everything that happened was always interesting, always moving on to something else."

A chronological run through those years shows that Pryce—his real name is John Price, but he had to change it because there was already an actor with that name registered in England—was the son of a shopkeeping couple in Holywell, a village in North Wales, and dropped out of school at 16 to study art. He pursued that for five years, two in Wales, three in Liverpool. His course of studies required two credits in drama, and in time the would-be painter had become the soon-to-be actor with a scholarship to the Royal Academy of Dramatic Art.

In 1972 he joined the Liverpool Everyman Company and a year later moved on to the Nottingham Playhouse where he first met Griffiths. There has been some speculation that the playwright composed Gethin Price for then-John Price, but Jonathan Pryce said it isn't so.

"Trevor wrote the play for the Nottingham Company, he wrote it with that company in mind and it was just the fact that I was there."

In the past year Pryce has done television work in England and has just finished co-starring with Glenda Jackson in "The White Devil." His first movie, "Voyage of the Damned," opens in New York later this month.

It has been a while since Pryce was able to rest hair on his own. His role as a just-released concentration camp inmate in "Voyage of the Damned" also required a shaved head.

Pryce dreams of playing Hamlet, a fellow given to scratching his skull in indecision and tugging at his locks in anger. It could be a first.

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MUSIC VIEW
HAROLD C. SCHONBERG

Resurrecting the Records of The Catalan Pianists

As one who is fascinated by recordings of pianists of the past, I have spent the last few days rooted in front of the hi-fi, listening to the latest batch of International Piano Archives disks, which are now being nationally distributed by Desmar. There are examples of the playing of Josef Hofmann, Mischa Levitzki, Wanda Landowska, Arthur Loesser, and I'll try to get around to those in the next column. But the disk that has stopped me dead is: those in this particular issue is one named "The Catalan Tradition."

It contains, among other things, recordings by Isaac Albeniz and Joaquin Malats. Now, specialists in old piano music know that Albeniz and Malats never recorded. Albeniz composed "Iberia" and a vast number of other pieces, died in 1909. Malats, who died in 1912 at the age of 40, remained, pretty close to Barcelona, was a man (he had tuberculosis), and gave very few concerts despite his enormous reputation. Albeniz, of course, is known only by his masterpiece, the astounding "Malats is scarcely a name in the history books. Some years ago Alicia De Larrocha, herself a Catalan, and Igor Benko of the International Piano Archives about the collection of cylinders owned by Xavier Turull, professor in the Barcelona Conservatory. The provenance of the cylinders, it turned out, goes back to the seaside

resort of Tiana, near Barcelona. It seems that many famous musicians visited and vacationed there. A man named Ruperto Regorosa Planas—probably the owner of the resort—had an Edison recording machine, which naturally was a wax cylinder and then—miracled—hear themselves being played back. Nobody knows when Planas got his machine. There are rumors of an Anton Rubinstein cylinder, and Rubinstein died in 1894. (Edison invented the phonograph in 1877.)

Around 1903, as much as the International Piano Archives can figure out, Albeniz and Malats made their recordings. Frank Marshall, the pupil of Granados and the teacher of De Larrocha, made a cylinder in 1907, and that also is on this disk. These cylinders are in their way the counterpart of the Mapleson cylinders. From 1901 to 1903, Lionel Mapleson, the librarian of the Metropolitan Opera, put an Edison machine in the wings and recorded hundreds of cylinders of actual off-the-stage performances. Like those Mapleson cylinders, the Planas cylinders were in terrible shape. They had been played too often, some were broken, and a great deal of modern technology had to be applied to get them into some sort of shape. It took William Santalucia of the International Piano Archives seven years to prepare this Catalan disk.

Don't expect high fidelity. The cylinders are almost

as noisy as the Maplesons, and it takes an effort to listen to them. But, as any collector of old records will tell you, the human ear is a highly selective instrument, and it is remarkable how it manages to disregard the background noises and concentrate on the actual music. In any case, this Catalan disk is one of supreme importance. For the first time since Albeniz and Malats died, an international audience can now get an actual idea of how they played.

And, on the evidence of this disk, they were wonderful pianists. They do represent a tradition that exists today in the playing of De Larrocha. The key figure in the school is a pianist named Juan Bautista Pujol (1835-1898) who taught Granados, Malats and Ricardo Vives, among others. All lived and worked in Barcelona. Albeniz, also a Catalan, lived in Paris but was close to the group. Indeed, Albeniz composed "Iberia" with Malats in mind. This disk's program notes by Albert McGrigor have dug up some information about the relationship of these two musicians. Albeniz himself was considered a phenomenal pianist, and he also had been one of the most amazing prodigies in history, starting to play at the age of two and making his first public appearances before unbelieving audiences at four. But clearly Albeniz deferred to Malats. "Since I was fortunate enough to hear you play my 'Iberia,' I can truly say that I compose only for you. I have just completed under the spell of your artistry the third book of 'Iberia.' . . ." This would be around 1908.

Albeniz is represented on this disk by two short improvisations in the Spanish national style. One is rather slow, the other fast. Through the noise on the old cylinders comes a fluent order of pianism, elegant phrasing, even (considering the age and provenance of the originals) a good deal of color. It is a spooky experience to hear the composer of "Iberia" actually play the piano, and he lives up to his reputation as one of the most elegant pianists of his day.

Malats plays four pieces. One is his once-popular "Serenade." Then he gives a romantic performance of Chopin's C-sharp minor Waltz, adding a few scale passages here and there, using a good deal of rubato, demonstrating the nimbleness of fingers. There also is a chopped-up version of the Wagner-Liszt "Liebestod," presumably inserted on this disk for historical reasons. But the breath-taking per-



formance, which shows that Malats was indeed a great virtuoso, is of Liszt's Hungarian Rhapsody No. 13—the same one that Ferruccio Busoni recorded about 20 years later.

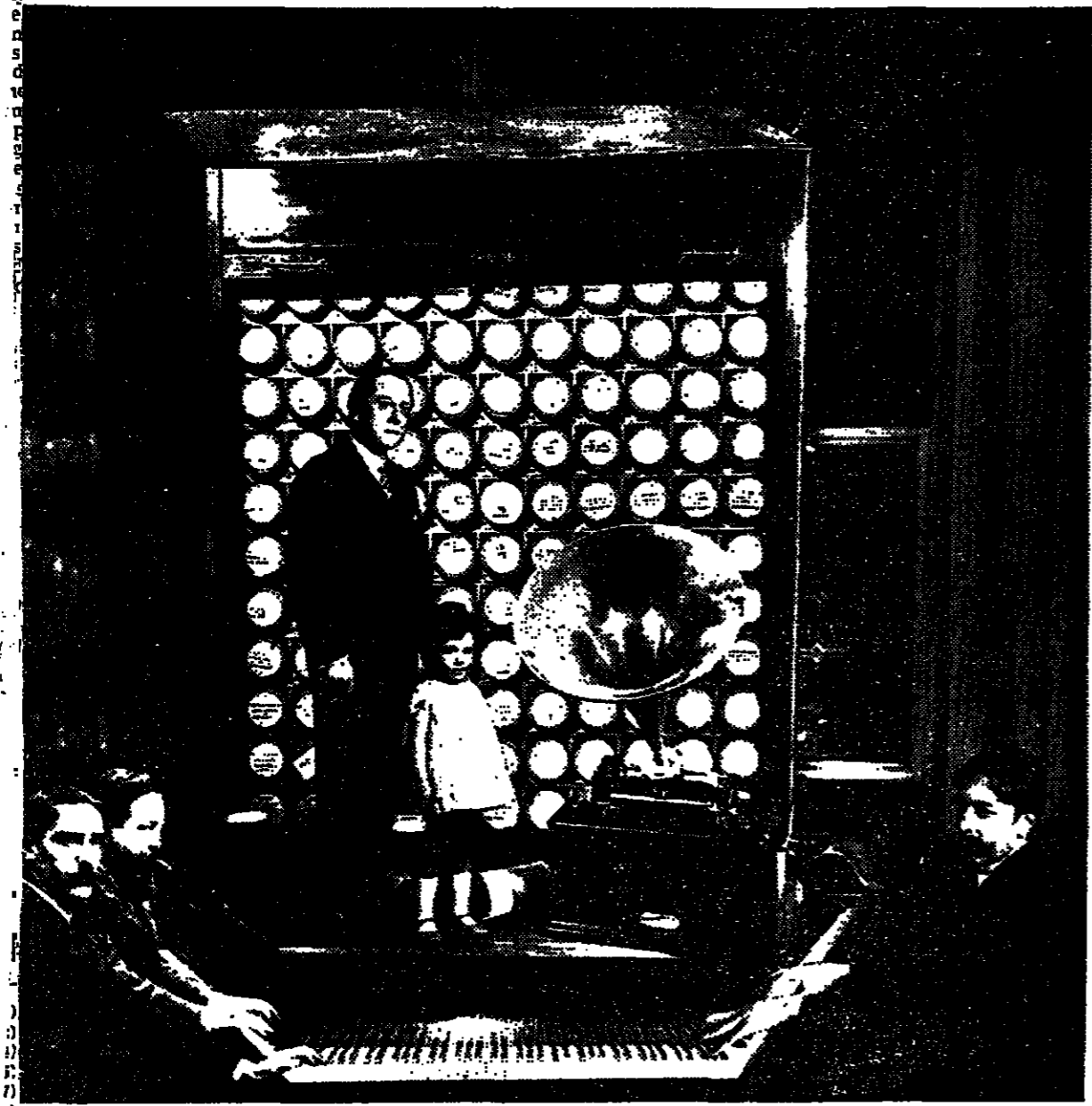
Like the Busoni, the Malats is slightly cut. There was not much playing space on cylinders, no more than there was on the four-plus minutes per side of shellac records. Malats plays the Liszt with enormous brio, staccato repeated notes that you won't believe, fleet scale passages in which every note is securely in place, a good deal of power and, above all, an elegant, aristocratic approach. The man was not only a spectacular technician; he also was an artist. His performance of this rhapsody is, incidentally, much more rhythmically steady than Busoni's. Some of Busoni's tempo shifts are inexplicable, whereas Malats maintains a steady pulse throughout.

The Marshall cylinder has the English-born Spanish pianist playing a "Norwegian Dance" by Grieg. One suddenly sees where Alicia De Larrocha got her combination of clarity and nuance. Marshall, obviously a fine artist, plays the Grieg with a good deal of rhythmic bounce, getting his effects with fingers rather than pedal, never losing the rhythmic thread of the piece.

Granados and De Larrocha are represented on this disk by commercial recordings, and hence the sound is much better. In 1912 or thereabouts, Granados cut four sides at the Odeon Studios in Barcelona. These were released on two double-sided disks. Only two copies of each are known to exist.

He plays four pieces—two of his "Spanish Dances"

Continued on Page 26



ts, Albeniz, Marshall, De Larrocha, Granados—the Catalan tradition lives.

Experimental Music Takes a Trip to the Art World



Charlemagne Palestine—a composer who creates wall hangings

Music Notes: Wagner's Spirit Lives On in His Granddaughter

By SHIRLEY FLEMING

Friedelind Wagner has come to town, and across the luncheon table one finds oneself faced not only with an uncannily Wagnerian visage but uncannily Wagnerian views. "I will settle in town where they build my theater," said Wagner's granddaughter who—but maybe I speak too soon—probably not, the family has a getting things done.

Wagner is in the process of using the "total theater" master plan which she directed for nine at Bayreuth (and which ceased the death of her brother Wieland) to a new location "in the mess—a beautiful wilderness," lies some four hours' drive North on a converted warplane at Stockton on Tees, County Durham. The Friedelind Wagner Massages—constituting intensive ad-training in all aspects of music-interpretation and techniques, stage action, costume design, and theater-architecture—will for the first time be a year-round institution.

Wagner is as committed to the of the unity and drama as was her ancestor, and she has come to this to interview potential students, as she calls them, personally; not believe in committees, or in editions." She also does not believe in mere hangers-on or the idly as and she gives fair warning to be interested in taking part in the classes: "Student-artists who regular meals or sleep ought to apply, nor aspire to a career in theater." With that in mind,

American singers, conductors, designers, coaches and directors who so aspire may reach Miss Friedelind Wagner until Jan. 15, c/o Ray Willingham, 124 West 72d Street, New York 10023.

Ornstein's Concerto

Last March in these pages Harold C. Schonberg wrote of the rediscovery of the all-but-forgotten virtuoso pianist and composer Leo Ornstein. Mr. Ornstein, now 83 and still composing out of his mobile home in Brownsville, Texas, is soon to get another boost in the rediscovery process. On Dec. 1 William Westney, a young American pianist who was the top keyboard winner in the 1975 Geneva International Competition, will perform Ornstein's Piano Concerto—virtually its first since the composer himself played the premiere with Stokowski and the Philadelphia Orchestra in 1925. Westney will play the work in New Haven with the Yale Symphony under William Harwood.

If a real revival gains momentum, Westney will be in a goodly measure responsible: He included Ornstein's "Three Moods" in his Tully Hall recital last May and has released an all-Ornstein disk on CRI. "When I first saw the score of the Piano Concerto," he says, "I could tell that it was similar to the quintet we recorded for CRI. But this is a large piece, on the scale with the concertos of Rachmaninoff or Prokofiev. Ornstein has always been concerned with a strong expressive motivation in his music. It is highly dramatic, very intense. He is post-romantic but still tonal; sometimes he uses the kind of driving, barbaric motives that remind you of Stravinsky."

The Yale players have their work cut out for them, according to Westney, and are at the moment "plowing through" orchestral parts which were used by the Philadelphia and had not

been touched in 50 years. Other orchestral players may soon find themselves similarly plowing: Several conductors who are in a position to record in the work have expressed their interest.

Israeli Music

When the Cantilena Chamber Players began their initial season of concerts at the Jewish Museum in New York last year, it was the firm intention of the group's violinist and musical coordinator, Edna Mitchell, to create a series that would be particularly appropriate to the Museum's cultural focus. Miss Mitchell herself is professionally active in the musical life of Israel, and it was a relatively easy task for her to persuade several Israeli composers to write works for the ensemble, to be premiered on the Jewish Museum series and later repeated in Israel (the Helena Rubinstein Foundation sponsors both sets of concerts).

To provide international balance, Miss Mitchell enlisted Jewish-American composers as well. Each of the Cantilena's three programs, the first of which is this afternoon at 4 P.M., will feature a new work by one of the Israelis and one of the Americans, judiciously mixed with more traditional fare.

Starting off the new venture, in today's concert, is Meyer Kupferman's "Abraham" followed by "Five Sketches in Sentimental Mood" for string trio and piano by Andre Hajdu—the latter a Hungarian-born Israeli who studied with Kodaly, Milhaud, and Messiaen. Other relatively unfamiliar composers whose works will be heard in later concerts (Feb. 27 and May 1) are Mark Kopytman, who is chairman of composition at the Rubin Academy in Jerusalem, and Ben-Zion Orgad, chairman of the Israeli Composers League. The American composers coming up are Miriam Gideon and Elie Siegmeister.

By TOM JOHNSON

The November calendar of the Center for New Music listed 35 events devoted exclusively to new music. The curious thing about these experimental events is that, while they comprise about a third of the new music activity, they have little to do with the "official" music world. In almost every case these programs did not take place in concert halls, were not sanctioned by the musicians' union, were not booked by concert agencies, were not supported by private music foundations, did not involve conductors, were not licensed by music publishers, and were not reviewed by the music magazines. Some of these events took place in gallery spaces, some received financial support through intermedia and video sources, and it is safe to say that they all drew a significant percentage of their audience from the SoHo art crowd.

It is little wonder that the music that has come out of the experimental sector is different from other forms of new music. It is somewhat surprising, however, that there are so many different kinds of it. A New York concertgoer can find composers doing excellent electronic installations (Max Neuhaus, David Tudor), meditation music (Philip Corner, Pauline Oliveros), vocal experimentation (Meredith Monk, Joan La Barbara), hypnotic music (La Monte Young, Steve Reich, Philip Glass), new theatrical forms (Robert Ashley, Jon Deak), political statements (Christian Wolff, Frederic Rzewski), and sound poetry (Jackson MacLow and many others). In fact, the diversity is so great that it would be quite wrong to think of this genre as a style or school, and extremely difficult to define it the way one could define Impressionism or Post-Webernism. The socio-economic situation is about the only thing that ties all of this together.

How did experimental music become separated from the official music world? Why have composers tended to drift toward the gallery world?

The case of Charlemagne Palestine affords a few answers. So let us consider Palestine, and then John Cage, before making some general observations about the world of new music. One afternoon a couple of years ago I was talking with this young New York composer when I remembered that I had an extra press ticket for a Brooklyn Philharmonic concert that night. There was going to be something contemporary on the program, and I thought Palestine might be interested, so I offered him the ticket. The idea amused him, because it had been a long time since he had gone to a conventional concert in a traditional concert hall, so he decided to join me.

But Palestine didn't seem to hear much of the music that night. He appeared restless and a little depressed, and seemed to be focusing his attention more on the architecture than on the musicians. The large intimidating proscenium, the high ceiling, and the fancy chandeliers all symbolized a conservative musical tradition and made him

uncomfortable. Later he said that he had spent most of the evening composing, and fantasizing ways that he would want to adapt such a space if he were to try to present some of his own music there.

Palestine did not always feel alienated from official culture. From his youth as a boy soprano, he studied music, went to the Mannes School of Music, worked as a carillonneur for a large New York church and apparently behaved much the way young musicians are expected to behave. Gradually, however, he began working with long sustained drone tones, and exploring other types of minimal music. Many of his musical friends didn't see the point, but among young painters and sculptors, he often found eager listeners. Reductionism, after all, was familiar to them.

In the late 1960's Palestine moved to California, where he taught at the new, and then radical, California Institute of the Arts. He taught a seminar in voice exploration which, for some eight or ten sessions, was held in a completely dark studio. He ran informal perception tests to try to determine whether others could hear some of the tiny fluctuations in overtones that he could hear and was so fond of. He had Serge Tcherepnin build him a small but extremely refined synthesizer, so that he could construct harmonies with pure electronic tones with assurance that they would not go out of tune. He pretty much gave up writing notes on paper. Perhaps he even stopped thinking of himself as a composer. In any case, he continued to find a good percentage of his friends among visual artists; though his own output remained strictly aural.

A few years later, back in New York, Palestine continued to produce both vocal and electronic work. One evening, at an informal loft concert, he just walked around for a long time, eyes closed, singing short tones. Listening to the echoes, and captivated by a small audience by the intensity with which he pursued the task. On other occasions he played tapes created on his synthesizer. Generally the tapes would sound simply like a sustained sonority for the first few minutes, but then my ears would become sensitized to the sound, and I would become aware of wonderfully subtle changes going on within it. Soon the composer fell in love with Boesendorfer pianos, which he found could produce richer resonances than other pianos, and he began working on "Strumming." Here he used a fast-tremolo technique, and by sustaining extraordinary energy, he was able to build up glorious textures of piano sound.

More recently Palestine has branched out into another area, producing visual works, which he says come out of the same kind of energy that he summons up in his piano and voice performances. Some are series of small sheets of absorbent paper, painted in a single stack so that blotches of color become gradually fainter on each successive sheet. One is a large stiff sheet of paper which has been wrinkled, scrawled on, and even ripped, apparently a victim

Continued on Page 28

سوزنا من الامل

Bing Crosby—A Bel Canto Baritone Whose Art Disguises A

Continued from Page 1

the implications of the microphone and electronic amplification, and had modified their vocalism accordingly. Crosby may have picked up some of his exemplary enunciation from the true crooners of the late 20's. He may owe to them his way of singing to you instead of you, of seeming to be talking on the melody. But he was not of their musical ilk. What distinguished him from them, and what would eventually establish him as the most important and the most influential transitional figure in the history of American popular singing was his identification with jazz, his predilection for an oratorical approach to song now generally recognized as Afro-American.

There had been some of this in the work of such white singers as Al Jolson and Sophie Tucker, and a lot of it in the singing of those black female entertainers—now known collectively as "the cake-walking babies"—who were emulating the white headliners of the time. But it was impossible then for a singer working too close to jazz to prosper in the mainstream of American popular music. That kind of singing rhythm and insinuating phrase was felt to be primitive, coarse, atavistic. Bing Crosby was destined to be the filter through which this Afro-American approach to song would be made palatable to a general American and international public.

He had begun in jazz, as drummer

'The octave B flat to B flat in Crosby's voice is one of the loveliest I have heard in 50 years of listening to baritones.'

with a Dixieland group at Gonzaga High School in Spokane. He was drummer and vocalist with an outfit called the Muscadiners at Gonzaga University. Then came the partnership with Al Rinker (Mildred Bailey's brother) which, with Harry Barris, would become the Rhythm Boys. Finally, there was Whiteman and the intimate association with Whiteman's young jazzmen, Bix Beiderbecke, Eddie Lang and Frankie Trumbauer.

Whiteman records featuring the Rhythm Boys reveal a far jazzier Crosby—even given to precocious scatting—than we hear on the records he made in the early 30's after leaving the Rhythm Boys to go out on his own. The octave B flat to B flat in Crosby's voice at that time is, to my ear, one of the loveliest I have heard in 50 years of listening to baritones both classical and popular. It dropped conspicuously in later years. Since the mid-1950's, Bing has been more comfortable in a bass range while maintaining a baritone quality, with the best octave being G to G or F to F. In a recording he made of "Dardanella" with Louis Armstrong in 1960, he attacks lightly and easily on a low E-flat. This is lower than most opera basses care to venture, and then tend to sound as if they were in the cellar when they get there.

Crosby is right when he says that he has very little voice. He is wrong in assuming that what voice he has is

ordinary. The error is not surprising to those acquainted with his early records. They show him to have been either slow in appreciating what was best in his voice or reluctant to acknowledge that what was best was all there was. For years he persisted in carrying a lot of voice up to E flat, E, F and even an occasional F sharp. It was always a precarious endeavor, not just because, as he says, he often barely made it but, more importantly, because his voice then lost its characteristic timbre. Above the B flat it took on a tenor quality. The sound, even when the notes were securely landed, was unexceptional.

He found a way around the difficulty quite early on, but seems to have regarded it as an alternative rather than a solution. By moving into head voice, or a mixed chest and head resonance, and a lower area of the scale than previous baritones had done, he was able to sustain a characteristic sound into the upper areas of his range. He had to sacrifice volume, forcefulness and intensity to do it, and he had to ease off in the middle in order to preserve an even scale. This was a sacrifice baritones of his generation were reluctant to make. It implied a loss of virility, a shying away from the challenges of the big climaxes, an easy way out.

This may seem irrelevant to generations conditioned by the singing of popular baritones who came after Crosby and profited by his example. But it must be remembered that in the early days of his career the distinction between popular singers and classical singers was not so clearly drawn as it is today. John McCormack, at that time, was a popular singer. Some of the songs that Crosby was singing in the 30's were also sung by Lawrence Tibbett, John Charles Thomas, Nelson Eddy and other opera baritones, all of whom rejoiced in ringing high F's, F sharps and G's. Crosby did not have them.

What he may not have understood at that time, although he seems to have reacted to it instinctively, was that, with radio, phonograph and soundtrack supplementing and even supplanting public performance, and with amplification available when public performance was required, a singer no longer needed them. Opera singers needed them, to be sure. They still do, because they sing the same old opera repertory, unamplified, in the same old amphitheatrical opera houses. For any other singer, unencumbered by a stagnant and aging repertory, or by 19th-century concepts of vocalism conditioned by the requirements of that repertory, the arrival of radio and the public-address system had opened the way to, had indeed demanded, a less forceful, more intimate, more natural kind of vocal production and vocal communication.

Marguerite Haymes, mother of the baritone Dick Haymes, and an extraordinarily perceptive vocal coach, described this manner of production and communication in a book, "The Haymes Way" (1945), as "that 'in the room' intimacy, the sort of intimacy that is typical of Crosby—you talk on sound, singing the melody very softly. It means that you sing as though you were speaking." Roland Dick, a radio announcer of that time, used to say that Crosby "sounds as if he were leaning over the piano in your own parlor singing to you." Similarly, Charles Henderson, in "How to Sing for Money," wrote of Crosby that "You get the feeling that he's letting you in on something very important to you, something he wants to tell you about,



'What established Crosby as the most influential transitional figure in American popular singing was his identification with jazz and oratorical approach.'

now that you and he are alone together." Henderson coined the term "phonogenic" to describe Crosby's voice. He might have coined "microgenetic" too.

The Jolson influence has been overlooked in most assessments of Crosby's early vocal style, probably because critics, and particularly the jazz critics, do not listen to Jolson records if they can help it, and they expect the experience from their memory as quickly as possible when they do. One who has listened attentively to Jolson, however, will recognize the stylistic source of Crosby's sturring, his whistling, his occasional ventures into song-speech. They will also recognize, probably not without distaste, the Jolsonesque nasality of the liphthongs in such words as way, may, mine, divine, etc. Crosby, on his early records, sounds most like Jolson, and least like Crosby, when he carries a full voice into the upper part of his range.

The Jolson example was no help to him in belting out the high ones, and it marred many of his recordings. But for the rest, Crosby simply took what Jolson had done and did it more tastefully. Or he transformed it in his own image, not always so tastefully. His slurring, for example, is more appropriate, more expressive, more varied and more musical than Jolson's, reflecting a jazz as well as Jolsonesque stylistic origin. He overdid it from time to time and has had to live with the "groaner" label as a consequence. But it was an important factor in his getting away from the lyrical inhibitions of precise intonation on prescribed pitches.

To the slurs he added (although he could probably not have identified or defined) the mordent, which became an early hallmark of his singing. A mordent is simply the introduction of an unscheduled short note adjacent to the note of destination. The additional note may be the note above or the note below. Crosby's mordents were light and fast, and they produced that effect of a slight catch, or choke, or sob which was to remain one of the

most attractive of his vocal initially he used only the up-bow. In later years he added, or, articulating it more slowly, effectively.

Compared with singers who after him, notably Sinatra, Ella Fitzgerald and Sarah Vaughan, Crosby's bellishments and his melodic and rhythmic deviations are modest. They are, initially, tentative. One's hearing early records four measures by measures there, which foremaster phraser of the future next measures of the same. One can sound pretty square. He was, if probably unwittingly, a ward that articulation of text is independent of prescribed pitch values and bar lines, that not quishes the best of American singing from any previous conventions in Western music.

He was also working toward an innovative concept of vocal production in order to sing more in a more conversational. In this guided, as Jolson had been guided, by the Afro-American Jewish—oral, or oratorical, song. Crosby's most original contribution was the lowering of the voice so much in pitch as in intonational conversational level.

None of all this fits, of course, the image Crosby himself has set of an ordinary Joe with an o voice who had a bit of luck do more than most men do in the "It's my hunch," he once said, most men think that if they had the breaks I've had they could do just as well. I don't doubt there's a lot of truth in that."

I doubt it utterly. What Crosby to say about his singing elsewhere his autobiography, "Call Me L," reveals a conscientious and per student of his own and others' Art, according to the old axiom, which disguises art. The art of Crosby has been—and still is—a ous and delightful illustration of axiom.

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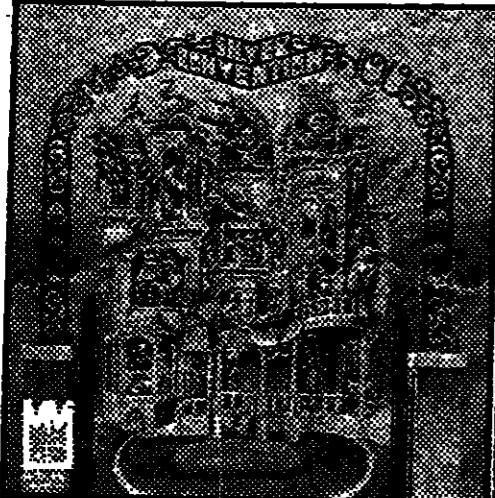
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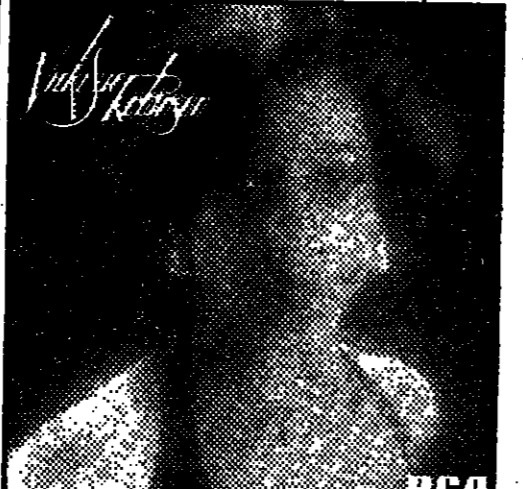


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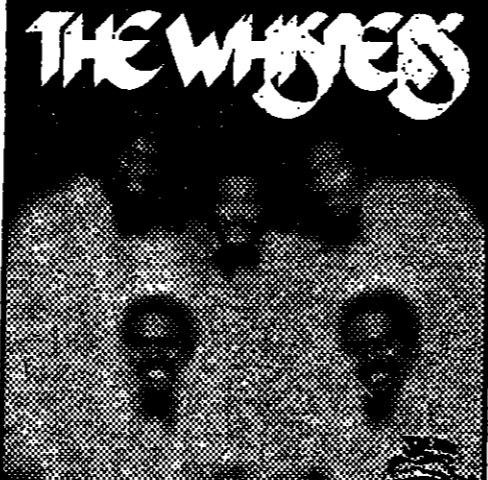


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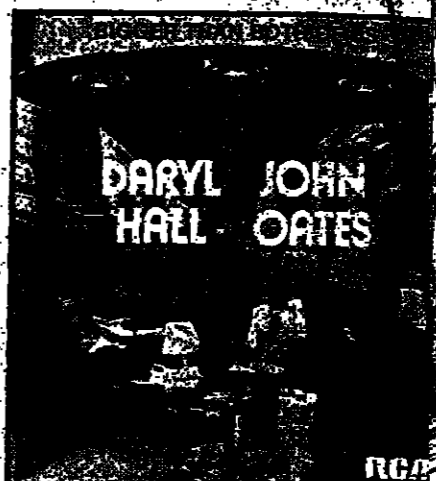


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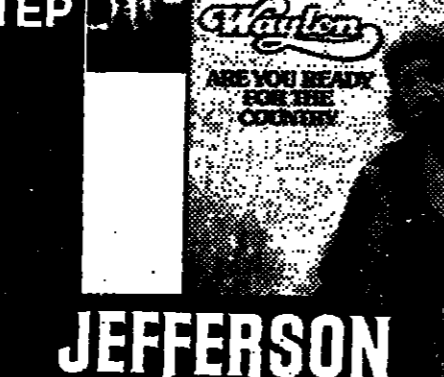
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Including: I'm Scared/Share It/You Holy
You Ain't Seen Nothin' Yet/It's Really Right

Burton Cummings
Parade LP #PC-34261;
8-Tr. #BT-34261; Cas. #C-34261

BOBBY WOMACK
HOME IS WHERE THE HEART IS

Including: How Long Has This Been Goin' On?
Shakin' In The Safety Zone
A Change Is Gonna Come
A Little Bit Sassy/One More Chance On Love

Bobby Womack: Home Is Where The Heart Is. Columbia LP #PC-34384;
8-Tr. #BT-34384; Cas. #C-34384

THE CHARLIE DANIELS BAND
HIGH LONESOME

Including: Billy The Kid/Carolina
Right Now/Tennessee Blues/Roll Mississippi
Lead My Head Around/Rainin' With The Crowd

Charlie Daniels Band: High Lonesome.
Epic LP #PE-34377;
8-Tr. #BT-34377; Cas. #C-34377

Bill Withers
Naked & Warm

Including: City Of The Angels/Close To My Heart
Where You Are/I Don't Mean You Well

Bill Withers: Naked & Warm.
Columbia LP #BT-34327;
8-Tr. #BT-34327; Cas. #C-34327

TOWER OF POWER
Ain't Nothin' Stoppin' Us Now

Including: You Ought To Be Having Fun
By Your Side/It's So Nice
Don't Alright/Can't Stand To See The Slaughter

Tower of Power: Ain't Nothin' Stoppin' Us Now. Columbia LP #PC-34302;
8-Tr. #BT-34302; Cas. #C-34302

MOTT THE HOOPLE
GREATEST HITS

Including: All The Way From Memphis
All The Young Dudes/Roll Away The Stone
The Golden Age Of Rock 'N' Roll/Late July

Mott The Hoople Greatest Hits.
Columbia LP #PC-34368;
8-Tr. #BT-34368; Cas. #C-34368

the kids from: **C.A.P.E.R.**

Including: When It Hit Me (The Hurricane Song)
Rain A Rainbow/Rockies And Stars
Like A Hero In The Movies/Fun In The Jungle

The Kids From C.A.P.E.R.
Kirtland LP #PC-34347;
8-Tr. #BT-34347; No Cassette.

Mary Kay Place
TONITE! AT THE CAPRI LOUNGE
LORETTA HAGGERS

Including: Baby Boy/Vitamin L/All I Can Do
Gold In The Ground/Coke And Chops

Mary Kay Place: Tonite at the Capri Lounge. Columbia LP #PC-34353;
8-Tr. #BT-34353; No Cassette.

GENE RODDENBERRY
INSIDE STAR TREK

Narrated by Star Trek creator/producer, Gene Roddenberry with Isaac Asimov, William Shatner as Capt. Kirk, Nichelle Nichols as Spock's mother and DeForest Kelley as Dr. McCoy.

Gene Roddenberry: Inside Star Trek. Columbia LP #PC-34279;
8-Tr. #BT-34279; No Cassette

HUBERT LAWS
Romeo & Juliet

Including: Tryin' To Get The Feeling Again
Guatemala Connection/Ungeared
When Are We Gonna Do It/Forever

Hubert Laws: Romeo & Juliet. Columbia LP #PC-34330;
8-Tr. #BT-34330; Cassette #C-34330

BLUE OYSTER CULT
AGENTS OF FORTUNE

Including: This Ain't The Summer Of Love
(Don't Fear) The Reaper
E.T. (Extra Terrestrial Intelligence)
Sinfu Love/Debbie Denise

Blue Oyster Cult: Agents of Fortune. Columbia LP #PC-34164;
8-Tr. #BT-34164; Cassette #C-34164

WILD CHERRY

Including: Play That Funky Music/Down to Pen
What In The Funk Do You See/Hold On

Wild Cherry. Epic LP #PE-34198;
8-Tr. #BT-34198; Cas. #C-34198

PHOEBE SNOW
IT LOOKS LIKE PHOEBE SNOY

Including: Stand Up On The Rock
Autobiography (Shine, Shine, Shine)
Teach Me Tonight/Mercy On Those/Fat Chicks

Phoebe Snow: It Looks Like Phoebe Snow. Columbia LP #PC-34387;
8-Tr. #BT-34387; Cas. #C-34387

TED NUGENT
FREE-FOR-ALL

Including: Dog Eat Dog/Hammertime
Wring On The Wheel/Street Rat/Turn It Up

Ted Nugent: Free-For-All. Epic LP #PE-34121; 8-Tr. #BT-34121;
Cassette #C-34121

KANSAS
Leftoverture

Including: Carry On Wayward Son
Miracles Out Of Nowhere/Cherryone Anthem
Marmaduke/Questions Of My Childhood

Kansas: Leftoverture. Kinshofer LP #PZ-34224;
8-Tr. #BT-34224; Cas. #C-34224

Jeff Beck
Wired

Including: Blue Wind/Comin' Dancin'/Led Boots
Head For Backstage Pass/Love Is Green

Jeff Beck: Wired. Brand New! The ultimate high energy, new musical masterpiece, produced by George Martin, showcasing Jeff Beck, whose album was chosen by down beat as the Rock Album of the Year. Epic LP #PE-33849; 8-Tr. #BT-33849;
Cassette #C-33849

Bonnie Kolac
Close-Up

Including: Silver Station/We Had It All/Dicks And Spoons
Good Time (Oh, How I'd Love You)
I'll Still Be Loving You

Bonnie Kolac: Close-Up. Epic LP #PC-34184;
8-Tr. #BT-34184; No Cassette.

INSTANT FUNK
GET DOWN WITH THE PHILLY JUMP

Including: Philly Jumpin' Ain't No Reggae (But It's Funky)
Give Me Your Love/Who You, Who You (Get In Line, Say Get In Line)/Funky Africa

Instant Funk: Get Down. TSOOP LP ONLY #PZ-34358

NEIL DIAMOND
Beautiful Noise

Including: If You Know What I Mean/Lady Oh
Don't Think, Feel/Glances
Home Is A Wounded Heart

Neil Diamond: Beautiful Noise. Columbia LP #PC-33966;
8-Tr. #BT-33966; Cas. #C-33966

The Best Of New Riders Of The Purple Sage

Including: Hello Mary Lou (Goodbye Heart)
Louisiana Lady/Purple Sage/You Angel You
I Don't Want No Doctor

Best of the New Riders of the Purple Sage. Columbia LP #PC-34367;
8-Tr. #BT-34367; No Cassette.

Here's the "Lowdown" on BOZ SCAGGS.

BOZ SCAGGS
SILK DEGREES

Including: It's Over/You Can't Stop/George
Jump Street/Lowdown/Life Shuffle

It's all right here in "SILK DEGREES."
Columbia LP #PC-33920; 8-Tr. #BT-33920; Cas. #C-33920

AEROSMITH
ROCKS

Including: Sick As A Dog
Home Tonight/Back In The Saddle
Rats In The Cellar/Nobody's Fault

Aerosmith: Rocks. Columbia LP #PC-34165;
8-Tr. #BT-34165; Cas. #C-34165

ENGELBERT HUMPERDINCK
AFTER THE LOVIN'

Including: Let Me Happen To You/The Hungry Years
This I Find Is Beautiful/Love Making Love To You
This Is What You Mean To Me

Humperdinck: After The Lovin'. Epic LP #PE-34381;
8-Tr. #BT-34381; Cas. #C-34381

The O'Jays
MESSAGE IN THE MUSIC

Including: Don't Duff/Baby (Grown, Tender Love)
Dance Me/Make A Joyful Noise
I Dream/I Love No One But You
Message In Our Music

The O'Jays: Message In The Music. Philadelphia Int'l. LP #PZ-34245;
8-Tr. #BT-34245; Cas. #C-34245

THE CLASSIC PERFORMANCES OF TEN YEARS AFTER

Rock & Roll Music To The World
Good Morning Little Schoolgirl/Choo Choo Man
I'd Love To Change The World
Baby When You Get In The Rock 'N' Roll You

The Ten Best. From the sensation Ten Years After under one hit! Alvin Lee shines and is the forefront for one of the top rock groups of all time! Columbia LP #PC-34366;
8-Tr. #BT-34366; No Cassette.

Bonnie Kolac
Close-Up

Including: Silver Station/We Had It All/Dicks And Spoons
Good Time (Oh, How I'd Love You)
I'll Still Be Loving You

Bonnie Kolac: Close-Up. Epic LP #PC-34184;
8-Tr. #BT-34184; No Cassette.

INSTANT FUNK
GET DOWN WITH THE PHILLY JUMP

Including: Philly Jumpin' Ain't No Reggae (But It's Funky)
Give Me Your Love/Who You, Who You (Get In Line, Say Get In Line)/Funky Africa

Instant Funk: Get Down. TSOOP LP ONLY #PZ-34358

NEIL DIAMOND
Beautiful Noise

Including: If You Know What I Mean/Lady Oh
Don't Think, Feel/Glances
Home Is A Wounded Heart

Neil Diamond: Beautiful Noise. Columbia LP #PC-33966;
8-Tr. #BT-33966; Cas. #C-33966

AEROSMITH
ROCKS

Including: Sick As A Dog
Home Tonight/Back In The Saddle
Rats In The Cellar/Nobody's Fault

Aerosmith: Rocks. Columbia LP #PC-34165;
8-Tr. #BT-34165; Cas. #C-34165

ENGELBERT HUMPERDINCK
AFTER THE LOVIN'

Including: Let Me Happen To You/The Hungry Years
This I Find Is Beautiful/Love Making Love To You
This Is What You Mean To Me

Humperdinck: After The Lovin'. Epic LP #PE-34381;
8-Tr. #BT-34381; Cas. #C-34381

The O'Jays
MESSAGE IN THE MUSIC

Including: Don't Duff/Baby (Grown, Tender Love)
Dance Me/Make A Joyful Noise
I Dream/I Love No One But You
Message In Our Music

The O'Jays: Message In The Music. Philadelphia Int'l. LP #PZ-34245;
8-Tr. #BT-34245; Cas. #C-34245

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Featuring "More Than a Feeling"

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More Than A Feeling/Piece Of Mind
Foreplay/Long Time/Rock & Roll Band
Smokin' With A Side

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Full-Size Automatic Phono Changer

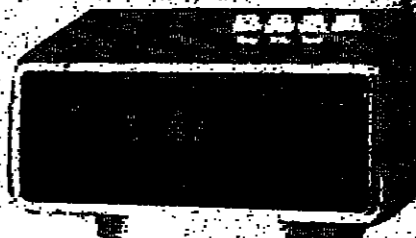
Integrated circuit (IC). Full professional slide controls for Volume, Balance, Treble and Bass. Built-in Stereo 8-Track Cartridge tape player. Stereo-2/2 Quad-4 input switch for regular 2-channel stereo or 4-speaker quad effect. Modern walnut grained vinyl-veneered wood cabinet. Specially designed speaker system with deluxe saran grille front and speaker cords.

Regularly \$119.95
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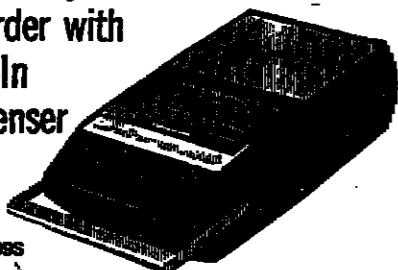


Lighted clock face • Weather to Buzzer or Music Alarm • 60-minute sleep timer.

Model 970
NOW ONLY! 24⁹⁵

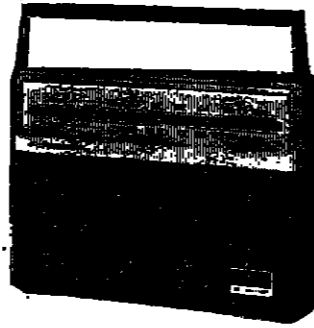
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AC/Battery Cassette Recorder with Built-In Condenser Mike



Model RC-308S
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THIS WEEK! 34⁸⁸

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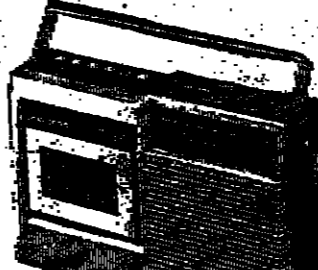
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Portable 8-Track Stereo Tape Player • AC/Battery



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THIS WEEK! 34⁹⁵

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Tell the Time with Music...

AM/FM Electronic Digital Clock Radio from KINGS POINT



Model KP-2
Regularly \$39.95
THIS WEEK! 29⁹⁵

AM/FM Digital Clock Radio from Panasonic



24-hour digital timer. 60-minute sleep timer with automatic shut-off. Doze feature. Music or Chirp alarm. Lighted clock face.

Regularly \$39.95
THIS WEEK! 34⁹⁵

AM/FM Stereo Digital Clock Radio from KINGS POINT



Includes: Wake-to-music, buzzer, and doze alarm; plus up to 3-hour sleep timer.

Model S230
Regularly \$49.95
THIS WEEK! 39⁹⁵

from Panasonic
FM/AM Digital Clock Radio



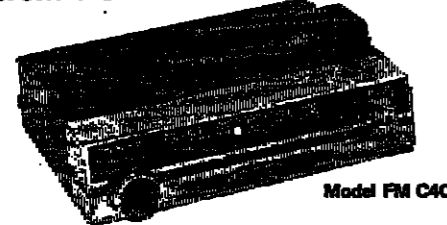
Model RC-6030
24-hour digital timer. 60-minute sleep timer. 60-minute sleep timer with automatic shut-off. Music or buzzer alarm. Lighted clock face for easy night viewing. Slide-tune dial for easy FM/AM tuning. 3" dynamic speaker. Simulated wood cabinet.

ONLY 29⁹⁵

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Convert Your AM Radio to FM from AUDIOVOX



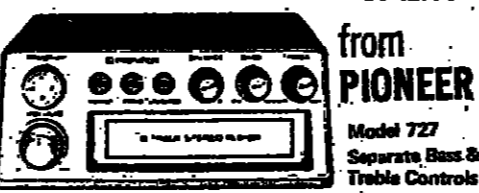
Model FM CAC
Regularly \$24.95
THIS WEEK! 19⁹⁵

Under Dash Standard Mini 8-Track Stereo from J.I.L.



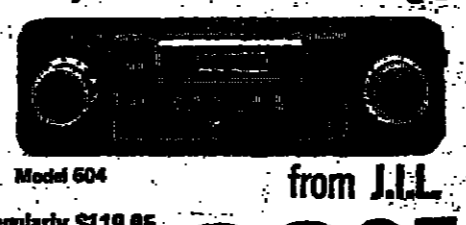
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Regularly \$29.95
THIS WEEK! 24⁹⁵

DELUXE 8-TRACK UNDER DASH CAR STEREO WITH HIGH FIDELITY AUDIO QUALITY



from PIONEER
Model 727
Separate Bass & Treble Controls
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THIS WEEK! 69⁹⁵

In Dash AM/FM Stereo Cassette Player with Manual Tuning



Model 604
from J.I.L.
Regularly \$119.95
THIS WEEK! 89⁹⁵

NEW! JENSEN TRIAXIAL 3-WAY CAR SPEAKERS



For the best sound ever in your car. The first car stereo speaker with a woofer, a tweeter and a midrange.
Mrs. Suggs List Price \$114.95
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Home Entertainment from Kings Point...

AM/FM Stereo Multiplex Receiver Front Load Cassette Recorder/Player
With 2 Dynamic Mikes & Specially Designed Speaker System

Multiplex Receiver: Illuminated blackout slide rule tuner tuning knob. Separate bass and treble rotary controls. Stereo indicator lamp. Built-in AFC. Left and right microphone inputs up front. Built-in FM line cord antenna. Front Load Cassette Recorder/Player: Mixing pushbutton for sound-with-sound; Automatic recording level built-in. 7 pushbutton controls: Record, Rewind with reverse; Fast Forward with cue, Play, Stop, Pause and Eject. Automatic stop at end of tape—in play or record mode. Full Size Automatic Changer: Automatic system shut off after last record has played. Stereo ceramic cartridge with sapphire stylus. Low mass tubular arm. Stylus pressure adjustment. Removable center spindle.

Regularly \$189.95
THIS WEEK! 169⁹⁵

AM/FM Stereo Multiplex Receiver Built-In 8-Track Player/Recorder
with 2 Dynamic Mikes & Specially Designed Speaker System

Multiplex Receiver: Illuminated blackout slide rule tuner tuning knob with highest station indicator for easy, accurate station selection. Separate bass and treble slide controls. Left and right microphone inputs up front. AUX input. 8-Track Cartridge Tape Recorder and Player: Automatic tape program change. Pushbutton manual program changer. Tape channel indicators. High speed fast forward toggle control. Automatic recording level control eliminates over- and under-recording. Full Size Automatic Changer: Automatic system shut off after last record has played. Stereo ceramic cartridge with sapphire stylus. Low mass tubular tone arm.

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MUSIC VIEW

Resurrecting the Records of The Catalan Pianists

Continued from Page 17
(Nos. 7 and 10), his "El Pelele," and one of his arrangements of a Scarlatti sonata.

from De Larocho today and on Granados' 1912 disks. There is a story behind the De Larocho performances on this International Piano Archives disk.

STAGE VIEW

Rage Is Fatal To Laughter

Continued from Page 3
better than other playwrights, and in the production at the Morocco the Mississippi girl who walks from a church social into the crackling glare of Fourth of July fireworks is being energetically and artfully played by Betty Palmer.

In rearranging the needs and the frustrations of Miss Alma Winemiller, the almost unbearably touching heroine of "Summer and Smoke," Mr. Williams has removed the interior tension that tore at the unhappy girl so, which means that tension has gone from the play proper, too.

and confident seductress at last. You feel she has away the archness that once put men off and at is her natural vocation.

In "Summer and Smoke," the tug of war between idealist in Alma and her hidden "second self," a fiercer by having a man to do battle with. Young was, as his enraged father kept calling him, "a drunkard, a lecher," at the very least a sufficiently chap to give virginity an argument and boldly "triflingly." Mutually attracted, mutually and violently agreeing with each other's concepts of where "the steps of God" might lead (or whether there was a thing to lead anywhere), the Puritan and the girl had reasons for mocking each other, hurting each other, and loving each other.

The stuffing, even when it is well written, can't be that he does not love Alma, the intervention of his body mother becomes quite unnecessary. Nan Martin hard at the role, cleaving the air with spidery, every bit as affected as those she despises in. All the role itself is irrelevant. And the domestic that best Alma's clergyman father (Shepherd St. lose their ostensible function as well. In "Summer and they served as background and source for Alma's pique; here they can only revolve in time and space.

Small wonder that "Eccentricities," even with the original lyricism retained, goes flat. But doesn't matter. We still have "Summer and Smoke" established as the small jewel it is by Circle in the unforgettable 1952 production, to take from the she ever we feel the need of it.

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 ..."Summer and Smoke," the tug of war...
 ...Alma and her hidden "second self"...
 ...by having a man to do battle with. From...
 ...his strained father kept calling him...
 ...a "lacker," at the very least a sufficient...
 ...to give virginity an argument and hold...
 ..."Marty." Mutually attracted, mutually and...
 ...with each other's concepts of what...
 ...might lead (or whether there was any...
 ...to lead anywhere), the Puritan and the...
 ...for mocking each other, hurting each...
 ...each other.

...in "Eccentricities" all of that is calmer...
 ...more than a name's boy, submitting to...
 ...of a Medusa-like overseer who robs him...
 ...washes his "toesies." He is, to be...
 ...of a lad who scarcely seems able to keep...
 ...last stirs in him a brief reciprocal...
 ...Sherin permitting a red light to...
 ...way of suggesting the heat of the...
 ...the seducing.) With the girl's...
 ...with the boy emasculated, Mr. Williams...
 ...simplified "Summer and Smoke."

...The stuff, even when it is well written...
 ...the boy (David Selby) makes it plain...
 ...he does not love Alma, the intervention...
 ...whether becomes quite unnecessary. Now...
 ...at the role, cleaving the air with...
 ...him as affected as those she despises...
 ...role itself is irrelevant. And the...
 ...best Alma's clergyman father (Sheperd...
 ...serves their overtime function as well. In...
 ...they served as background and source for...
 ...play; here they can only revolve in time...
 ...Small wonder that "Eccentricities," even...
 ...thing of the original lyricism retained, goes...
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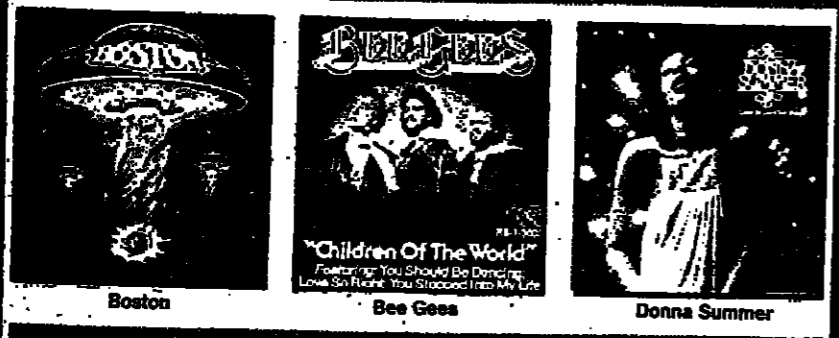
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Continued from Page 17

of one of Palestine's more violent performances.

Now that Palestine is producing actual wall hangings, is represented by the Sonnabend Gallery, and sells spin-offs of various sorts, perhaps he is officially a painter, though he is still a musician in this writer's view.

Few composers have fit into the gallery world quite as readily as Palestine has, but many work on its periphery, and some have done so for a long time. John Cage has been the seminal figure here, as in so many other recent developments in the arts, for he has been presenting his work in museums and at art festivals since the 50's.

The first time I saw Cage perform was in the mid 60's at Yale University. Characteristically, he had been invited not by the musicians but by the School of Art and Architecture. The lecture hall was jammed with 400-500 people, but aside from myself and one other graduate student, I could not find a single person from the Music School among the crowd. The art students wanted to hear him, the community

Experimental Music

at large wanted to hear him, but the musicians weren't interested.

Cage has never been a minimalist, but like Palestine, there are things about his esthetic that are, or at least were, more readily understood by those in the visual arts. He was influenced by Duchamp and Zen, collaborated extensively with nonmusicians like Rauschenberg and Cunningham, and had much to do with the early history of multi-media. In all these ways he had drifted away from areas that concerned musicians and became involved in areas that were of interest to non-musical esthetes.

Cage no doubt had some ideological reasons for taking his music into non-musical performance situations, but it may be that, to a great degree, he was just pragmatic. As his career developed, he took his work where it was wanted, and it was probably almost a coincidence, as far as he was concerned, that he became the first composer whose works were more often heard in galleries and museums than in concert halls.

But if this migration of talented composers from the music world into fringes of the gallery world was largely pragmatic, it was probably also inevitable. On the one hand, there was a tradition-bound music establishment that was obsessed with the idea of re-interpreting the classics and had no understanding of, and no outlets for, radically new musical ideas. And on the other hand, there was a museum-and-gallery system that thrived on novelty, understood what the composers were doing, and had developed an extremely flexible format as the result of a long series of annual revolutions.

Of course the composers who have been pulling out from under the music establishment, making their way independently, and penetrating the fringes of the visual art world, now find themselves in a completely new situation, and their music is affected. They have little access to good orchestras, string

quartets, and such, so they tend to write for odd combinations of instruments, frequently compose things specifically for their friends to play, and sometimes write pieces with atypical instrumentation. Since they are almost always in charge of their own performances, they have no need to notate their work if they can find some other way of getting the performers to do what they want. They find it impractical to create work for proscenium stages but relatively practical to organize outdoor piece gallery installations, "performance-works, audience participation" events, in-the-round pieces, and environmental pieces, and they also have outlets for graphic and conceptual pieces, including solely for the printed page. Practical considerations have stimulated them to come up with ideas about how to make use of the media to whom they have access, and of course these ideas have in turn stimulated more ideas, built reputations, and established outlets. By now, they are approaching their work with such a special set of premises that they would probably have some difficulty functioning within the official music world even if they were invited in.

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Televis

Olivier and Robert's production of Tennant's "Cat on a Hot Tin Roof" is a really miscast

serious M... To the

GEORGE MOVSHON

and Griffiths is a man much in demand these days, for he knows how to prepare and present classical music programs on television, a medium only lately to have discovered there are to be made. The public TV channels broadcasting Karajan and Mahler and Pavarotti, the symphonies of Berlin, Boston, and a dozen other cities, are increasing frequency, and are sometimes bemused by their new audience. George Solti recently said, "I would have to live 70 years every night of his life, if the audience he can reach on television."

On Wednesday evening at 9, the Chicago Symphony will be part of the Public Broadcasting System's Mandelstam series, "The Italian" symphony. Mr. Solti's show (as a reporter for UNTEL/Munich, an independent program) and arranged to be broadcast in stereo over radio and TV while watching the show on Channel 13.

As a drama producer, Griffiths is a man much in demand these days, for he knows how to prepare and present classical music programs on television, a medium only lately to have discovered there are to be made. The public TV channels broadcasting Karajan and Mahler and Pavarotti, the symphonies of Berlin, Boston, and a dozen other cities, are increasing frequency, and are sometimes bemused by their new audience. George Solti recently said, "I would have to live 70 years every night of his life, if the audience he can reach on television."

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Jeffie's

Television

Laurence Olivier and Robert Wagner in NBC's production of Tennessee Williams's "Cat on a Hot Tin Roof"



TV VIEW

JOHN J. O'CONNOR

This Tribute Smacks of Exploitation

Even in its rare excursions into more demanding material, beyond the pat formats of situation comedy and melodramatic violence, commercial television cannot resist being the great exploiter. NBC recently sent a "correction" to TV editors advising that the network's "A Tribute to American Theater" series is now officially entitled "Laurence Olivier Presents a Tribute to American Theater."

In any case, with or without the exploitation, this "Cat on a Hot Tin Roof" is unsalvageable. The production is a disaster. The play itself, despite its Pulitzer Prize, is riddled with unresolved dramatic and structural problems.

Williams subsequently conceded that he had compromised a bit too much for the sake of Kazan's preoccupation with "theatricality." In fact, the production was a memorably audacious exercise in pushing the text against opposite images.

This being Williams, however, the play has its undeniably assets, which were probably best displayed, surprisingly enough, in the 1958 film version starring Elizabeth Taylor and Paul Newman as Maggie and Brick.

But Olivier's failure is at least not insulting. We sense an unusual intelligence at work. What, then, is to be said of Natalie Wood and Robert Wagner in the roles of Maggie and Brick? Neutral observers can only wonder how and why they got involved in the first place.

Maureen Stapleton does manage to survive with pathetic dignity in the Big Momma role, which, like all of the play's other subsidiary characters, has been drastically reduced.

This, then, is the disappointing, indeed embarrassing, production that opens "A Tribute to American Theater." The idea for the series, designed as a collection of "major dramatic presentations drawn from the works of leading 20th-century American playwrights," is undoubtedly laudable.

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Serious Music's Ambassador To the Home Screen

By GEORGE MOVSHON

David Griffiths is a man much in demand these days, for he knows how to prepare and present classical music programs on television, a medium that seems only lately to have discovered what riches there are to be had in this field.

Griffiths does not determine which pictures will be used in a broadcast, controlling their duration and perspective. That task falls to his principal creative partner in a music show, the video director.

Basically, I'm a drama producer," Griffiths says, citing fairly recent hits for video productions of plays by Chekhov, Sheridan and O'Neill. "My specialty is not in music but in psychology. American history and scenic opera and the opera interest started with stage-managing."

George Movshon frequently writes on music.

ton Symphony and the Arthur Fiedler Fops series, as well as the In Performance at Wolf Trap specials, come to the Channel 13 schedule by way of other PBS stations; for these, Griffiths has no responsibility. He confers with conductors about repertory, with artists' agents about contractual matters, with the station's underwriting department about funding, with the equipment rental outfits that supply cameras and tape machines for on-location work, with the independent agencies that hire the dozens of technicians needed for a major production.

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What will be shown is the primary question. Is the camera a reporter, giving the audience at home the interesting detail of an event? Is it a servant of the composer, using the eyes to support analysis and appreciation of the music? Both, according to Griffiths, and more as well.

"We have the Dvorak Eighth in an upcoming Los Angeles Philharmonic show, and it's proving quite tough to develop a video interpretation that

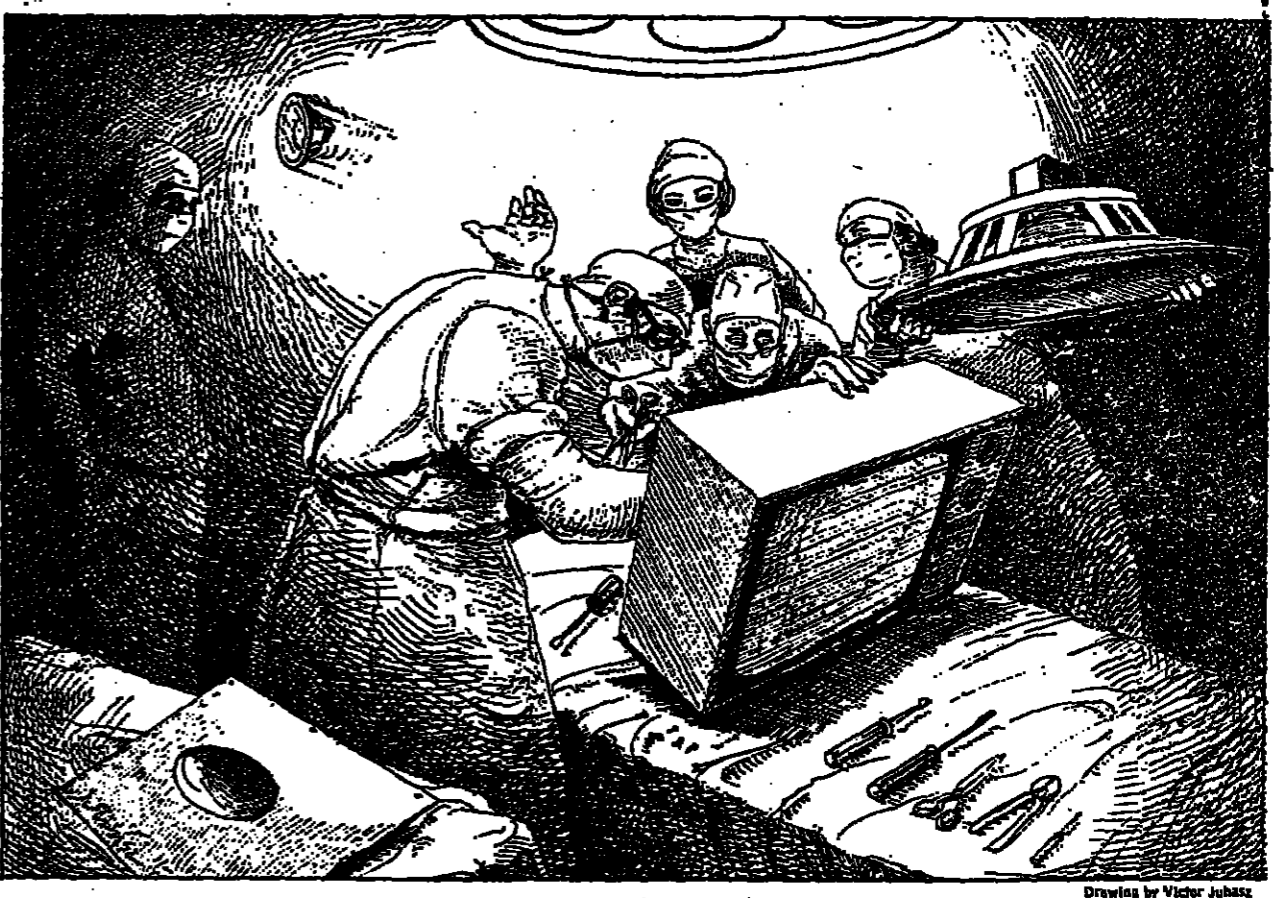
makes sense," Griffiths explains. "The hardest music to televise well is a piece with many separate but not fully developed themes. Impressionist music, for instance. Your first temptation is to do a lot of quick cuts, from flute to clarinet to violas. But then, on reflection, it often turns out that a slow panning shot, lasting maybe a minute, will do the job better, intrude less upon the viewer's attention. The music has to decide. In concert music—though not necessarily in dance or opera—the music is your first duty. The picture reinforces the sound."

There are those music critics who remain skeptical about what television does to classical music, holding that the medium is inherently hostile to the art. Griffiths believes that that view is both elitist and fuddy-duddy, and that television is bringing a new experience into the home and a vast new audience into the concert hall and the opera house.



David Griffiths—"We are on to something solid."

present in the shows we produce." He maintains that the ratings are evidence of this trend. "When we run the Brahms First to an audience that equals, more or less, all the people who have heard it in concert halls since it was written; when we get letters from people who see our concerts and operas on the air and are then moved



'There is absolutely no reason why you shouldn't be able to buy a TV receiver with a decent amplifier and loudspeaker.'

age? Even today with a new television set price-tagged at, say, \$400, more than a quarter of that figure goes to pay for the picture tube; the loudspeaker generally costs less than a dollar. When the full aural splendor of, say, the Chicago Symphony is reduced to that fraction which is being funneled through a 4-inch speaker on the side of a television cabinet, a lot of effort—and artistry—has been expended for a very small result.

Griffiths bristles at this situation, but believes it is beginning to change. "There is absolutely no reason why you shouldn't be able to buy a television receiver with a decent amplifier and loudspeaker. We hope that enough pressure will be brought to bear, by the Avery Fishers of the world and by music-lovers generally, on the makers of television sets and the managers of television stations, and also on the carriers—like AT&T, and the Westar satellite—so that people at home will not only see but hear the marvelous things being captured for television today in the concert halls and opera houses and production studios of the world."

Meanwhile, simulcasting seems to him to be one way around the sound quality problem. Born 34 years ago in Shaker Heights, Ohio, schooled at the University of Denver (where he designed scenery for student productions), nurtured and kneaded in the studios of public-TV stations in Denver, Philadelphia and Boston (where he once had to deliver 13 sucking pigs, at various stages of roasting, so that viewers of the Julia Child cooking show could see the whole process within the span of a half hour), Griffiths is a lean, articulate man with an aquiline countenance and a certain air of restlessness. He travels a lot; not only for Channel 13 and as a consultant for Amberson Productions (which markets the manifold talents of Leonard Bernstein) but frequently for UNITEL/Munich, the German-based consortium that now holds exclusive television contracts with Karajan, Solti, Bhm and a growing list of big-name singers and instrumental soloists. At Channel 13, Griffiths's efforts have brought the station three Emmy awards, one of them for his contribution as producer of the Great Performances series. Last summer, Griffiths went to Santa Fe to work with a crew from BBC Television on a co-produced documentary about New Mexico's unique open-air opera company. That show, scheduled to run in the spring, culminates in extended sequences from Virgil Thomson's opera "The Mother of Us All." Then Griffiths went to Chicago to produce two concerts with Solti; in addition to this week's Mendelssohn program, there is an All-Wagner hour. Continued on Next Page

Music's TV Ambassador

Continued from Preceding Page

ready for broadcast. In late October, Griffiths was the link-man between United Nations Television, producers of the UN Day Concert (which this year featured contralto Marian Anderson, pianist Lazar Berman and the National Symphony conducted by Antal Dorati), and the PBS center that carried the event live to 260 member stations and on to Canada and Mexico. Then in early November, he was again the link-man for a live telecast of the New York City Opera's production of "The Barber of Seville," as staged and conducted by Sarah Caldwell and starring soprano Beverly Sills.

Griffiths believes there is need for the studio show; pre-taped securely in advance of the air date, as well as for the live event; but in the latter case, it must be an event, he maintains, not just a routine performance by average-to-good musicians. "It must have special glamour, some form of newsworthiness. You need a Sills, a Sutherland, a Natalia Makarova, a Lazar Berman. And you cannot just point a camera at it. You've got to rehearse, light for television, place the mikes painstakingly. We live at a time when people care about quality—good pictures, high fidelity sound—and place a great emphasis upon it. And that's what's behind the whole value system of what I do." ■

TV VIEW

Tribute or Exploitation?

Continued from Preceding Page

to adaptations or "based on" tricks, forget the idea. Anything else is exploitation, not tribute.

The other curious aspect of this particular tribute to the American theater is that the project was given to Lord Olivier for production in England at the studios of Granada Television "in association with NBC-TV." Assuming that the reason for this arrangement is strictly financial (production is far less costly in Britain), one doesn't have to

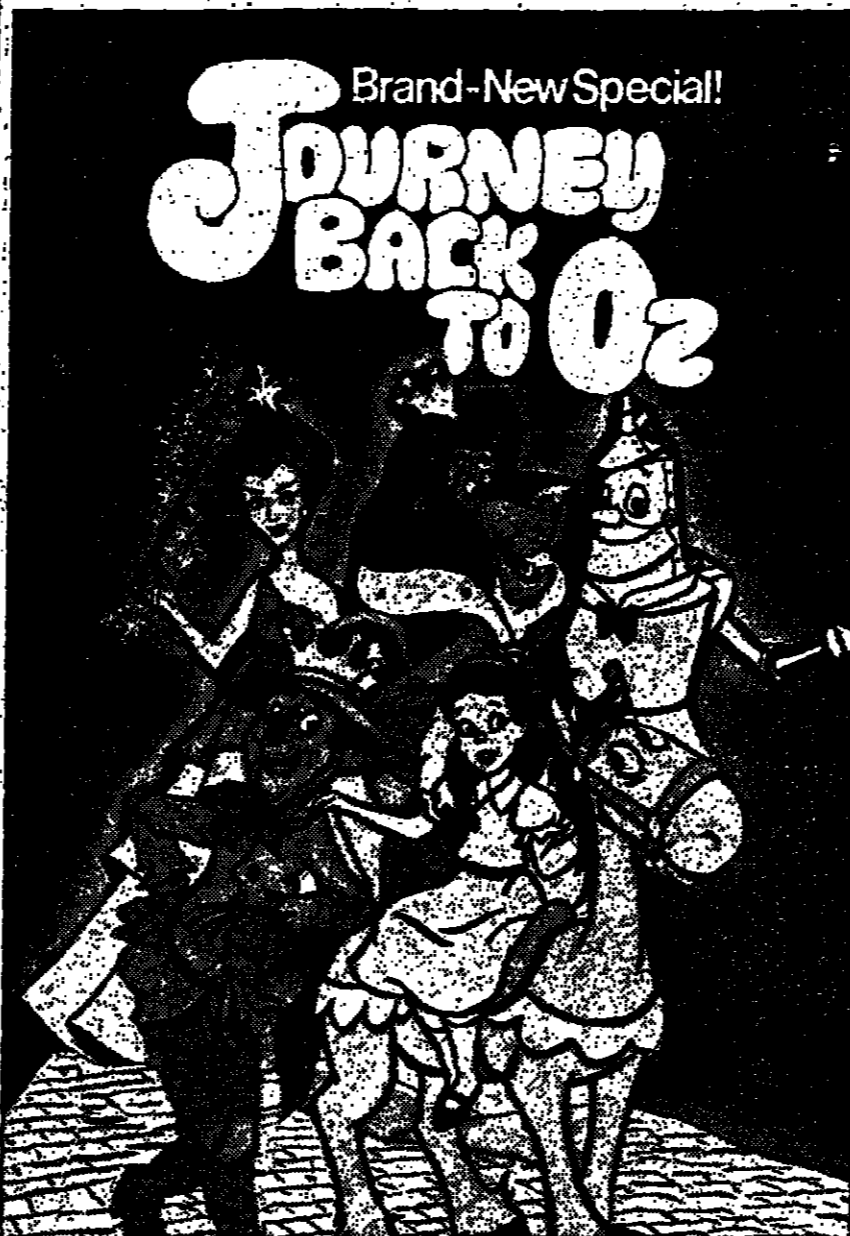
be a flag-waving jingoist to question the logic of the arrangement. If Britain is offering a tribute to American theater, then let us have the off-beat spectacle of American plays with all-British casts. But if NBC is the guiding angel, why go to Britain at all for support or guidance? Certainly NBC has the money and this country has the native talent to produce a creditable tribute to American theater. The mere idea of the English coming over here to produce a tribute to British theater is ludicrous. The reverse should be no less so. ■



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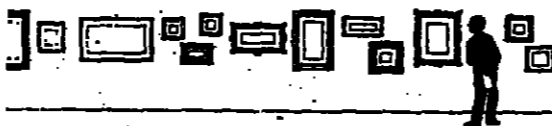


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Art

"The crimes against Fifth Avenue's architecture increase, but now there are fewer buildings of quality to deface." (Ada Louise Huxtable)



Fresco in the Villa of the Mysteries—prey for graffiti and vandalism

Pompeii May Be on the Verge Of a Third—and Final—Disaster

By AUBREY MENEN

One day last August, I was watching archaeologists and their workmen as they dug away at a huge mound of the ashes and stones that, in A.D. 79, buried the city of Pompeii during the eruption of Vesuvius. Suddenly, a massive plume of black smoke billowed toward the ground, falling instantly. They had discovered a finger bone, and on the finger bone was a ring.

Obviously probing around the find, they went on to discover cavities, into which they poured plaster. Two days later they had unearthed the cast of a man who had died in an attempt to escape the disaster. As the days passed, 14 bodies in all were found, each in all the attitudes of death by asphyxiation.

Witnessed dramatic moments as they went on when one workman, uncovering a wall, said, "Poor fellow. At last, after two thousand years, he sees the light. But for all of us, quite the most dramatic moment was when some-one came to the excavation and said, 'So the visitors must be watched. This is done by guards. But since the Italian

Government steadfastly refuses to provide adequate funds, there are not enough of them. The result is that most of the houses are now kept closed, and the visitor can only see them through the bars of a locked gate. A distraught Superintendent's Office has given the guards instructions to open the doors on requests. The guards, like policemen, are a fine body of men, but you can never find one when you need one.

Most of the houses are knee-deep in weeds and grasses, because there is not enough money to pay men to cut them back. One determined visitor this summer, having hunted down a guard, got a house opened. She was promptly bitten by a snake. Pompeii, once so lovingly dug up, is now being steadily shut down.

Even so, the contemporary destruction of Pompeii goes on daily. Modern graffiti have covered the frescoes in the house of Trebibus Zalenus, while his private baths, once brightly painted, are now squalid with modern scrawls. Some of the exquisite small panels of frescoes (a key site in the history of classical art) have been ruined in the same way. Once famous inscriptions on the columns of the Gymnasium can no longer be read.

This is vandalism, but neglect can do worse. The shops in the Via Abbondanza have their walls covered with painted advertisements, including one for a local election campaign. All inscriptions are fading fast, owing to inadequate protection, and some have disappeared entirely. The so-called new excavations were an archaeological triumph in the 1950's and 60's. They have

Continued on Next Page



Another and Olympic Tower

The mutilation of Fifth Avenue—long the quintessential shopping street of elegant grandeur—is a continuing event. At 37th Street, there is a Burger King in what is left of McKim, Mead and White's old Tiffany Building (Palazzo Vendramini) above. Pop plastic shingles below. Recently the government of the Philippines totally obliterated one of the Avenue's best older buildings at 46th Street, originally the home of Knoedler Galleries and subsequently a great Schaffrath—a rich stone structure with intricate vermiform rustication and generous

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ART VIEW

JOHN RUSSELL

Diebenkorn's Stunning Achievement

One of the most majestic pictorial achievements of the second half of this century, in this country or anywhere else, is the "Ocean Park" series of paintings by Richard Diebenkorn. This was begun in California nearly 10 years ago and is still in progress, with number 95 as the latest arrival. The series has a unity of scale, a unity of ambition and a unity of achievement; and it is one of the many merits of the Diebenkorn retrospective, on view at the Albright-Knox Art Gallery in Buffalo through Jan. 9, that it includes no fewer than 32 "Ocean Park" paintings.

As almost all of them are 81 inches wide and a great many of them are 100 inches high, it should go without saying that in his quiet and unadorned way Diebenkorn here invites comparison with such grand-scale enterprises of the past as the series (now in the Louvre) which Rubens painted for Marie de Medici and the decorations which Mantegna made for the Duke of Gonzaga in Mantua. Yardsticks of a more trivial kind could be invoked, but the rationale of Diebenkorn's enterprise is that living art need not necessarily adopt a depressive posture when faced with great art, ancient or modern.

Initiated in Buffalo and installed with poetic insight by Linda Cathcart, the show has the advantage of using eight late 19th-century rooms which turn out to respond quite wonderfully to the challenge of these huge canvases. Not only are they ideally well shown, but they are ideally well led up to. Only at the very outset are we let down, when four examples of the "Ocean Park" series have to be played across imitation pilasters like bearskins held aloft on arty and inappropriate poles. Thereafter all goes well. In the particular, Diebenkorn is given his rightful place among the painters who in the 1940's and 1950's did most to uphold the honor of American art.

He did this in virtual isolation. Clement Greenberg saw the point of him. Franz Kline found him a gallery in New York. Had he been a nimble careerist, he could have come East and lived high off the hog. But he wanted to go through life on his own; in particular he did not want to get boxed into one of those art-historical formulations which sound so good when they are set out with 104 footnotes but later turn out to be a form of lucrative house arrest.

posts, chimneys, telegraph poles and wire fences. Nothing of "modern art" is there at a glance; but at a second glance it turns out that something is there that had been thought about to supreme purpose by Cézanne, by Matisse and by Mondrian.

With historical insights of a superior kind, such as are displayed by the four authors of the excellent catalog (a steal at \$9.95), it is easy to see how this painting of 1943 relates to the "Ocean Park" series of 20 and more years later. But those two decades had to be lived through and worked through; and they were some of the most eventful, challenging and generally tumultuous years in the history of modern art. The problem for Diebenkorn was not how best (in culinary terms) to reduce and clarify his impressions. It was to negotiate at one and the same time with intuitions that came pouring in from the outer world and with the state of painting as it presented itself during the 25-year period from 1943 to 1968.

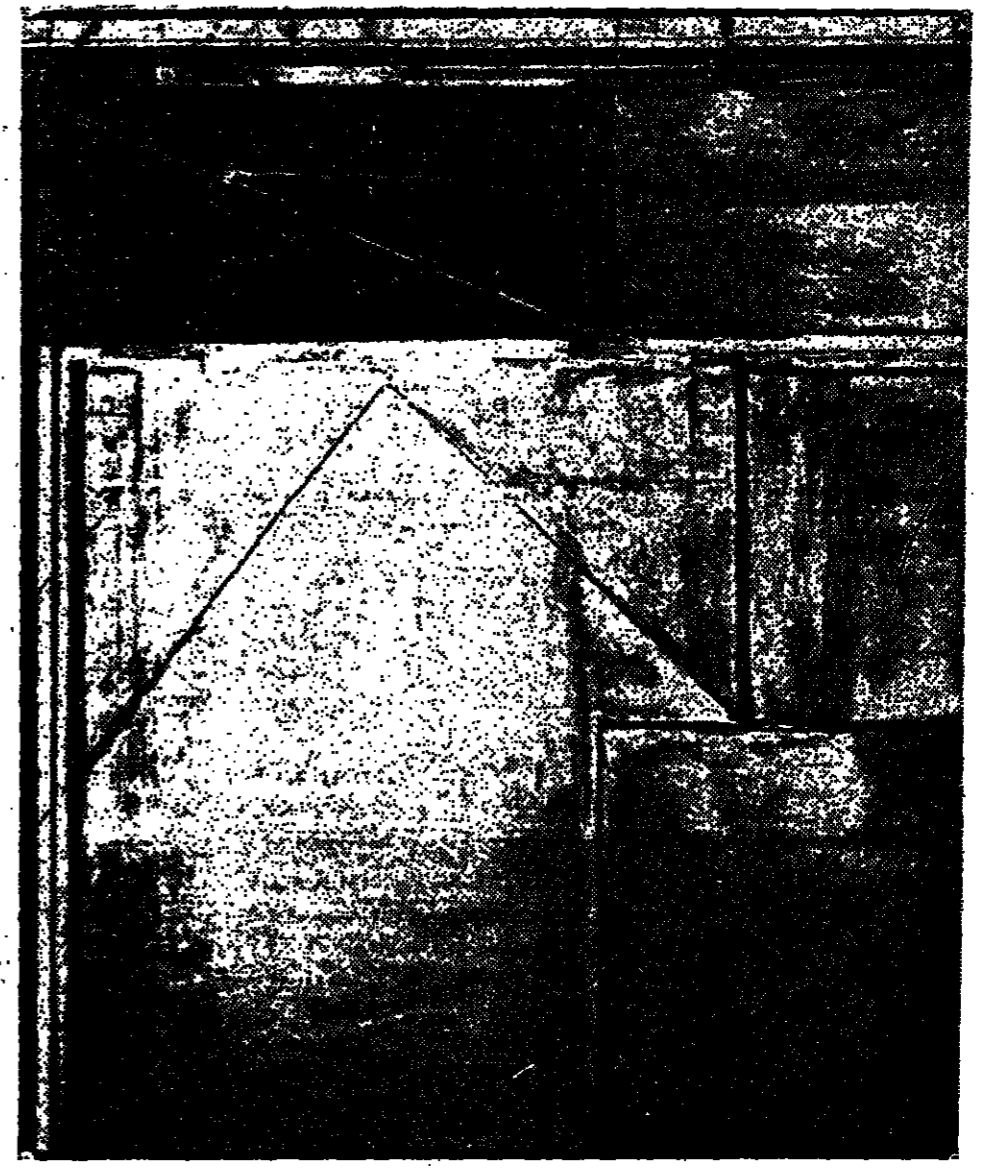
He never lost sight of the all-American things that surrounded him: the crackpot architecture of Southern California, the imperious geometry of desert roads as they looked from the air, the memory of the specific green of American grass as it impressed himself on his knee after a fall in childhood, the turn of the wrist implicit in the acrobatic line of George Herrmann's Krazy Kat comics, and the red of the raw meat left out to dry on taut, stretched wires by American Indians not far from Albuquerque. It was from these things that the imagery of the "Ocean Park" series would one day be abstracted.

But these things might in themselves have commanded no more than the interest which we take in plainspoken local recordings. The point of Richard Diebenkorn is that he used them in the context of an exceptionally discerning assessment of what there remained for painting to do (in 1953, his "Berkeley" series; in 1957-59 his paintings of men and women in interiors and from 1968 onwards the "Ocean Park" series).

Much in all this he owed to Matisse. In the ecstatic landscapes of the Berkeley series there is something of the sumptuous ambiguity which de Kooning was bringing to landscape at that time. But when the paintings of all these periods are seen together as they are at Buffalo, they don't look derivative. Other painters in this country around 1951 were painting pictures that looked "abstract" but were as full of clues as an old-fashioned detective story: Diebenkorn's mix of calligraphic incident and broadly manipulated paint was personal to himself. In a painting like his "Interior with View of the Ocean" of 1957 the twofold source of strong marine light sets up the kind of resonant patterning that only he then could handle.

No mere theoretician could have gone on from paintings such as these to the "Ocean Park" series. Diebenkorn's drawings (very well chosen in Buffalo) show how he never compromises either with the awkwardnesses of the human body or with the quirks of posture to which psychological tension gives rise. He puts them all in, disdaining to smooth them out. No mere theoretician could have gone on from paintings such as these to the "Ocean Park" series. Diebenkorn's drawings (very well chosen in Buffalo) show how he never compromises either with the awkwardnesses of the human body or with the quirks of posture to which psychological tension gives rise. He puts them all in, disdaining to smooth them out.

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Richard Diebenkorn's "Ocean Park, No. 94"

ARCHITECTURE VIEW

ADA LOUISE HUXTABLE

The Trashing Of Fifth Avenue

The mutilation of Fifth Avenue—long the quintessential shopping street of elegant grandeur—is a continuing event. At 37th Street, there is a Burger King in what is left of McKim, Mead and White's old Tiffany Building (Palazzo Vendramini) above. Pop plastic shingles below. Recently the government of the Philippines totally obliterated one of the Avenue's best older buildings at 46th Street, originally the home of Knoedler Galleries and subsequently a great Schaffrath—a rich stone structure with intricate vermiform rustication and generous

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That has all been stripped off for a flat marble sheath punched with lozenge-shaped holes that plumbs the depths of quick commercial camouflage. The building is now occupied by the National Bank of North America.

A handsome masonry structure at the southeast corner of 53d Street marked the spot for years with an air of established solidity and the heavy, polished silver signs of Georg Jensen, purveyors of sophisticated Scandinavian design. The substantial facade was wiped out for an unseemingly ordinary glass and metal curtain wall, and the choice Jensen products have been replaced by one of those multiplying rug-linen-souvenir shops and an assortment of the airline and tourist offices that are the Avenue's most persistent devitalizers.

To curb the spread of the tourist-airline disease which, with banks, was well on the way to turning the street into a crashing bore, the city passed a special zoning designation for Fifth Avenue. It regulates building and storefront uses, but not their design. And so the trashing of the Avenue goes on. And the crimes against architecture increase. But now there are fewer buildings of quality to deface.

Which makes the case of Olympic Airways not only sad but inexcusable. In spite of protests from municipal and landmark groups, the expressed concern of the local community board and the Fifth Avenue Association and of qualified Avenue-watchers like the Architectural Record's


Continued on Next Page

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Disaster at Pompeii

Continued from Preceding Page

ever since been closed to the public and are rapidly disintegrating under the weather. The Temple of Venus, protector of the ancient city, is totally buried again, but this time by weeds and long grass.

Thefts are continuous. The statue of Filenus from the house of Marcus Lucinius was stolen, recovered by the police, but in a seriously damaged state. The whole marble shrine has disappeared from the house that once belonged to Lucius Jucundus, a rich banker. One morning recently I found the guards in a state approaching hysteria because a priceless medallion had been stolen from the House of the Gilded Cupids while, it was thought, a party of VIP's was being shown around the rest of the ruins. A dozen objects were stolen this summer from the museum itself.

On one of the newly discovered bodies, a dagger was found. It was mostly reduced to dust. But with a skill which amounts to genius, the restorers who work in Pompeii, were able, by the use of chemicals, to preserve it in a solid state. There was (of course) not enough money to buy the chemicals, so they bought them out of their own meager salaries. Sympathetic German archeologists occasionally send them gifts of such requisites; a sort of Bundles For Pompeii, reminiscent of the wartime Bundles For Britain.

Prof. Carlo Jordano is a distinguished archeologist in charge of excavations in nearby Stabia, and inspector of the excavations in Pompeii. A lean, vigorous man, he knows Latin, Greek, German, French, English, Hebrew and Aramaic. But it is in Italian that he is most vivid, especially when he talks about Pompeii's impending third disaster.

"I have appealed to Rome for money again and again. I have no paper on which to write, so I buy it myself and also the tax-stamps which must go on all such requests. I am always courteously refused."

He does not want a UNESCO fund; that would simply pile another bureaucracy on top of the one in Rome. He wants Pompeii sold to a group of good businessmen, preferably American, who would run it for a profit, and sensibly protect their investment by looking after it.

"Otherwise, with rain, frost, humidity, weeds, vandals, and thieves, not to speak of the stupidity of the Govern-

ment, in 20 years there will be nothing left to see. Perhaps then the Superintendent of all the archeological sites in Italy will come down to have a look at what has happened. In the 25 years I have been at my post, not one of them has ever set foot in the place."

Meantime a citizen's action group has been formed. A group of enthusiasts has set up a club in Boscoreale, once an opulent suburb of Pompeii, now farming and building land. The plow and the bulldozer are constantly turning up pottery, votive statues and the like. On the evening I visited the group, they had rescued more than 700 fragments, some of great interest, from two truckloads of soil.

Why "rescue"? Well, the law says that if anyone discovers anything in the area it must be reported, and all work on the site must stop until the find is investigated. With no money being provided for the investigation, the find might lie idle for years. So the proprietor either hides the finds, or sells them to clandestine collectors, or just buries them somewhere else.

The citizens' action group has opened a small museum of the best finds. They are thus automatically criminals, because the law says that they must give them up to the Government. If they do, the Government will give them to the curators of various museums, who will give them to the janitor to put in the basement, because the museums have no room for more finds, and no money to build extensions. The finds will lie in the museum basements for untold years, and may well be forgotten forever.

A magnificent exhibition of Pompeian artifacts—ranging from full-scale reproductions of the casts of dogs in death throes to frescoes—is now touring the world. In Tokyo it drew a million visitors. It is currently the Royal Academy Winter Exhibition in London, where it will draw even more. It will next go to Canada and possibly to the United States. It is a publicity stunt to attract tourists whose money keeps the Italian economy afloat. Thus the Government lavishes money on persuading visitors to go to something which, increasingly, the visitors will not be able to see.

It is all very stupid, but equally, it is understandable. It is so much more fun to organize a touring exhibition, with all the brouhaha and the promotional parties, than it is to spend good money in keeping a few old ruins from falling down. And, at least visitors in London will not be bitten by snakes. ■

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ARCHITECTURE VIEW

Continued from Preceding Page

Charles Hoyt, all of whom are increasingly aware of the irreversible attrition of the Avenue's quality and elegance through these atrocious acts of "modernization." Olympic is planning to go ahead with still another example of architectural sabotage.

The story begins when Olympic Airways, with the Arlen Realty and Development Corporation, built the Olympic Tower, the 52-story super-luxury, mixed-use (stores, offices, condominium apartments) glass-skinned skyscraper at 51st Street, using the new zoning district regulations. Olympic Airways is part of the financial empire controlled by the late Aristotle Onassis. The exceptional size of the building was a legal tradeoff for the provision of ground floor shops and a through-block arcade with public, pedestrian features. (The shops are in, but the arcade is still unfinished, long after the building's occupancy.)

The Olympic Airways office is in the small building between Olympic Tower and Cartier's superb palazzo at 52d Street. This building is, in effect, an extension of Cartier's exquisite scale and style. Its stone front is well designed in a sympathetic classical manner. As a result of these paired structures, the north half of the block retains the Avenue's traditional, elegant character, balancing Olympic Tower's faceless new anonymity.

As part of the Arlen-Olympic deal, however, Arlen agreed to reface the Olympic Airways building "to match" Olympic Tower, using the same glass skin. This tips the architectural balance of the block. (Cartier, fortunately, appears to be safe, but would be turned into a token.) The undesirable change, whoever proposed it, was developed by Olympic Tower's architects, Skidmore, Owings and Merrill. In a regrettable lapse of sensibility, they have obviously never heard of the Let-it-Alone Club.

No amount of informed protest appears to be budging Olympic's disastrous resolve. A spokesman for Arlen claims that his company does not want to carry out this part of the agreement, and has offered a cash payment to Olympic for the value of the new facade. It has been refused. Arlen says that it is now negotiating with something nebulously referred to as "Athens" to see if the project can be sensibly dropped. A call to the head of Olympic Airways in New York was shunted to their real estate representative. And it now seems that the construction firm, rather than the architects, will do the job.

As a public relations gesture, of course, this willful insistence on a damaging scheme takes some kind of Olympian prize. It is not just a matter of the fate of one small building. It involves the stylistic death of still another Fifth Avenue block. As the number of superior structures that have created the Avenue's identity dwindle, the case of the Olympic

building has become pivotal—and the facade indispensable—to many observers.

Unfortunately, the huge Olympic Tower is no design triumph. It is about as nondescript as anything that size can be. The glass is even dirty, which doesn't help. Street-level style is provided by the trampled, richly schizoid (buried wood and carriage lamps) new Mark Cross, and Caribga di Camerino's understated (plain plaques) expensive Italian chic. But don't bother to look up. And forget the condominium lobby. It is mildly offensive in design and taste and quite disposable. (Forget it anyway; this visitor was summarily ejected for daring to walk in to look at it. Supersecurity for the super-rich doesn't do much to enliven the Avenue.)

The problem is that Fifth Avenue has survived these assaults with a false air of security because it has some spectacular anchors. Rockefeller Center gets better—partly through contrast and partly through the presence of its planning—as the years go on. The Avenue's churches, which include St. Patrick's and St. Thomas's, are the best of their kind. Even black with soot, McKim, Mead and White's University Club is an event. Scribner's bookstore is a listed landmark.

The famous, full blockfront department stores—Alderman's and Saks—maintain their integrity by respecting the architectural relationship of display windows to building proportion and style. Lord and Taylor has just completed a stunning, interior ground floor remodeling of quietly luxurious, mirrored beauty. Even the Art Deco Woolworth's and Kress's of the 1930's were, in the words of a guidebook of their own day, "sumptuous dime stores."

Some redone buildings—the Republic National Bank at the southwest corner of 40th Street (formerly Knox the Hatter), the Israel Discount Bank at the southeast corner of 43d Street—at least retain their exterior architectural virtues. But the rule has been to "modernize" ruthlessly and insensitively. Even the new F. A. O. Schwarz front looks like a cut-rate drugstore.

The offenders are a combination of promotional merchandising and modern movement at its worst. It has almost been a point of pride among these salesmen of "newness" to violate both the building and the street. Creative contemporary design does not have to do this, as has been demonstrated in Italy with the exciting marriage of new stores to historic settings—but how this is done is another essay. (The Fifth Avenue Olivetti showroom of the 1950's was an example; it has been replaced by something utterly routine.)

Design review is a risky process, but Fifth Avenue clearly needs it. The street is being lost to junk, greed, tastelessness, exploitive design and those parasitic enterprises that use the address while destroying it. It is time to recognize what is happening as an economic and environmental emergency and to find a way to stop it. ■

Insect-Eating Plants Will Thrive in Terrariums

By PAULA SELKOW

Charles Darwin called them "the most wonderful plants in the world." Others called them "death traps" and "man eaters" and said they had dangerous and evil powers. Admired or feared, carnivorous plants are, without a

doubt, one of the most fascinating plant forms.

Aside from the most popular, the Venus flytrap, there are more than 400 other species of carnivorous plants which actually consume live insects and small animals. Many of them can be grown in indoor gardens and terrariums.

There are three basic types of carnivorous (also called insectivorous) plants,

each of which catch their prey somewhat differently. Flytraps have open mouth-like leaves fringed with tiny hairs. The plant produces an inviting nectar along its inner surface to attract insects. As the victim approaches, it brushes some of the hairs triggering the trap to snap shut in less than half a second. The cilia intertwine, resembling clasped hands, preventing the insect's escape. The trap will remain closed for several days while digestion takes place.

Although flytraps will eat flies their name is somewhat misleading as they usually subsist on ants. Some growing in bogs have been known to consume brine shrimp during flooding.

Sundews also trap their prey. Instead of a snapping trap, this variety is equipped with tentacles. Each is tipped with a red dewy secretion to lure the insect. The victim, stuck in the fluid, tries to escape. However, struggle only creates more fluid and activates the surrounding tentacles. The insect is enveloped and consumed with the help of a digestive enzyme.

Although most American sundew species are usually no more than four inches high, a South African variety reportedly has leaves two feet long and is able to trap and devour small animals.

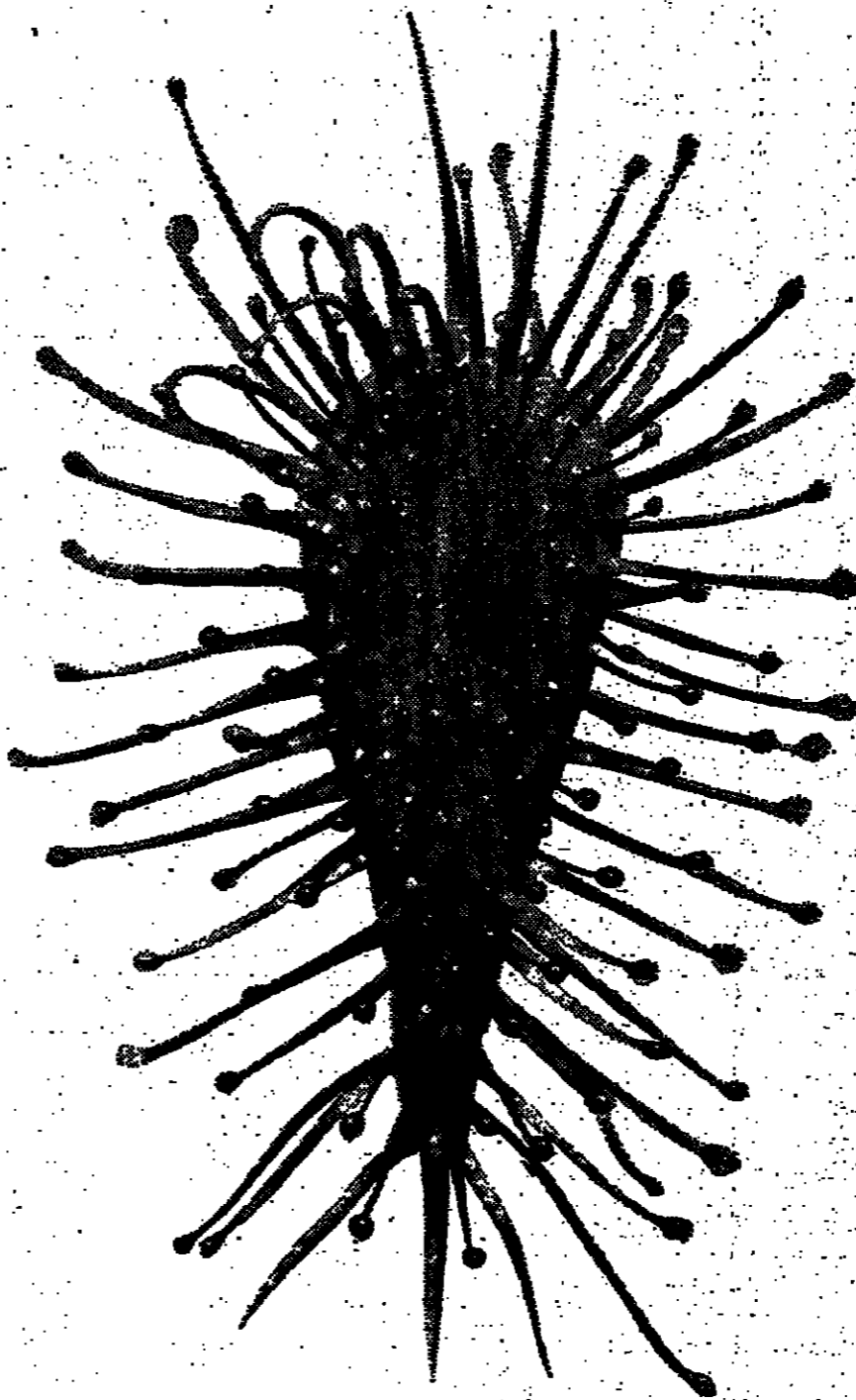
Unlike flytraps and sundews, pitcher plants (nepenthes, purple pitcher, hantman's horn and cobra lily) have no moving parts. They depend on their long leafed cups filled with liquid to catch prey. An insect is lured by the sweet secretions emitted near the mouth of the pitcher. Once attracted, it is led from the rim of the plant by the smooth hairs to a slick surfaced

Continued on Page 46

Paula Selkow is a freelance writer and house plant hobbyist.



Goltsch-Schlesinger



Pitcher plants trap insects in their cuplike leaves while sundews (above) lure them with sticky-surfaced tentacles.

CAMERA VIEW

ARTHUR ROTHSCHILD

Color Is Finally Coming Into Its Own

Compared to black-and-white pictures, color photographs are relatively new — there are no black-and-white negatives and prints in existence that are more than a century old, few color photographs are more than 50 years old. The first color plates were put on the market in 1907 by Lumiere of France, and both Alfred Stieglitz and Edward Steichen exhibited their work with the Lumiere Autochrome plates in New York in Nov., 1907 (manufacture of Autochrome plates was stopped in 1932).

However, since those early beginnings, color photography has expanded to the extent that there are many more color photographs now made each year than black-and-white prints. Color is the preferred medium for the amateur and snapshot photographer and it is the choice of the commercial photographer who does advertising and public work. Color is also preferred by a biological, scientific, forensic and archival photographers and the elite they work for. However, it is only recently that serious creative photographers have started using color as a primary medium — at least partly in response to greater interest from public.

This interest in the collecting is continued on next page

Arthur Rothchild is a well-known photographer who is currently associate editor of Parade magazine.

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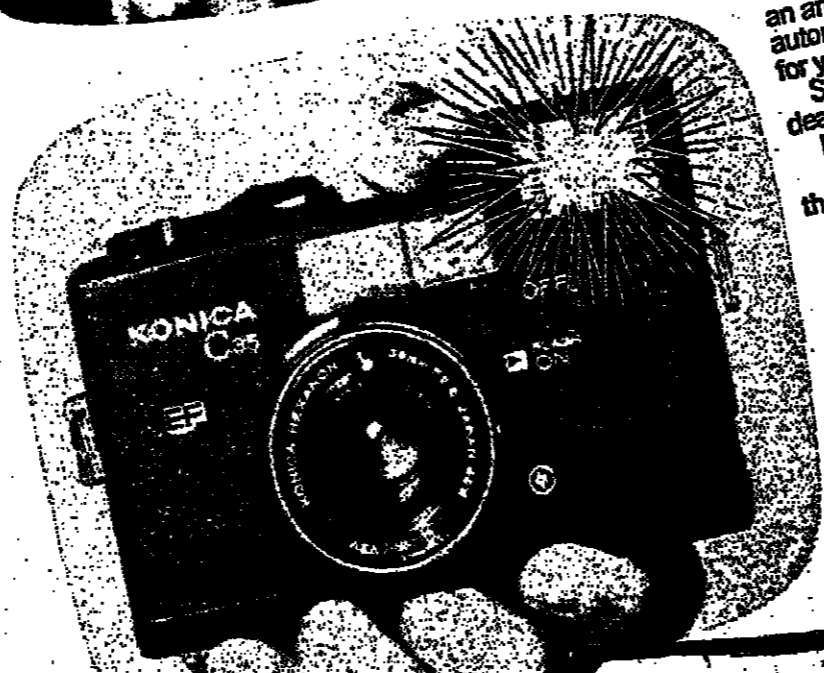


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CAMERA VIEW

Color Comes Into Its Own

Continued from Page 38

Color is finally coming into its own

Color prints as a form of art, much in the way that paintings, drawings and sketches have long been... has been given a strong impetus by the recent opening of two galleries in New York City which are devoted exclusively to the sale of color prints...

Black-and-white prints and negatives that are properly processed, washed and stored under favorable conditions can have archival permanence and will exhibit practically no deterioration over long periods of time. Thus, they may be compared to a book or an oil painting in their ability to last through the years.

The stability of color materials is due to their inherent composition in manufacture, but much of the variation in longevity also comes from the methods and techniques used in storing, viewing and protecting these color photographs. The greatest enemies of color are moisture, light and heat; therefore, ideal conditions for preserving transparencies and prints would call for keeping them in a dry, dark and cool place.

wattage automatic projectors and use the lowest wattage permissible, with a good heat-absorbing glass between the lamp and the slide, and a strong blower cooling device. Also, projection time should not exceed 30 seconds. Color prints that are on display should be mounted, framed and protected by glass. In mounting, avoid the use of cements or boards that may give off harmful fumes.

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Arthur Rotstein is a photographer who is associate editor of Parade magazine.

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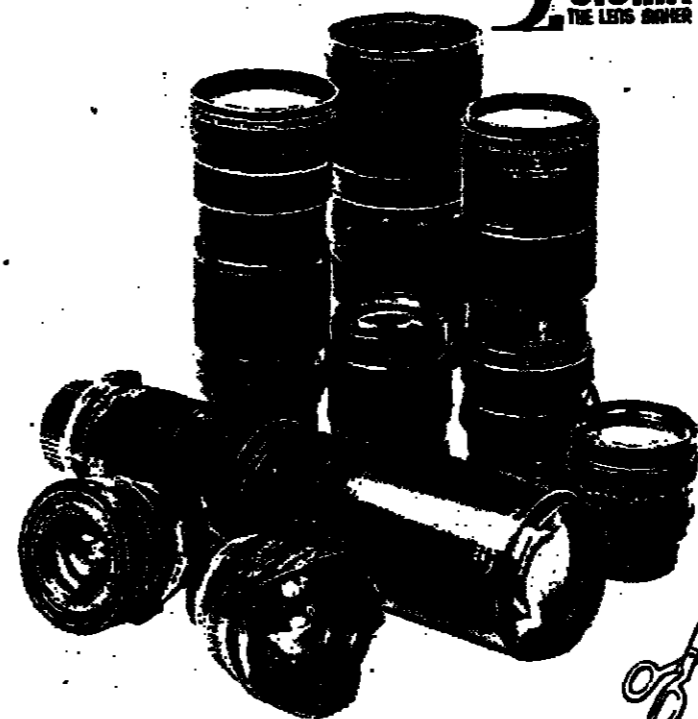
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Chess England Takes the Lead

After going about a hundred years since the heyday of Joseph Henry Blackburne and Amos Burn without a grandmaster, England now has Anthony Miles and Raymond Keene.

The World Chess Federation Confédération Internationale Échiqué, conferred the master rank on them after Miles shared his second qualifying place with Viktor Korchnoi in the L.R.M. International tournament in Amsterdam, and Keene, second in London, and England's second Chess Olympiad in Haifa, shared his second qualifying place with Viktor Korchnoi.

Miles will receive the prize of £5,000 for his performance in London, and Keene will receive £2,500. Moreover, Miles will receive the title of England's fourth grandmaster, with one grandmaster norm under his belt, should he win the title this coming year.

The resurgence of English chess has been foretold by the vast first-rate books on opening theory produced in England in the last few years. Consequently, it was no surprise that England took third place in the 1975 World Chess Olympiad, 1½ points behind the United States and 1 point behind the Soviet Union.

England's 4-0 scalping of France second round, Miles exploited being played by E. Preismann using a pawn and a bishop for a knight.

England defeated the object of his quest, 4-0, by blocking after 5 P-Q4, with 5... P-K3 developing this piece with 4... K-R1. Accordingly, he could not find the smooth mobility of his characteristic of this defense.

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Sharp Leads To Cut Lines

It has often been said that defense is the hardest part of the game. One can expect to see good bidding quite often, good dummy-play occasionally, and good defense very rarely indeed.

It was therefore a nasty shock for South on the diagramed deal from a recent Metropolitan Commercial League match in New York to run into two opponents who defended like world champions. The unfortunate victim, who reported the episode, was Stan Slater, a member of the Metropolitan Life Insurance team, which has dominated the League contests for several years past. His opponents, sitting East and West for Mobil Oil, were Don and Pearl Puebla, a husband and wife combination.

In the face of a misfit, Slater's partner, Sheldon Einhorn, should perhaps have been content to bid two no-trump on the second round. This would have ended the bidding, and there would have been no story. His actual bid of three clubs was, of course, forcing and propelled the partnership into a game contract that was tricky to play and to defend.

West made the normal lead of the spade queen, although there is much to recommend the lead of a small card when an opponent is known to have length in the suit. As the sequel showed, the lead of the six or the deuce would have been a telling blow.

The spade king in dummy won the first trick, and South recognized that development of the club suit offered his best chance. He had to guess the position of the ten, and did so effectively, leading the nine from dummy and putting up the queen when East ducked smoothly.

The declarer now feared that East held all the club honors but nevertheless continued the suit and was gratified when the ten appeared. If East had now returned a major suit, South would have been a happy man. He would have grabbed the trick and played another club, guaranteeing the contract.

But to Slater's chagrin East shifted to a diamond, a shrewd attack on the communications. The diamond king had to be preserved in dummy as an entry to clubs, so the trick was won in the closed hand with the ace and clubs

South was hoping for another diamond lead, but East was still in an inspired mood. He shifted to the heart seven, wrecking South's communications in that suit also. Slater did the best he could by playing the nine, and when West won with the queen she put the final nail in South's coffin by shifting back to diamonds. South scored the diamond king and two club winners but had to concede two spade tricks to West for down one. As three no-trump succeeded in the replay, East and West collected 12 international match points, a fitting reward for having defended like world champions.

WEST

♠ J1062

♥ Q532

♦ J7

♣ 108

EAST

♠ 97

♥ K75

♦ 108543

♣ AK4

SOUTH (D)

♠ 4

♥ AJ1094

♦ AQ62

♣ Q53

Both sides were vulnerable. The bidding:

South	West	North	East
1♣	Pass	1♠	Pass
2♣	Pass	3♣	Pass
3NT	Pass	Pass	Pass

West led the spade queen.

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Mario Hirsch



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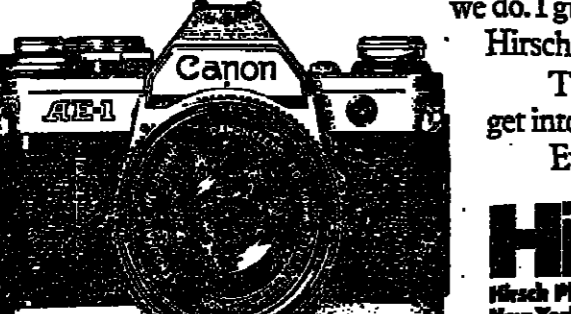
I don't pressure people either. If you don't buy from us, fine. I know you'll be back because nobody else will treat you as good as we do. I guess, what it all comes down to, is at Hirsch Photo we don't hand people a line.

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Jeff Hirsch

Handwritten note: [Illegible]

The Versatile Router

By BERNARD GLADSTONE

The portable electric router is probably one of the most versatile of all woodworking power tools. Yet it is also one that a majority of home carpenter-workshop enthusiasts either own, or are not even familiar with. One of these tools would make an excellent gift for anyone who does woodwork.



Straightedge clamped to work guides router when cutting dados.

The router can be used to cut dados, grooves and all kinds, as well as to make fancy moldings, or beveled, curved, carved or beveled edges on existing lumber. It also speeds up and simplifies the task of making almost any type of wood-joint, including mortise-and-tenon, tongue-and-groove, spined, rabbet and that aristocrat of all joints, the dovetail joint which is widely used in assembling top quality drawers.

In addition, the router is the only priming power tool that can be used to trim off edges of excess material when applying plastic laminates to faces or edges, and for such other carving recesses for decorative purposes, or carving numbers, letters and designs in wood surfaces.

An electric router consists basically of a high speed motor (usually 20,000 to 30,000 revolutions per minute) which is mounted in a housing that permits precise height adjustments. The bit has a flat circular base which

glides easily over the wood, and the bottom end of the motor shaft is equipped with a special collet chuck which holds the cutting bit. The depth of cut is determined by how much the cutter projects down below the base of the unit, and this is set by raising or lowering the entire motor inside its housing after the bit has been inserted in the chuck at the bottom. The motor's height is adjusted by a spiral cam or thread, or in some models by a rack-and-pinion arrangement. Either way, there are scale markings to indicate height.

Continued on Next Page

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STAMPS

SAMUEL A. TOWER

Treasury of Stamps

Philately is not only concerned with stamp collecting... it also gets involved in the realm of art, in the realm of history and in all the many realms of man's mind and achievement.

ok is "Treasury of Stamps" Lidman, who until his few years ago was for many of this column and who has contributed to all philately—the informative and the text is his—and by M. a photographer and illustration—the 1,200 illustrations color are his work.

With so little material in English available, there has now been printed in a combination English-Finnish text, with color illustrations, the 1977 NORMA catalogue for the stamps of Finland 1856-1976.

For a stocking stuffer for a collector there is the winter 1976-77 edition of issues of the U.S., United Nations and Canada, a paperback put out by the H. E. Harris & Co. Inc.

Geneva and Basel, which second states to issue their 95, ceased to exist in 1850... This year marks the 70th annual campaign in the battle against lung disease and respiratory ailments.

NUMISMATICS

HERBERT C. BARDES

'World' Show Opens Friday

The idea of a "convention" or show devoted completely to non-U.S. numismatic material is a relative novelty among collectors as well as dealers when the first New York International Numismatic Convention was held in 1972.

Further proof of this will be available next weekend in the Albert Hall of the Americana Hotel, Seventh Avenue between 52d and 53d Streets.

The N.Y.I.N.C.'s exhibit area will continue its "by invitation" tradition. Exhibits will be predominantly in the areas of ancient, medieval and modern foreign material.

Inevitably convention-goers would readily agree with the N.Y.I.N.C.'s claim that "year in and year out it has attracted to its house far more overseas dealers than any other American convention."

Sweden, England (several), Switzerland and Canada (several). As usual, the American dealers in the bourse all have established reputations in the foreign and ancient fields.

This year's N.Y.I.N.C. is unique in another way: There will be three separate auctions conducted by three different firms. Two of them, however, will be on Thursday, the day before the official opening of the show.

Several specialty groups will hold meetings during the convention. Among these are the Latin-American Paper Money Society, scheduled for 2 P.M. on Friday, under the aegis of noted collector-author Yasha Berezner.

The star or asterisk sometimes appears at the beginning and sometimes at the end of the serial numbers (which are printed in the lower left and upper right portions of every note).

a discussion by Dr. Gordon A. Singer on "Medieval Coin Legends." The annual meeting of La Societe Americaine pour l'Etude de la Numismatique Francaise is scheduled to begin at 4 P.M.

Star "Light"

To the Numismatics Editor: I was under the impression that in order to have a complete set of \$2 bills, I would need 12 notes, one from each Federal Reserve District.

IN AN ANSWER TO THE FIRST part of your question, we do not agree that a F.R. note collection, to be considered complete, must have a star note from each district.

The star or asterisk sometimes appears at the beginning and sometimes at the end of the serial numbers (which are printed in the lower left and upper right portions of every note).

which issued the note (the letter A is for Boston, B for New York, C for Philadelphia, and so on). All currently issued paper money denominations are Federal Reserve Notes.

On obsolete, earlier types of currency, such as gold certificates, silver certificates and United States Notes, the star will be found in place of the prefix letter.

Illustrated below is an earlier issue of the \$2 bill; they were U. S. Notes and therefore the stars (see arrows) are found preceding the serial numbers.

Next Thursday, Dec. 9, the Provident Loan Society of New York will hold one of its periodic auctions of abandoned collateral, including a sizable assortment of numismatic material (U.S. and foreign gold coins, U.S. proof sets, rolls of cents and nickels, groups of silver dollars and the like).

Today The Nassau-Suffolk Coin Club of Long Island is holding its 14th annual show today in the Holiday Inn on Clinton Street in Hempstead, L. I.

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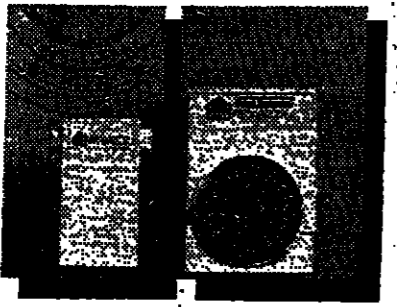
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Is a Leaning Tree A Property Liability?

By CRAWFORD BENEDICT. Damage resulting from ice and gale-force winds storms cause some homeowners to worry about leaning trees. If the storm knocked down a limb or a large portion of the tree, will the whole tree come down? If the tree leans, especially toward the house, there is an overwhelming question that the tree might better be taken down. This kind of work is expensive. A large tree leaning toward a house usually requires dismantling in sections for removal. To condemn a tree simply because it leans is not always the proper solution. Trees lean for one of two reasons. The most common is that the tree has been growing that way naturally to extend its leaves out into the sunlight, away from some larger object, usually a larger tree which is blocking the sun. Even if the other tree is no longer there, the leaning tree will still continue to lean. The other reason is quite rare. In this instance, the tree may have been partially uprooted by the wind and leans. A tree leaning naturally to get the sunlight is rarely in danger of falling merely because it is leaning. If nature has caused a tree to grow in a leaning position to get sun for its leaves, then nature has provided a root structure to firmly grasp the soil. Most people don't realize how extensive a tree's root system is. If you were to turn a tree upside down, its roots would reach as far as its branch spread. A naturally-leaning tree could, of course, be in danger of breaking if it has a pronounced weak spot. If the tree is leaning toward the house, it would fall toward the house from the break. It behooves any homeowner who has a leaning tree to examine it frequently for breakages, especially after heavy wind storms. When a tree is leaning because it has already been partially uprooted by Crawford Benedict is a state-licensed tree expert.

Insect-Eating Plants

Continued from Page 38. interior from which there is no escape. It is drowned and digested. Some pitcher plants are a foot long and can hold up to seven pints of liquid. One explorer reported seeing a species on Borneo which had pitchers 26 inches in diameter and were the size of washtubs! Exploring for carnivorous plants in this country's open spaces is difficult and removing them may also be illegal. (In New York State you may incur a \$25 fine if you take a sundew or pitcher plant, unauthorized, from someone's property.) Check with each State Conservation Department for a list of "protected" plants. The Endangered Species Act, 1973, has restricted the interstate commercial use of most carnivores. The Federal Register has an up-to-date list. The best way to start a carnivorous plant collection is to purchase commercially grown seedlings. These are usually started from seed or cuttings and grown under artificial lights. Although hobbyists can grow their own plants from seed, the process is slow and the conditions in most homes are not favorable for their survival. Carnivorous plants are difficult to obtain. A few quality garden centers have them or they may be ordered from greenhouses specializing in insectivores: Armstrong Associates, Inc., P.O. Box 94, Kennebunk, Maine 04043; Edelweiss Gardens, 54 Robbinsville-Allen-town Road, Robbinsville, N.J. 08861; Insectivorous Botanical Garden, P.O. Box 1435, Wilmington, N.C. 28401. Although some distributors sell potted plants, most carnivores are shipped in plastic bags with a small amount of sphagnum moss covering their roots. The already planted specimens intact will be easier to maintain in optimum moisture conditions if the plants are replanted in a terrarium. Fishbowls, brandy snifters and a wide variety of household containers can be made into attractive terrariums. Keep them covered to prevent the soil from drying out. The best planting medium for carnivorous plants is sphagnum moss which can be obtained in most plant stores. If sphagnum moss is not available, the plants can be grown in peat moss. Check the moss acidity by drenching it with water and testing it with litmus paper (available in drug stores and hobby shops). A pH of between four and five is optimal. Although each type of carnivorous plant has a slightly different moisture requirement, several varieties can be planted in one terrarium by adjusting the soil level. Line the bottom with an inch or so of sand and peat moss. Add the sphagnum moss so that it is graded, with four inches on one side and three on the other. Sundews, which need less moisture, should be planted on the top of the slope while pitchers, which require more, should be placed at the bottom. Flytraps will do best in between. Keep the moss wet and spongy, preferably with distilled water. Do not use fertilizers. Plants should be kept in indirect sunlight, especially if they are housed in terrariums. If overexposed to strong sun, too much moisture may build up. Ventilation once a day will prevent the wind, there are obvious telltale signs. Examine the area around the trunk. The roots on the side of a wind-wrenched tree will be pulled to some extent from the ground, some may be very taut and others broken. The tree is not leaning naturally, but is tipped or tilted. Such a tree, having already lost some ground support, could conceivably be pushed all the way over by another heavy wind. If the tree's root structure is close to the ground surface, such as a sugar maple, white pine or one of the willows, it would tend to be further uprooted. Or if a wrenched tree grows in a ledge rock area, where roots are prevented from firmly grasping the soil its standing is in jeopardy. If the tilted tree is large enough to cause damage to the house, it should indeed be taken down. However, if its roots have been only slightly wrenched on one side, a tree company might be able to cable the tilted tree to a sound tree. Tree experts may even be able to pull the tree back into position before cabling. Of course any tree, leaning or not, could be uprooted or broken if the wind pressure is high enough. In these cases, the position of neighboring trees can act as a shield. One or more trees could lessen the amount of wind blowing upon a leaning tree. A close stand is a more effective block than one or two. And evergreens are more effective in winter at least, since they retain their needles. Many trees could fall on a house and cause very little damage or no damage at all. Large trees with many-branched tops could fall on a house in such a way that many points of contact would cushion the fall, causing the tree to merely come to rest more or less gently on the roof. The owner should attempt to estimate whether the risk of damaging a gutter or dislodging a few shingles is cause enough for what might be an expensive tree removal and loss of house shade and beauty. The concerned homeowner should check his homeowner's insurance policy to make sure he is covered in case of damage. And for peace of mind, a tree expert might be called in for a professional opinion.

AROUND THE GARDEN

JOAN LEE FAUST. On Misting. As simple as it may seem, misting plants is often misunderstood by new gardeners. Misting is merely moistening the leaves of plants to increase the humidity of their growing climate. It can be done with an old window cleaner bottle filled with room temperature water. Or there are any number of misting containers available from garden suppliers. The correct way to mist is to leave a thin film of water droplets on the leaves. This soon disperses and evaporates to give the plant a make-believe moment or two in a rain forest. Most all of the geraniads, orchids, impatiens, many foliage plants thrive with this sort of care. Daily misting every morning is ideal but it can be more leisurely. One thing, once started, do keep it up. Forget the misting for a while and poor results are soon evident. Live Christmas Tree. Live trees are a good investment for new homeowners. The money spent does not fade away but pays dividends by decorating the landscape for many years. Besides, the little live trees are fuller and more beautiful than the majority of saved-off trees with little time value. Many nurseries in the greater metropolitan area offer live Christmas trees. The trees all have full roots packed in burlap. They are hardy for the region and will survive winter transplanting. Most of the nurseries sell Colorado spruce while some of those better stocked will have Douglas fir, white or Scotch pine, Norway spruce and hemlocks or junipers. Prices will range from \$25 to \$30 for the smaller trees, three to four feet up to \$35 or \$45 for five, six and seven-foot trees to well over \$100 for trees of size—10 to 12 feet. The large trees are riskier to use indoors as they are heavy to handle and difficult to keep moist. Before deciding on a live tree, select the advantageous spot where the young evergreen will have a major role in its future life. It could be a specimen plant, a terrace focal point or a screen plant. One of the most delightful suburban hedges in memory was one made up of live Christmas trees over a period of several years. The family selected young hemlocks each year and planted them one by one along their property line to block the view from the neighbor's two-car garage. The oldest trees are at the back sloping down to the newest from last year's Christmas. With little expense and a few years of patience, the home now has a pleasant evergreen screen. As the hedge fills in and matures, the family plans to top it at five feet and prune it semi-annually to maintain that height. Once the decision has been made for a live tree, the planting hole should be dug now, while the ground is still open and workable. Estimate the size of the rootball and dig the hole wider and deeper. Fill it with leaves, straw and cover the pile of dug-out soil with more straw and protect with several old tarps so the ground does not freeze. City terrace gardeners will have less work. They pick out a large planting tub to fit the root ball, purchase extra soil and plant the tree when the holiday is over. Some nurserymen may be willing to keep the tree on reserve in their lots until just a day or two before Christmas. If the tree has to be brought home, then keep it outdoors in a sheltered spot, perhaps near a breezeway, by the garage or tuck it in a sheltered corner of the terrace. The root ball will have to be kept moist, especially if the weather is bright, windy and sunny. Also, be sure that the root ball and/or burlap covering does not freeze to the ground. Indoor life is a bit of a shock to a hardy, rugged outdoor plant. The fewer days the plant has to endure dry heat and warm room temperatures, the better. Since Christmas will be on a Saturday this year, all would be splendid if the tree could be brought inside for trimming on Friday and planted outdoors permanently midweek before the New Year.

Questions/Answers

AMARYLLIS CARE. After my amaryllis bulb put them in a dark closet bag for several months. I'm in a sunny window and they are coming out but no flowers. Did I do wrong? Mrs. Nel. A common error of the learning to raise amaryllis to grow the bulb. After a bloom, the bulb must be grown, that is the leaf you maintained to renew the bulb the new flower stalk. When the bulb fades, cut the stalk but continue to water for several months. For a planted bulb which will be months or so, the foliage of water the bulb regularly. In summer, begin to dry the reducing watering—until the leaves will wither. Store the bulb in its pot for period until early December. A large bulb in a pot will grow larger than the one in a growing. NORFOLK ISLAND PINE. My Norfolk Island pine too tall. Can I cut off the top to start a new plant? M. Harman. The Norfolk Island pine (Acacia) was discovered in Cook in the Philippines as a true pine. The tree grows to be roundtopped and pres bright place to grow during months. When mature low drop off, no new leaves will form the trunk. The top is difficult to cut off. The best course, or pinch out the center growth of a large tree, and it is double crown at the top. No tree cannot be cut down in its of its rebranching again as the tree is propagated from SENSITIVE PLANT. How can I encourage seed on the sensitive plant? I encourage seed to form. Palla. The sensitive plant (Mimulus) is a favorite with biologists. The plant responds to touch its stem and folds up its leaves. It is a native of Brazil old tarps so the ground does not freeze. City terrace gardeners will have less work. They pick out a large planting tub to fit the root ball, purchase extra soil and plant the tree when the holiday is over. Some nurserymen may be willing to keep the tree on reserve in their lots until just a day or two before Christmas. If the tree has to be brought home, then keep it outdoors in a sheltered spot, perhaps near a breezeway, by the garage or tuck it in a sheltered corner of the terrace. The root ball will have to be kept moist, especially if the weather is bright, windy and sunny. Also, be sure that the root ball and/or burlap covering does not freeze to the ground. Indoor life is a bit of a shock to a hardy, rugged outdoor plant. The fewer days the plant has to endure dry heat and warm room temperatures, the better. Since Christmas will be on a Saturday this year, all would be splendid if the tree could be brought inside for trimming on Friday and planted outdoors permanently midweek before the New Year.

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Questions

AMARYLLIS CARE

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Christmas Tree

It's a good investment for... money spent... but pays dividends...

NORFOLK ISLAND PINE

My Norfolk Island pine... too tall. Can I cut off... it to start a new plant...

SENSITIVE PLANT

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When the tree... doors, plant it... level it was in...

National Park Service

Mar-a-Lago. He reports that a trust fund of General Foods stock that Mrs. Post left to operate the estate does not cover all expenses.

Earlier this year the Park Service asked Congress for permission to return Mar-a-Lago to the Post heirs, but the bill died in committee. Now, with a new Administration about to take office, Mr. Wilson says:

"We have not yet decided how we're going to go on this for the next year."

Women Troopers

Not until January 1974 did the New York State Police get around to graduating its first class of troopers with women. Of the four women in that class, one—Regina M. Robbins, a Syracuse University graduate—received a

Follow-Up on the News

revolver for achieving the highest academic record among the 124 fledgling troopers.

Trooper Robbins, 26 years old and unmarried, is now assigned to Thruway patrol out of Albany, and, except for the need to dispatch animals on "a couple of occasions," has not fired her service weapon on duty.

"One of the most rewarding and exciting feelings," she finds, "is receiving thanks from someone—be it verbal thanks or just a smile—when you return stolen property to them or help them at the scene of an accident."

Only one other woman besides the original four is on the state police force today.

Coral Menace

For ages, the crown of thorns starfish, which has been known to feed on coral, had led a reasonably discreet life in the Pacific. But in the middle 1960's it was reported to have suddenly become prolific, with a greed to consume coral.

Vast stretches of coral, from the Great Barrier Reef off Australia to reefs around the Hawaiian Islands, were reported devastated in 1963. The United States dispatched scuba divers with poison guns. They wiped out thousands of starfish.

By 1972 the threat appeared to have abated—at least around Hawaii. But

Bootleg Cigarettes

There are up to 26 cents in taxes on a pack of cigarettes in New York State. There is a total of 3 cents in taxes on the same pack in North Carolina. Consequently, bootlegging of cigarettes from North Carolina into New York State is an \$85 million tax-evasion problem each year. Nine months ago a new state task force was set up by the Department of Taxation and Finance to stem the illicit traffic.

With 65 investigators and a tight budget, the task force is "just barely holding the line," reports its director, Alfred Donati Jr. The break-up of a tax-stamp counterfeiting ring in Queens brought all counterfeiting to a "screaming halt," he notes, but "the boys are back in business again."

RICHARD HAITCH



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Others

THE 65TH APPEAL

The New York Times Neediest Cases Fund, established in 1912 by the late Adolph S. Ochs, then publisher of The Times, has received contributions totaling a total of \$3,630,881 distributed among three private social-service agencies.

Since then, the number of agencies has grown to eight, and the fund, which has raised millions of dollars, has helped tens of thousands of individuals in the metropolitan area.

Today The Times open its 65th annual appeal only in the columns of The Times. There will be no outside solicitation of any kind, and the administrative expenses in connection with the appeal will be borne by The Times.

Your contribution to this annual Christmas appeal will help support the work done by the agencies. Some of their projects are described in this page, others will be detailed on the two Sundays. Reports on fund collections will appear daily.



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Sheriff, on Job At 90, Recalls 'Busting Stills'



Albert Potter

PIKEVILLE, Ky., Dec. 4 (AP)—Albert Potter speaks with more than 70 years of experience when he says being a deputy sheriff "can be a right smart headsche."

Mr. Potter, a deputy in Pike County, will be 91 years old on Jan. 1. The Federal Bureau of Investigation says he is one of the oldest officers in the country.

Mr. Potter no longer works a regular shift, but he is still an official deputy with badge and gun. His retirement from active duty has been gradual over the last few years but people still come to him for advice on law enforcement matters. Mr. Potter, who is unpaid, receives Social Security.

His career has taken him across the hills of eastern Kentucky hundreds of times in search of what he termed "outlaws and bad men."

Started Career at 19

"I started sheriffin' in Letcher County when I was 19 years old. I joined up with some Federal revenueurs," Mr. Potter said. "I was pretty young then. They [Federal agents] used to come in here about 15 or 16 men in a group and go out cutting those stills in Johnson, Floyd, Knott, Pike and Letcher counties.

"When I first started I'd keep the horses for them when they'd go on a raid, and later I helped 'em bust up some stills," he said.

Moonshining is not what it used to be in eastern Kentucky, Mr. Potter said. "Nowadays, they've got a law to protect the outlaws. An officer don't have much right now, but when I started and we was on horseback, you had to protect yourself," Mr. Potter said.

Mr. Potter settled in Pike County when he was about 30 and has been a deputy sheriff ever since.

"I was elected once as constable back when you were allowed to have constables, but they made away with that law and they don't have nary constables now," he said.

Many times, Mr. Potter said, the duties of a deputy sheriff involved as much marriage counseling as law enforcement.

"You take a woman when she takes a notion to get mad at her man for gettin' drunk," he said. "Why, she'd get a warrant for him and I'd go talk to them and get them to make friends. I had pretty good luck with that."

Giving Help Becomes A Reward In Itself

By LESTER PERRY
Executive Director, Brooklyn Community Service

Mr. and Mrs. Murray Lee parents in our agency, were in October for giving a foster child over a year. Addressing 100 four at a dinner then, Mr. Lee said not ask what we but the children. Rather, we what the children have done.

It is because I so firmly believe giving to others is an exciting both the giver and the receiver that I am so grateful for this opportunity to tell you how your contribution to this appeal affects the lives of thousands of persons who are helped from our agency.

The Brooklyn Bureau of Community Service is a multiple-service agency offering foster care to children, psychiatric counseling to individuals and families in a mental hospital. A broad range of social services is available to the handicapped, including work in sheltered workshops, job training, home-making training in a equipped model apartment, counseling and a free summer camp for the handicapped.

The people who ask for help are blind, mentally retarded, orthopedically disabled, deaf, adults and children. About 10,000 people are served by the Brooklyn Bureau each year.

Gaining Personal Satisfaction

Robert K., who is married and has been in an institution for 10 years, recently discharged, he is now working in our agency. He says that he could be useful to our work-training service for the handicapped during the last few years. He is a changed person, and is making progress, eager to do more. He is a transformed man, and is a thousand times more useful than a thousand severely handicapped persons who come to our programs who come to us to do something useful, to earn money.

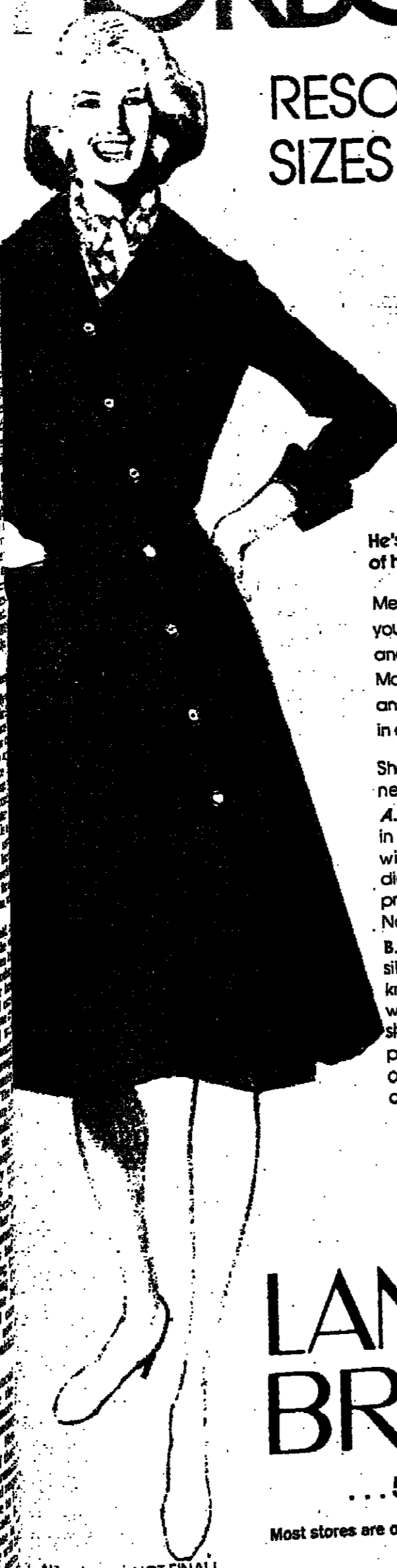
When Clara, 6 years old, the Bureau's attention to her hospital bed. She had been by her emotionally ill mother now with a loving foster mother provide the affection and care she needs to help her progress in her first years. Social workers of her children carefully monitor our progress and help her progress whenever her mother's attention is too frightened to bear.

Bureau provides foster care for abandoned, neglected, and abused children living in the wards of Kings County. Jeanne, 19, is severely mentally retarded and has cerebral palsy. She is bound and has great difficulty in the movement of her hands. Her life has been one of stimulation. Her parents permitted her to do anything she wanted to do. In our Independent Living Program, she is learning to cook simple dishes and to meet her personal needs. She is a woman with a much more active life.

This is a time of opportunity for voluntary agencies like the Bureau. We must do more for people in a shrinking economy. I believe that we should share a special vision of the future in which people live more productively with their disabilities. Many things will have to be done before we achieve this vision. We are certain that some of the things go wrong and the things you can help us to help people by making your contribution to the more active decisions you have made.

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Designer Shoes on Two:

Selected items by each designer. David Evins now **39.90** were 65.00, Vittorio Petrini now **39.90** were 69.00, Garolini now **29.90** were 46.00, Margaret Jerrold now **29.90** were 42.00, and Joan and David now **29.90** were 44.00 and 50.00. Second floor, Fifth Avenue, selection at branches.

Tailored and Casual Shoes:

by Jack Rogers now **24.90** were 35.00. Shoes by Aigner and Nina now **24.90** were 38.00, by Selby now **21.90** were 33.00. Oldmaine Trotters now **21.90** were 32.00. Second floor, Fifth Avenue, selection at branches.

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'Team Defense' Uses New Methods To Avoid Death Penalty for Clients

By The Associated Press

ATLANTA, Dec. 4—In February, three men were charged in the shooting death of Ed Giddens, the police chief of Ray City, a small, south Georgia town.

The case is what Millard Farmer, the Atlanta lawyer defending two of the men, describes as "the toughest in Georgia right now," both because public passions were aroused and because Mr. Farmer's clients have made statements about the killing.

But the lawyer, who says he has defended some 70 capital cases without seeing one client receive the death penalty, believes that the electric chair can be avoided this time, too.

Mr. Farmer is the head of Team Defense, a recently formed group of lawyers and social scientists who plan to use relatively new trial techniques in an effort to avoid executions, even in supposedly hopeless cases.

The Atlanta-based group is sponsored by the Southern Poverty Law Center, a nonprofit foundation that has litigated issues affecting the poor since 1970.

Team Defense was formed shortly after July 2, the day the United States Supreme Court ruled that death penalty laws in Georgia, Florida and Texas were constitutional. Thus far, none of the 11 cases in which the group has become involved has gone through a complete trial, but its techniques have been used in several cases.

The techniques include these: 1) Appealing to logic rather than compassion in arguments against the death penalty.

2) Prolonging trials to allow jurors to become well acquainted with defendants.

3) Using a proliferation of motions to "capture the atmosphere of the trial" for appeal, if necessary.

4) Using social scientists to assist in challenging the composition of jury pools and evaluating the character of prospective jurors.

Team Defense plans to go to trial in six or seven cases a year, Mr. Farmer

said, and in most of its cases the defendants, who are often poor and black, will have committed the crimes.

The key issue, therefore, will be whether the defendants live or die.

In short trials, jurors "can't possibly know anything about the defendant or the reasons for his actions," Mr. Farmer said. "The only things they see are the gruesome facts of the crime." Therefore, the group hopes to stretch trials out to 30 days, perhaps longer.

In traditional death cases, defendants usually do little. They seldom testify, and sometimes do not even converse with their lawyers, Mr. Farmer said. But the team's clients will be the focus of their own defense, actively questioning jurors, making decisions about their cases and in nearly all instances testifying in their own behalf, he said.

Even when a defendant admits his role in a crime, he becomes more a person to the jury, Mr. Farmer says, and that change could save his life.

The team also wants long trials so prosecutors will be more cautious. The theory is that if a prosecutor is faced with a defense that plans to fight the case tenaciously, filing motions at every turn, he will be less apt to oppose a plea bargain.

The group will not use impassioned speeches against the death penalty, Mr. Farmer said, because that approach no longer works.

It will instead argue, through a panel of experts brought in for each trial, that the death penalty is not a deterrent. In March, such a panel testified in the penalty phase of a Houston murder trial in which both the prosecutor and the defense attorney said they expected the death penalty.

But the jury refused to impose the death penalty (it was deadlocked 7-to-5 for life in prison) and the defendant subsequently was sentenced to three consecutive life terms in prison and eight 50-year sentences.

How to have an art-full weekend

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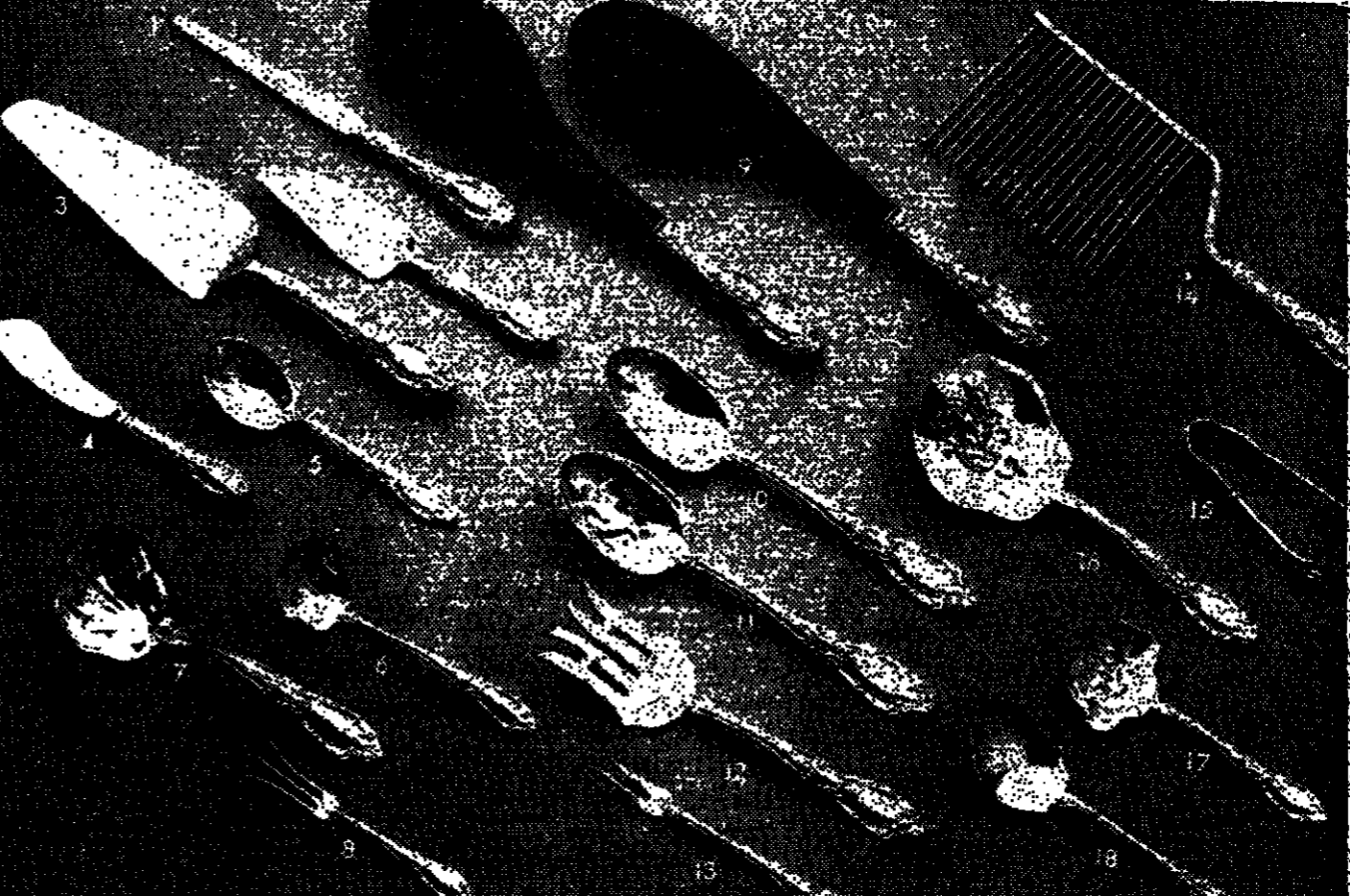
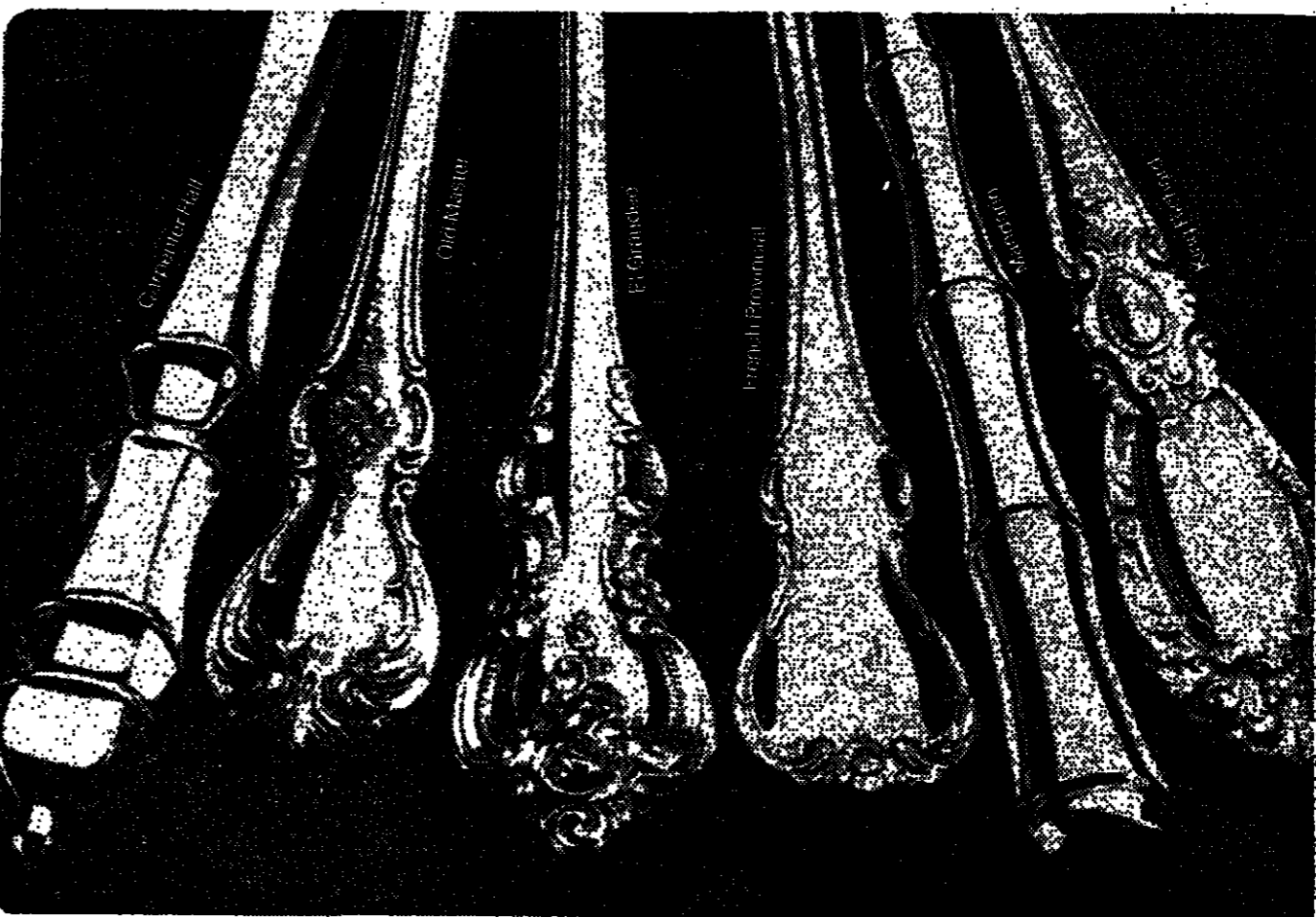
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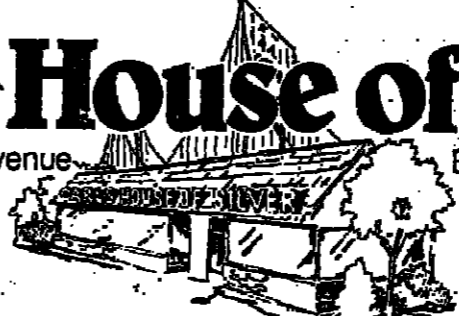
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2. Cheese Serving Knife	\$11.83	\$13.42	\$15.02
3. Pie or Cake Server	\$14.79	\$17.06	\$19.34
4. Butter Serving Knife, HH	\$12.06	\$13.42	\$15.02
5. Sugar Spoon	\$14.11	\$15.70	\$17.97
6. Cream or Sauce Ladle	\$14.11	\$15.70	\$17.97
7. Gravy Ladle	\$28.44	\$31.40	\$34.81
8. Lemon Fork	\$ 8.65	\$ 9.78	\$10.92
9. 2-pc. Salad Set	\$25.94	\$29.58	\$33.22
10. Tablespoon	\$25.94	\$29.58	\$33.22
11. Tablespoon, Pod	\$25.94	\$29.58	\$33.22

SERVING PIECES*	GROUP 1	GROUP 2	GROUP 3
12. Cold Meat Fork	\$28.44	\$31.40	\$34.81
13. Olive or Pickle Fork	\$ 9.55	\$10.92	\$12.29
14. Cake Breaker	\$21.39	\$25.74	\$30.09
15. Sugar Tongs	\$17.29	\$19.57	\$21.85
16. Flat Server	\$31.85	\$35.95	\$40.05
17. Bonbon or Nut Spoon	\$11.83	\$13.42	\$15.02
18. Jelly Server	\$14.11	\$15.70	\$17.97
Not Shown:			
19. Derrisasse Coffee Spoon	\$ 8.63	\$ 7.74	\$ 6.85
20. Cocktail/Oyster Fork	\$ 9.55	\$11.38	\$13.21
21. Roast Carving Set, Lg.	\$81.90	\$98.45	\$115.00

*All pieces not made in all patterns.

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New York found a new Jew

RAIN AND WIND COMPLETE FARMLANDS

Is Lost at Rate of a Fifth of an Inch a Year, Conservation Chief Says

By SETH S. SING
Special to The New York Times

JOHNS, Dec. 2—The state of Iowa contains some of the richest soybean land in the world, but it is losing a twelfth of an inch of its topsoil every year.

40 years of Government provided millions of dollars in Government money for soil conservation, barely Iowa's cropland is adequately today against erosion from rain.

In many areas of Iowa there are to eight inches of topsoil, some there is even less. Some are really startling figures when you see them," said William H. Greiner, director of Iowa's State Department of Conservation. "If erosion on the cropland isn't checked, the topsoil will be gone from it in a century."

100 years ago, when pioneer families were settling the prairie soils, Iowa had 16 inches of topsoil.

According to surveys made by the Department of Soil Conservation, the rate of loss is about 13 tons an acre each year. But in the rolling central and western Iowa, the rate reaches 25 tons, Mr. Greiner said.

Another way to look at it is we're losing an inch of topsoil every 12 years.

"Another is to consider that an inch of topsoil is the equivalent of 230 bushels. So on a lot of land the soil loss is about 13 tons of corn yield about 100 bushels to a farmer is losing two bushels for every bushel of corn he produces.

Soil that is washed away is lost to drainage ditches or into the river systems. This is beginning to be serious sedimenting in the small streams and some of the farm ponds.

It is also the added problem of chemical fertilizers Iowa farmers use. Greiner said. "A lot of these fertilizers are carried into the streams and lakes."

After one of the driest on record, 1975, 2.7 million acres, much of it the flattest and most fertile areas, were damaged by wind erosion.

Damage in Great Plains
The vast rectangle of Great Plains from Texas to the Canadian border, 6.1 million acres of wheat land was damaged last spring by wind erosion. Six months have been the driest in the history and the danger of more erosion this winter is increasing.

Soil loss from water erosion has accelerated in the last three years. The number of acres Iowa farmers have been planting, under the farm price-support programs until 1974, Midwestern farmers set aside a percentage of their land each year to be eligible for crop insurance.

Usually set aside the poorest land, Greiner said in a recent interview, that helped conservation because it was usually the land that had been plowed up any time.

Since planting restrictions have been lifted and grain prices have gone up, most farmers have been planting every acre they own or can rent. Now, there are now at least 10 million acres planted in erosion-prone crops than there were 10 years ago.

In the western wheat areas, many farmers who had been following half the acre a year to increase its fertility, planted fence-to-fence in the last year. This has left much of this more vulnerable to wind and water erosion.

The State and Federal soil conservation agencies believe that more than 6 million acres of erosion-checking terraces must be built on Iowa farms and at least 15 million acres of cropland must be contoured and tilled according to the best techniques if the loss of topsoil is to be reduced.

Terraces to check gully erosion are constructed, water courses are planted in grass, and more hill country could be returned to pasture, the authorities say. And more farmers will have to be persuaded not to plow under all the stubble on their land each fall or not to plow in the winter.

It would cost at least \$2 billion, Mr. Greiner estimates.

Far beyond the \$4 billion Iowa State is available this year to help farmers pay the costs of approved conservation practices. The Agriculture Department allocates between \$6 million and \$10 million in Federal funds each year in the costs of the conservation practices that it approves in Iowa.

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MEXICAN-AMERICANS FACE LOSS OF SCHOOL

Campus in Oregon Is to Be Sold - at Auction by Government, the Holder of a Mortgage

Special to The New York Times

MOUNT ANGEL, Ore., Dec. 4—Four years ago, Carlos Manriquez was working in what he considered an unpromising job in an eastern Oregon mill that manufactured wooden moldings. Today, the 43-year-old Mexican-American is one of 65 full-time students at Colegio Cesar Chavez, the only Chicano college in the country.

But the promising future Mr. Manriquez sees for himself is threatened by the college's longstanding debt to the Department of Housing and Urban Development.

The department plans to sell the college's campus and buildings at auction next month to satisfy a \$1 million mortgage that the Chicanos took over from their school's previous owners.

In 1972, Mr. Manriquez's hands were so badly injured in the mill that his doctor told him he would be unable to do heavy work. At a friend's suggestion, he entered a public community college but found that his teachers and fellow students did not understand his approach to art—his chosen field.

"I tried to bring art from the Chicano perspective," he said. "They didn't receive it."

Early this year, looking for alternative education, he joined what had become a cause celebre in this city 40 miles south of Portland. He expects to receive a bachelor's degree next June.

Dispute With the Government

Mr. Manriquez, his fellow students and the college administrators are embroiled in a struggle with the Federal department that began in 1973 when the Chicanos accepted the insolvent college from the Order of Benedictine Sisters.

At least three times in as many years, the college has approached the brink of dissolution because it could not pay off the debt. Each time it has survived by negotiating payment plans with the Federal Government. But it has been unable to make enough payments.

The Benedictine Sisters opened Mount Angel College in 1888 as a school for women. It became coeducational in 1958. Ten years ago the sisters received loans of \$1.6 million from the Department of Housing and Urban Development to build dormitories for what was then an increasing enrollment.

The enrollment reached a peak of 370 students in the late 1960's and then declined. The college changed its focus toward the 25,000 Spanish-speaking people in the farming communities around Mount Angel, but the enrollment continued to drop. The school, which had 85 students, lost accreditation in the spring of 1973.

Chicanos Take Over

On Dec. 12, 1973, the Chicanos who had been organizing cultural and educational centers in the area took over the college, assuming most of the debt and naming it for the leader of Mexican-American farm workers in California. The school began with 63 students.

It adopted what it called a "college without walls" concept in which students, who pay tuition of about \$2,000, earn credits working for various organizations in Portland and elsewhere.

In addition, the students are required to complete normal academic courses. Their progress is reviewed by a committee composed of faculty and students, to whom each student must present a portfolio of reports on his activities.

For example, Mr. Manriquez earned credit by spending last summer teaching art to Chicanos in California.

The concept caused some hesitation in the Federal Office of Education, which delayed financial aid to the college until after June 1975, when the school received provisional accreditation as a four-year liberal arts college.

Public and Private Aid

Last year, the college received about \$170,000 in aid from the Federal Government. It has received a total of about \$360,000 in public and private assistance this year, and is applying for at least \$1.5 million in Federal and private aid for next year.

Several times in the last two years, the college's administrators have tried unsuccessfully to have Carla A. Hills, Secretary of Housing and Urban Development, use discretionary powers to declare the campus surplus Federal property and give or lease it to the college.

Last August, the department announced that it would sell the property. The formal procedure for the auction will begin in mid-December, with the sale expected about 45 days later.

Despite the years of adversity, Celedonio Montes, the college's director of administrative affairs, remains optimistic that the campus and buildings can be saved.

Other Bidders Involved

He and other college representatives plan to go to Washington to seek help from Congress and representatives of the incoming administration. They hope to receive a long-term lease arrangement for the property.

"I'm very confident that something can be worked out," Mr. Montes said. "There's no way that we'll give up the colegio."

But in Seattle, Monroe Watson, the department's assistant regional administrator for housing, who has been involved with the college's problems for years, said the process had gone too far and that the Government had no choice except to sell the property.

He said that 15 or 20 buyers were preparing to bid on the property and even if the college leaders were to raise enough money to pay the entire debt, they would have to compete with the other bidders.

"I couldn't deal directly with them because I would be cutting off other buyers," he said. "They would have to outbid 15 or 20 other guys."

And yet, Mr. Montes' optimism has spread through the institution.

"All of us feel bad about it," said Mr. Manriquez. But he added, "We're going to have to win. Even if we lose now, it's just the battle. The school will continue. The concept will survive."

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8-Domed Home Built to Resist Coast Quakes

HILLSBOROUGH, Calif., Dec. 4 (AP) —Rising from the earth like a cluster of giant warts, an eight-domed home has motorists rubber-necking and switchboards in this San Francisco peninsula community buzzing with calls from the curious.

"I thought it was some kind of nuclear reactor the first time I saw it," said a policeman who patrols the fashionable neighborhood where the unusual house is under construction.

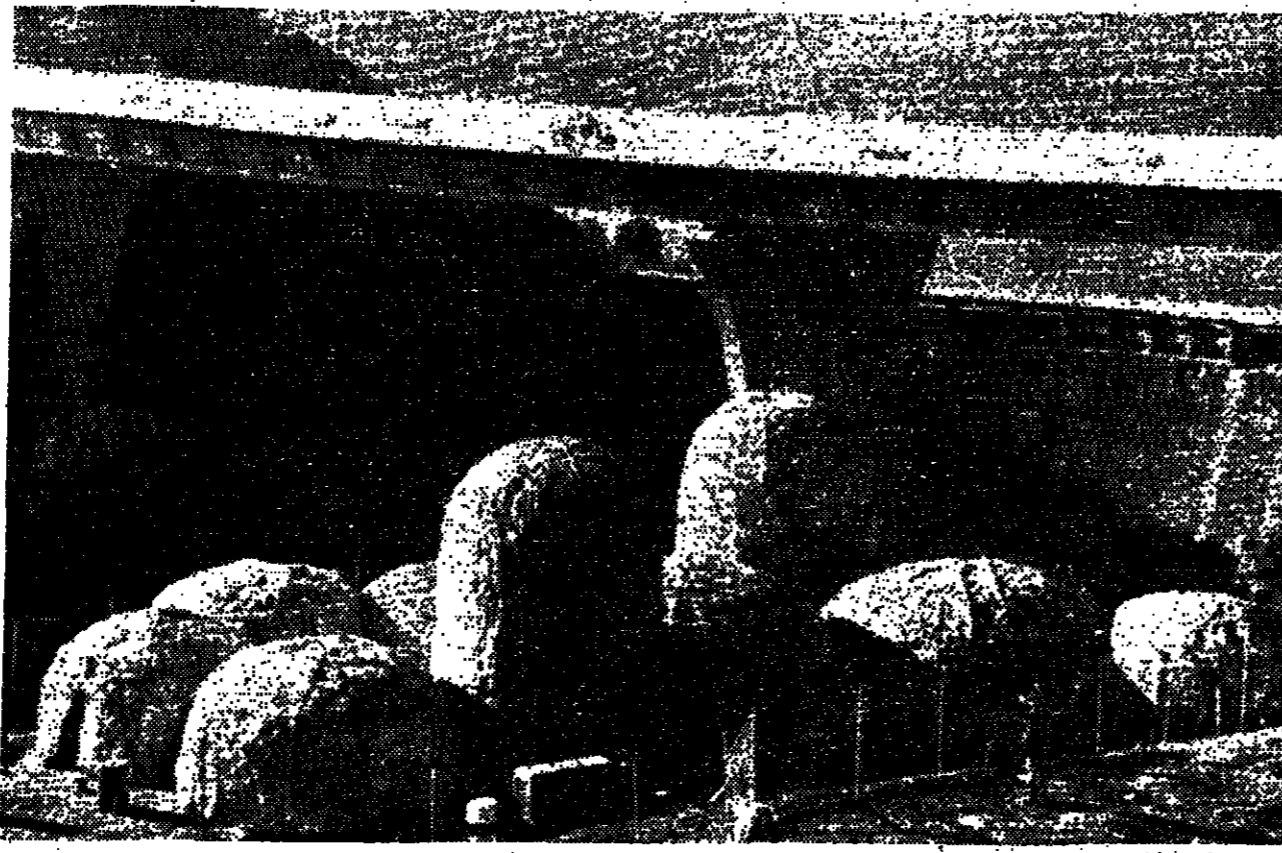
The eight connected domes that make up the house are nestled on a cliff shelf next to I-280. They are being built by Fame Homes of Hesperia, Calif., for Tyrone and Norma Thompson of Foster City.

Mrs. Thompson, northern California representative for Fame Homes, said that the house would have 3,100 feet of "living space," adding, "We don't define it as 'square feet,' of course."

With a concrete slab foundation, the domes—from 12 to 26 feet high—are formed by a cement-type mixture sprayed over inflated, balloon-like devices. They are reinforced by hemp mesh and steel rods.

The house, due to be completed early next year, is designed to resist fire and earthquakes.

Mrs. Thompson said that she planned to give lectures and hold group tours in the house while she, her husband and two daughters were living there.



Eight-domed house, designed to resist earthquakes, under construction near highway in Hillsborough, Calif.

Already, the switchboard at Hillsborough Town Hall has received numerous inquiries about the structure. Some neighbors have expressed excitement about the project, but one homeowner said he feared it would turn the neighborhood into a tourist attraction.

"I think the house is exciting, but I'd hate to think this place is going to be invaded every weekend by hordes of Sunday drivers," said the neighbor, who asked to be unidentified.

The Thompsons estimated the eventual value of their home at \$250,000

to \$300,000. But Mrs. Thompson said that, depending on location, prices for other models would range from \$79,000 to \$400,000.

A test model of the domed house was installed earlier in the Mohave Desert.

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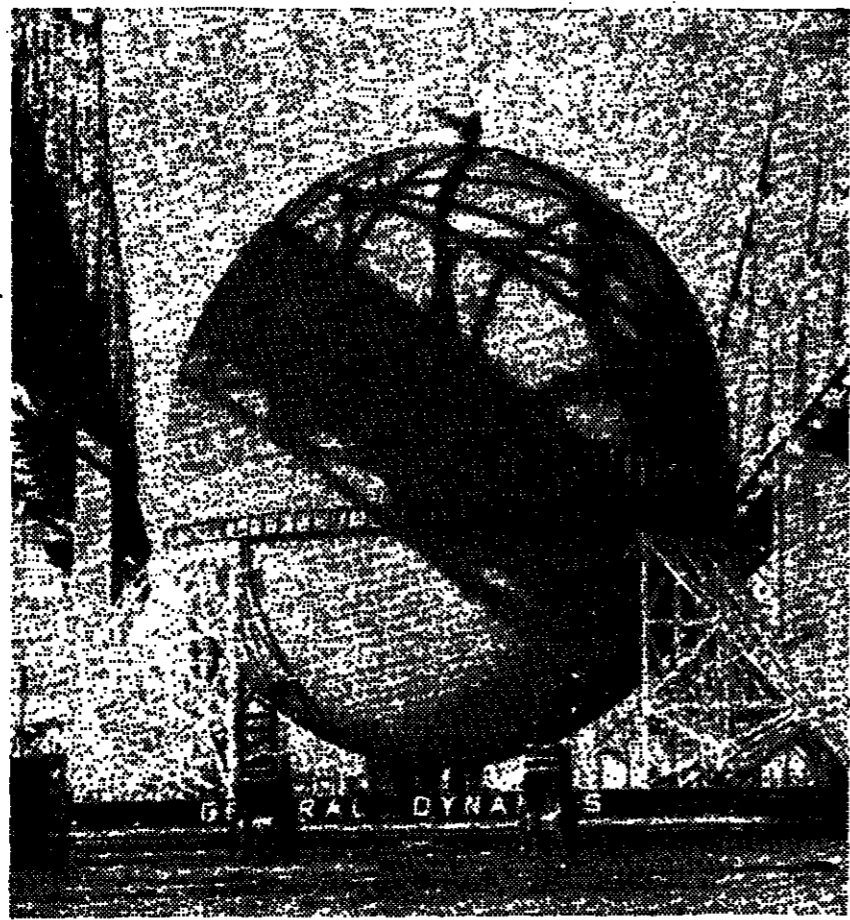
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Oregon Towns 'Find' School Money

EAGLE POINT, Ore., Dec. 4.—Schools in this southern Oregon city are to reopen Monday after being closed for 33 days for lack of money.

The school board has discovered that it can spend \$200,000 in unemployment compensation payments that will not come due until after July 1, when the district expects to have new money available.

Meanwhile, the La Grande School District in eastern Oregon prevented the closing of its schools last week through a local fund-raising effort and because the school board altered its accounting system to use the same unemployment compensation funds.

Schools in a third, financially strapped district—Cottage Grove—remain closed, but officials are considering putting off the unemployment compensation payments there as well.

All three districts, which have been unable in repeated attempts to gain approval of operating levies, are counting on the voters' approval Jan. 11, the next legal day that an election can be held, or new tax money for schools.

The unemployment funds that are to be used come from contributions that the districts would accrue in April, May and June of next year. Because the districts are either on, or have been switched to, a cash accounting basis, they will not have to pay the bills until the next fiscal year.

In Eagle Point, the approximately 2,200 remaining students—about 600 have left

the schools during the closure—will go to classes through much of what would have been their Christmas vacation.

The district's expenditures will be limited because of the loss of almost a dozen teachers and because other expenses, such as transportation for athletic teams, will be curbed. On Jan. 11 the district's voters will be asked to approve an operating levy of about \$2.4 million.

Businessmen Raised \$75,000

In La Grande, a group of businessmen raised \$75,000, and the district deferred \$120,000 of its other bills. Schools for the 2,900 students are to be open through Dec. 17 and during the first week of January.

Several days ago, the school board altered its accounting system from an accrual basis to a cash basis to take advantage of \$200,000 from the unemployment reserve. The voters will be asked to approve a \$1.4 million levy on Jan. 11.

In Cottage Grove, where classes for 3,400 students closed on Nov. 24, the school board, which operates on a cash basis, is to consider next Tuesday whether it, too, should use the unemployment money. The district will seek approval of a \$2.8 million levy next month.

Oregon's legislature, unlike those in most other states, cannot provide funds to school districts that fail to gain support from their local voters.

Officials in each of the districts have said that if the levies fail next month, there will be no classes for the rest of the school year.

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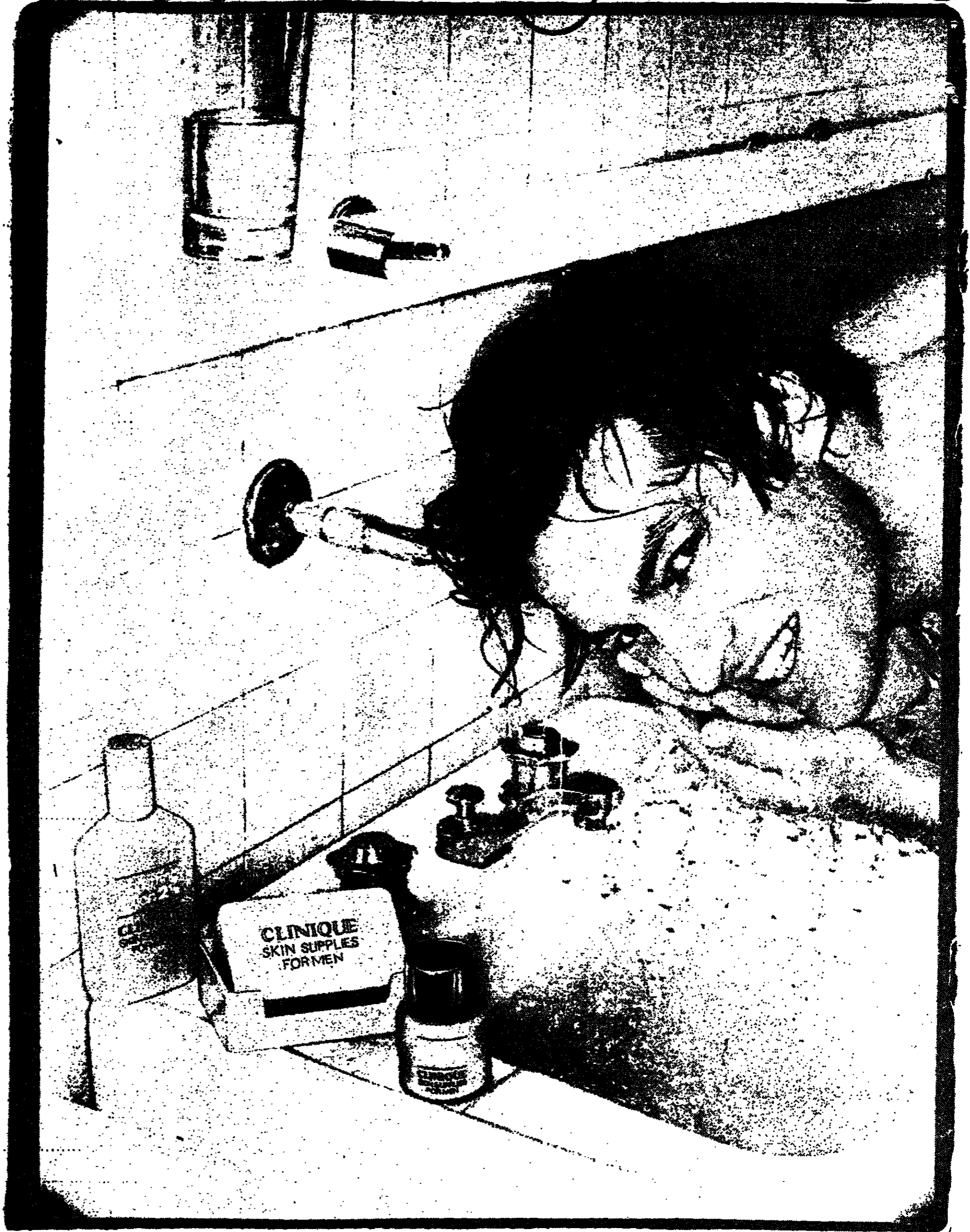
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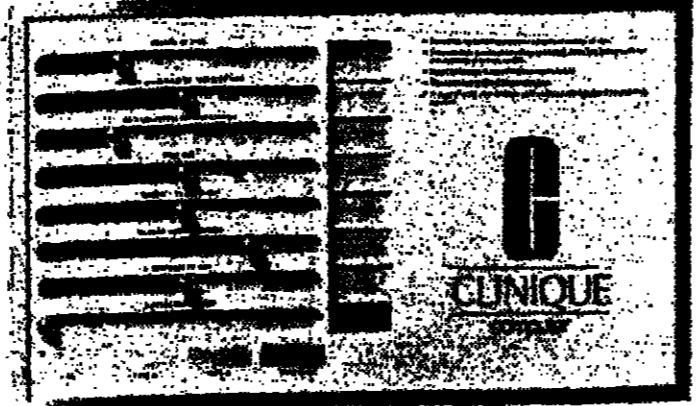
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EXPERTS FEAR LONG-TERM SHORTAGE

Continued From Page 1

...the cause for optimism. He cited Brazil, which had been consistently developing out of "poor country" status.

...he last 10 years, he said, Brazil experienced no significant increase in its domestic food crops. Over the same period, population has grown by 20 to 30 percent, driving up food prices and furnishing the food buying power for the poorest people. Infant mortality rates had been steadily declining, but as a result of malnutrition.

Setback in Brazil
...political and economic factors hurt Brazil, Mr. Chafkin said. Brazil has incurred such a massive debt that most of its agricultural production has been devoted to crops for export. For the decade of no growth in food, Brazil multiplied its production twentyfold. Much of that now yields 10 million tons for Japan used to produce Brazilians.

...economic and political constraints in a lack of farming know-how by many speakers as the factors causing malnutrition and

...eter Timmer, a food economist at Cornell University, for example, said the world already produces



Mayer expressed optimism about the world food situation.

...to feed the entire human population on a nutritionally adequate diet of 65 percent protein and 3,000 calories daily. "The major malnutrition affliction people," Dr. Timmer said, "is the mechanisms for distribution to this food. Distribution, not production, is the key."

...other speakers noted, it is only in the developed countries that we do not have enough to buy the land or fertilizer to grow their own, ordinary procedures would distribute the food

Politics and Economics
...difficulties in extending better methods to the developing world are also political and economic, speakers said. They include the lack of national leaders in poor countries who have little power from rural areas and therefore do little to help a lot of farmers.

...the discussion of the difficulty of bringing Western efficiency and skills to the poor countries, Dr. Bryson, the secretary of the British Council for the Advancement of Science and said in mock seriousness as an Englishman, he often wished he could get our hands on India.

...speakers said the political problem included the failure of the United States and other food exporting nations to develop goals and policies on food aid and the establishment of world food reserves.

...the most chilling forecast came from Dr. Bryson, the University of California climatologist who has been for some time that major shifts in the earth's weather patterns could occur and persist for many years, many of the major agricultural areas of the world.

Need for Climatic Stability
...Dr. Bryson noted that the years since 1950 produced the most unusual weather of the last thousand years. This period of sustained warmth and humidity around the world, contrasted with the cooler, drier and more variable weather patterns of the previous centuries.

...only in this unusual period of weather that agriculture blossomed to its present abundance and the world population began growing rapidly, he said.

...Dr. Bryson said new climate monitoring techniques indicated that this unusual weather might be coming to an end and turn to the more typical colder, drier weather of the earth.

...most likely thing is that the next years or so will be a climatic "normal time," Dr. Bryson said. "We must start to prepare for it."

'The Lifeboat Ethic'
...Americans Be Well Fed in a World," was the title of Dr. Hardin's speech. Dr. Hardin, an ecologist at the University of California, Berkeley, is well known as an advocate of "the lifeboat ethic," a theory that food shortages become more important in the United States should not grant food aid to other countries, but instead should permit famine to reduce the number of people in the world.

...Dr. Hardin argued, if the United States shares its food, Dr. Hardin argues, it will hurt this country's chance of survival in other countries merely postpone the famine later.

...Dr. Bryson listened politely as Dr. Hardin gave his speech emphasizing this "lifeboat ethic" but responded with numerous questions challenging the view. Standing in the audience that Dr. Hardin was speaking to, Dr. Bryson said that his views should have been heard long ago drew a strong applause.

...Dr. Bryson said that his views should have been heard long ago drew a strong applause.

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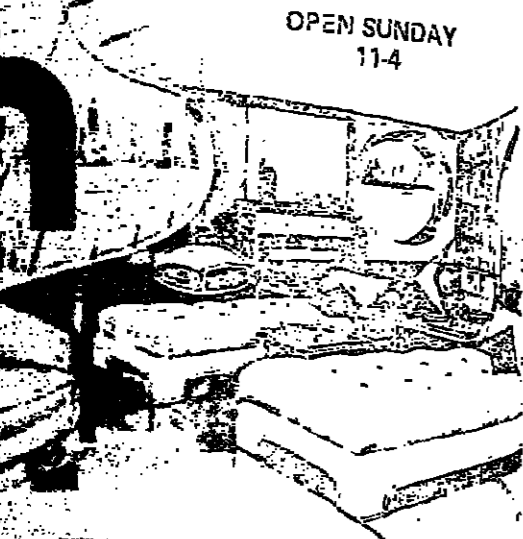
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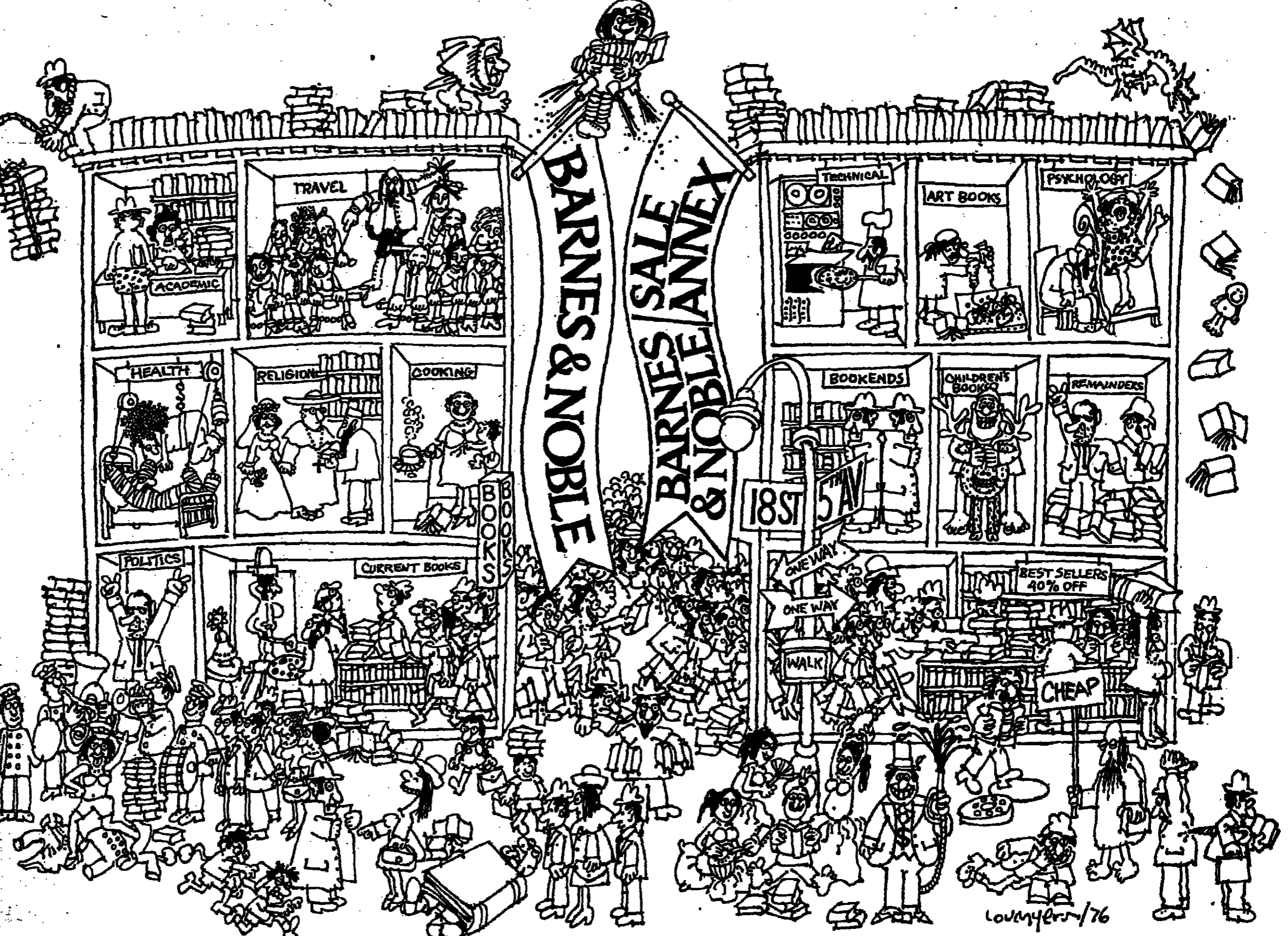
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Lefkowitz Joins County Chairmen In Backing Duryea for Governor

By FRANK LYNN

Attorney General Louis J. Lefkowitz, the highest-ranking Republican state official and a longtime close associate of Vice President Rockefeller, has joined his party's county leaders in touting the Assembly minority leader, Perry B. Duryea, for the gubernatorial nomination in 1978, even though Mr. Rockefeller has not been a Duryea fan in recent years.

"One of the outstanding candidates, if not the outstanding," said Mr. Lefkowitz last week of Mr. Duryea after it was reported that Republican county leaders were challenging Mr. Rockefeller's longtime domination of the party and in many cases lining up behind Mr. Duryea for Governor. Mr. Lefkowitz cited Mr. Duryea's "knowledge of state government, his effective campaign ability and his general popularity with the Republican organization."

Mr. Lefkowitz's praise was significant not only because of his close ties to Mr. Rockefeller and his own standing in the party, but also because relations between Mr. Duryea and Mr. Rockefeller have been strained since Mr. Duryea's indictment for election law fraud on the eve of the 1974 gubernatorial election campaign.

Mr. Duryea and his aides blamed Mr. Rockefeller and Mr. Lefkowitz for the indictment, which, although later dismissed, had the effect of eliminating Mr. Duryea from that race and clearing the way for the nomination of Mr. Rockefeller's choice, Malcolm Wilson. The enmity between Mr. Rockefeller and Mr. Duryea dates back to clashes between the two when Mr. Rockefeller was Governor and Mr. Duryea Speaker of the Assembly.

Joining in the praise for Mr. Duryea was another Manhattan Republican, Vincent F. Albano, the New York County chairman, who noted that he was one of Mr. Duryea's first backers.

"He's head and shoulders over any opposition," said Mr. Albano, echoing other county chairmen.

Although he is still serving a two-month sentence for tax fraud at the Federal detention center in Foley Square, City Councilman Matthew J. Troy was the beneficiary of a recent fund-raiser sponsored by Council colleagues and Queens businessmen.

Some 400 people paid \$25 each for cocktails and a buffet to raise nearly \$10,000 for Mr. Troy, who has to pay a \$5,000 fine and legal fees at a time when his Council income is dropping from \$34,000 as finance committee chairman to \$25,000 as a Councilman. In addition, his law practice is presumably suffering. The party was held at Antun's Restaurant in Queens Village, just a few blocks from Mr. Troy's home.

Senator James L. Buckley, who will be leaving the Senate next month following his defeat, is helping his top aide, Leonard Saffir, raise money to try to publish a daily newspaper in New York City. Mr. Saffir said that the newspaper, if it gets off the ground, would be conservative editorially, but nonideological in its news columns.

The Senator intends to sell his Washington home and to establish a family residence in Manhattan rather than at the Connecticut compound of the Buckley family. Mr. Buckley had used his sister's Manhattan apartment as a New York voting address and as a temporary pad when he was in the city.

His job plans are still uncertain but the Senator, who is 53 years old, does not intend to return to the family-controlled Catawba Corporation, an oil exploration and development concern. His former post with the corporation involved extensive worldwide traveling and Senator Buckley is not interested in that any more, Mr. Saffir said.

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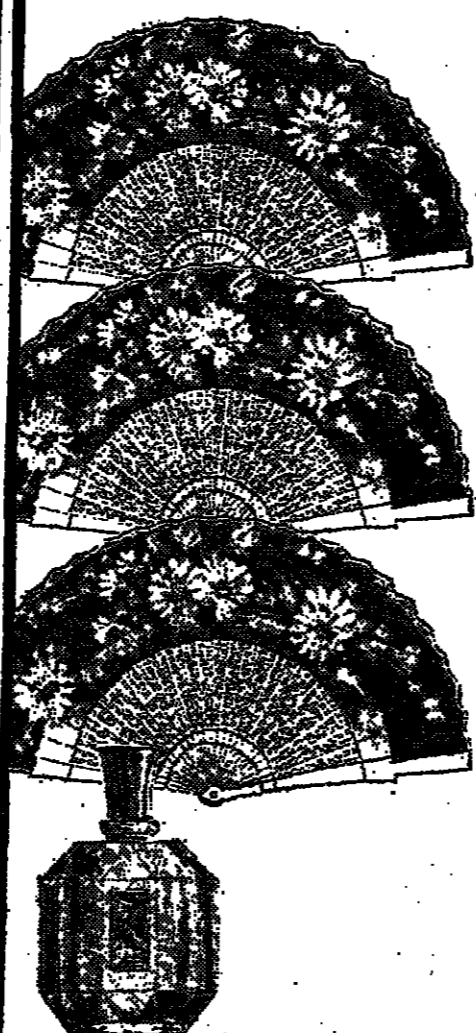
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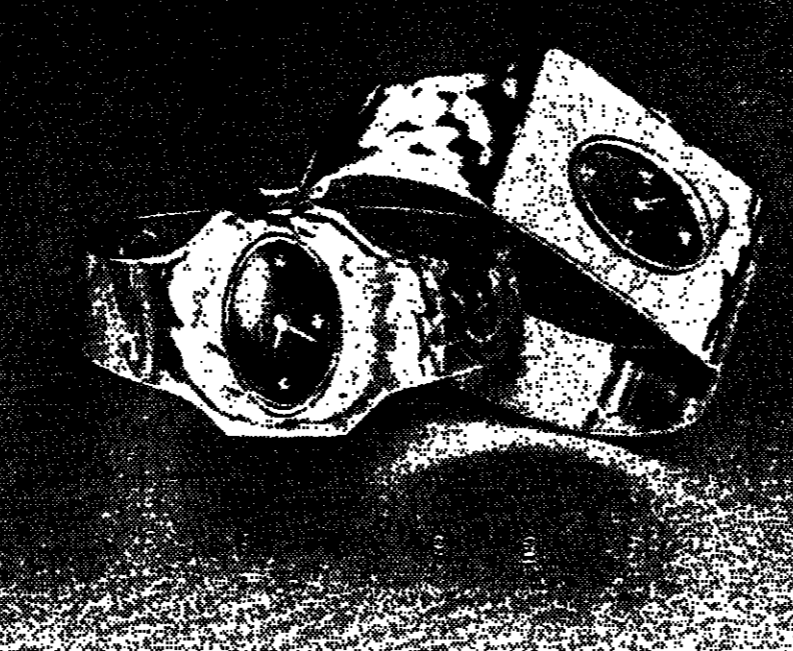
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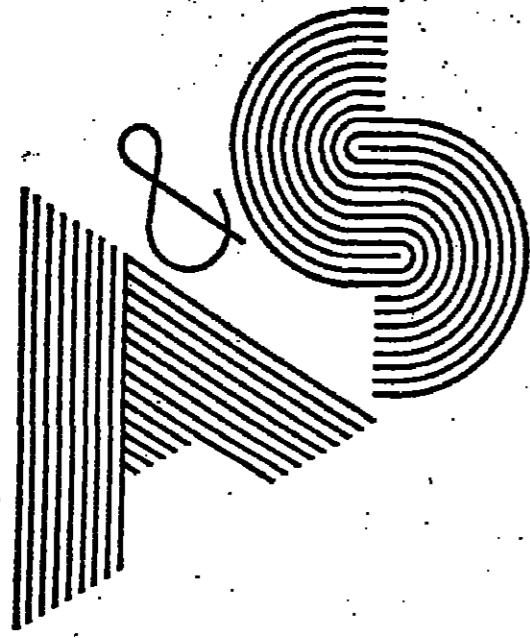


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Commuters Lose Honor System

NEW CANAAN, Conn., Dec. 4—An increasing incidence of theft brought to an end this week an honor system here under which commuters tossed coins into an unattended sealed cash box and picked up their morning newspapers.

The newspaper deliveryman who provided the papers, Peter Laskowski of Stamford, said that the system had been ended because customers were "walking off without paying for the papers, costing me \$5 or \$6 a day, or a total of \$1,500 in the past year."

Each weekday for the last decade, Mr. Laskowski arrived at the Talmadge Hill railroad stop here and put up stacks of 200 metropolitan dailies. Now, commuters will have to obtain their newspapers from coin-operated machines.

A year ago, Mr. Laskowski said, he began to find the box a dollar short, then as much as \$5 or \$6 short, "which means 30 or more customers don't pay for their papers." Mr. Laskowski, an unemployed computer programmer, said that his home-delivery service and the stand were his only source of income. The stand's profits are \$50 a week.

Mr. Laskowski said that he could not afford to pay someone to work at the stand while he delivered newspapers be-

tween 5:30 and 8 A.M. to his home-service customers.

He said that young thieves had on occasion pried open the cash box and taken all the money, but he attributed the small daily losses to an increasing number of dishonest customers.

"They will cause the majority of honest ones to lose the convenient service," he said.

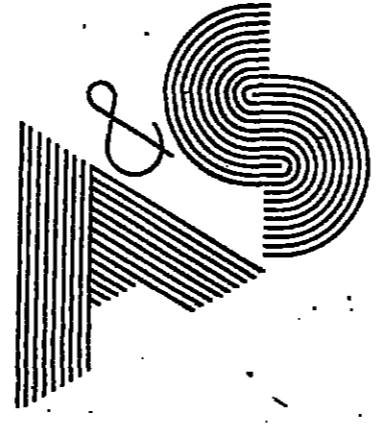
"I may lose as much as 30 percent of my profits, because machines operate only with exact change," he added.

He said that he had often told his neighbors and friends that "there's still an area where money and papers can be trusted with customers and no attendant, but now that's gone, changed by a few commuters who rip me off every day."

Two Canadians Held in Smuggling

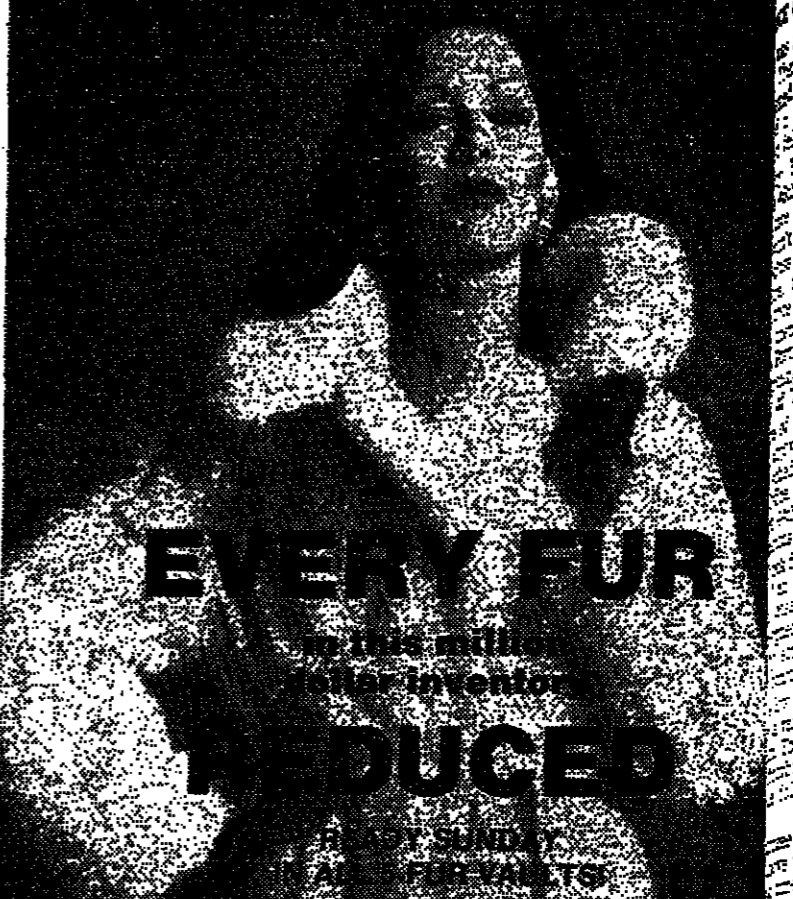
DETROIT, Dec. 3 (AP)—Two truck drivers were in Federal custody today on charges of smuggling counterfeit American \$20 bills into Detroit from Windsor, Ont. They are Antonio Brum, 25 years old, and Gil Silva, 24, both of Toronto. The arrest resulted from a tip supplied by the Ontario Provincial Police, who had the pair under surveillance for several months.

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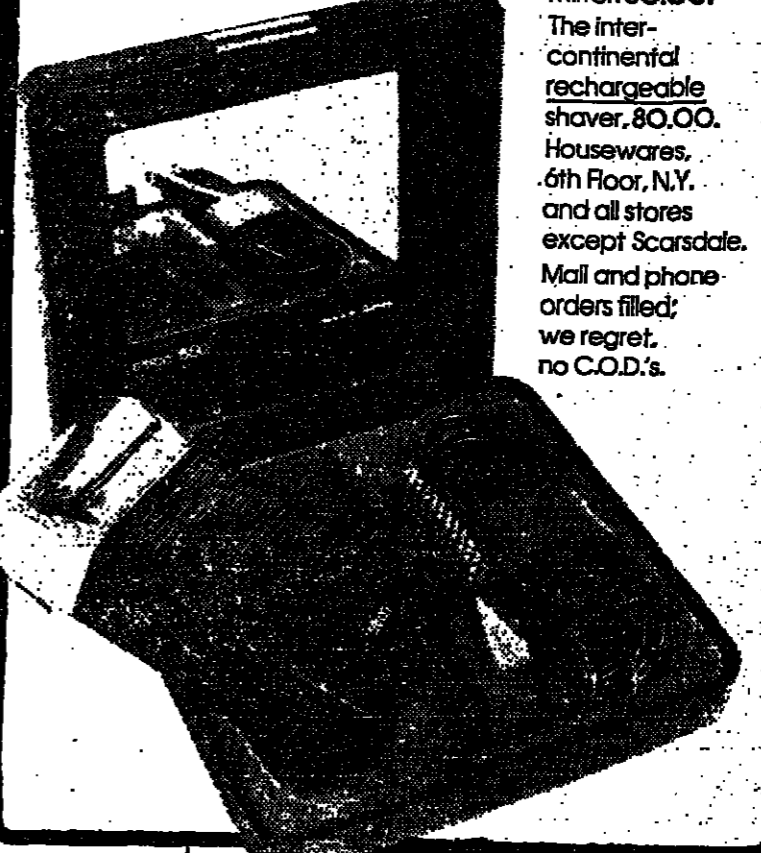
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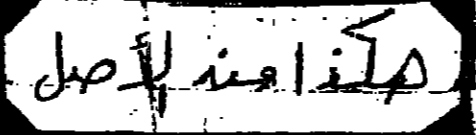
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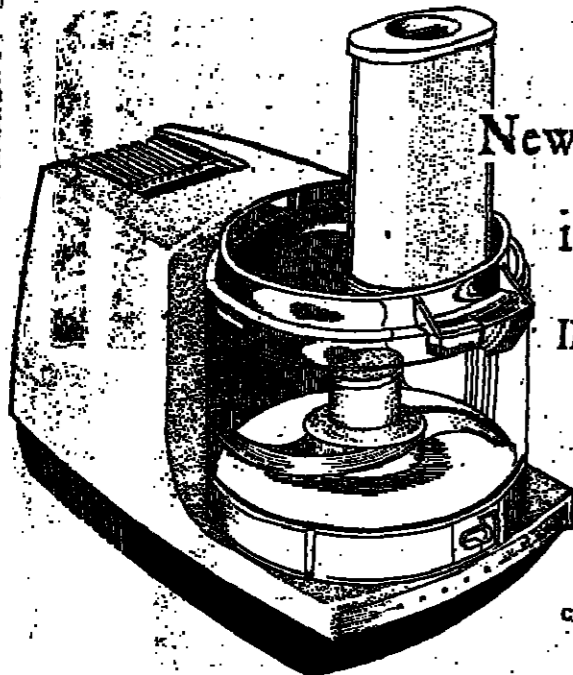
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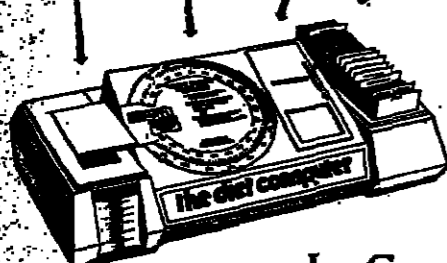
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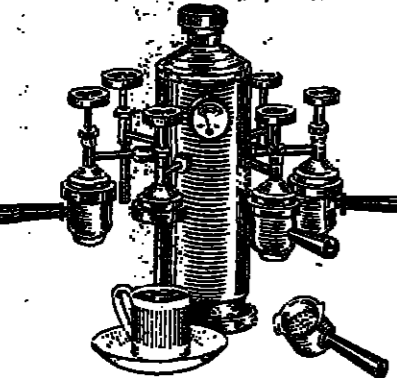
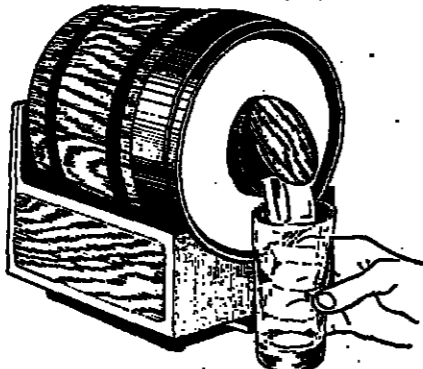
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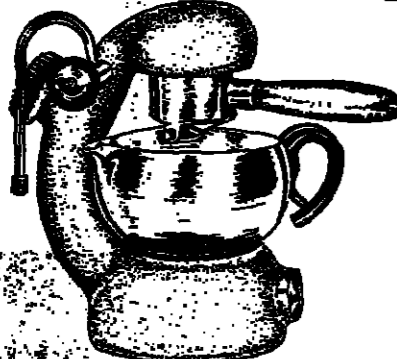


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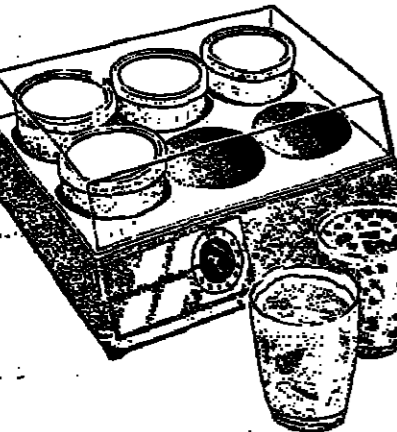
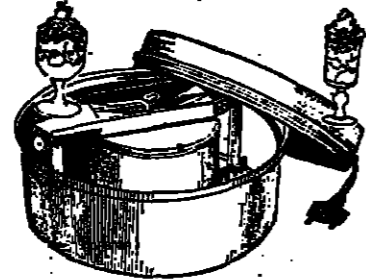
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Conditions at Lincoln Hospital Described as Worse Than on Battle

By RONALD SULLIVAN

The president of the house staff at Lincoln Hospital told the national Joint Commission on Accreditation of Hospitals yesterday that medical and surgical conditions at the new municipal hospital in the South Bronx often were worse than those found at Army field hospitals in battlefield situations.

"Indeed," said Dr. Jack Katz, "with purposeful planning and all the money that went into this building, we could cover this 10-acre plot with Quonset huts and offer a superior product to what is presently obtainable."

Dr. Katz said that patients at Lincoln were endangered because of critical medical equipment breakdowns and that an acute shortage of nurses and intensive-care beds had allowed patients to die virtually unattended.

"One attending Lincoln physician has stated," he said, "a situation exists for the patient where it is more dangerous

and life-threatening to come to the hospital than to stay at home."

Moreover, Dr. Katz said, vital drugs and medical and surgical supplies that are commonly used in hospitals are often unavailable in emergencies. Then he cited the following case histories of two patients:

The first, a woman with liver failure, also suffered cardiac arrest because of receiving "poor fluid and electrolyte management" due to "an inadequate nursing staff." Although she had required intensive care, she was taken out of such a unit because another patient had required her bed more than she did.

"She survived less than 24 hours with her unattended respirator in a general care ward," Dr. Katz said.

Another patient, he said, suffered diabetic shock because there were not enough nurses on duty to administer insulin within a 24-hour period.

Dr. Katz was one of several witnesses who testified at an opening hearing at

the hospital conducted by the accreditation commission. The hearing is part of the commission's two-day survey of the hospital, which its administrators concede is in danger of losing its accreditation as a result of medical and nursing staff shortages, administrative turmoil and equipment breakdowns.

Any loss of accreditation would jeopardize the continued reimbursement of more than \$30 million in Federal and state Medicaid funds.

Since the hospital opened last March as a replacement for the closed old Lincoln, Fordham and Morrisania hospitals, it has been plagued by medical breakdowns and political infighting by rival community groups in the South Bronx.

Even the two institutions that jointly operate the hospital's medical service — the Albert Einstein College of Medicine and the Misericordia Hospital Medical Center — have been bitter rivals for an affiliation contract, which Misericordia apparently has won.

of Deteriorati New York Plagu

Dr. Katz, dressed in a shaggy and sporting a dark beard, said that despite Lincoln's newness, its roof leaked in a hundred communications systems, did records were lost, emergency signs made it impossible for to pass each other to get into medical equipment repeatedly. On Sept. 11, two stabbing portedly died from massive because a nursing shortage had them from being treated promptly. The accreditation team, consisting of a hospital administrator, a nurse, spent two days interviewing hospital staff and checking Tuesday's opening hearing and a summation hearing Wednesday hospital's new auditorium, Lin members urged that the hospital accreditation for at least on yes the administration to make ments.

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Water Suppliers' Plan to Sell Land Stirs Connecticut

By DAVID BIRD.

Connecticut, which has remained relatively green in the face of the sprawl of development, is in danger now of losing thousands of acres of open space because private water supply companies plan to sell land they say is no longer needed to preserve the purity of their watersheds.

"It would be a tragedy if the land were used for development," said Marc Caplan, director of the Connecticut Citizen Action group, a Ralph Nader-inspired activist organization, "because the majority of the remaining open-space land in the urban areas of the state is now under water-company control.

The companies, which bought the land in the last century for as little as \$3 an acre, are tempted by offers from developers who are willing to pay thousands of dollars an acre.

Despite opposition from state agencies, the companies argue that they should be able to sell their land freely. They say the sales will not make much of an impact because their holdings are only a small percentage of the state's three million acres.

Water supply companies hold 133,000 acres of Connecticut's land. A little over half of that land is held by municipal or regional-government water utilities, but the focus is on the 68,000 acres held by private water utilities because they are the ones most eager to sell.

Much in Crowded Areas

What concerns conservationists and others opposed to the sale of the lands to developers is that while the total acreage is relatively small, much of it is in crowded areas of the state where there is not much other open land.

"A very, very large part of the open space in Fairfield and New Haven Counties is under waterworks control," said Joseph Hickey, the acting director of planning and coordination for Connecticut's Department of Environmental Protection.

There are no precise figures on just how much of the total open space is owned by the water companies because open space is a loosely defined term that

1880 and 1930 and now had buyers offering "substantially more than we paid for it." He said that, conservatively, the company expected to get at least \$3,000 an acre or \$32 million for the acreage it wants to sell. The company, which provides water for more than 400,000 people, had total revenues last year of \$16,404,000.

The water companies have a variety of reasons for saying they don't need all that land. In older days the water was piped virtually untreated to the customer. But now, with stricter government standards and the spread of pollution, there is an increasing need to treat the water.

And if the water has to be treated anyway, company officials argue, there is not that much point in having all that land to make sure it is pure in the first place.

The New Haven Water Company has built a \$3.5 million filtration plant on the shore of its Lake Saltonstall in East Haven, where water once could be drawn without treatment but has since become contaminated with increasing development.

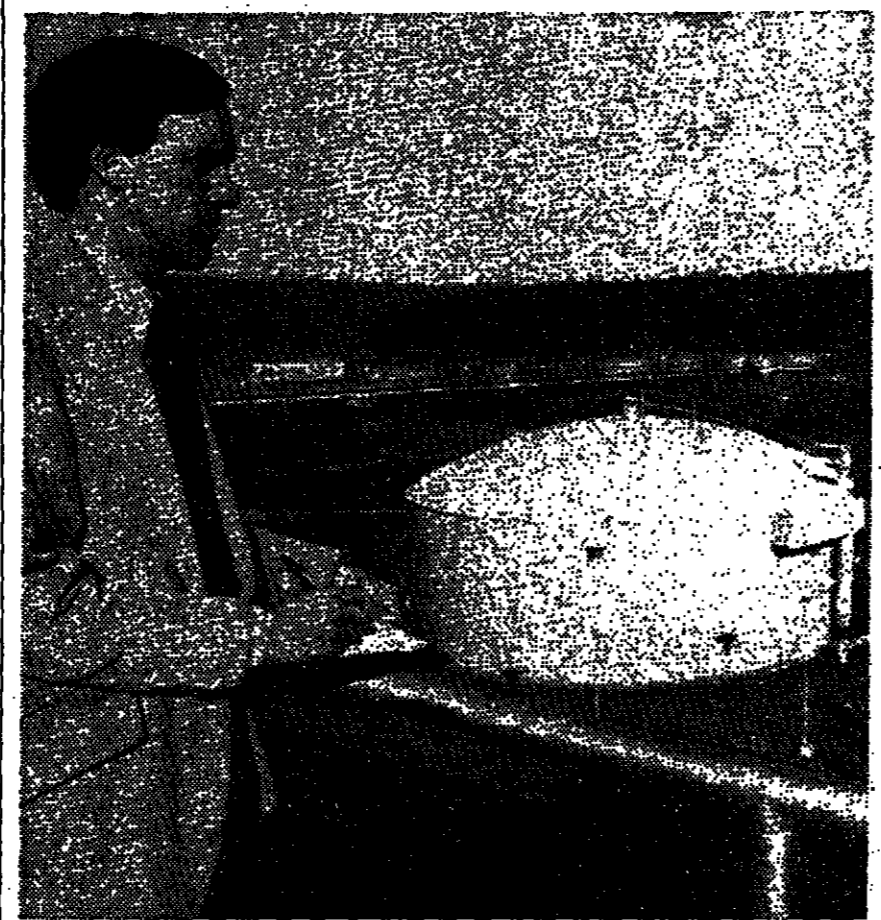
A Study in Contrast

"Water today is a manufactured product," says the blue and white pictorial brochure describing the treatment plant. Inside the building, Ernest R. Coppock 3d, the chief operator of the plant, said that science has made it possible to create pure water by filtering and coagulating the impurities, with the aid of aluminum sulfate, into a jelly-like mass that is later disposed of harmlessly on a landfill.

Mr. Coppock wears a tie and is more comfortable indoors than he is outside. He is in sharp contrast to Robert Hart, the company's forester, who wears a checked shirt and blue jeans and roams the wooded hills and valleys of the company's spread in a four-wheel-drive truck.

Mr. Hart is clearly out of place in the stainless steel and brick plant. After a visit there the other day he came out saying Mr. Coppock "sure is a good salesman for filtration plants but I'm not sure you're really solving the problem by substituting technology for nature."

But even Mr. Hart fails to see why the



Ernest R. Coppock 3d at the company's new filtration plant in East Haven

can range from simply land where there are no buildings to lands open to public recreational use.

But environmental officials estimate that up to 50 percent of the open land in the corridor, occupied by 40 percent of the population and running from the southwestern tip of the state up through Hartford, is held by water companies.

The largest landholding by a private water company is the New Haven Water Company's 26,000 acres of which the company now wants to sell 16,000 acres.

"We agree with them [the conservationists] in wanting to see the land preserved in its natural state," said John J. Crawford, vice president and secretary of the water company, "but it's not up to one private company to preserve it for society."

Mr. Crawford said the company had acquired the bulk of the land between

company should be forced to hold on to land that it really doesn't need.

Driving along a rutted trail on an undeveloped hillside, Mr. Hart pulled his truck to a stop and said to a visitor: "What's the point of our having this hill to protect the water when it runs right down into a stream in that valley where there are not only homes but cows standing right in the stream."

"Some who would protect the land say the state should buy it, but in times of fiscal crisis that is not an easy answer."

"If you look at the fiscal situation, especially in the Northeast," said Mr. Hickey, "you have to realize we're in trouble, and when you talk about trying to save something at a cost of at least several thousand dollars an acre you're talking about a lot of money and there are plenty of other demands for that money these days."

Town to Test a Windmill Generator

Special to The New York Times

CLAYTON, N.M., Dec. 4—This ranching community in windswept northeastern New Mexico has been selected by the Federal Energy Research and Development Administration as the site for the installation and testing of the agency's first windmill designed to generate electricity as an alternative source of power for municipal utilities.

The wind turbine, which is the scientific term for the generator, will have a two-blade propeller-type rotor 125 feet in diameter mounted on a 100-foot steel tower. It is scheduled to be in operation and tied in with the Clayton municipal plant by late 1977, according to Mrs. Juyn Krumm of the energy agency's public affairs office in Albuquerque.

"The generator produces a maximum of 200 kilowatts of power at the machine's rated wind speed of 24 to 40 miles an hour," Mrs. Krumm said, "and the

system will be capable of supplying from 5 to 15 percent of Clayton's electrical power needs on a windy day."

The turbine, which will be installed by technicians from the National Aeronautics and Space Administration, has been designed to respond automatically to changes in wind and speed direction, and the rotor speed is maintained at a constant 40 revolutions a minute through a blade-pitch mechanism.

"The Clayton field test to be conducted over two years will help to determine the performance and economics of wind energy systems interconnected with conventional power plants and used to supply power through existing utility lines," Mrs. Krumm said. "Sixteen other sites in various parts of the nation are being considered for the installation of three other turbines."

CONNECTICUT IS APPLYING FOR \$30 MILLION IN GRANTS

HARTFORD, Dec. 4 (AP)—Connecticut is seeking nearly \$30 million in Federal grants for 16 projects across the state, most of them involving schools or youth facilities.

Most of the total would be used for additions and improvements to eight vocational-technical schools. They are Bulard-Haven, Bridgeport, \$4.9 million; Platt, Milford, \$4.7 million; Kaynor, Waterbury, \$3 million; O'Brien, Ansonia, \$2.9 million; Wolcott, Torrington, \$2.3 million; Goodwin, New Britain, \$1.9 million; Whitney, Hamden, \$1.8 million, and Wilcox, Meriden, \$997,152.

Among the other projects are a gymnasium for the Oak Hill School for the Blind,

Hartford, \$1.3 million; children's cottages at Connecticut Valley Hospital, Middletown, \$2.5 million, and a residential day-care facility for the Central Connecticut Regional Center, Meriden, \$1.1 million.

The funds are available through the Federal Public Works Employment Act of 1976, the State Public Works Commissioner, Robert A. Weiserman, said Friday.

Woman Found Dead in Bronx

The police have listed as a possible homicide the death of a 33-year-old Bronx woman who was found dead on the sidewalk in front of 530 St. Paul's Place, in the Morrisania section, at 7 A.M. Friday. The woman was identified as Ornella Bryant of 1481 Washington Avenue, and a police spokesman said she had a large gash in her head.



Ernest R. Coppock 3d at the company's new filtration plant in East Haven

Because of the increasingly complex pollutants—from pesticides to industrial solvents—that can now find their way into drinking water supplies, there are some water-supply specialists who are questioning the trend toward relying too heavily on treatment plants that cannot possibly stop the whole range of possible pollutants.

"The acquiring of and holding on to watershed property is costly to our users but may well be worth it in the long run," John McManus, the director of New Britain's municipal water department, said in a technical paper last year. "Maybe we put too much stock in our ability to make the water safe through chemical treatment. Once we give up on the idea of watershed protection it may be too late to reverse the trend."

Fear of the wholesale turnover of the water company land prompted the Connecticut General Assembly last year to put a two-year moratorium on the sale of the water-company lands, a law that the companies have gone to court to challenge as unconstitutional.

That law also set up the Connecticut Council on Water Company lands to study the problem. A study by Lloyd C. Irland and Stephen M. Levy of Yale University's Institution for Social and Policy Studies called the council "simply a cynical maneuver for delay by a legislature incapable of coming to grips with the public issues at stake."

The council, which was given no money for its operations, has drawn on Yale for help. The university's School of Forestry and Environmental Studies is now heading a task force that is examining the public health, legal, economic and environmental problems concerning the water-company lands.

"Part of the job is a delaying action," said Sarah M. Bates, a young lawyer on

loan from the Conservative Law Foundation, who is coordinating the test efforts. "We have to realize how we know."

"The process of building this has been going on for a long time," Bates said in her temporary Yale area, 18,000 years ago. We can't just in now and impose conditions if going to last for generations to come. We can't say allow the building of area should have been a pristine supply. It's too late then."

There are plenty of suggestions saving the land. They range from bond issues to offering tax advantages if the property is put in a land trust nothing yet has been devised that match the developer's dollar so it mainly a delaying action to keep water supply companies from getting of the land.

"You have to use the handles available [to save the land]," Miss Bates said, "and the handles that are available is the water-supply systems."

Even those who are against the companies' relying on technology than nature to keep the water realize that eventually more than water supply company is going to be involved in preserving open

Orville M. Tice, the associate director of programs for Yale's School of Forestry and Environmental Studies, said that "it's a bust situation rely on energy and technology to water in an increasingly energy world when nature could do the job free."

But he added that in preserving space "the water companies have carrying the ball for years and not time for the rest of society to pony

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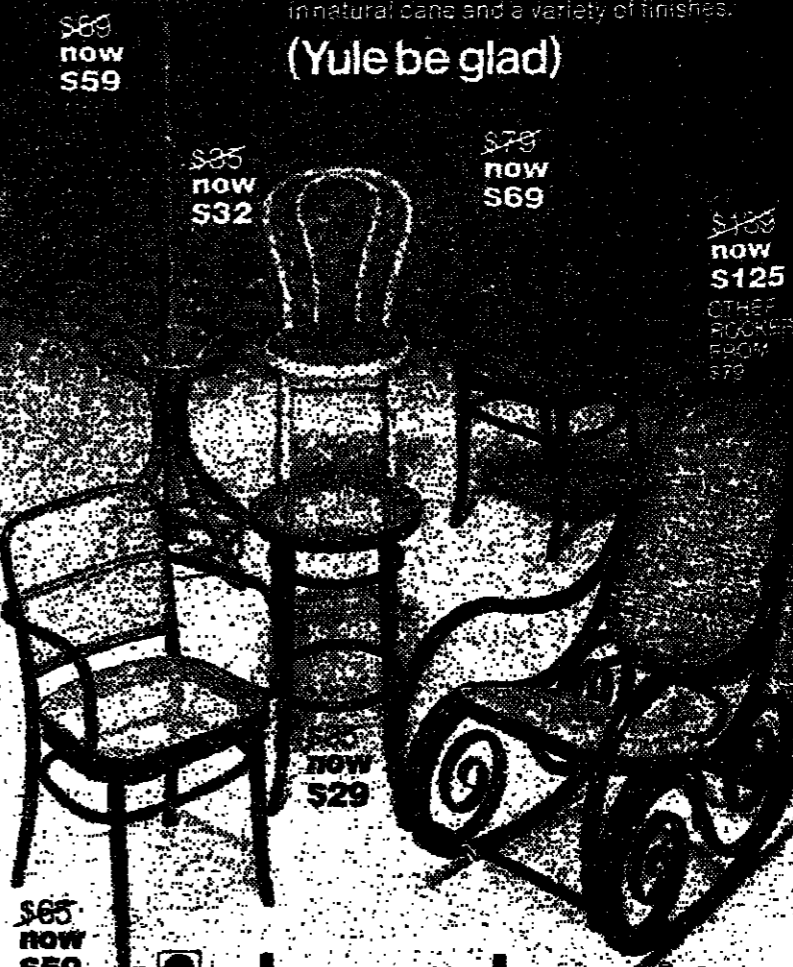
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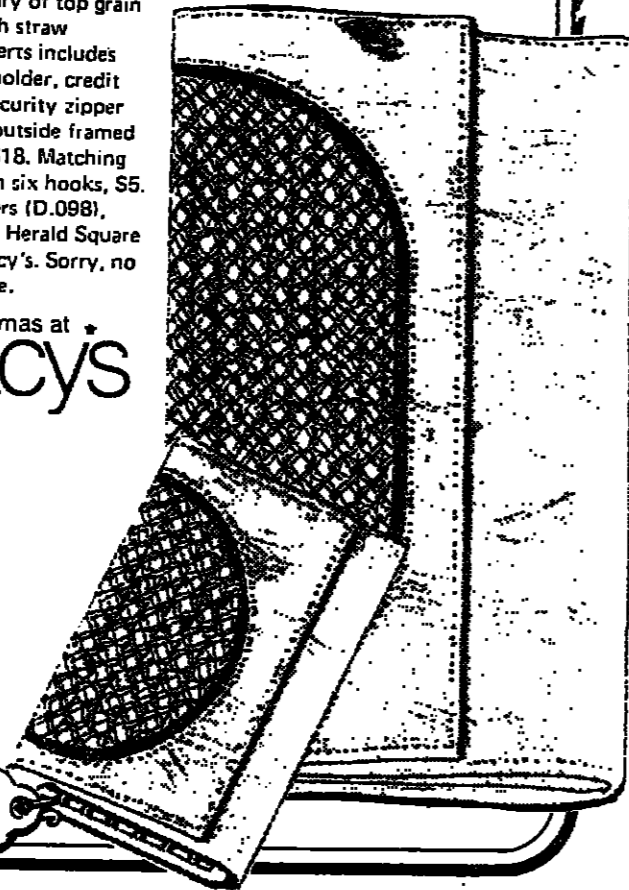
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Few Patients Taking Advantage Of Law on Surgery Consultation

By JANE E. BRODY

Few New Yorkers have taken advantage thus far of a state law passed last summer that entitles them to obtain an insurance company's expense a second physician's opinion when their doctor recommends a nonemergency operation.

This benefit, which applies to five and a half million subscribers to the Greater New York Blue Cross-Blue Shield plan, plus millions of others insured with Blue Cross and other companies around the state, is intended to reduce the number of unnecessary operations and, consequently, the costs and hazards of medical care.

A spokesman for Greater New York Blue Cross said that only 586 persons had obtained a surgical consultation, and many of these consultations were sought under an experimental program that began last December. Second opinions were sought by at most only a few percent of eligible Blue Cross subscribers who have undergone elective surgery since the beginning of the program.

It is not yet known how many of the consultants disagreed with the first doctor's recommendation for surgery.

According to a study of a surgical consultation program by Cornell University Medical College, 11 percent or more of the persons who are told by their physicians to have an elective operation may not need the surgery after all.

Findings Spurred Law's Passage

The findings of this study were a main factor in spurring the passage last July of the law requiring insurance companies in New York State to offer second surgical opinion programs at no cost to the patient.

The new law has made New York the first state to offer such a program on a wide scale to carriers of medical insurance.

At the time the law was passed,

Greater New York Blue Cross-Blue Shield and several health plans in other states were experimenting with surgical-consultation programs among small groups of subscribers. Earlier last year, Aetna Life and Casualty, one of the nation's main medical insurance companies, announced that it would offer such an experimental program to 125,000 subscribers in the District of Columbia.

The insurance companies are primarily interested in determining whether second-opinion programs will save money that would otherwise have to be paid out as surgical benefits. But the New York legislators who sponsored the state's bill, Senator Tarky Lombardi of Syracuse and Assemblyman Leonard Silverman of Brooklyn, said they were interested in saving lives, preventing injury and avoiding malpractice suits.

'A Great Deal of Complaint'

"If less surgery is done, there is less opportunity for making mistakes," Mr. Silverman said in an interview. "There was a great deal of complaint from the public and various organizations that a lot of unnecessary surgery is being done."

To cut down on needless operations, the state's new Medicaid law requires a second doctor's opinion before a Medicaid patient undergoes an elective, or non-emergency, operation.

For the carriers of private insurance, however, obtaining a second opinion prior to surgery is entirely voluntary. If the patient desires a surgical consultation, the insurance company must pay the consultant's fee and the cost of any diagnostic tests. If the two doctors disagree and a third opinion is desired, the law does not require the company to pay. However, Greater New York Blue Cross does cover the cost of the third opinion.

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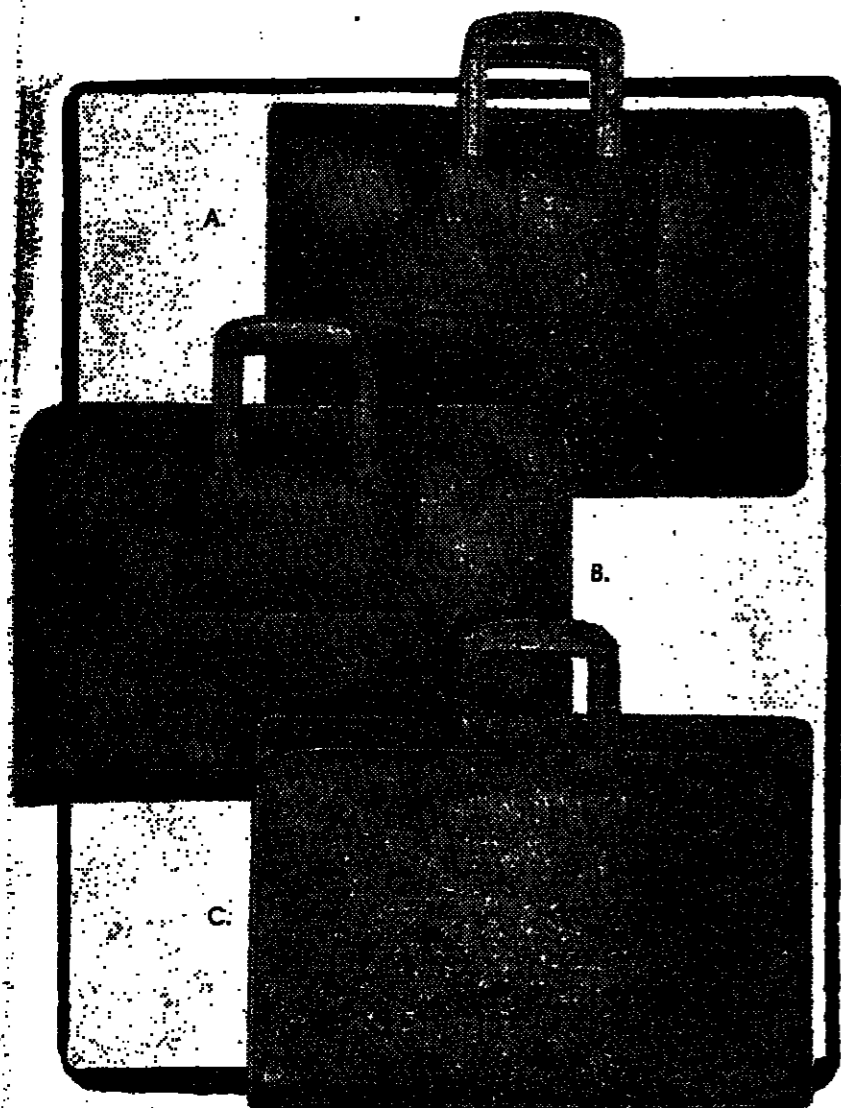
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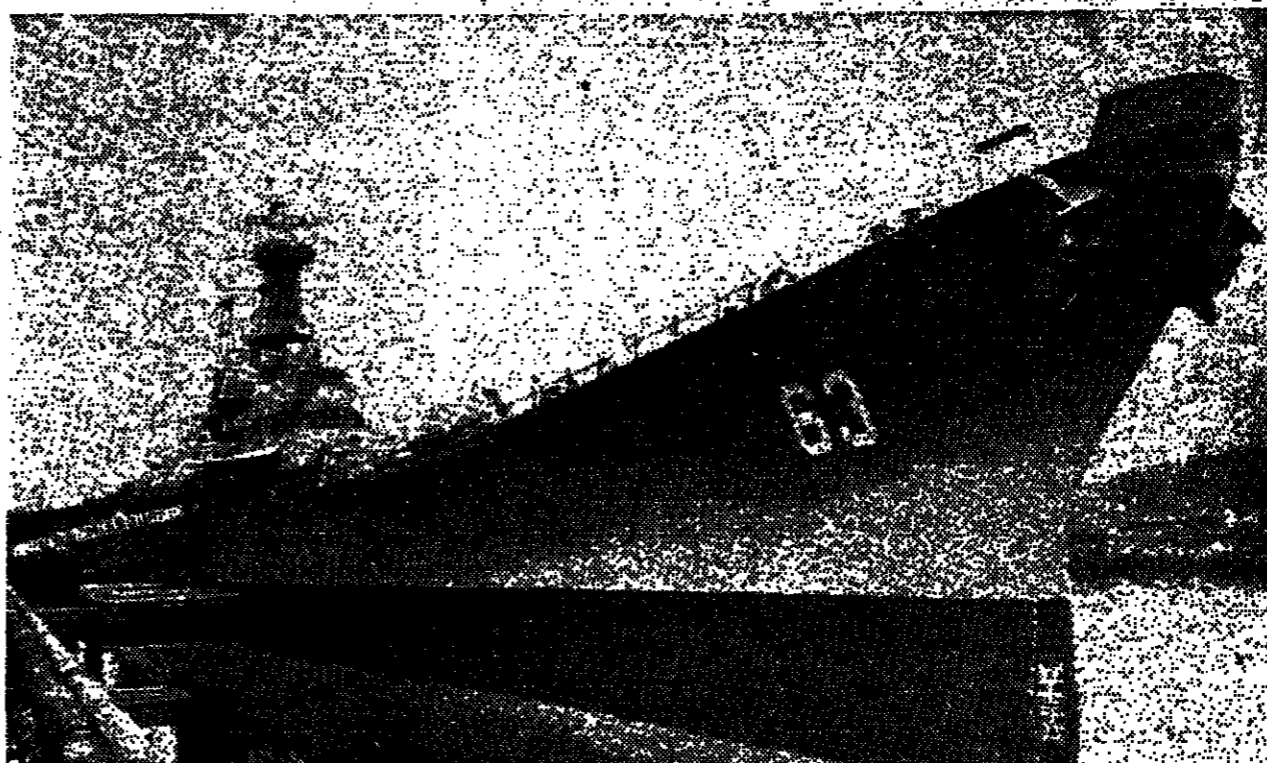
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'Mothball Fleet' at Puget Sound Maintained in Condition for Recall in an Emergency

BREMERTON, Wash., Dec. 4 (AP)—The principal foes of sailors at the Puget Sound Naval Shipyard are barnacles. About 30 ships are in storage at facilities here. The latest addition is the aircraft carrier Oriskany, decommissioned Sept. 30 at Alameda Naval Air Station in California and towed north up the Pacific Coast to the Puget shipyard. She joins other illustrious retirees in the mothball fleet. The battleship Missouri—the 'Mighty Mo'—on whose decks the Japanese surrendered in 1945, is here, as well as the New Jersey, the last active U.S.S. battleship. Also anchored with only memories of captain, crew and cannons are the carriers Hornet, the successor to the ship that launched Jimmy Doolittle's Tokyo raid, the Bennington and the Bon Homme Richard.

Active Duty Possible The Navy says the equipment aboard the ship is in good enough repair so that they could be recalled to duty if needed. Most of them were built from 1943 to 1945. Preparing the Oriskany to sit instead of sail is a job of many months, begun by the crew in Alameda after the ship returned from the Far East into forced retirement. Her sailors removed topside equipment, wired shut stateroom drawers, disconnected power-driven equipment, chipped out warped linoleum and bathed surfaces in the Navy standby—corrosion-fighting red paint. In preparation for her tow, Oriskany's 30,000-pound anchor and two tons of chains were removed and donated to the City of Oakland, Calif., which put them on exhibit in Jack London Square. 'If we need her anchor back, we've got the right to take it back,' said Lieut. Comdr. Reginald Robinson, inspection officer at Bremerton's Inactive Ship



The U.S.S. Missouri, on whose decks the Japanese surrendered in 1945, berthed at Puget Sound Naval Shipyard

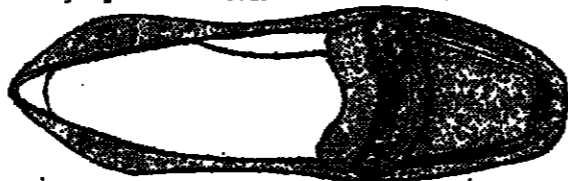
Maintenance Facility. So is it also with chunks of other mothballed ships 'on loan' to cities, towns and states around the country, Commander Robinson said. Anchor Chains in Grease The rest of Oriskany's anchor chains were coated in special grease to reduce friction and then secured in case the main tow line should break. A broad white arrow was painted from her boarding station to flight deck to guide tow crews should they need to board her during the journey. At Bremerton, the Navy is sandblasting the hull, welding metal plates over various openings, repainting the bottom with preservative, pumping and cleaning fuel tanks and installing dehumidifiers. After a ship remains in mothballs 15 or 20 years, with regular inspections, the Navy takes another look. Small ships such as landing craft are allowed to be converted to other uses. But large warships must by law be dismantled, Commander Robinson said.

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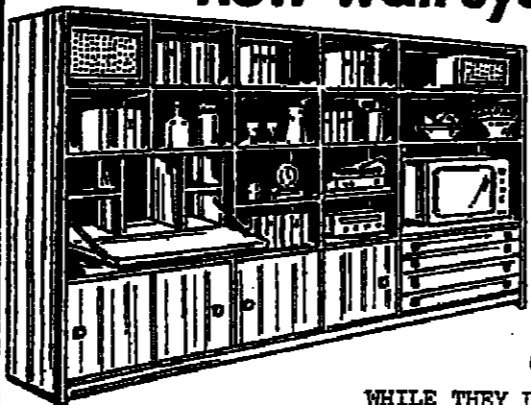
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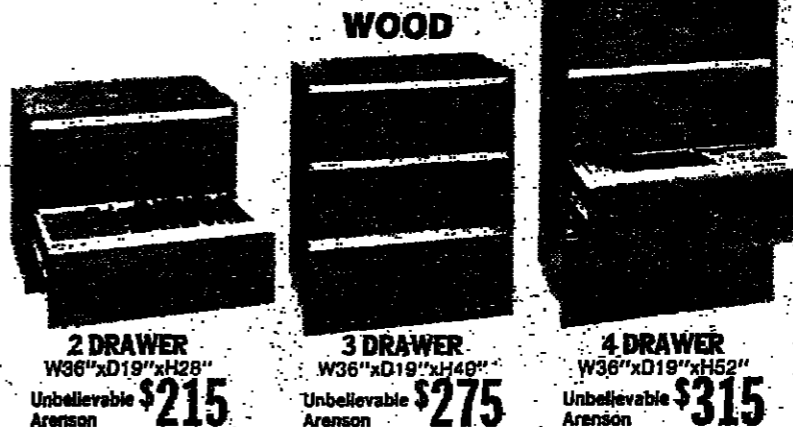
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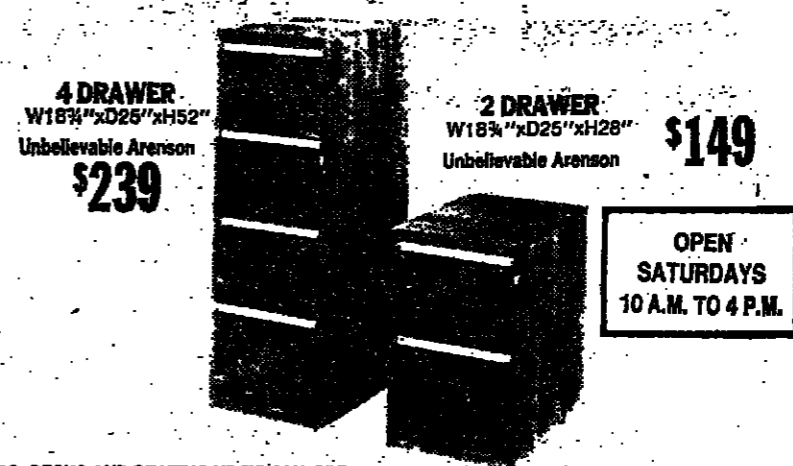
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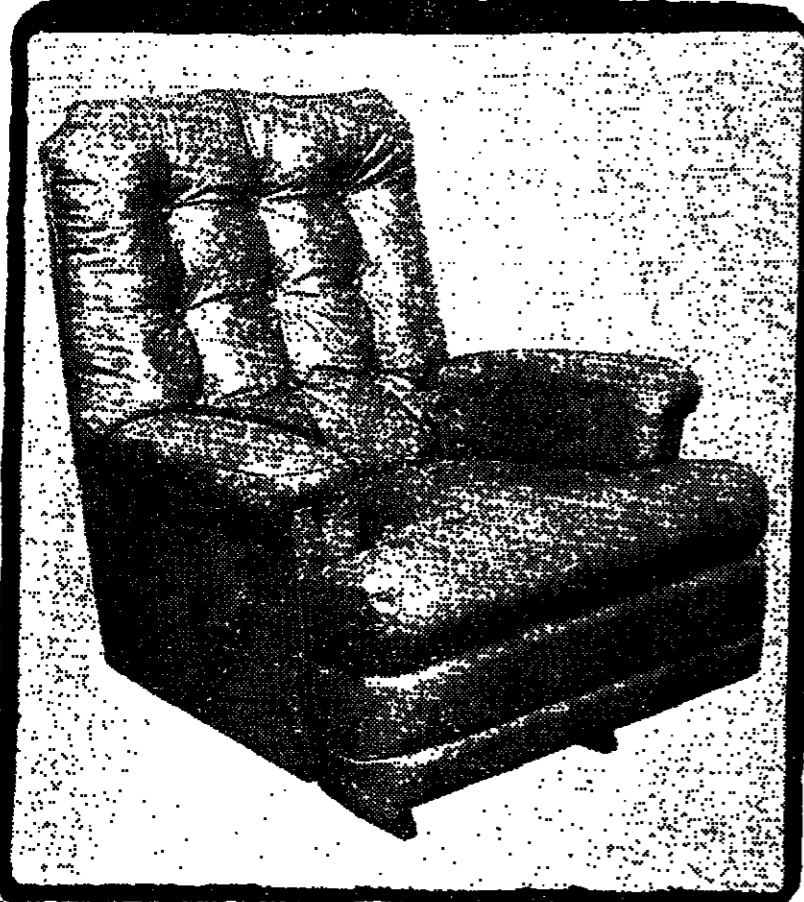
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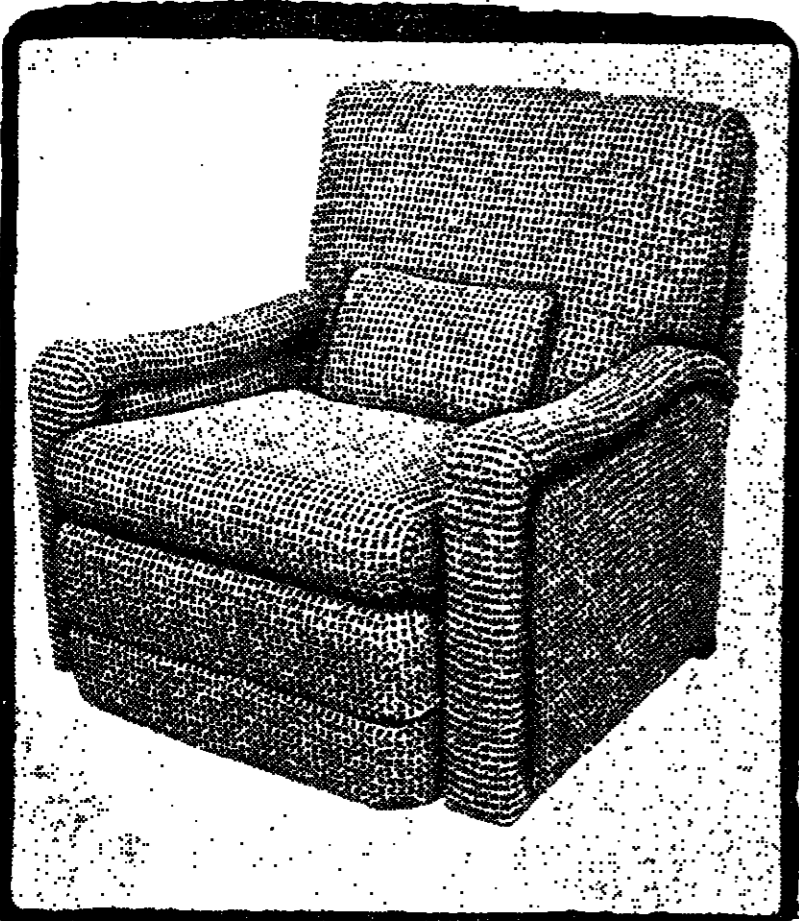
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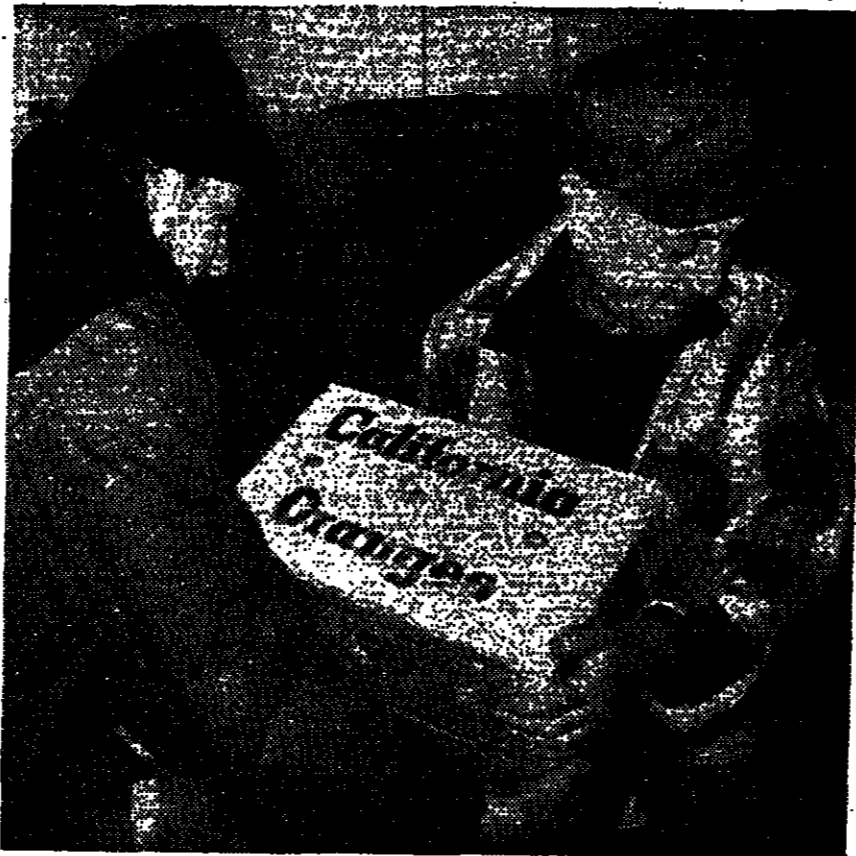


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Ship Chandlers on South Street Celebrate Centennial and a Half



A crate of oranges was one of the items on a recent list of ship's provisions filled at Baker, Carver & Morrell, ship chandlers for 150 years.

By DAVID F. WHITE

It is past 5 o'clock and the search continues for special hatch sealing tape to be air freighted to a ship in Korea.

The captain of a British tanker has telephoned to say that a delivery truck sitting on a pier in Astoria, Queens, packed with provisions, dry goods and marine supplies for his ship cannot possibly be unloaded today. The tanker is changing crews, the captain explains.

Six other ships have been provisioned since the sun rose.

One block away from the spreading yards of the square riggers at the South Street Seaport, a day in the life of Baker, Carver & Morrell, ship chandlers, is winding down to a close—a life of hustle, fast work and staggering inventories that run through potatoes and onions to signal pennants and steel hawsers.

For Baker, Carver & Morrell, provisioning of ships has been a long life. This year the company is starting to celebrate its 150th anniversary.

Less Times to Do Job

Born in a Coenties Slip grocery in lower Manhattan, the business that furnished canvas, rigging and salt pork to a generation of sailing ships has changed as much as it has grown during its passage into the age of container ships and supertankers.

Most importantly, ships spend far less time in port today than they did a century ago, meaning a supplier must work more quickly than ever, according to John T. Norrgard, vice president and general manager of Baker, Carver & Morrell, which was recently honored by the city for its 150 years of service.

"In the days of sail, ships were in port for a number of days; with modern

Assembling these items in a short time makes the business hectic enough, Mr. Norrgard says, but beyond these pressures, the company rarely gets advance notice of what is required by a ship.

Potential clients are found in published lists of ships due in port on a given day. Then, in the middle of the night, if need be, one of the company's three salesmen begins the race out to the ship, often by launch, to confer with captain, chief steward, chief mate and chief engineer.

Baker, Carver & Morrell salesmen are not the only ones racing to get the order. The Maritime Association of the Port of New York lists 37 ship chandlers and marine suppliers in New York harbor. Only about five, though, are general suppliers of substantial size, according to Mr. Chorem.

Once an order is taken, the business of assembling the order and acquiring what is not in stock begins at the company's office, in a Greek Revival building, built in 1840, at 170 John Street, which serves the company as warehouse and executive offices.

Time aboard ships has been both the bane and the lure of the business, according to its practitioners, almost since its beginning as the grocery store of John Baker Jr., opened in 1827 at 27 Coenties Slip.

2 Mergers Involved

The store merged with the ship chandler concern of George A. Carver, a Maine sea captain, and finally, in 1894, Baker, Carver & Company merged with J. B. Morrell & Company, then the largest ship chandler in the country.

James T. Meehan, a salesman for the company for nearly 50 years, saw the last of the sailing ships slip out of New York harbor and filled a lifetime of orders for the steamship captains who were to follow.

"Years ago, the sailing ships would bring in cargoes of china clay from Fowey, England," says Mr. Meehan. "Then they would get sail for the Far East. They had no refrigeration, so they took little fresh food." Mr. Meehan went into ship chandlery after World War I, joined Baker, Carver & Morrell in 1928 and retired in 1974.

"They took mostly canned goods. They also took canvas, oakum for caulking their decks, paint, wire, rope—lots of lines—and blocks," says Mr. Meehan, who added that sailing ships disappeared from the harbor about the time of World War I, but that Farrell Lines still had one working the South American and Far Eastern trades after the war was over.

Control, as well as fast work, stood him well in his trade through the days of sail and steam.

"You'd start off with the captain," Mr. Meehan says, "and it might be 10 o'clock in the morning, but you'd have a drink. Then, of course, you had to see the chief steward. After that, you'd call on the chief engineer. By the end of the visit, if you weren't in control, you'd wind up shoving your sheets to windward."

Baker, Carver & Morrell had a chance to serve sailing ships again on July 4th. Mr. Norrgard, serving as the chairman of a harborwide Ship Service and Supply Committee, helped provision the 300 ships of Operation Sail and the International Naval Review.

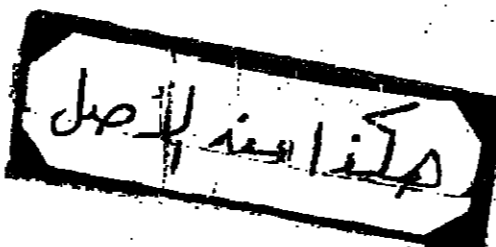
Mr. Meehan says he enjoyed watching the spectacle on television in Ireland, which he was visiting at the time. While he says he still feels the tug of the sea, it has not gone beyond that. "I still go down to the shore of Bay Ridge some times," he says. "And when I see a ship coming in empty, sitting 10 or 12 stories high on the water on a cold, stormy day, I'm glad I don't have to climb that Jacob's ladder."

methods, turn around time can be less than 12 hours," says Mr. Norrgard, who is 56 years old. "Meanwhile, the demand for parts has gotten more complex." The company stocks from 5,000 to 6,000 different items, ranging from beef, turkeys and spices to ball bearings, deck scrapers and signal flares. It also stocks about 20 different national flags to serve the 1,200 or so ships it supplies in a year, according to Alec M. Chorem, its president. If marine technology has gotten more complicated, international tastes have remained as sophisticated as they ever were, according to Mr. Norrgard. To satisfy the particular national cravings of the sailors who call on New York harbor, Baker, Carver & Morrell stocks, for instance, feta cheese (demanded by Greek crews), codfish fresh each day ("getting it fresh enough for the Norwegians is difficult") and certified Moslem-killed mutton for Moslem crews with strict religious dietary laws.

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The New York Times



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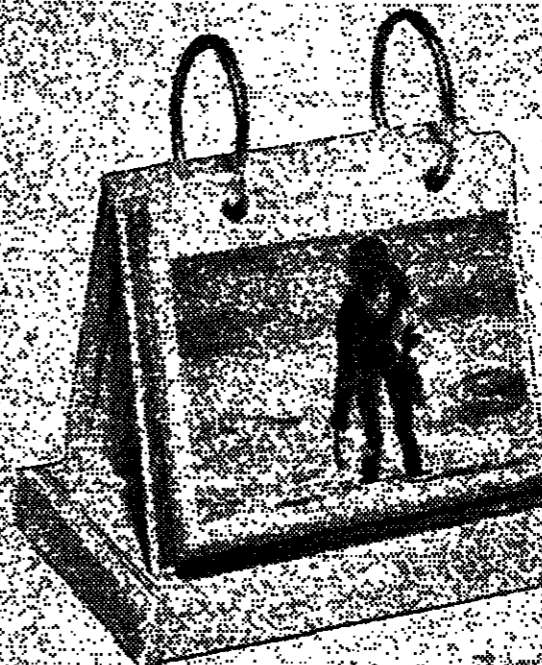
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Democratic Leadership Shake-Up Costs Beatty No. 2 Spot in Senate

By RONALD SMOTHERS

Manfred H. Ohrenstein, minority leader of the New York State Senate, organized the leadership of his Democratic caucus last week and dumped the three-tiered structure of deputy minority leaders that reflected the tenuous coalition that elected him to the post three years ago.

The major casualty in the reorganization appeared to be State Senator Vander Beatty of Brooklyn, the man who cast the deciding vote for Mr. Ohrenstein two years ago and was subsequently named primary deputy minority leader and chairman of the Senate Democratic policy committee.

Mr. Beatty will be replaced by State Senator Robert Garcia of the Bronx as the sole deputy. It has not yet been decided whether Mr. Beatty will continue as head of the policy body, according to persons close to the minority leader.

The reorganization itself, according to a number of Democratic Senate aides, resulted in part from court-ordered changes in the law imposing limits on the number of legislative leadership posts. As a consequence, stricter limitations were placed on the number of stipends or "salaries" available with these posts, which make them attractive and potent political tools.

Ohrenstein More Secure

Other legislators also said that the changes reflected Mr. Ohrenstein's own security in the post, which he won over objections of Governor Carey and with the help of a combination of minority legislators, upstate legislators and Democrats affiliated with the party's New Democratic Coalition. Mr. Ohrenstein emerged as a key ally of the Governor in the last session and proved effective in key instances in holding a usually fractious minority together.

Mr. Beatty said that he did not see Mr. Garcia's elevation as a "slap in the face." But others said that some in the Senate felt that Mr. Beatty had let Mr. Ohrenstein down on a number of key issues and had generally "lost the respect" of other senators for some of his stands that were too narrowly focused on the interests of his Bedford-Stuyvesant and Crown Heights district.

Mr. Garcia, on the other hand, said an aide to the minority leader, was "respected, viewed as a hard worker and someone who works well with the leader and is a team player."

Mr. Beatty said that it was his understanding that he would be reappointed as chairman of the policy committee and that "there will be no real change in my status." He said he had always been "independent" and added that he had "broken ranks" with the leadership when the team "didn't operate as a team."

An aide to Mr. Ohrenstein said that the minority leader did not want to oust Mr. Beatty and felt he still owed him for his support two years ago. The aide said that the minority leader also wanted to resist the pressure to give the policy committee post to someone else. There is also a chance that the leadership would risk a possibly divisive fight by yielding to this pressure, said State Senator Carl McCall.

"Many of us can make an argument for a number of other changes if Beatty is ousted," said Senator McCall, but he would not detail the other changes that he said many would push for.



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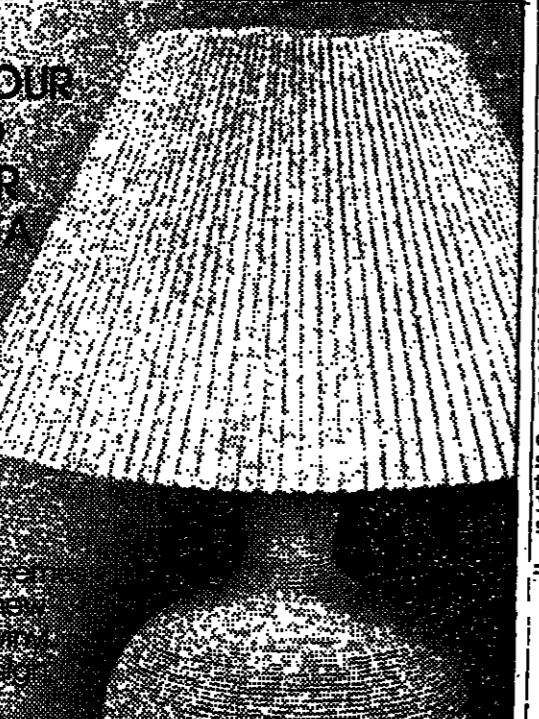
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Proposal to Tax Faculty Members For Free Tuition Draws Criticism

By EDWARD B. FISKE

A proposal by the Internal Revenue Service to begin taxing faculty members for the free tuition given their children has drawn strong criticism from officials of private schools and colleges.

Last month, the I.R.S. published new regulations that, if adopted, would redefine the "scholarships" that independent institutions give to children of faculty members as "compensation" to the teacher. The argument is that such grants are administered on the basis of eligibility requirements for the parent rather than the child and thus constitute a fringe benefit.

Representatives of the institutions charge that this constitutes an "arbitrary reversal by the I.R.S. of the long-standing will of Congress and contend that they are being singled out for practices that are by no means limited to education.

"Airlines give stewardesses free travel on other airlines," said Alfred Sunberg, director of governmental relations for the American Association of University Professors, "and doctors and dentists treat each other without charge. Why single us out for no apparent reason?"

Hardships Are Cited

Some educators predict that the proposed policy would affect the ability of private institutions to attract faculty members and cause hardship for many individuals. "I can see their line of reasoning, but it hurts," said Elias Clark, the master of Silliman College at Yale University, who has eight children. "It is a terrible blow, especially for people with large families."

Others, however, say that the effect will be minimal because most faculty members at private institutions, especially those at the elementary and secondary level, would qualify for scholarships under normal procedures.

The regulations would not alter the tax-free status of scholarships awarded on the basis of financial need, athletic ability or other principles.

Notice of the proposed change came last month when the I.R.S. published proposed amendments to Section 117 of the Internal Revenue Code in the Federal Register. The proposed regulation provides that if an educational institution has a policy of reducing or waiving the tuition of employees of that or other institutions, such aid will no longer be considered to be a tax-free scholarship.

Such funds, the proposals say, "will instead be treated as compensation to the employee for services provided by such employee, unless the employee can establish that the program is not compensatory in nature." They do not elaborate on how the employee can go about proving this.

3 Types of Tuition Aid Affected

Three basic types of tuition assistance would be affected by the new regulations. The most common is the policy of most preparatory schools and many private colleges and universities to provide free tuition to children of faculty members at that particular institution.

In addition, approximately 150 colleges, ranging from Bard College to the University of Southern California, are members of Tuition Exchange Inc. under which they have agreed to accept the children of each other's faculty member free of charge so long as the "debits" and "credits" do not get out of balance at any one institution.

Finally, many colleges grant faculty and administration children scholarships that can then be applied at any accredited institution. At Yale University, for example, such scholarships are awarded up to \$1,500 a year. At Princeton University, the limit is \$725, and last year, with 300

faculty children participating, the program cost the university \$229,000.

Numerous educational organizations, including the National Association of Independent Schools, the National Association of College and University Business Officers and the American Council on Education, have announced plans to testify against the new regulations at hearings scheduled to take place in Washington on Dec. 17.

The basic contention of these groups is that tuition remission is essentially a "scholarship" that benefits the child rather than the parent.

Definition of 'Scholarship'

"The definition of a scholarship is pretty broad," said Cary Potter, president of the National Association of Independent Schools. "What about the person who goes to college to play football? Is that compensation? You can give scholarships to people who are good in art or someone whose name is the same as someone who gave the money five generations ago. Why not to children of teachers?"

Another argument is that the traditional interpretation reflects the intent of Congress. "The legal history clearly indicates that both Congress and the I.R.S. saw such aid as a scholarship," said Sheldon Steteh, counsel for the American Council on Education, which represents 1,400 colleges and universities.

"There's no basis for reversal."

Finally, the institutions argue that it is unfair to single out educational institutions for such practices.

"If you're going to tax this type of professional courtesy," said Helen Deserens, business manager of the Rippon-Croft School in Bedford and Mt. Kisco, N.Y., "then it's discriminatory not to tax that of doctors, dentists and so forth."

Wilson Fadely, a spokesman for the I.R.S., replied that the issue was the propriety of the practice rather than how widespread similar practices may be. "A lot of things go along for years, but that doesn't make them right," he said.

General Check Being Made

Asked why the issue was being raised now, he said that in recent years the I.R.S. has begun training additional revenue agents to look into various aspects of tax-exempt organizations of all kinds. He noted that the pension reform legislation of 1974 created a new assistant commissioner for exempt organizations and employee pension plans.

Some educators fear that the changes could force some faculty members to leave the teaching profession.

"It would mean that some of them would have to withdraw," said Robert Barber, the business office of Choate-Rosemary Hall school in Wallingford, Conn. "Although they get the tuition free, the tax could amount to quite a bit."

Others, however, reply that many schools, for their own economic reasons, are already moving away from automatic free tuition for faculty children and considering such requests under normal scholarship procedures.

The Dalton School in Manhattan, for example, adopted this policy two years ago. Gardner P. Dunman, the headmaster, said that virtually all faculty members continued to be eligible for tuition aid, but that the amount of a typical grant "fell by about one third."

College officials indicated that one alternative to present procedures might be long-term and low-interest loans. Another possibility might be to increase salaries to compensate for the additional tax, but lawyers say that this would raise the problem of discrimination against faculty members without children.

Mexican Nationals In U.S. Jails Hope For Repatriation

LEAVENWORTH, Kan., Dec. 4 (AP)—Mexican nationals imprisoned here complain of discrimination, language barriers, cultural differences and homesickness and hope for ratification of a treaty that would allow them to serve out their terms in Mexico.

"Mexicans, they throw the book at us," said Antonio Alvarez, 45 years old, who is serving 15 years for conspiracy to smuggle marijuana. "They hand out sentences like they think we'll live to be 200. They're burying us alive in here."

Mr. Alvarez was one of four of the estimated 50 Mexican nationals at the Leavenworth Federal penitentiary interviewed through an interpreter. After Americans complained of conditions in Mexican prisons, the two countries worked out an arrangement to exchange prisoners. Although the two nations have agreed on the exchange, the treaty must be approved by the Senates of both countries.

"We don't understand the language of the court system and the law," said Francisco Medina, 29, who is serving 30 years for conspiracy to smuggle heroin. "It wasn't until I was in here that I learned how much time I was serving. I thought I was doing 10 years."

"I know in Mexico there is no discrimination," said Robert Garza, 35, serving a 45-year sentence for conspiracy to smuggle cocaine. He said that in Mexico "they're humane and there is equality for all."

Abalo Cortina, 41, is serving nine years

for possession of heroin. He has 10 children and said the cost for his family to visit was prohibitive.

Warden Charles L. Benson denied that Mexican prisoners received prejudicial sentencing, but he admitted that imprisoned Mexican nationals felt alienated. The warden said the prison tried to accommodate the Mexicans by occasionally serving Mexican food, showing movies in Spanish and giving the prisoners an opportunity to learn English.

"I'd feel alienated if I was in a Mexican jail, too," Mr. Benson said.

Northern Marianas Vote Charter Aimed at U.S. Commonwealth Role

AGANA, Guam, Dec. 3 (Reuters)—Nearly 35 years to the day after Japanese bombers took off from the nearby island of Saipan to attack American military installations here, Saipan and its neighbors today came closer to becoming a fully-fledged United States commonwealth.

A convention of the northern Mariana Islands, made up of Saipan and 13 other small islands, approved a draft constitution that could make the sparsely populated chain a self-governing United States territory by early 1978.

The chain includes the island of Tinian, where an American B-29 nicknamed "Enola Gay" took off in August 1945 to drop an atomic bomb on Hiroshima.

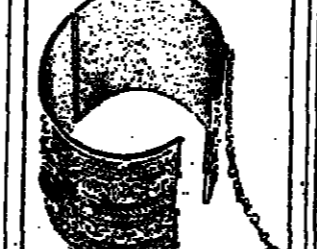
Tinian and Saipan, captured by American forces late in the war after nearly 30 years of Japanese rule, were entrusted to the United States by the United Nations in 1947 as part of the Trust Territory of the Pacific Islands—some 2,000 islands spanning about 2,400 miles.



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10,033 Welfare Cases Reported Cut By 3d New York City Mail Survey

By PETER KHSS

The third mail survey of New York City's welfare caseload was reported yesterday to have caused the closing of 10,033 cases, representing about 30,000 people with likely savings of \$34 million a year to the city, state and Federal Governments combined.

The savings to be expected, based on estimates that more than 60 percent of the cases would stay closed at least for six months, were announced by Dr. Blanche Bernstein, State Deputy Commissioner of Social Services, and J. Henry Smith, the city's Human Resources Administrator.

The mail questionnaires went out Sept. 20 to 220,000 cases on Aid to Dependent Children and home-care rolls to elicit any recent changes in situations. Clients' own requests closed 774 cases immediately; 3,320 were closed because clients' whereabouts were no longer known, and 5,933 because of failures to respond.

Half of Cases Reopened

The first such mail survey, starting March 1, 1974, resulted in the initial closing of 12,600 cases; more than half were later reopened. The second survey, started Nov. 25, 1974, resulted in 11,022 for closing, but 5,637 were reopened so that only 5,385 were considered by the city agency to be permanently closed.

A revised state-initiated reapplication procedure is forecast to cut reopening rates to less than 40 percent. Annual savings from 6,000 cases that would be closed for more than six months were estimated to be \$21 million in welfare grants and \$13 million in associated Medicaid spending—with Federal savings of \$12.4 million and state and city savings of \$18.9 million each.

At the same time, the Human Resources Administrator announced creation of a new Office of Loss Prevention, seeking to reduce opportunities for welfare frauds. Mr. Smith named as its director Salvatore J. LaBarbera, whom he credited with identifying more than \$10 million in potential annual cost savings through various agencies in a "corruption control" program for the city's Department of Investigation.

On Leave From Police Department

Mr. LaBarbera has been on leave as a sergeant-supervisor of detectives in the Police Department since 1971. In his new office, he will cooperate with the H.R.A. Inspector General, Federico Costales, who will investigate reports of frauds or other actual illegal activities.

Mr. Smith also appointed a new H.R.A. director of personnel, Irwin Brooks, who has been First Deputy Commissioner of Rent and Housing Maintenance. He also named an assistant commissioner for program development in the Agency for Child Development, Glorine D. Edwards, who has been a Head Start training coordinator in Westchester and Rockland Counties.

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Proposed Change in Taylor Law Is Opposed by Police and Firemen

By DAMON STETSON
Special to The New York Times

ALBANY, Dec. 3—Donald H. Wollett, director of the State Office of Employee Relations, recommended today that arbitration awards in contract disputes involving policemen and firemen be subject to review by the legislative body of the city or town involved.

The proposed change in the state's Taylor Law, which Mr. Wollett said he had already discussed with Governor Carey, encountered immediate opposition from police and fire officials, who contended that the present arbitration procedure had prevented strikes and possible explosions in their ranks. Representatives of the state's municipalities and counties, on the other hand, said that they would like to do away with arbitration altogether.

The recommendation also appeared upsetting to arbitrators, academicians and some of the labor-relations officials who attended a two-day conference-hearing here this week that was sponsored by the State Public Employment Relations Board. The board is preparing recommendations for possible changes in the 1974 amendments to the state's Taylor Law.

Warning Is Issued

The amendments provided for the submission to an arbitration panel of impasses involving members of organized fire or police forces in the state, except for New York City. The arbitration provision will expire June 30, 1977, unless the Legislature extends it.

Disputes involving policemen and firemen in New York City are subject to the city's essentially similar collective-bargaining law under which an impasse panel's findings become final and binding if they are accepted by both sides or after they are reviewed by the Board of Collective Bargaining.

There have been no strikes by police officers or firemen since the arbitration amendment was passed, according to Prof. Thomas Kochan of Cornell University, who presented a study of the procedure at the conference. But fire and police officials warned of the possibility of future labor difficulties if the binding arbitration were eliminated.

Mr. Wollett expressed doubts about the effectiveness of the present arbitration

procedure as a tool for resolving disputes involving policemen and firemen and as a deterrent to strikes. But he described this "fatal flaw" of the procedure as its "lack of political accountability."

To overcome the objection of third-party decisions affecting tax needs and municipal services, Mr. Wollett recommended that tripartite arbitration—with a neutral party and representatives of both sides on the panel—be continued on an experimental basis and that the award be made subject to legislative acceptance or rejection. He also suggested that fact-finding under the current law be eliminated from the procedure in disputes involving policemen and firemen.

Mr. Wollett said he had "reason to believe" that Governor Carey would accept the recommendation. He said Mr. Carey had already asked him to prepare legislation incorporating the proposal.

Police Unrest Cited

Al Sgaglione, who heads the Police Conference of New York, said the Wollett proposal would be a serious setback for relations with policemen and firemen. There is a "tremendous amount" of unrest and frustration among police officers today, he said, adding that if the Legislature took away binding arbitration for the policemen, the police leadership would not be able to control its members.

Earlier, Robert Gollnick, the president of the New York State Firefighters Association, predicted that firemen would not hesitate to strike if their ability to obtain a just resolution of their disputes through arbitration was taken away from them.

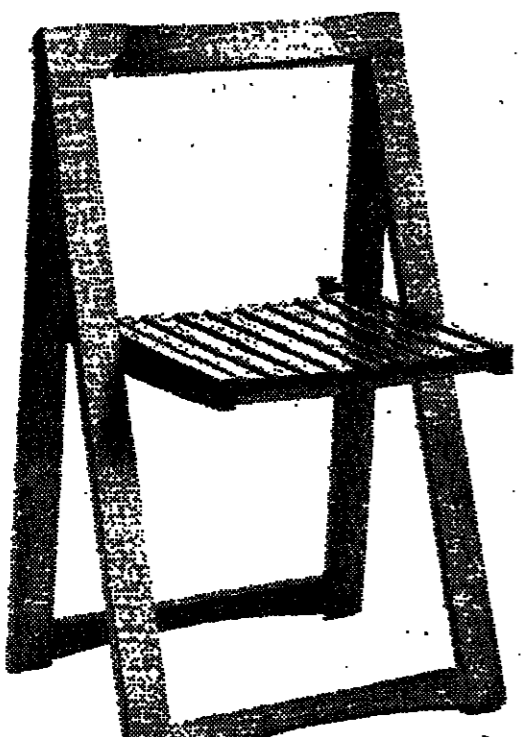
"We're already looking into selective strike plans in the event arbitration is not extended," Mr. Gollnick said.

Ray Cothran, the executive director of the New York State Conference of Mayors, strongly opposed the continuation of compulsory arbitration in disputes involving police and firemen.

"What's happening," he said, "is that some of the responsibilities of elected officials are being taken away and given to non-elected persons not necessarily responsive to the people. This results in the erosion and subversion of representative government."

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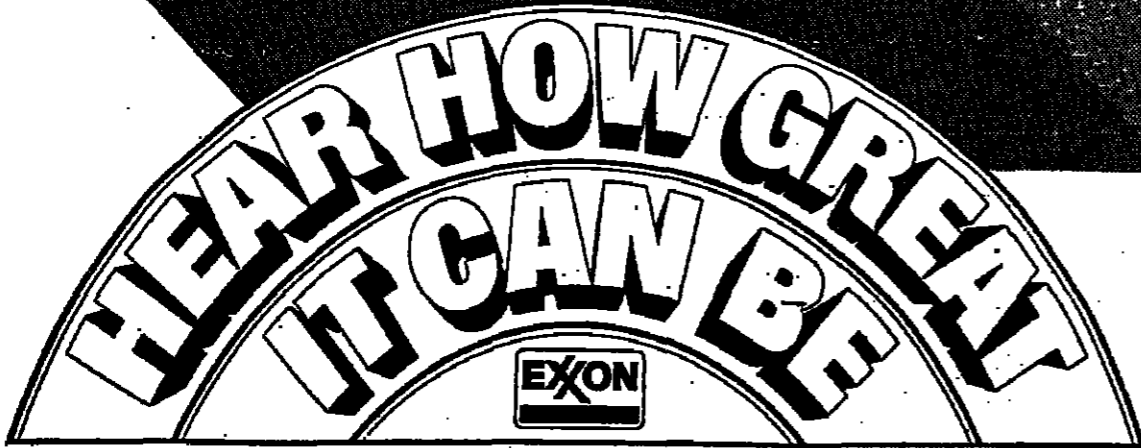
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Dec. 5	James Levine		Symphony #10 (First Movement) Symphony #1
Dec. 12	James Levine	Carol Neblett, Soprano Jessye Norman, Soprano Westminster Choir	Symphony #2
Dec. 19	Pierre Boulez	Yvonne Minton, Mezzo-Soprano Camerata Singers Boys' Chorus	Symphony #3
Dec. 26	James Levine	Maria Ewing, Contralto Judith Blegen, Soprano	Selections from "Des Knaben Wunderhorn" and "Rückert Lieder" Symphony #4
Jan. 2	Erich Leinsdorf	Frederica von Stade, Mezzo-Soprano	Songs of a Wayfarer Symphony #5
Jan. 9	James Levine		Symphony #6
Jan. 16	Pierre Boulez		Symphony #7
Jan. 23	James Levine	Carol Neblett, Soprano Teresa Zylis-Gara, Soprano Kathleen Battle, Soprano Lili Chookasian, Mezzo-Soprano Gwendolyn Killebrew, Mezzo-Soprano Kenneth Riegel, Tenor Michael Devin, Baritone Donald McIntyre, Bass Westminster Choir Boys' Chorus	Symphony #8
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Dance: Spaniards With Intentions

National Ballet Aims to Be a National Company

By CLIVE BARNES
National Festival Ballet of Spain, made its New York debut at the opera on Friday night, was established three years ago, and is intended to be some kind of national dance company...

The Program

BALLETS NATIONAL FESTIVAL DE ESPAÑA, director: Juan María Rivera...

were none of the people from Zamora, although a few of the dancers had apparently taken classes with such teachers as La Quica, and quite a number of them have seemingly appeared with such dancers as Pilar López...

The company opened with a monotonous staging of Ravel's "Bolero" and ended with a fiercely cheerful rendering of a jota. What went on between was in varying degrees of tedium and conscientiousness...



Maria del Sol

sibly the Spanish Government is trying to get its own back for Picasso's painting "Guernica." Whatever the reason, this parody of the artist is unacceptable.

Music in Review

Eliot Fisk's Guitar Debut Is Interesting, Brilliant

The classical guitar has become so popular that hardly a week goes by without the appearance of several new young performers on the instrument in New York concert halls...

Only 22 years old, he has been giving solo recitals since he was 13. He has studied with William Vella, Alirio Diaz and Oscar Ghiglia and is Mr. Ghiglia's teaching assistant at the Aspen (Colo.) Music School...

His program was long, taxing and on a high musical level. It included his own transcriptions of a Mozart divertimento and four Scarlatti sonatas; Bach's Partita in E, originally for solo violin; four of the more difficult guitar études of Villa-Lobos; "Canti Notturni," written last year for Mr. Fisk by Robert Beaser, a Yale classmate, and Britten's "Nocturnal After John Dowland."

Mr. Fisk's playing was characterized by a lack of fuss—he walked on stage at the beginning, sat down and started in without the elaborate tuning-up that so many guitarists indulge in—a virtuoso technique and a remarkable sensitivity to the music as heard. His version of the Mozart divertimento—one of six scored for two clarinets and a bassoon—naturally changed the tonal character of the work completely, but he made it work in his own terms, because of its original elegance...

Carnegie Recital Hall on Wednesday night

Minerva Garibay and Alfonso Moreno have been performing together since 1970, and the easy unanimity of their playing style indicates that the give and take of chamber music agrees with them.

They were particularly effective in Bach's English Suite No. 3 and C. G. Schellier's Sonata in D, works of steady rhythms and traditional harmonic structure. They did not just rattle through them, but rather, found ways to project appropriate varieties of color and mood.

Debussy's Suite Bergamasque—which contains the popular "Clair de Lune"—was less responsive to their way of playing. The crisp precision that was beneficial for Bach did not do much for Debussy's late-19th-century sentiments.

But Villa-Lobos's "Terceinha de Jesus" was loved appealingly, and so were the works by Cabezon, Galles, Granados and Armin Kaufmann that filled out the program.

ALLEN HUGHES

Sonatina on Ukrainian Folk Tunes and Three Kosenko works, among them a Ukrainian Folk Song in E minor. They were conventional but attractive pieces enhanced by the fine folk melodies.

RAYMOND ERICSON

Cambium Trio Performs Chamber Works Sturdily

Because chamber musicians must in the nature of things play in a variety of rooms and halls, they must be able to adjust quickly to strange conditions. The Cambium Trio, which made its debut at Carnegie Recital Hall on Wednesday night, never did discover how to accommodate its aggressively forthright style to that intimate, lively enclosure.

The trio's members—Thomas Moore, violinist, Warren Downs, cellist, and Howard Karp, pianist—are all seasoned musicians on the University of Wisconsin's faculty. However, they played at best with sturdy competence and often with rough-grained ensemble tone and overpowering volume.

The program contained works of Schubert—a Sonata Movement in G flat that he composed at age 15 and the Trio in E flat, Op. 100—and of two moderns, Ingolf Dahl and Leon Kirchner. Neither the Trio (1954) of Mr. Kirchner nor the Dahl Trio (1962) received really polished or persuasive performances, but they were more acceptable than the Schubert.

The outlines of the music were always clear, but the readings lacked sensitivity and sophistication. Blendings were not smooth and sonorities were seriously out of balance. The cellist showed up well in several soloistic episodes, but the violinist produced a metallic tone and the pianist hammered on his instrument percussively and coldly, no matter what music came to hand. The problem could have been insufficient rehearsal time in a strange hall, but the results were, nonetheless, surprisingly blunt and hard to listen to.

DONAL HENAHAN

Folk Pieces Mark Debut of Taissa Bohdanska

Taissa Bohdanska is a Ukrainian-born pianist who studied in her native land and in Vienna and has been living in New York since 1952. She has been a teacher at the Ukrainian Music Institute of America for the last 24 years. On Thursday, she made her New York recital debut at Carnegie Recital Hall.

ALLEN HUGHES

George Faison's 'Gazelle' Danced by Ailey Troupe

By ANNA KISSELGOTT

Alvin Ailey Dance Theater's program on Friday night at the 53rd Street Theater offered the company's premiere of "Gazelle" by George Faison, this time by the Ailey company gained its New York City exposure in 1969's, Mr. Faison was one of the leading dancers. Since 1971, he had cut out on his own as a choreographer for Broadway musicals and other dance companies.

eclectic when it suits his purpose.

There is some remarkable animal mimicry by Tina Yuan, in gold body stocking, as the sympathetic gazelle who embodies the Free Spirit.

The same program offered the first performances this season of three works from the repertoire. John Butler's sketched-out view of Billie Holiday in "Portrait of Billie" had Beth Shorter making her debut in the title role, with Ulysses Dove as her man. Both had the right characterization but some of the expected anger was missing.

Mr. Faison's strength. The steps and the vocabulary he uses are rather standard, but at present it consists of the same two sections made up "Gazelle" two years ago.

Mr. Faison's subject is the traumatic into Africa of the slave trade. His credit, this theme is presented literally but through metaphor. Faison offers a program de "To the Free Spirit in All of Us." On stage, he shows the hunters becoming the hunted.

There are two tableaux. The first depicts an idyllic African society. The four women do their chores, carry baskets on their heads. The men are hunters, and when they kill the gazelle of the title, this is nature's law and the sections ends in a harmonious image of a society nourishing itself. Suddenly shots ring out. The second tableau shows this harmony shattered, a proud community turned into fugitives. We never see the slave traders, but we see their victims, bound or fleeing. The power of this scene is in what it leaves unsaid and in what it implies rather than illustrates.

Mr. Faison's subject is the traumatic into Africa of the slave trade. His credit, this theme is presented literally but through metaphor. Faison offers a program de "To the Free Spirit in All of Us." On stage, he shows the hunters becoming the hunted.

Duo Garibay-Moreno Plays Guitars Crisply

Music composed or arranged for two guitars was played by the Duo Garibay-Moreno in their New York debut in the Concert Artists of Mexico series at Carnegie Recital Hall on Wednesday night.

Mr. Fisk's playing was characterized by a lack of fuss—he walked on stage at the beginning, sat down and started in without the elaborate tuning-up that so many guitarists indulge in—a virtuoso technique and a remarkable sensitivity to the music as heard. His version of the Mozart divertimento—one of six scored for two clarinets and a bassoon—naturally changed the tonal character of the work completely, but he made it work in his own terms, because of its original elegance...

RAYMOND ERICSON

Last Execution in Jersey Took Life of Murderer Who Didn't Want to Live

ATLANTIC CITY, Dec. 4 (AP)—Ralph James Hudson, the last man executed in New Jersey, was in favor of capital punishment. "He wanted to die," recalled the Atlantic City attorney, Roy Baynison, who defended Mr. Hudson, who was convicted of the 1960 stabbing murder of his wife, Myrtle.

"He would rather be put to death than have spent any length of time in prison," Mr. Baynison said.

The lawyer said he "routinely" appealed the death sentence imposed on his client by the Atlantic County Court, but the appeals were against the wishes of Mr. Hudson. The attorney compared his client's wish to die to that of Gary Gilmore, a convicted murderer who is pressing for his own execution in Utah.

Nearly 14 years after Mr. Hudson's electrocution in Trenton State Prison, the State Assembly passed legislation that would restore the death penalty. The State Senate is to act on the bill soon.

On the afternoon of Dec. 27, 1960, Mr. Hudson walked into Captain Stern's restaurant here in search of his estranged wife, a waitress there. The serrated knife he had just purchased in a nearby discount store was still in a paper bag.

In full view of a number of witnesses, Mr. Hudson pulled the blade from the bag. "I'm going to mark up your pretty face," he said.

Mr. Hudson testified at the trial that he had been drinking for 18 hours and did not remember entering the restaurant or seeing his wife. A prosecution witness, however, said Mr. Hudson appeared sober.

Mr. Baynison said he had hoped the jury would take the drinking into account and lower the crime from first-degree to second-degree murder. Mr. Hudson was sentenced by the late Judge George Neame on Dec. 4, 1961, and he was executed Jan. 22, 1963.

Before being sentenced to die, Mr. Hudson said "I loved my wife more than life itself. I worshipped the ground she walked on."

Mr. Hudson was married to the woman he killed for 14 months before the murder. Earlier in 1960, he had been sentenced to six months in jail for beating her, but he was released early so he could be home for Christmas. She was his third wife.

Foremost Music: Death in the Purchase Precious Jewels

By RAYMOND ERICSON

One Piece or a Collection? The performance speech at the Philharmonic's concert on Friday night, Leonard Bernstein conducted Shostakovich's Symphony No. 10, was about to conduct, as he was masterpieces. One does not have to agree with his special to find the work very striking and to be grateful to Stein for programming it.

It is not easy to listen to, and it is not easy to hear. It is a 19th-century German Requiem—the first four notes of the "Dies Irae" theme—and an extraordinary mixture of the anguish, anger and consolation. Work is not really a symphony, consisting of 10 poems about death, by Apollinaire, Rilke and Küchelbecker, and a 19th-century Requiem. They are sung by a soloist and a bass, and the orchestra number size, limited to strings, music swings from the very (musical double basses) to the theatrical (tolling bells). It is vividly graphic as Shostakovich's negative metaphors for galloping, solitary pacing prisoners, and dead. But it is so obsessed with the long—50 work never loses its unity and powerful grip on the listener as from mood to mood.

Mr. Bernstein led the symphony with some love he feels for the work. He played it could have been at times, but there was a powerful eloquent work from Lorne and his fellow cellists. The apparently chosen by the conductor for their Slavic vocal quality as their ability to sing Russian, Polish-born soprano, is of known here. She didn't make it, but she made some of the text, but she made some of it, as in "Lorelei," quite touching. Russian, making his American originally came from Riga, and Israel before settling in Berlin. A beautiful dark bass, just right music, and in Küchelbecker's "Die Waise," he sang with a loving nobility.

Bernstein balanced the grim, grim symphony with one much conventional and, in a way, it—Saint-Saëns's Third or Orchestral in C Minor. The concert emphasized its large Romantic features, often to brilliant effect, overpowering brass in the finale that the orchestra still adjusted to the new acoustics of the Fisher Hall.

Performance was also burdened by electronic organ, now that the late Leonard Bernstein tried to the ugly tones and snapping at but couldn't disguise them nearly. The sound could no more with the orchestra's than oil can.

Dessoff Choirs Presents Works By Mozart and Motets by Bach

By ALLEN HUGHES

The 52-year-old Dessoff Choirs, which, despite the name, is one chorus, went through drastic reorganization last spring. A series of re-auditions of the then 87 members resulted in the retention of only 53. To this number were added 12 rigorously auditioned new members, and the resultant ensemble now numbers 65. It is by choice, therefore, the smallest of our major amateur choruses.

On Friday night, the trimmed-down group gave its first concert at Town Hall. The program planned and conducted by Michael Hammond offered what may have been the first performance here of Mozart's "Trinitas" Mass (K. 187) along with the same composer's "Ave verum Corpus" and "Regina coeli" (K. 278) and two Bach motets—"Lobet den Herrn" and "Jesu, meine Freude." The accompanying orchestra was augmented by a portable pipe organ brought in for the occasion.

The singing of the reconstituted chorus was alert, precise and efficient. The Bach counterpoint was clean and well articulated (too much so, at times, by the bass section), and the somewhat sickly sound that big choruses are apt to make was not heard.

In the Mozart works, the choral tone was generally attractive and well-balanced. In the Bach motets, however, thinness was apparent, particularly in the soprano section. Some of this might have resulted from Mr. Hammond's tendency to hurry through the Bach pieces rather nervously, as though he feared the pitch might sag or the tempo might go out of the performance if he were to relax for an instant.

Because the Mozart music is easier, he did not push so hard, and both the choral tone and the interpretations of the works benefited.

The "Trinitas" Mass, which calls for no vocal soloists, gets through the text very quickly, including in significant word repetition only in the "Benedictus," and is really quite attractive in a youthful, optimistic way.

Two Stars of Rock-Jazz Join Forces

Stanley Clarke, the bassist, and John McLaughlin, the guitarist, belong to the aristocracy of jazz-rock. Both are widely admired for their instrumental skills, and both have achieved substantial followings playing heavily amplified music. Mr. Clarke with Return to Forever and Mr. McLaughlin as leader of the Mahavishnu Orchestra. Mr. McLaughlin has appeared as a guest on two of Mr. Clarke's recent albums, so as part of their double bill at the Palladium on Friday.

First, Mr. McLaughlin and Shakti, his all-acoustic band which includes three Indian musicians, confirmed the impression they made during their first performances here last spring. They have integrated Indian classical music and jazz into a seamless whole, using Indian rhythm patterns and melodic ideas from a variety of sources, and Mr. McLaughlin continues to develop astonishing new sustaining effects and voice-like inflections on his guitar.

Mr. Clarke, who is on the road while Return to Forever regroups, presented a rousing electric set, with Ray Gomez playing in a McLaughlin-influenced but inventive manner on electric guitar and Gerry Brown providing sympathetic support on drums. David Sancious, the keyboard player, was at his best in an accord with Mr. Clarke, both as an understated accompanist and in a deliciously lyrical solo. Two trumpets added color to the group.

The Clarke band played some of the most musical jazz-rock this reviewer has heard. If they had a fault, it was the tendency, all too familiar in jazz-rock, to occasionally substitute dazzling runs for substantial lines. The Clarke-McLaughlin duet that ended the concert fell prey to the same tendency, but the musicians' command of their instruments and sheer exuberance made it worth waiting for.

ROBERT PALMER

Private Hospitals and Dispensaries Are to Be Abolished by Tanzanians

DAR ES SALAAM, Tanzania, Dec. 4 (Agence France-Press)—Private hospitals and dispensaries are to be abolished in view of plans to amend laws on medicare and dentistry to make them a public service.

The Ministry for Finance and Planning has been directed to compensate any hospitals taken over by the Government. The Health Ministry will register dispensaries and hospitals to fix patients' fees and staff salaries.

Doctors at institutions taken over by the Government will be free to decide whether to work for the Government or any other public service.

NEW YORK CITY BALLET "Nutcracker" Tickets

The "Nutcracker" ad on page 7 of today's Arts and Leisure section lists incorrect ticket availabilities. Because of the early press time of the Arts and Leisure section and the tremendous ticket sale of the past week, we were unable to accurately predict the current ticket situation. ALL SATURDAY AND SUNDAY MATINEES ARE SOLD OUT. Tickets remain for Christmas and New Year's Eves, and some other performances. For current information call or visit the Box Office of the New York State Theater in Lincoln Center—TR 7-4727.

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French Designers' Boutiques Show Up in Unlikely Places

By BARBARA MacLAURIN
Special to The New York Times

PARIS—Favorite French designers are opening new boutiques in the most unexpected places.

Yves Saint Laurent on the Champs-Élysées, which hasn't been considered chic for at least a decade? Well, why not? His new boutique may just make the avenue fashionable again.

And the serene, historic Place des Victoires behind the Palais Royal may not be so calm anymore now that Kenzo Takada and his entourage have moved and filled a new Jungle Jap boutique with colorful fun clothes: short knits that stop at mid thigh over coordinated tights for a medieval silhouette.

One thing is for sure—the star designers are breaking away from the St. Germain de Près boutique circuit on the Left Bank and the Faubourg St. Honoré's more conservative status circuit. They're also bypassing the latest boutique conglomeration in Les Halles and going their separate ways.

Jean Charles de Castelbajac and Issay Miyake settled on the Right Bank,

away from the others, a year ago. It's no longer where you are but who you are that counts.

There is an older (over 21), more sophisticated boutique customer selective enough to cross over the Seine either way for a few designers.

"Prices have gone up all over, and women are beginning to realize that it doesn't cost much more to be selective about fashion and quality," explained Elie Jacobson, who opened a new Dorothée Bis boutique on the Right Bank's rue Tronchet six months ago. "St. Germain started with a few avant-garde boutiques 10 years ago and now the area has ended up with just about every and any kind of boutique imaginable.

"Quantity has overrun quality. When there was one specific look in fashion like 'folklore' or 'kitch' there may have been strength in numbers. But now everyone has their individual look and those designers who've been doing their own thing professionally each season can prove their staying power. The others, well, it's hard to predict."

For Kenzo's business partner, Gilles

Raysse, "St. Germain is no longer where it's at." On Dec. 30 he will close the Jap boutique on the rue du Cherche-Midi.

Comfortably installed in his spacious office, which is only a small part of Jungle Jap's large quarters spread over four floors, Mr. Raysse said, "You could never find a place like this in St. Germain unless, of course, I rented the Senate building. And since this area has practically been abandoned, I didn't pay too much.

Started Idea of Big Shows

"We've been accused of trying to play 'couture' because we're going to present the collection here now, but that's not how it is. We started the idea of a big show at the Bourse de Commerce with the mannequins running and dancing and guzzling champagne. We had fun. Then others started doing the same sort of show and when we couldn't get any bigger or funnier we didn't want to start copying ourselves so we decided to change.

"Enough of monkey business. Now we have to prove to women that Kenzo's fashions aren't just fun, but that a model can step off the runway and into an office elevator and not look eccentric in it.

"We don't have the clientele we merit yet."

The new message already comes across in the boutique. The yarn-fringed cardigans, "A la American Indian," look much less folklore in the subdued atmosphere of the boutique with its natural blond wood floors than they did during the last presentation. The atmosphere is much more refined than jungle.

Everything in One Place

Kenzo says he enjoys seeing the women who buy his clothes while he's working upstairs. "It helps," he admitted. "And here we are much more organized. It's marvelous to have everything in one place."

With the new organization Mr. Raysse hopes eventually to lower prices. Already they are competitive, with cardigans selling at \$50. "We have a pair of shoes in this summer collection that can retail for \$9," he said.

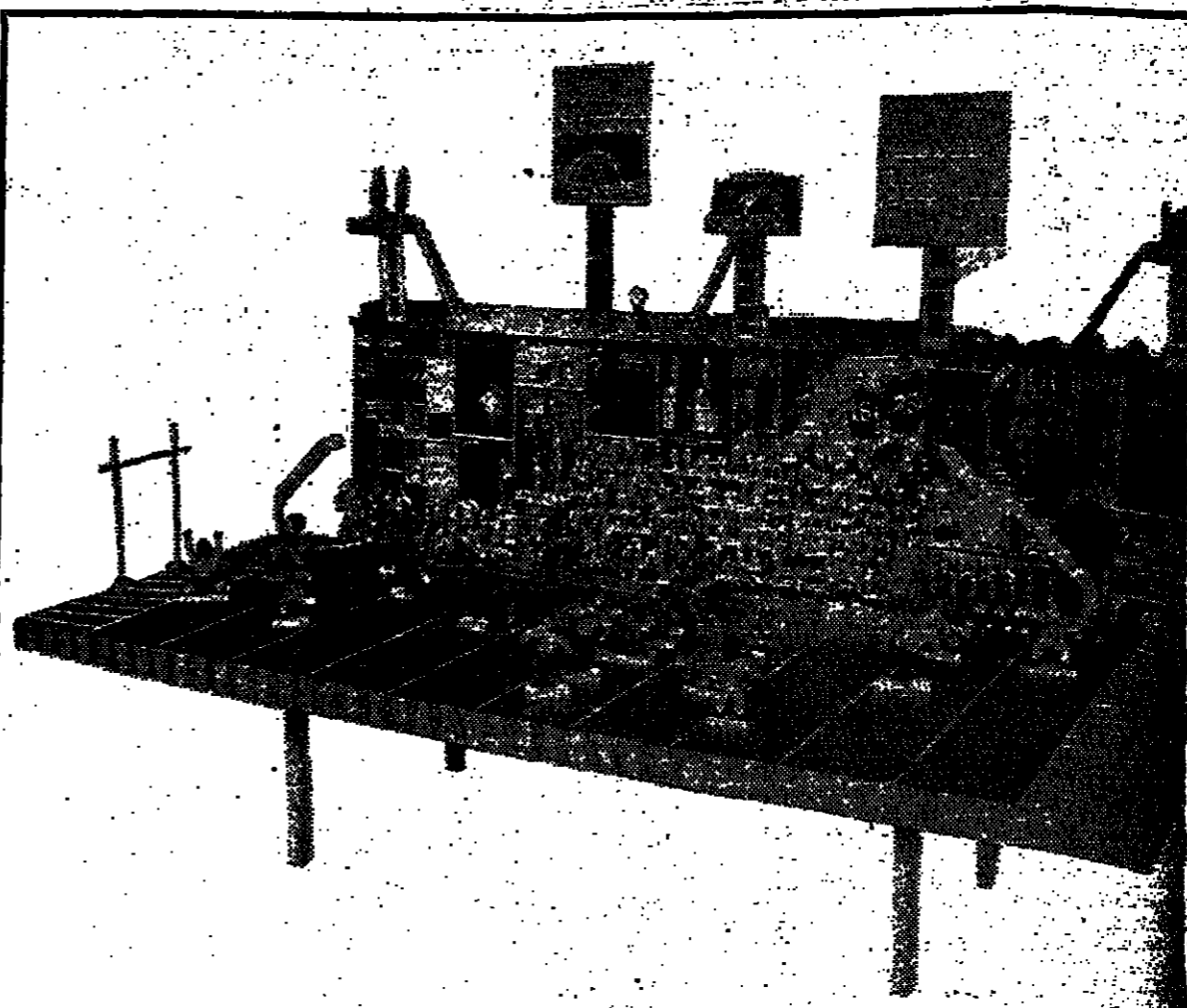
"We'd like to be a sort of fashion service for women," Mr. Raysse said. "We won't sell just Kenzo's collection; we will carry other fashion items we find around the world that would be too expensive to make ourselves or are the finest quality anyway, like Irish fisherman's sweaters, Chinese pajamas, English raincoats and maybe even American jeans."

Mr. Raysse gave each of his three saleswomen an extra \$600 for their vacation and sent them off on a charter he organized to Bali, Thailand and the Philippines.

He set only one condition: that they take lots of pictures and bring back at least one item, either fabrics or accessories or clothes.



Kenzo chats with a customer in his new Paris boutique



William Accorsi's gaily painted wooden football stadium is 8 feet long

An Artist's Crafts for Christmas

By LISA HAMMILL

Merry Christmas is being said with a difference this year at the Museum of Contemporary Crafts. As a holiday offering, the zany, brightly painted wooden figures of William Accorsi, which combine madcap whimsy with touches of nostalgia, are being shown and offered for sale in the second floor gallery.

The show, which should be fun for youngsters, looks like a festive toy shop window. Besides the Christmas ornaments (\$6 to \$12) hanging on a tree made of dowels, there are clothespin and yardstick airplanes hanging from the ceiling, and standing on pedestals are the dramatic personae of Mr. Accorsi's jigsaw world — Indians and soldiers and buxom maidens and circus types.

Then scattered around the room are some of Mr. Accorsi's slices of life. Like the big football field complete with players, cheerleaders, spectators, a hot dog stand, a scoreboard, TV cameraman, a press box, a parking lot and even a man on stilts waiting to provide the half-time entertainment.

Or, for a change of scene, you can study the aircraft carrier, which is



made almost entirely of rulers crowded with airplanes waiting take off while old-fashioned tars clamber over the superstructure.

And then there's the motor Ferris wheel on which the painted gondolas and their passengers slide back and forth as wheel goes round.

For the run of the show, which ends Dec. 30, there will be a kid Santa's workshop at one end of the gallery, with Mr. Accorsi and assistants (who do not wear caps and say ho-ho-ho) demonstrating how all the wooden cutouts are made.

Part of the proceeds of the exhibition program. Prices average \$25 to \$75. But if you're a big spender, you can buy the whole football stadium—for \$3,500.

Santa Claus tree ornament of lightweight wood is 3 inches high

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The New York Times

Handwritten signature or note at the bottom of the page.

Summer Bridal For Lucy Stone, if Jeffrey A. Moore

The engagement of Lucy Goodsell Stone to Jeffrey A. Moore has been announced by Mr. and Mrs. Robert G. Stone Jr. of Greenwich, Conn., parents of the future bride. Her fiancé is a son of Mr. and Mrs. Herbert B. Moore of Englewood, Colo.

A summer wedding is planned in Marion, Mass., where the Stones have a summer home.

The prospective bride, who graduated from the Masters School, is a senior at the University of Redlands in California. Her father is chairman of the West India Shipping Company.

Miss Stone is a granddaughter of Mr. and Mrs. Godfrey S. Rockefeller of



Lucy Goodsell Stone

Greenwich and Mr. and Mrs. Robert G. Stone of Dedham, Mass., and a great-granddaughter of William Rockefeller, who was associated with his father, John D. Rockefeller, in the organization of Standard Oil. Her maternal grandfather is a former partner of Lark, Dodge & Company, investment bankers, and retired chairman of the Cranston Print Works. Her paternal grandfather formerly headed the brokerage firm of Hayden, Stone & Company in Boston.

Mr. Moore, an alumnus of the Holton Hall School in Tulsa, Okla., and Huxton College in Redlands, class of '44, is tennis coach at the University of Colorado in Boulder. His father is headmaster of the Kent Denver Country Day School.

Claire Fisher Bride Of Stephen Sordoni

Claire Robin Fisher, daughter of Mrs. Robert L. Williams of New York and E. Fisher Jr. of Houston, was married yesterday afternoon to Stephen Sordoni of Forty Fort, Pa., son of Mrs. Robert English of Jaffrey, N. H., and the late Andrew Sordoni Jr. of Forty Fort.

Acting State Supreme Court Justice on B. Polsky performed the ceremony at the Explorers Club in New York.

The bride, a 1972 graduate of the Lightdale-Barnford School, attendedoucher and Finch Colleges and graduated last June from New York University. Her father is a lawyer in Boston, and her stepfather is a special partner in Harris, Kerr, Forster & Company, certified public accountants in New York.

Mr. Sordoni studied at the Canterbury School and Wilkes College in Wilkes-Barre, Pa. He served with the Navy Submarine Service aboard the USS Argo, is a director of Sterling Industrial Corporation in Forty Fort and is building log houses in Pennsylvania.

His father was chairman and chief executive officer of the Commonwealth Telephone Company in Dallas, Pa. His stepfather, now retired, is a former New Hampshire State Senator. Mr. Sordoni is a grandson of the late State Senator Andrew Sordoni of Pennsylvania.

Christina Algieri Is Wed To Dr. Duke O. Kasprisin

Christina L. Algieri and Dr. Duke O. Kasprisin were married yesterday afternoon in St. Pius X Roman Catholic Church in Plainview, L.I., by the Rev. Matthew Fitzgerald.

The bride is a daughter of Mr. and Mrs. Gennaro Algieri of Plainview. Mr. Algieri is with Litho-Art in New York. The bridegroom is a son of Mr. and Mrs. Duke Kasprisin of Woodside, Queens. His father is with the New York Players Club.

Lorraine Kasprisin, a sister of the bridegroom, was maid of honor. Joseph Figliere, a brother of the bride, was best man.

The bride, who formerly worked in the pediatric department of Montefiore Hospital, graduated from the State University of New York at Stony Brook and received a Master of Science degree in human genetics from Rutgers University.

Dr. Kasprisin, an assistant professor of pediatrics at the University of Illinois, graduated from the City College of New York and the Mount Sinai School of Medicine. After completing a residency in pediatrics at Mount Sinai Hospital, he completed work under a fellowship in pediatric hematology and oncology at Beth Israel Hospital in New York. He and his bride plan to live in Chicago.

Jonna Kasperek Is Engaged to Ronald Christopher Budny

Mr. and Mrs. Donald J. Kasperek of West Brunswick, N.J., have announced the engagement of their daughter, Jonna Marie Kasperek, to Ronald Christopher Budny, son of Mr. and Mrs. John Budny of Brooklyn.

A February wedding is planned. Miss Kasperek, interior designer-display coordinator with Ethan Allen Inc. in Danbury, Conn., graduated from the Fashion Institute of Technology and the University of Missouri.

Her fiancé, director of interior design for Photographic House of Fairfield, N.J., also graduated from the Fashion Institute of Technology.

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The ultimate caftan, orchestrated by the one designer known for his luxurious simplicity. Halston's V-neck version for Halston IV, of cashmere and polyester that feels divine, in oatmeal one size fits all, 250.00 At Home Collections, Second Floor

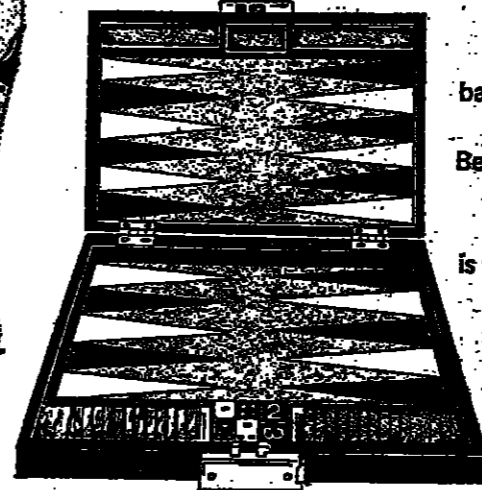


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A one-of-a-kind gift. Each of our exclusive silk crepe de chine caftans is designed, hand-painted and signed by artist Irene Tsu. Order by the background color of your choice and the artist will create the design. In blue, pink, turquoise, grape, one size fits all, 165.00 Miss Bergdorf, Fifth Floor

GREAT GAMES AT BERGDORF'S

Our magnificent travel backgammon set for the jet set. And it's magnetized at that! Bergdorf's thinks of everything. In saddle and black, the 9" by 6 1/2" game is the perfect stow-away, 15.00 Stationery, Street Floor



FOR THE COMPLETE GOURMET Imported from Portugal... our charming collection of ceramic pate terrines are the perfect present for the accomplished cook, the incurable party giver, the collector. Choose the pale blue-gray rabbit, the brown boar, the natural color duck, 6" X 4" X 2", 10.00 each (1.50) Gifts, Fourth Floor

Everything means more in a Bergdorf box.

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It's a cape, a coat with the fling of a stole. All in one! From Jayweim in soft, fluffy white mohair and wool. Timelessly elegant, one size fits all, 240.00 Coats & Suits, Fourth Floor

SHOWER SAVVY

Our exclusive oversized cotton umbrella with wooden shank, grippable handle and squared-off tip, in red, navy or brown, 25.00 Fashion Accessories, Street Floor

THE REVERSIBLE PONCHO

Ilie Wacs turns his versatile tailoring talents to the poncho that flips from sunny-day cream wool flannel to rainy-day tan cotton/polyester poplin. You've the option. One size fits all, 180.00 Country & Casual, Third Floor

THE SOFT TOP

Our warm-up poncho to delight any woman. Of softest wool jersey with a fashionable funnel neck that slips up to become a hood. By Sylvia Beitscher in beige or black, one size fits all, 50.00 Country & Casual, Third Floor

OPEN TILL 8:00, SATURDAYS TILL 6:00, WHITE PLAINS, TILL 9:30, SATURDAYS TILL 9:00

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مكتبة من الامارات

July 1976

Weddings Jan. 29 For Leslie Scott, Samson Ashamu

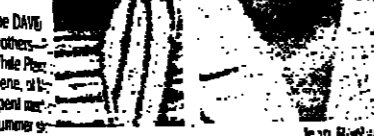
Leslie Kristin Scott and Samson C. Ashamu plan to be married Jan. 29 at St. Paul's Memorial Episcopal Church in Charlottesville, Va. Their engagement has been announced by the prospective bride's parents, Prof. and Nathan A. Scott Jr. of Charlottesville.

Mr. Ashamu is a son of Chief and Mrs. Samuel Oyedele Ashamu of Lagos, Nigeria, where the prospective bride's father is Mayor of Oyo and chairman of the Ashamu Group of Companies of Oyo State, which are interested in petroleum, agriculture and sports.

Leslie's mother, formerly assistant president of the Federal Reserve Bank of Chicago, is University Professor of Business Administration and Economics at the University of Virginia, where the Rev. Dr. Scott, the prospective bride's father, a priest of the Episcopal Church, is Commonwealth Professor of Religious Studies.

Mr. Scott graduated from the Emma Willard School in 1972 and from Brown University in 1978. She is a graduate in art history at the University of Virginia. Mr. Ashamu, an alumnus of the Millfield School in Somerset, England, attends Brown University.

FOR A HAPPY HOLIDAY



David A. Gardner Fiance Of Lynn Shostack

The DAVID Gardner family, including Lynn Shostack, a vice president of Citibank, and David Alan Gardner, an associate vice president of Oppenheimer Properties Inc., an affiliate of qualified investor & Company, investment management firm, plan to be married Jan. 7.

The engagement has been announced by Walter Shostack of Dayton, father of the bride-to-be. Miss Shostack, known as Lynn, is the daughter of the late Goldie Grace Shostack.

A summa cum laude graduate of the University of Cincinnati, she received a master's degree from the Harvard Graduate School of Business Administration as did her fiancé. He is vice president of the J. R. Gardner Company, designers and engineers for mechanical tools.

Mr. Gardner, son of Mr. and Mrs. Gardner of Cleveland, graduated with highest honors from Princeton University. His father is vice president and chief marketing officer of the AAFCO in Cleveland, a food-service company.

DAVID

Abeth Dubben Bride Of Richard Livingston

Abeth Dubben, an associate editor of Reader's Digest, and Richard H. Livingston, a manager in New York for Lorentzen Inc., the Norwegian engineering company, were married yesterday in Bridgehampton, L.I. The Rev. Leroy Zavadil performed the ceremony in St. Ann's Episcopal Church.

Abeth, daughter of Mr. and Mrs. Maxwell Dubben of Sagaponack, was attended by her sister, Bradford Ryland, Henry Hopkins Street, 3d was best man for his bride. They are the sons of Mr. and Mrs. Livingston of New York.

Abeth is an alumna of the Vassar School and Vassar College. Her father is a retired partner in the insurance firm of Coren & Dubben, Mr. Livingston is an alumnus of St. Paul's School, Cambridge College and the Harvard Graduate School of Business Administration. His father is the transportation analyst for Peabody & Company in New York.

DAVID

Anna Wexton Is the Bride Of Joshua Bagley of Queens

Anna Wexton, daughter of Mr. and Mrs. Irving Wexton of Manhattan and Oak, N. Y., was married last night to Joshua Bagley, son of Mr. and Mrs. Morris S. Bagley of Little Queens.

She is a daughter of the Park Avenue Synagogue and performed the ceremony at the Regency. She is with the Masterworks department of Columbia Records. Her father is founder and president of Park Newspaper Delivery Inc.

Mr. Bagley graduated from Queens College and received a master of fine arts degree in cinematography from Columbia University. His father retired from the hardware and paint business.

BUY

Mary Kubik Is Married

Mary Gibbs Tyler Kubik, daughter of Samuel Tyler of Boston and the Rev. Dr. Tyler, was married yesterday at Trinity Episcopal Church in Boston to Donald Gordon Grant, a widower and retired lawyer of Halifax, Nova Scotia. Bishop John B. Coburn of Massachusetts and the Rev. Thomas B. Kent performed the ceremony. The bride's marriage to Gail Kubik, a composer, ended in divorce. Mr. Grant, son of the late Mr. and Mrs. J. Albert Grant of Bridgewater, Nova Scotia, is a graduate in arts and law of Dalhousie University.

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Christmas Adventure 150
Sized for champions! His warm-up suit, navy-red-white or copen blue-navy white triple knit acrylic, 38.00 Over a short-sleeved knit shirt, white, navy, light blue, yellow, beige, Burgundy, brown or green polyester-cotton, 17.50 His tennis sweater, white acrylic with Burgundy-navy or light blue with yellow-navy, 25.00 Over a cotton knit short-sleeved shirt with extra-long tail, white, navy, light blue, yellow, pink, red or green, 17.50 And polyester double-knit tennis shorts, white, navy, light blue, yellow, 30 to 38, 20.00 La Coste® knit shirts, shorts and tennis sweater. Warm-up suit by The Alligator Company. In S.M.L.XL (cotton knit also in XXL). The Man's Shop, Street Floor, Lord & Taylor, Fifth Avenue at 39th Street, WI 7-3300. And at all Lord & Taylor stores.

foreign affairs, 150.

Janet Mauriello And John Simon To Wed in June

Janet Claire Mauriello and John Peter Simon, June 1975 graduates of Lafayette College, plan to be married next June.

Prof. and Mrs. Joseph A. Mauriello of South Orange, N.J., have announced their daughter's engagement to the son of William E. Simon, Secretary of the Treasury, and Mrs. Simon of McLean, Va., and New Vernon, N.J.

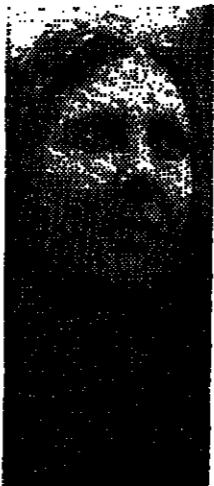
Miss Mauriello, an assistant buyer of women's coats with Macy's in New York, graduated also from the Kent Place School in Summit, N.J., and received a B.A. degree in art history from Lafayette.

Her father, a certified public accountant and financial and tax consultant, is a professor of accounting at the New York University Graduate School of Business Administration.

Mr. Simon is an alumnus also of Newark Academy. He is with the corporate trading department at Kidder, Peabody & Company. His father was formerly senior partner in Salomon Brothers.



Janet Mauriello



Kathryn Johnson

Thomas Charles Cooper 3d, Maine '77, To Wed Kathryn Johnson in February

Mrs. Hugh Johnson Jr. of Winston-Salem, N.C., has announced the engagement of her daughter, Kathryn Anne Johnson, to Thomas Charles Cooper 3d, son of Mr. and Mrs. Cooper Jr. of Greenwich, Conn. A wedding next February in Winston-Salem is planned.

Miss Johnson, daughter also of the late Mr. Johnson, made her debut in 1972 at the Debutante Ball in Winston-Salem. She graduated from St. Anne's School, Charlottesville, Va., and attended the University of Georgia. Her father was a partner in Morris Johnson Company, a Winston-Salem hosiery distributor, and a director of Hanes Hosiery Inc.

She is a granddaughter of the late Mr. and Mrs. James Nelson Weeks of Winston-Salem, and the late Mr. and Mrs. Weeks of Scotland Neck, N.C. Mr. Weeks was president and later chairman of Hanes Hosiery.

Mr. Cooper, an alumnus of the Kents Hill School in Maine and a senior at the University of Maine, is a 12th-generation descendant of William Bradford, second Governor of Plymouth Colony. His father is director of forecasting and market research for the general business group of the International Business Machines Corporation. His mother is a free-lance writer known as Sally Cooper.


The future bridegroom is a grandson of the late Mr. and Mrs. William Otis Waters Jr. of Garden City, L.I., and the late Mr. and Mrs. Thomas Charles Cooper of Hartsdale, N.Y. His maternal grandfather was a former reporter with The Chicago Tribune and at his death treasurer of the American Surety Company in New York. His paternal grandfather was a vice president of Butler Bros. Inc.

Dana de Friedberg to Marry


Mr. and Mrs. Henry de Friedberg of Spring Lake, N. J., have announced the engagement of their daughter, Dana de Friedberg, to Charles J. Walsh of New York and Washington.

Cynthia Simpson Is Engaged

Mr. and Mrs. Charles Hammond Simpson of Summit, N. J., have announced the engagement of their daughter, Cynthia Mairine Simpson, a musical comedy actress, to Richard Anthony Hayes, assistant banquet manager at the New York Hilton. He is the son of Mr. and Mrs. Charles Hartkoff Hayes Jr., also of Summit. The wedding is planned for Dec. 30 in Summit.



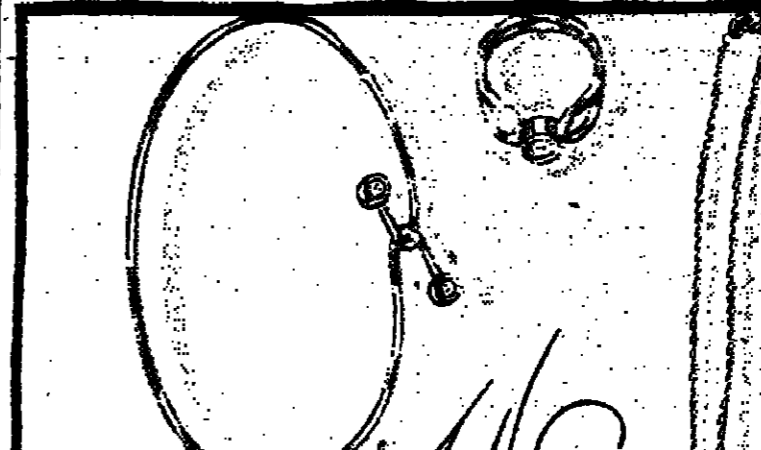
The classic Love Bond. A leather bangle bracelet with coordinated leather face. Swiss made. 18 kt. gold, \$1,590. Sterling silver, \$490.



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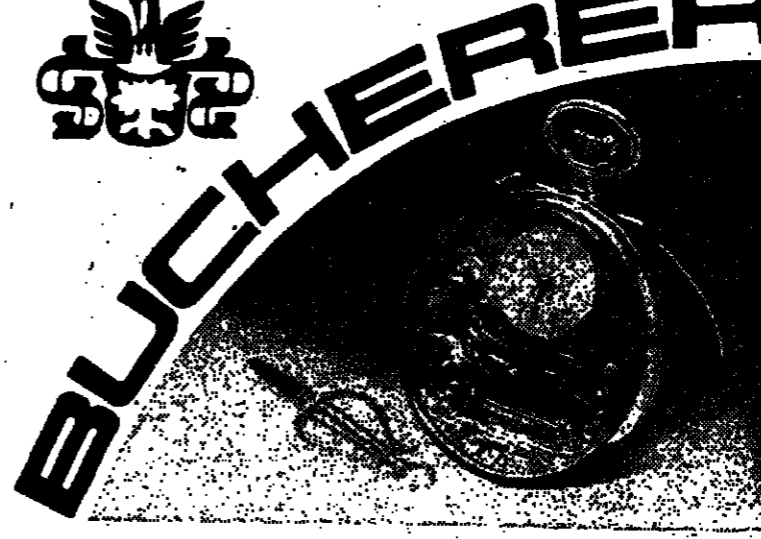
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And Tatiana Spray Perfume in a pouch, 3/8 oz., 3.50 with any Tatiana purchase.

Diane Von Fürstenberg Beauty Clinic this week, Tuesday through Saturday. Call or come in for details and reservations. Adventure with us in our whole new fragrance world sparkly as a Christmas tree. Street Floor, Lord & Taylor, Fifth Avenue at 39th Street. Call Wisconsin 7-3300 (24 hours a day). And at all Lord & Taylor stores.

A night on the town?

Six days a week, the new Going Out Guide in The Times tells you where to go, what to see on that night—or day—in the city.

Whatever interests you goes along with "All the News That's Fit to Print." Every day in **The New York Times**



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... Berry Is Married to ...

... Ellen M ...

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Handwritten signature

July 1975

Future Events

Take a Giant Step to Winter

By LILLIAN BELLISON

Tickets to the following events may be obtained from the beneficiaries unless otherwise indicated:

Throw a Snow Ball

Dec. 6—A winter wonderland in the Americana's Imperial Ballroom, with outside snowflakes dangling from the ceiling, with balloons hovering over snowball and flower centerpieces on tables where beef filets will be served for warmth, all surrounded by boutiques purveyed by Cartier, Gucci, Tennis Lady and Kron Chocolatier, and all at the annual Snow Ball of the Jewish Guild for the Blind. Tickets: \$100, or \$175 a pair.

Hot From the Forge

Dec. 6—Marvin Hamisch, Lorn Holmader, Eugene Istomin, Beverly Sills, Leslie Uggans, Nancy Walker, Suzanne Farrell, Milton Berle, Elliot Gould, etc., those who survived the Professional Children's School's reading, writing and rhythmic classes, and now sign autographs. The party at the Pierre is for the school and to give Fred Silverman, president of ABC Entertainment, the Richard Rodgers Award for being a tasteful television programmer. For talent just, present and future, tickets: \$100 from the third annual Richard Rodgers Award Dinner at 588 Seventh Avenue (PL 7-6060).

Warmer Than Siberia

Dec. 9—A reception for Andrei Amalrik, author of "Will the Soviet Union Survive Until 1964?" born in Moscow in 1938 and jailed for writing a Russian history against the grain of officially dictated history. Now an émigré in the Netherlands, where he teaches Russian studies at the University of Utrecht. Mr. Amalrik and his wife, Gyuzel, a painter, will receive tributes from Roger Baldwin, founder of the American Civil Liberties Union; Robert L. Bernstein, president of Random House; Arthur Miller, the playwright; Pavel M. Litvinov, who also survived Soviet oppression, and Jerome J. Shestak, resident of the International League for Human Rights. The party gets going at 5:30 P.M. at the home of Arch W. Haussamen in honor of the 10th anniversary of the Universal Declaration of Human Rights. Rights at \$35, with Mrs. Clive Barnes giving tickets at 972-9554.

Hibernate with 'Sly Fox'

Dec. 9—Snuggle in at Sardi's at 5:30 P.M., where Dickson Hughes will give old and new songs in the piano room for cocktails and dinner, and then dash across to the "roadhouse" for a preview of "Sly Fox" with George C. Scott. The Brickville Youth Council has arranged the romp to continue its program that keeps a fire burning in cold, hungry, sad and, eventually, sad children in the Upper East Side, from 77th Street to 103rd Street, for cocktails and dinner, \$15, and for the preview, \$35, \$50 and \$5, from Mrs. Gillette Boland, 879-26.

Hop, Skip & Hirschfeld

11—Alfred Drake, Helen Gallagher, Celeste Holm, Elaine Malbin, performers from Broadway on up to Lincoln Center, go east to Long Island to entertain in The Dome on the Hilltop Commons of the C. W. Post Center of Long Island University in Greenvale, L. I. Clive Barnes is a



master of ceremonies for the evening. "Broadway Salutes North Shore Child Guidance Association." Alexander H. Cohen and his wife, Hildy Parks, the actress, will bring Broadway out to the island with them, as will Al Hirschfeld, whose drawings will be on display and for sale, as will be the silk-screen pictures by Roger Shimomura. The association, in Manhasset, L. I., since 1953, has worked in behalf of mental health for children and their families, upset by divorce, by other problems that beset a child with a single parent, by plots that Broadway plays are often about. Elliot Lawrence directs the orchestra for the salute, after which comes the champagne toast, and all that kissing and hugging with the cast. And to be tickled by Hirschfeld's beard, tickets: \$75 a pair.

It's Spring Down Under

Dec. 12—And in the General Assembly Hall of the United Nations, a hot time in the old town tonight, with Zoe Caldwell and Cyril Ritchard, Joan Sutherland and her husband, Richard Bonyng, the conductor; Marjorie Lawrence, June Bronhill, John Meacham and Marilyn Row, stars of the Australian Ballet; the pianist Kathryn Selby; Roy Hattersley, the comedian, and with Sir Robert Helpman in charge of artistic direction. All Australians, where everyone's favorite koala bear comes from singing and dancing at the United Nations for UNICEF, children everywhere. The concert, programmed as "The Rights of a Child Concert," starts at 8 P.M. and ends with a champagne buffet. Waltz with Mathilda, June, John, Marilyn and Joan. Tickets: \$100. Concert tickets alone are \$75, \$50, \$25 and \$15, all from Tom O'Keefe at the U.S. Committee for UNICEF, 331 East 38th Street (688-5529).

Hot Rum at the Atrium

Dec. 12—Don't come as you are. Take something off, put something on, as you would there, in the Caribbean's Jamaica, white slacks or skirts, loud blouses and shirts. Dress (or undress) for the Caribbean Carnival, a cocktail dance for the National Foundation for Helius and Colitis, an organization whose funds are for research into various intestinal ailments. Slim Hyatt will spin the disco records, with Lord Wilson, the calypso singer, the Enchanters, a reggae group from Jamaica, and the Roundabout Steel Band from Trinidad. The carnival, at the Atrium Club, 117 East 57th Street, is arranged by the foundation's business and professional committee, single men and women aged 25 to 45. Tickets: \$25.

Edith V. Berry Is Married to John Ingraham

Edith Vinson Berry, daughter of Mrs. Ed Brainerd of Tulsa, Okla., and Art Webster Berry, also of Tulsa, married yesterday afternoon to John Winthrop Ingraham, son of Mr. Mrs. David Ingraham of Cold Spring Harbor, L.I., and Lyme, N.H. The Rev. Ralph U. Taylor, an Episcopal priest, performed the ceremony at home of the bride's stepfather and her, Dr. and Mrs. Brainerd. Mrs. Iford M. Freeman and Stevens L. Shum, a cousin of the bridegroom, acted as bridesmaids. The bride, an alumna of the Holland School in Tulsa, attended Clark University and graduated in 1974 from University of Tulsa. She is a director of the Tulsa Philharmonic Society. Her father is president of the Exploration Company in Tulsa. Her mother is a surgeon. Mr. and Mrs. Berry is a granddaughter of Mr. and Mrs. Ballie W. Vinson of Tulsa and the late Mr. and Mrs. Robert Berry of Norman, Okla. Her maternal grandfather was chairman of the Vinson Supply Company, a Tulsa-based oil field equipment concern. Mr. Ingraham graduated from the East Woods School in Oyster Bay, L.I., the Choate School, Wesleyan University and the Fordham Law School. He is an assistant district attorney in New York County. His father retired as a partner in Cahill, Gordon & Reinold, New York law firm. The bridegroom is a grandson of Mrs. Henry A. Ingraham of Brooklyn and Northport, L.I., the late Mr. Ingraham, a lawyer, and of the late Mr. and Mrs. Percy H. Jennings of Cold Spring Harbor and New York.

Ellen M. Rader Is Affianced

Mr. and Mrs. George Rader of Livingston, N. J., have announced the engagement of their daughter, Ellen Marcia Rader, to Roger Joseph Brick, son of Mr. and Mrs. Samuel Brick of Westbury, L.I. A January wedding is planned.

Bonnie Johnson Is Engaged to Gary See

The engagement of Bonnie Ann Johnson to Gary Richard See has been announced by Mr. and Mrs. William Richard Johnson of Locust Valley, L.I., parents of the future bride. Her fiancé is the son of Mr. and Mrs. William Richard See of South Yarmouth, Mass. A June wedding is planned at St. John's of Lattingtown Episcopal Church in Locust Valley. Miss Johnson is a junior at the Clark-

son College of Technology in Potsdam, N.Y. Her father is director of marketing services for the J. C. Penney Company in New York.

Mr. See, who graduated this year from Clarkson, is with the administrative services division of Arthur Andersen & Company, certified public accountants, in New York. His father is a project manager for the Walsh Construction Company of Danbury, Conn.

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Sterling silver bracelets from our Silver Department. From left: '94 170, '120. Capped with fourteen karat gold, '140

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cool combination. a tender bow blouse, of polyester. in tan, 8-14, by amanda. \$24. super with a long wool flannel skirt. grey or black. 5-13. peerless. \$25.

travel mirror. trim. tortoise-y. terrific gift idea. by trina. \$8.50.

for the weather vain. marvelous folding umbrella. brown or black. knips for n.y. umbrella. \$13.

gifts 'tis the season

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enkalure® nylon is a reg. tm of american enka company.

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Nuptials Held On Long Island For Martha Zec

St. Stephens Episcopal Church in Port Washington, L. I., was the setting yesterday for the marriage of Martha Zec, daughter of Dr. and Mrs. Branko Zec of Beverly Hills, Calif., to Charles Cary Rumsey Jr. of New York and Metairie, Wyo. The bridegroom is a son of Mr. and Mrs. Rumsey of Sands Point, L. I., and a great-grandson of E. H. Harriman, the financier and railroad pioneer. The ceremony was performed by the Rev. Frederick W. Rapp and was followed by a reception at the Rumsey home.



Martha Rumsey Margo M. Field

Terry Here was maid of honor. Pony Duke served as best man.

The bride studied voice with Esther Retty in Vienna and made her debut in 1970 at the Viennese Opera Ball. Her father owns the West End Medical Group in Los Angeles and is medical director of the Motion Picture and Television Medical Center.

Mr. Rumsey graduated from Phillips Exeter Academy, from Harvard College and with the class of '60 from the Harvard Law School. He and his bride plan to spend the winter in New York, where he will practice law, and to spend the remainder of the year in Wyoming, where he runs the Wood River Ranch, a dude ranch and outfitter.

The bridegroom is a grandson of the late Charles Cary Rumsey, the sculptor, and the late Mary Harriman Rumsey, who in 1901 with Nathalie Henderson founded the Junior League for Promotion of the Settlement Movement, now simply the Junior League. He is a grand-nephew of W. Averell Harriman, the Democratic elder statesman, and of E. Roland Harriman, former chairman of the American Red Cross.

Joseph McMahon Fiance Of Kathryn Sowerwine

Announcement has been made by Mr. and Mrs. Orris Sowerwine of Summit, N.J., of the engagement of their daughter, Kathryn Evans Sowerwine, to Joseph Donald McMahon, son of Mr. and Mrs. Thomas McMahon of Jamaica Estates, Queens.

The wedding is planned for Jan. 15. The future bride, a 1976 graduate of Barnard College, attends the Columbia University Graduate School of Library Science and is secretary of the personnel office of Columbia's Butler Library. Her father is a senior vice president of Shearson Hayden Stone Inc., investment bankers, and the trustee in bankruptcy for REA Express and affiliated companies.

Mr. McMahon, an alumnus of St. Ambrose College in Davenport, Iowa, received a master's degree from St. Louis University. He is circulation supervisor with the College Library at Columbia. His father is a retired captain of the New York Police Department.

Margo Field Fiancee Of Scott A. Rogers 3d, A Business Student

Mr. and Mrs. Laurence Field of Weston and Annisquam, Mass., have announced the engagement of their daughter, Margo Moore Field, to Scott Arthur Rogers 3d, son of Mrs. and Mrs. Rogers of Westport, Conn., and Shaker Heights, Ohio. The couple plan to be married in May.

Miss Field was presented to society at the Boston Debutante Cotillion in 1969, and is a member of the Junior League of Boston and the Vincent Club. She graduated from the Winsor School in Boston and from Bowdoin College with a B.A. in geography and cartography. She is supervisor of graphics on the water quality project of the Metropolitan Area Planning Council in Boston.

Mr. Rogers is president of William H. Field Company in Boston, manufacturer and distributor of woodworking machinery and designer sawmills. It was founded in 1880 by Miss Field's great-grandfather. Mr. Rogers' father, former president of the American Chain and Cable Company in Bridgeport, Conn., is president of the Medusa Corporation, a Cleveland-based producer of cement.

Mr. Rogers, an alumnus of the University School in Cleveland, graduated magna cum laude in history from Princeton University. A former staff member of the International Management Group, a Cleveland sports-management concern, he is now attending the Harvard Graduate School of Business Administration.

Karen Fine to Be Bride

Mr. and Mrs. Lawrence A. Fine of Newton, Mass., have announced the engagement of their daughter, Karen Emily Fine, to John Franklin Coburn, son of Mr. and Mrs. Frederick R. Coburn of Weston, Mass. Miss Fine and her fiancé graduated from Radcliffe and Harvard Colleges in June. They plan to be married in May.

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Steadman, Is Bride Kinney 3d

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HOLIDAY SHOPPING HOURS NEW YORK: Daily, 10:00 to 8:00 Saturday, 10:00 to 6:00 WHITE PLAINS: Daily, 9:30 to 9:30 Saturday, 9:30 to 9:00

E. Steadman, Broker, Is Bride of Jerome Kinney 3d

Kelise Steadman, daughter of W. Steadman of West Palm Beach, board chairman and president of the Steadman Security Corporation, Washington, an investment banker, was married in Washington on Saturday afternoon to Jerome Frank Steadman, 3rd, board chairman and president of the Jerome Steadman Company, a property management and development and construction firm in Montgomery County, Md.

Rev. Louis Evans Jr. performed the ceremony in the National Presbyterian Church. Dorothy Marie Steadman, the bride's maid of honor. Other bridesmaids were Clare M. Stenstrom, Kinney, daughter of the bride's father, Mrs. Charles W. Steadman, the bride's sister-in-law, Mrs. David B. Steadman, and Hilary J. Hoerr, the bride's sister. Jerome F. Kinney 4th was the groom's best man.

The bride, a stockbroker formerly with Barney Harris Upham & Co. in New York, is a graduate of Hathaway Brown School in Columbus, Ohio, and the University of Wisconsin. She was graduated in 1964 at the University of Wisconsin. Her father is the late Dorothy F. Steadman.

Mr. Kinney, son of Mrs. Clark Mills Kinney of Washington and the late Mr. Kinney, is a graduate of St. Albans School in Washington and the University of Pennsylvania's Wharton School. He served as a lieutenant with the 45th Division in the Korean War. He has been married previously and



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Janet Grainger

Janet Grainger Sets Wedding for Spring

Mrs. Edmond C. Grainger and Mr. Edmond C. Grainger, N.Y., have announced the engagement of their daughter, Janet Grainger, to Steven Thompson of Mr. and Mrs. Theodore Thompson of Pelham Manor, N.Y. The bride-to-be, who was presented in a Westchester Cotillion in 1972, has a fiancé plan to be married in the spring.

Janet Grainger is a graduate of the University of Denver, the Katharine Hepburn School in New York and the University of the Sacred Heart in Hartford, Conn. Her father is a senior partner in the New York law firm of Raftery Rosenbloom & Grainger, a former Mayor of Rye. Steven Thompson, an alumnus of Rollins College from which he also received his degree in business administration, is a sales representative for the Thompson Machine and Tool Company in the Bronx, a company founded by his grandfather and his father is a principal.

Emerson Fiancee Peter Hoguet Helmer

The engagement has been made by Mr. Fred R. Emerson of Short Hills, N.J., of the engagement of Mr. Peter Hoguet Helmer, son of Mrs. George A. Helmer of New York, to Suzanne Gould Emerson, daughter also of Mr. and Mrs. George A. Helmer of New York. She is with the department of art at the Museum of Fine Arts in Boston. Her father is a designer with the McGraw-Hill Book Company.

Matzkin, Leslie Getto Bridal in New Rochelle

M. Matzkin, daughter of Mr. Harry Matzkin of Eastchester, was married in New Rochelle, N.Y., on Saturday evening to Leslie Getto, son of Mrs. Bernard Getto of Eastchester. The ceremony was officiated by Rev. L.L. Cantor Henry Herman of the Episcopal Church of the Holy Trinity in New Rochelle. The bride is an occupational therapist at Northeastern University and a graduate of New York University. She owns the Rock Matzkin Store, founded by her father, in the Bronx. The groom is a partner in Sabé Furs in New Rochelle. He graduated from the University of New England in New England representing the S. Parker Hardware Manufacturing Corporation. He and his wife live in Londonderry, N.H.

Lois Zenk Affianced

Mrs. Richard Zenk have announced the engagement of their daughter, Lois Zenk, to W. Neil Zenk, son of Mr. and Mrs. M. Zenk, both families live in the Heights, N.Y. The future bride is a graduate of Marymount College in Tarrytown, N.Y., and her fiancé is a graduate of Connecticut State College in Danbury.

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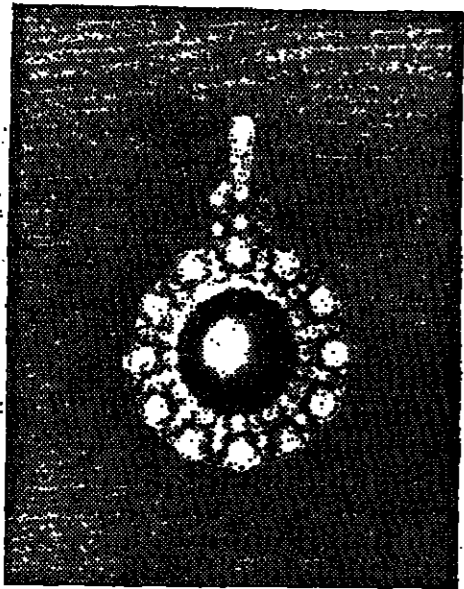
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Christie's

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Sold in Geneva on November 11: antique black pearl and diamond pendant brooch for \$32,563.

Christie's jewelry sale in Geneva on November 11 totalled over \$7 million. Among many exceptional prices an emerald and diamond ring was sold for \$257,142, an emerald and diamond bracelet for \$163,265, a diamond necklace for \$138,775 and a sapphire and diamond ring for \$93,877.

During the 1975-76 season Christie's world-famous jewelry sales in London and Geneva totalled \$12.5 million. In addition to London and Geneva, Christie's will be holding jewelry sales in New York beginning in 1977 in their new auction gallery at Delmonico's on Park Avenue.

Those contemplating selling jewelry should consult Francois Curiel, director of our New York jewelry department, as soon as possible at the address below:



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Joanna Simon, Mezzo, Wed

Joanna Simon, the concert and opera singer, and Gerald Walker, novelist and arts editor of The New York Times Magazine, were married yesterday afternoon in a civil ceremony at the home of the bride's mother, Andrea L. Simon, in Riverdale, the Bronx. The ceremony was performed by Justice Sidney H. Asch of the New York State Supreme Court.

Mrs. Walker also is a daughter of the late Richard L. Simon, co-founder, with M. Lincoln Schuster, of the publishing house of Simon & Schuster.

Mr. Walker is a son of Anne C. Siska of New York and Max J. Walker of Miami Beach. His father, who is retired, formerly practiced law in New York.

The bride was escorted by her brother, Peter Simon, a professional photographer, and attended by her sisters, Carly Simon Taylor and Lucy Simon Levine, who served as matrons of honor. They are pop singers, professionally known as Carly Simon and Lucy Simon.

Sarah Taylor and Julie Levine served as flower girls for their aunt, and Jamie Levine, the bride's nephew, was ring bearer.

David Walker, the bridegroom's son, from a previous marriage that ended in divorce, was best man.

Mrs. Walker is an alumna of the Riverdale Country Day School and Sarah Lawrence College, from which she received a B.A. degree in literature. A mezzo-soprano, she made her singing debut with the New York City Opera as Cherubino in Mozart's "Marriage of Figaro," and sang the role of Pamina in the world premiere of Alberto Ginastera's "Bommarzo" with the Washington Opera Society. The bride has also sung at the Salzburg Festival in Austria, at the Teatro Colon in Buenos Aires and with major symphony orchestras. She recently appeared as Charlotte in Massenet's "Werther," a joint production of the Seattle and Portland Opera Companies.

Mr. Walker, an alumnus of New York University, where he received a B.S. degree in business administration, did graduate work at the Columbia School of Dramatic Arts. He was formerly president of the Society of Magazine Writers, now known as the American Society of Journalists and Authors. His novel, "Cruising," was published by Stein & Day in 1970.

Dr. Elizabeth Wood Married to Colleague

Dr. Elizabeth Bridget Wood of Boston and Dr. Terrance Murphy of Brookline, Mass., were married yesterday by Msgr. Charles McCarthy, head chaplain of St. Elizabeth's Hospital of Boston, in St. Gabriel's Roman Catholic Church in Brighton, Mass.

The bride was attended by her sister, Patricia Wood, Edward J. Murphy Jr. was best man for her brother.

Dr. Wood, who will use her maiden name professionally, and Dr. Murphy, both clinical instructors at the Tufts University School of Medicine, are in private practice with the Brookline Associates in Internal Medicine.

The bride is a daughter of Mrs. Henry Jamieson Wood of West Hempstead, L. I., and the late Mr. Wood, who was

advertising manager of the Johns-Manville Corporation in New York. Her husband is a son of Mr. and Mrs. Edward J. Murphy of Nahant, Mass. His father is a partner in the Boston law firm of Murphy & Beane.

Dr. Wood is an alumna of the Sacred Heart Academy in Hempstead and Boston University, where she was enrolled in a six-year program combining liberal arts and medicine. She completed an internship and residency at St. Elizabeth's Hospital, as did her husband.

Dr. Murphy graduated from Phillips Exeter Academy, Harvard College, and the University of Virginia Medical School. He served in the Army in Vietnam, and was a postgraduate fellow in infectious diseases at the Tufts New England Medical Center.

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TUES, NOV. 30	FINLAND	WED, DEC. 8	JAPAN	WED, DEC. 15	RUSSIA	WED, DEC. 22	ITALY
WED, DEC. 1	HOLLAND	THURS, DEC. 9	MEXICO	THURS, DEC. 16	ENGLAND	THURS, DEC. 23	U.S.A.
THURS, DEC. 2	SWEDEN	FRI, DEC. 10	CANADA	FRI, DEC. 17	GERMANY	FRI, DEC. 24	OLD N.Y.
FRI, DEC. 3	DENMARK	SAT, DEC. 11	CHINA	SAT, DEC. 18	IRELAND	SAT, DEC. 25	CHRISTMAS
SAT, DEC. 4	SWITZERLAND	SUN, DEC. 12	SPAIN	SUN, DEC. 19	FRANCE	SUN, DEC. 26	MESSAGE
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MON, DEC. 6	GREECE						MESSAGE

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Mr. Hoy is a grandson of Vivi Bengtson Wallerius of Pompano Beach, Fla., formerly of Arvika, Sweden...

Antoinette Geyelin Engaged to William Hoar

Mr. and Mrs. Henry Rawle Geyelin of New York and Seal Harbor, Me., have announced the engagement of their daughter, Antoinette Rawle Geyelin, to William Pierce Hutton Hoar...

Mr. Hoar graduated in 1967 from the Kent School and in 1971 from Harvard, where he was a member of Hasty Pudding-Institute of 1770.

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Social Announcements

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Wedding

Wedding of Mrs. Robert M. Cerney and Mrs. Judith M. Cerney...

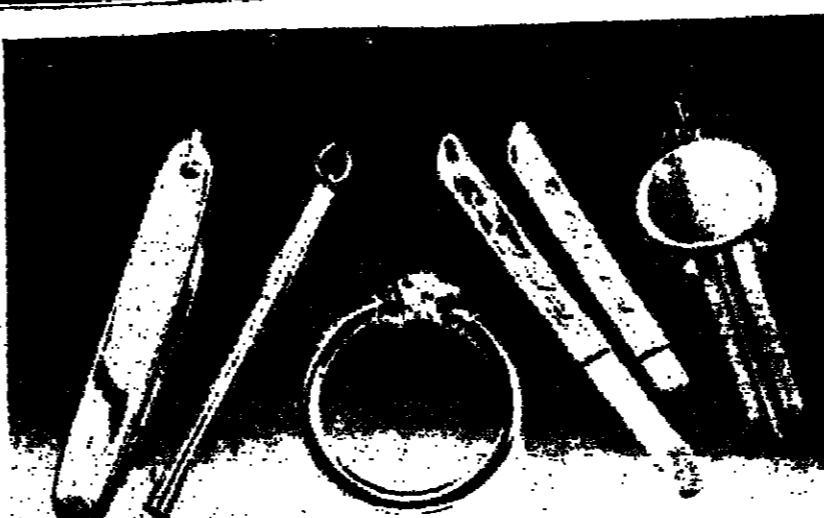
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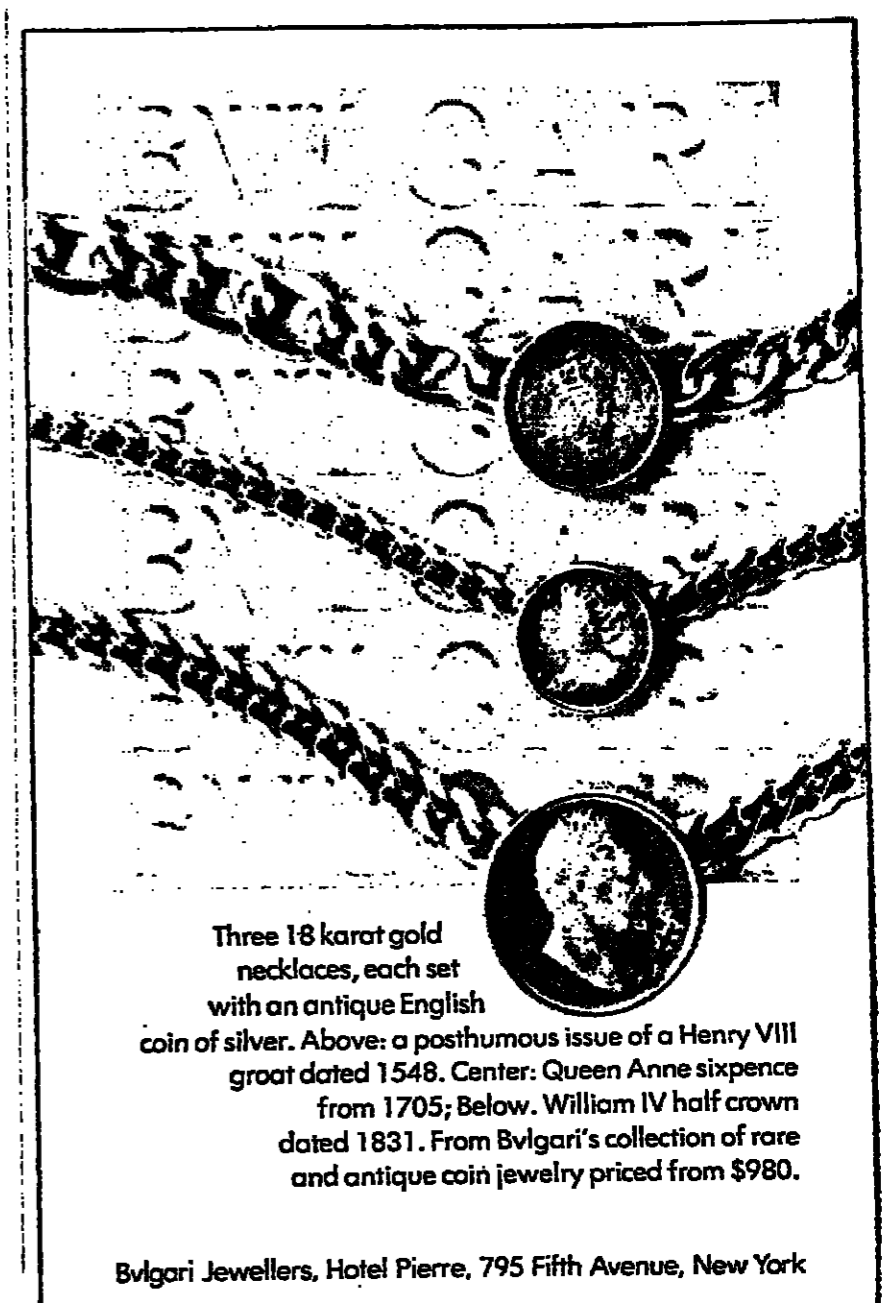
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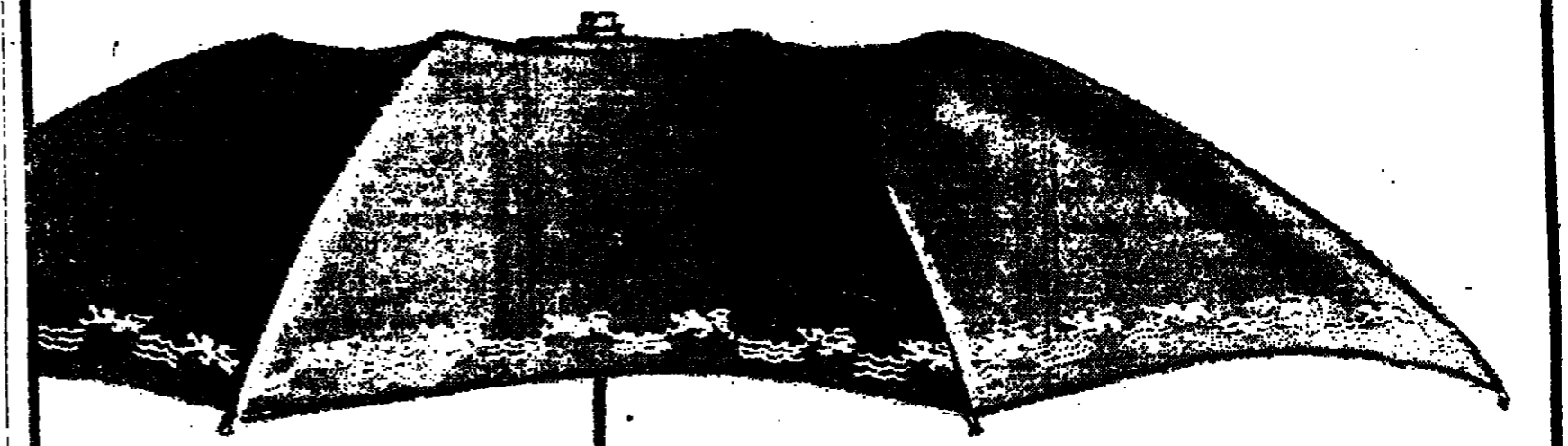


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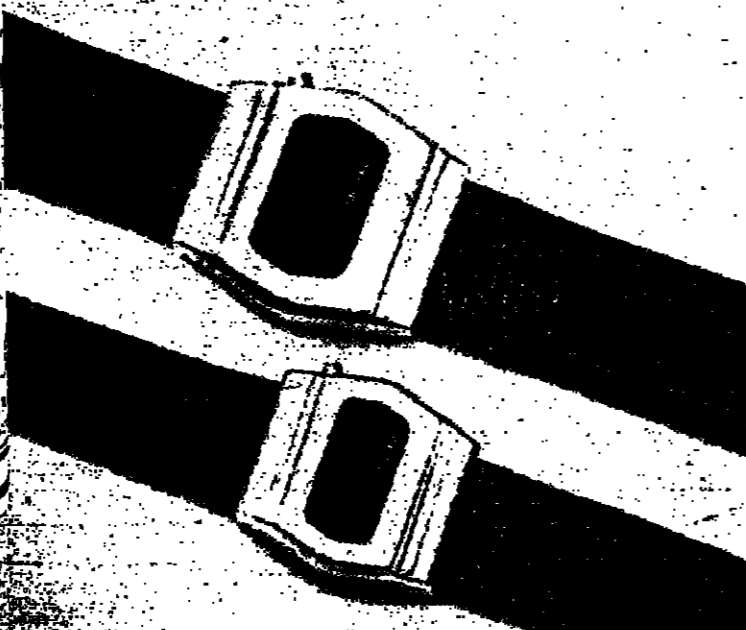
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Robert G. Babcock, Associate Personnel Administrator
N.Y. STATE DEPT. OF MENTAL HYGIENE
44 Holland Ave. Albany, N.Y. 12228
An Equal Opportunity Employer

ADMINISTRATOR UNIVERSITY HOSPITAL

The University of Massachusetts at Worcester is looking for a hospital administrator. The university hospital is a comprehensive acute care and referral medical facility with a 400-bed capacity. Approximately 100 beds are currently in operation. The administrator will have total management responsibilities for patient services and related hospital activities. Substantial experience in hospital management preferably in a university setting including financial management is required. This experience must demonstrate both thorough competence and successful achievements in a teaching hospital.

Please send resume to:
Dr. Philip Caper, Vice Chancellor for Health Affairs

University of
Massachusetts
Medical Center

55 Lake Avenue North,
Worcester, MA 01605
An Equal Opportunity
Affirmative Action Employer

The New York Hospital, Carnell Medical Center Opportunities available for NEPHROLOGY NURSING in The Rogosin Kidney Center HEMODIALYSIS PERITONEAL DIALYSIS TRANSPLANTS

Special Training Program
For further details, call or write:
Executive Assistant Director, Nursing Service
(212) 472-6000

The New York Hospital
525 East 68th Street
(at York Avenue)
New York, N.Y. 10021
An Equal Opportunity
Employer M/F

Nursing Opportunities

... at a prominent Brox community teaching hospital for experience, NYS-licensed RN's.

Staff Nurses
(RN RN's)

• I.C.U.
• Medical/Surgical

Districter Supervisor
Requires previous experience as an OB Supervisor.

Adult Coordinator
Requires experience in inpatient adult or utilization review.

Instructor, School of Practical Nursing
Requires BSN plus experience teaching the fundamentals of nursing.

These positions offer excellent professional salaries, benefits. Call (212) 968-7251 for appointment or write Personnel Dept.

WYCKOFF HEIGHTS
HOSPITAL
374 Sheepshead St.
Brooklyn, N.Y. 11227
an equal opportunity employer

ASSISTANT DIRECTOR NURSING

... at a prominent Brox community teaching hospital for experience, NYS-licensed RN's.

Staff Nurses
(RN RN's)

• I.C.U.
• Medical/Surgical

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DIRECTOR MEDICAID R

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• Medical/Surgical

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WYCKOFF HEIGHTS
HOSPITAL
374 Sheepshead St.
Brooklyn, N.Y. 11227
an equal opportunity employer

HISTOPATHOLOGY TECHNICIAN TEMPORARY POSITION/2 YEARS

Acts as research assistant in renal psychology and ultrastructure. Position available immediately. Previous experience desired. Send resume, including references to:

W. A. KACHADORIAN, Ph.D.
Membrane Research Lab
Renal Service
USPHS HOSPITAL
Staten Island, N.Y. 10304

ASSOCIATE DIRECTORS(2)

400-bed voluntary hospital in mid-Atlantic area seeking two Associate Directors to share responsibility for operations. Positions require a Master's in Hospital Administration with 5 to 10 years of demonstrated, well rounded background in all disciplines including medical staff relationships, in-patient, ambulatory and support services. Expertise in labor negotiation required in one position. Both will report directly to the Executive Vice President. Submit resume including salary expectation no later than 12/19/76 to:

Y 7403 TIMES
An Equal Opportunity Employer M/F

MEDICAL DIRECTOR

For fully accredited 240-bed skilled nursing facility in the Bronx. 40 hours or 24 hours per week. Responsible for the direction and coordination of all patient care programs including medical care, nursing, therapy, in-house dental care, etc. Supervision of staff of physicians, therapists, and all other patient care personnel. Salary commensurate with experience, good benefits.

Experience in geriatrics pref'd, administrative abilities an absolute must!

Reply in confidence to:
Concourse Nursing Home,
1072 Grand Concourse Bronx, N.Y. 10456,
Attn: Mr. Greisman.

Nurses RN

CAREERS
GROW
BIGGER
IN TEXAS!

Outstanding professional opportunities are available on all units at our beautiful campus type facility. Starting salaries range from \$10,370 to \$14,057 per year, depending on experience, plus differential for evenings, nights, holidays, Sunday and overtime. Comprehensive benefits include liberal annual and sick leave policies, low cost life insurance, group health insurance, excellent retirement plan, uniform allowance etc. Located midway between Ft. Worth, Dallas and El Paso on a major interstate highway, our city of 30,000 offers total living enjoyment: ample housing, excellent schools, recreational and cultural activities, beautiful moderate climate and environmentally integrating, clean atmosphere.

For more information write or call Nursing Service
VETERANS ADMINISTRATION HOSPITAL
Big Spring, Texas 71721 815-263-1361, Ext. 221
An Equal Opportunity Employer

UNIT DIRECTOR

Northern New Jersey CMHC seeks Masters-level Mental Health Professional to develop Consultation and Education efforts. Experience in consultation & education, organizational and public relations required. Work involves supervision and direct service.

MSW
Part-time, 10 hours per week (days/evenings). Minimum 2 years experience in field and group psychotherapy.

Send resume in confidence to:
Y 7480 TIMES

MANAGER PATIENTS ACCOUNTS

200-bed skilled nursing facility located in Schenectady, NY. Manager of Patients Accounts with previous supervisory experience. Competency with party procedure computer data options. This position reports directly to the Director. Excellent salary and benefits. Send resume and salary requirements in confidence to:

Y 7461 TIMES

DIRECTOR OF GENERAL SERVICES

A central Connecticut health care institution seeks a qualified professional to assume responsibility for direction and coordination of the support activities necessary for the daily operation of the hospital. The successful candidate will direct the activities involving operation and maintenance of the physical plant, housekeeping of the facilities, dietary operation, personnel functions and special services.

Applicants should have a degree in Hospital Administration Engineering or similar education; and 5 to 8 years experience in a health care environment.

All correspondence to be held in strict confidence. Please send resume and salary history to:
An Equal Opportunity Employer
Y 7335 TIMES

PHYSICIANS Primary Care

We are an acute care general hospital seeking 2 general internists or family practitioners to establish private practice in a fast growing under served New England suburban community. New medical office complex to be completed early next summer with modern facilities & equipment & less than half an hr from the hospital. Board certification & interest in independent practice req'd. Fee for service with income guarantee for first four years. Attractive community, very good schools, recreational & social environment. Please respond in confidence to:

Y 7338 TIMES

DEAN

COLLEGE OF MEDICINE AND DENTISTRY OF NEW JERSEY
NEW JERSEY DENTAL SCHOOL
Nominations and applications are invited for the position of Dean of the College of Medicine and Dentistry of New Jersey - New Jersey Dental School. The responsibilities of the Dean are those of Academic and Administrative Head of the New Jersey Dental School Unit of the College. Qualifications include evidence of strong Administrative Academic ability and leadership. Curriculum vitae and nominations should be sent by:

April 29, 1977 to:
Dr. Grace Austin,
Chairman of Dean's Search Committee
COLLEGE OF MEDICINE AND DENTISTRY OF NEW JERSEY
NEW JERSEY DENTAL SCHOOL
100 Bergen Street,
Newark, N.J. 07102
An Equal Opportunity/Affirmative Action Employer

ASSISTANT DIRECTOR OF NURSING

Unique opportunity to be involved in primary care nursing in an expanding teaching hospital in nearby Westchester. We seek a B.S.N. (Master's preferred) to assume a leadership role and become actively involved in professional education programs. Supervisory experience in an acute care setting essential. Excellent salary, benefits, career opportunity. Send resume in confidence to:

Y 7494 TIMES

INTERNIST

Candidate should be familiar with team approach to health care delivery for this family oriented center which provides comprehensive primary services. Requirements include board eligibility and N.Y. State license. Position carries extensive benefits.

Send C.V. including salary requirements to: C. Zarate-Salvador, M.D., Director
MONTEFIORE COMPREHENSIVE
HEALTH CARE CENTER
230 E. 162nd St., Bronx, NY 10467
An Equal Opportunity Employer

ASSISTANT DIRECTOR OF NURSING MEDICAL/SURGICAL

Community general hospital in upstate New York is seeking an Assistant Director of Nursing for their medical surgical area consisting of 180 beds. Masters degree in nursing with administrative experience. Opportunity to practice in a decentralized dynamic and progressive nursing organization. Salary commensurate with education and experience. Excellent fringe benefits. Reply in confidence to:

Y 7342 TIMES

DIRECTOR OF NURSING

200 bed acute care JCAH accredited community hospital on I.I. has a challenging position to direct an innovative & reorganized nursing service. Candidate must have a minimum of 5 years progressive supervisory/management experience in general hospital setting, MS degree in nursing administration. Excellent salary & benefits.

SEND RESUME & SALARY REQUIREMENTS TO:
P.O. Box 398 E-23 Garden City, N.Y. 11530
An Equal Opportunity Employer

OCCUPATIONAL THERAPIST

200 bed acute care Community Hospital on North Shore has challenging full time position in new inpatient Psychiatric unit. Candidate must have degree minimum 1 year experience in Psychiatric care setting and NYS OT registry. Send resume and salary requirements to:

J. T. Weather Memorial Hospital
North Country Rd. - Pt. Jefferson, N.Y.
Attention: Personnel Dept.
An Equal Opportunity Employer

Medical Librarian

... for 541-bed medical school affiliated teaching hospital located on central Jersey shore. Library serves full spectrum of health professionals. The successful candidate will have MSLS and familiarity with MEDLINE.

Salary commensurate with experience. State c.v. to Mrs. Violet Peters, Professional Recruiter.

MONMOUTH
MEDICAL
CENTER
300 Second Avenue
Monmouth, N.J. 07740
An Equal Opportunity Employer

Respiratory Therapist Technician (Certified)

Full-time position in our active department for an individual qualified with a minimum of a CRT. Our facility is an expanding acute care general hospital with a patient oriented philosophy. We offer good starting salaries, excellent benefits and the opportunity for challenge and growth. We are located in a scenic resort area in northern New Jersey. Please contact Director of Personnel (201) 383-2121.

NEWTOWN
MEMORIAL
HOSPITAL
175 High St.
Newton, N.J. 07860

OCCUPATIONAL THERAPIST

... in a modern rehabilitation department of an acute hospital/MSW under physical therapy direction. Minimum 2 years experience with experience, functional O.T. assisting, A.D.L., sensory perceptual testing and neurophysiological techniques. Excellent salary and benefits. Send resume in confidence to:

Y 7400 TIMES

HOSPITAL MANAGER RADIOLOGY DEPT

Work under immediate direction of hospital administrator & in collaboration with the radiology staff to manage technical & clerical staff of 250 bed acute care general hospital in attractive New England location. Radiology technology exp. desirable, but not req'd. MHA pref'd, apply to demonstrate administrative ability.

Send resume to:
Y 7337 TIMES

PSYCHIATRIST

White Barre Pt. Board certified or Board eligible Psychiatrist. 500-bed general hospital located within 5 hours of Potomac Mountains and within commuting distance of Philadelphia and New York City. Hospital planning residency program in Psychiatry. Faculty appointments at Hahnemann Medical College available.

Attractive salary, 30 days vacation, 0 paid holidays, commensurate sick leave, health and life insurance. Travel and transportation paid. Any state license is negotiable. Malpractice coverage is provided. Call or write: William K. Grossman, MD, Chief Psychiatry Service, VA Hospital, White Barre Pt. 18711 (717) 624-3521

Registered Record Administrator

Suburban NYC hospital has immediate openings for person to direct Medical Records Department. Send resume and salary requirements in confidence to:

Y 7419 TIMES
An Equal Opportunity Employer

PSYCHIATRIST

To be licensed in Substance Abuse Inpatient Unit serving State of New Jersey. Duties include direct patient care, teaching and leadership of interdisciplinary team. Applicants should qualify for medical school appointment. Salary negotiable. Applicants should send vitae Department of Psychiatry, Jersey City, Medical Center Jersey City, N.J. 07310. Adm. Co-Director, Dept. of Psychiatry at 201-451-9885. An Equal Opportunity Employer.

A NY 1 yr full time appointment expected with out patient & day treatment setting an individual with strong leadership skills & experience in development & supervision of medical records department. Ideal opportunity to expand your professional skills & leadership with experience. Excellent fringe benefits. Send resume to Robert E. Becker, MD, Medical Director, Westchester Hospital, 47 Long Lane Rd., Westport, Conn. 06880

HOSPITAL ASST DIRECTOR

Responsible for therapeutic depts to include alcoholism program, dietary, EKG-EEG, pharmacy, physical therapy & respiratory therapy. MHA or MBA essent with successful mgmt exp. preferably in acute care general hospital. Excel sal & bnfts. Send resume to:

Y 7339 TIMES

SOCIAL SERVICE JOB

Living in New England and NY in social work, counseling, rehab, community organization, mental health. Current bi-weekly \$20 for 3 months. Contact ELSS 161 Central St. Framingham, MA 01701

PHYSICIAN-PART TIME

For rehab oriented Skilled Nursing Facility in the Bronx. Medicare/Medicaid Billing. Call:
812-481-4003,
Dr. Schanbacher

PROJECT DIRECTOR

Nutrition Program Delivery and Evaluation Experience. Qualified individuals needed to undertake total project direction for a national, multi-site nutrition program. Applicants should have specific knowledge in the fields of nutrition, food service, program, and possess evaluational/statistical skills. Advanced degree and/or 5 years supervisory experience preferable. Person must be willing to travel. State salary requirements.

THE DEPARTMENTS OF PEDIATRICS, INTERNAL MEDICINE, AND PSYCHIATRY OF THE EAST CAROLINA UNIVERSITY SCHOOL OF MEDICINE ARE SEEKING FULL TIME FACULTY FOR POSITIONS IN A NUMBER OF SPECIALTY AREAS. ADDRESS INQUIRIES TO: CHIEF DEPT. HEAD, M. Young, Jr., DEPT. OF MEDICINE, P.O. BOX 2679, GREENVILLE, NORTH CAROLINA 27634. Equal Opportunity Employer.

SOCIAL WORKER

Immediate opening in Community Mental Health Center to provide outpatient treatment, community outreach and consultation services. MSW required with minimum of 1 year experience in Mental Health Center. Located in beautiful Finger Lakes region, 30 minutes from Syracuse, N.Y. with accessibility of air service. Starting salary \$12,300 to \$13,500 negotiable. Excellent fringe benefits with commensurate working relationships. Send resume to:
B. L. Spates, Ph.D., Director,
Central County Mental Health Center,
15 Court St., Cortland, N.Y. 13845
(607) 755-7523

2 OCCUPATIONAL THERAPIST

Large psychiatric hospital in northern N.J. Registered and experienced preferred. Excellent benefits. Salary \$12M. Send resume to:
Y 7379 TIMES
Equal Opportunity Employer

PHYSICAL THERAPIST

Excellent Full Time opportunity in Modern Community Hospital for New Jersey Licensed Physical Therapist. Generous salary, comprehensive benefits. Excellent working conditions. Call Mrs. Melita, (201) 835-3700 for an appointment.

CHILTON HOSPITAL
WEST PARKWAY
BOXPLOIN PLAINS, N.J.
Equal Opportunity Employer M/F

COMMUNITY MENTAL HEALTH NURSE

To work as a member of a multi-disciplinary community services team in an innovative university affiliated development center. Send resume: Personnel Office
ROSELLE REHABILITATION CENTER
1288 Waterside Plaza, Essex, N.Y. 12941
An Equal Opportunity/Affirmative Action Employer

MEDICAL DIRECTOR INTERNISTS AND FAMILY PRACTITIONERS

Wanted to work in an expanding neighborhood health center in a beautiful, historic coastal city. Faculty appointment of a teaching hospital available if desired. Outstanding fringe benefits, salary, superb working conditions. Send resume to:
Larry F. Anderson, Ph.D.,
417 Hunting St., Charleston,
South Carolina 29403

HEALTH COORDINATION

Positions in Health Ed, Info & Resources, Health Services Coordination, Monitoring & evaluation, research, medical school, New York City, long-term project. Call:
Y 7395 TIMES

IMMUNOLOGIST

Ph.D. or M.S. Considerable experience required. Research, medical school, New York City, long-term project. Call:
(212) 860-8015

Food Therapeutic Dietitian

Outstanding career opportunity in a rapidly growing N.Y. health center for an individual with 2-3 years experience. ADA nationally preferred. Salary commensurate with experience. Send resume to:
Y 7395 TIMES

DIRECTOR, HALF WAY HOUSE

for alcoholic women in Albany, New York. MSW or Masters Degree in the Behavioral Science or Administration, plus 2 years administrative experience, preferably in the field of alcoholism. State salary schedule. Send resume to:
The Half Way House, 276 Sherman St., Albany, NY 12208

EMERGENCY PHYSICIAN POSITION AVAILABLE

At University of Colorado Medical Center. Includes educational & clinical responsibilities & faculty appointment. Salary \$27,000 + liberal fringe benefits. Send resume to Dr. J. Claudio, University of Colorado Medical Center, Box 6212, 4200 East 9th Avenue, Denver, Colorado 80220.
An Equal Opportunity Employer

PSYCHIATRIC SOCIAL WORKER

For inpatient psychiatric services. MSW required. Salary based on experience. Civil Service benefits. Send resume to:
Personnel Director
TROTTER PSYCHIATRIC HOSPITAL
NEW YORK, N.Y. 10022
Equal Opportunity Employer

ASSISTANT DIRECTOR NURSING

... at a prominent Brox community teaching hospital for experience, NYS-licensed RN's.

Staff Nurses
(RN RN's)

• I.C.U.
• Medical/Surgical

Districter Supervisor
Requires previous experience as an OB Supervisor.

Adult Coordinator
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Instructor, School of Practical Nursing
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WYCKOFF HEIGHTS
HOSPITAL
374 Sheepshead St.
Brooklyn, N.Y. 11227
an equal opportunity employer

Assistant of Night MIDNIGHT

... at a prominent Brox community teaching hospital for experience, NYS-licensed RN's.

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(RN RN's)

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• Medical/Surgical

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PERSONNEL DIRECTOR

... at a prominent Brox community teaching hospital for experience, NYS-licensed RN's.

Staff Nurses
(RN RN's)

• I.C.U.
• Medical/Surgical

Districter Supervisor
Requires previous experience as an OB Supervisor.

<

HEALTH CARE / HOSPITAL / MEDICAL EMPLOYMENT OPPORTUNITIES

Handwritten note: Job in Texas

Advertisement for New York Hospital-Cornell Medical Center, Hemodialysis, Transplants, and Dialysis.

Advertisement for Nurses RN, featuring a map of Texas and text about career growth in Texas.

Advertisement for Assistant Director of Nursing, mentioning a teaching hospital in New York.

Advertisement for Occupational Therapist, mentioning a community hospital in North Shore.

Advertisement for Allergist, Dermatologist, Ophthalmologist, Otolaryngologist, and Urologist.

Advertisement for Community Mental Health Nurse, mentioning a community mental health center.

Advertisement for Medical Director, Internist, and Family Practitioner.

Advertisement for Assistant Director of Social Services, mentioning a teaching hospital.

Advertisement for Director of Emergency & Out-Patient Services, mentioning a teaching hospital.

Advertisement for Occupational Therapist, mentioning a teaching hospital.

Advertisement for Worker MSW, mentioning a health care center.

Advertisement for Modern Health Facility, mentioning a health care center.

Advertisement for Health Practitioners, mentioning a health care center.

Advertisement for Health Services Director, mentioning a health care center.

Advertisement for Assistant Director of Nursing Service, mentioning a progressive nursing department.

Advertisement for Assistant Director of Nursing, Midnight - 8:00 AM, mentioning a teaching hospital.

Advertisement for Director of Medicaid Research, mentioning Abt Associates, Inc.

Advertisement for Director of Nursing Service, mentioning a teaching hospital.

Advertisement for Anesthesiologist Chief, mentioning Muhlenberg Hospital.

Advertisement for Program Director of Rehabilitation, mentioning a rehabilitation program.

Advertisement for Director of Medical Records, mentioning a teaching hospital.

Advertisement for Director of Nursing, mentioning a highly qualified candidate.

Advertisement for Director of Research and Evaluation, mentioning a teaching hospital.

Advertisement for Staff Nurses RN's & LPN's, mentioning a teaching hospital.

Advertisement for Head Nurse ICU, CCU, mentioning a teaching hospital.

Advertisement for Director of Nursing, mentioning a teaching hospital.

Advertisement for Operating Room Supervisor, mentioning a teaching hospital.

Advertisement for Director of Program/Planning, mentioning a teaching hospital.

Advertisement for Vice President of Patient Services, mentioning a teaching hospital.

Advertisement for Radiologist, mentioning a teaching hospital.

Advertisement for Medical Records, mentioning a teaching hospital.

Advertisement for Resident Counselors, mentioning a teaching hospital.

Advertisement for Medical Records Supervisor, mentioning a teaching hospital.

Advertisement for Project Director, mentioning a teaching hospital.

Advertisement for Occupational Therapist (SR), mentioning a teaching hospital.

Advertisement for Nursing Leadership Opportunities at a New Hospital, mentioning a 300-bed hospital.

Advertisement for Associate Director of Nursing, mentioning a teaching hospital.

Advertisement for Anesthesiologist, mentioning a teaching hospital.

Advertisement for Internist/Teacher, mentioning a teaching hospital.

Advertisement for Facility Director, mentioning a teaching hospital.

Advertisement for Registered Respiratory Therapist, mentioning a teaching hospital.

Advertisement for Medical Director, mentioning a teaching hospital.

Large advertisement for MORE HEALTH CARE HOSPITAL MEDICAL EMPLOYMENT OPPORTUNITIES ADVERTISING APPEARS TODAY IN THE WEEK IN REVIEW SECTION (SECTION 4)

Advertisement for Anesthesiologist Chief, mentioning Muhlenberg Hospital.

Advertisement for Program Director of Rehabilitation, mentioning a rehabilitation program.

Advertisement for Director of Medical Records, mentioning a teaching hospital.

Advertisement for Operating Room Supervisor, mentioning a teaching hospital.

Advertisement for Director of Program/Planning, mentioning a teaching hospital.

Advertisement for Occupational Therapist (SR), mentioning a teaching hospital.

Advertisement for Project Director, mentioning a teaching hospital.

Advertisement for Occupational Therapist (SR), mentioning a teaching hospital.

Advertisement for Occupational Therapist (SR), mentioning a teaching hospital.

Advertisement for Controller, mentioning a teaching hospital.

Advertisement for Psychologist, Ph.D., mentioning a teaching hospital.

Advertisement for Occupational Therapist, mentioning a teaching hospital.

Vertical text on the right edge of the page, possibly a page number or reference.

torial and Op-Ed pages, 12-13

ication Advertising
cher Librarian and
th Care Employment
& The New York Times Company

Once More, The Economy

Less Than 8% and Prices Are ing Up Again

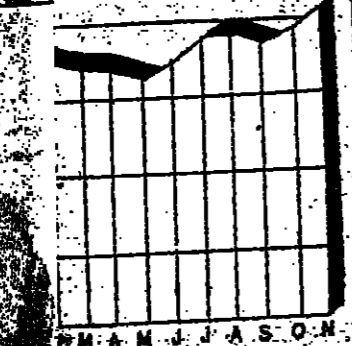
thyr set of disturbing statistics
en published, appearing to con-
hat Jimmy Carter's first order
ness Jan. 20 will be the same as
Ford's preoccupation during his
ars in office: a faltering econ-
ected in both unemployment

unemployment rate for Novem-
s 8.1 percent, the highest in
and it means that last month
ion people who actively looked
could not find them. The rate
blacks was 13.6 percent; among
rs, 19 percent; among adult
rs, 7.7 percent; and among heads
hold, 5.4 percent. The Whole-
Index, which will eventually
etail prices, rose six-tenths of
nt in November. That is the
onsecutive large monthly in-

other sets of new figures offer
omise of immediate economic
The composite index of leading
rs, a broad measure of busi-
ivity, was flat in October after
month decline. And in what is
a reflection of a lack of con-
fidence, retail sales in major
ores, rose only moderately in
Christmas month.

was also unexpected bad news
economy. The major steel com-
though they are selling to a
market at less than list prices,
has raised those list prices
six percent, citing increased
has been speculated they also

Employment Rate 1976 Monthly adjusted



Source: U.S. Dept. of Labor, Bureau of Labor Statistics

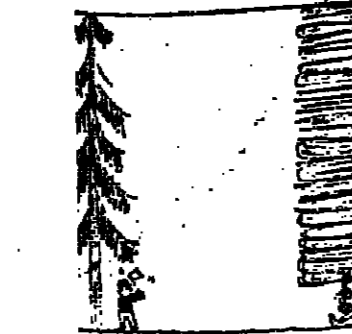
higher price for the record in
Carter's attack on economic
includes price restraints.

rd's Council of Wage and Price
exercised the only power it
of complaint and a demand
ification of the increases, which
in effect, Mr. Carter also was
in what he could do. He pub-
1 twice that the rise be rescin-
d would not even
authority to impose price-wage
re, thus removing what he said
ight feel is a "threat" to the
system; he warned that a rise
price of American steel might
justification for a rise in the
other nations' oil.

ther or nor he is right about
a clear a steel price rise would
inflation domestically, by an
unprecedented amount, and thus ex-
acerbate the economic problem. Mr. Car-
ter had already promised that in
it year in office he would try
unemployment by 1.5 percent.
ask said the new economic read-
reased the likelihood he would
stimulate the economy.

stimulative policy involves the
increased inflation, and the op-
before Mr. Carter also carry
c risks. A one-time tax cut
feed a controlled amount of
into the economy quickly but
is inadequately; a permanent tax

DEX



Environmental impact statements
ex almost to revolution. Page 14.

Nation 2 The Region 5
World 3 Ideas & Trends 7

cut might reduce the funds available
for greater Federal spending. Such
spending itself is a major option.
The various kinds of job or public
works programs all have negative
trade-offs for their positive effects:
Some create jobs quickly but tempo-
rarily, others would have permanent
effects (in public construction, for in-
stance) but take longer to organize.
Mr. Ford has tried his way, a steady
restraint. Now it is Mr. Carter's turn.

Kissinger, the Old Cyrus Vance

Jimmy Carter has made his first
major appointments, including that
of the successor to Henry A. Kissinger,
and with them has signaled both do-
mestic and foreign power center, that,
whatever innovations in policy and
personnel he makes later will be made
with the guidance of mainstream men.
For Secretary of State Mr. Carter
nominated Cyrus Vance, almost proto-
typical of the so-called Eastern Estab-
lishment. He is a New York lawyer
who served in major defense and diplo-
matic positions in both the Kennedy
and Johnson Administrations. For Di-
rector of the Office of Management
and Budget, Mr. Carter chose Thomas
B. Lance, self-made businessman, head
of the National Bank of Georgia and a
long-time associate and aide during Mr.
Carter's term as Governor of Georgia.

The choice of Mr. Vance will pre-
sumably provide other nations with re-
assurance about the continuity of
American foreign policy; many have
been anxious about a relatively little-
known American becoming President.
The selection of a successful banker,
Mr. Lance, is expected to help resolve
doubt in the American business com-
munity about Mr. Carter's plans for
the economy and Government reorgani-
zation.

It was probably no accident that Mr.
Carter's first nominees were essentially
conventional choices. Those still to
come probably will include women,
blacks and perhaps persons without
past Washington experience.

Mr. Vance is expected to be what he
was in the Georgia Cabinet: The in-
strument of Mr. Carter's effort to re-
organize the bureaucracy for the sake
of efficiency. His reputation is that of
a hard-nosed manager of men and
money. In keeping with that reputa-
tion, Mr. Vance said, after his appoint-
ment was announced, that he consid-
ered civil servants dedicated but that
he expected improvements in "produc-
tivity." To avoid a conflict-of-interest
in his new job, Mr. Vance will sell his
\$3.5 million share in the bank he heads.

In foreign policy, one immediate dif-
ference Mr. Vance will make is a
stylistic one. Though he, like Mr. Kis-
singer, is highly skilled in diplomacy,
Mr. Kissinger was incurably involved
in personal negotiations; Mr. Vance
stressed his preference for delegating
that function to appropriate and in-
formed subordinates. He is considered
generally more cautious and self-effac-
ing and may get along better with
Congress than Mr. Kissinger did, at
least in his latter days.

Mr. Vance supported the Vietnamese
war during the Johnson Administra-
tion but also urged a bombing halt and
peace negotiations; he later was one
of the negotiators. He is, as Mr. Carter
said, almost universally respected by
those who know his past performance.

Mr. Carter will be announcing his
other senior aides in the coming weeks,
but meanwhile problems are accumu-
lating for him and them to solve when
they take office Jan. 20.

• A strategic arms limitation with
the Soviet Union has been long stalled.
Last week, both Mr. Carter and Sov-
iet Leader Leonid Brezhnev said they
were anxious to resume talks.

• Panama let it be known it would
like an early commitment from Mr.
Carter to complete discussions of a
new canal treaty.

• The Middle East nations are all
saying they are ready to resume gen-
eral peace talks, a process Mr. Kis-
singer started but which those na-
tions themselves abandoned. Mr. Car-
ter and Mr. Vance must decide rela-
tively early what the American role
and position should be.

• A \$23-billion decision must be
made early: whether to build the B-1
bomber the Pentagon wants. The Ford
Administration has arranged for an
unusual contract: production will be-
gin, but on a monthly basis for six
months, at a cost of \$87 million a
month. In effect, as one reporter ob-
served, Mr. Carter will know that "the
meter is running."

The bomber allocation is one item
in the defense budget, which the Ford
Administration is now reportedly con-
sidering trimming from \$128 billion to
\$121 billion. Mr. Ford thus may pre-
pare his successor of the chance to
easily carry out a campaign pledged to
trim defense by roughly the same
amount.

Some Fear the Teenage Unemployed Are a Time Bomb

Comparing Youth Unemployment With the National Average

All rates seasonally adjusted



Source: Bureau of Labor Statistics

'The System' Keeps The Young Waiting

By A. H. RASKIN

Of all the gloomy statistics in the monthly reports
on national unemployment, the most somber always
are those dealing with joblessness among teen-agers.
The November report, issued last week by the Fed-
eral Bureau of Labor Statistics, was no exception. It
showed 1.7 million youths between 16 and 19 looking
for work they could not find.

That was almost one out of five among the nine
million young men and women in the labor force,
a jobless rate two and a half times as high as the
national average for all workers. The idleness rate
among black teen-agers was double that of white
youths, and the official figures did not count many
slum dwellers, mostly black, who are so locked in
hopelessness that they have become dropouts from
the labor market as well as from school.

Abnormally high levels of youth unemployment
have persisted in good times as well as bad during
the last decade. Even when hundreds of thousands
of young men were being drafted for combat duty
in the Vietnam war, the level of youth unemployment
stayed far above the adult rate. In 1969, when the
overall rate dropped to a low of 3.5 percent, one
teen-ager in every eight was jobless. The chronic
nature of the problem has caused President-elect
Jimmy Carter to instruct his economic aides to con-
sider measures to cope with it above and beyond
the general priority his administration intends to
assign to generating new private and public jobs
and reviewing the stagnant economy.

The search for programs specifically designed to
build better bridges between school and work, espe-
cially for those who are misfits in the existing educa-
tional system, follows upon the central conclusion
of the National Commission for Manpower Policy,
the official body set up by the Ford Administration
and Congress two years ago to recommend a long-
term strategy.

Prof. Eli Ginzberg of the Columbia Graduate School
of Business, the commission's chairman, warns that

even the broadest programs for employment expan-
sion through general economic stimulus will never
touch the hard core of unemployed teen-agers in
urban ghettos and rural slums. He estimates the
number of young people in this category at 400,000
to 500,000, a figure widely accepted by other man-
power experts in and out of government. "The num-
bers are not so large that we can't really design
special programs that will help motivate these young
people, give them elementary educational and voca-
tional competence and provide them with work ex-
perience," Professor Ginzberg said. "If we want trou-
ble, the way to get it is to ignore the seriousness
of this problem. We'll have living hell."

The spillover of frustration could take the form
of ghetto riots or an increase in crime. Already,
in Professor Ginzberg's view, many thousands of idle
urban youths have taken up an underworld fringe
existence—running numbers, pushing dope or other
rackets—lucrative enough to kill their interest in
such low-paid, dead-end jobs as are eventually avail-
able to them in the "straight" economy.

The belief that the group in most urgent need
of Government help is under a half-million or less
than one-third of all the young men and women
counted as unemployed, stems from a recognition
that many of the others are high school and college
students looking for part-time employment. But the
inclusion of such students in the idleness count, tend-
ing to unduly magnify the dimensions of the problem
by requiring attention, is balanced by the failure to
include the large number of hard-core jobless youth
who have lost hope.

Federal statisticians estimate that teen-agers ac-
count for slightly under 200,000 of the 800,000 work-
ers they officially recognize as too discouraged to
look for jobs. But Sar A. Levitan, director of George
Washington University's Center for Social Policy
Studies, declares that at least as many more hang
out on street corners and are unknown to the col-
lectors of official statistics.

Robert T. Hall, executive director of the Manpower
Policy Commission and a member of President-elect

Carter's transition team, believes that the hard-core
problem could be tackled effectively by adding about
\$1 billion to improve youth job programs under the
Comprehensive Employment and Training Act and
other Federal legislation. Currently, \$2 billion is
being spent annually on these programs.

One proposal along these lines, advocated by Mr.
Levitan, would revamp the Job Corps, a component
of President Lyndon B. Johnson's "war on poverty"
that was cut in half early in the Nixon Administra-
tion. He would restore it to its old level of 45,000
jobs and keep young people in training programs
for at least six months. Another Levitan suggestion
is for sharply expanded apprenticeship programs
combined with Federal subsidies.

But the most innovative program under study is
of overseas origin. An economic recovery law adopt-
ed in Belgium last March requires every company
or government bureau with more than 100 employees
to expand its payroll by 1 percent to create proba-
tionary jobs for people up to the age of 30. They
are to be kept employed for at least six months
at 75 percent of the normal starting rate for their
jobs. If they are kept another six months, the re-
quired minimum goes up to 90 percent.

Thus far about 8,000 young men and women out
of a total of 132,000 unemployed under 30, have
been hired. The Belgian government has just recom-
mended that the law be extended to companies with
as few as 50 workers. A government subsidy of
\$800 for each young employee is offered to encour-
age job expansion in smaller businesses. Another
part of the law is aimed at spurring early retirement
of older workers through a tax-supported "solidarity
fund" that gives them 80 percent of their normal
take-home pay until they reach the standard pension
age of 65 for men and 60 for women. Nearly 3,000
have retired to date under that provision, the Belgian
Embassy in Washington reports; employers are
obliged to take one young employee for every older
who leaves.

A. H. Raskin writes on labor affairs for The New
York Times.

A Cause for Hope In the Middle East

One byproduct of the reversals sus-
tained in Lebanon by the Palestinian
guerrilla movement, losses both mili-
tary and in prestige, has been the de-
velopment of a consensus among the
Arabs that they should go to new
Geneva talks on the Middle East next
year with a proposal for a Palestinian
state on the West Bank and in Gaza.

Even such militantly anti-Israeli
states as Libya are said to support the
proposal. As a result of the Arab agree-
ment, Yasir Arafat's Palestinian move-
ment has been forced to drop at least
the public pursuit of its long-standing
demand: a secular state to replace
what is now Israel. Mr. Arafat now
says he too favors the separate state.
But none of that means real peace
will come soon.

• In Israel, Prime Minister Yitzhak

Rabin's recent call for early Geneva
talks was generally applauded, but
there remains powerful opposition to a
Palestinian state bordering Israel. Fac-
ing elections next fall, Mr. Rabin can-
not ignore that opposition, though he
could risk a race as a peacemaker.

• Egypt and Saudi Arabia favor the
separate state but also fear it could
become a Syrian puppet if it were
merged in a suggested federation in-
cluding Syria, Lebanon and Jordan.

• Some radical and violent factions
in the Palestine Liberation Organiza-
tion, are against the plan despite Mr.
Arafat's acquiescence.

Meanwhile, the Syrians are cautious-
ly consolidating their imposed peace in
Lebanon. They are being especially
careful about exerting control in
southern areas near Israel. A few
Palestinians have been allowed into the
Arakoub area in the east but Palesti-
nians or Syrian soldiers have largely
avoided the western region between
Tyre and the Israeli frontier.

China, Soviet Talking Again

China and the Soviet Union, which
have come close to war over their dis-
puted border, have resumed talks on
the issue after a hiatus of 18 months.
Despite the unusually warm welcome
given the Soviet delegate on his return
to China, an early settlement of the
two nations' differences is considered
unlikely; each has huge military forces
near the frontier.

Chinese estimates, somewhat higher
than those of Western analysts, place
a million Soviet soldiers, heavily
armed with tanks and missiles, be-
tween Central Asia and the Pacific
Coast. Western experts believe the
Chinese have slightly more than a mil-
lion men in the same area.

The border talks began in October,
1969, following armed clashes between
Russian and Chinese troops on the
frontier between Manchuria and the

Soviet Far East. The Chinese want
Moscow to recognize that vast tracks
of land occupied by Russia in Czarist
times were obtained illegally by the
so-called unequal treaties. The Chinese
have not actually demanded the land
back, but Moscow has rejected the
claim.

The new talks occur during a time
of continued political uncertainty in
Peking following the death of Mao Tse-
tung and the removal of the so-called
radical group in the Chinese leadership
identified with Mao's widow, Chiang
Ching. Last week the removal of For-
eign Minister Chiao Kuan-hua was an-
nounced, apparently because of his
close personal ties to Miss Chiang and
other members of her faction. He was
replaced by Huang Hua, a veteran revo-
lutionary and, like the deposed For-
eign Minister, an associate of the late
Chou En-lai. Mr. Hua has held numer-
ous sensitive diplomatic jobs including
his latest, Ambassador to the United
Nations.

this year's
ing jacket
jacket she's been counting on
of shearing at surprisingly low
misses and juniors.
wn. Sizes 8 to 16. 169.99
wn. Sizes 5 to 13. 119.99
wn. Sizes 8 to 16. 139.99
wn. Sizes 5 to 13. 89.99
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LS

The Nation

In Summary

Korean Defector Is Helping in Korean Probe

The Federal investigation into improper and possibly illegal activity by South Korean lobbyists in Washington has provoked a senior officer of the Korean Central Intelligence Agency in the United States to seek political asylum in the United States. In what may have been a consequence, South Korean President Park Chung Hee abruptly dismissed the director of the intelligence agency in South Korea.

The ouster of intelligence chief Shin Jik Soo in Seoul is regarded as an effort by President Park to improve the deteriorating "image" of the South Korean Government in Washington.

The defector, Kim Sang Keun, is said to have been the chief contact with special operatives in the lobby, notably Park Tong Sun, allegedly the principal dispenser of Seoul's largesse in Washington. Mr. Kim is now under Justice Department protection and is cooperating with the inquiry.

Mr. Kim, like a number of other officers in the Korean embassy and consulates around the United States, had been called home, presumably to forestall questioning by American investigators. He was apparently particularly reluctant to go because he has been blamed by Seoul for the exposure of the Korean lobbying operation.

The Justice Department inquiry had been proceeding steadily but slowly, in large part because of the difficulty of proving that Korean gifts or campaign contributions were in fact intended as bribes. Another problem may have been Central Intelligence Agency fears that if Korean intelligence operations in this country were curtailed, American intelligence operations in Seoul would be.

In the past, a number of indications that the Koreans were engaged in inappropriate activity in Washington were less vigorously pursued. In fact, it has been reported that officials of the Nixon Administration helped Seoul plan its lobbying of Congress to further the continued American military involvement there.

For its part, Congress usually has been reluctant to investigate itself. The Justice inquiry began 18 months ago, and 14 present or former Representatives have been questioned so far. Two weeks ago, leaders of the House Ethics Committee formally asked President Ford for Justice Department aid for a Congressional inquiry.

In another development, the Justice Department issued a subpoena to collect testimony from former Representative Cornelius E. Gallagher, of New Jersey. But Mr. Gallagher's attorney has moved to have the subpoena quashed because he says it is based on evidence gained by electronic surveillance that may have been illegal.

Congress Picks Its Leaders

Elections for the leadership of the two houses of Congress begin tomorrow with secret balloting in the House Democratic caucus; because of the nature of the posts and of the candidates, personality more than ideology has been the focus of much of the campaigning.

Thomas P. "Tip" O'Neill Jr., now the majority leader, will move up (he is unopposed) to become House Speaker, a post being vacated by Carl Albert of Oklahoma. From his record, and from what he has said, Speaker O'Neill would be energetic and visible. He has consistently represented the diverse interests, generally defined as city liberal, of his Cambridge, Mass., con-

stituency. There is, however, a closely contested race for the majority leadership, though the leader's function is not to innovate, but to be point man on the floor under the Speaker's direction. Traditionally, the leader has ascended to the speakership.

The leading contenders are Phillip Burton of California, Richard Bolling of Missouri and James C. Wright of Texas. Mr. Burton and Mr. Bolling are both classified as liberals. Mr. Burton, now caucus chairman, has been aggressive in pursuing legislation; Mr. Bolling is a quieter parliamentarian. As deputy whip, Mr. Wright has been a spokesman for moderate Southern Democrats.

John C. McFall of California has also declared. He is now whip, and in the past the whip has moved up to majority leader when that post has been vacant. The race is considered too close to call.

Court Passes Up Busing Decision

The United States Supreme Court has decided to *reargue*, in a *Wilmington, Del.* case, an immediate opportunity to clarify the permissible scope of school desegregation orders involving busing between urban and suburban schools. For procedural reasons, the justices said a metropolitan desegregation plan imposed on Wilmington should be reviewed first by the Circuit Court of Appeals.

The desegregation plan, ordered by a lower Federal court, is scheduled to go into effect next fall, but it could be delayed by a judicial stay or an adverse decision on appeal. Louisville, Ky., is now the only city in the country where busing between city and suburban school districts is being carried out, under court order.

In 1974, the Supreme Court ruled that judges could not impose integration plans requiring busing between predominantly white suburban schools and predominantly black urban schools unless it could be proven that suburban and state officials had been instrumental in making the city limits, in effect, a racial boundary.

In Wilmington, a Federal court did discuss such official action, including public housing policies. The court therefore ordered the city and suburban schools merged into a single district and required every school to have a black enrollment of no less than 10 percent and no more than 35 percent. The order was opposed by the state and the suburban districts as being too broad.

Similar orders, involving Louisville and Indianapolis, are also being appealed. In Louisville, the results have been mixed. Violent opposition by whites, which occurred when the busing started in September 1975, has largely disappeared, but the United States Civil Rights Commission recently reported that Louisville officials had implemented the plan only half-heartedly.

Teachers in Louisville went on strike last week, and although the desegregation plan is not an explicit issue in the negotiations with the school board, many teachers apparently feel that the plan has increased their administrative work and makes classes larger.

A Friend of the President-Elect

An investigation by The New York Times has disclosed that President-elect Jimmy Carter carried on a close personal friendship for several years with a businessman who has since come under Federal suspicion for allegedly fraudulent dealings.

The businessman is Erwin David Rabban, a Georgia native who had investments in nursing homes, day-care centers, a fish protein company, a movie studio and other ventures. The friendship developed during Mr. Carter's campaign for the governorship in 1968 and 1969; Mr. Rabban contributed \$8,600 to the campaign and piloted the candidate around the state in a private plane. Although the relationship was evidently purely personal, there is evidence that Mr. Rabban attempted to use his closeness to Mr. Carter for business advantage.

Carter aides maintained during the Presidential campaign that the relationship was only fragmentary and occasional after 1970, when Mr. Carter began his term as governor. But the Times investigation found indications that it continued substantially until 1974. In that year Mr. Rabban was a house guest in the governor's mansion for two or three weeks. No evidence was found that the relationship was active during the Presidential campaign.

In 1974, Mr. Rabban's business ventures began to collapse. His dealings are now under investigation by Federal grand juries in Atlanta and St. Louis, by the Internal Revenue Service, the Securities and Exchange Commission and the organized crime section of the Justice Department.

Caroline Rand Hecron and R. V. Deneberg

Economic Indicators And What They Indicate

By EILEEN SHANAHAN

Economic forecasters have at least two things in common with meteorologists. Every year they have more and more data from all over the world on which to base their predictions; and people remember their mistakes. The great recession of 1974-75, from under which the nation is still struggling to dig itself out, was the economists' equivalent of a 15-inch snowfall that followed a prediction of clearer and warmer. So was the great inflation that began in 1973.

But how many unexpected 15-inch snowfalls can be expected from the economic weatherman? Not many. The 15-inch snowfall is likely to follow a prediction of some precipitation that of clearing. And economists only rarely forecast that the economy will go up when it actually goes down. But they often miss the size and speed of the change.

In their attempts to forecast accurately, most economists watch two or three dozen statistics. Some watch a hundred or more, with or without a computerized model of the economy to help them.

The best-watched statistics fall into several reasonably clearly defined categories.

Figures that are inherently predictive. These are the statistics that, by their very nature, deal with future economic activity. Among these are the new orders received by manufacturers, particularly the new orders for productive equipment that will be used by other manufacturers. These indicate not only how much the manufacturers of the equipment will be producing in the near future but how much the buyers of the equipment think they will be producing. Other favorites in the inherently predictive category include the building permits issued for new housing units.

Statistics that have a good track record as predictors. Among these are such miscellaneous figures as the average length of the work week in manufacturing industries and the number of companies reporting slower deliveries of their orders. Twelve of these predictive statistics have been gathered together into an index of leading indicators and the

expectation is that the index, taken altogether, will have greater value for forecasters than any of its components.

Statistics that give a picture of where the economy is at the moment. Determining the present state of things is as hard as determining where things are going, but it is a prerequisite to any kind of forecast. Thus, figures that are up-to-date are greatly in demand, even though they may be subject to big revisions when complete data becomes available (example: the weekly sample survey of retail sales) or may tell only part of the story (example: the figures on the number of persons who made their initial claim for unemployment compensation last week).

Anticipated government policies. Every forecast that is made is based in part on the forecaster's best judgment about questions that cannot strictly speaking be put in a list of statistics. Will there be a tax cut and when? What will the Federal Reserve Board's monetary policy be? Will the oil-producing countries raise oil prices and by how much? What makes forecasting even more difficult is the fact that the answers to policy questions such as these depend in part on what the forecasts are.

The economic statistics that receive the most attention in the press tend to be those that record important things about the past and present but do not help a lot in assessing the future. The unemployment rate is a prime example. To most citizens, the unemployment rate is the bottom line that tells whether the managers of the economy have done well or poorly. But it has little predictive value.



The consumer price index, probably the most sensitive figure for the citizenry, has as a forecasting tool. It tells something about well or badly off consumers will be, or feel, usefulness is limited. The Wholesale Price Index has some relation to retail prices. It much and when is increasingly uncertain. If national product tells history, mainly, not the

Victor Zarnowitz of the University of Chicago economist who has made a life-work out of the history of economic predictions says that in 1962 through 1974, a group of about 50 economists forecasting missed the change in the gross product by more than 1 percentage point—a significant error—four times. Twice, in 1970 and 1971, they predicted it would go up when it actually went down. For the rest of the period they were close to the mark.

The ability of these economists to predict unemployment rate was a bit poorer than their ability to predict the gross national product. In all but three of the years, they estimated the amount of inflation. When they underestimated the amount of inflation, it was because they had overestimated the amount of economic growth.

Professor Zarnowitz also found that the forecaster who was consistently better than others, either with respect to an overall forecast or specific element of the economy. He found a discernible difference between the economists who used computerized models of the economy and those who did not. He found no solid indication that economic forecasting is getting any better. And that the economists who regularly and usually make forecasts had a better record than those who do not regularly work on forecasts.

Eileen Shanahan is a correspondent in the region bureau of The New York Times who specializes in economic affairs.

It Often Depends on Which Economist Is Reading Them

The Koreans in the U.S. Have Become a Highly Visible Example

Some Spies Operate With Reciprocal Agreements

By RICHARD HALLORAN

WASHINGTON—In August 1973, Korean Central Intelligence agents in Tokyo, under personal orders from President Park Chung Hee, kidnapped a Korean opposition leader called Kim Dae Jung and took him back home. The Japanese were furious. Contending that their national sovereignty had been violated, they demanded that Mr. Kim be returned. President Park's Government, correctly sensing that the Japanese Government would feel there was nothing they could do about it, stood fast, and eventually mumbled an apology about overzealous agents. Mr. Kim is in prison in Seoul today.

Last week, Kim Sang Keun, a Korean intelligence officer, asked for asylum in Washington. For five years, he had been involved in a covert lobbying operation intended to influence the American Congress—an operation known to senior officials of the United States Government almost from its inception.

But in the various and shadowy world of the cloak and dagger, the Koreans are not the only ones who have trespassed on the soil of another nation with

some degree of impunity. Over the years, the Chinese, Russians, Iranians, Chileans, Cubans, Vietnamese, Americans and others have run intelligence dirty tricks in other nations, with the tacit, reluctant or helpless consent of the nation involved.

There are no formal groundrules, rare agreements and few understandings. Much of what happens depends on the degree of friendship between the two nations, the quality of cooperation between intelligence and internal security services and larger questions such as of relations with allies or adversaries.

The rough stuff has in the main been directed by dictatorial governments against emigres from whom they fear, as President Park apparently does, the organization of a subversive attack launched from abroad. The Chinese—Communist, Nationalist and Imperial—have been seeking for centuries to control through bribery and intimidation the Chinese communities throughout Southeast Asia.

The United States is apparently a prime target for anti-emigre operations, because there are so many emigre groups here. Savak, the Iranian secret service, has reportedly watched and threatened Iranians in America who are critical of the Shah's regime, and

American officials suspect that rightwing Chi leftwing Cuba and Vietnam engage in similar ploys. How much the American Government knows, and how much it actually knows, is not known; some authorities maintain that it has not enough evidence that American law has been violated to act.

In the realm of the cloak, consent has a classic definition. The American Central Intelligence Agency and British Intelligence, for example, said to work well together here and there, consent is a tradition of mutual respect and understanding begun in World War II.

In Britain, the Americans can do what they wish, vis-à-vis, say, the Russians or the Chinese, as they inform the British service and do not interfere with British operations. And if the British are to look for sources of arms for the Irish Republican Army in the United States, the same cannot obtain.

Sometimes there is coordination for a common interest. The Americans, the British, the French and the West Germans reportedly cooperate in General G. J. P. O'Connell's campaign for the Presidency which is full of East German, East European and Soviet agents. American intelligence and the West German National Police Agency pursue a common interest in watching, and presumably foiling, Chinese North Korean Communists in Japan.

Sometimes consent is no more than helplessness. Vienna is a transit center for Jewish refugees from the Soviet Union, and is therefore monitored by the major powers. The Austrian authorities apparently do not help the other intelligence services, but they in most cases do look the way, presumably so as not to offend their powerful neighbors.

Then there is acceptance for what are considered more pressing reasons. According to American intelligence estimates, the Soviet Committee for Security files perhaps 40 percent of the post-Russian Embassy here, and 25 percent of the Russian exchange students may be spies. But few are exposed because the United States wants to preserve détente and to avoid retaliation against American diplomats in Moscow, and because counterespionage is useful.

Sometimes a nation objects. In the case of China in the 1950's in Indonesia, for example, victims feared to protest and the Government not because China was not to be offended. In 1965, hundreds of thousands of Chinese were mired with the Government's acquiescence. China was thought to be behind an attempted communist coup. The Korean intelligence agency napped 17 students from West Germany in and tried them as alleged spies for North Korea. When that became known in Germany, Bonn, Seoul that it would suffer diplomatic and economic consequences if the students were not returned.

But broader considerations of the national interest often preclude a stern response. Gen. Reinhard Leh, the former chief of the West German intelligence service, describes in his memoirs the defection of a Russian agent in 1961. The agent confessed that he had murdered two well-known Ukrainian agents in Munich on orders from Moscow. Despite outcry that followed, the West German Government made no protest to Moscow, because, as Gen. Leh put it, West Germany had to learn to live with the Russians.

But the General's agreement with that view not stop him from a bitter observation: "It was unintelligible to me that our Government did not utter the smallest squeak of protest to Moscow when the murders committed on its soil. Bonn has no right of sovereignty."

Richard Halloran is a reporter in the Washington bureau of The New York Times.



Candidates for House Majority Leader (clockwise from top left): Representatives McFall, Wright, Bolling, and Burton.

Nation

Campaigning Low Key Legislative Leadership

Congress

The World

Both

Go On

The World / Continued

In Summary

Bill Offers Bit Of Autonomy in Scotland, Wales

In an attempt to satisfy the wish of many Scots and Welsh for greater autonomy, yet preserve the union and its own fragile voting majority in Parliament, Britain's Labor Party has proposed legislation that may accomplish none of these goals.

A bill announced last week would set up elected legislative assemblies in Scotland and Wales with the power to determine spending priorities in such areas as education, housing and transportation. Foreign affairs, defense and the lucrative North Sea oil deposits—most of which lie in Scottish waters—would still be controlled by Westminster. And the Government reserves the right to intervene in any matter it feels has import for Britain as a whole.

The Scottish Nationalists want jurisdiction over the North Sea oil and the power to levy taxes. The envisioned assemblies are to be financed by block grants from Westminster, which, given Britain's acute monetary crisis, are not expected to total much more than the central Government currently spends on the areas to be placed under local control.

While the nationalists in the House of Commons may grudgingly support the bill in the belief that the assemblies will create an appetite for greater autonomy and, ultimately, independence, many Conservatives, Liberals and even some Laborites may oppose the bill for the same reason.

Defeat on the issue, the Government's key item in the parliamentary session that opened Nov. 17, could force a vote of confidence which Labor, outnumbered 324 to 311 in Commons, might lose. New elections would be the result, with a Conservative victory widely predicted. Labor lost another by-election last week to the Conservatives.

The United Kingdom came into being in 1707 with Scotland's formal unification with England and Wales. For the Welsh, who joined the union 172 years earlier, the sense of separateness has been primarily cultural. The Scots, however, have often bristled violently at London's control. The British defeated the forces of Bonnie Prince Charlie in 1746 at the Battle of Culloden. Now they face a new battle.

East Germany, After Helsinki

East Germany, apparently deciding that its people were taking the human rights provisions of the last year's Helsinki accord too literally, has arrested several prominent critics of the Communist regime and denounced others.

While dissidence and emigration are dealt with severely by all members of the Soviet bloc, East Germany had stood somewhere between the comparative liberals, Hungary and Poland, and the hardline Soviet Union, Czechoslovakia, Bulgaria and Rumania. The East German Government had been relatively lenient toward dissident writers and artists.

On Nov. 16, however, Wolf Biermann, a singer and poet, was stripped of his citizenship while on a concert tour in West Germany and was barred from returning home.

Twelve East German authors last week petitioned the Government to rescind the decision. The request was denied, the petitioners denounced and Prof. Ernest Havemann, a physicist and outspoken critic of the Government, placed under house arrest.

The restiveness apparently arises from the Helsinki document. What many believed to be empty pledges by the Communist signatories to ease family reunions across ideological borders were seized upon by the East Germans, as many as 100,000 of whom have applied to go West.

Consumerism in Poland

The Polish Government, faced with persistent consumer resistance to increased food prices, has announced new economic priorities and shuffled its Cabinet to try to find a formula for raising the prices without sparking riots or strikes. Such events brought down the previous government in 1970 and threatened the current regime last summer. The targeted growth for production of consumer goods during the next five years is 60 percent.

The Emergence Of Spain's Left

Spain's main opposition parties have agreed to form a committee to negotiate with the Government the rules for next year's planned parliamentary elections. The parties are still illegal, but in the country's cautious transition to democracy, even the Communists who were anathema to the late Generalissimo Francisco Franco are gaining legitimacy with the implicit approval of Franco's successors.

The transition process, as shown by events last week—the possibility of the opposition-Government negotiations and the detention of Communist

leaders for an open membership drive—is fraught with contradictions between the public actions and postures of the parties and the Government, and understandings reached among them in private.

The 10-member opposition negotiating committee, for example, is to include a Communist, although the Communists, unlike the Socialists and other less radical left-of-center parties, are not eligible to register to run candidates in the parliamentary elections approved by the Franco-era Cortes last month.

Two members of the Communist executive committee were detained briefly for distributing party membership cards to Madrid workers. Yet, if Prime Minister Adolfo Suarez agrees to receive the opposition committee, the Communist he will be facing will be one of those detainees, Simón Sánchez Montero, the ranking party member "above ground" in Spain.

Socialists also have been arrested for openly trying to expand their membership. This week, however, the Socialist Workers party, the country's main socialist group, is holding its first Government-authorized congress in Spain since the 1936-39 civil war.

The Socialists, who are estimated to have the support of 15 to 20 percent of the electorate, are expected to acquire legal status. The Communists in recent polls received less than 10 percent, but resistance among rightists and the military to their legalization remains strong.

But the Suárez Government has pledged to the nation, and European neighbors who still regard post-Franco Spain with suspicion and anxiety, to make next year's elections democratic. Some formula for Communist participation may be found, probably through private, undramatic negotiations with the Government.

Libya Buys Into Fiat

Libya, once an Italian colony but now an independent Arab state rich in oil, has paid about \$415 million to buy 10 percent of Fiat, the auto manufacturer that is Italy's largest employer. About \$208 million of the total involved will be in the form of loans to Fiat.

The Agnelli family, which founded the industrial complex whose 185,000 employees turn out military equipment, trucks and buses as well as cars, will keep 30 percent of the company stock, enough to control the enterprise. The Libyans will hold two of 15 seats on Fiat's board of directors and one of five on the executive committee, but they are not expected to influence Fiat's policy in the sale of tanks and helicopters, which is to sell wherever it can.

Although the deal took 18 months of complex negotiations, it caught politicians by surprise. Most of them welcomed Libya's choice of Italy for its first important industrial investment in Europe but there were reservations.

The Communists, Italy's second largest party and holding a balance of power in Parliament, want a close look into Fiat and the Agnelli family holding company to see how the Libya sale affects the overall economic picture. Other parties, conscious of Libya's sometimes erratic policies and intermittent past hostility to Italy, are at least mildly uneasy about the Arab country's possible influence in Italy's largest industrial enterprise. Libya, by supplying 20 percent of Italy's oil, already can seriously affect an economy totally reliant on imported oil.

Mariano Rumor Is Accused

In the first important action of an investigation of corruption and fraud involving the Lockheed Aircraft Corporation, a committee of the Italian Parliament has accused a former Prime Minister, Mariano Rumor, of involvement.

Up to now the Lockheed affair has not had the importance in Italy that similar cases have had in Japan, where former Prime Minister Kakuei Tanaka was forced to resign, or in the Netherlands, where the Queen's husband, Prince Bernhard, was implicated. The Rumor case could change that.

Mr. Rumor and two other former ministers accused with him have denied the charges; a long legal and political process must be completed before any final decision on whether to lift Mr. Rumor's parliamentary immunity and bring him to trial. The case involves the sale to Italy of military transports between 1968 and 1970, when Mr. Rumor was Prime Minister.

Canada's Scandal

Sensitivities heightened by the Lockheed case have caused several governments to examine their foreign business dealings, among them Canada's which last week began a parliamentary inquiry into the propriety of payments made by two government corporations to promote the sale of nuclear reactors to South Korea and Argentina and of chemical products in Europe.

Thomas Busson and Barbara Slevin

Resumption of Talks With Moscow Is Only a Start at Easing Tensions

Sino-Soviet Border Dispute Is Old, Complex

By HARRISON E. SALISBURY

The resumption of talks between the Soviet Union and China on their border dispute is a sign, admittedly faint, of less strained relations between the grimly contentious Communist powers. But the meeting, presumably held at Russian initiative, seems unlikely to signify final resolution of the complex territorial, political and ideological questions that form the basis of the confrontation.

The talks of the Sino-Soviet Commission on Border Problems make those between Vietnam and the United States in Paris look like a kindergarten exercise. The territorial dispute involves extraordinary expanses of real estate. In direct contention is 580,000 square miles of territory—an area as big as Alaska—and the Chinese have a residual claim to another million square miles occupied by the Soviet republics of Kazakhstan, Kirghizia, Uzbekistan and Tadzhikistan.

The status of Outer Mongolia, occupying 604,000 square miles now firmly anchored in the Soviet bloc, is also at issue. The Chinese believe Outer Mongolia should fall, as it did prior to 1911, in China's sphere of influence.

These are not small matters. The basic Chinese

claim of 580,000 square miles stems from successive cessions of territory north of the Amur River, east and west of the Songari River, and in western China and Sinkiang Province, imposed by Czarist Russia on the weak Chinese Empire of the 19th Century.

The Chinese have repeatedly indicated that they do not hope to reincorporate all these areas now populated by more than 20 million Soviet citizens. But they do insist that the Soviet Union admit the illegality of their possession and make some "reasonable" readjustments. This the Soviet Union has adamantly refused to do. Nor is there any indication now that either side is willing to entertain compromise.

The border commission discussing the rival claims came into being in October, 1969, as a result of an initiative undertaken by Communist leaders who had gathered in Hanoi in September, 1969, at the funeral of Ho Chi Minh. Russia and China then seemed to be tottering toward the brink of nuclear war. Moscow had warned the fraternal parties that the crisis was so grave military action might be taken. At the urging of the other Communist parties, Prime Minister Alexsei N. Kosygin and Prime Minister Chou En-lai met for three hours at the Peking airport and agreed to make one more effort to resolve their difficulties by peaceful means. They agreed to set up the border commission. The commission has been meeting at intervals since but it has yet even to adopt an agenda.

Alongside the border friction have festered other conflicts which have caused the Communist Parties of the two countries to sever relations and have brought diplomatic relations to the breaking point. There has been no sign of a warming in these emitties since the death of Mao Tse-tung on Sept. 9. Publicly, Peking has gone out of its way to emphasize that the post-Mao regime holds to the late Chairman's thesis that Moscow is no longer genuinely Communist and that the Kremlin is in the hands of "the new Czars."

The Russians continue to view the Chinese as an adventurous band which under Mao's leadership lost its Communist philosophy and became an Asian

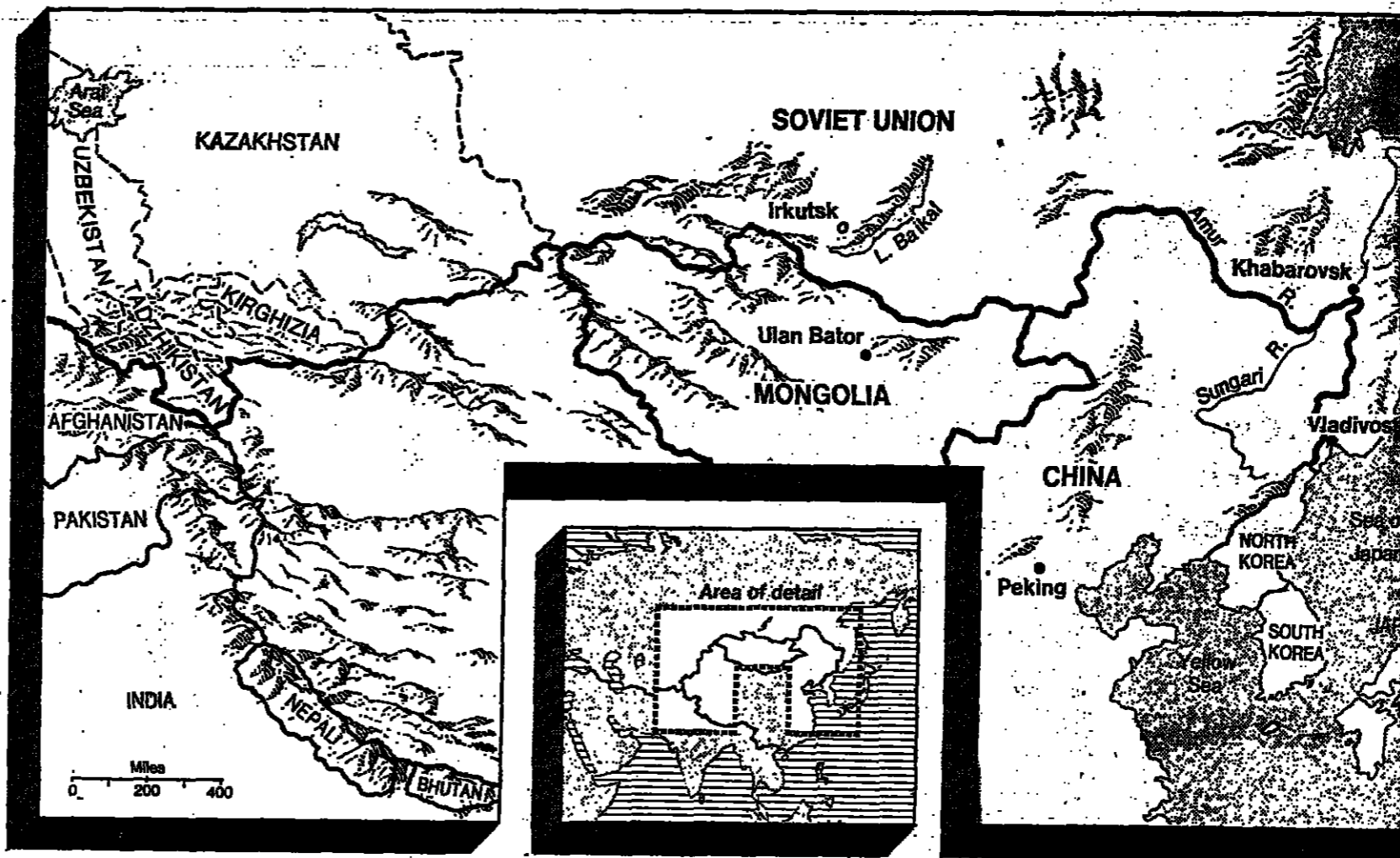
replica of Hitler's Nazi Germany. Both Chinese and Soviet since the death of Mao have privately their fear of attack by the other with conviction that the other side is bent on conquest.

Chinese concern with the Soviet threat is a role in the invitation to visit China issued last month by Mao to the former United States Defense Secretary, James R. Schlesinger. Schlesinger is seen in China as a symbol of American Soviet sentiment. (The same concern probably lay the invitation by the Chinese military and affairs ministries to a visit by the military correspondent of The New York Times, Drew Middleton. There have been indications since Mao's death that Peking would like to purchase modern weapons defense systems from the United States. The Schlesinger visit seems to have been connected with Chinese desire.

Chairman Mao placed great stress on the ability to defend itself with mass manpower in Chinese guerrilla tactics sharpened in the battles with the Japanese and the Chinese Nationalists. While publicly minimizing the decisive nuclear armaments, Mao took steps to make a nuclear power, albeit far behind the United States and the Soviet Union.

If the Chinese military—as is convinced as it and the Soviet military—appear to be that a down between the two countries is ultimately escapable, Peking may try to prevent a premature re-escalation of Sino-Soviet tensions. Such a strategy Peking might well be marked by a calculated effort to give the long-stalled border talks respite. On the Chinese side this might mean a fiction of Peking's insistence maintained since October, 1969, that there can be no discussion until forces of both sides are withdrawn from the vicinity of "disputed areas." The Soviet has refused to meet this condition, insisting there are no "disputed areas."

Harrison E. Salisbury, former Associate Editor of The New York Times, has reported extensive Chinese and Soviet affairs.



China Has Worries to the East, Too

By DREW MIDDLETON

Stretching from the Pacific to the grasslands of Central Asia, China is the most important military entity in the Orient. But it is troubled, looking anxiously north to the long, vulnerable frontier with the Soviet Union, east to the American security system in South Korea and Japan and south to the potentially turbulent states that run eastward from Vietnam through Laos, Thailand, Burma and India to Pakistan.

Discussions with senior military officers and diplomats in China create the impression that, aside from

concern about the Russians, the strategic question that troubles the Chinese most is the South Korean-Japanese-American position to the east.

The Chinese approach is beset by contradictions. The American presence in South Korea is attacked by diplomats as an "occupation." China, it is emphasized, wants the eventual unification of Korea accomplished through the "free choice," a phrase interpreted differently in authoritarian and democratic countries.

Yet none of the Chinese consulted was enthusiastic about the withdrawal of the Americans from South Korea or a general disengagement by the United States from East Asia. In private, they tell Western diplomats that they do not want to face the Russians alone in the northwest Pacific. The pragmatic Chinese apparently assume that the Japanese, as they are now armed, could not defend their home islands against the Russians in a general war.

China, it can be assumed, counts on the American naval, air and ground forces in South Korea and Japan to create a balance in the area in company with its own forces. These are largely concentrated for the protection of industrial Manchuria in the Shenyang Military Region. The strength of these forces has never been disclosed. An informed foreign estimate in Peking is that there probably are half a million troops in the Shenyang Military Region, including at least six of China's 12 armored divisions. Concentration of the bulk of the 3,225,000 personnel in the army, navy and air force on the northern and northeastern fronts has forced the Chinese to reduce most of their forces in eastern and southern China with the single exception of the ground and air forces in Fukien and Kwangtung. They face eastward toward Taiwan.

The "liberation" of Taiwan is high on the Chinese agenda but China's commanders understand the difficulties of launching an invasion across 150 miles of the Formosa Strait without undisputed air superiority, which they do not have, and without sufficient modern landing craft. The strong forces they keep in Fukien and Kwangtung opposite Taiwan are probably on a war footing to influence political developments in Taiwan, rather than to invade the island.

In the past, Chinese forces have reacted strongly to any operations that appeared to them to threaten the integrity of their territory. In October 1950, during the Korean War, hundreds of thousands of Chinese soldiers entered the war in support of North Korea after Gen. Douglas MacArthur's forces had crossed the Yalu River. In the early 1960's the Chinese fought a brief frontier campaign against India over lines of demarcation on India's northern frontier.

The Chinese insist that the United States must carry out the Shanghai Declaration's provisions on Taiwan. The declaration, signed by President Nixon and Chairman Mao Tse-tung in 1972, promises the

eventual abrogation of the United States treaty with Taiwan, the withdrawal of American forces, numbering fewer than 1,000, and the end of American military aid.

China's present strategic concern with Vietnam arises from the reported approach by the Soviet Union to Hanoi about Russian use of the great gulfs and air base, built by the United States, at Cam Ranh Bay, one of the better anchorages in the South China Sea. Superficially, the Chinese are confident that Vietnam will not accept the Soviet proposal—if indeed it is made. But China, and the United States, would be concerned about the strategic position in the western Pacific drastically changed if the expanding Soviet Pacific Fleet stationed a base opposite the Philippine Islands athwart the main trade route from China through the South China Sea to an important non-Arab source in Indonesia.

The Chinese fleet, the world's third largest, been built to defend a long coastline. It will be for some years capable of challenging the Soviet Pacific fleet.

Chinese naval strength sufficed in January, 1974, when, by using armed fishing boats and shore-based fighters, a South Vietnamese attempt to take the Spratly Islands, claimed by both countries, was foisted after a brief skirmish.

The navy and air force in the future must be ready to defend China's claim to the more southerly Spratly island group which is also claimed by Taiwan, Vietnam and the Philippines.

Vietnam, largely as a result of American weapons seized in the final campaign of the Indochina war, plus large stocks of Soviet matériel, is the best arm of the southeast Asian states.

India, with armed forces of 1,055,000 and with submarines, fighter aircraft and missiles supplied by the Soviets, is the only recognizable military power on China's southern frontier.

Relations with India are correct but hardly warm. The Chinese regard India as a military client of the Russians. They count on geography, the great Himalaya Range running from the Pakistani to the Chinese frontiers, and a small number of efficient mountain divisions in the Tibet and Yunnan military districts to contain India.

Indirect containment is represented by Peking's military aid to Pakistan. China has sent 29 patrol boats and 80 F-6 fighters, the Chinese version of the Soviet MIG-19, to Pakistan. But China's military inventory is so dated that important materiel aid is unlikely although Peking has given Pakistan strong diplomatic support in the intermittent feuds with India.

Drew Middleton, the military correspondent of The New York Times, has just returned from a three-week tour of Chinese military installations.



Chinese soldiers on parade in Peking.

World Election 1 City's Search Billion Klein A Offshol

The World

Continued

The Election in Japan Is a Domestic Matter

By ANDREW H. MALCOLM

Japan's Liberal Democratic Party, in power for more than two decades, today faces an electoral test it is not expected to lose basically. While the margin of victory may change in party leadership, beyond the smoke-filled tearooms of Japanese politics, the turnover would mean only changes in nuance for the outside world.

The Liberal Democrats, who are really conservatives, a strengthened majority in the elections for parliament's lower house, newly expanded from 491 seats to 511, Asia's wealthiest nation probably will continue its economic, probusiness, pro-United States march toward economic prosperity under Prime Minister Takeo Miki.

If, as seems more likely, the recent erosion of Liberal

Democratic seats continues or is accelerated (in 1972, party strength in the 491-seat chamber fell from 297 to 271), then the political exile that many of Mr. Miki's conservative colleagues have been plotting for him for some time may become a reality.

His replacement almost certainly would be Takeo Fukuda, the aging, sad-faced ex-bureaucrat who now heads the party's largest faction. Mr. Fukuda is known to have close links with Taiwan, and a Fukuda government might move more slowly on developing economic ties with mainland China. But an intimate economic and military relationship with the United States has been the cornerstone of postwar governments in Japan and undoubtedly would remain so regardless of the Liberal Democratic leader's name. Any party leader also would have intimate ties with Japan's business world, with an intense concern for a growing economy and brisk exports.

The outcome of today's elections also will be seen abroad as a crucial measure of the ability of the Liberal Democratic Party to continue governing as it has since 1955. Moreover, such free elections, increasingly rare in the world and especially in Asia, are proof that democracy can work outside Western Europe and North America.

For the Japanese, the voting, which will be followed by elections for the upper house of parliament next summer, will determine the national political landscape for the next few years. While no one expects the opposition parties to gain control of the Government, a substantial increase in their support could present the United States chief of state with a period of political uncertainty unknown in Japan since its defeat in World War II.

Liberal Democratic Party elders, who have ruled Japan under various party labels for all but a few months of the postwar period, are unskilled at coalition tactics. It has not

been necessary. The four major opposition parties—the Socialists, the Communists, the Buddhist-oriented Komeito party and the Democratic Socialists—have been unable to organize a joint opposition proposal for a government.

For the 77.8 million of Japan's 112 million citizens eligible to vote, today's elections will be their first opportunity to pass judgment on the majority party since last winter's disclosures that the Lockheed Aircraft Corporation paid \$12.6 million in fees, commissions and bribes to Japanese politicians and businessmen to promote the sale of its aircraft here.

But the Lockheed affair is not expected to have anywhere as great an impact in Japan as Watergate had in the United States in 1974.

Because the Japanese will be voting only for one local lower house member, they traditionally have felt their influence on nationwide issues to be small. Candidates are judged not by their views on foreign policy or defense. Instead, those voters are already tied to one candidate by village clubs or family affiliation base their choice on an appraisal of the contenders' "personality" and "sincerity."

The Liberal Democrats have set 290 seats as their official electoral target. Mr. Miki, who has a vital stake in getting a low figure, says that 271 seats—the minimum that his party must get to retain full control of the lower house and its committees—would represent a national endorsement of his administration.

Anything less than 271, and perhaps even a few seats more, might bring about Mr. Miki's ouster as party chief and thus, Prime Minister. A thorough Liberal Democrat drubbing, say, well below 260 seats, might shake up the party and allow some fresh faces to assume leadership roles.

For Mr. Miki, who once washed dishes to support himself, the defeat would mean the end of a 24-month career as Prime Minister and a return to the overstuffed chamber chair of a regular Diet member. There, his oft-expressed but little-pushed plans for party, political and business reforms would sit silently. And the Lockheed investigation, whose politically-free pursuit so angered Mr. Miki's fellow conservative faction bosses, would quietly dry up like the harvested rice stalks that line Japan's paddies on these chill days of late fall.

But for today, the focus is on the hamlets and cities of this California-sized nation. There, the complex forces of village elders, family allegiances, local political bosses and human whim will merge as the voters take the blank sheet of paper and draw the characters for the name of their candidate.

Andrew H. Malcolm is a correspondent for The New York Times, based in Tokyo.

The Region

New York City's

Chilling Search for That Billion

What seemed obvious from the start, New York City would need Federal help to pay off its litigant noteholders now begins to look inevitable. It is that the municipal unions, the banks and the noteholders themselves led alone resolve the problem, when the Court of Appeals invalidated a state-imposed moratorium on \$1 billion in notes, began to last week.

Victor Gotbaum, leader of the largest municipal union, said he wouldn't commit any more pension fund money until the Federal Government participated.

Spokesman for the noteholders, payment in cash was wanted, which seemed to rule out any compromise on payment that would include a combination of cash and long-term aids.

The banks are silent. Some observers believed they would hesitate to buy city notes now if there was a possibility they could eventually buy bonds that they could guarantee. Mr. Gotbaum said he was willing to participate in a "Federal solution" and that was opposed to the city's declared reluctance to do so. The strategy of city officials is subject to two interpretations. One is that they are sincerely trying to solve the problem on their own. The other is that they know they will have to turn to Washington and simply want to bolster their case by showing they made an effort.

New Criticism for Nadjari

Once again an indictment obtained by the staff of Maurice H. Nadjari, the former New York State special prosecutor, has been dismissed as inappropriate, but this time the criticism has been extended to other prosecutors, and a broad question was raised about the whole grand jury system.

Justice Leonard H. Sandler, in ordering the dismissal of perjury charges against former Justice Joseph A. Brust, said that "what is involved here is a widespread view among prosecutors, including very able ones, that it is for them, not the grand jury, to determine whether charges should be brought."

By law, a prosecutor is to serve as a legal adviser to a grand jury and not as an advocate. In practice, however, grand juries often all but automatically approve a prosecutor's recommendation to indict or not.

Criticism such as Justice Sandler's have been made before. Changes have been proposed, including one that would permit a defendant to have legal representation before a grand jury. Some legal authorities have even called for the elimination of the grand jury itself. They would let the prosecutors, under specific guidelines, bring indictments.

In the Brust case, Justice Sandler

said that a Nadjari aide, Stephen Powers, who has also since left the office, had made a "calculated effort" in his "slippery interrogation" to have it appear as if Mr. Brust was lying. Justice Sandler stressed that Mr. Powers' methods were characteristic of the behavior of many prosecutors.

Criticism of Mr. Nadjari's procedures began almost at the time he was appointed in 1972, and played a part in his dismissal by Governor Carey last June. He has been accused of overzealous prosecution, bringing cases with insufficient evidence and going beyond his mandate, which was to expose and eliminate corruption in New York City's criminal justice system.

Although Mr. Nadjari's work has led to the conviction of a number of police officers, he has done less well with major figures. Of the indictments obtained against judges and political officials, six cases were dismissed (some appeals are pending); two men were acquitted, and seven are awaiting trial (some of these cases have already been criticized by judges as weak).

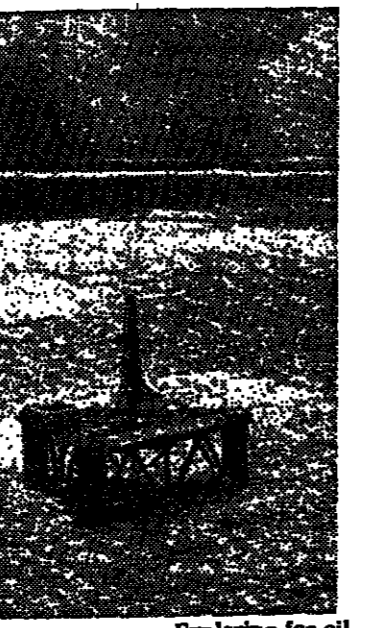
John F. Keenan, who replaced Mr. Nadjari, has so far brought indictments of a judge and a judge-elect.

Klein Adamant on Offshore Drilling

Although some of his supporters have backed away from the fight, Suffolk County Executive John V. N. Klein has announced that he will continue resisting oil-industry plans to drill off Long Island's South Shore.

Mr. Klein and the Suffolk County Legislature have sued the United States Interior Department to block its plans for leasing oil drilling sites off Long Island. Both Governor Carey and Nassau County Executive Ralph G. Caso joined the court action, but Mr. Carey later withdrew.

Last week Mr. Klein said he would press the suit because he believed oil drilling would hurt Suffolk County's \$700-million-a-year fishing and tourist



Exploring for oil in the northeast Atlantic.

industry.

The suit cannot delay exploratory drilling, which is likely to get under way within six months to a year. But commercial exploitation of any oil discoveries could be forbidden as long as the suit is pending.

The planned oil and gas explorations are expected to remain unaffected by a study released to Congress last week by the Office of Technology Assessment. The report predicts "at least one major oil spill" during development operations off the coasts of New Jersey and Delaware, and says the odds the slick will reach the shoreline are 1 in 10. But the report concludes that "No significant damage to the environment or changes in patterns of life in either New Jersey or Delaware is anticipated."

The Power of Rockefeller

Vice President Rockefeller's domination of the Republican Party in New York State is being challenged seriously for the first time since 1968, when Mr. Rockefeller was elected Governor. The challenge comes from important county leaders, upset by the poor Republican showing in the elections last month. The party lost a United States Senate seat and made no gains in the Congressional delegation, controlled by the Democrats, 28 to 11; Jimmy Carter carried the state.

Republicans are also concerned about erosion of party strength in Nassau, Suffolk, Westchester and Rockland Counties, suburbs once Republican but now considered "swing" areas.

There is a growing feeling among the leaders that Mr. Rockefeller must at the least share control. The chairman of the Vice President's home county, Dr. James F. X. O'Rourke, in an effort to illustrate the point, said, "You can't take people like myself and stand them up like mummies."

Mr. Rockefeller's influence in the party, however, is by no means at an end. His leverage has lessened because he holds no office that controls important patronage, but Mr. Rockefeller plays a large role in the financing of election campaigns. As long as he continues to do so his ideas will get, if no longer adoration, at least respect.

Much of the criticism of Mr. Rockefeller is combined with praise for Perry B. Duryea, State Assembly minority leader and a Rockefeller antagonist of long standing. Mr. Duryea wants to run for Governor. He is at the moment probably the most popular leader among Republican officials and has, now, the best chance for the gubernatorial nomination in 1978.

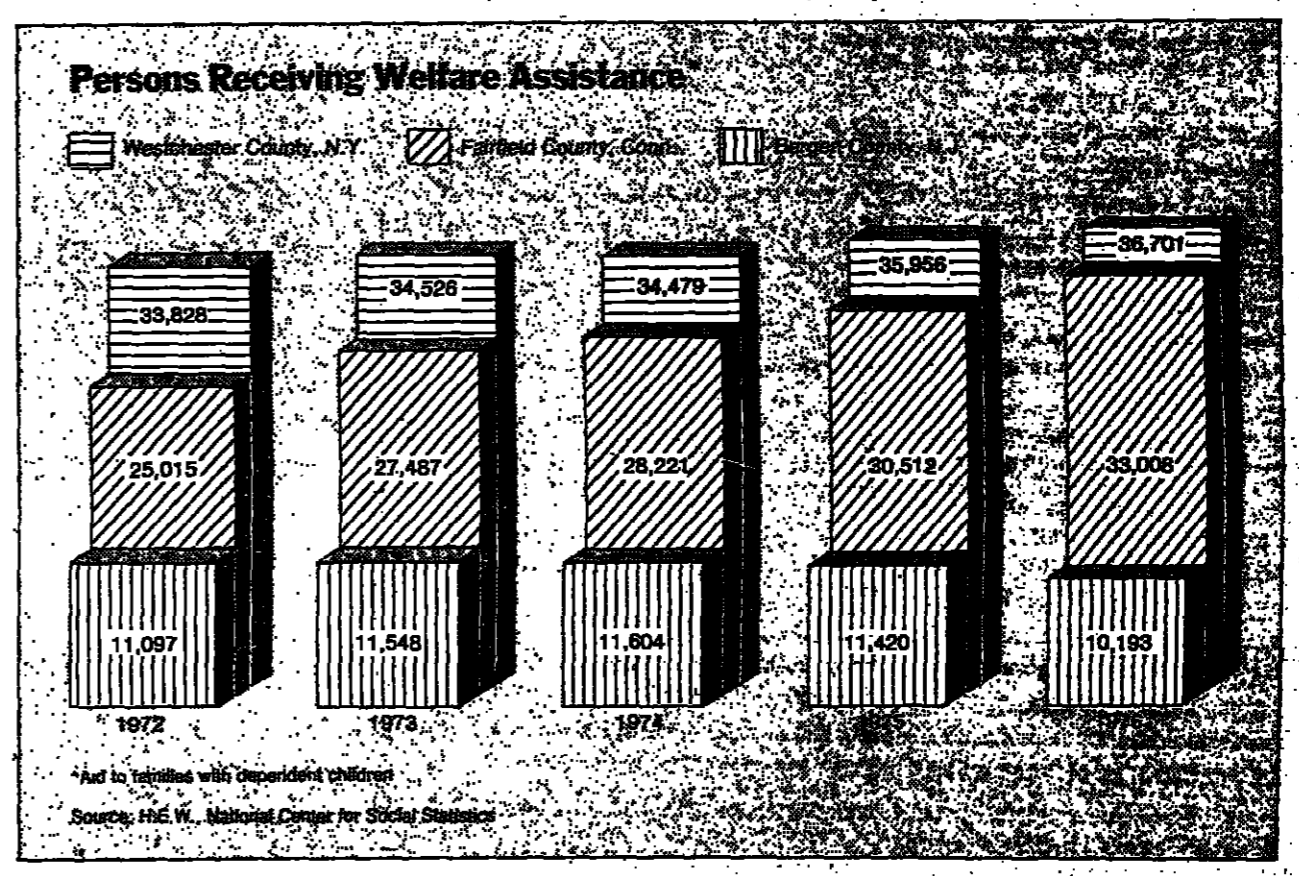
DelBello Has a Plan

The shortage of housing and its rising cost, which affect most of suburban New York, are receiving special attention in Westchester County. Alfred B. DelBello, the County Executive, has told his County Board of Legislators that the housing difficulties may force many middle-class families to leave Westchester, further reducing business and industrial activity and eroding the tax base.

His program to ease the situation, however, requires action by the New York State Legislature. He has proposed coordination of state, county and local housing programs to better distribute Federal and state aid. He also urges programs that would ease taxes on locally-sponsored housing projects and give tax relief to tenants similar to that given home owners.

Milton Leebaw

Higher Living, Much Higher Costs



The Suburbs Also Are Feeling The Pinch — At a Different Level

By ALVIN MAURER

In the suburbs, long regarded as the province of the affluent where such things as unemployment, welfare and credit are not supposed to exist, people are being squeezed by many of the same economic woes plaguing the cities. Whether in Bergen County, N.J., Fairfield County, Conn., or Westchester County, N.Y., financial pressures are great.

Wealth is still there. Soaring prices and taxes have not altered everyone's lifestyle. But for the middle-class suburbanite who pursued the American dream of home ownership—tree-lined streets, the absence of fear and want—the effects of inflation have occasionally been devastating.

Merely meeting food, fuel and clothing bills, in addition to the monthly payment to the bank, has become a challenge. For those on fixed incomes and for families with a child or two in college, the situation is especially difficult.

Repairmen have rarely had it better. The lives of old cars and television sets, for example, are being prolonged because even high repair bills hardly compare with prices of new cars and new sets.

Taxes Going Up

Commuter costs are up, while schedules are reduced. The last bus to a number of Bergen County communities on weekends leaves Manhattan before 7 P.M.

The new income tax in New Jersey has met with sharp opposition across the state and will present Governor Byrne with serious problems if he decides to seek re-election next year.

In some places, property taxes have tripled over the last decade. A Bergen County resident who paid \$685 in taxes on his \$30,000 home 10 years ago now pays \$2,000.

In the last few weeks, Nassau, Suffolk, Westchester and Rockland Counties, determined to stem tax increases, presented "bare-bones" budgets reflecting the lowest expenditure rises in more than a decade. Nassau eliminated a \$500,000 grant to its library system; Suffolk reduced its appropriations to parks.

Amid teachers' strikes for higher salaries and frequent school budget deficits, money for new schools is not available, and only the most essential repairs are being made. Supplementary educational programs are being curtailed or dropped. Libraries are not expanding.

Many suburbanites have lost their jobs. In Putnam, Rockland, Westchester and Bergen Counties, unemployment is at 7.3 percent, according to the Bureau of Labor Statistics, compared with 7.1 percent in metropolitan suburbs nationwide. In Nassau and Suffolk Counties, the figure is 7.4 percent, not allowing for seasonal adjustment. Heads of households—college professors and public relations executives as well as carpenters and masons—are among the unemployed.

Welfare expenditures in Westchester—\$23.5 million in 1966 soared to \$183.9 million in 1975, the Census Bureau reports. In Rockland they rose from \$4.4 million to \$34.3 million, in Nassau from \$24.8 million to \$147.6 million, in Suffolk from \$24 million to \$152.1 million and in Bergen from \$8.2 million to \$15 million.

Wives have gone back to work. Many men are holding down more than one job. "Handyman" ads in local shopping guides abound, with a large number of "situations wanted" ads placed by moonlighting police and firemen, along with laid-off or retired blue-collar workers.

Despite everything, new shopping malls keep springing up, and business is good. Traffic tie-ups caused by hordes of Christmas shoppers are more paralyzing than ever. Weekend lines outside restaurants are long, and movie houses, despite \$3.50 admissions, often sell out. The cash customer, however, is fast disappearing; few suburban shoppers would dare leave the house without their credit cards, the finance charges of up to 18 percent notwithstanding.

There does not seem to be any great rush in home-selling, although a house that cost \$25,000 ten years ago can bring as much as \$60,000 on today's market in the tristate area. In sum, the often harried suburbanite, in one way or another, is coping.

And the exodus from the cities is continuing. It is not so dramatic as it was in the 60's, when the number of suburbanites working in New York City rose 28.8 percent to 688,500, but the influx into the suburbs goes on.

Suburban home-building authorizations have spurred in Connecticut and New Jersey in recent months in the face of awesome costs. New Jersey's Labor and Industry Department reports 5,325 new dwelling units authorized in the first four months of this year, compared with 4,898 in the same period last year.

Obviously, the suburban scene is changing. There is now struggle, along with affluence. But those suburbanites who are struggling apparently feel it is worthwhile. They like the cleaner air, the recreational facilities, the barbecues in the backyard, the less frenetic tempo, the space, the freedom from fear when they walk the dog at night.

The problems of the cities may be spilling over, but most suburbanites appear to believe that the grass, even though it has to be mowed, is still greener where they are.

Alvin Maurer is a New York Times editor with responsibility for daily coverage in New Jersey.

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Ideas & Trends

Women's Pay Still Lower than Men's

Despite progress in recent years toward eliminating sex bias, the gap between the earnings of men and women is greater in 1974, the last statistically complete year, than in 1963.

On Betty Friedan's "The Feminine Mystique." The disparity is apparently less the result of unequal pay for equal work than of a variety of social factors, including such subtle forms of bias as sex stereotyping, the attribution of certain roles and characteristics to each sex.

According to a Labor Department report made public last week, men's wages in 1974 exceeded women's by 75 percent. In 1963, the comparison was 68 percent. In 1974, 90 percent of men earned less than \$60 a year, for women, the figure was 80 percent.

And although women made up 32 percent of full-time, round workers in 1974, only 5 percent of those who earned \$15,000 or more were women.

An attempt to explain the difference, the Labor Department observed, "historical patterns concerning 'men's jobs' and 'women's jobs' still exist. Such sex stereotyping still tends to restrict or discourage women from entering many higher paying, traditionally male occupations."

The problem is compounded by differences in the way the sexes are educated. The report says that although women are as well educated as their male counterparts in terms of years of schooling, there are differences in the kinds of education, and in the counseling they receive, which directs them into traditional low-paying jobs.

As a result, women outnumber men in unskilled, low-status positions. The Labor Department observed, "the 'feminine mystique' in the number of women looking for jobs has resulted in an increasing proportion of women near the entry pay level."

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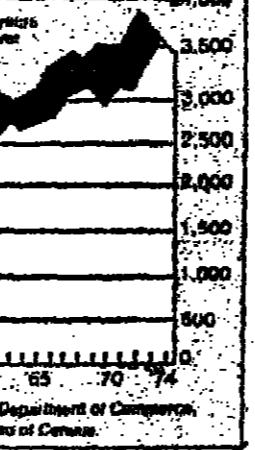
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The Gap Between What Men and Women Earn



Including court costs and part of the defendant's attorney fees, the association also urged the pursuit of alternatives to malpractice suits, including binding arbitration.

In New Jersey, the state medical society voted overwhelmingly to set up a doctor-owned insurance company to provide malpractice insurance.

As for hospitals, an increasing but unknown number are "going bare" - dropping malpractice insurance altogether and setting aside the money that would have paid insurance premiums as a reserve fund against malpractice suits.

According to figures released last October by the American Medical Association, the average doctor's malpractice insurance premium rose from \$1,905 in 1973 to \$7,787 in 1975.

Among the causes of the rise, the American Surgical Association's statement said, were these: There were twice as many malpractice suits in 1975 as in 1970, and the average jury award has increased tenfold.

Doctors Attend Insurance

Legislatures continue to be troubled by the problems of public health care that have been created by the impossible rise in the cost of malpractice insurance, some doctors and hospitals have begun to propose their own experimental solutions.

The Surgical Association called for a state to set up screening panels of medical and legal experts, paid by the state, to review alleged claims of malpractice. Such panels would ascertain whether or not the acts alleged fell in the category of malpractice; in event a patient pursued a malpractice suit after an adverse determination by the panel, the patient would post a bond to cover expenses.

New Cases of Brain Death

A Long Island woman has been declared "neurologically" and "clinically" dead in circumstances that recall the case of Karen Anne Quinlan.

Karen Pomroy, 17, of Islip, who was taken to Southside Hospital in Bay Shore last Monday afternoon and placed on a respirator after sustaining a head injury in an attack, was first declared neurologically dead on Thursday afternoon. The standards of neuro-

Articles As Advertising

One aspect of the financial practices of many American scientific journals has been found to conflict with strict interpretation of postal regulations, and the result of the conflict could lead to a scientific absurdity, according to a report in The Journal of Higher Education: the labeling of most of the articles in the journals as "advertisement."

The scientific journals involved, along with some professional journals, have long assessed "page charges" to the authors of articles accepted for publication. According to the publishers of the various journals, these charges, which run from \$50 to \$100

per page of the article as it appears in the journal, are intended to hold down publication costs and thus lower subscription prices to the journals.

But according to a spokesman for the Postal Service, regulations for second-class mail clearly stipulate that any editorial matter for which "money or other valuable consideration" is received is advertising, and must be plainly labeled as such by the publisher.

"We don't know when we go to press which articles are going to be paid for and which are not," Dr. Koch says. "We don't require a payment. It's a contribution from the author's institution. It is voluntary. We make a special point of that because we evaluate for acceptance on the scientific, not the financial, aspect."

Scientists unconnected with the journals agree that the page charge system is reasonable. "It keeps the price of the journal down," says Herbert L. Anderson, professor of Physics at the University of Chicago. "Most researchers are covered by some government grant, and it's considered quite proper to include page charges in the grant. The page charge is levied against those who are in a position to pay; if you don't have a grant they don't charge you."

(More Ideas & Trends, Page 14.)

Tom Ferrell and Virginia Adams

Headliners

Political Contributions Reported

A prominent builder, Christopher Boomis, has been reported to have made contributions to Mayor Beame's 1973 campaign in return for promised favors. The Mayor has denied the accounts, which involve not him but his son, Bernard Beame, and a close friend, Irving Goldman.

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Where We Stand

by Albert Shanker

Increase U.S. Aid Under Existing Law

Carter & Schools: 4 Steps to Help Now

Just a few days ago, President-elect Jimmy Carter received bad news from his economic advisers—that the economy is still in deep trouble and there is no reason to believe things will be getting better in the near future.

The gloomy economic picture means more state and local tax money spent for unemployment and welfare benefits. It means huge sums of tax dollars lost to state and local governments, since the unemployed do not pay taxes. It means less state aid available for schools, and more voter rejection of school budgets.

For the schools this can mean additional reductions in force, layoffs, higher class size, the elimination of music, art, foreign languages, guidance and other services.

Our new President has pledged to press, over a period of time, for federal government assumption of a much greater share of school budgets nationwide (at present, all federal aid to education provides only seven percent of the total education expenditure). And he is deeply committed to equalizing educational opportunity by making the quality of education less dependent on the value of local property. These are objectives which should be acted on soon.

But there are others which should be acted on immediately to alleviate the current educational disaster, a direct product of our economic woes. What is needed is an immediate pumping of federal money into schools so that services can be maintained during the crisis.

With the economic predictions of last week, an Emergency School Revenue Bill would be a good idea. But new pieces of legislation take more time to get accepted than laws already on the books. For this reason, President Carter should consider immediate action on the following:

First: President Carter should request an additional \$1 billion in aid under Title I of the Elementary and Secondary Education Act (ESEA). Title I is an urban/rural program which places the overwhelming bulk of its money in areas that have the greatest need. Title I appropriations are now only at \$2.3 billion. This means that aid reaches only one half of all children in the country who are counted as needing special help under the formula already in the law.

Second: There should be full funding of the Impact Aid program. Impact Aid provides money to school districts to help them offset tax losses which occur because of tax-exempt federal property within school districts. This includes federal low-income housing projects, federal buildings and military installations. Impact Aid is politically popular because it finds its way into more than 400 of the 435 Congressional districts in the United States and all of the 50 states. In addition, this form of aid is very welcome because there are few restrictions on the use of the money. It can be used to prevent layoffs, rehire laid-off teachers, reduce class size and provide any educational service which local education agencies need.

Impact Aid has been attacked in the past on the ground that the help it provided went to areas which really did not need it. However, objections on this basis have largely been overcome by reforms instituted in 1974, and there is little question that today the bulk of Impact Aid goes to places where there is genuine need for it.

Third: There should be a re-authorization of the countercyclical aid program for another year. The current program provides about \$1.2 billion. A re-authorization should increase the amount. These funds will avert the need for layoffs and/or prevent increases in taxes at the local level.

Fourth: There must be a dramatic expansion of the 300,000 public service jobs now provided under the Comprehensive Education and Training Act (CETA), and the Act should be modified so that there is increased participation in the program by school systems.

Our new President will certainly want to develop new programs. But new programs take time to gain approval. While these new approaches are developed, we should properly fund the existing good programs which have been starved to death by the previous administration.

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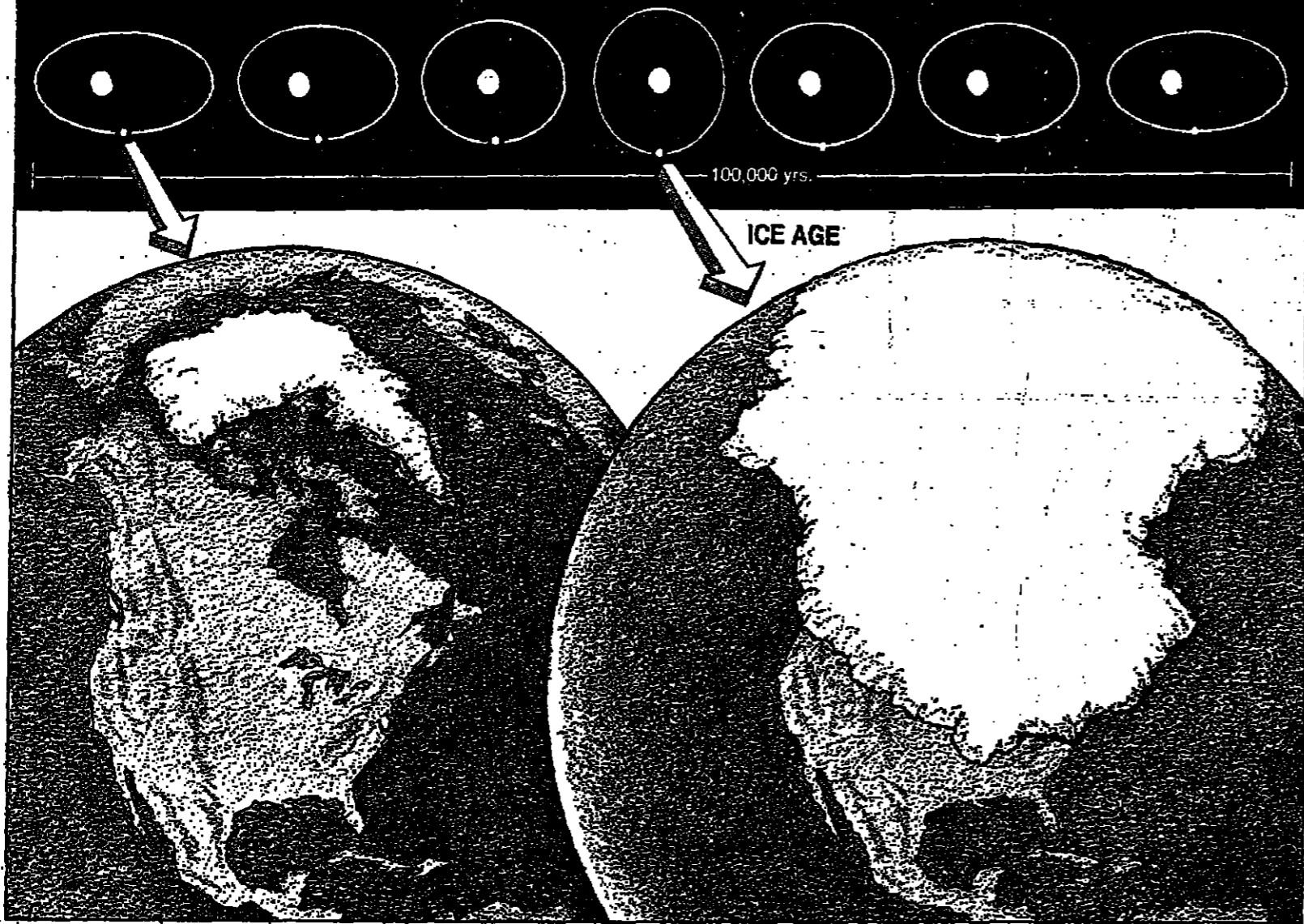
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Climatology



At top, the earth's changing orbit over a 100,000-year period. Ice sheet withdraws when orbit is eccentric, returns when it is circular.

Earth's Orbit Influenced The Ice Ages

Changes in the orbital motion of the earth around the sun have been identified as the "fundamental cause" of the earth's succession of ice ages.

Though the theory that the ice ages were caused by periodic variations in the earth's orbit was first proposed in the 1920's, it could not be confirmed until means were developed to measure the earth's climate over a very long time.

A team of British and American scientists, led by Dr. James H. Hays of Columbia University, obtained such measurements for the last 450,000 years by analyzing layers of fossil microorganisms in cores of sediment taken from beneath the floor of the south Indian Ocean.

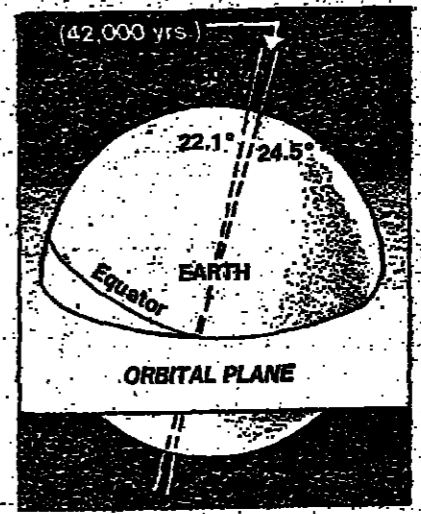
The dominant climatic cycle found in the cores was about 100,000 years long. This period matches the length of known cyclical changes in the earth's orbit, from nearly circular to elliptical and back. The scientists found that times of cold climate were closely associated with times of more nearly circular orbit. At present the orbit is elliptical, placing the earth closer to the sun for a longer period, on each orbit, thus exposing the earth to more total solar radiation each year than if the orbit were circular.

Another cycle in the cores, about 42,000 years long, matches changes in the tilt of the earth's spin axis with respect to the plane of the solar orbit. This tilt varies from 22.1 degrees to 24.5 degrees over the length of the cycle. A low degree of tilt is followed, in the geological record, by times of

colder climate. "High tilt means warmer summers and cooler winters," Dr. Hays said, and low tilt the reverse. "We think what's important to building an ice sheet is not the accumulation of snow. We think what's critical is cooler summers."

The last ice age ended about 11,000 years ago, and the earth is now in one of its warmest periods. But a moderate cooling trend has already set in, according to Dr. Hays. The eccentricity of the earth's orbit is now high and decreasing toward the circular, and the earth's tilt was greatest about 8,000 years ago and is decreasing also. Both orbital changes make for colder temperatures.

Moreover, the accumulation of ice in the Northern Hemisphere has been found to lag behind the sea surface temperature drop in the Southern Hemisphere by about 3,000 years. Because sea surface temperatures in the Southern Hemisphere have already cooled to the glacial stage, Dr. Hays says there is "a high probability" that there will be substantially more ice in the Northern Hemisphere 3,000 years from now.



From Forest to Rivers to Dams to Drilling, Documents Must Assess the Damage to Nature

Environmental Impact Statements, Practically a Revolution

By GLADWIN HILL

When the Regents of the University of California sat down the other day to discuss building two new dormitories, they had before them an "environmental impact statement" that ran to 950 pages. Such copious environmental documentation is not extraordinary. An Interior Department "environmental impact statement" on an offshore oil sale will run to several thousand pages. The environmental impact assessments on the Alaska pipeline made a 10-foot high stack and cost \$9 million to compile. Altogether, Federal agencies now produce over 1,000 such statements a year—four per working day.

How did this frenzy of environmental assessment get started—and what does it accomplish?

The "environmental impact statement" is the result of a "sleeper" provision in the National Environmental Policy Act of 1969, inserted at the last minute. The law declared it to be national policy to protect the environment, established the Council on Environmental Quality to advise the President and Congress, and—most tellingly—said that "major Federal action significantly affecting the quality of the human environment" should therefore be accompanied by "a detailed statement" of prospective impacts, favorable and unfavorable, of any irreversible commitment of resources, and of alternate courses of action.

The law did not specifically prohibit

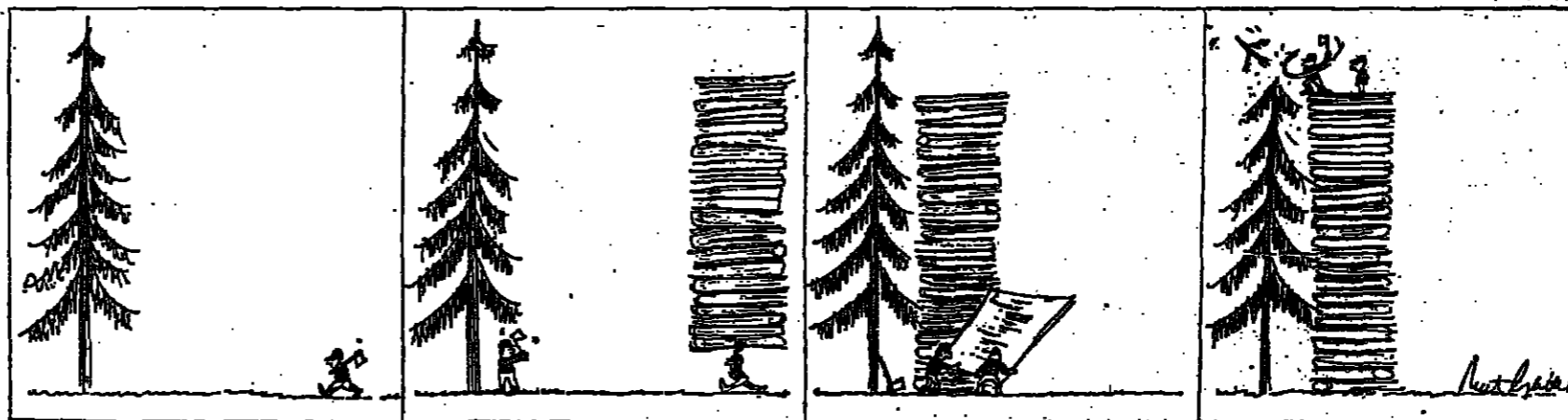
anyone from doing anything. All it said, in essence, was: "Look before you leap." But that in itself was almost a revolutionary notion. For generations the nation had been chopping down forests, damming rivers, paving the landscape with concrete and doing myriad other things with reckless disregard of long-range consequences.

The requirement of impact statements had unexpected revolutionary effects. "Federal actions" were construed to include any undertakings in which the Federal Government had a financial or jurisdictional role, including such things as Federally assisted highway construction and housing. Agencies that had been making myopic and self-serving decisions in traditional bureaucratic secrecy suddenly acquired new accountability: They had to lay their plans on the table for everyone to look at.

The National Environmental Policy Act, oddly, prescribed no penalties for disregard of its terms. But conservation groups hastened to the courts to obtain compliance with the law, and the courts backed them up.

In a typical year, 30,000 Federal agency actions are scrutinized for possible environmental impact. Out of the process have come, since 1970, 7,500 statements. Filed initially with the Council on Environmental Quality, they also—under guidelines the council has laid down—go to all other Federal agencies with possible interests in a matter for comment, and are the subject of public hearings.

Once this process has been completed, there is nothing to stop an agency



from barreling ahead with any project. But as a practical matter the chances are that if there are weaknesses in the project, all this exposure will have spotlighted them and set corrective measures—administrative, legislative, or judicial—in motion.

The process has had profound, if often invisible, effects on the face of the nation. The Corps of Engineers, the Department of Transportation, Interior and some 30 other agencies and bureaus, have dropped or modified hundreds of projects as a result of environmental-impact scrutiny. Real estate development in the Florida Keys, nuclear power and radioactive waste disposal plans, pesticide applications, offshore oil leases, and even the location of the Kennedy Memorial Library in Cambridge, Mass., all have been altered because of environmental considerations. The Alaska pipeline was held up for several years for thorough environmental assessment—a delay the builders now acknowledge averted dire construction mistakes.

Such a far-reaching law inevitably has drawn a lot of criticism—particularly from members of Congress often pushing pork barrel projects, from real estate developers unhappy about delayed ventures, from industry chafing against more regulation, and from bureaucrats subjected to unwelcome surveillance. But detailed studies have shown the process not to be, as has often been alleged, inordinately cumbersome, time-consuming or expensive. There is a widespread notion that environmentalists are constantly going

into court and aborting projects they don't like. Typically, however, their suits simply ask that the law's assessment requirements be followed adequately. Some 654 such suits were brought from 1970 to mid-1975. Of 332 completed cases, the courts in effect found two-thirds of the complaints justified.

The National Environmental Policy Act has so far survived all attacks because of its inexorable logic of looking before leaping. This logic has impelled 14 states to adopt counterpart laws, and a dozen others to institute the principle administratively. California, where the courts have extended the requirement to local-government actions, now outdoes the Federal Government, with over 4,000 environmental impact assessments a year.

The legal and administrative worlds are dotted now with experts in environmental law, who see a number of problems still to be worked out. Foremost is the fact that, although conceptually environmental impact should be a prime consideration in the earliest stages of project planning, Federal agencies still tend to concoct projects and then shape impact statements to justify decisions already made. Constant pressures are being exerted by the environmental community to change this.

Impact statements often are so lengthy and complex as to defeat their purpose—so voluminous that few officials, let alone laymen, have the time or stamina to read them fully. It is usually up to indefatigable zealots of

the conservation organizations to wade through them and find hidden jokers. The Council on Environmental Quality has urged the Federal agencies to keep the documents succinct, incorporating technical background by reference, to broaden meaningful official and public participation.

Another problem is lying. Although Federal agencies are legally responsible for the full contents of environmental impact statements, they often

are dependent, for some information, on such sources as applicants for construction permits, and misrepresentations are not unknown. An unsolved question is how far the agencies, with limited resources, can be expected to go in verifying material that gets into impact assessments.

Gladwin Hill is national environmental correspondent for The New York Times.

Epilogue

A Glance Back at Some Major Stories

The Reinstatements

Ten former teachers have been reinstated by the New York City Board of Education more than twenty years after they lost their jobs for refusing to answer questions about their political beliefs. One was reinstated posthumously.

The teachers were suspended or dismissed between 1952 and 1954 for "insubordination and conduct unbecoming a teacher," or for refusing to answer questions either by the House Committee on Un-American Activities or the Internal Security Subcommittee of the Senate Judiciary Committee. The issue of political loyalty first raised by the late Senator Joseph R. McCarthy in the early 1950's remained in issue until the middle of the 1960's; its legacy, fear and distrust, has not been easily dispelled. For more than a decade many Americans were forced to choose between answering questions regarding their political loyalty and in some cases avowing that they were not "subversives" or face the possible loss of their jobs and having their records stained. For those people who chose not to answer, as these teachers did, it became a matter of necessity to seek other professions in order to make a living.

The reinstated teachers, who are now in their 60's, will not return to the classrooms, nor will they receive back pay for the 23 years they were out of the school system. They will receive pension recognition for the years they actually taught in the schools. The reinstatement was based on a 1967 Supreme Court ruling that found the ground for their dismissal unconstitutional.

The Accounting

Samuel A. Dachowitz, an accountant associated with Bernard Bergman in the nursing-home industry, has been sentenced to a year and a day in Federal prison for his part in a scheme to defraud the Government of more than \$1 million in Medicaid funds. A \$17,500 fine was also imposed. Mr. Dachowitz, who pleaded guilty to the charges, has cooperated with the Government and has provided information that resulted in charges against Mr. Bergman. Mr. Dachowitz will be eligible for parole after serving one-third of his sentence. He is also scheduled to be sentenced on a related charge in state court on Jan. 10.

Joyce Jensen

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Winnett off to ride in Paris...
Star yachts back in Olympi...
Football, Pages 4-5

Official

July 1976

SPORTS

Cardinals Score 24-17 Victory Over Colts And Preserve Chance for Playoff Berth

Interception Thwarts Baltimore's Late Bid to Tie

By WILLIAM N. WALLACE

ST. LOUIS, Dec. 4—The St. Louis Cardinals lightened up the battle for playoff positions in the National Football League by a few more notches today when they defeated the Baltimore Colts, 24-17. Two of the key plays were defensive ones by the St. Louis team, better known for its offensive skills.

John Zook, the defensive end, but Bert Jones while the Baltimore quarterback was trying to pass, and a fumble resulted. The Cardinals recovered and went on to a field goal by Jim Bakken. That was in the final quarter. Near the end Ken Reeves, the safety, intercepted Jones's last pass on the St. Louis 10 and the Cardinals ran the clock out. That play took away the chance of an overtime period, which would have resulted had the Colts tied the score.

So St. Louis stayed very much alive in the fight for the Eastern Division title and the wild-card position in the National Conference, a battle in which the Washington Redskins and Dallas Cowboys are the other principals.

Giants Next

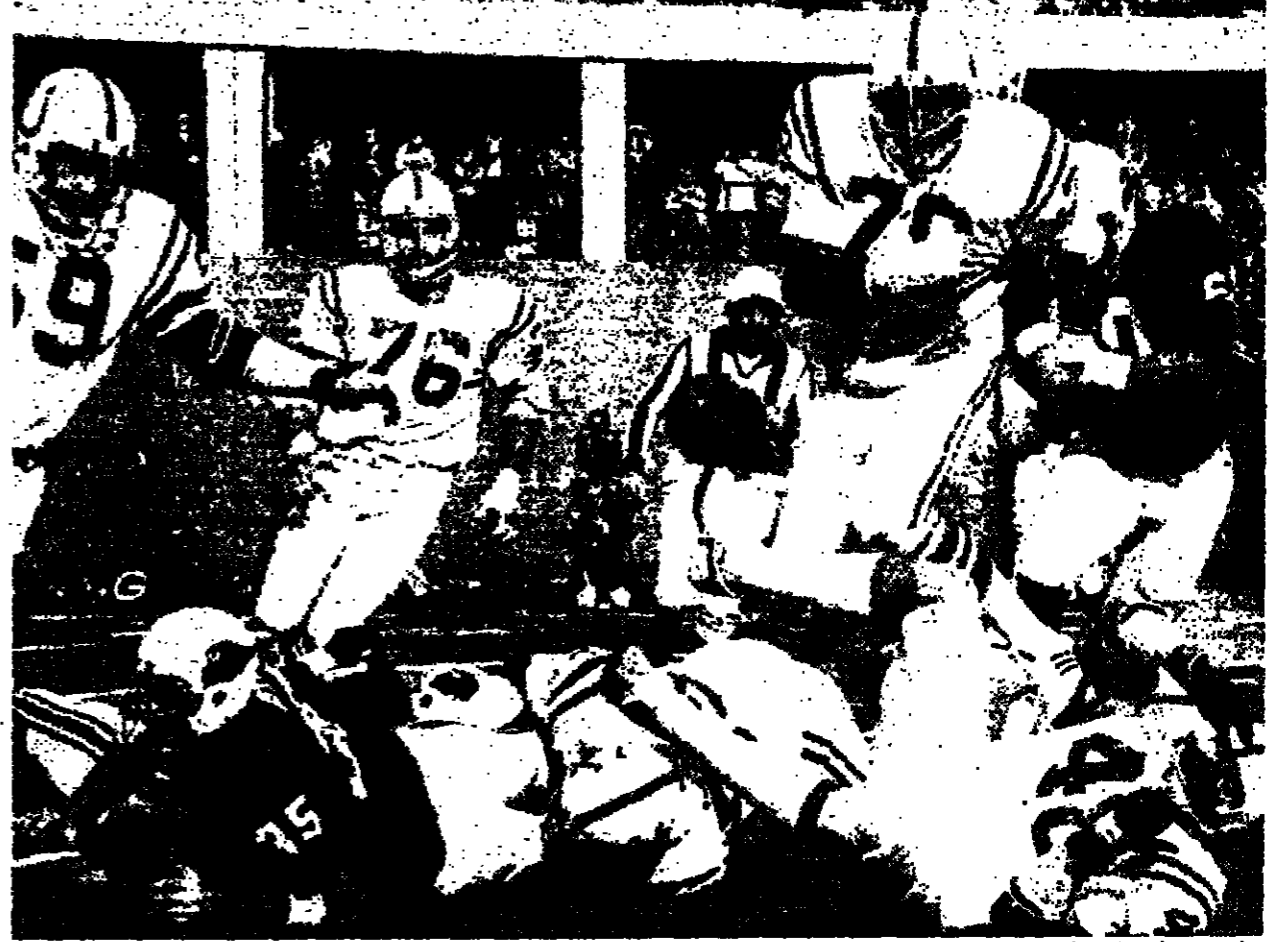
The Cardinals won last record is 9-4 with one game remaining, against the Giants in New Jersey a week from tomorrow. The Giants will be the first St. Louis opponent in the last five weeks that has a losing record as the Cardinals conclude the most difficult schedule of any of this year's playoff contenders.

The Cowboys, who play the Eagles at Philadelphia tomorrow, are 10-2, while the Redskins, playing the Jets in New York tomorrow, are 8-4. The last big game of the season will be the Cowboys-Redskins game in Dallas a week from tomorrow.

If Washington and St. Louis end in a tie, the Redskins will qualify for the wild-card playoff position. The tie will break in their favor because they beat the Cardinals twice this season. The Cardinals' view is that Dallas has to beat Washington for St. Louis to make the playoffs.

The Cardinals had to win today or face practical elimination. "Everybody knew that," said Dan Dierdorf, the offensive tackle and team leader. "This game was between a team that wanted to win, Baltimore, and one that had to win."

It was not quite a cardiac type of game, the kind the Cardinals have become so accustomed to playing week



Jim Otis lower left, of St. Louis, fumbling the ball yesterday in the first quarter against the Colts. Jim Cheyanski, left, recovered for Baltimore and ran the ball 17 yards back to the Colts' 40-yard line. St. Louis won game, 24-17.

Vote Today on Olympic Training Plan

By NEIL AMDUR

In the most serious attempt to keep America's amateur athletes competitive with state-supported rivals in the Soviet Union and East Germany, the United States Olympic Committee will vote today whether to approve the establishment of year-round national training centers.

Sites in Squaw Valley, Calif.; Lake Placid, N.Y.; and the Midwest are under consideration as part of a crash development program that many United States Olympic athletes, coaches and officials feel is necessary if American teams and competitors are to survive at the international level. Approval of the proposal by the U.S.O.C.'s executive committee could open the first training center at Squaw Valley as early as Jan. 1.

The total operating costs for the three centers could run as high as \$3 million next year, but would be covered in the committee's current \$10 million development budget for the 1980 Olympics in Moscow.

Squaw Valley was the site of the

1980 Winter Olympics and has suitable housing and facilities for all winter sports, except luge and bobsledding. Athletes in summer sports also would have access to the modern training equipment, coaching, food and housing that would be included at all three centers.

No Cost to Athletes

The guidelines for determining which athletes would qualify for the training-center experience reportedly would be left with the various national governing bodies for each sport. The U.S.O.C. would serve as overall coordinator of the program and would assume the financial liability at no cost to the athlete.

The training-center proposal will be the leading development issue on the agenda during the second day of executive committee meetings at the New York Athletic Club here. Job-opportunity programs for athletes were approved yesterday.

The success of the Soviet Union and East Germany at the Montreal Olympics

and those countries' emphasis on expanded national programs have intensified efforts to upgrade America's amateur involvement.

Critics of the United States amateur establishment have traced much of America's decline in recent years to a lack of national focus, particularly in the area of development. How can United States athletes be expected to compete on a par with those from Eastern European countries, ask the critics, when many of them have no place to train?

Most previous U.S.O.C. expenditures for development have dealt with summer clinics and camps. Although many athletes praised these procedures, most felt that the exposure was too limited for long-term benefits.

Under the training-center concept, top athletes could commute to the areas periodically during the year and sharpen or refine specific shortcomings under supervised conditions. Opportunities for scientific and medical re-

Continued on Page 3, Column 3

Automobiles, Boats
Dogs, Cats and Other Pets
Shopping Guide

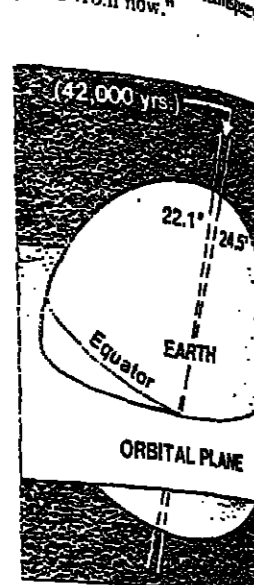
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's Orbit
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colder climate. "High temperatures and low temperatures," Hays said, "and low temperatures are not the same as low temperatures. We think what's important is the temperature of the ice sheet. We think that is cooler summers."

The last ice age ended 10,000 years ago, and the earth's moderate cooling trend has been in, according to Dr. Hays. The earth's tilt was 22.1 degrees 9,000 years ago and is decreasing toward the present. Both orbital changes make it cooler.

Moreover, the accumulation in the Northern Hemisphere found 100,000 years ago was 100,000 years behind the temperature drop in the Southern Hemisphere because of the sea surface temperature. The Southern Hemisphere was cooled by the glacial stage. There is a "high probability" there will be substantial changes in the Northern Hemisphere "years from now."



(42,000 yrs) 22.1° EQUATOR EARTH ORBITAL PLANE

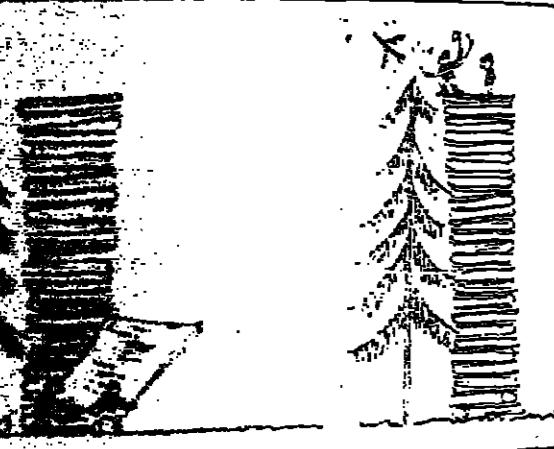
British and American geologists, Dr. James H. Hays, obtained such for the last 450,000 years. The sediment layers of fossil in cores of sediment beneath the floor of the ocean.

The climatic cycle found in the cores, about 100,000 years ago, matches the length of the Milankovitch cycles in the from nearly circular to back. The scientists of cold climate were with times of more orbit. At present the orbit, placing the earth for a longer period, thus exposing the earth solar radiation each year were circular.

in the cores, about long, matches changes in the earth's spin axis with a plane of the solar orbit. from 22.1 degrees to the length of the degree of tilt is followed, great record, by times of

Damage to Nature

ly a Revolution



Environmental organizations to watch them and find hidden powers. The Federal agencies in the environmental impact statements, they often

TV SPECIAL—GREATER SAN DIEGO
BILLY GRAHAM
CRUSADE



The Super Bowl Jets: What They Remember And Where They Went

By TONY KORNHEISER

The moment was golden, and he never has to work at remembering it. There is always something there to remind him of the 1969 Super Bowl. It is Super Bowl. It is glib by association. Maybe he'll be watching a football game, or listening to his car radio a song like "Stoned Soul Picnic."

"Wichita Lineman" will come on; they were big that year. And suddenly, without even trying, Joe Namath finds himself laughing, laughing a loud, getting a tingling feeling up down his body.

The Jets were 17½-point underdogs to Baltimore, prohibitive underdogs. The sharpies were calling it the greatest mismatch since Cain and Abel. But there was Namath the day before the game, sitting in the Miami room, promising to spend the night in a bottle in one hand and a woman in the other, and guaranteeing a victory. Not just predicting, but you, but guaranteeing. Some people assumed he was crazy. What did you expect, they reasoned, from a football player with a mustache and white shoes? A hippie, most.

It was, and still is, the biggest up-in Super Bowl history. The Jets at the odds, beat the spread and the Colts, 16-7. Those Super Bowl Jets were a thing of beauty. When they're gone, the 45 of them scattered throughout the country like fallen leaves. Only the memory re-

mains, misty water-color memory of the way they were. Off that one game, as if it was a launching pad, Namath became an instant hero, a celebrity of legendary proportion. He was brash, cocky, anti-establishment—just the right mixture for a nation that was growing tired of its involvement in Vietnam, but was not yet ready to admit its blunder. Give us Broadway, Joe, they cried.

Now, eight seasons later, Namath has outlived his legend. He is a reserve quarterback on a Jets team that has won 3 games and lost 9, in the drags of a career. But he has his memories, which he treasures. "I felt so good for months. I was the happiest of my life. It was one of the happiest times of my life." And he moved his hands over his chest, down to his stomach, grabbing as if to trap those feelings again.

All of those Jets remember that game, each in his own way, each with his own picture. John Dockery, who now structures and helps direct Namath's summer football camp for teenagers, was a rookie that year after spending a year on the Jets' taxi squad. He was paid \$13,500 for the season, and earned another \$15,000 just for the Super Bowl. He spent most of the game on the sidelines as a member of the spe-

Continued on Page 4, Column 1

Wise Philip Pays \$45.20 In Capturing Discovery

By STEVE CADY

When you run a stakes race in New York at a time of year when the in-ponds are covered with ice, any can happen.

It was the discovery made at last yesterday by 21,798 chilled players who turned out for the 30 Discovery Handicap. The 32nd of the 1 1/8-mile race for 3-year-olds went to Wise Philip, a 21-1 who had never even competed in a stakes race before.

Wise Philip, the lightweight in the under 107 pounds, returned \$9 for \$2 after holding off a late charge by Teddy's Courage, the winner in three-quarters of a mile, but the payoff didn't become real until after the stewards rendered the verdict.

Angel Cordero, the rider of the rump, lodged a claim of foul against Philip, ridden by Daryl Montoya, interference at the five-sixteenths and also 70 yards from the wire.

But the stewards didn't see it that way. Patriot's Dream finished third, 1 1/4 lengths back of Teddy's Courage and 5 1/4 lengths ahead of fourth-place Quiet Little Table, the 2-1 favorite.

There was method in what backers of Wise Philip might have regarded as Cordero's madness. Had the claim of foul been allowed, it would have put Cordero ahead of Sandy Hawley in their battle for the 1976 money title.

Cordero began the day only \$27,170 behind Hawley, each having ridden mounts this season that have earned more than \$4.4 million. The New York-based rider, making hay here while Hawley operates in Toronto, added to his total with seven of the eight mounts he had yesterday.

Counting \$11,902 for second in the Discovery, Cordero's efforts on a day when the temperature dropped below

Continued on Page 3, Column 2



STAYING LOOSE: Olga Korbut, Russian gold medalist, performing at exhibition in College Park, Md., Friday

Dantley Seals Knick Defeat

By SAM GOLDAPER

The Buffalo Braves are in their seventh National Basketball Association season, and if Adrian Dantley keeps playing the way he did Friday night against the Knicks, the franchise will have its third rookie-of-the-year award-winner. Bob McAdoo, the league's top scorer the last three seasons, was the top rookie in 1972-73 and Ernie DiGregorio won the honor the following season.

Throughout the 135-112 drubbing the Knicks took from the Braves in Buffalo, Dantley would bull his way inside and then cry out, "A.D., A.D." as he called for the ball. "A.D." is the nickname the Braves have tagged the former Notre Dame star.

The Braves responded to the calls by the 6-foot-6-inch 210-pound Dantley, too strong for Walt Frazier to handle and too quick for Phil Jackson, Dantley, who came into the game with a 15.9 average, scored 30 points. He

Continued on Page 6, Column 1

Inside Information

- Dilemma of an anti-Celtic fan. Page 2
- Durso on winter baseball parley. Page 3
- Giants worry about Coach McVay. Page 4
- Anderson scans Redskins. Page 5
- Army women take the court. Page 7
- Fletcher and 50 dog years. Page 8
- Winnett off to ride in Paris. Page 9
- Star yachts back in Olympics. Page 12

•Football, Pages 4-5 •Racing, Page 9

The Free-Agent Story: Intricate and Lucrative

By MURRAY CHASS

Reggie Jackson, to no one's surprise, snared the most lucrative deal among baseball's first family of free agents, but Gary Matthews and Wayne Garland pulled off the biggest coups.

Matthews, a 26-year-old outfielder who earned \$46,000 with the San Francisco Giants last season, obtained from the Atlanta Braves a five-year package that could bring him more than \$2 million.

Garland, a 26-year-old pitcher who earned \$23,000 with the Baltimore Orioles last season, had to give up his freedom for the next 10 years. But the Cleveland Indians at least made him a well-paid serf, rewarding him

for one 20-victory season in the majors with a \$215,000 annual salary.

Matthews and Garland had neither Jackson's history nor his personality going for them. What they had, though, were their owners' eagerness to sign them and pay their agents—Ed Keating for Matthews and Jerry Kapstein for Garland.

The details of those two contracts and many others were learned by The New York Times from various baseball sources familiar with the financial deals created for the 14 quality free agents. They had become free agents

Continued on Page 3, Column 1

Who Collects How Much

Player	Team	Years	Total
Reggie Jackson	Yankees	5	\$2,900,000
Wayne Garland	Cleveland	10	2,185,000
Joe Rudi	California	5	2,090,000
Don Gullett	Yankees	6	1,900,000
Gary Matthews	Atlanta	5	1,875,000
Rollie Fingers	San Diego	5	1,660,000
Gene Tenace	California	6	1,600,000
Don Baylor	San Diego	6	1,590,000
Dave Cash	Montreal	5	1,560,000
Bobby Grich	California	5	1,550,000
Sal Bando	Milwaukee	5	1,406,000
Bill Campbell	Boston	5	1,050,000
Bert Campaneris	Texas	5	1,010,000
Doyle Alexander	Texas	6	955,000

Dilemma of a Knick (and Anti-Celtic) Fabricate and

By JEFF GREENFIELD

"The child is the father to the man," said Wordsworth, thus demonstrating this romantic poet's keen insight into the deepest soul of the contemporary American sports fan—at least, this contemporary American sports fan.

For what other explanation, other than the sheer intractability of childhood impulses, can explain my emotional confusion these last three National Basketball Association playoff seasons. In 1974, I was beginning research on a book about the Boston Celtics; in 1975, I was attending most of the Celtic playoff games; last year the book completed, I was an interested bystander.

In each of these seasons I had a direct, personal interest in the success of the Celtics. The more championships they won, the more they would validate the book's thesis (and title), that this was indeed "the world's greatest team." The more the Celtics built on the legends of the Russell-Sharman-Cousy-Heinsohn-Jones-Jones years, the more the chances of my book selling.

Why could I scarcely conceal my pleasure when K. C. Jones's Washington Bullets knocked the Celtics off in 1975?

Aid why was I so let down when Boston finally won that triple-winning fifth game last year in Phoenix?

Like Clipping Coupons

The answer, I believe, is that the child in me is in firm command, leaving the rational checkbook-balancing, tax-paying grown-up in me writhing in a hamper-jerk of unexpressed emotion. As a longtime Yankee fan in the days of the Dan Topping-Del Webb dynasty, I could never understand friends who called themselves, chillingly, "anti-Yankee fans," rooters whose loyalties lay with any team that stood between the Yankees and another pennant or world championship. And yet, I now see, I was developing in those years a powerful, allied notion: I was becoming an "anti-Celtic fan."

Year after year, as the helpless New York Knicks fell 14, 20, 30, 35 games

Jeff Greenfield is a former speechwriter for Robert F. Kennedy and John Lindsay and a former political consultant. He is a contributing editor of Sport magazine and the National Lampoon. His book on the Celtic dynasty, "The World's Greatest Team," has just been published by Random House.

off the lead, the Celtics would clinch the title by some ridiculously early date (Palm Sunday? Washington's Birthday? Twelfth Night?) and hang another banner in Boston Garden, until that ancient arena began to look like the showroom of a Turkish rug merchant. While Russell, and Cousy, and Sharman, and Sam, and K.C., and Haylicek, and Sanders climbed the stairway to basketball's Pantheon, we New Yorkers suffered as Ernie Vanderwehe and Harry Galatin and Ray Felix and Willie Naulls and Carl Braun and Sweetwater Clifton got to clean out their lockers by the first glint of the vernal equinox.

Even when the Knicks became contenders, we anti-Celtic fans never really got our full measure of vengeance. After years of games in which the dominant impression was one of a dozen green-clad players streaking past a Madame Tussaud's defense, the Knicks came to glory at precisely the wrong time.

In 1969, the new Knicks (Red, Frazier, DeBusschere, Bradley, Barnett) were beaten by the Celtics on their way to their last Russell-era title. The next year the Celtics were out of the playoffs and the Knicks were denied the pleasure of lambasting them en route to their first title.

Only in 1972 did the Knicks convincingly beat the Celtics in the playoffs, and that was spoiled by the loss to the Lakers in the finals (Boston fans claim—with depressing credibility—

that the Knicks got to the finals in 1973 only because of Haylicek's show der separation).

The Horrors of a Dilemma

So what I found I carried with me as I began work on "The Celtics" box was more than 15 years worth of sane jealousy, envy, the classic hostility of the loser to the winner. Even as my inner growling whispered sweet dreams of increased royalties as paperback sales with each Celtic score, my inner adolescent was remembering metaphorical New York blood all of that parquet floor up in Boston. As so my gut was rooting one way or another as my head was telling me to cool.

I suppose I am happy that Boston is again a champion; that it is, without Cowens, a contending team. And I suppose it is damaging to a book's thesis that the once-tightly knit Boston organization seems to be afflicted by tensions and emotional upheavals. But as I read that there is trouble between players and coach—there is still a small part of me that is breathing a sneaky sigh of satisfaction.

Perhaps when the view from the balcony at Madison Square Garden begins to be obstructed by a dozen championship banners or so, this child will part. Until then, no matter how much it hurts my pocketbook, I'll keep peering for the other guy. You don't get a child all that easily.



Championship banners hanging from ceiling of Boston Garden. Numbers represent jerseys of players whose numbers have been retired.

The Amateur and the Pro: Does Any Distinction Between Them Still Exist?

By THOMAS C. MENDENHALL

"Still more objectionable than all this was the class of oarsmen they had to compete with, including, as it did, in the elastic terms "amateurs"—as understood in America—cool-whippers, glass-blowers, hewers of wood, drawers of water, working mechanics and other handicraftsmen . . ."

So read the report in The Times of London on the expedition of the London Rowing Club four to the 1876 Centennial Regatta in Philadelphia. The Londoners, having survived the climate, heat, food and "exasperating" mosquitoes, lost in the final by 18 inches to the Albany Beaverwycks, a crew of "working mechanics" and "handicraftsmen."

A century ago, when America was learning to play, England provided most of the games and the codes that governed who might participate. Since the aristocrat was the first to acquire both the income and the leisure to play these games, the original English definition of an amateur sportsman was a gentleman whose independent income gave him the leisure to pursue a sport for pleasure rather than money.

With a more established class structure, the distinction between English amateur and professional would last well into this century, with gentlemen riders, open golf tournaments and Gentlemen (amateurs) versus Players (professionals) in cricket. But in America, with a less-structured society and a democratic work ethic that argued

Thomas C. Mendenhall was president of Smith College from 1959 to 1975. He writes frequently on rowing for the Yale Alumni Magazine and The Oarsman, and he is writing a book on the history of the Yale-Harvard crew race.

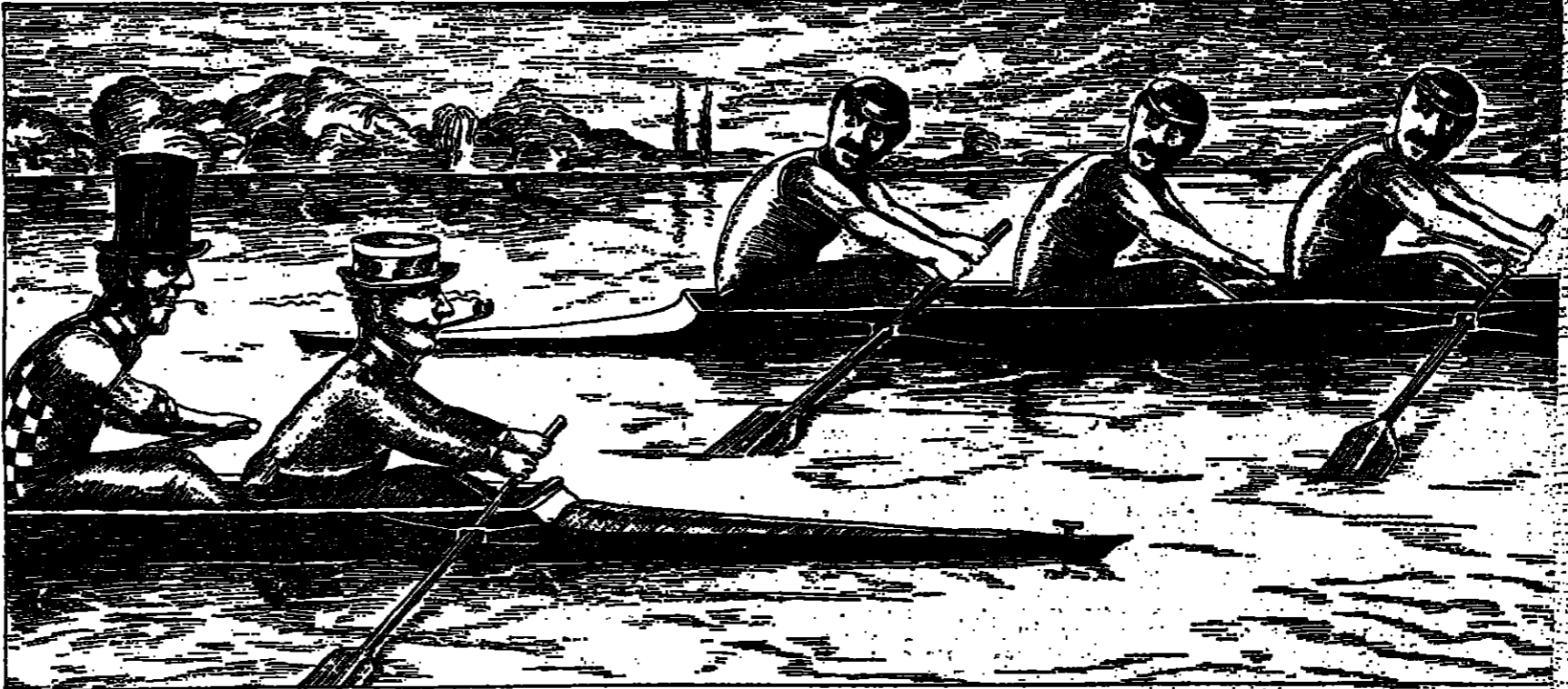
that work was good for everyone and that the pursuit of happiness should be open to all, the idea of the gentleman-amateur would not stick.

In a desperate effort to ferret out the professional masquerading as an amateur, the National Association of Amateur Oarsmen used more than 150 words in 1972 to define the man "who rows for pleasure or recreation only, and during his leisure hours; who does not abandon or neglect his usual business or occupation for the purpose of training." But when would the Calvinist work-ethic permit America to admit that the professional athlete could be as honest a working man as his neighbor?

The Games as Nationalistic Rivalries
The modern Olympic games adopted the Anglo-American definition of an amateur. And in a still highly nationalistic world, the Olympics were soon transformed into another arena for nationalistic rivalry; the individual became overshadowed by the anthem and flag that celebrated his victory. In such a world, a totalitarian regime, compared with a democracy, can better mobilize its athletic resources through central planning, mass participation and high motivation.

As a proud official explained the athletic accomplishments of East Germany, "we are socialists and we are Germans." This new kind of amateur athlete, selected, trained and supported at public expense for life, is far removed from the traditional amateur.

The English ideal of a gentleman amateur had little future in an ever more egalitarian world, where any effort to redistribute income more equitably would deprive such an amateur of the economic independence that had allowed him to devote as much time as he might wish to sport. The American ideal of an amateur who might somehow combine sport with a full-time job would be strained past recog-



nition as soon as supremacy in international sport competition comes to represent an important objective for national rivalry.

The new amateur has been defined as one who competes "for the glory of Socialism" under government pressure in a deadly serious, highly disciplined manner." Quite clearly, an amateur from America on the 19th-century model will find increasing difficulty competing with the new amateur at the international level. One alternative might be to abandon international com-

petition and stay home, where ample rivalry will always be available. But would such a boycott, a veritable Great Wall of China for American athletes, be realistic or desirable?

An Expanding Leisure Class

The other extreme is equally impossible. Anything like the regimentation of our society on the East German totalitarian model is hard to imagine. Somewhere between lies our best hope and one well worth trying for.

Underlying any redefinition of the amateur in America are two basic

facts. First, leisure will become more universally available in our society, and sport can provide a useful, often appropriate use for leisure. Second is the hope that the mixing of patriotism and competition in international sporting rivalry will somehow further universal peace, defuse national tensions and replace ignorant racism with respectful understanding.

In such a reordering of athletic activity in our society, the traditional but outdoors distinction between amateur and professional can be dropped. All

who pursue a sport or game will so because they love it. Some achieve such a high standard of competition that society will reward in different ways and degrees.

All will enjoy playing. For the others who bring much enjoyment to others and renown to the country, quite properly will include something more. In the words of a baseball player who was recently asked how he liked playing for the Yankees: "I enjoy playing any place I'm paid."

Sports Editor's Mailbox: An Odd Hour and Place

To the Sports Editor:
After reading the story of the Nov. 20 Bayside-DeWitt Clinton football game that decided the New York City Public Schools Athletic League championship, a game played in veritable isolation on Staten Island, one would have to agree that those running the P.S.A.L. program are planning the demise of what's left of high school sports in the city.

Looking back over 40 years, when championship football games and those games between traditional rivals such as DeWitt-Commerce, Erasmus Hall-Manual Training, Erasmus Hall-Madison and Boys-Jefferson, were played in the old Polo Grounds or Ebbets Field, one has to wonder at the thinking that pervades the P.S.A.L. authorities. Utter bankruptcy of ideas would be the most apt description.

Why did the game start at 10:30 A.M. on a Saturday? What thought was given to making it convenient for the fans of the schools involved? If the P.S.A.L. felt neutral turf was needed, why didn't it look closer to home at a Yankee Stadium that the city paid millions of dollars to refurbish, or a Shea Stadium that is city-owned?
BENJAMIN FARLMAN
Rockville Centre, L.I.

or "face down" was determined by the movement of the arm—as simple as that. The only real sportsman's way to play that game was to take each card and fling it into the air, thus avoiding any chance of "one-upmanship."

HAROLD MENKIN
East Rockaway, L.I.

Tennis in the Winter: Stripping for Action

To the Sports Editor:
There is a very interesting phenomenon here. We call it Winter Strip Tennis.

For four years, Dave Rakowitz, a chemist with American Cyanamid; Gail Tomberg, 1975 women's singles champion of Buring Tree Country Club; Seymour Polansky, assistant professor of chemistry at New York Institute of Technology, and I have been playing tennis every Sunday morning through the winter as long as it is over 20 degrees. In fact, we played one day at Stamford, where you find a cadre of players.

Four nets are kept up all winter. It is very friendly, and everyone who participates in this sport in the winter feels a real camaraderie.

I should explain why we call it strip tennis. We dress quite warmly with the layered look, and as we warm up we discard articles of clothing.
REGINA POLANSKY
Riverside, Conn.

Hair-Raising Incident Shakes a Hockey Fan

To the Sports Editor:
Thank goodness the National Hockey League has required all teams to extend the height of plexiglass shields behind the penalty boxes. After the Detroit Red Wings scored their winning goal with 20 seconds to go in the recent contest against the Rangers, Greg Polis hurled his stick at the glass above the Ranger penalty box.

Fortunately for my wife and me and our two guests, his stick shattered against this new upper layer, or all four of us would have been beheaded. Were we lucky or should this kind of outburst not go unpunished?
RAYMOND CHING
Tinton Falls, N.J.

Jackson Now Assured Hall of Fame Entry

To the Sports Editor:
If the Yankees can pay nearly \$3 million to a slightly over-the-hill Reggie Jackson, can you imagine what kind of money Joe Morgan, Pete Rose, and George Foster will demand? Each must surely be worth \$750,000 a year.
But that is the Reds' problem. The fact is that Reggie's new contract should insure his election to baseball's Hall of Fame—as the highest paid 265 hitter in the history of the game.
GLENN CRAIG
Chatham, N.J.

Flipping Baseball Cards Brings Out the Artist

To the Sports Editor:
Regarding Mini Lewin's unbeatable performances at baseball card-flipping (Mailbox, Nov. 28) she was not alone. All one had to do was to hold the card a little below hip level, and "face up"

Six Football Players and a Coach Who Cared

By JOANN STEVENS

He would not say that summer precipitated his premature retirement, but associates said it played a part.

As more facts about the incident became known, it was found that the students had never been considered suspects by the South Bend district attorney. They were found guilty of university violations while being cleared of criminal charges. Others players, witnesses to the incident, testified in the students' behalf. No crime was committed, they said. The so-called victim was described as a football groupie.

Last Hope For Discipline

Today, we often find the sports pages permeated with drug abuse, alcoholism, sex scandal and the like. What kind of impression is this creating for youth? What kind of examples are today's glorified sports heroes setting for youngsters to follow? Where is the fine line, the disciplining mark, that keeps them from dragging youngsters and themselves over the edge? From bad behavior, perhaps, to criminality?

Those six Notre Dame youngsters went over a steep edge. But they were lucky. They had Ara Parseghian.

John McClendon, a former basketball coach, once said he believed coaches were the last stronghold in discipline for high school and college athletes. In the professional ranks, he said, there is a growing permissiveness, and any-

thing is allowed if the athlete is a winner. In such a system, said McClendon, the superstars will survive, but what of the others?

What of the others? It may be to see a child emulate a Dave Forb by rapping another youngster across the head with a hockey stick. She has the kid's spirit, we claim. But student behavior isn't so easily sanctioned. A teen-ager. Our jails are full of youngsters who have repeated those actions. We call them juvenile delinquents, and most will never play hockey.

Parseghian and McClendon seem to know what discipline can do for you athletes, what a lack of discipline can do to youth. They also know we make mistakes. As Parseghian said, what is important is not the mistake you make, but the one you repeat. Not one student involved in the Notre Dame scandal denied he had made a mistake. The mistake was their weakness. Parseghian gave them the opportunity to choose whether they would repeat the mistake. That was the strength.

What they, and others like them, did may ultimately affect us all. For now, the choice is theirs alone.

Joann Stevens is a former associate editor of Black Sports. She has written frequently on the sociological aspects of sports.



Notre Dame traditions: Ara Parseghian, former football coach, Sacred Heart Church and Notre Dame Stadium.



This Week in

A vertical sidebar containing various sports news snippets and advertisements. It includes mentions of basketball, tennis, and other sports events, along with small portraits of athletes like Hollis Copeland.

Anti-Celtic

The Free Agent Story: Intricate and Lucrative

Continued From Page 1

So what I found as I began work on this was more than just sane jealousy, envy, or as my inner grouchiness of increased paperback sales when my inner adolescent metaphorical New York Times parquer floor as my gut was roiled as my head was spinning. I suppose I can be again a champion without a champion. And I suppose I can be a champion of the Boston organization that the \$1 million mark (on totals that included agents' commissions), averaged \$1,655,071 per contract on a total of \$23,311,000.

So far, the figures have been disclosed publicly by the teams involved, but some of those that have been leaked or hinted at fell far short of the actual total.

Baylor, for example, was said to have received \$775,000 from California actually for a package worth \$1.6 million. The Boston Red Sox tried to buy the free-agent pitcher, Steve Carlton, but he turned up in the New York Yankees' camp. Bert Campaneris received \$1,000,000 a year instead of the reported \$1,200,000.

The life of the contract; and deferred payments of \$450,000 plus 5 percent interest compounded quarterly, payable over 15 years to begin when Matthews retires.

If he retires at the end of the five-year contract, the deferred payments will bring an additional \$300,000 in interest. If he should continue playing, the interest will mount even higher, reaching another \$150,000 during another five years of play.

In addition to all the money, Turner will give Matthews a new car every year. The contract is guaranteed in case of disability or death.

The Other Contracts

Here is a breakdown of the other contracts:

Jackson—\$2.9 million: \$2 million in salary and deferred payments spread over five years; \$900,000 divided into signing bonus and deferred payments.

Rudi—\$2,090,000: \$1 million bonus, \$1 million in salary over five years.

Gullett—\$1.5 million: \$1 million bonus; \$500,000 in salary over six years.

Rollie Fingers, San Diego—\$1,660,000: \$600,000 bonus, \$1 million in salary over five years.

Baylor—\$1.6 million: \$500,000 bonus, \$1,100,000 a-year salary for six years.

Gene Tenace, San Diego—\$1,590,000: \$600,000 bonus, \$1,155,000 a-year salary for six years.

Dave Cash, Montreal—\$1,560,000: \$500,000 bonus, \$1 million in salary over five years.

Bobby Grich, California—\$1,530,000: \$600,000 bonus, \$1,900,000 salary for five years.

Sal Bando, Milwaukee—\$1,405,000: \$250,000 a-year salary for five years, deferred compensation of \$12,000 a year for 15 years plus an insurance policy of undetermined value.

Garland, Cleveland—\$1,285,000: \$125,000 a-year salary for 10 years, \$35,000 to Kapstein.

Campbell, Boston—\$1,050,000: \$250,000 in two bonuses, one this year, one next; \$160,000 a-year salary for five years.

Campaneris, Texas—\$1,010,000: \$100,000 a-year salary for five years, \$50,000 paid directly by Rangers to Kapstein.

Alexander, Texas—\$955,000: \$150,000 a-year salary for six years, \$55,000 paid directly by Rangers to Kapstein.

Kapstein negotiated his own fees from the clubs in some cases and probably would have preferred to handle all of the deals that way. A source familiar with his business said some players he represented during salary arbitration never paid him, and he since has wanted to make sure he receives his commissions.

Kapstein refused to comment on almost all aspects of his negotiations, but he did say that three of his 10 free-agent clients had paid him "substantial bonuses" on top of his fees. He generally collects 5 percent of the total deal.

The Kapstein Method

One of the agents involved in these would discuss their clients' needs or disclose any figures. However, from the information uncovered in the Times, it was obvious that Kapstein does not believe in deferred pay.

On the other hand, devised a complex package for Matthews that included a number of financial advisers and financial advisers free over the value of the two contracts—more money up or more money later on.

Matthews, who had compiled a .287 batting mark and averaged 15 homers a year in the majors, received a contract with these provisions:

Salary of \$100,000 a year for five years; a bonus of \$125,000 payable next year; an investment account with a \$200,000, \$200,000 in agent business-management services; a contract for Keating; an offshore account with Turner worth \$30,000 for

who pursue a sport so because they are achieving such a high level of success. Second is the fact that the playing of professional athletes is an international activity. It will somehow further university and national interests and regional rivalry with respect to the playing of professional athletes.

things is allowed in such a system. In such a system, the superstars will be the others?

to see a child reared by rapping another's head with a baseball bat has spirit, behavior isn't a teen-ager. Our parents who have respect for the most will never play.

Paraphrasing and know what discipline athletes, what a lot do to youth. They make mistakes. It is what is important you make, but it is not one student track is 8 o'clock nightly.

Name scandal mistake. Paraphrasing opportunity to choose repeat the mistake.

What they, and side may ultimately for now, the choice.

Joann Stevens, editor of Black Sports, frequently on the of sports.

The Bridgeport fronton has its regular evening parimutuel matches tomorrow through Friday at 7:15 and Saturday at 7. There will be noon matinees on Wednesday and Saturday.

Thoroughbred Racing

Festive Mood, Naltee's Knight, Teddy's Courage, Great Contractor and Blue Times are among the leading nominees for Saturday's \$50,000-added Gallant Fox Handicap at 1 1/4 miles at Aqueduct. Post one Monday through Saturday is 12:30 P.M.

Ai-Aiai

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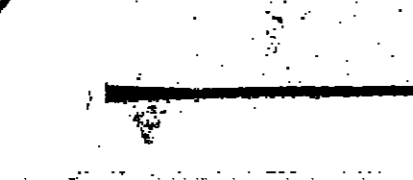
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Ed Jordan



Hollis Copeland



Abdel Anderson



View of Squaw Valley from gondola tramway car shows lodge in right center. The Olympic Ice Arena is visible at top left.

Vote Today On Olympic Training

Continued From Page 1

search also could be carried out at the centers.

Satellite Plan Included

The estimated operating costs for Squaw Valley have been put at \$500,000. A \$12 million estimate has been given for renovating the Raybrook Center in Lake Placid. Several sites reportedly are under consideration in the Midwest, including a defunct college in Ohio.

The committee also hopes to incorporate a satellite training-center concept into the overall program, with the emphasis on developing youngsters 10 to 15 years of age.

Little publicity has accompanied the training-center discussions, although the proposal represents one of the committee's most ambitious undertakings. If approved, it would signify that the U.S.O.C. now believed it must assume a greater responsibility for assisting athletes and expanding its role well beyond fund-raising and Games preparation.

To Consider Withdrawal

The following took place on the first day of the meetings:

Tas a safeguard against political pressure at the 1980 Olympics, the U.S.O.C. will consider an amendment to its constitution that would give its officers authority to approve withdrawal of an American team at the 1980 and future Games. Although the United States had threatened to withdraw from Montreal over the Taiwan question, the officers had no constitutional authority at that time.

Plans for the 1979 Pan-American Games have been changed from mid-June to Aug. 4 through 18 in San Juan, P.R. Field hockey and roller skating were confirmed as Pan-Am sports.

Radio Free Europe was refused accreditation for the 1976 Winter Olympics because of pressure from the Soviet Union, reported Douglas F. Roby, a member of the International Olympic Committee. Only through a concerted effort by United States officials and a vote at the I.O.C. Congress was approval granted for R.F.E. to broadcast the 1976 Summer Games, Roby said. He warned that the Soviet bloc might attempt to stop R.F.E. from gaining accreditation in Moscow.

"Serious concern was raised by many on the 53-member committee over a lack of communication between organizers of the 1980 Winter Games at Lake Placid, N.Y., and the U.S.O.C. Fearing a possible repetition of Denver's failure to follow through with the 1976 Winter Games, Dr. Tenley Albright, the 1956 figure-skating gold medalist, warned that Lake Placid and the U.S.O.C. "seem to be set up as enemies." She asked, "How many people here have been contacted by Lake Placid for suggestions?" Only one name was raised: Edwin H. Mosler Jr., chairman of the committee's national fund-raising group, said he had never been consulted by anyone from Lake Placid over potential sources of revenue, such as coins or stamps.

"I think it's a mistake," he said of Lake Placid's apparent attempt to carry on alone. "I know it's a mistake."

Mets Will Begin at Home Against Cards on April 12

The New York Mets officially set the date yesterday—Tuesday afternoon, April 12—to open the 1977 home season in Shea Stadium against the St. Louis Cardinals. They also conceded the end of an experiment with 4:05 P.M. starting times, reducing the number of such games from nine to one because "the experiment didn't prove too much."

They actually will open the 162-game season in Chicago five days earlier while the Yankees get first crack at the New York audience. But then the Mets will return from the road for their home debut against the Cardinals, who also will be on hand six months later for closing day, Sunday, Sept. 25.

In between, the Mets will play 31 times in Queens with two Sunday doubleheaders on the schedule (April 24 against Pittsburgh and June 5 against Philadelphia) plus 34 other day games, 42 at night and one at 4:05 P.M. (against the Pirates on Old-Timers Day, July 16). The first night game is Friday, April 22, earlier in the season than usual, and the Mayor's Trophy Game with the Yankees is May 9.

"The 4:05 experiment didn't prove too much," said Joe McDonald, the general manager. "It was a worthwhile try because of the reasoning: you'd drive to the park at 3 o'clock, be out by 6:30 and avoid the rush hour. We thought it would be especially good for children, and we did gain a few fans, but it wasn't conclusive. We gave it a shot."

Cox Impressive Victor In Development Track Meet

Robert Cox, former 440-yard dash city champion at Alexander Hamilton High School, turned in an impressive performance Friday night at the first of three development track meets scheduled for this indoor season by the Metropolitan Amateur Athletic Union at the 102d Engineers Armory on West 168th Street in upper Manhattan.

Cox, who went to the University of Indiana for several years and now is

Development Track Meet

a real estate salesman, won the handicapped section of the 600-yard run from scratch in 1 minute 12 seconds. Joe Coombs of Essex Community College, who was a member of the Trinidad 1,600-meter relay team in the recent Olympic Games, captured the non-handicapped section of the 600 in 1:14.2.

More than 600 competitors took part in the meet. The next one is Friday, Dec. 17, and requires no advance registration.

REMEMBER THE NEEDIEST!

Joseph Durso See How They Run

LOS ANGELES, Dec. 4—Time again for the annual winter gathering of the baseball clans, and it couldn't have come at a worse time.

The guys who own the teams are picking each other's pockets for prize players. The American League has 14 teams, two divisions and stacks of designated hitters, and soon may reorganize into three divisions requiring two playoffs. The National League still has 12 teams and no designated hitters, except under duress in alternate October. Everybody thinks the World Series starts too late, but nobody wants to shave the regular schedule of 162 games to open the Series earlier. Television ratings were "impressive," the commissioner says, but Fonzarelli still outdrew the Cincinnati Reds and New York Yankees in the Nielsen box score.

And two days after the clans disperse here, Charley Finley will appear in Federal court in Chicago to sue Bowie Kuhn for a million dollars because Joe Rudi wound up in Anaheim instead of Boston or Oakland.

Last December, the 1,200 executives and spear-carriers from the two major leagues and seven minor leagues met in Florida. The tone was set early when the draft of "amateur talent" took only 29 minutes: 22 to call the roll and 7 to select the only five players anybody wanted. Then they spent the rest of the week arguing, trading and worrying that the new year would bring only trouble.



Marvin Miller, head of players' association.

Sports of The Times

What's happening now is that the teams who spent millions to sign free agents—like the Yankees and California Angels—can deal from new strength next week. The teams that didn't spend and sign—like the Mets and Cincinnati Reds—will be dealing with old strength and weakness in a new situation. And the teams that were depleted because players left town—like the Oakland A's and Minnesota Twins—must produce small miracles to recover.

At one end of the scale of well-being, you have Gabe Paul of the Yankees, who says: "I've got 14 outfielders, so you know I'll be talking to people." At the other end, you have Charley Finley, who not only lost eight of his 25 players in the auction market, but also traded his manager, Chuck Tanner, to the Pittsburgh Pirates for Manny Sanguillen and \$100,000. Somewhere in between, you have the Mets, whose Joe McDonald says: "We need middle infielders as insurance for Bud Harrelson and Felix Millan. Both were hurt last year and, when they were hurt, we were hurt."

Hollywood Calling

They were right. Within three months, the spring training camps were locked and the players were marching through a long winning streak in the courts behind the banners of Marvin Miller, Catfish Hunter, Andy Messersmith and other fathers of the revolution.

Now the owners have moved their meeting from Hollywood, Fla., to Hollywood, Calif., and the move has dramatic possibilities. When they gave themselves to attention Monday morning, they will be trying to make some sense out of a scenario filled with intrigue, plots, subplots, feuds, lots of money and a cast of thousands. They are only four months from opening day 1977, when you still get three strikes, three outs and nine innings. But behind the scenes, all hell is breaking loose and it would take a brave man to predict what the old ballgame will be like in the future.

Questions of the Day

Will the Texas Rangers keep Bert Campaneris and trade Toby Harrah? Will the Yankees unload Oscar Gamble, Lou Piniella or Dock Ellis? Will the Reds swap Tony Perez for a pitcher to replace Don Gullett? Will the Houston Astros get the outfielder they need to bring more than this year's bag of \$86,000 customers into their Astrodome, once heralded as the Ninth Wonder of the World?

The formal agenda for the convention carries items like "report from the Player Relations Committee," which will "review the contract and discuss the future." And "the post-season schedule," meaning an argument over when to start the playoffs so that the World Series doesn't open in snow. And "report from the committee seeking a joint solution of the designated-hitter question," meaning an argument over the fact that one league plays with 10 men to a side and the other with nine.

But behind the agenda, the baseball clans will be fussing and fretting and probably wondering about their new values. The Reds got \$26,368,688 apiece for winning the World Series; the Yankees got \$19,935,48 for losing the Series; old Willie Mays got \$208,43 because the Mets came in third and voted him a half-share.

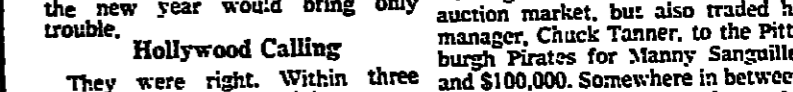
Things are jumbled on the baseball scene out here in never-never land. And speaking of jumbles, next on the agenda: Charley Finley's day in court when the clans head home.

Red Smith is on vacation.

Decisions...decisions...Make your decision

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PALL MALL GOLD 100's. The great taste of fine Pall Mall tobaccos. Not too strong, not too light. Not too long. Tastes just right.

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13 mg. "tar," 1.4 mg. nicotine av. per cigarette, FTC Report Apr. 76.

The Super Bowl Jets: What They Remember And Where They Went

Continued From Page 1

cially teams. Sometimes he thinks about the game. When he does, this is what he sees:

"It was a moment late in the third quarter, when I looked up at the scoreboard," Dockery said. "It flashed through my mind like a bolt of lightning that we were actually going to win. I thought, My God, we're going to win it. I can still see the stadium and the palm trees, and smell the perspiration like it was an hour ago. It was blissful."

Jeff Richardson remembers also. Eight years ago he was an offensive guard; now he lives in Linden, N.J., working at loss prevention for a supermarket chain. He was on the specialty team as well. "All I did was get my knees dirty," he said. "But for six months I felt like I could walk on clouds."

Four of those Jets still play professional football. Jim Turner, who kicked three field goals and one extra point, is with the Denver Broncos. Namath, Randy Rasmussen and Winston Hill are Jets.

"It seems like a long time ago," said Rasmussen, a starting offensive lineman. "But it's not hard to think back. I remember the player introductions most of all, and I can see myself in the locker room afterward. It was so crowded in there that I couldn't get across to take a shower."

That Super Bowl may not have been Namath's finest afternoon, but it must be his most memorable performance on the football field. Curiously, he doesn't remember the game as much as he does the team bus ride to the game site, the Orange Bowl. "It was kind of quiet for a while," Namath said. "But about 10 minutes

from the stadium, we started getting real loose. Curley Johnson had this favorite expression—'A chicken ain't nothin' but a bird'—I never knew what he meant by that. But he started saying it, and soon, so did I. I remember that most of all."

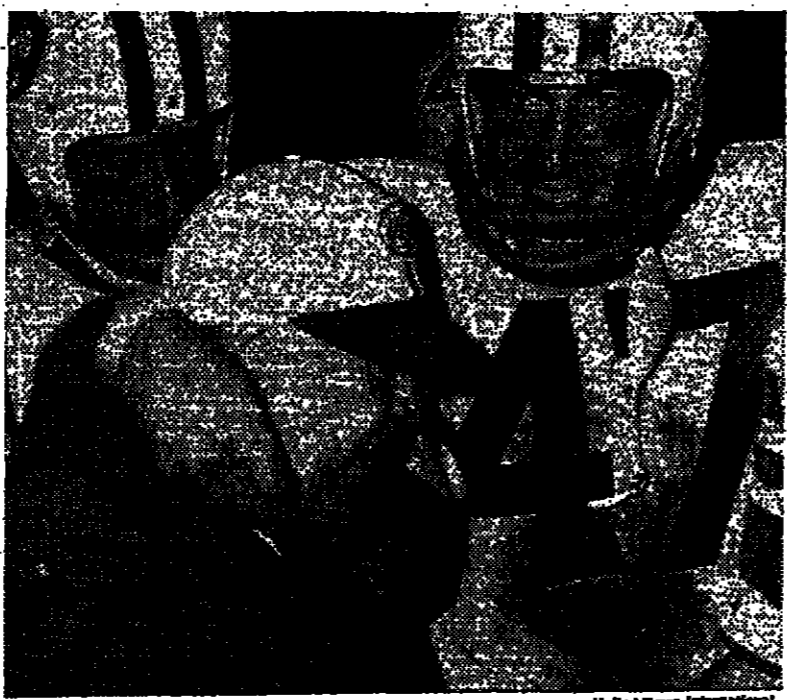
Nine of those Jets had gone to college somewhere in Texas, and the team was often called the University of Texas, at New York.

Four players at Texas—Pete Lammons, John Elliott, Jim Hudson, George Sauer. Lammons, the tight end, lives in Houston where he raises thoroughbreds and quarter horses; Elliott, a defensive tackle, is a rancher and sheriff in Camp Wood; Hudson, who had an interception against Baltimore, develops property for apartments in Austin; Sauer, who caught 8 passes for 133 yards in the Super Bowl, is in Charlotte, N.C., working on his novel.

The other Texans were Hill, from Texas Southern; Sam Walton, offensive tackle from East Texas State; Bake Turner, receiver from Texas Tech; Johnson, the punter from Houston, and Don Maynard, the wide receiver from Texas Western, now Texas at El Paso.

Only Walton has left Texas; he's selling real estate in New York City. Johnson is in Austin, working for Jim Hudson. Turner is in Dallas, modeling and acting in westerns. Maynard is in El Paso, doing consulting work on injury prevention for sports teams. Carl McAdams, a defensive tackle, was born in Texas, but attended Oklahoma University, and now is a rancher in Ada, Okla.

"I think about the game a lot," said Maynard, who was double-teamed most of the time. "Just playing in it was amazing. I remember



Coach Weeb Ewbank leaves the field after the Jets' 1969 Super Bowl victory. The Jet players are Mike D'Amato, right, and Bake Turner.

standing in the huddle and thinking 'Gee, what am I doing here? I should be out getting autographs from all these guys. I'll tell ya, that was sumptin'."

Five of those Jets have stayed active in football as coaches, either in college or in the pros. Billy Joe, a fullback, just completed his fifth year as head coach at Cheyney State in Pennsylvania; Bill Rade, coach and equipment manager at anchor, a defensive back, is assistant Northern Michigan; Cornell Gordon, a cornerback, is an assistant at Norfolk State; Paul Crama, a linebacker, is an assistant at Alabama; Babe Parrilli, the reserve quarterback, coached in both the World and National Football Leagues. He's between assignments now, working as a land developer in Acton, Mass.

"But football is Babe's life," his wife said. "We're just waiting for the right opportunity to get back into it." Billy Joe's Cheyney State team ended its season at 1-7, not much worse than the Jets really. Now it's time to start building for next year, and Joe is out recruiting, wearing his Super Bowl ring to every stop. "Kids are a little more eager to talk to me because of it," he said. "It thaws out the tension, gives me a head start I guess."

Ralph Baker, a linebacker, doesn't have to worry about recruiting. Not at the high school where he coaches and teaches in Lewiston, Pa. Mark Smolinski, a fullback and tight end, doesn't have to worry about anything but teaching. He's a guidance counselor in Petoskey, Mich.

"Yeah, the Super Bowl changed my life a little—a kind of convinced me to retire," Smolinski said. "I'd been in pro ball for eight years, and I was on my way out.

That game gave me the best way to make my bows."

Smolinski recalled Coach Weeb Ewbank's pre-game pep talk. Against the Raiders, the week before, the Jets had carried Weeb off the field, then dropped and Ewbank had hurt his hip.

"Before the Super Bowl," Smolinski said, "all Weeb told us was, 'When we win, just put me down easy.'"

Ten of those Jets were rookies. There were Dockery; Walton; Lee White, a running back who's now a pit boss and actor in Las Vegas; Steve Thompson, a defensive tackle who sells insurance in Eugene, Ore.; Mike Stromberg, a linebacker and commercial artist in New York City; Jim Richards, a safety and engineer in Spartanburg, S.C.; Karl Henke, a defensive end who sells cars in Ventura, Calif.; Ray Hayes, a defensive tackle who runs a garbage disposal business in North Branch, Mich.; Mike D'Amato, a defensive back who leases cars on Long Island, and John Neidert, a linebacker, working as a bricklayer in Sarasota, Fla.

"Neidert? I don't remember him," said Matt Snell.

"Sure, Neidert," said Larry Grantham. "He got in on a pass. Weeb picked him up from Cincinnati after nine games. He wasn't around long enough for anyone to really know him."

Three of those rookie Jets—Stromberg, D'Amato, Hayes—played only that season.

"Talk about timing," D'Amato said. "Me on that team has to be one of the best-timed events of my life."

Stromberg had good timing, getting on the Jets, but bad timing being injured and unable to play in the Super Bowl. "I was on the sidelines,

working the phones," Stromberg said. "What I remember most is not paying. After the game, I wanted so badly to have to take off my uniform and take a shower like everyone else."

Hayes worried about his hands and his timing. He didn't play in the Super Bowl, but he did his job. His job was to stand near Weeb, to protect him from another aborted victory carry.

"When we carried him off the field," Hayes said, "I made sure that we picked him up real gently."

Ewbank now lives in retirement in Oxford, Ohio. His hip no longer bothers him.

Four of those Jets are involved in sports broadcasting or sales. Emerson Boozer, the halfback, is a football analyst on national television; Dave Herman, an offensive guard, analyzes the Jets' games on radio in New York; Earl Christy, the return specialist, is a sports broadcaster in Wilmington, Del.; Johnny Sample, the defensive back who had an interception against Baltimore, is involved in a sporting goods store in Philadelphia, now that he is out of prison after serving time in connection with a conviction for cashing bad checks. "Playing on that team changed my life," said Herman, who also sells commercial time to television stations. "I was working as a stockbroker, going nowhere. The company I work for now was looking for an athlete to sell spots. Being on that team enabled me to do it; I think it got me this radio thing too. I was so lucky."

Three of those Jets own restaurants. Boozer has a place in Huntington Station, L.I.; Al Atkinson, a linebacker, has one in Philadelphia; Vernon Biggs, the defensive end, has one in his home town, Moss Point, Miss.

Four of those Jets are involved in high finance outside the metropolitan area. Bill Baird, a defensive back, develops shopping centers in California; Bob Talami, an offensive guard, is a stockbroker in Houston; Bill Mathis, a running back, is a stockbroker in Atlanta; Larry Grantham, a linebacker, is a vice president of a bank in Crystal Springs, Miss.



John Dockery



John Schmitt



Jeff Richardson

"I wear my ring all the time," Grantham said. "The only time I take it off is when I go to sleep."

Twelve of those Jets settled in the metropolitan area. Walton; Stromberg; Richardson; Dockery; Herman; Boozer; D'Amato; Gerry Philbin, the defensive end, is leasing cars in Brentwood, L.I.; Matt Snell, the fullback, who gained 161 yards rushing and receiving and scored the touchdown against the Colts, lives on Long Island and works as an agent for athletes; John Schmitt, the center, is an insurance salesman on Long Island; Randy Beverly, the cornerback who had two interceptions that day, lives on Long Island and works in the city as a marketing executive; Paul Rochester, a defensive tackle, is a printing salesman in New York.

Beverly wears his ring occasionally. He says it gets in the way when he uses a pencil all day. "When he thinks back on the game, he thinks he could have had a third interception. He sees himself in the corner on one play, and he wishes he hadn't played it safe."

Schmitt sees the scoreboard at the end of the field, when it said—New York, 16-Baltimore, 7—with 3 minutes left to play. "I go down to Miami on business five or six times a year," Schmitt said. "As soon as I get off the plane, I think of the game."

No single picture comes to Snell's mind. Just a marvelous sense of escapism. "Realistically," he says, "we shouldn't have won that game. But everything in life is either luck or timing, and we had them both. Did we have them both that day?"

The feeling of victory—that feeling Namath described as grabbing him in the stomach and the chest, jingling him, jingling him—that feeling stays with those Jets after all these years. There's not one who thinks he's had such a feeling since, and few who suppose they might in the future.

"I know I used to think I would," said Schmitt. "I remember when I wrote my first million-dollar insurance policy. I really thought that would feel the same. It didn't, and I was surprised. Strange, isn't it?"



Anderson The Warn

Majors's Move Won't Hurt Pitt in Bowl, 2 Players Say

By GORDON S. WHITE JR.

The University of Pittsburgh football team will not be bothered by the impending departure of its head coach, Johnny Majors, when the Panthers play Georgia in the Sugar Bowl on Jan. 1 with the national championship at stake. That is the feeling of Matt Cavanaugh, the quarterback, and Jim Corbett, the senior tight end who has spent four seasons blocking at the corner for Tony Dorsett's wide runs.

Majors decided Friday to accept the job of head coach and assistant athletic director at Tennessee, his alma mater. The move came as no surprise, although the timing was unprecedented. Never before had the head coach of a team fighting for the national championship chosen to take another coaching job on the eve of the decisive game. The undefeated, untied Pitt Panthers, ranked No. 1 in the nation, will win the national title, determined by the wire-service polls, if they beat Georgia. Majors will coach Pitt in the Sugar Bowl and will become Tennessee coach the next day, Jan. 2.

Cavanaugh's View
Cavanaugh, a junior who will return next season under a new head coach, said:

"I don't think Coach Majors's leaving will have any effect on the team in the Sugar Bowl. If it was going to have any effect on us, it would have had some effect in the Penn State game. It didn't."

Pittsburgh players were concerned only with playing good football the night of Nov. 26, when they beat Penn State, 24-7, to finish the regular season with 11 victories. Tennessee's head coach, Bill Battle, had been forced to resign Nov. 22, and the Vols' officials had made clear that they were out to get Majors as a replacement.

Dorsett was certainly unperturbed by the situation, as he rushed for 224 yards and two touchdowns in Pitt's first victory over Penn State in 11 years. Cavanaugh did a fine job directing the Panthers, and Corbett was exceptionally strong as a blocker and a receiver.

Speaking by phone from Pittsburgh yesterday, Cavanaugh said, "We weren't sure when we played Penn State that Coach Majors would go, but it was a strong possibility."

Corbett, who will play his last game for Pittsburgh in the Sugar Bowl, said: "I don't think there is really anything that can bother this team. It's not that

kind of team. We're a very loose group. We don't think anyone is a god."

"We'd like to have Coach Majors stay here, but we're going to go out and win. We're playing this football for us—for ourselves and the team. It's not the attitude that we're going to win this one for Coach Majors. We want to be No. 1, so we want to win."

Among those mentioned as Pitt's new head football coach are George Welsh of Navy, Frank Burns of Rutgers and Joe Yulica of Boston College. Joe Restic of Harvard also was mentioned yesterday.

However, both Cavanaugh and Corbett had ideas about the replacement, and each seemed to lean toward Jackie Sherrill, one of Majors's former assistant coaches, who became the head coach at Washington State this season. Both Corbett and Cavanaugh had worked under Sherrill at Pitt, Corbett said.

"Jackie Sherrill is a great coach. If they decided to give him the job, everybody would be happy here. It wouldn't be a big transition kind of thing, either."

Cavanaugh, whomay be the key man on the Pitt offense in 1977, the way Dorsett has been the last four years, said:

Panthers Have Suffered Hardships
"I'd like to see someone from the present staff or one of the former associates, Jackie Sherrill, he'd be a good choice."

Ed Bozick, executive assistant to Pittsburgh's chancellor, said the university "will call Ara Parseghian" about the coaching job. However, Bozick held out little hope that the former Notre Dame head coach would accept the Pitt job. Parseghian, who resigned in 1974 after 11 seasons as head coach of the Irish, has said repeatedly that he does not want to get back into college football coaching.

Pittsburgh became accustomed this season to the hardship of key personnel losses. With such losses, the Panthers are an unusual team to go undefeated and untied and be ranked on top. So maybe the departure of a coach won't be so important.

Pitt started the season with Robert Haygood, a senior, at quarterback and got by Notre Dame in the big victory that started the Panthers rolling. A week later Haygood tore knee ligaments and cartilage. He was to be out for the season and was replaced by



Matt Cavanaugh, Pitt quarterback

Cavanaugh, a tested and sound backup. But three weeks later Cavanaugh was felled by the fracture of a leg bone. He missed three games, and Majors called on a senior who had never started for Pitt, Tom Yewcic. Yewcic didn't even have an athletic scholarship on this major-college team.

Cavanaugh returned to direct Pitt to its last three triumphs. Yewcic may have been the finest stand-in of the 1976 college football season, and Pitt may become the first college football team to win a national title despite the loss of its first and second quarterbacks at some stage of the campaign. So what is the big loss in the leaving of a head coach?

Pitt did not want to lose Majors, of course, and offered to give him the \$50,000-a-year salary he will receive at Tennessee. Pitt also offered him a house and a house mortgage. But Majors gave in to the call of his home state.

Majors said yesterday:

"Maybe I'll settle down now. If we can win there, I might be able to live there awhile."

Majors served five years as head coach at Iowa State before taking the Pitt job at the end of the 1972 season. Whoever takes his place should have a strong team even though Dorsett, Corbett, Al Romano and other fine players who are now seniors will be gone.

"The new coach is going to have a gold mine. There's Matt, and there's Gordon Jones [wide receiver] and plenty of others. Pitt will never be down in football again, and we'll win the Sugar Bowl."

West averted a shutout when Dave Caldwell of Muskingum plunged 1 yard for a touchdown early in the final quarter.

The game's top rusher was Steve Kuehl of Bowling Green, who raced for 119 yards in 14 carries.

Kekich Out of Hospital

MARACAIBO, Venezuela, Dec. 4 (UPI)—Mike Kekich, Texas Ranger left-hander, was released from a hospital today following removal of his spleen and was pronounced fit to pitch in the Venezuelan winter league again in five weeks. Kekich was injured in a freakish playing-field accident last Sunday.

McVay's Job at Stake as Season Wanes

By MICHAEL KATZ

Tom Mullen, in his hospital bed, his face reflecting the pain in his right knee and his closing eyes reflecting the drugs administered to relieve that pain, wanted to know one thing:

"How has the press been treating John McVay?"

Brad Van Pelt, who is playing out his option with the Giants and thinking about moving to a team closer to his Owosso, Mich., home, admitted that a coaching change—replacing McVay—could make his decision to try for the Detroit Lions a little easier.

Van Pelt and all the other Giants will play the Lions today at East Rutherford, N.J., in a National Football League game of dubious importance—except to McVay.

The Lions, with a 6-6 won-lost record, are fighting to finish in second place in their division for the eighth straight year. The Giants, 2-10, are fighting to keep McVay.

McVay was appointed head coach after the team had lost its first seven games this season under Bill Arnsparger. At the time, Andy Robustelli, the team's director of operations, said McVay was "not strictly" an interim choice.

This was for the Giants' convenience and to keep the assistant coaches from becoming discouraged. "Why should they work harder if a new coach next year would bring in his own men?" was how Robustelli explained it. Then, too, McVay, who has been a winning coach at every level from high school to the pros (he was the head coach of the World Football League's Memphis Southern before joining the Giants as an assistant this year), could

have embarrassed the front office by winning five or six games. It would have been difficult to dismiss the coach of the year.

The Giants have a 2-3 record under McVay so far, including a 1-point loss at Denver and a 9-3 defeat at Dallas. He probably needs at least one more victory, either against the Lions or against the St. Louis Cardinals in the finale next Sunday, at Giants Stadium, to stand a good chance of being rehired.

The Giants do not stand that good a chance in either game, however. The Cardinals, of course, are one of the better N.F.L. teams, and the Lions, who are 5-point favorites today, have the No. 1 defense in the league.

And the Giants are crippled. Mullen, the regular left offensive tackle, is in the same room at the Hospital for Special Surgery on East 70th Street, as is Larry Csonka, the fullback. Nine other Giants are on the injured-reserve list, and McVay said "a lot of guys are playing hurt, a lot."

Among these are several offensive linemen, John Hicks, his sprained left knee not fully recovered, will return to right guard. Al Simpson, Ron Mikolajczyk and Bill Ellenbogen, the other guards, have assorted leg injuries. Karl Chandler, the center, has had a bad back.

Ray Rhodes is sufficiently recovered from a groin pull to open at one wide-receiver spot, but Jimmy Robinson still is feeling the effects of a pull in his abdomen. Doug Kotar and Gordon Bell, the halfbacks, are not completely healthy, and Craig Morton, the quarterback, looks like a demolition-derby loser.

Top Team in College Football Will Be Decided by Bowl Games

Once again the bowls will decide who's No. 1 in college football. The entire list, in fact, may be in for a drastic shake-up from No. 1 through 20.

All but two of the top 20 teams in the current ratings by United Press International's board of coaches are in the bowl line-up between Dec. 18 and Jan. 2, and the potential is there for a final shuffle every bit as shocking as a year ago.

At that time, Ohio State plunged from No. 1 to No. 4 by losing to UCLA in the Rose Bowl, and Arizona State jumped from No. 7 to No. 2 by completing a 12-0 season with a victory over Nebraska in the Fiesta Bowl. West Virginia and Southern California moved into the top 20 by winning bowl games, while Kansas, Florida, Colorado and Tulsa were bumped from the previous list, which included 22 teams, counting ties, for 19th place.

Four teams, maybe five, have a shot at No. 1 this year.

Pittsburgh, No. 1 presently and 10-0 going into the Sugar Bowl game, has been a strong vote-getter throughout November on the basis of its perfect record but needs another victory to stay on top. If Pitt stumbles against No. 4 Georgia on Jan. 1, all sorts of dandy combinations will confront the voters in their head-scratching over final rankings.

Heir-apparent would be the Rose

Bowl winner between No. 2 Southern California and No. 3 Michigan. But a tie there could drop them both and a listless game might even deglamorize the winner. If Georgia scores an impressive victory over Pittsburgh, there might be room at the top for the Bulldogs.

Then there is No. 5 Maryland, 11-0 and the only bowl team other than Pitt to finish the regular season unbeaten. With a better bowl matchup, the Terps might have a good shot at No. 1 but they will meet No. 7 Houston in the Cotton Bowl Jan. 1, and Houston was 8-2 going into its final regular-season game against Miami yesterday. Maryland could move up, but No. 1 is a long shot.

The only top 20 teams missing from bowl competition are Rutgers, tied for 16th with a 10-0 record, and No. 18 Baylor.

Using team rankings as a basis for rating the bowls, the Sugar and Rose are tied with a rating of five. Pittsburgh (1) and Georgia (4) add up to five for the Sugar. So do Southern Cal (2) and Michigan (3) for the Rose.

Next comes the Cotton Bowl with a rating of 12 matching Maryland (5) and Houston (7). The Astro-Bluebonnet at Houston rates 18, with Nebraska (8) and Texas Tech (10), followed by the Orange Bowl at 24, with Ohio-State (9) and Colorado (15).

At 30 is the Tangerine Bowl with

If it won't be easy to score against Lions, who for eight of the 12 weeks this season, have ranked first in the league in defense. The Lions usually operate out of an "over"-four-three defense. Usually one defensive end is on the weak side, one tackle is over the center, and the other two linemen are on the strong side (the one with the tight end). The linebacker splits off to the secondary is good, with Lem Barney having one of his best years.

No. 1 draft choice this year, James Hunter, from Grambling, has six interceptions and six starts since replacing Dick Jauron, who has now recovered from a broken leg bone.

Greg Landry, who almost became the Giant two years ago (the choice, apparently, was between him and Morten), has recovered from knee injuries and now ranks as the No. 1 passer in the National Conference. Dexter Bussey, who has rushed for 797 yards, and Lawrence Gaines, another No. 1 draft choice this year, from the University of Wyoming, produce a fine ground game.

"Gaines is a load," McVay said of the rookie, who has gained 547 yards. Charlie Sanders, the tight end, needs only seven more receptions to become the leading pass-catcher in Detroit history. The mark is 325, held by Greg Coggill, who played with the Lion from 1960 through 1968.

The Lions also have changed coaches this season. Tommy Hudspeth, who took over from Rick Forzano after four games, has a 5-3 record and probably the job next season.

The Giants want to do the same for McVay.

Oklahoma State (14) and Brigham Young (tied for 16), At 31 are the Sugar Bowl, with Texas A. & M. (12) and Florida (19), and the Gator Bowl, with Notre Dame (11) and Penn State (20).

The Liberty and Fiesta Bowls each have one ranking team, No. 6 U.C.L.A. vs. Auburn in the Liberty and No. 11 Oklahoma vs. Wyoming in the Fiesta. North Carolina and Kentucky, in the Peach Bowl, are unranked.

N.Y. Road Runners Begin Winter Series Next Week

The New York Road Runners Club begins its fifth annual winter series next Sunday with a six-mile race around Central Park, which will be closed to vehicular traffic.

The race, actually 48 yards longer than 6-2 miles, begins at 11 A.M. at 90th Street and the Fifth Avenue side of the roadway. Bill Rodgers, winner of the New York City Marathon, is the official starter and more than 800 runners are expected to compete. Tony Colon, former Manhattan runner now with the New York Athletic Club, holds the course record of 28 minutes 57 seconds. Runners can check in at the 97th Street Field House on the east side of the park.

Cornell Beats Yale

ITHACA, N.Y., Dec. 3 (AP)—Peter Shier claimed in two goals tonight to lead Cornell University to its first Division I E.C.A.C. hockey victory, a 6-2 verdict over Yale.

REMEMBER THE NEEDSTI

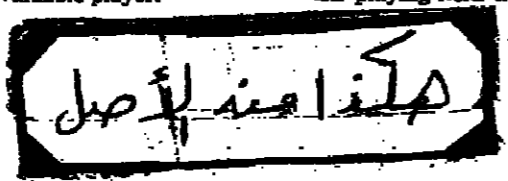
East Conquers West, 24-8, in Ohio Football

CINCINNATI, Dec. 4 (AP)—Rob Carpenter of Miami rushed for 101 yards today, including a 33-yard touchdown romp, that helped the East to a 24-8 victory over the West in the fifth annual All-Ohio Shrine Bowl at Riverfront Stadium. Carpenter teamed with Cliff Stoudt, a Youngstown quarterback, on

a powerful ball-control offense for East that ran up a 24-0 lead early in the third quarter.

It was the East's fourth victory in the five-year-old series which moved to Cincinnati this year after four years at Columbus. A crowd of less than 2,000 turned out in 30-degree temperatures.

Stoudt, who broke Ron Jaworski's school record for total offense, tossed a 21-yard touchdown pass to Russ Musiel, a wide receiver who was one of his favorite targets at Youngstown. Stoudt completed nine of 17 passes for 161 yards and was named the game's outstanding back. Carpenter was named most valuable player.



John Schmitt

Rasmussen Looks With Hope to '77 Jets

By GERALD ESKENAZI

Some very old football players will play some very young ones today when the Washington Redskins face the Jets at Shea Stadium.

"Do you believe this?" asked the New York Jets' emergency quarterback, Steve Johnson, who was running a finger down the "skin" roster. "Seven years in the league, 10 years, seven years, 16... 16?"

Yes, Pat Fischer, cornerback, and Ron McDole, defensive end, have spent 16 years each in the National Football League.

Because they are so experienced, and because they have so much talent, and because in the six seasons he has been in Washington Coach George Allen has traded 41 players and 84 draft choices, the Redskins have a shot at the playoffs.

Rasmussen Attacks 'Negative Side'

And the Jets? Once again, with three victories and nine defeats, they can be content to be spoilers and hope this carries over for nine months and into next season.

What can a Randy Rasmussen, who plays on a line that has not produced a 1,000-yard runner this year and has not been noted for protecting the quarterback, get out of this season? Has 1976 been a waste of time?

"Too many people are taking a negative side of what's been happening this year," said the 31-year-old Rasmussen, who is in his 10th year. Except for the 35-year-old Winston Hill, he will be the only over-30 player to start for the Jets today.

"If this rebuilding program had started to fall apart, I would have been upset. Let's face it, I don't have that many years left, and I don't want to spend them floundering around."

He Defends Holtz

So Rasmussen thinks the Jets are upward-bound. He disagrees with Coach Lou Holtz, who the other day shouldered the blame for the New York Jets' mark.

"Lou comes in, and then he takes the blame for everything," said Rasmussen. "But he has nothing to take the blame for. Look, we had a bad situation here last year. You can't turn things around in a year."

When the Jet coaches talk of the veterans (there aren't many on the New York team now), they invariably mention Rasmussen first. The left guard does his job even though he has been around for one losing year after another.

"I was really down after last week's game in Baltimore, when Joe Ehrmann [a defensive tackle for the Colts] came

over to me and said, 'Good luck.' I remember when he was a rookie and I was trying to cheer him up, and now the shoe is on the other foot."

It seems only a few years ago that Rasmussen was part of that stand-up offensive line that was famed for protecting Joe Namath. Then, when Namath's statistics started to slip, that line won recognition last year for producing a 1,000-yard runner, the Jets' first, in John Riggins.

The left side of the line is the same, with Rasmussen at guard and Robert Woods at tackle. But the center, Joe Fields, is new; the right guard, Darrell Austin, is new, and Garry Puetz, the right tackle, played right guard before he replaced Hill. Austin is now out, and Puetz and Hill will return to their old positions.

"We're not together yet on the offensive line," Rasmussen admits. "We're making strides, but a line has to play together for a year or more. I look at Miami's line, and I look at Pittsburgh's line, and they have character. It takes time, and I will have to know eventually what the far tackle is doing. There's a tremendous amount of chemistry in putting together an offensive line. You have to know them all as well as you know your wife."

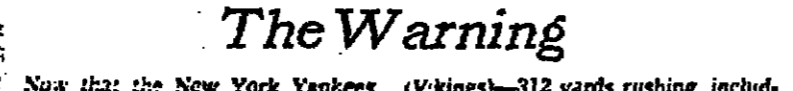
Washington's character has been molded by Allen, who is not only head



Randy Rasmussen
coach but also vice president and general manager of the Redskins and who believes in paying to buy talent when character fails. His notable off-season acquisitions were Riggins and Calvin Hill. Between them their salary is half a million dollars this year. Between them they have accumulated only half as much yardage as the "skin" Mike Thomas, a second-year back.

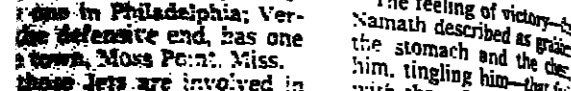
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Mike Thomas, outstanding running back of Washington Redskins



Mike Thomas, outstanding running back of Washington Redskins.

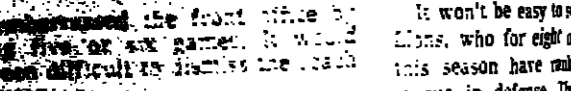
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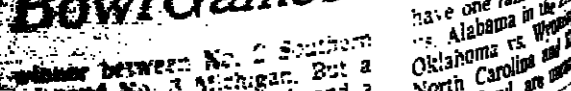
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Football Bowl Games



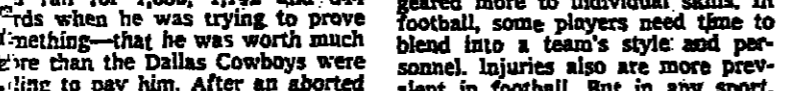
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The Warning

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Sports of The Times



John Riggins

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Cards Beat Colts, 24-17



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Jets-Redskins Statistics

JET'S STATISTICS										REDSKINS STATISTICS									
PASSING					RUSHING					RECEIVING					INTERCEPTIONS				
Yds.	Att.	Comp.	Pct.	Int.	Yds.	Att.	Gain.	Tds.	Fumbles	Yds.	Att.	Gain.	Tds.	Fumbles	Yds.	Att.	Gain.	Tds.	Fumbles
100	15	8	53	0	150	25	120	2	0	100	15	8	53	0	150	25	120	2	0

N.F.L. Standings

Conference	Division	Team	W	L	T
AMERICAN	East	Pittsburgh	10	4	0
		Cincinnati	9	5	0
	Indianapolis	8	6	0	
	Cleveland	7	7	0	
West	San Diego	10	4	0	
	Los Angeles	9	5	0	

Giants-Lions Statistics

GIANTS STATISTICS										LIONS STATISTICS									
PASSING					RUSHING					RECEIVING					INTERCEPTIONS				
Yds.	Att.	Comp.	Pct.	Int.	Yds.	Att.	Gain.	Tds.	Fumbles	Yds.	Att.	Gain.	Tds.	Fumbles	Yds.	Att.	Gain.	Tds.	Fumbles
100	15	8	53	0	150	25	120	2	0	100	15	8	53	0	150	25	120	2	0

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Russell Baker

John Winnett

I.S.F., Indiana Win Soccer

By ALEX VANNIS
PHILADELPHIA, Dec. 4—Indiana's college soccer team reached the final of the annual Collegiate Athletic Association tournament today by defeating Clemson 2-1.



FIRST PRIZE: New York Times photographers swept the first three prizes in the New York Racing Association's annual competition. The top winner was this photograph, entitled "Will to Win," by Barton Silverman.

Winnett Invading Europe For Business, Dressage

By ED CORRIGAN
John Winnett of Tuxedo Park, N. Y., sighted. "With all these great riders in Europe, I wonder how an American will do over there," he said.



John Winnett

Wise Philip Pays \$45.20 At Aqueduct

Continued From Page 1
freezing came to \$25,372. My horse was getting a little tired toward the end," said Montoya, who doesn't ride many stakes winners.

Sports News Briefs

Watson Leads Individuals, But Japan Leads Teams

HARIMA, Japan, Dec. 4 (AP)—Tom Watson of the United States posted a five-under-par 27 for a seven-stroke lead in the individual competition today but he and his teammates fell two strokes behind Japan in the team competition at the sixth annual United States-Japan professional golf match.

Westchester Golf Classic Raises Purse to \$300,000

HARRISON, N.Y., Dec. 4 (UPI)—The Westchester Golf Classic Aug. 18-21 will become a \$300,000 tournament in 1977, with \$60,000 to the winner.

Horse Show Calendar

Today—Snowbird, Four Seasons Farm, Hillcrest Road, Residing, N.J. Junior, children's, maiden, novice, limited open, amateur, and non-club members working hunters; pleasure, open jumpers, ponies, equitation, 8:30 A.M.

Michigan Beats Fordham, 78-57, Green Stars

ARBOR, Mich., Dec. 4 (AP)—Green led a balanced attack points as top-ranked Michigan won a 78-57 victory over Fordham in college basketball.

Græll Based at Aqueduct

Antonio Græll, the Midwest's hottest jockey, hopes to get his hands on some better merchandise here when he returns to New York tomorrow for a winter campaign at Aqueduct.

Dintz Featured Speaker At Banquet for Holman

Simcha Dintz, the Israeli ambassador to the United States, will speak Saturday night at a dinner at the Hilton honoring Nat Holman on his 80th birthday.

Pearson Tops Yarborough To Take Driving Award

David Pearson, winner of 10 major NASCAR races this year, edged Cale Yarborough by two votes yesterday in winning the \$10,000 Clonidine Driver of the Year Award for the second time.

League Batting Average

Table with columns for player names and batting averages. Includes names like Lombardi and John O'Neil.

Hawley Reaches 3,000

TORONTO, Dec. 4 (AP)—Sandy Hawley became the youngest jockey to reach the 3,000 mark in career victories when he won the fourth race at Greenwood Race Track today.

High Tides Around New York

Table showing tide data for various locations including Sandy Hook, New York, and Atlantic City.

Aqueduct Racing

Large table containing race results for Aqueduct, including race numbers, names, and times.

Roosevelt

Table containing race results for Roosevelt racetrack, including race numbers and winners.

Soccer Draft Changed

PHILADELPHIA, Dec. 4—A number of major decisions were made at the North American Soccer League meetings in Chicago yesterday and Thursday.

More News Of Sports On Page 12

Advertisement for HORSES & EQUIPMENT featuring various services like horse management, boarding, and equipment sales.

Star Is Replacing Tempest As Olympic Yachting Class

By JOANNE A. FISHMAN

The Stars are an Olympic class yacht again, replacing the Tempest. The International Yacht Racing Union made the switch at its annual meeting in London recently, adhering to the policy that at least one but not more than two classes must be changed for each Olympic Games. The same policy was in effect when the Stars were dropped as an Olympic class in 1968.

While rotating classes might seem a fair approach, it does have drawbacks. "There are few classes to select from," explains Harry Anderson, executive director of the United States Yacht Racing Union. "And it puts tremendous pressure on a class when the top people get into it. Some classes don't want this."

Anderson said the Fireball Class was divided on whether it wanted Olympic status and the Etchells and Laser Classes declined. "The Laser is a young class and they're not ready yet. They need to work on their rules some more," says Anderson.

The I.Y.R.U. also is considering team medals as a means of reversing the trend of decreasing participation in Olympic yachting.

"We've seen a growing tendency on the part of countries to send their top sailor in one class but not a full team," explains Anderson.

In other business, the I.Y.R.U. raised the weight limit for "wet clothing" to at least 15 to 20 kilos. And it determined that, rather than have avid sailors carry this weight in saturated clothing, it would be safer simply to permit boats to carry plastic bottles of water.

The union also agreed to recognize the European women's championship as the women's world championship, with the first to be held in England next July. And the Dart, a 15-foot catamaran that originated in England, was given international status. The two-men catamaran has no centerboard, no boom and can be righted from a turtle position by one man.

Beppe Croce of Italy was re-elected president. George Himman of Port Washington, L.I., representing the U.S.Y.R.U., and Jonathan Jansen of the Royal Yachting Association, were re-

elected vice presidents. A third vice president was added—Andrei Kislov of the U.S.S.R. Yachting Federation. Bob Shields of Darien, Conn., was named chairman of the multihull technical committee.

The International Offshore Racing Council has made a number of rule changes to give the offshore racing skippers something to think about during the doldrums before the Southern Ocean Racing Conference begins.

At its recent annual meeting, the council made changes involving spar materials, strut drives and after-girth stations. New limits on the number of sails a yacht may carry in a race (based on a boat's rating) become effective April 1, 1977. Most of the other changes are effective Jan. 1.

The group also decided to change its name and become the Offshore Racing Council.

Details will be included in the updated International Offshore Rulebook, which will be available in a couple of months from U.S.Y.R.U. Offshore, P.O. Box 209, Goat Island, Newport, R.I. 02840. It costs \$6.50.

Commodore Robert A. Stringer of the Eastern Cruiser Association was awarded the E.C.A.'s top award, the Horeburn Memorial Trophy, during last night's annual dinner-meeting at the Horeburn Yacht Club in New Rochelle, N.Y. Dr. Philip S. Bergman took home the Taylor Handicap Trophy. And a team trophy was won by the New York Yacht Club, with the Shrewsbury Yacht Club placing second.

Bergman also was elected commodore for the coming year. Other new officers are A. Francis Marchetti, vice commodore; Joseph Brocia Jr., rear commodore; Dr. James D. Paris, secretary; Erwin O. Blair, treasurer; and Mavis Mallan, assistant secretary.

Emil (Bus) Moshbacher, twice the defending America's Cup helmsman, was one of the first to purchase the New York 48, the New York Yacht Club's new offshore one-design class. Commodore Robert McCullough, who also is buying one of the \$200,000 racing-cruising yachts, expects the class will begin racing in the 1978 Southern Ocean Racing Conference.



Lowell North at helm of the Enterprise as visitors toured yacht yesterday

2d Cup Yacht Is Christened

With cheers and a splash of champagne, the second new 12-meter yacht for the America's Cup defense was christened in ceremonies yesterday at the Horeburn Yacht Club in New Rochelle, N.Y. Dr. Philip S. Bergman took home the Taylor Handicap Trophy. And a team trophy was won by the New York Yacht Club, with the Shrewsbury Yacht Club placing second.

Mrs. George F. Jawett of San Francisco, the wife of a member of the project's syndicate, christened the polished white aluminum hull Enterprise as the Maritime College hand struck up "California, Here I Come." After the 200 guests had left, the yard crew started to prepare Enterprise for a six-day journey by truck to the San Diego yard of Lowell North, sailmaker and helmsman.

North said he intended to start sailing Enterprise soon after Christmas and expected to have Intrepid as a trail horse. Although plans involving Intrepid, which twice defended the cup, are not completed, North said it might be brought to Newport next summer for the trials, "depending on how well she does against Enterprise."

A Lack of Commitments Ends Road-Race Series

By PHIL FASH

The Sports Club of America (SCCA) dropped its Formula 5000 series because only four road-racing circuits were willing to make firm commitments to 1977 events. The track owners and promoters were unwilling to commit to 1977 dates about because—according to an SCCA official who asked not to be identified—"they were unhappy over low attendance and high costs."

"Some of them [owners-promoters] fought hard to keep the series, but SCCA was committed to First National City Travelers Checks (the '77 series sponsor) for a 10-race series next season," the source said. "Only seven tracks were represented, and the best SCCA commitment was from possibly five, who were willing to go again. Under these circumstances, it would have been a mistake for everyone to try again."

Some of the owners-promoters reportedly still were unhappy over the dual sanction fees they had to pay SCCA and the United States Auto Club (USAC) during the three years they co-sanctioned the series. USAC withdrawal from that arrangement after the final race of the 1976 series, and the parting of the two sanctioning bodies.

In place of the Formula 5000 series, the track owners and promoters agreed to accept the "new era" Canadian-American Challenge Cup Series, which, after the 1974 season, some of them didn't want any part of because of low attendance and high costs.

"It was one of those in favor of bringing back the Can-Am," said the Road America founder-president, Cliff Tuttle, who staged special races each of the last two years to keep the Can-Am machinery in front of his fans. "But I never was in favor of discontinuing the Formula 5000 series. It leaves us [tracks which stage SCCA-sanctioned events] with no major formula racing and I don't feel good about the whole thing."

"We lost Formula Atlantic and now Formula 5000, which was the best car we had in this country. Maybe the Trans-Am series (for production-based, bodied cars) will help, but right now, I would have to say road racing is in a critical position."

Tuttle, like one or two other track representatives, remains loyal to SCCA otherwise he would have said SCCA is in a critical position. Once, SCCA controlled virtually all road racing in this country. Now, its professional domain has shrunk to an almost annual basis (its annual racing program is going better than ever) it appears that SCCA is back to the way it was in the early 1970s. But will it be the cure-all for what everyone is searching? Maybe, but it likely, because it will be a "watershed" Can-Am, and not at all the fans' favorite from the late 1960s and early 1970s.

Motor Sports Calendar

- Dec. 11—North Jersey Region S.C.C.A. awards dinner at Rock Spring Inn, West Orange, N.J., 7 P.M. For reservations, phone Cooke Kangas (201) 842-7488 or Larry Morgan, (212) 884-3380.
- Dec. 11—Morgan Group Christmas party in Wayne, N.J. All Morgan-Owners invited. Information: Les Cochran, phone (201) 698-1849 evenings or John Kitchin, phone (814) 862-5433 evenings or (212) 884-8800 days.
- Dec. 12—Hartman Valley Sports Car Club 75-mile trap rally, start at Somerset Raceway Center, Oakland, N.J. Registration: 8:30 A.M., first car off at 9:30 A.M. Info: Bob, phone (201) 597-7222 or Gail, phone (201) 597-7222.
- Dec. 12—Wing & Bennett Sports Club T.S.D. rally, start at Fishkill Raceway, Bingham Avenue, Roseton, N.Y. Registration: 9 A.M. first car off 10 A.M. Info: Gene Joy, phone (201) 879-1989.

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That Can-Am, the real one, had a special because it featured the unlimited of the sport, it an innovator such as Jim Hall could build a better, faster, more powerful mousetrap, this was a place for it. But the Can-Am, as it will be resurrected in '77, will be limited to five-liter stock block engines and three-liter racing engines—and Formula 5000 cars will be eligible to run with appropriate coachwork (full body with fenders).

There will be a minimum weight, maximum weight, a maximum width, a maximum length, a short, a Can-Am Formula—and that is not what has out tens of thousands of fans at Road America, Watkins Glen, Riverside and other such places to see the McLaren-turbocarged Porsches and Shadow battle one another.

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838-2326</p>	<p>DUFOR ON DISPLAY SOVERAINE 24 27 31 34 35 DUFOR U.S.A. 100 FIBERGLASS BOATS 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1974 450 SL Coupe Roadster

1974 450 SE

1974 280 Sedan

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1975 244A

1975 244A

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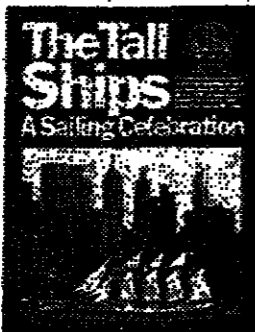
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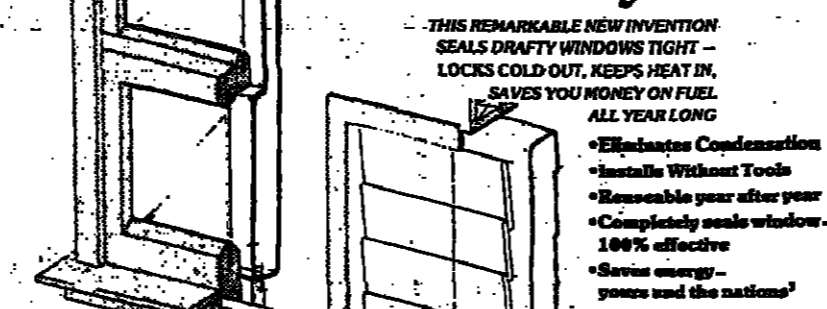
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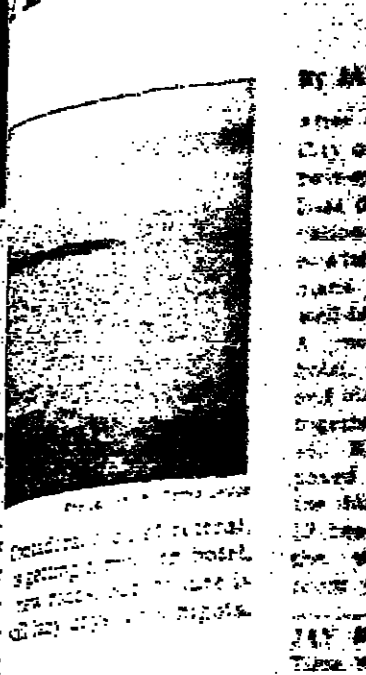
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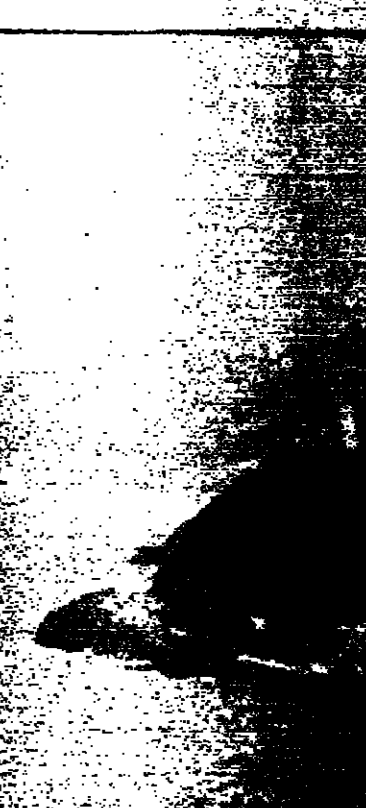
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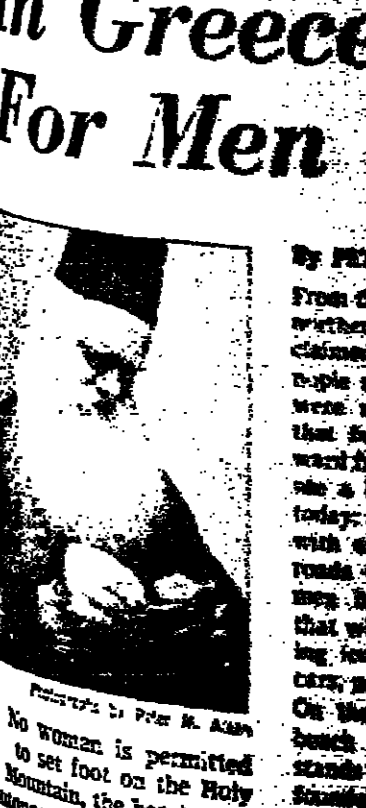
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July 1976

TRAVEL—WINTER VACATIONS

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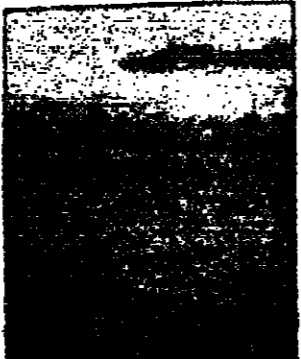
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In Panama—A Languid Isle

By JAY ROSENSTEIN



Contadora, a quiet retreat, is getting a modern hotel, new roads, but its lure is still lazy days, cool nights.

After a 17-minute flight from Panama City over clear blue water, the 20-seat twin-engine prop plane of Aerolinas Islas des Perlas circles over our destination: Contadora Island. The tiny bottle-shaped isle, known to Panamanians as a weekend retreat for the well-to-do, is undergoing a face lifting. A modern eight-building, 150-room hotel, complete with nightclub, casino and marina, is laboriously being nailed together for an opening around Dec. 15. Rattled dirt roads are being paved to better connect the hotel with the dozens of vacation homes and the 13 beaches on the island. Meanwhile, the white-washed single-story 80-room Contadora Hotel Cabanas and

its excellent restaurant, open for two years, continue to serve a few dozen guests during the week, filling to capacity on weekends. A small gambling casino is open from Thursday through Sunday.

"Don't expect too much splendor," the travel agent had warned my friend Tanya and me. The Cabanas would not be luxurious and the service would be slow. But she promised plenty of sun, clear water and deserted beaches.

From the air, Contadora is a tangle of tall trees and underbrush, clearing at the coastline to form wide white ribbons of sandy beach. Our bumpy landing kicks up the dust and gravel on the short runway bisecting the center of the island. The dust settles on an empty tennis court to the right of the landing strip, and propeller wash reaches easily to a circular cabana across the road; it turns out to be the front desk of the hotel.

The 220-acre island was bought seven years ago by a wealthy Panamanian for all of \$6,000. He had cisterns built to hold water during the rainy season (Contadora has no source of fresh water) and began selling land for \$6 a square meter (slightly more than a square yard). Vacation homes

Then the Panamanian Government became the majority stockholder in a development corporation called Contadora Panama. After zoning the island for different styles of private homes

JAY ROSENSTEIN is a reporter for Time magazine.

In Sri Lanka—Penny Paradise

By JAMES EGAN



The land formerly known as Ceylon offers ruins, exotic temples—and bargain-basement prices.

In the year 1293, Marco Polo sailed homeward bound from China, pausing at Ceylon along the way. He wrote: "On leaving the island of Andaman and steering for 1,000 miles a little South of West, the traveler reaches the island of Ceylon. This, for its actual size, is better circumstanced than any other island in the world."

Marco's contemporaries considered that he was given to exaggeration. But other island collectors—the Portuguese, the Dutch, the British—admired Ceylon enough to occupy it, successively, for almost 450 years. Some 35 miles off the southerly tip of India, this 25,000-square-mile independent republic of 14 million inhabitants, now called Sri Lanka, is one of the world's

last penny paradises for travelers. Once you get there, your dollar earns a 65 percent premium over the official rupee exchange rate. (With the premium, the Sri Lanka rupee is worth about 7½ cents.) A double room and bath in a modern luxury hotel in Colombo, the capital, costs as little as \$18.30. In the same hotel, a complete dinner costs \$2.90. And my wife and I discovered last winter that a 400-mile, four-day, three-night excursion from Colombo, covering several major tourist centers, with a private car, driver-guide, rooms and all meals in the best hotels—in short, the most expensive way to travel—cost about \$95 a person.

We planned the itinerary around three ancient ruined cities—Anuradhapura, Polonnaruwa and Sigiriya—plus Kandy, a pearl of a city set in emerald mountains, the religious center of this predominantly Buddhist country.

Setting out from Colombo early one morning for the 128-mile drive to Anuradhapura, we headed northward up the west coast of the island. Our driver-guide was Wimal Rajith Gamage—"Call me Gamma-gay," he said—a dark-skinned man of 44 with English features and an unobtrusive manner. He wore a faded batik shirt and carried two books of written testimonials from previous passengers that

JAMES EGAN, who is a frequent contributor to the Travel Section, lives in Westport, Conn.

Continued on Page 16

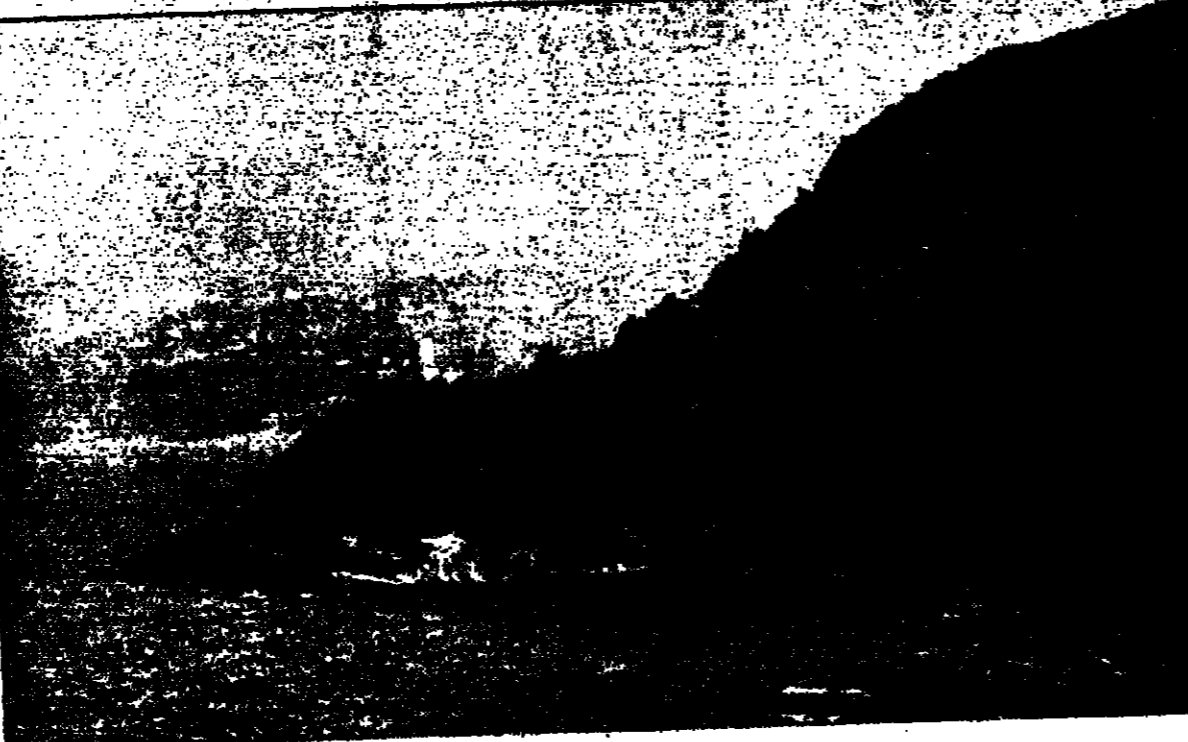


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In Greece—For Men Only

By PETER M. AIKEN



No woman is permitted to set foot on the Holy Mountain, the heart of an autonomous monastic state.

From the peak of the Holy Mountain in northern Greece an ancient monk claimed to be able to see Constantinople on a clear day. Even if the sky were not quite clear enough to see that far, one could, by gazing northward from the summit of Mount Athos, see a landscape unique in the world today: a hilly forested peninsula dotted with ancient fortresses. The unpaved roads of its interior are walked by men in black leading donkey trains that wind slowly past chapels containing icons from the 10th century. No cars, no electricity, no telephone poles. On the western coast, over a pebble beach washed by a blue-green sea stands the monastery of Xenofontos, founded in 530, and just below the horizon are the glittering contours of Macedonia, battleground of Greek history.

The promontory is physically part of the Greek mainland, but by custom and law it is quite removed. It is an autonomous monastic state consisting of 20 large monasteries and hundreds of chapels, hermitages and retreats. Many small caves remain for the ascetic who wants to remove himself from

temptation. Climb the rope ladder, pull it up after yourself and drop a basket down once a day for bread and water. For visitors less ascetically inclined, it is possible to spend a night or more at one of the monasteries of Mount Athos. But the possibility is limited to men.

This has long been sacred soil to the Greeks—even before the spread of Christianity. Ruins of a temple to Poseidon have been found at the base of 6,450-foot Mount Athos, the highest peak in the province of Chalcidice, and the locale would clearly have it so. The rolling finger of land rises at its very end to the rocky peak of Mount Athos, resisting for eons at its base the constant assault of wave after wave of the Aegean Sea. The mountain conveys to men who have lived near it or made pilgrimages to it a sense of spirit and struggle and desolate beauty.

Zorba the Greek had been to Mount Athos and it was through him and his creator, Nikos Kazantzakis, that I first learned of it. The film of the book with its infectious music and dance led me to other works by Kazantzakis, who had made his own pilgrimage of 40 days to Mount Athos as a young man. He first told of its effect on him through Zorba and later of his own experiences there in the autobiography completed just before his death. "Report to Greco." The long chapter in it on the Holy Mountain can still serve as a literary guide during a stay at Athos. But one change will quickly be noticed; the number of monks is dwindling and the percentage of white beards to black is not reassuring for

PETER M. AIKEN is a former teacher and Peace Corps worker.

Continued on Page 20



In Florida—Party Boating

By SKIP ROZIN



The Mucho K and its ilk carry fishermen to the fish. There are subtle differences in the day and night runs.

My Miami friends had an offer they were sure I couldn't refuse: a morning's fishing on an outrigger-equipped, flying-bridge-crowned charter boat they'd booked. But refuse I could, and did. I had my eye on something very different, a democratic fishing institution called the party boat.

Twenty-five years ago a friend, his father and I used to make the weekend midnight run on a party boat called the Mucho K. On my very first night I reeled in a poisonous eel. I can still remember the mate screaming, "Snake! Snake!" as he held my line over the railing and battered the eel's head with a hammer. But I also remember other nights on the water, the line of men standing quietly at the rail.

So last winter I turned my back on a plush charter boat and called an old school buddy for a report on the party boat scene. The Mucho K was still operating, he said, but he insisted that I try the Sea Runner, docked at the marina in downtown Miami. "It's the boat now," he said.

There are nine party boats working the area, operating out of the marina, SKIP ROZIN is a New York-based writer who specializes in sports.

out of Haulover on the north end of Miami Beach and out of the Fifth Street Dock on the south end. The boats vary in size from 55 to 85 feet, but their basic design is the same. All have a large, enclosed cabin, a pair of washrooms and lots of railside deck space for fishing.

All are Coast Guard licensed, equipped with ship-to-shore radios and depth finders, offer the same assortment of soft drinks, beer and snacks at about the same prices, and fish the same general areas. Most usually run three four-hour trips a day—morning, afternoon and evening—and charge about \$8 a trip.

The words "usual," "most" and "about" are necessary because party boat captains are an informal lot. Boats that usually make two daytime trips will occasionally stay out all day on one trip—with a commensurate adjustment in price—or will skip some particular night. Any

Continued on Page 18

Inside

- Notes: Gambling Fever 5
- By John Brannon Albright
- Letters: Passport Profits 5
- At a Texas Dig 7
- By Helen Leven
- Ice Fishing 9
- By Brooks Roberts
- What's Doing in Newport 11
- By Jay Walz

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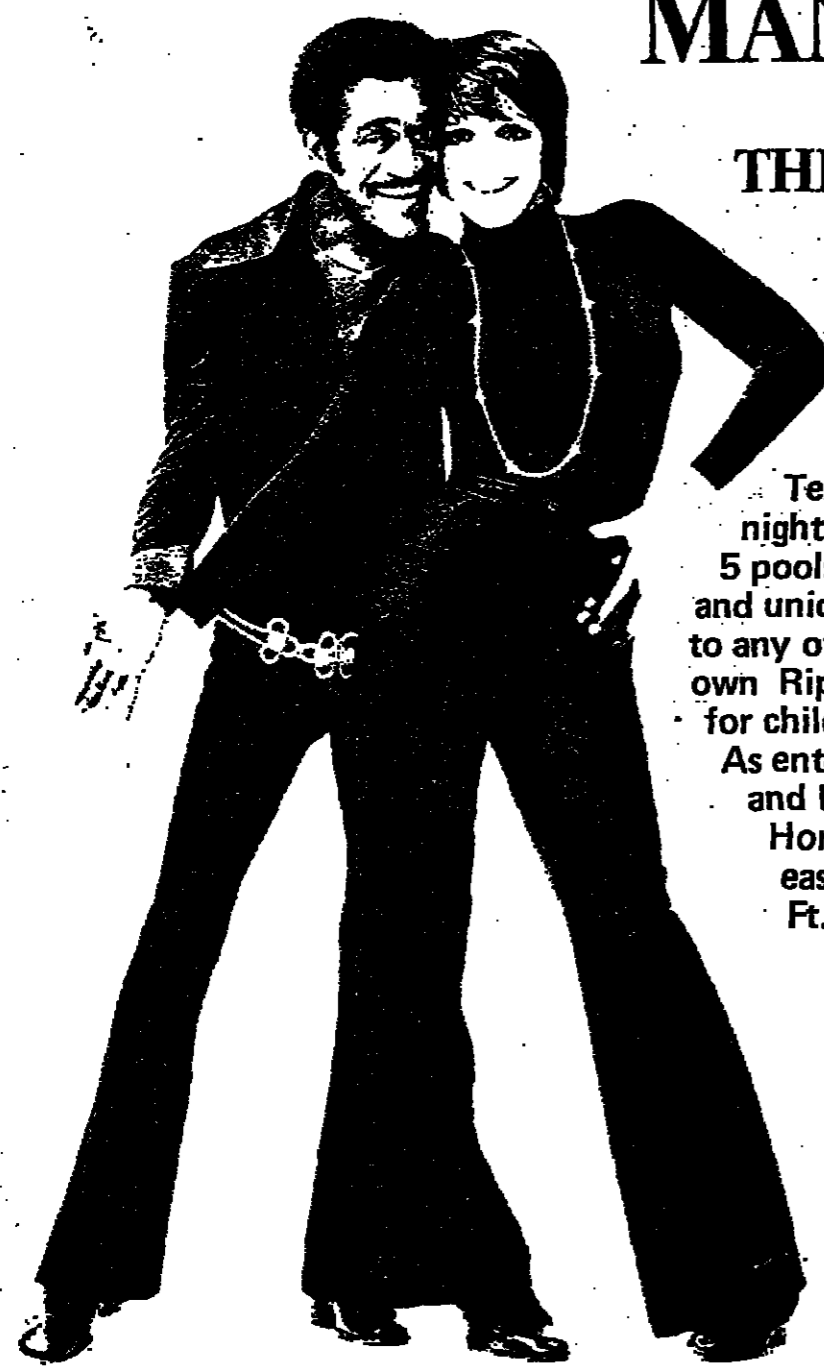
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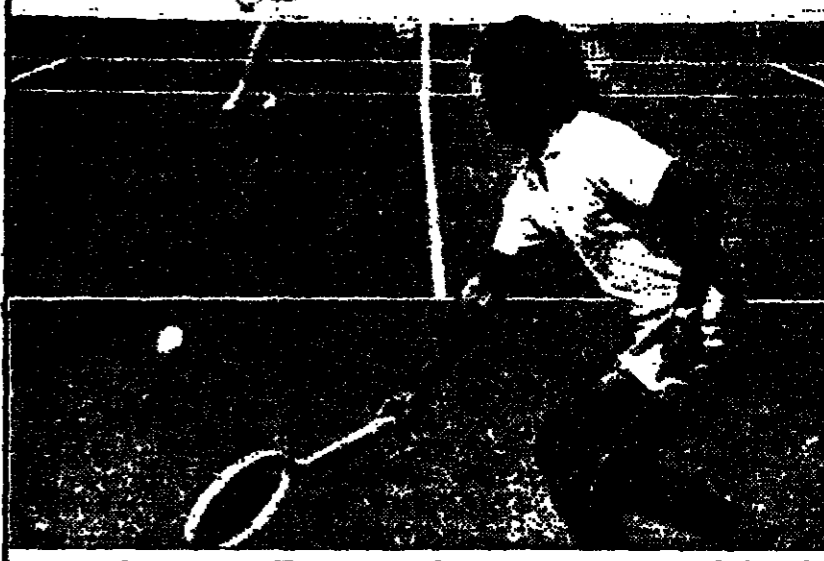
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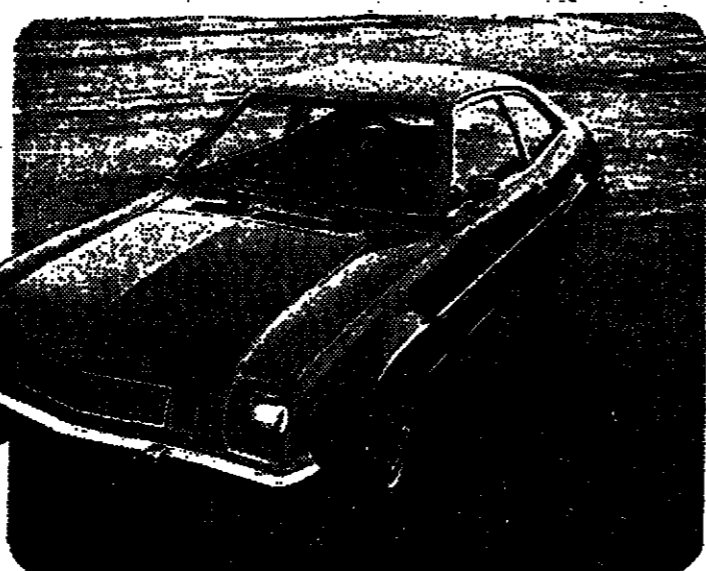
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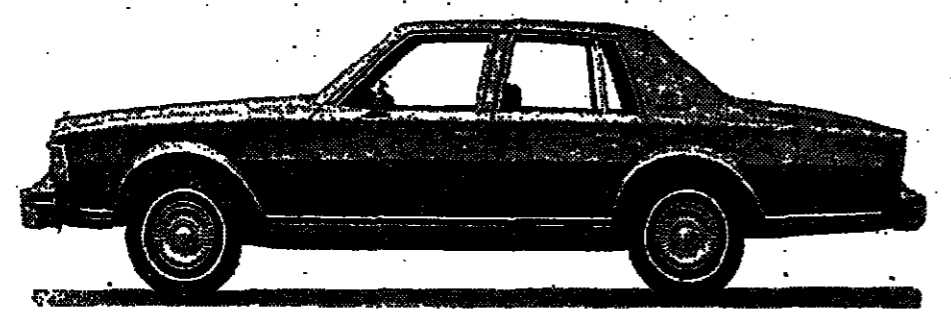
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July 1973

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Ice Fishing: 'It Feels Good When You Quit'

BROOKS ROBERTS

Under the pleasures of ice fishing, "resumes" is an incongruous word to describe the pursuits of those lonely, unswayed ponds. Yet thousands of men, women and children sally forth to city apartments and suburban lawns on bitter cold weekends to try for luck on dozens of lakes and reservoirs within an hour or so of New York City.

Rob's of the Bronx, spry 61 despite a broken hip, expressed the sentiments of most ice fishermen when he said: "It gets you out of doors, breathes a lot of fresh air and you're really relaxed at night." Others are highly of the camaraderie, of fish stories and hot coffee or eating stronger with their fellows. Besides, the sport is inexpensive to learn and provides tasty meals for the dinner table. And after it for myself, I discovered one noted pleasure: It feels so good when you quit.

Even ice fishing is a family affair. Men tend to be the serious fishermen; mothers and kids skate or walk in woods, wandering out occasionally to see if anything is biting before joining in a picnic lunch.

In the hope of catching something sharp the junker that is every angler's Holy Grail—is the basic. And catch they do. On the lakes and almost every fisherman had something: gold- and black crappies, the grandly known as calico bass), perch, even 17-inch rainbow trout. One day on Lake Glenside in Putnam County I watched William Sey- of nearby Carmel and his son, pull 11 plump chain pickerel from the ice.

Every winter really big brown trout are caught—brutes that weigh 10 pounds or more and make the fisherman fear that his six-inch hole in the ice may be smaller than his catch. A few years ago on Lake Glenside, also Carmel, a 12-pounder was caught, top off the fisherman's luck. A vision crew happened by, spotted the immolation and recorded the feat. They're fresh-caught fish for dinner or compensation for long hours on the ice. Most serious ice anglers call dry-fly purists sneeringly call "fisherman"—nothing is just ad- and then tossed back into the water. However, the State Fisheries Department of this—thinning the population tends to increase the catch rates of the remainder.

But and perch are considered the best, with crappies rated next. Chain pickerel have so many bones they are a chore to pick over. Doubtlessly there are subtleties to fishing, but it isn't one of those sports that take years to master. The first step is to acquire the gear: a long-handled ice chisel to auger to make the holes, an inset minnow bucket and a small net to scoop a minnow out when you need a metal skimmer to keep your holes from freezing over, an assortment of sinkers and floats and four to

Wise fishermen also wear creepers—spikes that strap onto their boots. Ice does have a way of being slippery, particularly around the holes where there are chips, Jim Deren, the sage of Angler's Roost, a New York City fishing tackle store (OX 7-8894), tells the story of a friend who triumphantly



Getting back inside a warm house after a stint on a frozen pond is only one of the sport's pleasures. Others are fresh air, hot coffee, camaraderie—and lots of fish.



If You Go . . .

. . . ice fishing in the New York metropolitan area, you might save yourself time and trouble by writing a few letters or making a few calls from the warmth and comfort of your living room to find out where the most convenient spots are.

The New York State Department of Environmental Conservation, 21 South Pitt Corners Road, New Paltz, N.Y. 12561, will provide you with a list of recommended spots in Dutchess, Putnam, Westchester, Rockland, Orange and Sullivan Counties. In addition, there are numerous county- and town-owned waters near New York City that offer ice fishing.

Connecticut's Department of Fish and Water Life (203-566-2287) says the productive Connecticut waters nearest to New York are Candle-



wood Lake, near Danbury; Lake Litchfield, south of New Milford; Lake Quassapaug, west of Waterbury, and Lake Zoar. All of these are near State Route 84, and all support panfish, bass and trout.

The New Jersey Department of Environmental Protection suggests Greenwood Lake, near Ringwood on the New York-New Jersey border, and Lake Muscanetcong and Lake Hopatcong, both near Netcong. These have pickerel (four- and five-pounders aren't rare), perch, bass and trout.

Licenses: All states require fishing licenses. In addition, if you fish on New York's reservoir system, you need a permit (free, and good for a lifetime) from New York City's Department of Water Resources.

pulled out a good fish, lost his footing and watched his catch slither across the ice and down a nearby hole. Deren suggested another way to insure safe footing: slather your boot soles with rubber cement and sprinkle them with bird gravel or sand. (Don't absentmindedly wear them on your parquet floors).

The ice fishing season, of course, depends on the weather. In New York and northern New Jersey it usually runs from January to early in March. A spokesman for Connecticut's Department of Fish and Water Life says there is often ice on the state's southern lakes until April. He adds that because the weeds are shorter during the winter the chances of catching fish are actually better than during the ice.

The final advantage of ice fishing has already been hinted at: it must be the least expensive winter sport, second only to staying in bed. The basic equipment described earlier will cost \$30 to \$40.

Of course, you can spend more. Folding seats are popular, and many fishermen use a stubby jigging rod that bounces the bait up and down to entice

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What's Doing in NEWPORT

By JAY WALZ

PORT FOR ALL SEASONS—Newport, on an island in the state of Rhode Island, has its reputation as one of America's celebrated summering places in the 1890's, when wealthy families took over the city's oceanfront and built elegant "cottages" complete with ballrooms and stables. But Newport has always been a port for all seasons. General Rochambeau, on his way to aid Washington at Yorktown, wintered here in 1781, and from all accounts his troops fared well. Newport was even then a town with the seasonal graces to satisfy the scene. The graces have endured. Behind the "cottages" or mansions, some of which are now open to tourists in winter, is an old town of about 35,000 people, with beautiful churches, the oldest synagogue in America, fine old homes and interesting shops that attract visitors in winter as well as summer. Christmas is the best time to celebrate with a month-long festival.

CHRISTMAS—The ceremonial lighting of a community tree in midtown Washington Square last week began the city's Yuletide festivities. Afterward Newporters went home to light their windows in single windows or in larger part of the observance. For it was out of a project to halt a trend toward illumination "as gaudy as a jukebox" that Newport's month-long community Christmas Festival has grown over the last five years. People were urged to discard those strings of many-tined bulbs (some of which loaded down outdoor trees) in favor of clear glass, low-power (seven-watt) lights, one per window. For the handsome doorways in the many blocks of 18th-century restorations, a simple wreath of greens with a red bow was recommended. "Grand decorations displayed in many quarters, returning the city to a semblance of early Christmas festiveness," reports Mrs. Ruth Myers, founder and president of the nonprofit association called "Christmas in Newport." The association has helped make the holiday season time of community endeavor in art, music, history and drama. This year more than 75 public events—concerts, carol singings, plays, religious observances, house tours and other entertainments—fill Newport's calendar through Dec. 31.

CHURCH SERVICES—Most Newport churches plan Christmas Eve services, some in early evening, others just before midnight. Check church offices for times. One of the most impressive services during the Christmas period will be the mass commemorating the first Roman Catholic mass said for the French forces in America. It will be at 8:30 P.M. on Dec. 30 in the original setting, Colony House on Washington Square. The Right Rev. Louis Gelinau, Roman Catholic Bishop of Rhode Island, will preside. The ancient Newport Artillery Company is arranging the mass, and its members will attend in their Revolutionary War uniforms.

GETTING AROUND—Ask the Visitors' Information Center, 10 American Cup Avenue, 10 Long Wharf Mall (401-847-1600) for walking tour maps covering the waterfront, the midtown historic sites and the Bellevue Avenue mansion area. Viking Tours, 4 Bush Street (401-847-5921), conducts sightseeing bus trips on Saturdays in winter at 9:30 A.M. and 1:30 P.M. with pick-up stops at major downtown hotels. The price for a two-hour tour is \$5 for adults and \$3.75 for children; a "deluxe" three-hour trip is \$6.75 (\$4.75 for children). Avoid driving; narrow, mostly one-way streets and scarce parking facilities make it difficult.

OLD HOUSES—Eight of Newport's fine 18th-century mansions (as yet unopened) will be featured on candlelight tours planned for Dec. 26, 27, 28 and 29. Each day two different houses, decorated with Christmas green and candles and with fireplaces ablaze, will be opened to the public. Admission is \$1.50 for each house. For names and dates, phone 401-849-6454. A Christmas play, "The Great North Pole Epidemic," primarily for children of parents taking the Candlelight Tours will be presented in the Trinity Church parish house, 22 High Street, at 3 P.M. on Dec. 27. Admission: 50 cents. The Newport Restoration Foundation in the house of Samuel Whitehouse, a 19th-century sea captain, at 416 Thames Street, displays early Newport furniture collected by Doris Duke, the tobacco heiress who established the foundation. The museum is open Thursdays through Mondays in December by appointment, and as part of the candlelight tours from 3 to 6 P.M. on Dec. 28. Phone: 401-847-2448. Admission: \$2. Three shops mansions are maintained by the Preservation Society of Newport will be open from 11 A.M. to 4 P.M. on Saturdays and Sundays all winter. They are the Bellevue House, built in 1892 for William K. Vanderbilt on the design of Richard Morris Hunt; The Elms, modeled after a French

JAY WALZ, a former New York Times correspondent, lives in New England.

chateau in 1901 for Edward J. Herwind, the Philadelphia coal magnate and Knickerbocker. The Victorian house built in 1838 by Richard Upjohn for George Noble Jones of Savannah, Ga. Admission to each mansion is \$2. Another Preservation Society property, the Colonial Hunter House (1746), 54 Washington Street, will be open from 10 A.M. to 3 P.M. on Dec. 26, and at other times by appointment. Phone 401-847-1000. Admission: \$1.50. The 1675 Watson-Lyman-Hazard house, 17 Broadway, will be open at 3 P.M. Dec. 30 for an 18th-century tea to which the Oldport Association invites all Newport visitors. Admission: \$1.25. The house is owned by the Newport Historical Society.

HISTORIC SITES—Trinity Church (Episcopal), Spring and Church Streets, is observing its 250th anniversary. Built in 1726 on plans attributed to Sir Christopher Wren, it has among its distinctive features a three-tiered wingless pulpit. Sunday morning prayer service and sermon is at 11 A.M.; there will be an 8 P.M. service on Christmas Eve. The church is open Sundays from 1 to 5 P.M. and on weekdays by appointment (401-846-0660). Touro Synagogue, 72 Touro Street, is the oldest (1763) synagogue in the United States and a National Historic Site. It is open in winter from 2 to 4 P.M. on Sundays and by appointment on other days (401-847-4794). Services, to which the public is invited, are at 9 A.M. on Saturdays and 15 minutes before sunset on Fridays. The Newport Newport Casino, at 194 Bellevue Avenue houses the National Lawn Tennis Hall of Fame and Tennis Museum. This national shrine of

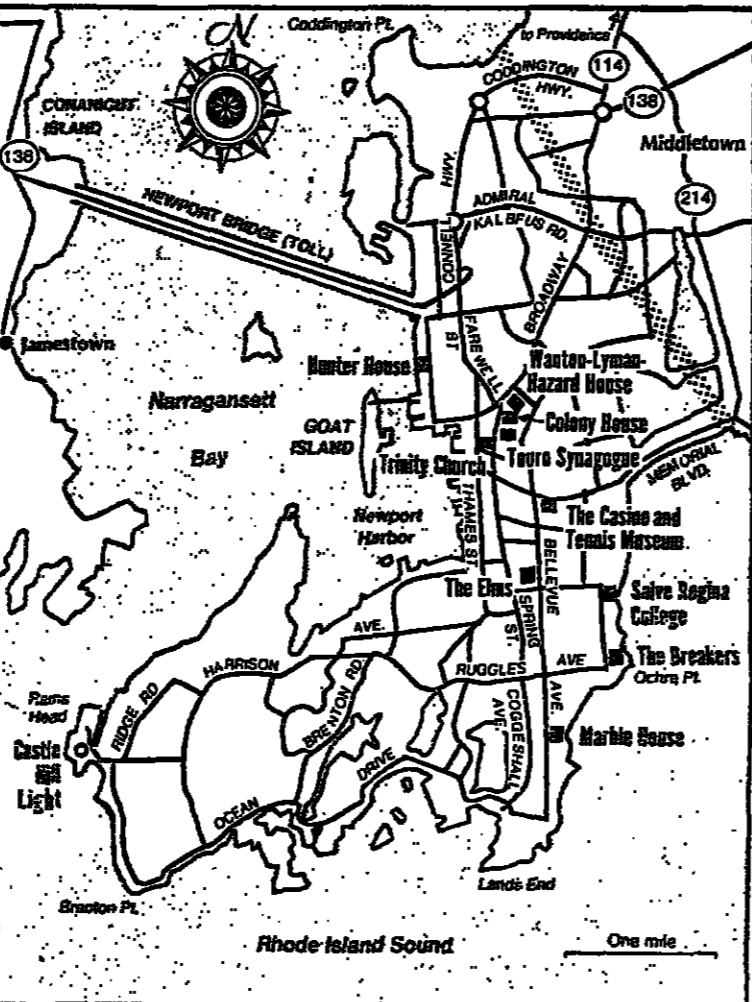
three-story, 1760 building on Long Wharf, which for a time before 1920 was the Town Hall, houses the Preservation Society's Craft Shop specializing in Newport and other Colonial reproductions. In the heart of town there are at least a dozen antique shops worth visiting. Among them are Yankee antiques, 505 Thames Street, which has Shaker and Victorian furniture and stoneware pottery; and the Old Fashion Shop, 4 Franklin Street, with early Rhode Island furniture, china, American-cut crystal and rug. Ley's Century Store, Long Wharf Mall, is a well-stocked dry goods store that has been a family business for generations. Bellevue Avenue's modern shopping center, across from the Casino, is a good place to pick up everyday necessities, and the older stores in the Casino building reflect Newport's past. Babbages and Mages, 214 Bellevue Avenue, is another notable antique shop.

DIVERSIONS—Ice skaters and spectators are invited to skating party at 7:30 P.M. on Dec. 16 at St. George's Rink, Purgatory Road in nearby Middletown. Hot chocolate and doughnuts will be available at the soft drinks cash bar and tickets are \$1. The Inn at Castle Hill, Ocean Drive, invites Newport visitors to a free tea in its fireside lounge from 3 to 5 P.M. on Dec. 16 and 23. Seaport, 76 the Revolutionary War Maritime Museum at King's Dock, hoists a Christmas tree to the top of the highest mast of the frigate Rose at 5 P.M. on Dec. 20. An open house with refreshments and sea chanteys will follow—free. Visitors are invited to the "Appreciation Reception" (for dignitaries and "Christmas in New-

port" committee workers) from 6 to 8 P.M. on Dec. 21 in Colony House. Admission is by a \$1 donation.

MUSIC—The Newport College Singers will present Benjamin Britten's "Ceremony of Carols" and other Christmas music at Salve Regina College, on Ochre Point Avenue, at 8 P.M. tonight. Admission: adults, \$2; students, \$1. Also at the college, on Wednesday at 8 P.M., the First Presbyterian Church Bell Ringers will present a concert that will also include Christmas readings. Admission is free. The Newport Navy Choristers will give a benefit concert for the Newport Boys' Club, with parts of Handel's "Messiah" and traditional carols, in Rogers High School Auditorium, Wickham Road, at 8:15 P.M. on Friday. Admission: \$1. A free concert will be given by the Newport Community Symphony Society in Emmanuel Church, Spring and Dearborn Streets, at 8 P.M. on Dec. 15. On Dec. 28 the senior choir of Community Baptist Church will present "Spirituale" at 8 P.M. on Dec. 30 in the 19th-century Stanford-Covell House, 72 Washington Street, courtesy of the Society for the Preservation of New England Antiquities. Admission: \$1. Many other musical events are scheduled for this month.

LOCAL THEATER—The drama department of Salve Regina College will present "The House of the Stable," a modern allegory by Charles Williams, in the Carey Mansion on East Ruggles Avenue, on Dec. 11 (8 P.M.). Admission: adults, \$2; students, \$1. On Dec. 17 the Newport County Ballet Theater is presenting a Christmas program at the Casino (8:45 P.M.). Seats will be \$1.50. The Point Association of Newport



will stage "The Three Beggar Kings," a Christmas pageant by Rosalys Eial, a Newport author, at 3:30 P.M. on Dec. 19 in St. John's Guild Hall, 61 Poplar Street; free. A short historical play of the 18th-century "Frolic of December 23, 1732" will be enacted at a gala dinner-theater event in the Sheraton-Islander Inn on Goat Island (600 North Main Street, Newport, 02882). Uniformed members of the Artillery Company will strike the colors and fire a cannon salute at 6 P.M. A buffet supper begins at 6:30 and the play, produced by the Newport Players Guild, follows. Tickets are \$7 for adults and \$3.75 for children, including dinner. Reservations are required; call 401-849-2600.

ACCOMMODATIONS—At the Sheraton-Islander Inn, winter rates range from \$22 to \$34, double, to \$30 and \$34. But also offers a number of dollar-saving midweek, weekend and holiday packages covering room and reservations phone 401-849-2600. Also downtown is the Newport Harbor Treadway Inn (401-847-9000), near Bowen's Wharf, where harbor-side rooms are \$24, single, and \$28, double; 28 rooms cost \$20 and \$24. The Inn at Castle Hill (401-849-3800) and the Shamrock Cliff (401-847-7777) are smaller hotels. The Inn is a rambling house built in 1874 for Alexander Agassiz, the naturalist. Some rooms with shared bath are \$15, single or double, at this time of year. Rooms with bath cost \$25. Rates at the Shamrock Cliff, a converted mansion built in 1895 for store magnate G. F. Hutton, are \$35 to \$65, double. In a score or more of other inns and motels rates run from about \$19, single, and \$23, double.

DINING—At Clarke Cooke House (401-849-2900) on Bannister's Wharf, one may eat elegantly in the 18th-century dining room, or casually on the enclosed terrace overlooking the harbor. The restaurant is open every day for lunch from 11 A.M. to 3 P.M., prices ranging from about \$1.50 for a rich, meal-in-itself clam chowder to about \$2.50 for an omelet. Dinners, served from 5 to 10 P.M., run from \$6 for broiled fish to about \$10 for filet mignon. The cuisine is basic New England. The Black Pearl Tavern (401-849-5264), also on Bannister's Wharf, is popular at lunchtime with chowder and sandwich lovers. The bill will run between \$2 and \$5. Seafood is the specialty at dinner, with entrees from \$5 to about \$13. Other attractive restaurants in the harbor area include the Pier (401-847-3645) on Howard Street, a large and busy place serving lunch from noon to 3 P.M. in the \$1.75 to \$5 range; dinners, 5 to 10 P.M., run from \$6 to \$10; baked seafood lobster is a specialty. Then there is the Chart House (401-849-7555), 22 Bowen's Wharf, primarily a steak and fish house serving diners only for about \$6 to \$11; and the Marina Pub, Goat Island, where lobster salads are among \$13 dishes available from 11:30 A.M. to 2 P.M. for 75 cents to \$3.25. La Forge's (401-847-0418), 186 Bellevue Avenue (in the Casino complex), is the sort of elegant, leisurely eating establishment one would expect in Newport's midtown district. Luncheon plates and sandwiches are priced around \$2 to \$3. The dinner menu, with entrees at \$5 to about \$10, includes an excellent Chicken Newport (boneless breast stuffed with pineapples and almonds) which at last night's sampling was \$5.50. The restaurant in the Inn at Castle Hill (401-849-3800) is French-oriented. A luncheon salad platter is in the \$2 to \$3 range, and dinners, from 6 to 9 P.M., run from \$5 to \$8.50. French seafood platter is a specialty. There's also a \$4.95 Sunday brunch complete with Bloody Mary served from noon to 3 P.M. Back in the historic section of town, The White Horse Tavern (401-849-6911), on Marlborough Street, a tavern since 1673, is now owned by the Newport Preservation Society. It is open every day from lunchtime to about 10:30 P.M. Chowders, Yankee pot roasts, pork apple pie and many other New England dishes are good and served attractively. Lunches are \$2.50 to \$5; dinners, \$6 to \$10.

GETTING THERE—If motoring from New York, leave Interstate 95 at State Route 138 and drive to the Narragansett Bay Bridge (toll \$2). Newport State Airport accommodates shuttle planes connecting with air service at Great Airport, Providence, R. I. Newport Aero, Inc. (401-846-5200) has daily scheduled service between Newport, Providence and Boston. Interstate bus lines run frequent service to Boston, Eastern cities. The four-and-a-half-hour run between New York and Newport on Bonanza Bus Lines is \$25 round trip.

INFORMATION—For a calendar and additional information on Christmas events, write "Christmas in Newport," P. O. Box 716, Newport, R. I. (401-849-6454). For other information, write Newport County Chamber of Commerce, Information Center, 10 American Cup Avenue, South Long Wharf Mall, Newport, R. I., 02840 (401-847-1600).

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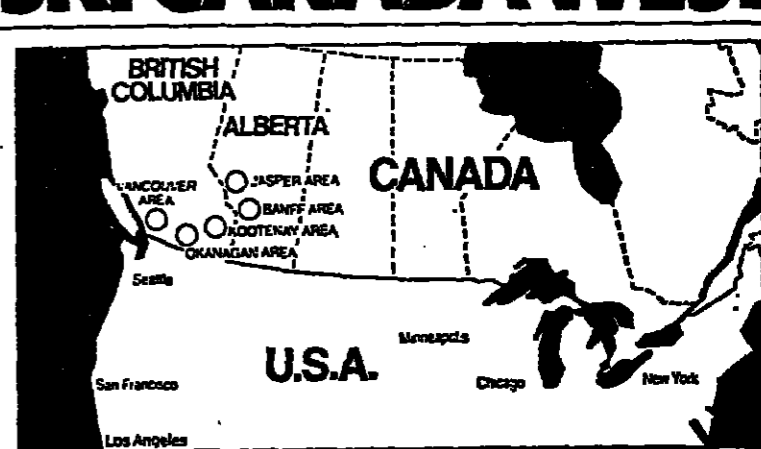
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Contadora: The Languid Delights of Doing Nothing

Continued From Page 1

(there are now 32 with five available for tourist rental; lots now cost up to \$200 a square meter), the corporation built the cabana-style hotel where we are staying for \$28 a night. Construction of the larger hotel began last year; it should be receiving guests before Christmas. The wood-frame cluster of eight three-story townhouses will have 150 rooms and will charge daily rates ranging from \$43 for a single or double room to \$76 for a third-floor suite with kitchen. The motif will be Polynesian, and a nightclub and a casino will be open every day.

Our six days on Contadora occur during the dry season, which extends from December through April, toasting the land after the heavy rains of September and October have turned it verdant. Temperatures range from a searing 95 degrees at midday to a breezy 70 degrees at night. The cloudless skies encourage hotel guests to stretch out on the hotel's beach under umbrellas—and do little else.

The majority of the idlers are from Panama or Colombia. We chat with two Manhattan women who have been trekking through Indian ruins in Central America for two weeks. Contadora is perfect for relaxing, they say. Several other Americans, vacationing from homes in the Canal Zone, praise Contadora's beaches.

The beach where these conversations take place is perhaps 50 yards wide at morning's low tide. At that time, the Pacific is glassy quiet. By the middle of the afternoon, however, the surf picks up. The rippling waves bring in some stringy seaweed; by early evening, the high tide covers most of the beach. Seawater laps at the steps of the bathhouse and a grassy area of picnic tables.

On our second day, we decide to venture beyond the hotel's lazy environs. With no village to explore or tourist shops to browse in, we tuck beach blankets under our arms, lubri-

cate our skin with generous amounts of suntan lotion and head for other beaches.

After walking for about a half-hour along dirt roads, we're at what the hotel's bellboy calls Excelsior Beach. Much longer and with less seaweed than the hotel's beach, this is obviously Contadora's classiest sunspot. An eight-foot-high piece of driftwood sits like a Henry Moore sculpture in the sand. The surf rolls gently in, but a strong undertow keeps us in shallow water. We are alone except for an occasional swimmer from one of the private homes on this end of the island. By late afternoon, the tide has covered much of the driftwood sculpture, and we return contentedly to the hotel. On other days, we'll discover that all of Contadora's 13 beaches are within a short hike, and for hardy walkers there's no need to pay either \$3 an hour or \$18 a day for a jeep from a rental agent situated up a hill from the hotel.

But even hardy folk need a vehicle to take them over water. The boat-house near the hotel is stocked with nautical gear and watercraft. We could rent a snorkel and mask for \$2 a day or go water skiing or take a 40-horsepower boat out into the channel for \$20 an hour. The marina has most everything we might want, in fact, except a handy shuttlecraft to take us to one of the four islands within a 15-minute ride of Contadora. After selecting Bartolome Island, the nearest one, for an outing, we hire a \$20 powerboat and arrange to be dropped off and picked up three hours later.

Our noisy arrival scarcely interests the white-bottomed gulls that nest atop a large submarine-shaped rock and look out to sea like elegant figureheads on a ship's prow. We do, however, disturb the pink hermit crabs, the only land creatures we see on the island's shore. Our spread blankets detour their scurrying migrations. At the

same time, some of the island's 60 species of marine birdlife serenade us from a dense thicket.

We made this trip early in the day during low tide, when most of Bartolome is above water. Having no shade trees, the island is only enjoyable for several hours. But we couldn't have put the trip off until the cooler late afternoon; the beach disappears at high tide.

Another way to see other islands is aboard the marina's gleaming 40-passenger yacht Aquarius. It normally charts for \$50 an hour, but on weekends the hotel organizes a three-hour group trip for \$5 a person. As the splendid 50-foot white ship slices through smooth waters and a fresh sea air whips across the sundeck, my imagination takes over. Alternately, I see pirate galleons anchored in coves (Henry Morgan's band did sail here) and a dugout canoe carrying me to my own deserted island. We actually land on one of the islands—a rolling sandbar at low tide—to scoop up some brightly colored seashells strewn about the wet sand.

We hop off the Aquarius gingerly because Contadora's waters are in the path of the Humboldt Current, direct

from Antarctica. It is the frigid currents' drift and fauna that are responsible for Peru's fertile fishing waters. We see sleek black pelicans diving overhead in large flocks, then swooping down to snare a fish.

We had brought snorkeling gear with us and never donned a mask, but other snorkelers, less affected by the pockets of cold water, tell of seeing colorful fish swimming around rocks only 100 feet from the hotel. Fishermen with net and spear prosper; each afternoon a glinting catch of groupers, red snappers and a local white fish called corvina are slugged to the beach.

The island has a small grocery store where one can buy picnic foods such as Coke (15 cents), beer (25 cents), milk, cheeses, wines and assorted packaged goods. But the prime source of our food for six days—and the final resting place of most of that fish—is the hotel's restaurant.

For the first three days of the week, when the island's tourist population is at its lowest, the \$6.85 dinner menu offers a choice of three entrees. With perhaps 30 guests, there aren't enough diners to justify a more varied fare. One can choose, for example, among chicken stew, jumbo shrimp and veal

piccata. Soup, salad, dessert and coffee are included. Later in the week, there is a wider selection. Two of the best: corvina, fragrant and garnished with chopped parsley, prepared in white wine and butter sauce, with fresh vegetables (\$4.25) and filet Rossini, made from Colombian beef, as tender as filet mignon as I've ever tasted (\$8). Appetizers, including a spicy corvina cocktail, are \$2.50 or less.

Set off the edge of the hotel's beach, the restaurant (called El Galeon) cultivates a nautical ambience: with low wood-paneled ceilings, fish netting and a 30-foot-long aquarium behind a bar. An imposing three-foot-long shark, caught in local waters, shakes his three dorsal fins at diners as he glides through the bubbling water. Many patrons prefer the view of soft moonlight on the beach through floor-to-ceiling windows.

A carefree island can't be truly carefree unless everyone feels that way, though some visitors may be disappointed that the largely Spanish-speaking waiters take the same carefree approach to life that they do. One busy night, for instance, four of six waiters simply failed to show up for work.

But we had been forewarned about the untrained staff and slow service, and weren't late for the curtain at theater; we found such problems less than momentous.

Because all supplies have to be shipped or flown in from Panama, menu items run out occasionally. The dinner menu listed flax, a light, sweet caramel custard, each night, but it was rarely available. For most of our stay, "ice cream" meant only raspberry. Water must be shipped by tanker to Contadora at the rate of 60,000 gallons a day during the dry season. That creates a burden on the island's system. Twice during our stay pressure dropped off because of leaks. Also at times, the electricity blinked off. And although an exterminator prowled the grounds and the maids cleaned our room meticulously, eyelash-size ants on the tile floors and not-so-small spiders on the plaster walls reminded us that insects inhabit the tropics too.

Each room has an air-conditioner and a telephone, but it is hard to imagine needing either. At night, window slats let in brisk cooling winds. By day, we relaxed on cushioned lounge chairs on our private lanai facing the ocean. Inside, a black-and-white TV picked up the English-language station in the Canal Zone.

The hotel is a quiet place during the week. Evenings are for strolling, watching fire-red sunsets and retiring early. But by Thursday, the pace quickens as the hotel fills up, the casino opens and the spin-tanned rich stifle in aboard their Cessnas, Beachcrafts and Pipers from the mainland. Others anchor their yachts in the shelter of the marina. Gamblers among them take advantage of the casino's nickel and quarter slot machines, three blackjack tables and tables for dice, roulette and baccarat.

We return to Kennedy International Airport on a warm, humid evening and duck into a Yellow Cab. The driver insists on right-hand turns from the left lane, at super-slow speeds. Somehow, we arrive in Manhattan in one piece. Even more miraculous, our tranquility is still intact. That's some kind of tribute to Contadora.

Sail Ita the Leonar

If You Go . . .

. . . to Contadora and want to take advantage of the low four-person G.L.T. group air fare to Panama City (\$265 round trip from New York), you must arrange your trip through a travel agent. The agent can then put together a land package. (One currently being offered is a seven-night deal for \$185 a person, double occupancy, that includes three nights at the Panama City Holiday Inn, round-trip air fare to Contadora,

four nights on the island, all airport transfers and a half day's sightseeing tour of the Panama Canal. Weekly departures are usually on Saturdays, but a group can be put together on other days.)

If you are traveling to Panama on business, or would like to be on your own, the standard 10-to-30-day excursion air fare is \$388 from New York. But since Air Panama does not subscribe to the International Air Transport Association fare agreement, you can get a 150-day-or-less round-trip ticket for

\$336 from that carrier. Braniff and Pan American are forced to be competitive with an identical fare. One's in Panama, round-trip air fare from Paitilla Airport in Panama City to Contadora is \$15.75.

A Modified American eating plan (MAP) at the Contadora Hotel is currently \$16 a person a day. That may drop to \$13 by the time the new Hotel Contadora opens, but generally rates do not change during the year. The hotels can be booked in New York or in Panama through Holiday Inn.—J.R.

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Empress Travel

thing... But we had been... the untrained staff... and weren't late... theater; we found... than mousmoum.

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Dec. 24, '76	14	Montego Bay, Caracas, La Guaira, San Juan, St. Thomas, St. Maarten	Jan. 7, '77	925	1,795
Jan. 6, '77	7	St. Maarten, St. Thomas	Jan. 15, '77	485	900
Jan. 15, '77	10	Martinique, St. Maarten, San Juan, St. Thomas	Jan. 25, '77	690	1,200
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Sri Lanka —Penny Paradise

Continued From Page 1

suggested he was a combination of Karl Baedeker and Florence Nightingale.

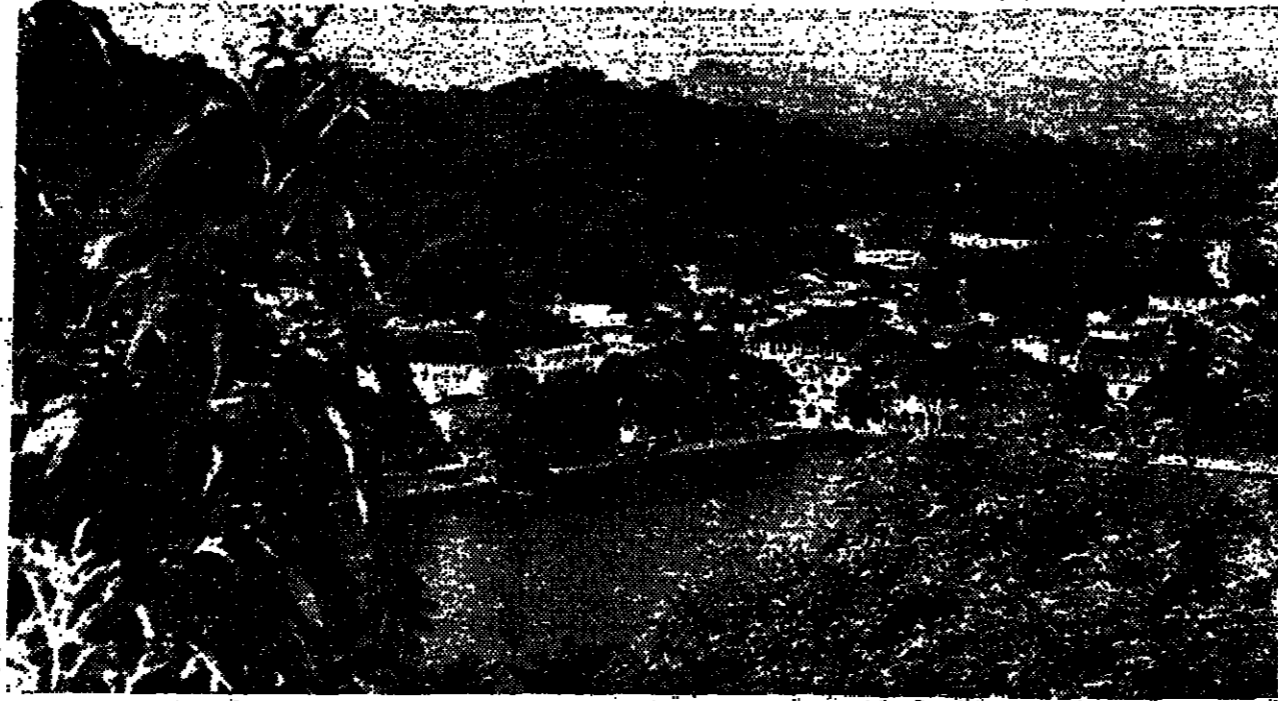
We drove through coconut groves by the sea, passing neat villages of palm-thatched houses with coconut-matting walls and a scattering of people on the road—a small girl tending cows, lean, bare-chested road workers wearing sarongs wrapped around their waists, straight-backed women in sarongs and short bodices. Here and there grew frangipani trees with huge, glossy leaves and fragrant, white four-inch blooms.

At Anuradhapura, we stayed at the Sasawara Rest House, a slice of pure mahoganyville. Set back in a great park of mahogany, banyan and rain trees, it is a rambling, two-story hotel with broad verandas upstairs and down, filled with green rattan furniture. Mosquito netting hung over the beds in our vast room.

The Sacred City of Anuradhapura, founded in the 5th or 6th century B.C., became the first capital of the island about 380 B.C. and the seat of government for some 600 years thereafter. The city area covers 15 square miles of ruins and restorations. At the Archeological Museum, we examined ancient images of Buddha in limestone, granite or marble and a model of the first dagoba in Sri Lanka. A dagoba is an enormous, bell-shaped memorial dome containing a relic of Buddha or one of his saints. It is built of brick, plastered over and sealed up, so there is no way to get inside. A temple usually adjoins the base of the dome. There are thousands of dagobas on the island; those in the ancient cities are each larger than all but one of the Egyptian pyramids.

Driving through the ruins of Anuradhapura, we first saw the Ruwanvali Dagoba, 300 feet in diameter, one of the most venerated in Sri Lanka. The plastered dome is weathered black, and the spire gleams with a rock crystal pinnacled donated by the people of Burma. On Buddha's birthday in May, worshippers come here from all over Sri Lanka to celebrate.

The Thuparama Dagoba, built about 300 B.C., contains nothing less than the Lord Buddha's right collarbone. In a small temple in front sit three figures of Buddha and an offering table for baskets of fruit and lotus blossoms. Hundreds of small cloth strips of different colors and shapes flutter like banners in the breeze; worshippers hang them on lines before the temple to symbolize sacred vows.



Kandy, the religious center, lies around a rectangular lake.

The site of Anuradhapura's most important shrine, the Sacred Bo-Tree, was jammed with pilgrims. This tree, with limbs so slender they must be supported on iron crutches, is some 2,200 years old. It was planted from a branch of the Bo-Tree under which Buddha himself sat to find "enlightenment" in North India. Brought to Sri Lanka in the 3d century B.C., it has never been without its hereditary attendants.

The tree grows in a stone-walled enclosure behind a modern temple painted pastel green and yellow. A murmuring chanting rises from worshippers who kneel or squat and touch their foreheads to the ground in front of figures of Buddha. Priests receive offerings of flowers, fruit, bowls of rice and coconut at a stone table with elephant-carved teak feet. A leprosy beggar woman in a red and orange sarrong stretches out her stumps of fingers. Late in the afternoon, the temple bell clangs insistently, the odor of incense thickens, and the crowd presses closer to the shrine, eager to complete the offerings.

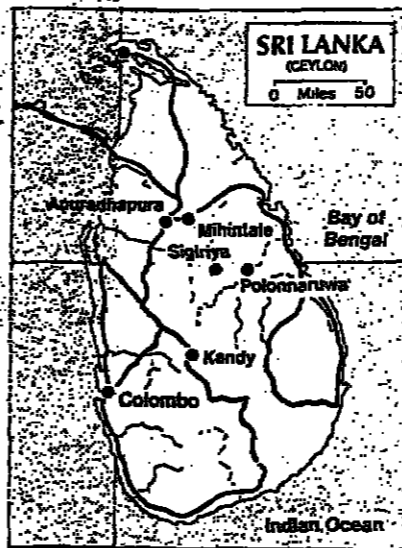
Near Anuradhapura lies Mihintale, which, while not an ancient city, is a place of pilgrimage of great antiquity. Here, 1,840 shallow steps lead from the foot of a hill to the top, where an immense dagoba rises above the valley. Our guide, Gamage, followed a side road that deposited us halfway up the steps. Several temples stand on the crest of the hill. A monk in an orange robe took up a collection at a booth where we left our shoes, and another discreetly tried to sell us a small brass Buddha that he said was 1,200 years old. From the top we overlooked green jungle and hills shrouded in mist, with the domes of Anuradhapura in the distance. Doves cooed, blossoms scented the air, a troop of gray monkeys scampered through the trees.

On the 63-mile drive to Polonnaruwa the morning of our second day, we slowed occasionally for a herd of bul-

locks. Wild elephant may be seen here sometimes, Gamage told us. We came instead upon a tame elephant and mahout on their way to haul teak logs. Our hotel, the modern Giritala, seven miles from Polonnaruwa, was poised above a lake. It provided a swimming pool, an open terrace lounge and good Western food. A drink with Booth's gin cost \$1.28; the domestic gin cost only a third as much but tasted like fuel oil.

Polonnaruwa was the capital from about the 11th to the 13th centuries, for a time under the Chola kings who invaded the island from South India. The Sacred City, largely in ruins, occupies about six square miles, but the ancient district covered 140 square miles and embraced a population of 2 million.

Toward the north end of the city ruins stands perhaps the noblest monument of all, the Gal Vihara—three colossal statues of Buddha, seated, standing and recumbent, all carved almost in the round from a rock escarpment. The seated Buddha is in the



meditation pose; the standing Buddha in the thinking pose; the reclining Buddha, 44 feet long, in the dying pose, indicated by an upraised knee. The largest rock-carved figures in all Sri

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The four-day, three-night package tour may be arranged through

the state-owned Travel Bureau, Ceylon Hotels Corporation, Hotel Ceylon Inter-Continental, Janadhipathi Mawatha, Colombo 1, Sri Lanka. There are 47 other travel agents in Colombo approved by the Ceylon Tourist Board, many of whom offer similar tours.

The two principal hotels in Colombo are both deluxe: the Inter-Continental (double rooms, \$19.15 to \$22.50; singles, \$15.25 to \$18.50) and the Hotel Lanka Oberoi (doubles, \$18.30 to \$21.65; singles, \$14.65 to \$17.90).

For booklets and guide maps on Colombo, Anuradhapura, Polonnaruwa, Sigiriya and Kandy, call the Sri Lanka Tourist Board in New York at 212-835-0369.—J. E.

Lanka, they are so finely sculpted, so pliant, so full of grace and movement that most visitors stand before them a long time in silent study.

Farther south, past the old city walls, we entered what was once the inner city. Moss covers several Buddhist temples, yet several are still working temples, where one must remove shoes and hat. One curiosity here is a stone "book" four feet by 27, which records the deeds of a long-gone king. He had the monument hauled from 60 miles away, by elephants dragging it on a circle of logs.

We also explored the Royal Gardens, now grazing land for cattle. What was once the Royal Palace is merely piles of bricks, but old stone inscriptions reveal that it was seven stories high, contained 1,600 rooms and a harem of 300. A little distance away stands a brooding, status 11 feet tall, of a king holding an open book. He faces his library, which has crumbled away, on a grassy knoll opposite.

Early on the third morning, we drove 47 miles to the high fortress city of Sigiriya, in part along a jungle back road. Dozens of half-naked children by the wayside shouted their wares and waved. One held up a parrot perched on a stick; another a handful of porcupine quills; another a bunch of wildflowers. Then the massive rock silhouette of Sigiriya loomed above the jungle. It stands 600 feet high, with a sheer cliff on one side and a spill of huge boulders at the foot. We drove across a former moat and left the car at steps leading up to the fortress.

The life span of this city lasted only 18 years, from A.D. 473 to 491, when King Kasyapa ruled here. The city's creator, he was "a monstrous eccentric, a parricide with an artist's soul," according to one account of Sigiriya. The rock is stupendous, but it must have been still more overpowering when it was crowned with palaces whose brazen roofs with jeweled finials gave back the light of the sun.

The present steps, built at the end of the 19th century over old steps, twist and turn upward among the boulders. We climbed until we reached a rock-cut gallery enclosed by the Mirror Wall, largely the original masonry wall erected in the 5th century and covered with a reflecting layer of lime egg whites and wild honey—a lost technique. From about the 5th to the 13th centuries, visiting poets inscribed the wall with minute graffiti; 685 have been translated. Some graffiti date from the 20th century; two of them, announce that Stanley Shekman and W. Gregg Perera have been here.

A rusty circular iron staircase in a mesh cage takes visitors the rest of the way to Sigiriya's chief glory, the Fresco Wall, a flat cliff surface about 40 feet long, covered with paintings. To see them, you walk along a narrow path carved in the face of the rock, separated only by an iron railing from the 500-foot drop below. You are also

versing a natural picture gallery, for a rock overhang has protected the frescoes for 15 centuries. The colors remain fresh and vibrant: henna, amber, green. The subjects—all life-size, semi-nude, bejeweled women carrying flowers and fruit—are as remarkably

endowed from the waist up as a Playboy centerfold. Only 18 figures remain of the 500 or so paintings that once covered the entire cliff face.

We lunched on the veranda of the Sigiriya Rest House, a pleasant hotel with a tropical garden and a distant view of the rock. Then we pressed on 56 miles to Kandy, winding over mountains among tea plantations, where sari-clad women tea pluckers—Tamils from South India—beat over their work.

Kandy nestles in a valley, the center of the island, at an altitude of about 1,600 feet. Protected by mountains, it maintained its independence until the early 19th century, when the British took control. The gleaming white city of 75,000 inhabitants lies around a rectangular artificial lake constructed by the last King of Kandy in 1806, and it is the home of the Sacred Tooth Relic of Buddha, brought to Ceylon more than 1,500 years ago.

We checked in at Queen's Hotel, 55 years old and showing its age, but clean, with large rooms, good service and a handy location downtown.

At 6:30 P.M. almost everybody in Kandy seems to converge on Sri Lanka's holiest shrine, the Temple of the Tooth. The temple is white stucco, late wedding cake in style. We sat on shoes outside at a self-service check-room—a stone platform marked in numbered squares for identification. Inside, in a central hall, stood four bare-chested drummers and a flutist, wearing white sarongs and red sashes. They warmed up with a thunder of drums and a wailing air on the flute, amplified by a public-address system.

Passing shrines and kneeling figures, we mounted to the second floor, where crowds of devotees and tourists queued up before a door leading to an anteroom. We waited again in the anteroom, facing a pair of huge brass doors protecting the innermost shrine. Finally they opened, and we went through with a group bearing flowers and fruit. Two priests wearing red sashes over saffron robes accepted the offerings in rapid order, then placed them before a four-foot-high golden reliquary dripping with jeweled necklaces. Inside lay the Sacred Tooth.

Later that evening, the Kandyan Dancers performed at Red Cross Hall. The program opened with a deafening drum concert and continued with "a Pooja Dance of Worship to God & they resemble Sigiriya Frescoes." Six six-eyed girls glided on stage and danced gracefully in long red and orange skirts—and chaste bodices. The high point of the program was a fire-eating dance by a 13-year-old boy who waved flaming torches about and thrust them in his mouth. He finished by moving the flames slowly along his forehead until it was blackened with soot.

At the Kandyan Art Association, a Government department with fixed prices, we bought two hand-stitched fabric cones of old Ceylonese territorial flags, with appliqued lion emblems, for \$1.90 each, and a brilliant batik wall hanging for \$8.30. Then came the 72-mile afternoon drive back to Colombo. It had been a full, exotic four days. We emerged refreshed, and astounded at how little money we had spent for so much.

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See you bit too New Cal you

Fishing in Florida Aboard a Party Boat

Continued From Page 1

such change, of course, is decided well in advance.

The Sea Runner regularly fishes one six-hour trip a day, followed by a five-hour night sailing. I booked passage on the day trip. The morning I walked aboard was cool and clear, with a light chop in the waters of Biscayne Bay. The marine bulletin the night before had contained small craft warnings, which probably accounted for the fact that only 16 prospective fishermen, less than a fourth of capacity, were on hand.

Half were tourists and half native Floridians, which fits the normal pattern of daytime fishing. (Night runs depend more on a regular, resident trade.) They included a family from Connecticut, two college girls from Kansas, a policeman from Chicago, a gardener from Coral Gables, two Eastern Airlines pilots and a hospital worker from Hialeah. As I said, very democratic.

The gardener and hospital worker brought their own equipment, which immediately identified them as serious fishermen. Boats provide rods and reels—some renting them for about \$1 and some not charging—but most regular customers prefer to use their own rigs. Bait comes with the price of a ticket.

The captain shook his head as he looked at the near-empty parking lot that paralleled the dock. "They do it every time," he said, referring to the weather forecasters. "They deliberately overrate the winds and seas, just to keep small boats in the bay. It's smart, safety-wise, but bad for business. You'll see; it'll be fine out there."

The captain's prediction proved accurate. By the time we reached the Gulf Stream, the 70-foot boat was steadily churning through moderate seas under a clear, bright sky. I stood

at the railing and watched the line of hotels that was Miami Beach shrink to a strip of sand.

The farther out the Sea Runner sailed, the more charter boats could be seen cruising the Gulf Stream. They were proud looking, riding tall in the water, polished chrome fittings flashing in the morning sun. Small groups, four or five friends, pay as much as \$100 for half a day's sport.

Charter boats, primarily looking for game fish, usually cruise or troll through the water, dragging baited hooks behind. Party boats such as ours pick a likely spot, cut their engines and drift, fishing for whatever is around; we'd be thrilled to catch a sailfish but happy with a snapper, kingfish or amberjack.

The chances of finding a good spot are increased by the presence of several reefs in the waters off Miami Beach. Some are natural, large coral configurations that are part of the marine food chain. Others are man-made, created by towing old boats offshore and sinking them, one atop the other. In time the wrecks become part of the same kind of food chain, housing sea plants that feed small fish, the small fish luring larger fish.

When we reached the first reef, about 45 minutes from the marina, the members of our party broke into three distinct groups—old fishermen, new fishermen and nonfishermen. There was no problem telling them apart.

On the trailing side of the boat, the business side, those with fishing experience could be seen leaning over the rail, rods extended over the water, lines run out and tight. Right beside them were newcomers, struggling with already fouled reels, pulling at tangles of monofilament line that only got more tangled with each frustrated yank. It was a busy time for the mate, going from one problem to the next,



The Sea Runner's mate gaffs a kingfish for a passenger—the first big strike of the day.

clearing lines as he patiently explained how to let the spool out slowly, applying mild pressure with the thumb.

Far from such concerns were the two coeds from Kansas, stretched out along the bench on the other side of the boat, soaking up sun and enjoying the gentle swaying of the ocean.

It was the hospital worker who got the first big strike, and within minutes he pulled in a kingfish estimated at 10 to 12 pounds. Then, before the looks of envy had faded from his companions' faces, he pulled in

another, even larger. "One more," he confided, "and I think they'll throw me overboard."

The problem did not arise. Throughout the course of the day nothing more exciting was landed than an assortment of bottom fish—snapper, groupers and the like. About mid-afternoon there was a 20-minute battle between a passenger and an amberjack; the amberjack won.

The general agreement was that there was too much wind for good fishing, or that it was a bit cool. But

no one complained except the man who lost the amberjack; he urged one more stop on the way in.

Though it was nearly 3 P.M., the usual time for heading home, there was a reef on the way and the captain consented to try it. It was there that the Sea Runner encountered a school of dolphins, those colorful gamefish with the long dorsal fin so common in Florida waters.

For a solid 25 minutes everyone who wanted to participate pulled in at least one of the thrashing, fighting fish, which considerably raised spirits on the way into the dock. ("I think it's the cool weather that attracts 'em," said one of the pilots.)

For me it had been a pleasant enough outing, though my catch totaled only two small snappers. But there was something missing. And as I drove away from the dock, I found myself thinking about the Mucho K. Instead of turning off at my Miami Beach hotel, I drove across Haulover Bridge, then through the network of little roads that lead under the bridge and to the marina, where six party boats and a fleet of charter boats dock.

It was the hour when the boats return from their afternoon runs, and I stood with the crowd of people who always gather to see the daily catch. It had been a good one for everyone, and especially for the Mucho K—several kingfish, amberjack and even a sailfish. The captain was cleaning the fish, and I watched him neatly stack the fillets and throw the remains to the waiting gulls and pelicans.

Then, to my own surprise, I found myself walking straight up the gangplank and asking the mate about space on the midnight run for that night. He looked at me quizzically, thought a minute, then informed me that he did in fact recall stories about midnight fishing trips—"when I was a child"—but that there certainly had been none for the past 15 years.

The shock must have shown on my face, for he put his hand on my shoulder in a consoling manner and assured me that night fishing was still fishing; the 8 P.M. run would surely suffice. I had gone too far into my own past to turn back, so I signed

on for that evening.

The picture as I approached the dock about 7:30 was a composition eeriness. The marina at night. The congruity of sport fishing, a day's activity, transported into dark, harsh, individual points of light placing infinite sunlight.

Most of the 26 passengers would be on the Mucho K that night, were already aboard, and it was clear that nearly all of them were regulars. Some greeted the captain and mate, name, and a few even brought their own beer to store in the boat's cooler.

Tiny Edwards, the Mucho K's plus pound captain, told me that he rarely saw the same people on night and day runs. "The people night are different," he said. "It doesn't take me long to see the difference."

My daytime companions had been interested in a casual, sunny outing the prospect of catching fish was added attraction. These night people were more dedicated. They came because of their affection for fishing and because it was cool and relaxing, and not to be ignored, to get away from whatever was their normal nightly routine. Few brought any sea blance of that routine with them.

It was primarily a male experience. The one woman on board sat with her companion—both were tourists—in the bow of the boat, separate from the main body of regulars and apart from their interplay.

Conversation among the regulars was easy and subdued on the way out to the Gulf Stream; one man even stretched out in the cabin and slept. But once the fishing began, the temp picked up; laughter and jokes from one end of the rail to the other, and a nonstop flow of beer from the cooler.

Standing at the rail, my fishing rod in my hand, I re-experienced feelings I had known as a child. I remembered how important it was to leave the hassles of being 9 years old back on shore for a time. Miles of night have that power, to isolate and insulate, to turn what cannot be seen into what does not exist. All things are manageable when floating on an island of light, fishing in a sea of dark.

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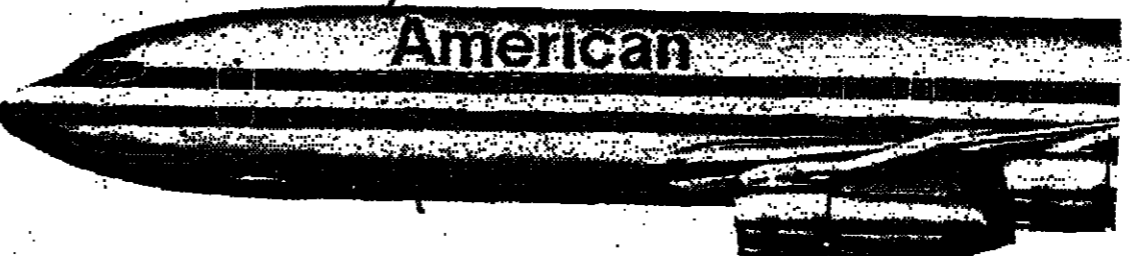
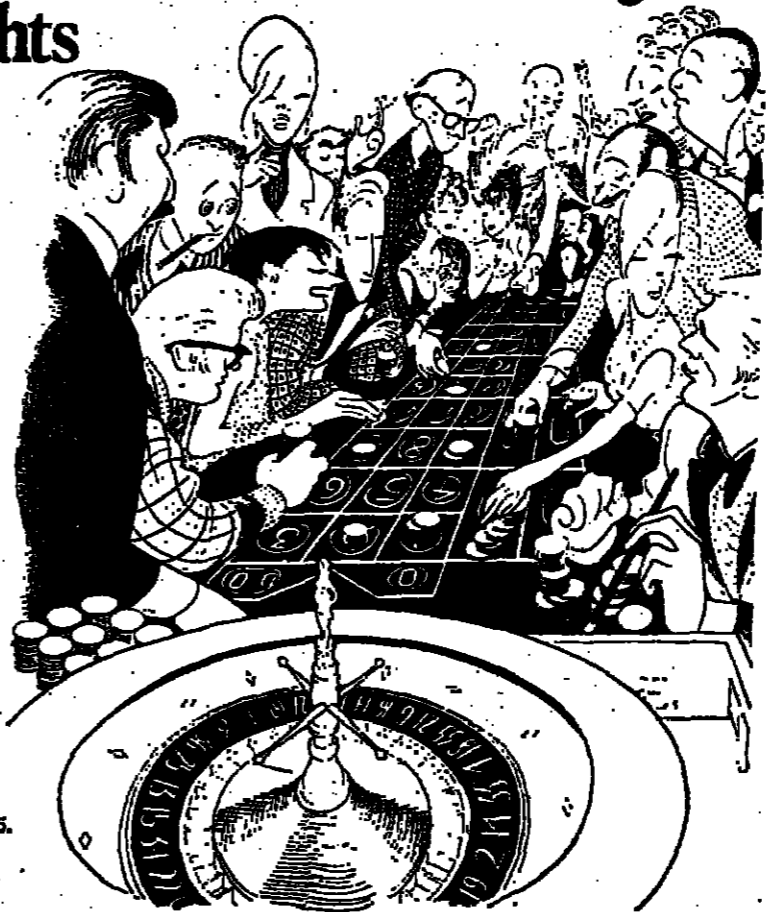
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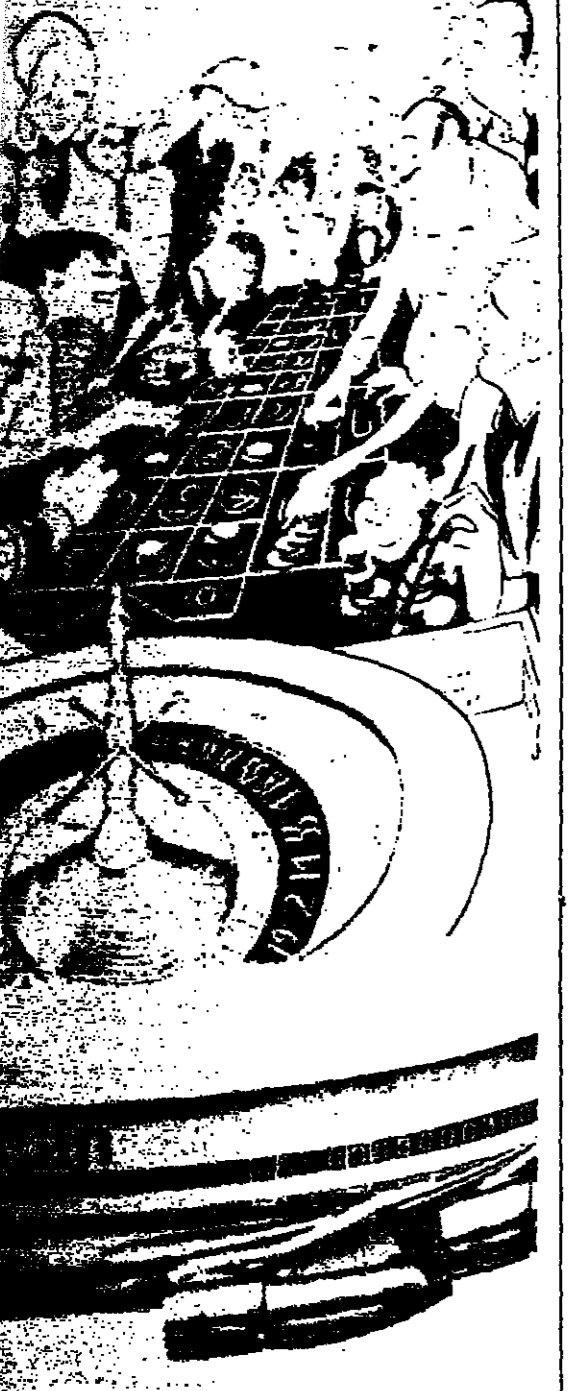
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A Week's Stay With The Monks of Athos

Continued From Page 1

the future existence of the monastic republic.

The monks who live and work there are the sole monastic branch of the Greek Orthodox Church, the Order of St. Basil. These are monasteries of the earliest traditions—prayer and self-sufficiency—and were never intended for purposes of teaching, healing or proselytizing. The monks grow what they eat, have no private property and are under the supervision of an elected abbot. All are celibate.

Salonika is the most common starting point for a visit to Mount Athos, although there are Greek cruise ships that depart from Piraeus and include Athos on a seven-day tour. Most permits to visit the Holy Mountain are issued at the Ministry of Northern Greece on Eleftheriou Venizelou Street, but the Ministry of Foreign Affairs in Athens also grants permits. One can be obtained rather quickly upon completion of an application at the American Consulate, but there are certain restrictions due to the nature of the monasteries: no women or small children, no short pants, no musical instruments, no pets or movie cameras. Still cameras are allowed and most picture-taking is permitted, although some monks may ask not to be photographed. Buses leave daily all year round for Ouranopolis, the town bordering the monastic territory.

Heaven City, as Ouranopolis translates, is aptly named. It is there that women must wait for the return of their men. And it must look like heaven to the pilgrim returning from an extended stay in a land for males only. He rounds the last promontory on a small ferry boat and gazes on a long white-sand beach covered with women in bikinis and children building sand castles while dance music softly wafts from a shoreside restaurant. Saved at last, he sighs, and crowds to the front of the boat. Get thee behind me, Satan, the old monk in the stern prays and crosses himself at the sight of so many women crowding the dock.

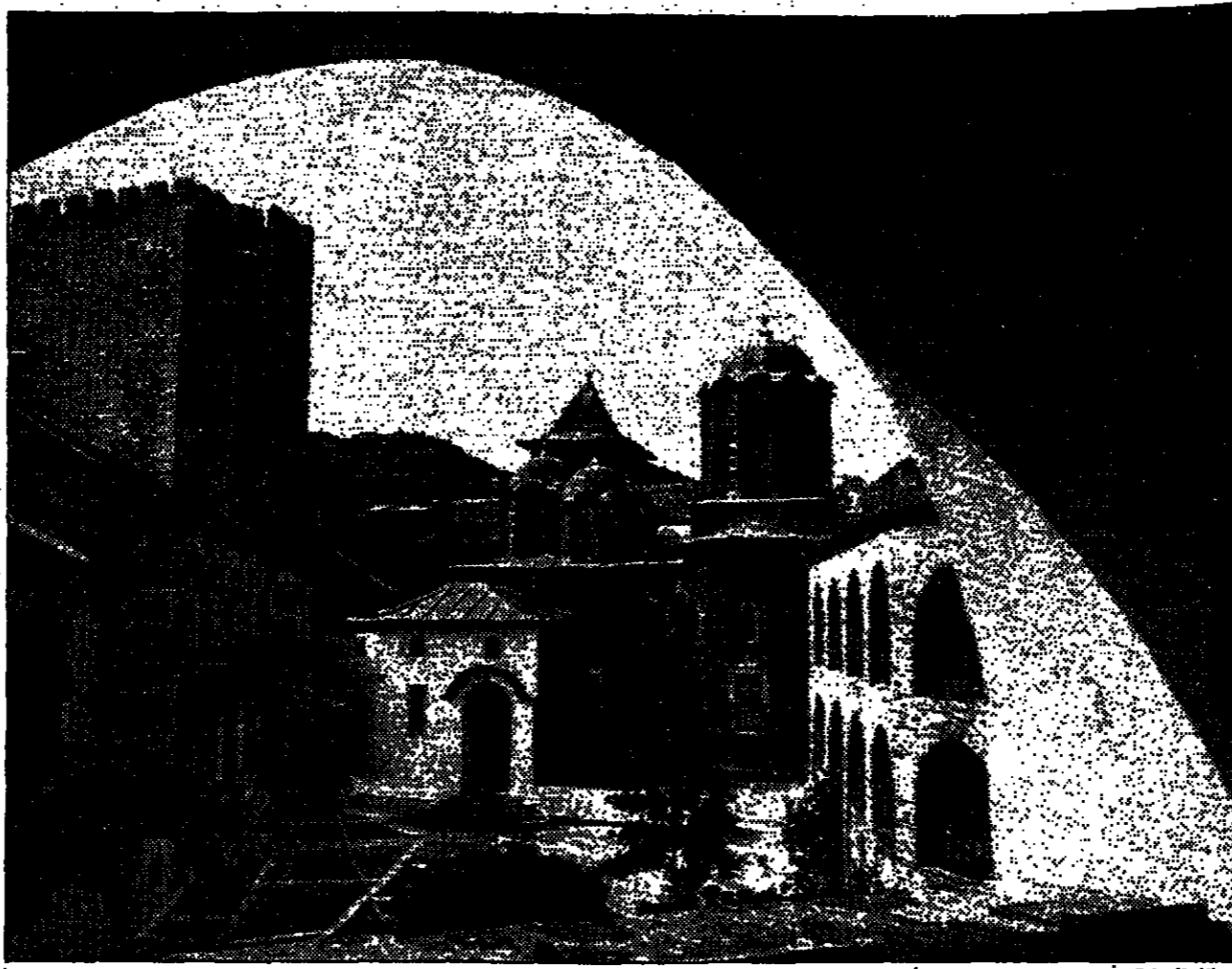
Ferries run daily from Ouranopolis to Daphne, the main port of Mount Athos. At the Daphne dock, permits are inspected and, except for the addition of a few Greek police, it is much the same as Kazantzakis saw it: "We set foot upon the sacred ground. The monks standing on the wharf cast trained eyes on each person who embarked, in case a woman dressed in man's clothing should be hidden among the passengers. In the thousand years since the Holy Mountain was consecrated to the Virgin, no woman has ever set foot here." The monks also check for female animals.

The one partially paved road and bus line goes from Daphne to Karyai, the capital of the Mount Athos autonomous district, over a small mountain range that provides the first of many

spectacular views. On the western side are monasteries on stilt foundations precariously overlooking the sea; on the east, Karyai itself, the Protos Church, a basilica of the 10th century where the head monk officiates, the Koutloumousiou Monastery and surrounding vegetable gardens, fruit orchards and vineyards. Along the roadside lie tangled blackberry bushes and ivy obscuring approaches to the forests of poplar, pine and chestnut trees. Bells in a campanile ring for services, and black-robed monks slowly converge. It is still as it was when Kazantzakis walked its cobbled streets: "Grocers, vegetable dealers, cooks, peddlers, street cleaners—all of them monks! . . . Nothing but beards: black, blond, brown, gray and snow-white, some pointed, some spread out like bell-shaped brooms, others thick, curly, and impenetrable, like healthy cauliflowers." In Karyai each visitor is taken to the office of Holy Supervision to purchase a card called the "Dimonitirion" for 100 drachmas, about \$3, which entitles him to visit any of the monasteries and receive free room and board for up to one week. (This card is not necessary for those on a day trip.) I spent seven days hiking around the monasteries of Mount Athos and was never asked for additional rent or board money, although donations are accepted after monastery tours.

For those on an extended stay at Mount Athos, there are limited means of transportation. All roads from Karyai, other than the Daphne road, are either cobblestone or dirt, and they often narrow down to trails as one leaves sight of the capital. You can walk or rent a mule for the inland monasteries or hire a small launch to get from one to another of the monasteries on the coast. The monasteries are conveniently situated so that to get from one to the next is never more than a day's hike and often under two or three hours.

Those on a day trip can visit Karyai and the nearby monastery of Koutloumousiou and, with the aid of a launch, be back in Heaven City by evening. Koutloumousiou is a 20-minute walk from downtown Karyai. It was founded toward the end of the 13th century and has among its treasures the left leg of St. Anna and the left hand of St. Gregory Theologos. Although I didn't see these relics, I did have a long walk in and around the monastery itself. Originally designed for 100 monks, it now houses only seven. An ecclesiastical mansion covered by ivy and grape vines gone wild, it appears to be gradually succumbing to the lush vegetation around it. This is definitely not the Greece of rocky plain and dusty fishing harbor. At times the foliage meets over the path to block out sunlight and one could well be in a tropical jungle stepping on ripe figs



Peter H. Abbot

"The monasteries are conveniently situated so that to get from one to the next is never more than a day's hike."

and dodging vine nooses. Only a few rooms on the upper two floors of the monastery are in use; the rest are empty or shuttered. Within the outer walls is a small chapel with gold and silver icons, ivory inlaid prayer stools and an intricate hand-carved wooden altar. On request, a monk opened the chapel's heavy door with a huge key dangling from his waist. The chapel is like a precious egg in a nest half decayed, guarded by aged eagles. The monk demanded that no pictures be taken of the interior and asked that

I remove my hand from my pocket. Outside in the courtyard a cat, fat and talkative, rubbed gently against my ankle. I was bending over, stroking his back, when I heard a board creak. A frowning monk approached from behind, wagging his finger at me. The cat disappeared into the shadows, and I listened to a short lecture in Greek, which I couldn't understand, presumably about feline sensuality. The next day, walking alone through a large garden in the afternoon sun after sampling a luscious Greek tomato, I start-

ed singing aloud to myself. It was a happy reggae tune about the rain being gone, but I caught myself in mid-note. No secular singing or whistling is allowed on Mount Athos, the pamphlet had said. I found myself looking up on the hillside for a private place where I could sing and dance in a circle like Zorba. The empty white-sand beaches nearby also tempt and tease the irreligious traveler.

My week's stay was planned in a circle out from and back to Karyai, concentrating on three monasteries. It is possible to spend each night in a different monastery, but this would be rushing visits that should be savored. Some of the monasteries are more pleasant hospices than others. After a night at Koutloumousiou, I walked to the Pantokratoros Monastery in the company of a Greek from Trieste who spoke perfect English and a German with his two sons. When the monastery first came into view, it looked like a Gothic fortress. On a wooden porch built out over the massive front entrance sat two monks in the shade. One rose and came down to greet us. His gray hair was tied in a bun behind, and the beard fell below his chin. After going over variations of the four sentences he knew in English and the two I knew in Greek, we were shown to our rooms and told when and where we would eat. It was as simple as that. There is no visitors' timetable, as such, of events, tours or sermons. The monks have their work in the fields and their times of prayer.

If You Go . . .

. . . to Mount Athos you can get to Salonika by air, rail, road or sea. There are six flights daily from Athens. The train from Athens takes about eight hours. The Egnatia in Salonika is a good B-class hotel at around \$22 for a double. The office of the Greek National Tourist Organization is at 8 Aristotelous Street, and it can provide information on day tours by bus to Athos (with lunch the price is \$18.95). Public buses travel the 85 miles from Salonika to Ouranopolis every day from the Chalcidice ticket office on Plato Street at 6:30 A.M., 10:30 A.M. and 2 P.M. the year round. The Xenia Hotel in Ouranopolis with both bungalows and rooms

(about \$20 a night for a double) is a good resting spot before and after a trip to Athos; reservations should be made in advance. From Piraeus, Greek cruise ships visit Athos, Herakleion, Rhodes, Cos, Patmos and Mykonos on seven-day tours. The cruise routes change irregularly but they can be checked with the Greek National Tourist Organization, 601 Fifth Avenue, New York 10022 (tel: 212-BA 1-5777). Day trips can be made from Ouranopolis by using the public ferry to Daphne or hiring a motor launch at the nearby island of Amolianni. For hiking around Athos, a small backpack is all that is needed. Canned goods can be carried by those who crave variety. The monks' food is usually filling, but it can get monotonous.—P. M. A.

The room I shared with the monk and his two sons at Pantokratoros in a large tower with a narrow window that looked over a cliff to sea waves pounding on the boulders. It was clean and comfortable, and the view—illuminated by full moon rising in early evening—spectacular.

For dinner, we were taken to the dining room at a corner of the tower with views on two sides of steep cliffs. The long wood table was for the 10 visitors then at the monastery, and a strong breeze from a tall window rustled the pages of a saints' calendar on the wall of the few young monks I saw. Athos brought in our food, and partook of lentil soup, tomato plates of small salty fish and baked bread washed down with water. Although the monks often make wine from the fruit of their yards, we were never served any. Greek, German and French tongues were spoken, translated and peated during the course of them and the atmosphere couldn't have been warmer.

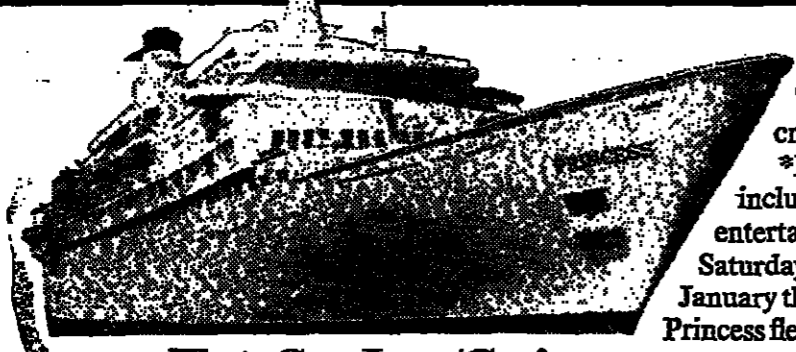
The next morning, in a larger room we hiked to the Vatopedi Monastery where as recently as 100 years ago 300 monks lived. Twenty-five live today. Vatopedi is on the side of a hill where a valley opens to the sea and overlooks a small harbor. It grows in profusion, the ground at times smelling like a winery. In 1204, invaders burned the original monastery, killed the monks and took their treasures; the rebuilt monastery looks like a fortified medieval town. Inside are a chapel, casks of olive oil, mosaics and jeweled icons.

In the 19th century, Robert Curjel, a British traveler, visited Vatopedi and claimed to have been shown relics of St. John the Baptist, "whose bones another of his heads are in the cathedral at Genoa." I didn't see St. John, but a monk did show me the relics, laying several relics of one side of the chapel's altar: the finger of a saint, the skulls of Saints Andrew, Modestos, incensed in gold and helmets with hatches on top to fit the bone, the belt of the Virgin Mary and a piece of the cross. Some monks won't be offended. One exhibit was sufficient foame.

Vatopedi alone would take two or three days to explore fully. Two minutes up the coast I found a secluded sand beach where I could meditate quietly submerged in the cool waters of the Aegean Sea. I found myself spending less time in the halls of the monasteries and more the surrounding gardens, observing and photographing scenes of Middle Ages black-robed nuns hinging the earth between lines of green beans and ripe tomatoes with the crenellated walls of the monastery towering behind, an arched aqueduct from a nearby hillside ending abruptly nowhere, the ruins of a Roman church open to the wind and the storks standing tall over the chapel roof at sunset. And the sound and smell of the Aegean Sea.

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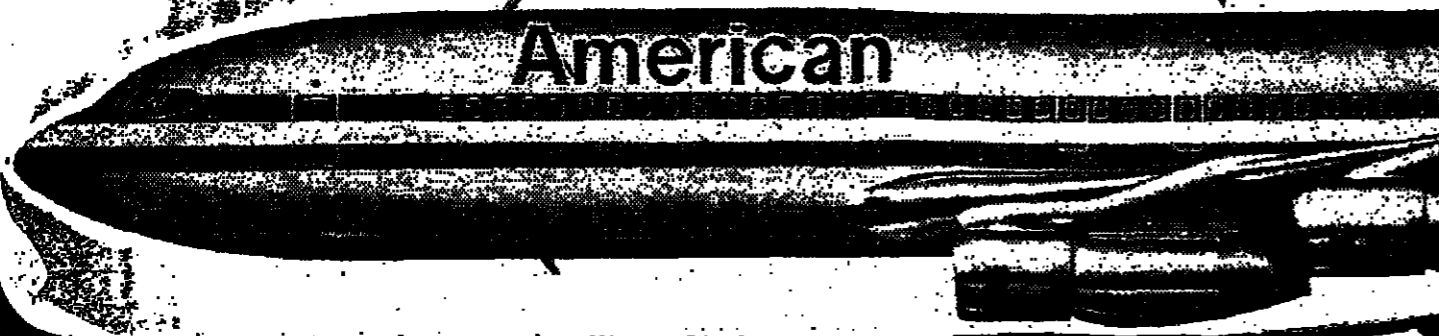
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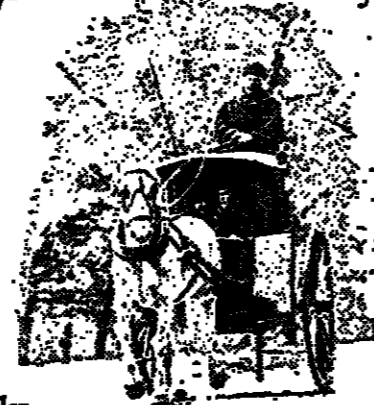
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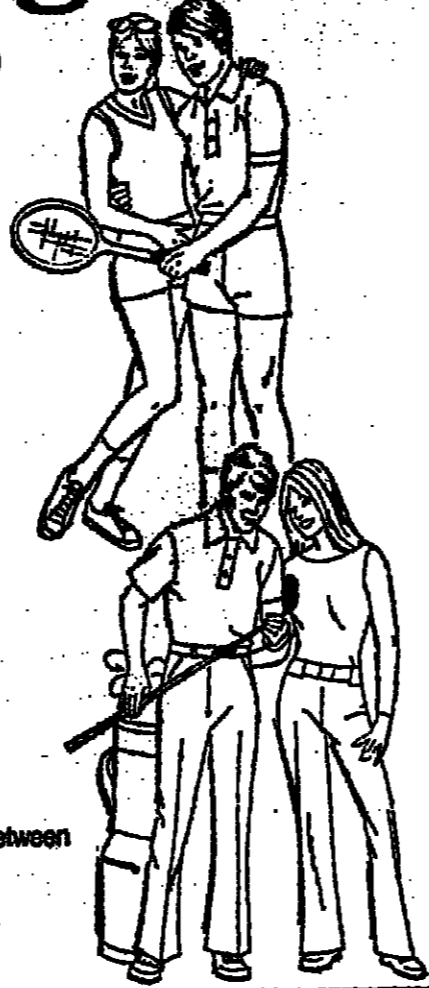
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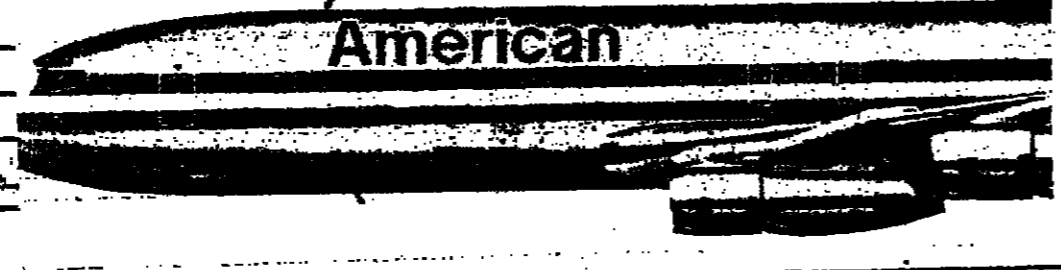
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Amateurs, Pros Mix At 'Digs'

Continued From Page 7

she is hastily assured that Texas scorpions are rarely poisonous. Hers was not an exception.

We move dirt like crazy this morning, troweling out about 90 centimeters. I find a hammerstone and a possible blade. After lunch I sift while others trowel and finish exposing a fire hearth and two goldonina points which are believed to date back some 9,500 to 10,000 years. A tremendous amount of excitement. Of course all of this will have to be authenticated through various dating methods back at the laboratory. Those of us from outside the university will probably not know for several months how successful we are.

As our days grow fewer, I realize how quickly we humans adapt. We now have a shortage of paper cups, and so we label each with our names. Our earth-encrusted hands cover them with mud spots, outside and inside—but we are soon drinking from whichever cup is nearest. Although I know my body is exhausted, the work and the people are so stimulating I find that I push myself to physical efforts I never before thought myself capable of. Conversations are beginning to run toward what expeditions Earthwatch will be offering for Christmas, Easter or next summer. This group of strangers that met two weeks ago has become a tightly knit unit, generating excitement that is contagious.

Our last day of digging. I look at the valley slowly slip away from us as the van climbs the cliffs toward the cave. Over the quadrophonic stereo comes the voice of Judy Collins. Too much.

Tomorrow will be spent with some of the team, packing up and moving



Photographs by Earthwatch and Helen Levin

Archeological "dig" in a Texas cave: "After lunch I finish exposing a firehearth which is believed to date back 10,000 years."

equipment from the cave, and we'll leave Saturday morning for San Antonio. Harvey and I cut a vertical column in an eight-zone layer in order to see how the stratification varies. As Harvey sits there, kneeling in the dirt, covered with the same white dust that blankets us all each day, he comments on how he should be relaxing on his yacht right now instead of "playing in the dirt." He is a re-

tired architect who would actually rather be here than anywhere in the world.

After a dip in Devil's River, we get back to our quarters, and the evening ends around a blazing bonfire. A visiting friend of Dr. Hester's is playing his guitar and singing Mexican folk songs for us. The light of the fire is growing too dim for me to write by.

A few of us, glutted for punishment, go back to the cave today for

last-minute clean-up. I really am glad, because I've come to love the climb. It seems to tie everything together. This last morning, just before roping down into the cave, we see four mountain goats climb across the precipice of the cave and disappear over the other side of the cliff. I suddenly realize that the "8,000-year-old" dung I had been sitting in, working in and eating lunch in, is being replenished on a daily basis.



We say our last goodbye to our cave around 1:30 and take a long, leisurely swim at the river. Getting to sleep is difficult this night. It's been an amazing experience—intellectually, socially and physically. This morning at the cave I took a few minutes off for myself. I couldn't re-

sist climbing to the peak; the goats had disappeared a long time ago. Getting to sleep is difficult this night. It's been an amazing experience—intellectually, socially and physically. This morning at the cave I took a few minutes off for myself. I couldn't re-

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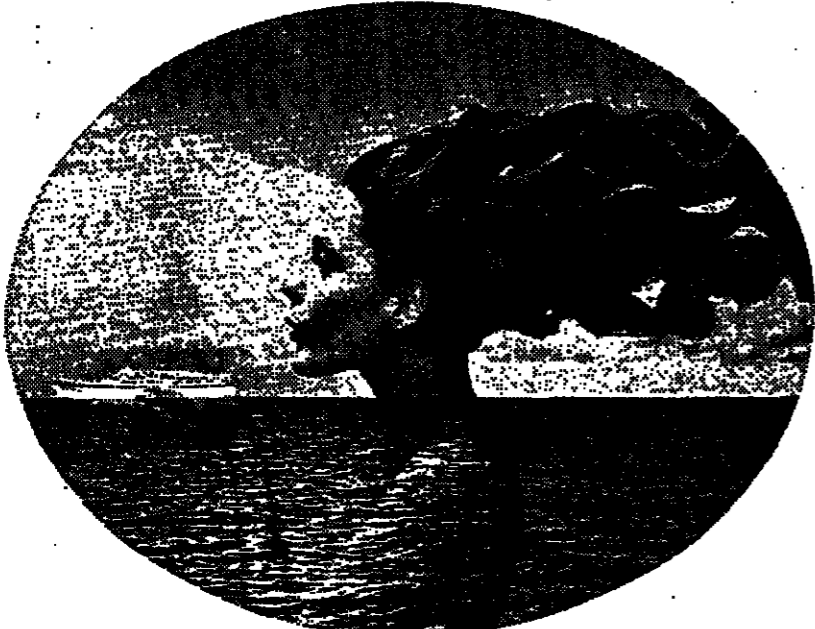
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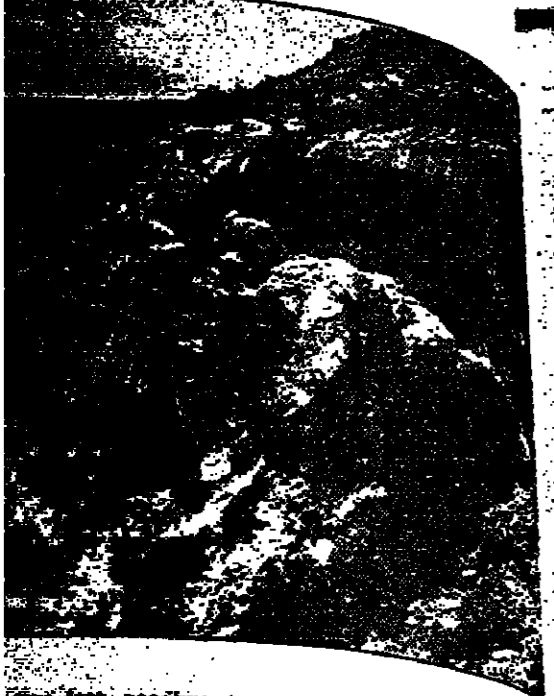
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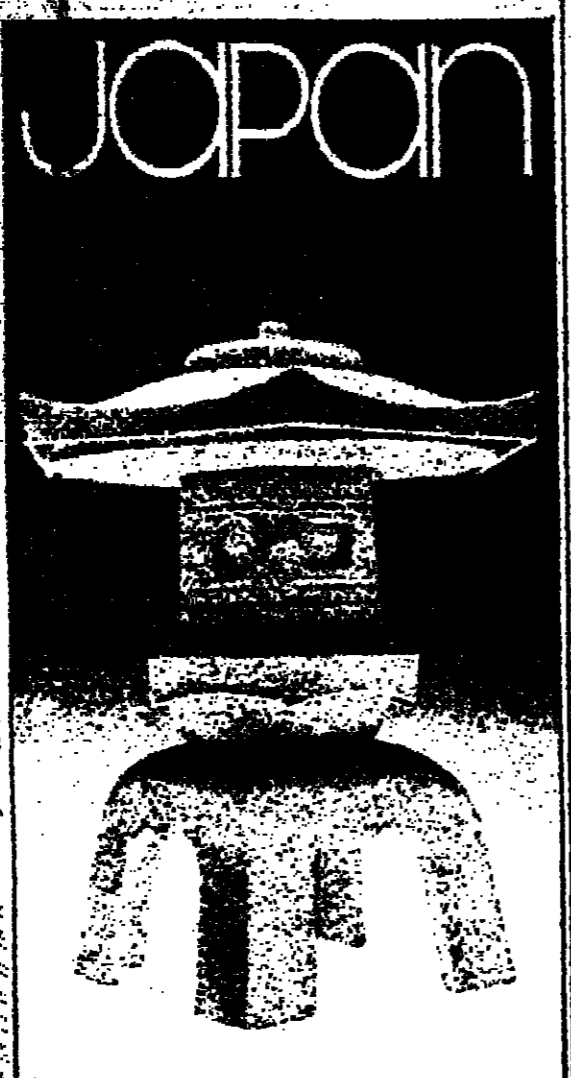
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... the river. Getting...
... difficult this night. It's...
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... tually and physically. This...
... the cave I took a few...
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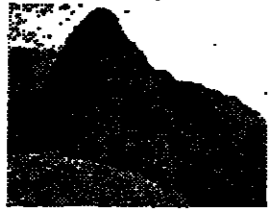
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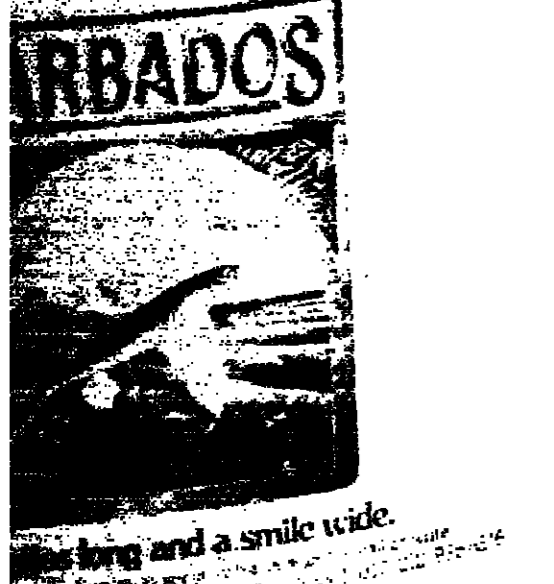
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John J. ...

Travel Letters

Continued From Page 8

essays on it—an aberration which appeals to some of my friends in the English Department.

"Aunt Harriet," as some of my students call her, still packs a formidable wallop with my overly sophisticated students who pride themselves on keeping their "Hamilton cool." In fact, some of the discussion sessions on "U.T.C." have reached near riot proportions.

I quote from a science major's concluding lines: "I put down the book with a feeling of awe, and I realized for the first time, I think, what a thing it is to be a Christian." Out of the 56 papers I received this term, at least two-thirds dealt with Uncle Tom as a "Christ figure." From others, there were wistful responses such as, "One must put the book in the context of his time . . . those who talk of 'Tomping' have missed the point."

I have always had a number of blacks in the class, and I am amazed at how their reactions have changed over the past ten years. During earlier years the effect on them was electric. Several of them refused to turn in papers, and one young woman threw the book at my feet and left the class for good. Often, during a discussion, they sat in a far corner of the room, and refused to speak.

None of this has occurred during the past three years. There is anger, of course, especially when I get to the "Tom" shows and what followed on

the screen, radio and television. But the anger is no longer at Mrs. Stowe or Tom. One black student this term compared Tom to Alex Haley's Kunta Kinte, pointing out that his "accommodating" was probably a "way of survival." This, of course, misses Mrs. Stowe's point, but it was a concession, and the student and I talked calmly about the whole question for some time. I cannot, of course, generalize too broadly about these changed attitudes, but, at least, I no longer approach my mixed class with the trepidation I once felt.

CHARLES L. TOMS
Clinton, N.Y.

BRONX COUNTRY

To the Editor:

A friend sent me a cutting from your Sunday issue in which you published an article by Scott Hume, "A Night on the Moors with the Bronx Family" (Travel Section, Oct. 31).

It doesn't surprise me that Mr. Hume and his wife found that lonely and windswept place full of the ghosts of Emily and Charlotte: those moors with their heather, high stone walls and isolated pubs carry more character to the square inch than any other area of England I can think of.

I wonder whether your author and his wife found the old steam railway at the bottom of the hill along which Haworth is built?

It's the ideal way to arrive at Ha-

worth: change from the conventional main line train at the British Rail station at Keighley and there in the "bay" platform on the Haworth branch is a steam train—smoke issuing from the chimney, steam simmering from the safety valves and a rake of old carriages in an immaculate livery behind the loco.

The old train takes some 15 minutes to stomp up the gradients to Haworth, where most of its passengers get off. Then it continues to another stone-built Yorkshire village, Oxenhope.

Most trains connect with services on the London-Leeds-Glasgow route and local trains from Leeds to Morecambe, and although it runs throughout the year on weekends and holidays, none of its immaculately uniformed staff receives any pay: all are railway enthusiasts who work as volunteers.

The line attracts many visitors from the U.S.A., and links between the railroad (the Keighley and Worth Valley Railway) are strong. Indeed, this year it celebrated the Bicentennial by decorating its American-built switcher No. 72 as "1776" with a Stars and Stripes livery.

Baxenden, England
CHRIS BATES

THAT "OTHER" BETHLEHEM

To the Editor:

The article by Nike Middleton, "Christmas in That Other Town of Bethlehem" (Travel Section, Nov. 21), brought back memories. Some years ago my company sent me on a trip to Allentown, Pa., near "that other Bethlehem," a few days before Christmas. Like another traveler at the same

time of year, I found no room at the local inn. Instead of a manager, however, I did find accommodations at the local Y.M.C.A.

On the evening of my arrival, I got into the spirit of the season by joining a group that had gathered around the piano singing Christmas carols. We had gone through most of the old favorites, when I was asked whether I had any suggestions. I mentioned that we had not sung "O Little Town of Bethlehem." The general reaction was universal surprise and horror, as one of the singers explained to the bash outsider: "In Allentown, we do not speak of Bethlehem."

And that broke up the sing.

COLEMAN WILLIAMS
Seagatuck, Conn.

LISBON

To the Editor:

The article, "What's Doing in Lisbon" by Marvin Howe (Travel Section, Nov. 7) happened to appear the day my wife and I were to fly to Lisbon for a week's vacation. We had visited Lisbon in the past but not since the 1974 Revolution and were a bit unsure of what we would find there this trip.

Unfortunately, we couldn't gauge the mood of the people, because neither of us speaks more than a few words of Portuguese. There are problems, of course. The economy is far from healthy, but attempts are being made to put it on a more solid footing. Also, one can't help but notice the influx of refugees and be aware of the hardships many of them are facing. Whatever problems taking these peo-

ple has caused for Portugal now, it seems to us that in doing so, the country took the most moral and compassionate course.

Some pluses from the traveler's point of view: Lisbon and the surrounding areas are as interesting and picturesque as ever. The people were as friendly and helpful as we remembered them from previous visits. We found excellent service in stores and restaurants, and these ranged from places commonly frequented by tourists to those which may rarely see them. This also applies to the Hotel Ritz and TAP, the Portuguese airline.

It saddened us to see so few people at times in places we remembered as being almost impossible to get into without reservations a few years ago. Tourists are starting to return, but we observed more Europeans than Americans.

MR. AND MRS. A. DAVIS
New York

PHONING FROM ABROAD

To the Editor:

It's about time Ma Bell is getting concerned about the surcharges imposed by European hotels on trans-Atlantic telephone calls made by Americans abroad, as covered in the Notes Column (Travel Section, Nov. 7). The article fails to mention the perhaps cheapest method presently available to travelers: Place your call, collect or otherwise, at the local telephone company central office or post office, thus avoiding those padded surcharges.

Last month I walked into the national telephone office in Cordoba, Spain, placed my collect call at the counter and within five minutes was

talking to New York—at net cost. In many European cities such long-distance telephone facilities are located in the main railroad station.

Roslyn Heights, L.I. A. I. NUSSBAUM

To the Editor:

Here's another complaint to add to those listed in the article about overcharges on phone calls from abroad. I was charged 70 marks (about \$35) for a two-minute call to New York from West Germany. The operator refused to put the call through collect, and the clerk at the front desk refused to give me a bill with the time and charges, saying, "Americans can't understand the billing." We were traveling on a group tour, and I think our travel agency or tour operator should have made us aware of the problem beforehand. I made many calls to Germany from the States, and for three minutes, the cost was always less than \$8, including service charges.

ANNE LAROCCA
Brewster, N. Y.

To the Editor:

The simple answer anywhere in telephoning from abroad is to walk to a phone booth (most hotels have one or more in the lobby) and place the call, charging it to one's home phone in the U.S.A. A month or so later, the charge will appear on your bill, and it will not be padded by any service charges.

In non-English-speaking countries, it may take a few minutes to get an operator who can understand you, but persistence will pay off. You will get

Continued on Page 30

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Travel Letters

Continued From Page 29
someone and she (or he) will probably have a better command of English than the switchboard operator at your hotel.

MARIE H. SAUER
Ridgewood, N. J.

To the Editor:
Concerning abusive surcharges on calls from abroad, my husband and I recently returned from a week's trip to Munich where we stayed at the Holiday Inn. It was necessary for me to make two brief phone calls to Rhode Island to inquire about my father's health. The hotel operator informed me that I could not use my Bell Telephone credit card, but that I would have to direct-dial the number. When we went to pay the hotel bill, the charge for the two calls was \$180. I only hope that your article will save many tourists from the frustrations of being "swindled" by European hotels, employing such dishonest tactics.

MRS. ROBERT GALEIN
Cranston, R.I.

To the Editor:
I had an experience which tops any of the examples given in your article on telephone overcharges. Three weeks ago I made a call from Hamburg (Hotel Atlantic) to Rochester, N.Y. The call lasted seven minutes, was made on a Sunday afternoon and should have cost under \$20. The hotel charged me \$110. I certainly hope Ma Bell is able to exert some action to prevent this gouging. On this basis, one can hardly afford to make a phone call from abroad to his wife and children.

DAN CALABRESE
Rochester, N.Y.

NOISY TOTS ALOFT

To the Editor:
I wish to register a complaint about noisy, screaming babies and young children who disturb passengers on flights. During the past summer, I spent over three months in Europe and Africa and, on several occasions, was obliged to take lengthy flights of eight to ten hours. How very irritating it was to try to rest on such flights when a screaming child was allowed to make noise throughout a flight.

Certainly, young mothers and their children have rights but other passengers have rights as well, and I had the idea, from hearing screaming, whimpering children this past summer, that some mothers are rather proud to show off their child's lung power. I was impressed that the stewards and stewardesses went out of their way,

in every instance, to give special attention to these mothers and children—sometimes, almost to the point of neglecting other passengers. But, still, several mothers seemed oblivious to the fact that their children were disturbing dozens of other people in all areas of the plane.

I do not know what solution can be offered for this problem other than that mothers and fathers should be reminded of the rights of other passengers. I wonder if airlines could not be enticed to consider building, in future planes, special soundproof rooms or areas just for screaming children?

RALPH HARDEE RIVES
Greenville, N.C.

THEATER TOURS

To the Editor:

We are a bit surprised that Paul Grimes in his article, "Weekend Packages: Manhattan for Sophisticates" (Travel Section, Sept. 12), overlooked a mention of New York "Theaters." It is the only travel organization in New York operating its own theater ticket brokerage, the National Theatre Ticket Service. Our address is 201 West 52d Street, New York 10019 (212-581-1490).

CHARLES BLOOMFIELD
New York

MADEIRA

To the Editor:
Marvine Howe's "What's Doing in Lisbon" (Travel Section, Nov. 7) advised: "The Portuguese Airline, TAP, has a round-trip excursion fare from Lisbon to the island of Madeira for \$98."

That fare is mostly for local people, since American visitors would be far better off buying their Lisbon-Funchal tickets before leaving the United States, the reason being that almost all the trans-Atlantic air fares (individual, excursion, and group) give the 1,200-mile round-trip flight—Lisbon-Madeira-Lisbon—for only \$7-\$14 more round trip than the regular fares to Lisbon. For example, the 14-21 day individual excursion fare New York-Lisbon is \$541, with Madeira added it is only \$555. On the one-week Group Inclusive Tours over the winter, the round-trip air fare New York-Lisbon is \$362; with Funchal, it is \$368. Also the \$98 local excursion fare requires minimal stay in Madeira of three days, while all other fares have no minimal or maximal requirements.

BERN MARCOWITZ
New York

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Travel Letters

From Page 29
... (or he) will prob-
... command of Eng-
... operator at

MARK H. SAUER

... abusive surcharges on
... my husband and
... from a week's trip
... where we stayed at the
... It was necessary for me
... brief phone calls to Rhode
... inquire about my father's
... hotel operator informed me
... not use my Bell Telephone
... but that I would have to
... the number. When we went
... hotel bill, the charge for
... calls was \$180. I only hope
... article will save many tour-
... the frustrations of being
... by European hotels' em-
... dishonest tactics.

Mrs. ROBERT GALKIN

... an experience which tops any
... examples given in your article
... home overcharges. Three weeks
... a call from Hamburg (Hotel
...) to Rochester, N.Y. The call
... seven minutes, was made on
... afternoon, and should have
... \$20. The hotel charged me
... certainly hope Ma Bell is able
... some action to prevent this.
... On this basis, one can hardly
... to make a phone call from
... to his wife and children.

DAN CALABRESE

NEW YORK

NOISE TOTS ALOFT

Editor:
I wish to register a complaint about
... screaming babies and young
... who disturb passengers on
... During the past summer, I
... over three months in Europe and
... and, on several occasions, was
... to take lengthy flights of eight
... hours. Now very irritating is
... to try to rest on such flights when
... sending child who is allowed to make
... throughout a flight.
... stately, young mothers and their
... have rights but other passen-
... have rights as well, and I had
... idea, from hearing screaming
... sleeping children that past summer
... some mothers are rather proud
... how off their child's wing power
... to impress that the new birds and
... cardasses went out of their way

NEW YORK

in every instance, to pro-
... sometimes, almost to
... selecting other passen-
... several mothers insist
... the fact that their chil-
... turning dozens of other
... areas of the plane.
I do not know what
... be offered for this prob-
... reminded of the rights
... gers. I wonder if it
... be enticed to consid-
... ture planes, special
... or areas just for

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TO THE EDITOR:
We are a bit sur-
... Grimes in his article,
... ages: Manhattan for
... (Travel Section, Sept. 14,
... a mention of New York
... It is the only travel
... New York operating as
... ticket brokerage, the
... Ticker Service, One
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NEW YORK

MADRID

To the Editor:
Marvin Howe's "Li-
... Lisbon" (Travel Sec-
... 15) is a round-trip
... Lisbon to the island
... \$68.

NEW YORK

GYPT

That fare is mostly for
... since American visitors
... better off buying their
... tickets before leaving
... States, the reason being
... all the trans-Atlantic
... al, excursion, and pri-
... 1,200-mile round-trip
... Madeira-Lisbon-for a
... round-trip than the
... Lisbon. For example, the
... individual excursion to
... Lisbon is \$541, with
... only \$335. On the
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... minimal stay in Ma-
... days, while all other
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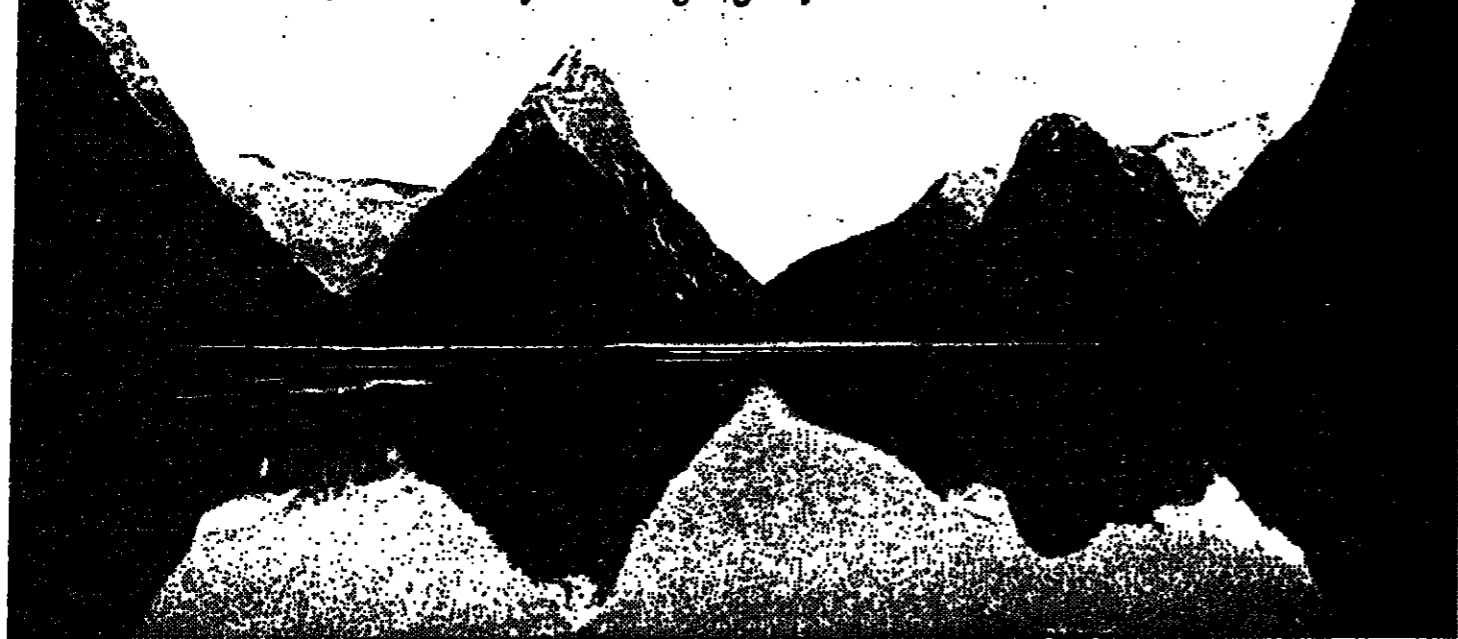
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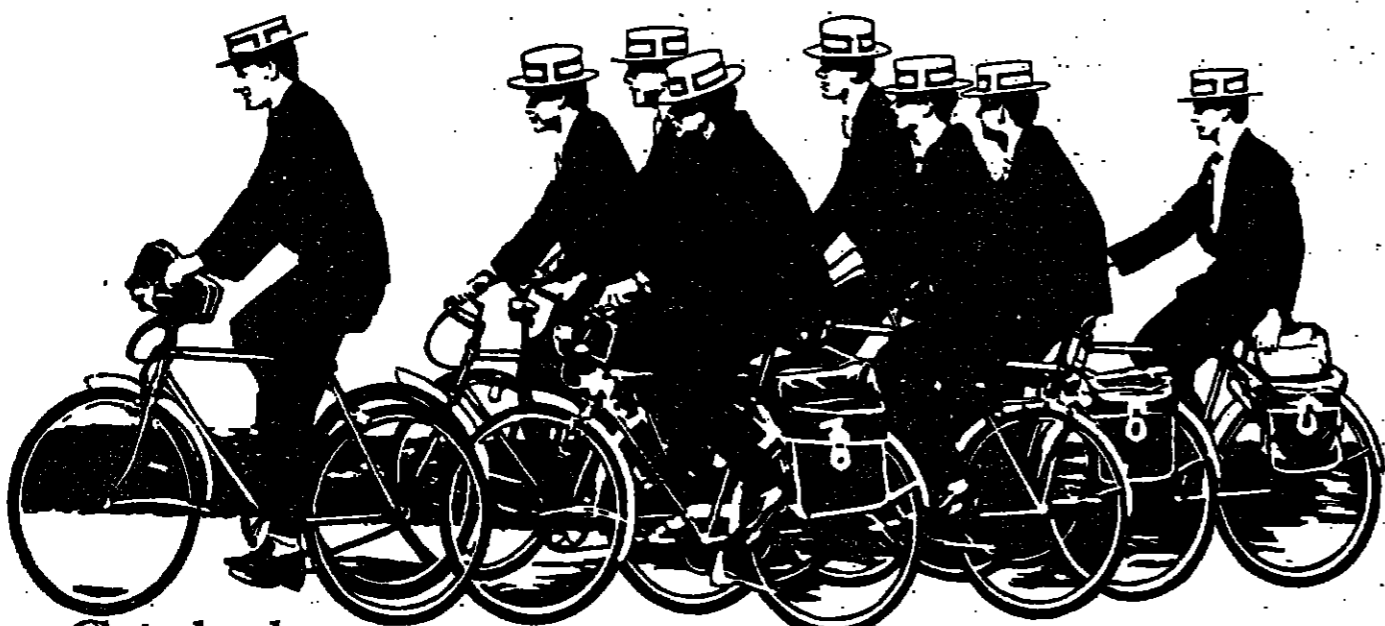
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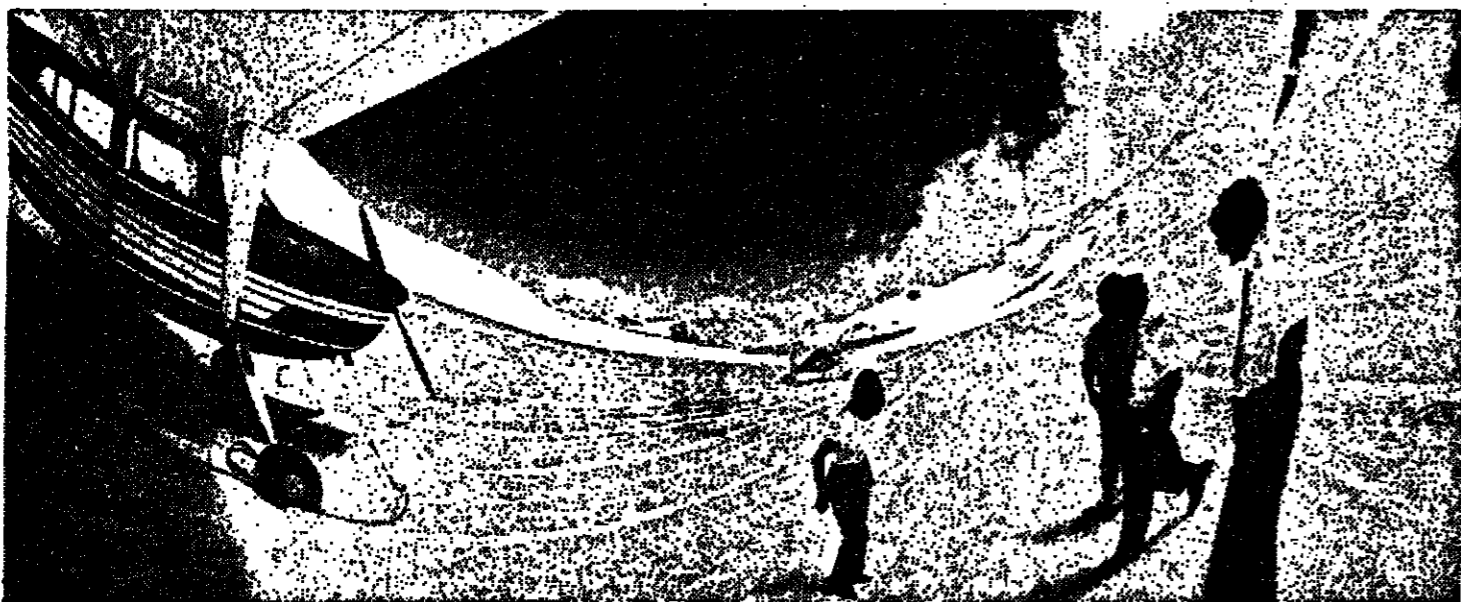
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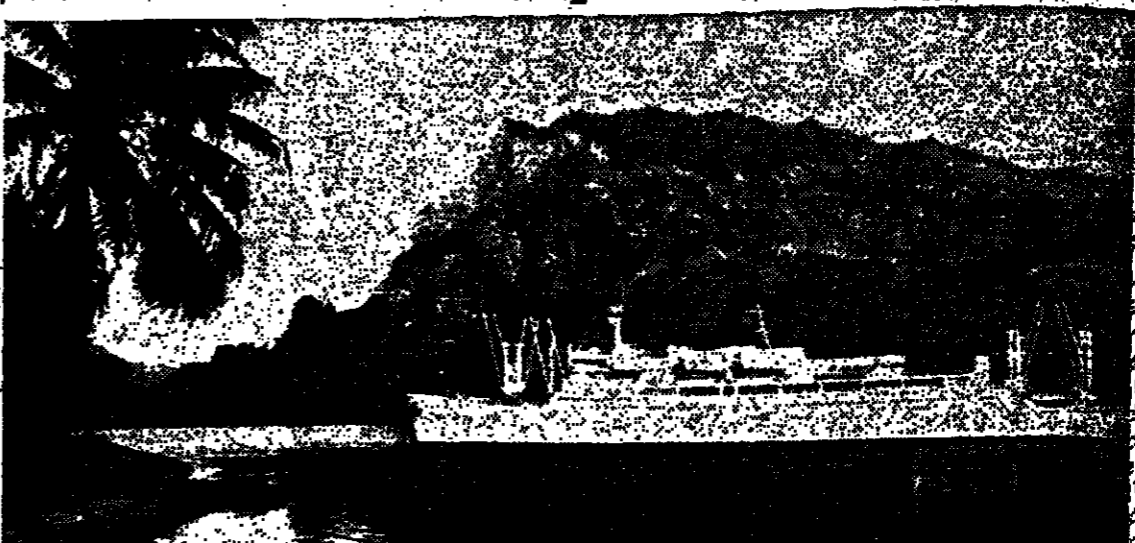
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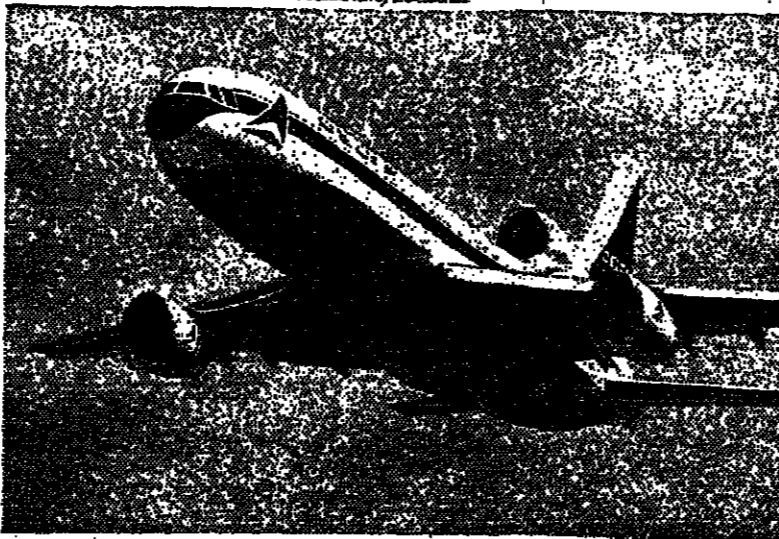


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9:15a K	11:48a NS	—	—
9:15a N	—	—	11:57a NS
9:30a N	—	12:04p NS	—
10:00a K	—	—	12:44p NS
10:00a K THStar	—	12:48p NS	—
1:00p K THStar	—	3:48p NS	—
1:15p K	—	—	3:59p NS
4:30p L	—	—	7:20p NS
5:30p K THStar	—	8:18p NS	—
5:45p K	—	—	8:29p NS
6:20p L	8:54p NS	—	—
9:00p K NC	11:29p NS	—	—
9:05p N THStar NC	—	11:39p NS	—
9:05p L NC	—	11:40p NS	—
9:05p K THStar NC	—	11:42p NS	—
9:10p K NC	—	—	11:46p NS

NS: Nonstop. OS: One-stop. K: Kennedy, N: Newark. L: LaGuardia. E: Tampa/St. Pete—Day Tourist and Night First Class 397, Night Tourist 378. Miami/Ft. Lauderdale—Day Tourist and Night First Class 405, Night Tourist 384. Fares, service and tour rates subject to change without notice. Rates are per person, double occupancy.

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Oil Price Rise...

Saudi Arabia Holds the Key In OPEC Move

By CHARLES T. MAXWELL

The possibility of a sharp rise—10 to 15 percent—is the consensus expectation in industrial and financial circles of the price of oil produced by the Organization of Petroleum Exporting Countries starting Jan. 1 is being viewed with alarm by government officials, businessmen and economists around the world.

Growth in the developed industrial economies has already been curtailed by the direct and indirect effects of a quadrupling in OPEC oil prices since 1973. The less developed countries are in an even worse position. Few of them have shown economic gains over recent years and the group as a whole is laboring under a mountain of increasing debt—\$135 billion at the end of 1975.

With these developments, not all attributable to rising oil prices but certainly assisted by them, have come a rising incidence of corporate and municipal bankruptcies in the industrial-

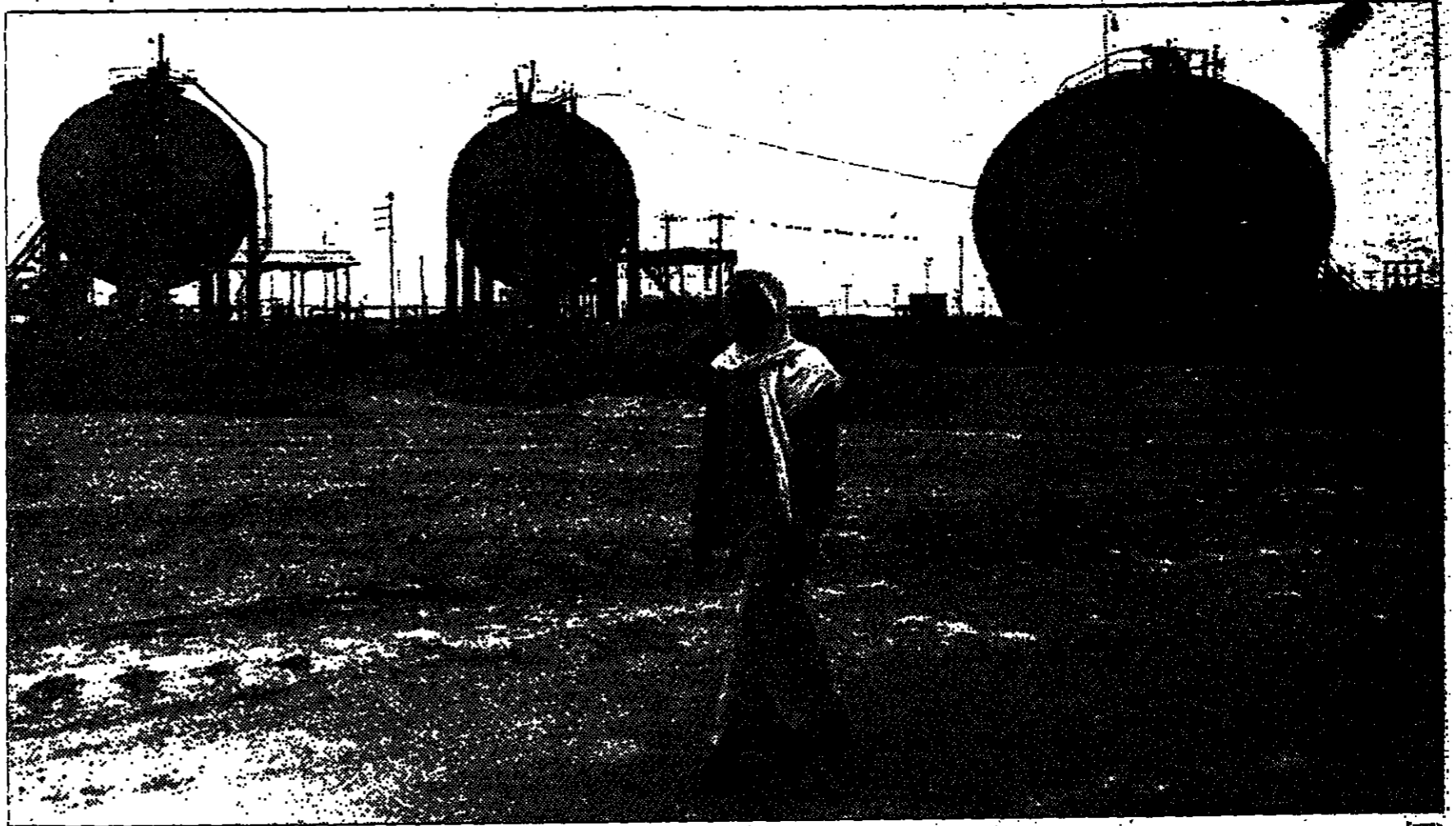
Charles T. Maxwell is senior energy analyst and a director of Cyrus J. Lawrence Inc., stockbrokers.

ized countries, falling commodity prices for the products of many L.D.C.'s, highly volatile bond and stock markets and wide swings in interest rates, currency values and rates of inflation in various countries. Further, there have been increasing indications over the last few months that the momentum of world economic recovery may be slowing.

Into this delicate situation a new unknown is to be injected when the 13 member nations of OPEC meet Dec. 15 (if all goes as scheduled) in Doha, capital of the small Persian Gulf oil producing state of Qatar. There, a decision is to be taken on price increases by countries which together provide some two-thirds of the non-Communist world's oil supplies.

It will have been 15 months since the last general price increase by OPEC. Given that inflation has continued worldwide, albeit at lessening rates, there is no doubt that the price of oil has slipped back relative to the cost of all other goods and services since the October 1975 increase. Therefore, some price rise is likely. The critical question is size. If it is more than 15 percent, many private and government experts believe that current trends of world economic recovery could be aborted. Even if the more commonly predicted 10 to 15 percent increase were put into effect, the results could be "serious on the recovery of business activity in other countries, as well as our own," as Arthur F. Burns, chairman of the Federal Reserve Board stated in recent testimony before

Continued on Page 6



...And Still U.S. Energy Alternatives Are Weak

By EDWARD COWAN

WASHINGTON—In 1973, when the oil embargo made Washington Scottish talking about "energy independence" oil accounted for 46.8 percent of energy consumed in the United States. Three years later the ratio is virtually unchanged—it was 46.7 percent for the first eight months of 1976, according to the Federal Energy Administration.

In the constancy of this ratio lies a story of frustration in this country's effort to find substitutes for oil. The frustration has had several sources: the country's indifference to foreign oil dependency, unrequited technological op-

timism, legislative politics and the long, slow rhythms of industrial change.

Coal production is rising, but slowly. Nuclear power accounts for a growing slice of the energy pie, but utility expansion plans have been slashed and controversy about nuclear power rages on. Shale oil projects on Federal lands have been suspended.

Coal up, nuclear up—but natural gas production is down, and oil continues to account for nearly half the energy consumed by the most voracious and wasteful energy-using country in the world.

Sunshine can be harnessed easily to heat houses and water. The economics are almost but not quite attractive. Solar electric power remains much too costly. Heat from the earth's interior

is an idea whose practical significance, if any, can't be assayed for years. Energy from the sea, effectively as limitless as sunshine, is promising but distant.

In sum, when the ministers of the Organization of Petroleum Exporting Countries assemble in the sheikdom of Qatar this month to talk about raising the price of crude oil again, the United States will be no less vulnerable than it was three years ago. It will be more vulnerable, actually, because imports now account for almost 42 percent of United States oil consumption as against 36 percent in 1973.

It could be argued that it is misleading to appraise the country's progress toward energy independence by a three-year comparison of oil's share of the energy pie. After all, energy trends

are long-term. Changing their direction involves major investments in energy-producing and energy-using capital goods, undertakings that need years to propose, design and execute.

That is true, but it misses some essential facts about what has been happening—and not happening—in the United States since the Arab oil embargo ended in April 1974 and the sense of crisis lifted.

If Congress had been asked by President Ford to enact a single bill that would demonstrably have started the country on the way to self-sufficiency, the lawmakers probably (after a marathon debate and monumental House-Senate conference) would have passed it.

But the choice never was embodied

in a single bill. It could not have been, because of the multifaceted nature of the energy problem.

Instead, there were separate bills: to ease regulation of natural gas prices, to let private companies get into the enrichment of uranium, to give Federal financial support to synthetic fuels, to modify the Clean Air Act. All of these bills died in the 94th Congress for various reasons. But the common thread is simply that Congress, like the American people, doesn't regard the importing of oil as an immediate threat to the country's vital interests.

No shortage of energy exists. No discomfort is caused by a lack of energy. Congress consciously rejected discomfort when it decided in 1975 against limiting the volume of oil imports and

establishing an elaborate system of

terial supply allocation and rationing. Moreover, the Administration has said that the likelihood of another embargo has been diminished by developments in the Middle East, including the diplomacy of Secretary of State Henry A. Kissinger. In addition, Congress has authorized a strategic reserve of oil. Officials say this is the cheapest way to protect the country against another embargo, at least for a while.

That leaves "only" the question of vulnerability to another OPEC price increase. Buffer stocks of oil don't help. Only diminished dependence on oil can give the country some insulation from that shock.

Continued on Page 3

Keeping Score in Adland

By PHILIP H. DOUGHERTY

The ad agency executive who thinks he's left his report card days back on the campus had better think again. Some of the largest advertisers in the nation are making Miss Grundy look like sweetness and light. Now Elsie the Cow is in on the act.

Surprisingly, most agency people not only don't mind the scrutiny, but posi-

tively encourage the practice. Unless it's a matter of being judged on their ability to attain market-share goals. "That's no fair," they say, because so many factors besides advertising can affect the success of a product. But that's just what Borden Inc. has started to do—and Elsie's newfound militance is bringing forth some squeals of protest from the marketplace.

"We are oriented toward a return on investment," intoned Eugene J. Sullivan, Borden's president. "We feel we should make people accountable."

Each of the six Borden agencies is evaluated every six months. If an agency doesn't reach its goal in a year's

time "we have the right to move the brand," says Borden. If an agency ranks sixth in performance among the Borden crew for two years in a row, it's out.

That sounds like the ultimate evaluation and, according to the Association of National Advertisers, no other companies have gone quite that far. They go pretty far, though, some of them.

Ralston-Purina, for example, has a very formal system under which every department of each of its agencies is rated by a different person. You would suppose that such a practice would raise the hackles of Jerry Della Femina, the sometimes combative president of Della Femina, Travisano & Partners, a Ralston agency.

But no, he says, "It beats having four guys meeting in the office and

saying 'Let's talk about the agency.' That turns out to be a gripe session and it happens a lot."

Similarly, Patrick J. McGrath, president of Case & McGrath, whose clients Nestlé and the Haynes Corporation both have formal procedures, says, "The more precise, the better it is and it's valuable if intelligent people are doing it."

Not that there aren't misgivings. Norman B. Norman, president of Norman, Craig & Kummel International says he has "found over a long period of time that such evaluations are subject to personal feeling frequently generated at a very low level. And unless a client has great skill it can destroy a partnership."

(Well... There are those agency executives who would contend, but not for attribution, that it never was a partnership. It is either an adversary relationship or a client-supplier one, they say.)

A good number of clients review their agencies once a year. Tom Dillon, president of BBDO International, maintains that this is not enough. "You can get in a lot of trouble in 90 days," he observed. For that reason, each member of the agency's executive committee tackles a "high client" every three months and over lunch goes over a check list of probable areas of difficulty.

Modern marketing and its brand manager system now involve so many people that it is easy for top managements on both the client and agency sides to get out of touch and not see the little fires that are starting, the small irritations that frequently grow.

Interestingly enough Procter & Gamble, perhaps the country's most respected marketing company and its largest national advertiser, says it "has no periodic formal evaluation." Instead, it said, it "looks at the long-term success of the agency in creating advertising that helps the brand achieve its objectives."

Lever Brothers, on the other hand, may have been the first to establish a formal system. Robert M. Prentice, now a consultant in Cos. Cob. Conn., was deeply involved in it on the Lever side from the time it started in 1957. He has "serious misgivings" about the score card rating scale—which he calls fine for the quantitative but poor on the qualitative.

Mr. Prentice says he's "all for making agencies accountable, but it should be a two-way street. The agency should also be looking for problem areas."

Scorecard? A booklet published by the Association of National Advertisers on agency evaluation includes the one used by Ralston. In one section it asks the product group director to evaluate the account supervisor at the agency in 12 "maturity and professionalism,"

The Sump Pump Nobody Knows

W. W. Grainger Makes A Virtue Of Anonymity

By RICHARD T. GRIFFIN

CHICAGO—Bliss in the executive suite is never having a major strike against the company. And making a profit, year after year, in good times and bad, selling a competitor's products to your own customers. And being loved by the securities analysts who follow the stock of the company you founded.

That's W. W. Grainger Inc., listed on the New York Stock Exchange, sporting upwards of \$300 million in annual sales—and generally unknown to the general public. Its name appears on none of the products it makes or sells, and it refuses to sell to just anybody.

Grainger is a master distributor of motors and other electrical products. Its most important customers are other distributors. It is the only national distributor of electric motors and accessories in the United States and the big-

Richard T. Griffin is a business and financial writer based in Chicago.

gest seller of replacement motors. William Blair & Company, a Chicago securities firm, calls it one of the companies in industrial distribution with a strong position in every major city in the country.

Grainger is both a competitor and a customer of the General Electric Company and the Westinghouse Electric Company, the giants of the electrical equipment field. As a customer, Grainger buys what they make. As a competitor, it sells G.E. and Westinghouse products in competition with manufacturers' own captive distribution subsidiaries.

It also sells electrical products and by dozens of other manufacturers in a relatively small way, through Doerr subsidiaries. Grainger also competes with the giants as a manufacturer of electrical equipment, including motors, sump pumps, alternators, compressors and power plants.

But nothing carries the Grainger name except the sign in front of its rate headquarters in the Chicago suburb of Niles. Instead, Grainger's products are sold under the trademarks of Doerr, Dayton, Speedaire and West and no change in the name policy in sight.

"The consumer shouldn't know the Grainger name," said David W. Grainger, the ruggedly handsome, red-haired chairman and president of the company. "We're a distributor. When a consumer wants a motor or a

Continued on Page 3



Malcolm McTelli

Continued on Page 4

INSID

Dressing Up to the Executive Suite

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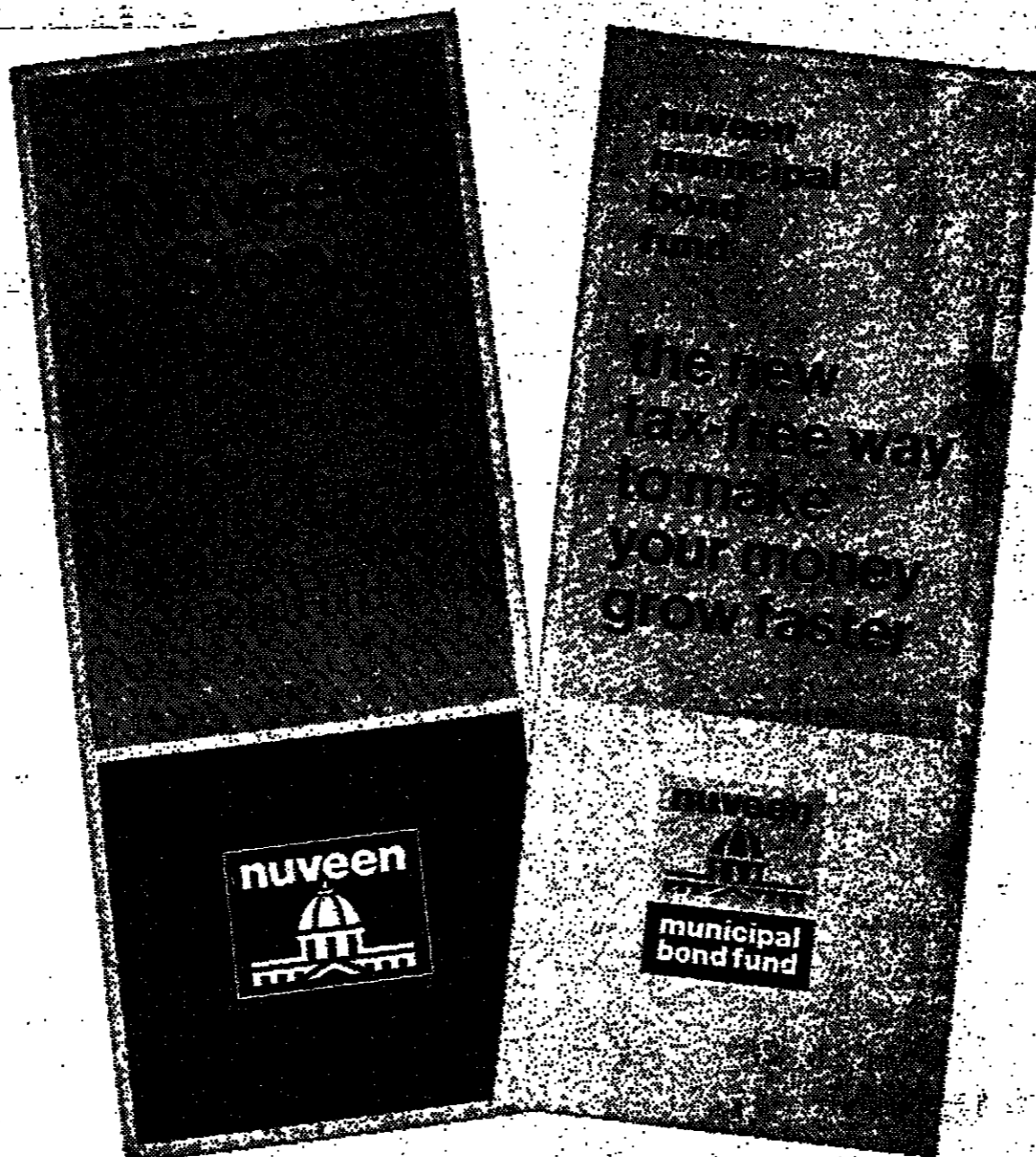
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a proportionate share in more issues than all but the most affluent investors can afford to buy. With the added plus that all issues have been screened with the utmost care.



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July 1976

Principal

Dressing Up to the Executive Suite

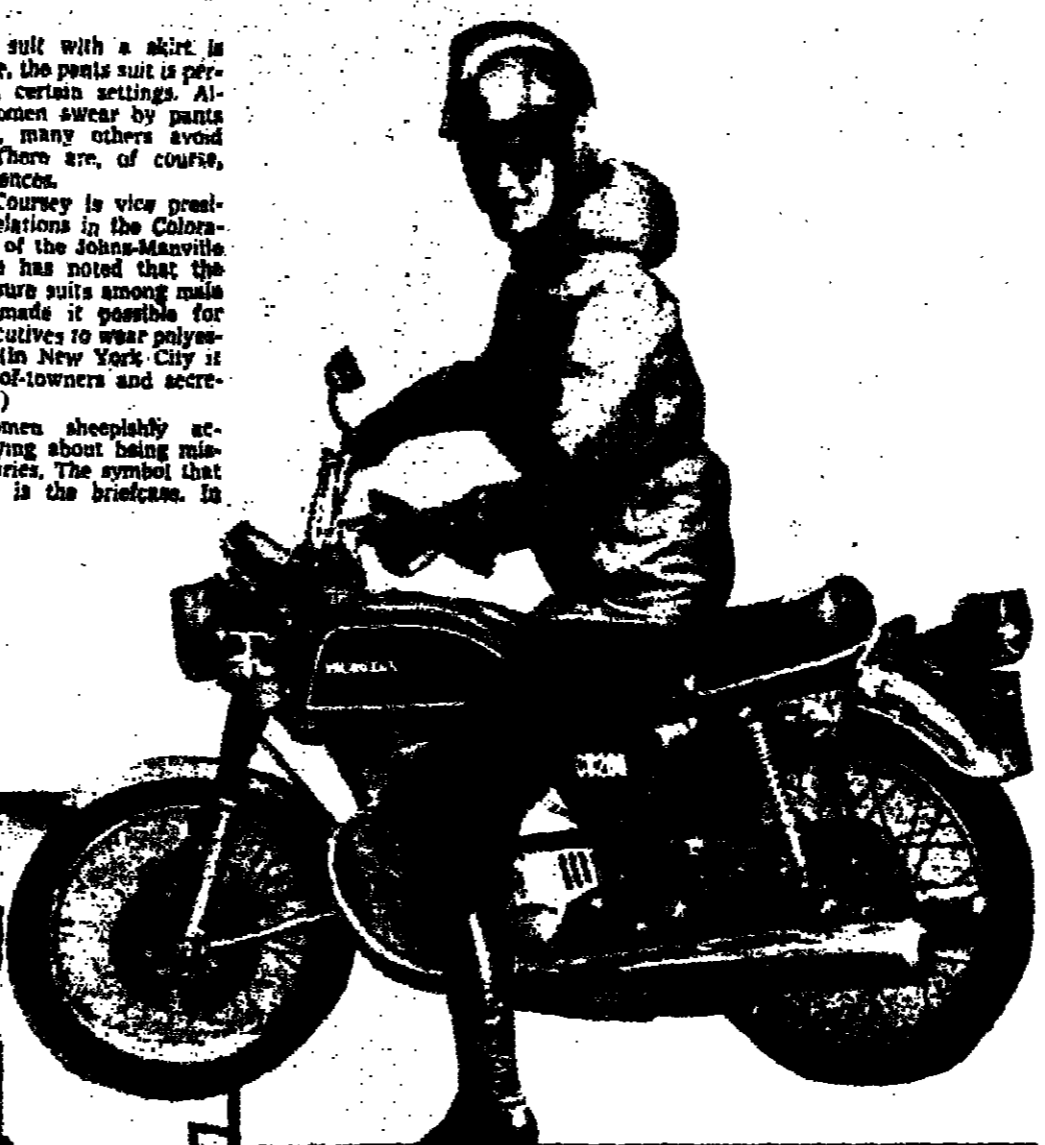
What to Wear Suitable Business Issue

MARILYN M. MACHLOWITZ

As a Harvard M.B.A. in City-World Corporation Group who and wears three-piece suits of men do. But the banker described happens to be Sarah. As one knowledgeable observer noted, "All the women on set wear three-piece suits."

Although the suit with a skirt is widely acceptable, the pants suit is permissible only in certain settings. Although some women wear by pants suits for travel, many others avoid them entirely. There are, of course, geographic differences.

Executive women sheepishly acknowledge worrying about being mistaken for secretaries. The symbol that sets them apart is the briefcase. In



The New York Times/Dan Heiney, Charles, William E. Stern, Chester Howard Jr.

Dorothy Crouch, top, vice president of Warner Books. Katherine Novak, left, fuel analyst at Exxon. Christine Beshar, partner at Cravath, Swaine & Moore.



6 and styles have skirted the issue, dress is still a dilemma. series of interviews with business professional women at, near and to reach the top disclosed men's liberation has not meant g about fashion. On the conat they were does make a e to them and their careers. ting male dress makes it easier n" and to avoid unwanted atand comments from men. As women said, "I'd rather they than looked."

"Power! How to Get It. How to Use It" (Random House), Michael Korda asserts: "Women executives nearly always carry briefcases. . . . Having only recently emerged as a power group, they feel the need to carry an unmistakable masculine symbol of authority. A woman with a briefcase is automatically accorded executive power status."

Wells Lawrence, chairman of certifying agency of Wells, Rich, agrees. To her, the biggest mistake made by business is failing to appreciate "the a first impression."

Traveling light is difficult for anyone who doesn't want to be seen in the same suit day after day or in the evening. Selecting clothes for after hours or off-site business events can be tricky. Dorothy Crouch, vice president and general manager of Warner Books Inc., remembers being "terrified" before finding a one-piece bathing suit that wasn't "the least bit daring" for her first semitropical sales conference.

n the power of first impressions e first opinions wrote Zick a Harvard psychologist, "It is wise for a person who wishes te a particular impression to himself in that way from the

Miss Thomas seemed relieved that out-of-town conferences so far have not been scheduled when the weather was warm enough to warrant wearing bathing suits. Despite her usual decisiveness, she conceded agonizing over what to wear for fishing and golf. After considering shorts and culottes, she finally settled on slacks. As the only woman present, she was enviously aware that the men "had this thing down pat." Their "uniform" consisted of madras sport jackets and alligator shirts, she said.

you don't have the appearance otential manager," warns "The ous Woman's Guide to a Successful Career," published by AMA-"It may never occur to anyone hat you are not." Its authors, ret V. Higginson and Thomas L. call a woman's wardrobe an "in-ent in the future."

"Coming in in a T-shirt and jeans will not make you an officer," she declared. Conforming to conventional dress, she said, is "a small concession." Then there are trade-offs. Conventional clothes can make unconventional behavior more acceptable. By maintaining a feminine appearance, says Judith Rodin, an associate professor of psychology at Yale, one may be free from

earnings increase, so do shopping ns. Emily Cho, a Manhattan-based consultant, owes much of her less to the fact that working en "have no time to shop." Patrishirk, director of community develop-ent for Citibank's urban services, commented that the pre-erance of men in business has le suits the uniform of business. n "the office temperature is geared men in suits," said Miss Thomas, o wears suits all winter.

When personal and professional styles conflict, said Yale's Dr. Schein, "you do end up with a lot of clothes that you won't wear in the evening." Miss Crouch of Warner Books favors "flowing chiffon" at night but chooses Tapemeasure pants suits for commuting by motorcycle.

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having to act in a traditionally docile way.
"It's also a U. and business strategy. If male associates are unaccustomed to female colleagues, confronting them with disconcerting clothes is asking them to cope with too much," according to Miss Thomas of the Chase bank.
Color is a consideration as well. Miss Thomas noted that neutral tones are less memorable than brighter shades. Thus, she explained, a woman could get away with wearing a gray outfit more often than the same outfit in purple. Mrs. Beshar, the lawyer, distinguished between occasions when a professional woman should blend in with the surroundings and when she should stand out. So she advocates subdued attire for the courtroom and brighter hues for a speaking engagement.
Do women dress differently as their status shifts? Dr. Schein started out in strictly tailored suits but switched to more feminine ones as she began to feel "more secure both as a professional and a woman." She said: "I'd proven to myself that I really was good, so I could relax. But until then, I wasn't taking any chances."
Several women who recently earned M.B.A. degrees said they expect to alter only one aspect of their wardrobes as their careers progress—the price tags. They'll be higher.
Marilyn M. Machlowitz is a doctoral candidate in psychology at Yale University.

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Keeping Tabs On the Agencies

Continued from page 1

"business acumen" and "consciousness of product profitability" among them. Excellent, good, average, fair or unacceptable—just circle the "X" please.

Some companies involve their agencies in evaluations. Others, according to an agency executive who asked not to be named, "show great secrecy and warn their managers not to tell agencies anything."

At Borden the agencies are very much involved, right up to their top echelons. So is the client, right up to Mr. Sullivan and Augustine R. Marusi, the chairman and chief executive.

It all started over at Esie's house with brand responsibility being consolidated in six agencies (down from 20) with billings of from \$3 million to \$18 million each. (Mr. Marusi said last week that Borden would increase its advertising and promotion budget by \$30 million next year, to \$160 million.)

Then, Mr. Sullivan said, a department was set up to measure market shares using data from Sami (Time Inc.'s Sales Area Marketing Inc.), which tracks product withdrawals from warehouses of supermarket chains; A. C. Nielsen which does in-store audits, and the United States Department of Commerce.

Mr. Sullivan says that the top agency men were called in and told, "Here is the market share. Here is the money to improve that share. We expect you to get this improvement."

Prepared for the argument that there are many factors that make for successful and unsuccessful products that cannot be controlled by the agency—quality, pricing and distribution are a few—Borden gave the agency people access to its divisional presidents and to Mr. Marusi and Mr. Sullivan.

"If you see anything going on preventing you from attaining your goal, tell us," the admen were told. "Don't tell us afterward. If we're told in advance we can do something about it."

Borden, which has gone from no formal evaluating system to the toughest on record, now considers its program as 60 percent quantified and 40 percent

subjective, according to Mr. Sullivan. "It's a pressure system," said Charles F. Metzger, director-marketing services of Borden, "but the agency guys say it has focused them on Borden business."

Serving Borden's many divisions and products are Grey Advertising; Campbell-Ewald (one of the Interpublic Group of Companies); Bozell & Jacobs; Hicks & Greist; Conaty & Lyons and Tracy-Loche—a mix of small, medium and large.

Not on the list is Wyse Advertising, so Lois Wyse, its executive vice president, was quite free to say, "I don't

'I don't think you can judge an agency the way you can judge a work of art or a book,' says Lois Wyse of Wyse Advertising.

think you can judge an agency in a prescribed manner any more than you can judge a work of art or a book. How can we ever put anything as fragile as people on paper?"

And an agency executive familiar with evaluation procedures was asked, "Do you suppose any of your clients have systems for evaluating their law or accounting firms?"

"Accountants," he responded, "deal with the past. Ad agencies deal with the future."

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Edson Gould's 1977 FORECAST

1974 SUMMARY

EDSON GOULD'S 1974 FORECAST
In February, 1974, when the Dow Jones Industrial Average was at 800 level, our regular clients received...

1975 SUMMARY

EDSON GOULD'S 1975 FORECAST
In late-September, 1975, when the Dow Jones Industrial Average was at the 800 level, our regular clients received...

1976 SUMMARY

EDSON GOULD'S 1976 FORECAST
In November, 1976, when the Dow Jones Industrial Average was at the 800 level, our regular clients received...

Can another bear market, similar to the near 500 point 1973-1974 decline, possibly begin in late-1976 or early 1977?
How much higher, if at all, might the market go? Is a major reaction now due? Should the investor cut back on stocks right now or wait for a further rise, possibly to 1100 all-time high?
Unrelated answers to these and many other thought-provoking questions are attempted in this Special Report, EDSON GOULD'S 1977 FORECAST, which carefully discusses the market's present position and near-and-longer-term outlook.

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II. This Special Report, "Edson Gould's 1977 Forecast", is available at no additional charge, together with Edson Gould's three Special Major Reports: 1) Edson Gould's 22 page "Industry and Stock Forecast", which itself is one of the most important research reports we've ever published aimed at individual stock selection; 2) Edson Gould's 15 page Special Report, "A Major Top?"; This report could prove an extremely valuable reference tool in pinpointing future major stock market tops; 3) Edson Gould's 22 page "Industry and Stock Forecast", which carefully, and in detail, analyzes the characteristics surrounding each of the 11 past bear markets since 1900, especially how each ended, and 4) our "Vital Anatomy" brochure. All of the above are available with a three month trial subscription to our regular FINDINGS & FORECASTS advisory service for \$150, or with a one year subscription for \$500 both fully tax deductible.

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- The stock market (as measured by the Dow) declined almost 50 points (49%) in 1973-1974 to its 1974 low. Is another significant decline forecast for 1977?
- If the stock market hits "bottom" in late-1974, how much higher might it still go in 1977?
- What is the one major, not yet widely discussed, unknown that might cause a further, possibly significant, decline in stock prices during 1977? (Remember, the "energy crisis" was the "unknown" at the beginning of 1973.)
- Should investors sell out current holdings immediately or aggressively start buying common stocks, adding new commitments to established holdings, or "averaging down"?
- What factors might change EDSON GOULD'S 1977 FORECAST to extremely bearish or extremely bullish?
- What is the outlook for gold and gold stocks for 1977?
- What is the 1977 outlook for the bond market and interest rates?
- Where does EDSON GOULD think the Dow will be by the end of 1977?
- When might the next major bull market begin, how high might it go and by when?

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Tobacco Is a Dirty Weed—They Loved It

By JAMES C. CONDON

people want to smoke, it's their loss," says Jacquelyn Rogers, 42, and founder of SmokEnders. "But if they want to quit," she says, "then it's our business."

She has been for eight years, during which time more than 100,000 people registered for the company's nine-week seminar. According to Jerome H. Hirsch, a psychopharmacologist at the Ohio Presbyterian Medical Center, studies of 500 of SmokEnders' 1974 graduates, finding that as of four years later, 57 percent were still not smoking. Allowing for attrition during the course itself, that translated to a success rate of more than 70 percent.

Other entry in the increasingly led smoking-cessation-for-a-profit category can match that record, which ought to make Mrs. Rogers feel she has come to make SmokEnders an international operation, move the weight-control field and persuade beyond that.

"I had any sense, I'd be scared," the 50-year-old president of her firm's growth. But she keeps files on the smoking, gambling and drug habits—the principles of computer behavior," Mrs. Rogers says "are very much the same"—because she feels that one day there will be a market of "Enders."

SmokEnders had its beginnings in Mrs. Rogers' 22 years as a very "active" family, a family council that she should take a year's leave of absence from her household responsibilities to come up with a way to stop smoking and for Mrs. Rogers made it, and then hit the idea of the SmokEnders business while the family celebrated her 40th birthday. When she

asked her husband Jon, a dentist, about the program's potential, he replied, "I was wondering how long it would take you to ask. How much will it cost me?"

The Rogers founded SmokEnders a year later, in 1969, operating the only chapter in a hotel room near their Easton, Pa., home. That year, 303 smokers signed up for the quitting lessons, which cost \$5 each (it was pay-as-you-go then). In the company's first profitable year, 1974, there were 13 chapters, located mostly in the Northeast. More than 13,000 people registered and revenues reached \$1.2 million.

There are now 30 SmokEnders chapters, eight more than last year, and although New England is still a major market, it is available all over the country—most recently in the Chicago area. SmokEnders will register 60,000 quitters this year, which means the oldest and largest quitting organization will take in \$6 million in revenues, up from \$4.1 million in 1975.

The company refuses to disclose earnings figures, saying only that it hopes eventually to show an after-tax profit margin of 8 to 10 percent. That might seem a reasonable goal. The company pays its moderators \$150 to \$300 to lead a course for which an average of 35 students put up \$170 each. That would leave at least \$5,650 per course to cover the other major expense items—classroom rent, advertising and other salaries.

That's no challenge to the \$4.5 billion that R. J. Reynolds Industries Inc., the tobacco industry leader, had in sales last year, but then SmokEnders' big worry has been keeping up with demand.

Only a SmokEnders graduate may open a branch—either as a salaried employee or in a joint venture arrangement with SmokEnders holding an 80

percent interest. The "moderators," who teach the classes and even the "registrars," responsible for keeping the records, must also be SmokEnders graduates.

The company tries to be tight-lipped about its method. Indeed, everyone in the program signs a statement saying he or she will refrain from talking about the course and will not teach the SmokEnders course without the company's permission.

Basically, participants in the SmokEnders course spend five weeks preparing to quit—by smoking as much as they wish. The prospective quitters are urged to analyze their trigger situations—events that set off the desire to smoke. Then there is "cut-off day," when zero-smoking is instituted, followed up by four sessions in which the novice quitters are briefed on ways to keep their weight under control (compulsive eating is a common side-effect of quitting). Lectures also stress the physical effects of nicotine withdrawal. "It's the kind of stuff I should have learned a long time ago on my own," said one recent graduate.

SmokEnders, naturally, isn't the only way to quit. Most people do it, or try to do it, on their own. Or they try the methods offered by nonprofit organizations such as the American Cancer Society, the Lung Association or the Seventh Day Adventist Church. And there are a growing number of other commercial enterprises—including Smokes No More, the Schurk Treatment, Damon Hypnosis and Fresh Start—whose methods vary as widely as their names.

As for SmokEnders, "The meetings are very structured; moderators don't have time to get up and rap," says

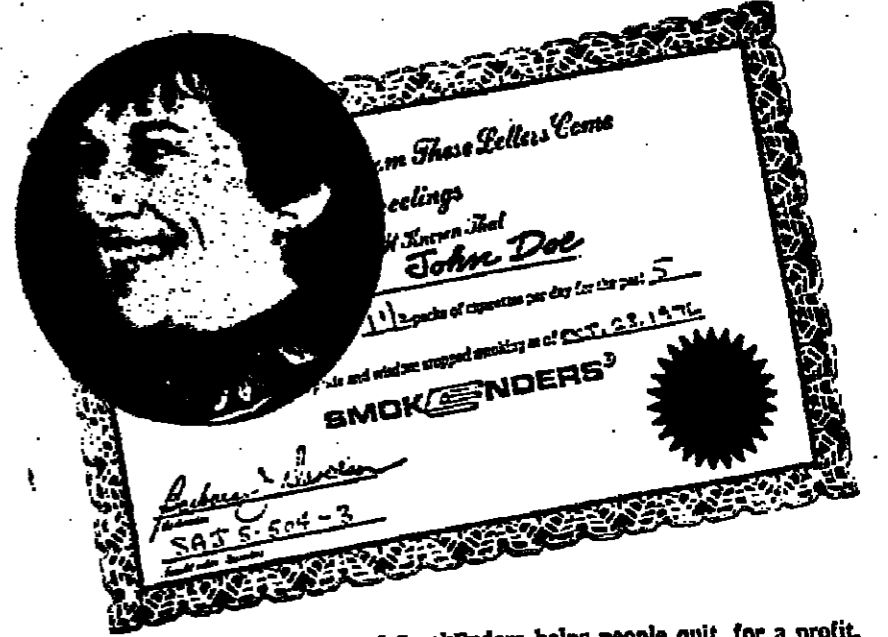
Barbara Davidson, director of training and a moderator in Manhattan. Moderators-to-be are screened by the SmokEnders staff. Those selected for the two-week training session, which includes eight hours of taped lectures and mock seminars with other trainees playing the questioners, must also pass a final exam as a kind of student teacher. The course adds up to 60 to 75 hours of study—all without pay.

After training, the moderators can expect \$150 (to start) for conducting 10 once-a-week seminars. "No one would be a moderator for the money," says Mrs. Davidson, "but, then we don't want people who are doing it for the money."

What kind of loyalty is common at SmokEnders. Satisfied graduates refer about 40 percent of the company's clients, according to SmokEnders. There also are countless volunteers, according to Mrs. Rogers, who want to help the company in their own way. David S. Hirsch, one of those volunteers, is a partner in an international investment banking firm and a 1974 SmokEnders graduate who now offers management consulting to the Rogers' company.

Weight control is an expansion area, says Mr. Hirsch, "because" watching weight is already a part of the program. SmokEnders is also completing negotiations with Federated Department Stores Inc., Carter, Hawley, Hale Stores Inc., and the Associated Dry Goods Corporation that would make possible co-sponsored SmokEnders seminars. Mr. Hirsch also sees benefits to future graduates in the form of "reduced risk" life, health and fire insurance rates. Of course, SmokEnders would share in those benefits, perhaps in terms of a sort of "finder's fee."

The company will continue to operate



Jacquelyn Rogers of SmokEnders helps people quit, for a profit.

its special corporation service program—the company provides free facilities and a ready market while SmokEnders provides reduced rates. The American Telephone and Telegraph Company, the Mobil Oil Corporation, the Chase Manhattan Bank and the Departments of State and Treasury have offered the SmokEnders course to employees.

Mrs. Rogers may not be the person who'll take the company to \$25 million in revenues. "I believe in people, so I go very far to help them and in business it's not always a good idea to let out that much line," says Mrs. Rogers. So SmokEnders, which has 45 offices, Mr. Hirsch also sees benefits to future graduates in the form of "reduced risk" life, health and fire insurance rates. Of course, SmokEnders would share in those benefits, perhaps in terms of a sort of "finder's fee."

James C. Condon graduated last week from the SmokEnders program.

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GOLF

Colegate-Dinah Shore Winners Circle championship, at Palm Springs, Calif. (Television—Channel 7, 4:30 P.M.)

HARNESS RACING

Monticello (N. Y.) Raceway, 2:30 P.M.

LACROSSE

New York L.C. vs. Brins, Boston L.C. at Hackley School field, Tarrytown, N.Y., 2 P.M.

RUGBY

Fordham vs. Hunter, at Jack Coffey Field, Third Avenue and Fordham Road, the Bronx.

SOCCER

Inter-Giuliana vs. Elizabeth, German American League semi-final playoff, at Metropolitan Oval, Maspeth, Queens, 3 P.M.

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Another Oil Price Rise Draws Nearer...

and Still

Continued from page 1

Congress. Something less than 10 percent but above 5 percent, more in line with current inflation, would be considered "manageable" by many economists.

The key to the outcome of the Doha meeting lies in the strategy and determination of one country: Saudi Arabia. Now the No. 2 oil nation in the world, producing about 8.1 million barrels a day, and No. 1 among OPEC states, Saudi Arabia is the "glue" that holds the organization together. With proven crude reserves running close to one-third of OPEC's estimated total, and controlling some two-thirds of unused export capacity in the 12-nation group, Saudi Arabia can substantially influence world availability of crude, and therefore, its price.

The United States, for many years the world's top producer, has seen output ease yearly and is now No. 3, with current output of about 8 million barrels daily. The Soviet Union eased into the No. 1 world position in 1974 during the time of the Arab embargo and now averages 10 million barrels daily. But neither has challenged the exporting capacity of the Saudis and in terms of production capability, Saudi Arabia at up to 12 million barrels daily is easily the largest potential producer in the world. Even the major North Slope, Alaska, finds will add no more than about 1.8 million barrels daily to American output.

Saudi Arabia, it is estimated, requires output of only 3.5 million barrels daily as a minimum revenue base to maintain normal administrative and development functions. The government's freedom to curtail or raise oil production—without critical effect on its economy—is in fact unique among OPEC states.

In practice, Saudi Arabia's power to loosen or tighten world oil markets is moderated by political considerations—its need to maintain friendly relations with major powers in the West, particularly the United States; to support

the Arab cause against Israel; to placate powerful neighbors; to continue its commitment to an anti-Communist political posture, and so on. Nevertheless, even when translated through traditional Saudi Arabian diplomacy and tact, the picture emerges of a nation beginning to assert itself, both in the affairs of its region and in the councils of OPEC.

Fortunately for the West, the Saudis have consistently been at odds with the price policies of the more radical OPEC countries—the "hawks." Responsibility for limiting the leap-frogging price gains of 1973-74 to the current \$11 to \$12 a barrel range is laid to the unusually determined action of the Saudis in December 1974, when OPEC was on the point of institutionalizing spot prices, then at close to \$17 a barrel.

The same primal conflicts of interest, the same issues of timing and risk, and most of the same ministers will be present at the upcoming Doha meeting. The arguments may be more sophisticated and the economic backdrop more complex, but when rhetoric has run its course, the solution will be a political one and it will necessarily represent a compromise. It is important to remember that OPEC decisions are not made by majority vote. Members must be in unanimous agreement for an issue to carry—making compromise a necessity.

The hawks are generally considered to be Algeria, Ecuador, Iran, Iraq, Libya and Venezuela. They can be expected to press hard for a minimum increase of 15 percent in oil prices as "reasonable" with some exceptions proposed for Third World countries. Their arguments are likely to run along the following lines:

The cost to OPEC members of imported goods and services, by unit, has risen 30 to 40 percent in the past two years and eleven months, while the price of OPEC oil has moved up only 10 percent.

The industrialized countries obviously can "afford" a large price rise since if they could not, they would be using less oil (OPEC production was up 6 percent in the first six months of 1976). Only sharp price increases, in fact, will provide sufficient incentive to force the West into important energy conservation programs.

Spot prices for OPEC crudes are currently 4 to 5 percent above longer-term contract prices, proving that demand can support higher prices.

In view of the continued failure of the West to accede to the demands of the less developed countries in the ongoing North-South dialogue, the pressure of sharply higher oil prices should be brought to bear on the de-

moderates" might be expected to run as follows:

The huge crude oil price increases of three years ago raised the risk of economic and political turmoil in the West to unacceptable levels, requiring moderation of current price demands to ensure continued recovery.

While the effect of inflation on OPEC imports was substantial in 1974 and 1975, it has been negligible in the current year. Indices of unit costs for imports kept by OPEC members are believed to be up between 9 and 5 percent in 1976, which would obviate the argument that the value of oil in terms of its relative purchasing power should be kept current, rising with the rise in prices of all other goods and serv-

ices. (The principal reason for the abatement of import costs derives from the substantial exchange advantage OPEC members obtained during 1975 through being paid in dollars—or dollar equivalent—or an appreciating currency in contrast to, say, the British pound, French franc or Italian lira.)

Recent rising demand for OPEC oil has been based largely on fears of a 10 to 15 percent price increase, leading to heavy stockpiling especially in Europe and Japan aimed at postponing the effects of a price increase or getting in position to make money by selling stored oil to others at a higher price after Jan. 1. But the cost of these addi-

tional supplies now runs about 6 to 7 percent above normal OPEC contract prices, owing to monthly storage charges, higher freight rates, and rising spot crude prices. If the eventual price increase in 1977 only amounts to 7 to 9 percent, the advantage of maintaining these extra large supplies in storage would be marginal. If widespread dumping then developed, spot prices could be driven down below OPEC contract levels for at least several months until current inventories were worked down.

The long-term solvency of the L.D.C.'s depends more on recovery in the West than on possible small OPEC price concessions to the L.D.C.'s. Also, there are dangers that leaks of lower-priced oil from the L.D.C.'s could eventually erode the overall OPEC price structure.

Aside from those points, there is a Saudi argument to other Arab states heard in private circles that there is no good reason to confront the incoming American president with a hefty price increase. Jimmy Carter may be in office for as long as eight years, this argument goes, and the Arabs will need his goodwill in upcoming Middle East negotiations.

Then there is an argument commonly expressed in Saudi Arabia and the other Arab Gulf states that a large price increase would play into the hands of the Shah of Iran by allowing him to raise the pace of his Moslem country's military and economic expansion. Iran has absorbed all oil revenues in its national development efforts and its 36 million population is in a process of rapid transformation—a factor now beginning to appear as a potential problem for its weaker Arab neighbors with sparse populations and large oil reserves yet to be produced.

Finally, there is a Saudi argument, not for use in OPEC but under discussion within the country that it should be clearly established in the minds of major Western statesmen that, without

In private circles, there's a Saudi argument that there's no good reason to confront the new American President with a hefty price rise.

veloped countries and some selective relief given to the L.D.C.'s.

Finally, not necessarily expressed directly, but running through the arguments as an undercurrent, would be the understanding that most OPEC members are spending all of their current oil revenues and want more—and that some Arab states believe that higher prices would nudge the American negotiating position on Israel.

In the moderate camp, meanwhile, are Abu Dhabi, Gabon, Indonesia, Kuwait, Nigeria and Qatar. Counter-arguments to the above by the Saudis, joined on various issues by individual

Miron Kolodziejczak heads new Mutual of Omaha agency in New York City



Miron Kolodziejczak

In an expansion of sales and service operations in New York City, Mutual of Omaha and its life insurance affiliate, Companion of New York have set up a new agency.

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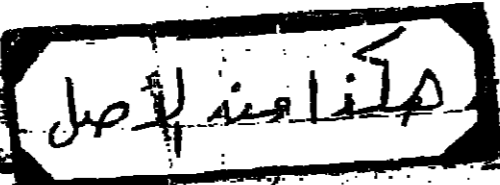
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The New York Times

First City Bancorporation of Texas proudly confirms the top of its common stock on New York Stock Exchange. Total assets for the Corporation at September 30, 1976, were \$1.5 billion. Based on deposits of \$1 billion on the same date, First City Bancorporation is the largest bank holding company in Texas and 24th largest in the United States as of year end.

Geographical Distribution: Percent of Total Assets (as of Sept. 30, 1976) (not adjusted for off-

First City Bancorporation currently comprises 24 banks located in major areas of Texas. The lead Houston's largest, First City National. Three more banks are pending. Nonbank subsidiaries include First City Advisors, First City Service, First City Life Insurance

...And Still the U.S. Alternatives Are Weak

(Continued from page 1)

Some people in Washington—such as James E. Connor, President Ford's staff secretary and former Atomic Energy Commission official—believe that by making its share of OPEC sales, it 25 percent now, the United States could help to moderate or avoid any increases and might even judge a cartel toward internal collapse. However, from the point of view of those who would escape high cartel prices, the situation is filled with contradictions. For the road to greater self-sufficiency is a high-cost one—in market prices, in government subsidies and in environmental degradation. This is one reason there has been little action.

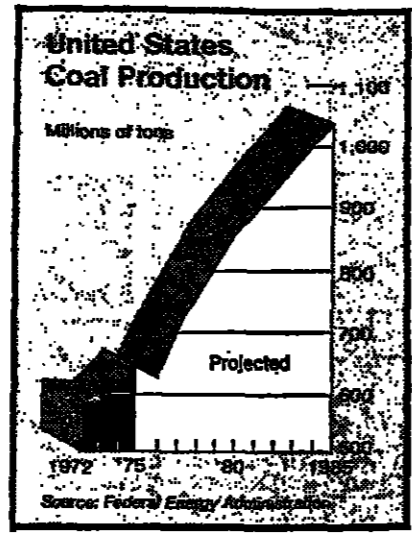
Mr. Connor's view (which is held by the Republican Administration, the energy companies and business executives generally) is that "you're not going to get really serious alternative energy developments" until Congress raises oil and natural gas prices to world levels. Democrats ask why do energy producers should be allowed to realize profits from the anti-inflationary prices of the OPEC cartel. It is the essential characteristic of Democrats is that they more naturally worry about producer profits than about import dependency.

Who are cursed—or blessed—with abnormal technological optimism, Mr. Connor says. "The further away the thing is, the harder it is to see the problems. Remember the 1940's? Electricity too cheap to meter? It was supposed to be the future of nuclear power. In fact, it turns out as a complex and difficult a thing as the most large-scale technological enterprises."

Optimism, of course, that finds oil and coal deposits and spends the capital to develop new technologies. The advocate of new technology must be a believer. Such a believer is William T. McCormick Jr., who left the Energy Research and Development Administration to become president for planning and analysis of the American Gas Association. Mr. McCormick, smoothly, Mr. McCormick—a nuclear engineer by training, a policy planner by experience—ticks off reasons for his belief "we have the technology to gener-

ate as much electricity as we want" from coal and uranium.

"Scrubbers are getting better every day," he says of the controversial chemical devices that remove sulfur fumes from coal-burning plants' stack gases. "The Clinch River demonstration breeder reactor will be built by the early 1980's," Mr. McCormick continues.



ues, "assuming no irreversible regulatory problems."

In five to 10 years, he says, the "scientific feasibility" of nuclear fusion—harnessing the heat thrown off by the fusing of hydrogen isotopes into helium atoms—will be demonstrated. The isotopes, deuterium and tritium, can be extracted from sea water at low cost and are regarded as a limitless source of energy.

The virtually limitless energy of sunshine, sea water and the natural uranium that can be burned in a breeder reactor will not be available in significant quantities—unless costs come to be regarded as acceptable—until after the turn of the century.

In the meantime, in the 1980's and 1990's, how can America displace imported oil and replace dwindling supplies of domestic oil and gas?

The Ford Administration's answer

has been coal, coal converted to gas and oil and oil extracted from the shale of deposits in Colorado, Utah and Wyoming.

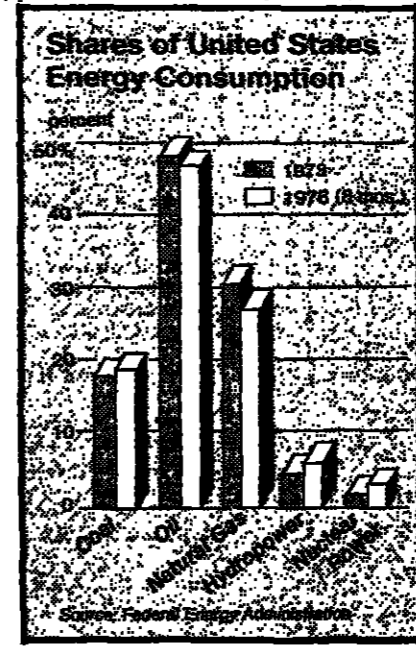
Visions of oil from shale, oil in quantities that would rival the flow from the great producing fields of East Texas and the Permian Basin, have for years danced like sooty sugarplums in the dreams of oil executives. But shale costs have persistently floated up with oil prices—always several dollars a barrel higher. In addition, there have been problems over environmental clearances and Federal land leasing.

702 million tons in 1977. By 1980, according to a study done for the F.E.A., production now planned could lift output to 863 million tons.

The analysts say coal output is "demand constrained." One reason is downward revisions of electric power lead growth. The utilities account for two-thirds of coal demand.

Other constraints reported by coal companies include the preference of the utilities for large-volume contracts, which stymies development of small mines; uncertainty about air-pollution requirements and the possibility of

President-elect Jimmy Carter has taken a more worried, less affirmative view of nuclear energy than has Mr. Ford, particularly about the danger that the use of plutonium fuel can lead to clandestine fabrication of weapons. Resistance to plutonium and the costly breeder reactor project has been spreading. A few days ago, Senator Charles



Methods of storing solar energy are not good enough to permit reliance on sunshine alone even in mild winter climates like that of New York City.

In December 1975 and September 1976 the House defeated bills to provide financial help for shale and coal-conversion demonstration projects, notably loan guarantees. Last December, rivalry between committees was blamed by disappointed shale partisans. In September, the House refused by one vote to take up the bill. The partisans said that the members didn't want to start a two-or three-day debate and risk delaying adjournment.

Those factors were in play, but they should not be confused with the more important undercurrent of resistance to Federal subsidy for big energy corporations. The optimism of Mr. McCormick that the country could build 100 major plants by 1985 that would produce five million barrels a day of synthetic fuel is regarded by some as akin to "electricity too cheap to meter."

Coal is the resource whose availability—hundreds of billions of tons in the ground—suggests it is the way to rescue the country from imported oil. Production is rising, but slowly, from 647 million tons in 1975 to a projected

burning high-sulfur coal; loss of productivity attributed to new health and safety work rules, and shortages of experienced miners.

The slowdown in electric-power lead growth also figures in deep cutbacks in planned expansion of nuclear generating capacity. In 1975 the Atomic Energy Commission predicted there would be 280,000 megawatts of generating capacity in place in 1985. (A megawatt is 1,000 kilowatts, or one million watts.) By 1974 the Project Independence report had trimmed the estimate to no more than 240,000 megawatts and possibly only 204,000.

Now, says Robert L. Hanfling of the energy agency, the range is probably 120,000 to 130,000.

Regulatory frictions have contributed to uncertainty. The courts have said the Government cannot issue interim licenses for use of mixed-oxide fuels, uranium and plutonium. Recycling of spent uranium fuel cores is up in the air and tied to the increasingly disturbing question of proliferation of nuclear weapons.

lic acceptance is growing, as evidenced by polls and the defeat of state stop-nuclear referenda.

"Solar electric is a long way off," says Robert L. Hirsch, an assistant administrator of the Energy Research and Development Administration. Despite a solar research budget that has soared from less than \$1 million to \$250 million, the cost of making electricity from photovoltaic cells or from a power tower on which a field of mirrors is focused remains out of sight.

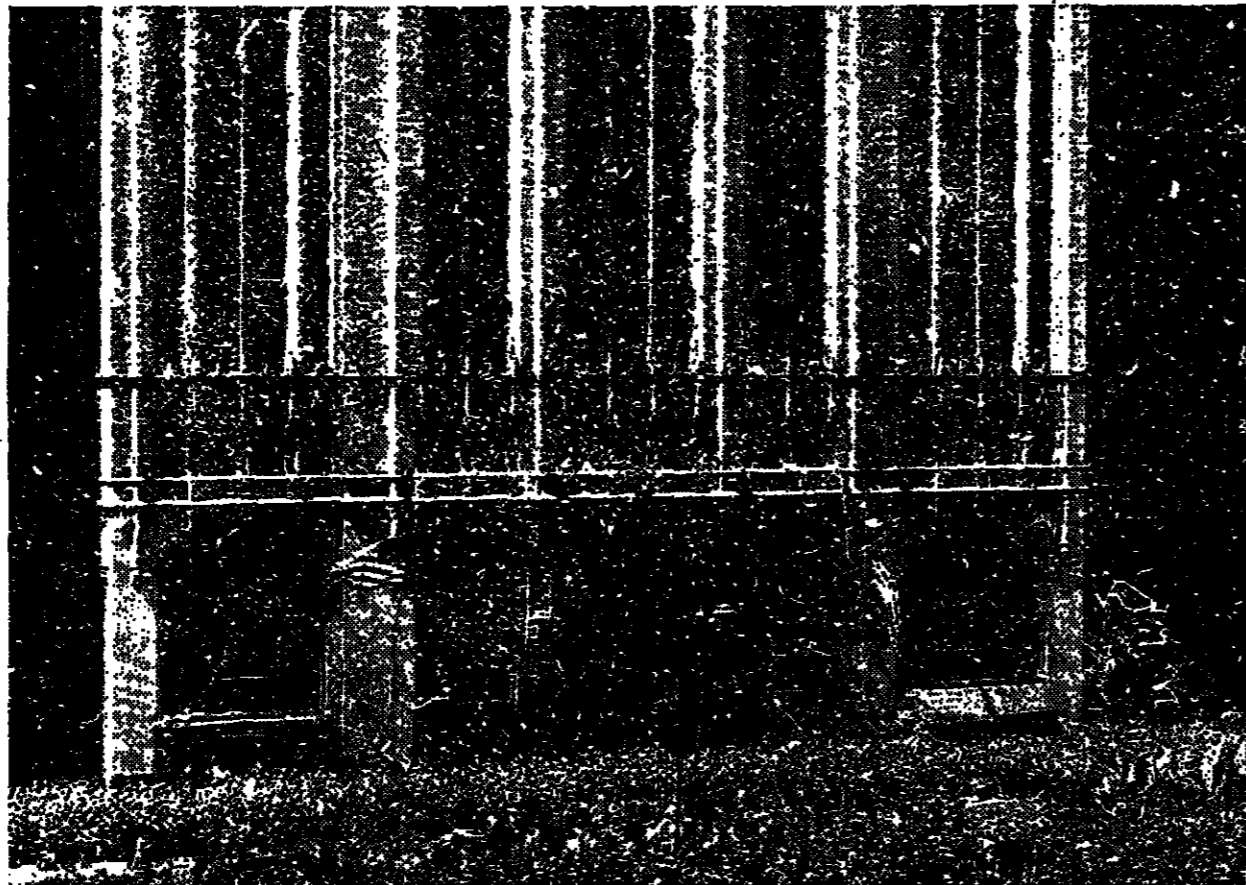
The cost of heating water and space is closer to that of traditional methods. But methods of storing solar energy are not good enough to permit reliance on sunshine alone even in relatively mild winter climates like that of New York City, let alone in Maine or Minnesota. So two types of heating are needed. At present mortgage interest rates, 8 percent and higher, whether solar energy would pay for itself is unclear.

How big a slice of the energy pie will be sunshine in 1985? "Nobody knows," says Mr. Hirsch. "If you don't know final costs until you're almost there, how do you know what volume will be?"

As for nuclear fusion, Mr. Hirsch acknowledges that its scientific feasibility has yet to be demonstrated, but his optimism is unshaken. He believes a \$228 million fusion reactor to be built at Princeton University by 1981 will show that hydrogen isotopes can be fused in a way that produces more energy than is consumed. The process requires a temperature of 50 million degrees centigrade.

"The question no longer is: Can you do it?" says Mr. Hirsch. "The question is: How big will it be? Which means: How expensive will it be?"

How expensive will it be—in money, in danger, in dirty air, in violence to people's beliefs about what government should and shouldn't do for corporations? That is, indeed, the key question in the country's quest for alternatives to oil.

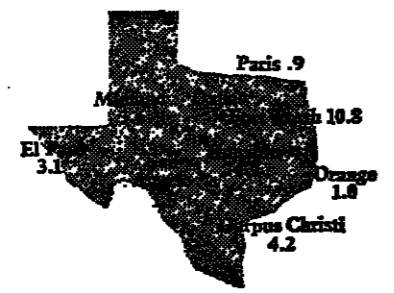


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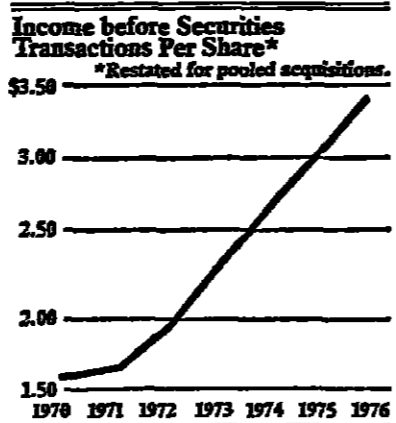
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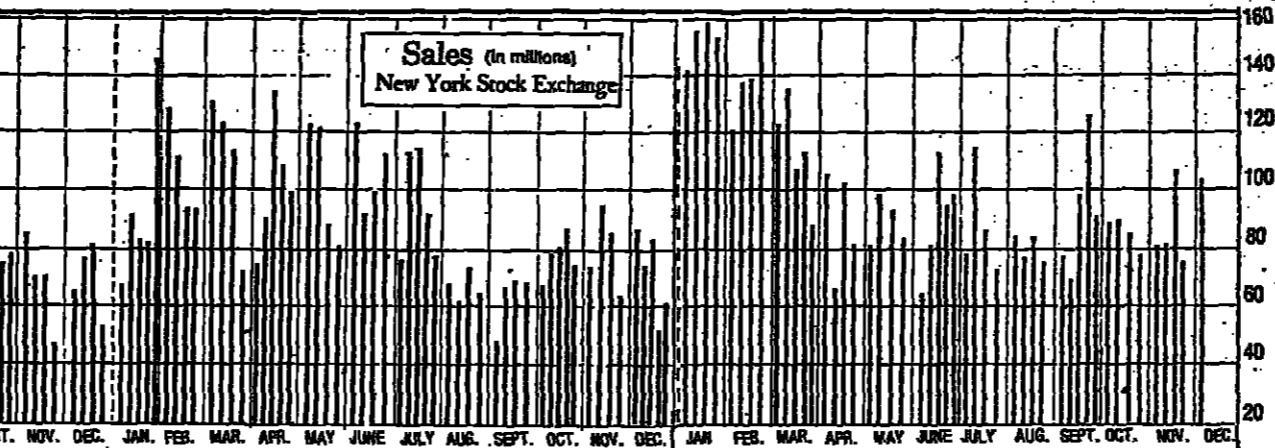
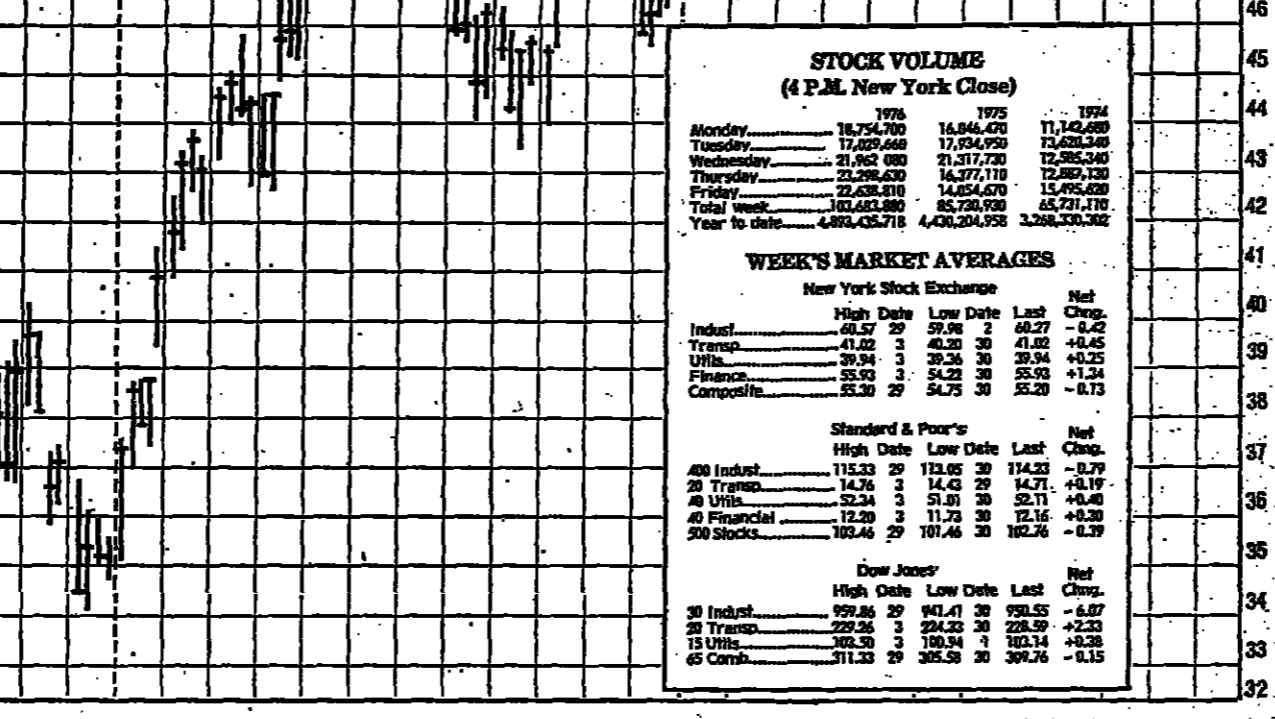
Consolidated Trading for N.Y.S.E. Issues

WEEK ENDED DECEMBER 3, 1976

The figures for the most active stocks and the market breadth (on the left, below) pertain to the consolidated tape for all activity in stocks listed on the New York Stock Exchange. The week's market averages and volume (right) pertain only to transactions on the Big Board itself.

MOST ACTIVE STOCKS WEEK ENDED DEC. 3, 1976 (Consolidated)			
Company	Volume	Last	Net Chg.
Occident Pet.	1,500,500	21 1/2	+ 1/2
Am Tel & Tel.	1,108,000	68 3/4	+ 1/4
Texas Inc.	822,900	29 1/2	+ 1/4
Sony Corp.	817,700	8 1/2	+ 1/4
Gen. Motors	793,800	7 1/2	+ 1/4
Dow Chem.	718,500	39 1/4	- 1/4
Am. Home	692,900	39 1/4	- 1/4
Gulf Oil	689,900	39 1/4	+ 1/4
Amer. Hess	667,300	27 1/2	+ 1/4
MGIC Inv.	626,300	18	+ 1/4
Brit. Pet.	617,900	12 1/2	+ 1/4
US Indust.	613,000	7 1/2	+ 1/4
Exxon	608,100	5 1/4	- 1/4
Southern Co.	606,300	15 1/2	+ 1/4
Digital Eq.	604,000	5 1/4	- 1/4

MARKET BREADTH			
Issues Traded	Last Week	Preceding Week	
Issues Traded	2,691	2,075	
Advances	1,123	1,332	
Declines	727	494	
New Highs	278	204	
New Lows	44	31	



1976 Stocks and Div. Sales									
High	Low	High	Low	High	Low	High	Low	High	Low
30%	17%	15%	12%	10%	8%	6%	4%	2%	1%
25%	18%	16%	13%	11%	9%	7%	5%	3%	2%
20%	19%	17%	14%	12%	10%	8%	6%	4%	3%
15%	20%	18%	15%	13%	11%	9%	7%	5%	4%
10%	21%	19%	16%	14%	12%	10%	8%	6%	5%
5%	22%	20%	17%	15%	13%	11%	9%	7%	6%
0%	23%	21%	18%	16%	14%	12%	10%	8%	7%
-5%	24%	22%	19%	17%	15%	13%	11%	9%	8%
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-35%	30%	28%	25%	23%	21%	19%	17%	15%	14%
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-60%	35%	33%	30%	28%	26%	24%	22%	20%	19%
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SPOTLIGHT

Urbanity at Marine Midland



John Petty's task is to get two worlds of banking to match.

to be concentrating downtown. Mr. Petty himself spends all his working time in Manhattan where he occupies a suitably plush office complete with leather-bound books ("The bank owns them," a secretary volunteers).

The bank's executive committee meets in New York and most board meetings also take place there. Mr. Petty dismisses the Buffalo headquarters as "the place where the computers are," claiming that "the banks old upstairs, downtown division is no longer apparent to me."

Naturally, he claims that the bank's "commitment to New York State" will not suffer as a result of his efforts to chase up business in more prosperous parts of the country.

All the same, when he gave his pledge at the recent press lunch, Mr. Petty butted in with a stirring defense of Marine Midland's upstate retail branches, which he described as "a great asset, both as a provider of funds and a source of loans." (Mr. Petty spends only half his time in his Manhattan office, directly adjoining Mr. Petty's.)

Both men describe their working relationship as excellent. But it does harbor a mystery. Why should Mr. Petty give up a lucrative partnership at Lehman Brothers to take the No. 2 slot at Marine Midland? After all, Mr. Petty is only 50 years old and shows no sign of retiring.

Some friends of his say Mr. Petty wanted the publicity that goes with being president of a major New York bank. Mr. Petty himself says that after years of advising companies how to run their business, he wanted "to make the decisions myself." But speculation persists that Mr. Petty may have given a secret commitment to step down in time.

Meanwhile, observers continue to be struck by the differences between the two men.

Mr. Petty, now 45 years old, graduated from Brown University, served as a Lieutenant in the Navy and married a society beauty, Harriet Lee Mills, who is descended from Commodore Cornelius Vanderbilt and Governor William Bradford of the Plymouth Colony. Today they live on a farm in Maryland with their four children. Mr. Petty commutes to New York City for the working week. "I'm really a farmer at heart," he says.

Mr. Petty graduated from Utica College of Syracuse University, also served in the Navy and married Jean M. Burns. The Petty's and their seven children live in the Buffalo suburb of East Aurora.

Among his outside interests, Mr. Petty is a director of RCA, NBC and Hercules Inc. Mr. Petty is also a director of the Utica Mutual Insurance Company, the Niagara Mohawk Power Corporation and the Buffalo Forge Company.

In any event, Mr. Petty's background gives him a perspective that tends to be less hide-bound than those of many other bank presidents.

He accepts some further stimulus to the economy next year as being probably inevitable and necessary. And he thinks there may be trouble over the big pile-up in debts by the developing countries of the world.

He also has plans to become an active lobbyist in Washington on behalf of the banking industry. His government experience has given him a good working knowledge of the corridors of power, he points out, as well as the conviction that to be effective a lobbyist must have "a cast iron case, not waste people's time and avoid special pleading."

But when it comes to talking about Marine Midland's own future, Mr. Petty has nothing very new or exciting to say—which may be just as well. For, as he points out, banking is very simply the business of borrowing money from some people and lending it to others, at a profit.

Mr. Petty does note that Marine Midland has not reaped the benefits of eliminating "recent redundancies in the human resources area"—a rather chilling way of referring to the abrupt dismissal of some 300 executives earlier this year.

As for the way ahead, he sees "no magic solutions, just hard work." He would like to expand the bank's activity in the fastest growing areas of the country, which are all outside New York State. And he wants to strengthen Marine Midland's links with "top multinational corporations."

Both goals are exemplary. The trouble is, every other bank in the country is also trying to do just that. And Mr. Petty starts with the disadvantage of Marine Midland's bruised reputation.

Marine Midland Banks Inc.—At a Glance

Three months ended	1976	1975
Sept. 30		
Total operating income	\$182,369,000	\$204,673,000
Income before securities transactions	3,365,000	7,753,000
Earnings per share	26¢	62¢
Year ended	1975	1974
Dec. 31		
Total operating income	\$851,029,000	\$1,103,263,000
Income before securities transactions	16,440,000	37,361,000
Earnings per share	\$1.30	\$2.88
Assets, Dec. 31, 1975	\$11,104,069,000	
Stock price, Dec. 2, 1976		
N.Y.S.E. consolidated close	9 1/4	
Stock price, 1976 range	13 1/2-9 1/4	
Employees, Dec. 31, 1975	1,584	

Marine's particularly spectacular problems has been pinned on a lack of centralized controls. It was a lack that allowed its London subsidiary Intermarine, for example, to pile up huge loan losses and even lend to the same shaky real estate operations that other parts of the bank were financing.

In May of last year, a confidential Federal Reserve report listed Marine Midland-New York, the largest banking unit in the Marine Midland empire, as having an unusually high percentage of substandard loans. Marine subsequently disclosed that 90 percent of the increase in substandards originated with Intermarine in London or from lending to shaky real estate investment trusts. Last year Midland Marine charged off \$54.3 million in bad loans.

While the bad old days are officially over, vestiges remain. Marine Midland's "operating H.Q." as Mr. Petty calls it, is still in Buffalo although real power seems



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\$36 to 40,000	\$26 to 32,000		9.09%	10.91%	12.73%
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When gold prices plummeted toward \$100 last summer, some leading gold advocates abandoned their own long-stated "convictions"—leaving their followers adrift and bewildered. Some others even turned completely around and predicted that the gold price would drop below \$100 imminently.

This can be frustrating. It is one thing to be told that your investment strategy needs to be adjusted to changing conditions. It is quite another to be left wondering whether the rationale behind your long-term investing had any validity to begin with.

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"The recent gold price collapse was inconsistent with free-market forces. It, too, will be reversed swiftly and sharply.... The gold market is now grossly oversold."

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WEEK ENDED DECEMBER 3, 1976

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Just in time

INVESTING

The Energy Action in Rails

By VARTANIG G. VARTAN

If you want to share in Wall Street's "energy play," you buy a coal stock, an oil stock or a natural gas stock. Right?

Not necessarily. You might buy rails. The railroad holding companies—those that own or haul energy resources. These issues got a big push in the election of Jimmy Carter, who is known to look kindly upon coal as an energy source and who wants to ease this nation's dependence upon oil.

At the same time, the railroads have had a strong upward move. The Dow Jones transportation average by late November was up by 21 percent for the year. This is a gain of only 12 percent in the industrial average.

The railroads account for 11 of the 20 transportation stocks in the Dow average. Along with airlines and trucking companies, the railroads are the only group to have had a strong recovery in the last few weeks. Union Pacific's stock has rebounded along to gain 16 points since a recent price of 89 1/2 by late November.

Thomas T. Johnston & Company, an investment counseling firm, holds both Union Pacific and Southern Pacific for its individual accounts. "For the long haul, the rising cost of energy has got to force freight back onto the rails," explains Fentress Hill, executive vice president of the firm. "You use less fuel to haul more tons by rail than by truck."

At present, Mr. Enright recommends two other issues—Missouri Pacific and Rio Grande Industries, formed in 1968 to become the parent for the Denver & Rio Grande Western Railroad. "Both will be beneficiaries of the coal play by moving coal from Montana, Wyoming and Colorado," he says.

Mr. Enright is also considering Burlington Northern "as a potential buy." Burlington Northern, operator of the nation's largest railroad system in terms of mileage, also has huge reserves of coal in the West.

It also is one of four rail stocks currently recommended by the Standard & Poor's Corporation "for income and capital gains." The others are Seaboard Coast Line Industries, the parent holding company of a major Southern 14,000-mile rail system; IC Industries, a diversified company that controls the old Illinois Central, and Southern Pacific.

The rebound in fortunes of the railroads, whose stocks have traveled a bumpy road in recent years, has come none too soon. In the first half of 1975, the recession-ridden rails suffered record losses.

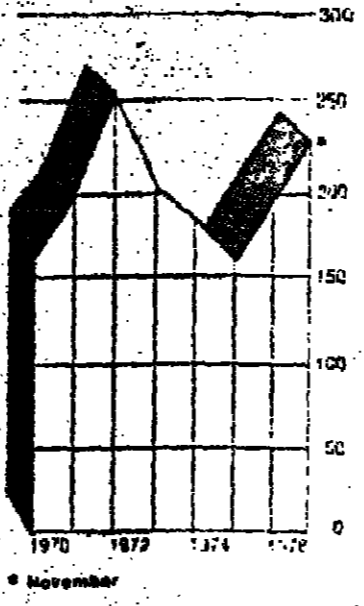
"The recovery achieved this far in 1976," Standard & Poor's notes, "largely reflects rebounding traffic, carryover rate increases from last year and continuing—though selective—improvement in operating efficiency generally."

At the same time, analysts note that it may take patience for coal to really pay off for the rails, since it can take three years to develop a deep mine from scratch. Also, environmental standards must be reckoned with. In 1970, the Clean Air Act cloistered the stocks of some railroads, because it meant that the Eastern utilities to which they had hauled coal, with a higher sulphur content than was deemed suitable, switched to imported residual oil as an energy source.

But rail profits are up again, leading to dividend increases by more than half a dozen railroads so far this year. Also, at least four rail issues now offer a return of more than 6 percent in their common stocks. These are Southern Pacific, Soo Line, IC Industries and St. Louis-San Francisco Railroad. Better known as the Frisco, at the same time, the railroads generally have another advantage. Wall Street currently displays a kind of "Buy American" bias, thanks to disenchantment with many multinational companies whose earnings this year have been shaken by the newly mandated quarterly reporting of the impact of fluctuations in foreign currency values.

Transportation Stocks

Twenty Dow Jones Issues



November

At the Fourteen Research Corporation, a member firm of the New York Stock Exchange that specializes in institutional research, S. Scott Nicholls Jr. perceives other present attractions in the railroads.

"I think railroad earnings will go up 15 percent in 1977," he maintains, "compared with an estimated increase of about 10 percent for corporations generally."

Furthermore, he believes that "the railroad industry has a 'smokestack' orientation which many portfolio managers don't understand." First, 25 percent of all railroad traffic is oriented to capital goods, and Mr. Nicholls foresees sustained economic expansion fueled by capital goods growth "going out over at least the next three years."

In addition, one-fourth of all rail tonnage is oriented to such basic industries as chemicals, petrochemicals, pulp, paper and other components of what Wall Street calls "Smokestack America."

And coal for electric utilities represents 10 percent of all rail traffic. The four current recommendations of Mr. Nicholls—all benefiting to some degree from the coal play—are Missouri Pacific, Santa Fe Industries, Seaboard Coast Line and Chessie System.

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- Income and capital gains accumulate tax free until the plan is distributed.
- Continuous investment management by Scudder, Stevens & Clark.

We want your money to work harder for you.

Mail to: Scudder Fund Distributors, Dept. #10, 10 Post Office Square, Boston, Massachusetts 02109. Telephone: 617-482-3990 (Call Collect)

Prospectuses containing more complete information about the Scudder Individual Retirement Account, including all charges and expenses, plus a government form to open your plan, will be sent upon receipt of this coupon. Read the prospectus carefully before you invest. Send no money.

Name _____
 Address _____
 City _____ State _____ Zip _____
 Occupation _____ Title _____



Exchange Options

Table with multiple columns of financial data, including stock prices and exchange rates. Includes sub-sections for Q.R.S.T.

THE EDSON GOULD FUND

Proposed New Issue

The Edson Gould Fund, Inc.

A NO-LOAD FUND

Initial Price \$10 Per Share

THE EDSON GOULD FUND, INC. is a new, open end diversified no-load investment company. The Fund's primary investment objective is growth of capital consistent with the preservation of investor's capital. In an effort to achieve its investment objective, the Fund will borrow money from time to time. Current income, while not the primary objective of the Fund, will also be considered in selecting securities for the Fund's portfolio.

- HIGHLIGHTS
- No Sales or Purchase Charge
 - Minimum Subsequent Investment: \$50
 - Minimum Initial Investment: \$500
 - No Redemption Charge

The Edson Gould Fund, Inc.
 %ANAMETRICS, INC.
 229 PARK AVENUE, NEW YORK, NEW YORK 10021, PLAZA 4-2500

For more complete information, including all charges and expenses, please send for a preliminary Prospectus by filling in and returning this coupon or telephoning the above number. Read the Prospectus carefully before you invest. Send no money now.

Name _____
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LONDON COMMODITY OPTIONS

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P.O. Box 970, Church St. Sta., New York, N.Y. 10008

Every Friday in The New York Times

TAX SWAPS!

What are they all about? Why should you exchange your TAX FREE MUNICIPALS and what should you exchange them for?

For mail this coupon to: Marks, Allen & Co., 134 Evergreen Place, East Orange, New Jersey 07018. I am interested in tax swaps for 1976. Please contact me.

Name _____
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"Imagine me enjoying tax-free income, just like the rich. For only \$1000!"

"It's an investment even I can afford!"

Introducing the Tax-Free Bond Fund that gives you, the average investor, maximum flexibility. For a minimum investment of \$1000, you may now be part-owner of a wide range of bonds, each of which is rated A or better.

"I pay no sales charge."

Every dollar of your investment goes right to work for you. Nothing is taken off the top. Which can mean pretty substantial savings. And once you've invested the minimum \$1000, you enjoy the option of adding to your investment as often as you like for as little as \$25 or more.



"A monthly transaction statement means I'm in control of my investment!"

It works just like your personal monthly bank statement, telling you how many shares you own, the current value of each share and the tax-free income you've earned. And it provides you with a complete detailed history of your account from the day you begin.

"It's nice to know my investment is fully managed by Oppenheimer."

To meet the objectives of tax-free income and preservation of capital, your bond portfolio will be guided, full-time, by Oppenheimer's professional know-how and experience. Oppenheimer Management Corp. and its subsidiaries are presently managing over \$1.4 billion for more than a half-million shareholders around the world. It's this kind of money management experience that stands behind your municipal bond portfolio.

To receive a free prospectus and brochure, mail the coupon below or call Toll-Free (any hour of the day or night): (800) 327-8912

Individuals with specific questions, call Toll-Free (during business hours): (800) 221-5348

Individuals with specific questions in New York State, call Collect (during business hours): (212) 825-4000

Oppenheimer Tax-Free Bond Fund

"I earn tax-free income every day."

As a Fund participant, you earn daily income which is exempt from federal taxes. As opposed to taxable income on your savings account. And, the Fund may offer you higher earnings (after taxes) than a bank does.

"I don't pay any penalty for early withdrawal!"

Unlike the penalties imposed on long-term savings accounts for early withdrawal, you'll enjoy immediate, free withdrawal rights at any time. And should you decide to redeem your Fund shares, you

need not wait to find a buyer. Your shares will be redeemed immediately at the net asset value based on market price. Prices of your portfolio will be posted daily in leading newspapers.

"My money isn't riding on the ups and downs of any one city."

To reduce investment risk and provide stability, your investment will be diversified in a wide, geographic spread of quality Municipals. All bonds (maturities of one year or more) will be rated A, AA or AAA by Standard & Poor's and Moody's. Importantly, no BBB or non-rated bonds will be included.

Oppenheimer Tax-Free Bond Fund

Oppenheimer Tax-Free Bond Fund
 Dept. SID, One New York Plaza, New York 10004

Name _____
 Address _____
 City _____ State _____ Zip _____
 Telephone _____

For more complete information, including all charges and expenses, please write or call for a free prospectus. Read it carefully before you invest or send money.

Managed and Distributed by **Oppenheimer** Management Corporation

Mutual Funds

Table of Mutual Funds with columns for fund name, share price, and other details.

Over-the-Counter Quotations

WEEK ENDED DECEMBER 3, 1976

Main table of Over-the-Counter Quotations listing various securities and their prices.

Quotations, supplied by the National Association of Securities Dealers, are representative inter-dealer prices. They do not include retail mark-up, markdown or commission.

AUTHORITY BO

Text under AUTHORITY BO section, likely related to regulatory or market information.

OTHER BOND

Text under OTHER BOND section, listing bond-related information.

Consolidated Trading for N.Y.S.E. Issues

WEEK ENDED DECEMBER 3, 1976

Large table of Consolidated Trading for N.Y.S.E. Issues, organized into columns for different stock categories and their trading data.

Industrials

Table of Industrials listing specific industrial stocks and their market data.

American Stock

Table of American Stock with columns for stock names and prices.

Handwritten signature or mark at the bottom of the page.

New York Stock Exchange Bond Trading

WEEK ENDED DECEMBER 3, 1976

Main table of bond trading data, organized into sections: M.N.O.P., U.V.W.X.Y.Z., I.J.K.L., and Q.R.S.T. Each section lists various bond issues with columns for High, Low, Sales, and other market metrics.

Foreign Bonds

Table of foreign bond trading data, listing international securities and their market performance.

American Stock Exchange Transactions

WEEK ENDED DECEMBER 3, 1976

Main table of American stock exchange transactions, listing various stocks and their trading activity.

Advertisement for apartment rentals. Includes a cartoon illustration of a person looking out a window, the text 'Renting your apartment?', and a form for submitting rental inquiries.

Handwritten note: 'copy to 1350'

July 1975

BUSINESS ROUNDUP

Collector's Item?

The efforts of a French Marquis to celebrate the twentieth anniversary of his chateau with a commemorative wine bottle have resulted in the unintentional creation of a collector's item available at retail here in the United States.

For the 300th anniversary of his Chateau de la Charze in the Beaujolais country, the Marquis de Roissy de Sales ordered a limited edition of 200 single bottles with 14-karat gold labels etched directly on the glass.

According to the Marquis, who was recently in New York, a Swiss glass collector who happened to be a guest at his chateau appraised the empty single bottles at \$100 each.

The special magnum set at \$9.55 each in New York—if you can get them.



\$1,000-Lunchbox Made of Ostrich Leather

Nobody is quite sure what David Rockefeller carries in his old, weathered, brown and bulging attaché case, but it's fairly clear that the Chase Manhattan Bank chairman has grown attached to it—or else he would have sold it in by now for a newer model better condition.

Not only attaché cases but also flexible briefcases and portfolios are now being made in a wide variety of coverings, including woven leathers, two-tone finishes, hand-tooled steerhide, pebble-grained, hand-stitched Norwegian cowhide, suede and a variety of synthetic, including Ultraleather.

er-covered box has come a long way, especially when it's likely to be worth far more than anything it carries. Sales have received an additional lift from cases designed expressly for women.

Liability

Under new liability requirements, the manufacturer of the product—be it a machine tool maker, say—declared liable even though he may not have any responsibility for maintenance or safe use of the product for years.

James H. Mack, public affairs director of the National Machine Tool Builders Association, argues for a separate set of standards on product liability, told the House Small Business Committee in a hearing last week.

As in other words, why not focus that responsibility on the manufacturer? The system, as now, is a patchwork of laws, with some states having more stringent laws than others.

Typing product liability settlements to OSHA standards would have several advantages. In the first place, it would make possible the sharing of the system of OSHA now must have.

Organized labor to support such litigation, the OSHA would have the authority to sue manufacturers and state systems would be in a position to file suits.

A safer workplace with the result of where such suits are direct relationship to and the injury, both employers would be against machinery.

The proposed bill would have a number of other provisions, including a requirement that employers provide safety training for employees.

Lock Young is a writer for the Journal of Commerce.



Trip to Acapulco in Your Christmas Stocking

For many people in the business world, the arrival of the holidays means year-end bonuses (an old Wall Street custom) and profit-sharing programs.

Among the largest sales incentive users are the insurance, toiletries and automotive parts and accessories industries.

State Farm Insurance, for example, has a number of incentive programs to help motivate its agents—the First Quarter Life Award, the Career Achievement Award and the Millionaire Agent Award.



WASHINGTON REPORT

Those Sleepers on the Trade Scene

By EDWIN L. DALE Jr.

WASHINGTON—Several time bombs in the foreign trade field are ticking away, timed to explode during shortly after the transition to a new administration.

Whatever the Customs Court may find, the case is almost certain to be appealed, by Zenith or the Government. But there is a major, though little known, problem.

Pending in the same customs court is another suit, filed by the United States Steel Corporation, alleging that the longstanding rebate on exports by Europe's Common Market countries of their value added tax also amounts to a subsidy within the meaning of the countervailing duty law.

The Zenith Radio Corporation, which has been struggling against Japanese competition in various ways over the years, has filed suit, asserting that the rebate is indeed a subsidy and, therefore, must be offset by a special countervailing duty.

This would be disruptive enough, but the implications are even greater. For 30 years the international trading rules established by the General Agreement on Tariffs and Trade have held that rebates of indirect taxes such as the Japanese tax—as distinct from direct income taxes or profits taxes—are not subsidies.

Mr. Carter, too, would have to deal with the international consequences of a decision in the Customs Court upholding Zenith in the Japanese consumer electronics case, even though the decision will probably come while Mr. Ford is still in office.

Excellent Investment Opportunity in Apartments

Department of Housing and Urban Development invites bids on the following property: Britain Way Apartments, Irving, Texas. MINIMUM PRICE: \$585,000. TERMS: All Cash Net to HUD. REQUIRED DEPOSIT: \$30,000 with Bid, Balance at Closing.

ADDITIONAL MULTIFAMILY PROPERTIES ARE OFFERED. A mailing list is maintained for investors having a nationwide interest in Multifamily Properties. The Purchaser must provide for payment of the full purchase price in cash.

Mail this coupon today to obtain prospectus HUD. Send me immediately without obligation a Prospectus for (Name of Property) Name: Address: Office of Property Disposition, Room 9202, 451 7th Street, S.W., Washington, D.C. 20540.

EXECUTIVE PROTECTION SERVICE. Executives and/or corporations in need of highly personalized protection services. Will travel anywhere. Good references. No assignment too difficult. 215-739-1717.

WHEN A COPY DEALER IS AUTHORIZED TO REPRESENT: MINOLTA, SAXON, MITA, TOSHIBA, A.B. Dick, CANON, SCM, BORN, 3M. THERE MUST BE A GOOD REASON. This extensive array of manufacturers allows us to sell, lease or rent you a machine that's "EXACTLY RIGHT" for your copying needs.

The Cardiac Rehabilitation Center. CRC offers a comprehensive four week in-residence program to rehabilitate the post heart attack, cardiac surgery, angina or hypertensive individual. Complete medical supervision, non-institutional setting. For detailed information write the Medical Director: Cardiac Rehabilitation Center, 1190 Biscayne Boulevard, Miami, Florida 33131. Or call toll free: 800/327-9886.

Renting your apartment? Find a tenant through a classified advertisement in The New York Times. It's easy to order your advertisement. Just call (212) 633-5311 between 9 A.M. and 5 P.M. or fill in the blank below and mail to The New York Times, Classified Advertising Department, Times Square, New York, N.Y. 10036.

FIELD ENGINEERS FOSSIL POWER PLANTS

- Piping • Mechanical Equipment
- Electrical • Instrument • Structural

Major consulting and design organization engaged in construction administration activities has positions available in the above categories for senior and junior level engineers with U.S. construction experience on power plant or related heavy process industry projects.

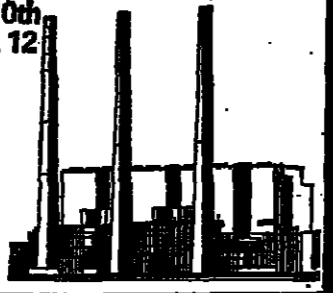
These are long range domestic projects and we offer a very attractive compensation package.

To arrange an interview in New York on Saturday, December 11 or Sunday, December 12, call collect:

Mr. T. H. Linnell
(312) 269-3575 Dec. 6th thru 10th
or call (212) PL2-7021 Dec. 11 & 12
Sargent & Lundy Engineers
55 E. Monroe St.
Chicago, Ill. 60603

SARGENT & LUNDY
ENGINEERS

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CHEMICAL PLANT MANAGER

Chemical processing facility
in scenic Huntington,
West Virginia

Complete plant management responsibilities plus best living conditions in the heart of Appalachia's most scenic countryside—you'll have them both when you join the Pigments Division of Chemetron, a technology leader in the field of organic pigments for the printing ink and coating manufacturing industries. Your plant management responsibilities will be total... bringing you into all phases of production, quality control, environmental laboratory, purchasing, labor relations and operational costing. The challenges will require 10-12 years of progressive plant management experience in a chemical processing facility. You'll also need to be skilled in human relations and staff supervision/development.

Your talents will be rewarded with an excellent starting salary, generous benefits including relocation expense and exceptional advancement opportunities. For prompt consideration, submit your resume, including salary history and requirements to: Clyde C. Lowmiller, Manager, Personnel, Chemetron Corporation, Dept. 104, Pigments Division, 481 Columbia Avenue, Holland, Michigan 48423.

Pigments Division
Chemetron Corporation

CHEMETRON

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ENGINEERS

Our clients, leaders in Military Communications, Electronic Warfare and Inertial Guidance Systems are now interviewing Engineers and Programmers in the Jr., Sr., and Project Management level. These positions are in the \$17,000 to \$33,000 salary range.

Major awards and internal growth have created literally hundreds of outstanding long term opportunities to be filled immediately for Engineers with State-of-the-art experience.

COMMUNICATIONS SYSTEMS

- Switching systems
- Signal and Voice processing
- Data Processing
- Microprocessors
- Systems Analysis
- Real Time Programming
- Multi-complex
- Telecommunications
- Facsimile
- Teletype

ELECTRONIC WARFARE SYSTEMS

- Microprocessors
- Digital/Analog design
- Microwave components
- Receivers and Transmitters
- Antennas
- EMI/RFI/EMP and Temp
- RF, Analog and Video
- Test Equipment
- E/M Packaging
- Maintainability

INERTIAL GUIDANCE SYSTEMS

- Microprocessors
- Logic design
- Computers, Memory and Multiplexing
- Digital design
- Analog, Video and RF design
- Power Supplies, Servos and Gyros
- Simulation
- Distance Measuring Equipment
- RMA and Components

Please forward your resume in confidence indicating salary history, current requirements and availability to Jim Sheehy.

KERRY
SYSTEMS INC

1156 E. Ridgewood Avenue
Ridgewood, N.J. 07450
(201) 445-6669

Manager Equipment Development Engineering

Several years ago you reached the point in your career where it was no longer fun just to sit at the board and be creative. You had a strong desire to be totally involved in projects not only technically, but from a business point of view as well. You now find that you are in a management role and enjoy articulating your viewpoint and persuading others. Does this sound like you? If so, — do your career a favor and Read On!

Our Corporate Engineering function is looking for such a person to head up a group involved in equipment development projects in areas of: special manufacturing processes/equipment, plastic part molding, pilot production and new opportunities search. If this sounds broad based—you're right—it is, and the projects involve big dollars too! That's why your business orientation and management skills are so important.

Obviously the person we seek must be experienced, especially in machine design, special equipment development and project engineering. Also, it is of great benefit if the person comes from the health care, food or process industry. As we see it, the position requires a balance between business and technical qualifications, between manufacturing know-how and development and between people and project management skills.

You be the judge; if this sounds like a match for you, send your resume including salary history, in strict confidence to:

ABBOTT Bill Eppel
NORTH CHICAGO, ILL. 60064 Corporate Placement

Abbott is an Affirmative Action Employer

LEGAL ASSISTANT TO CORPORATE SECRETARY (\$17,000-\$20,000)

A major corporation, high on the Fortune 500 list, has an exceptionally attractive position.

The individual selected must have a Bachelor's Degree and paralegal training or experience working in a private or corporate law office with a minimum of 5-7 years experience. Additional requirements include proficiency in verbal or written communication related to the interface with shareholders, transfer agents and agencies requesting information.

Responsibilities include: drafting agendas for, and preparation of, minutes of meetings of the Board of Directors; conducting research of recorded actions; and overseeing the completion of appropriate SEC and NYSE forms and filings. Under general direction, this legal assistant to the Corporate Secretary will have regular contacts with corporate executives and will supervise the work of assigned secretarial employees.

Please send your resume, including salary requirements, in complete confidence to:

Y 7312 TIMES

An Equal Opportunity Employer
Male and Female

PROMOTION SUPERVISOR

This is an outstanding opportunity for a truly innovative professional who has the ability and drive to create effective promotional programs. Our Foods Division is seeking a people-oriented individual who will work closely with our brand groups to plan, develop, and execute promotional strategies and events in accordance with product goals. In addition to overseeing the execution of both major programs and trial promotions, you'll also evaluate performance and coordinate purchasing efforts for promotional events.

Strong written/verbal communications skills and 1-2 years of consumer promotion or advertising experience coupled with a Bachelor's Degree in Marketing or Business is required. The ability to keep abreast of current developments in the field and produce up-to-date promotional for division products is also necessary.

This position offers a career challenge along with an excellent compensation program and liberal fringe benefits. For consideration, send your detailed resume with salary history, in confidence to:

Wanda Zee
Manager-Recruitment
Grocery Products



THE QUAKER OATS COMPANY

MERCHANTS MARY PLAZA CHICAGO ILLINOIS 60654

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ENGINEERS

Growth and expansion of our consumer package goods company have created outstanding opportunities for individuals seeking careers in the packaging engineering industry.

- Director of Engineering
Position is located at our corporate headquarters in metropolitan New York
- Manager of Engineering
This divisional level position is located in the Mid-Atlantic area

Qualified applicants for these openings will have a minimum of 5 to 10 years broad-range engineering experience in packaging and packaging equipment. Must also possess specific background in form and fill, can and glass lines, and vacuum packaging lines. Considerable travel will be required, primarily in the Midwest and Eastern U.S.



We offer excellent salaries and generous benefits, as well as opportunity for professional growth and advancement with a dynamic company. Write or send resume, in confidence, including education, experience, salary history and requirements, to: (only responses containing this information will be considered.)

Y 7473 TIMES

An Equal Opportunity Employer M/F

Corporate Data Administrator

Data is a resource. Because we believe that, we want to manage it.

San Francisco Bay Area

Management position available for qualified data administrator with 1-3 years' EDI systems planning, development and maintenance experience.

Requirements include 5 years in insurance systems and management, 2-3 years in data base design/development.

Individual will be responsible for managing and directing all functions and activities related to the formation of corporate data administration objectives for long range system planning.

Excellent salary and benefits. If qualified, please send resume with salary history to: D. Morris, Employment Representative, 1600 Los Gatos Drive, San Rafael, California 94901. (415) 485-8096.

An equal opportunity employer m/f.

FIREMAN'S FUND
Insurance Companies

INJECTION BLOW MOLD TOOL DESIGNER

The rapidly expanding Kimble Division of Owens-Illinois is currently seeking an ambitious tool designer to join its Plastics Operations staff. The responsibilities of this position include estimating, tool procurement, debugging and set-up, process engineering, secondary tooling and customer contact.

The successful applicant would have a minimum of five (5) years experience in injection blow mold tool design. In addition an undergraduate degree is preferred, but is not required.

The position offers an excellent salary and benefit package and the opportunity to develop professionally in a growing division of our company. Please forward your resume and salary requirements in confidence to:

Owens-Illinois, Inc.
Kimble Division
P.O. Box 730
Pittston, Pa. 18640



An Equal Opportunity Employer M/F OWENS-ILLINOIS

PROJECT ENGINEER

Major Fortune 100 industrial manufacturer has a challenging position available for a degree Engineer (ME, CE or CHE) with a minimum of 3 years experience in managing the design, construction and start-up of cryogenic oxygen plants.

To qualify, you must be able to work in a small, loosely structured, challenging environment where you will be our "go-to person" while also becoming involved in coordinating the activities of our Marketing, Production and Purchasing Departments.

Location is an outstanding Western location (Denver). The right individual will enjoy a comprehensive salary and benefit package including excellent growth potential into a group leader or as a project engineer for other process plant construction. Please submit your resume in strictest confidence. Salary requirements must be included to be considered.

Y 7469 TIMES

Equal Opportunity Employer M/F

FINANCIAL PLANNING & ANALYSIS

We are a major multi-national corporation with worldwide operations. We are currently seeking individuals with 1-5 years exposure to the areas of financial planning & analysis including capital evaluations, mergers & acquisitions, long range business planning, financial reporting and profit plan review & analysis. Exposure to time sharing is a definite plus.

We require an MBA &/or CPA + high potential for advancement into line management. Your ability to make both oral & written presentations and work effectively with senior management is of major importance. We offer an excellent compensation program commensurate with experience.

Please submit your resume which must include salary history to: Vice President, Finance,

PP 54 TIMES

Planning Director... (Internal Financial Consultant)

willing and capable of assuming significant responsibilities for an innovative leader serving the financial industry.

We are seeking a financial professional, who because of significant, proven experience and education (MBA preferred) will direct a planning function designed to give senior management the financial insight needed for our future expansion.

Your responsibilities will include financial modeling and forecasting as well as control of an MIS designed to produce meaningful and timely general ledger, P&L, and variable budgeting systems information.

The successful candidate must be capable of progressing beyond the scope of this position. If you are this professional and wish to learn more about this New York City headquartered position, please send confidential resume with salary history to:

BOX 125 PD
Suite 1207, 400 Madison Ave
New York, New York 10017
An Equal Opportunity Employer M/F

CORPORATE COUNSEL

Legal Department of NYSE listed Company is seeking attorney to advise management on legal aspects of acquisitions, dispositions and other major financial undertakings and to draft related agreements and SEC disclosure documents.

If you have done all of these things successfully for at least five years with a first-rate law firm, please send us full details concerning your education, experience, accomplishments and compensation history. All replies will be treated in strict confidence. Starting compensation (salary plus bonus) will be in \$50,000 range.

Y 7439 TIMES

Manager of Manufacturing

Major, the manufacturing division of Burger King, has a career opening for a manufacturing professional to join its management team. The individual selected must possess a minimum of a bachelor's degree in engineering or manufacturing, management courses with 10 plus years experience. Knowledge of job shop operations is critical.

We offer an outstanding compensation package including relocation.

Send resume stating salary history and requirements to:

H. Brand
DAVY
4300 S.W. 73 Ave. MIAMI, FLA. 33155
An equal opportunity employer, M/F

SYSTEMS ANALYSTS AND PROGRAMMERS

Major New York Department Store seeks experienced Systems Analysts and Programmers for its expanding MIS Department. These promotional positions require experience in IBM/370, COBOL or ALG, DOS or OS. Experience in retail programming for on-line and data base areas desirable. Interested applicants should submit resume with salary history to:

Y 7440 TIMES

An Equal Opportunity Employer M/F

Sunday is a good business day.

Sunday, January 9, that is. When 1,737,000 of the nation's top managers and professionals will be making important business decisions over the pages of

The New York Times 1977 National Economic Survey

This annual report and forecast on the nation's economic state is a valuable source of information U.S. business leaders use to plan for profit. It can be just as valuable to you... when you use it to inform them about your products, services and ideas through your advertising in it. To reserve your space in The Times' 1977 National Economic Survey, just call Charles T. Coyle, group manager, financial and corporate advertising, at (212) 556-7001.

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Page From

1976

1977

1978

1979

1980

1981

1982

1983

1984

1985

1986

1987

1988

1989

1990

1991

1992

1993

1994

1995

1996

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THE ECONOMIC SCENE

Message From Energy City

By THOMAS E. MULLANEY

HOUSTON—Like government officials and businessmen everywhere in the free world, the leaders of the oil and gas industry here are taking a keen interest in the pricing decision made soon at a Persian Gulf meeting of the oil-producing nations. But, unlike many others, the American energy capital does not look beyond the short-range importance of a forthcoming adjustment in international oil prices to the more substantive question of how the States and the world will face up to the increasing demand for energy in the next two decades.

supplies of oil, gas, coal and nuclear energy, which will involve a tremendous cost to find and develop. What worries energy executives here are not only the huge costs of developing these sources in the face of strict government regulation and controls, but also the complacent attitude in Washington and among the public on what the industry maintains will be mammoth new energy requirements in 1990—just 13 years hence.

ENGINEERS... Electronic Warfare Systems... Microprocessors... Digital/Automatic Control... Memory Expansion... RF Amplifiers and Video... Test Equipment... Maintenance

KERRY SYSTEMS INC... 1156 E. Ridgewood Ave... Ridgewood, N.J. 07065... (201) 445-6868

Sunday is a good business day.

Monday, January 9, that is. When 1,000 of the nation's top managers and professionals are making important business decisions on the pages of...

The New York Times 1977 National Economic Survey

This annual report and forecast on the economic state is a valuable source of information for U.S. business leaders use to plan their business and ideas through your advertisement. To reserve your space in The Times' National Economic Survey, just call...

The New York Times... Times Square, New York, N.Y. 10036

Economic Indicators

WEEKLY COMPARISONS... Table with columns: Label, Week, Prior Week, 1975, 1976. Rows include: Index, Money in circ., Profits, Prod. (fact), Prod. (agri), Inv. (res), Gov. bonds, Unemp. rate.

MONTHLY COMPARISONS

Table with columns: Label, Month, Prior Month, 1975, 1976. Rows include: All Prod., Retail, Inv., Gov. bonds, Unemp. rate.

MARKETS IN REVIEW

Bond Prices Soar As Dow Eases

The bond market was the stellar sector of Wall Street last week as prices soared and yields dropped. In the background, the Federal Reserve was pushing short-term rates lower and the basic money supply was down—thus providing key ingredients for the ebullient bond market.

HIGHLIGHTS OF THE WEEK

UNEMPLOYMENT RATE ROSE to 6.1 percent in October from 5.9 percent in September, hitting its highest level since December 1975. Higher unemployment was indicated by the Labor Department's job layoff rate which indicated 1.7 per 100 employees were laid off in October as against 1.5 workers in September and 1.3 in August.

CAREER opportunities for engineers... Immediate long-range opportunities are available to fill openings created by expansion of our Support Systems Division

Electronics... Must have experience in circuit design, test equipment design, and/or systems design. Experience in field engineering, maintaining complex electronic equipment, or as a field electronic inspector is desired.

Field Engineers... Required for field engineering support on advanced electronic systems. If you have the following qualifications, one of the openings may be yours:

Training... Hughes training prepares both civilian and military personnel to efficiently operate and maintain advanced electronic systems.

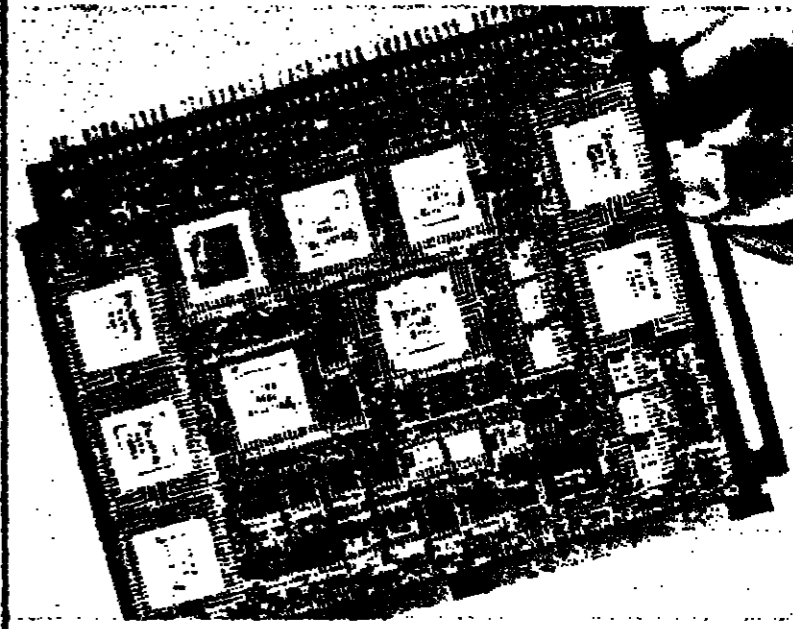
Preference will be given to those with the following experience: Preparing and presenting electronic material in the classroom.

HUGHES... HUGHES AIRCRAFT COMPANY... U.S. CITIZENSHIP REQUIRED... Equal opportunity M/F/H/C employer

SALES PHARMACEUTICAL... Immediate Opening in Queens-Manhattan... Merrell National Laboratories

Graphic Arts Supplies SALES PERSONNEL... Career Opportunity for person with graphic arts or related sales experience...

ENGINEERS & DESIGNERS... Could you design a single-card microcomputer with 7K words of memory?



...or achieve equally pace-setting results in Logic, Memory, Signal Processing or Computer Systems.

Now's a great time to make a change—to Kearsfoot. Real satisfaction and stability are the reasons. The satisfaction of doing what you do best.

Now we have immediate openings for: LOGIC DESIGNERS... Opportunities involving sequential, high-speed and I/O interface logic and microprocessor applications in digital signal processing, communication and aerospace systems.

MAGNETIC MEMORY DESIGN ENGINEER... Needs extensive background in core memory organization, circuits and magnetics, and familiarity with logic design.

SIGNAL PROCESSING ENGINEERS... Involves analysis and design of Signal Processing-Digital Communications Equipment for avionics plus TOMA and ICM applications.

COMPUTER ENGINEER... Requires BS/MSEE and 10 years diversified experience in design & application of digital computers to airborne applications.

All openings are available on the basis of qualifications alone, to men and women regardless of race, ancestry, age, creed or handicap.

SINGER... AEROSPACE & MARINE SYSTEMS... An Equal Opportunity Employer, M/F... Who creates opportunities

SALES... We are looking for that "one right" sales professional to sell our well-known products in the field.

OFFICE MANAGER... Company looking for qualified person to run office and all bookkeeping operations.

EXECUTIVE TYPE SALES/MANAGEMENT... We have an opening for a highly motivated, energetic individual to sell our products.

FOOD... Plant Mgr., Eng., Tech. Maintenance Specialist, QC Protection \$18-50,000 Fee Paid ROTH YOUNG

MARKET MANAGER Urethane Catalysts... We seek a results-oriented marketing and business professional to assume direct control of our Urethane Catalyst business.

M&T CHEMICALS INC. SUBSIDIARY OF AMERICAN CAN COMPANY... For prompt and immediate consideration, send resume, including salary history and requirements, in confidence to: W. F. Almone, Corporate Employment Manager

CHEMICAL ENGINEER (OPERATING) Career oriented assignment... Outstanding opportunity for individual with chemical engineering background and/or degree, and experience in chemical plant operations.

DELMARVA POWER AND LIGHT COMPANY... 800 King Street Wilmington, Del. 19899 An equal opportunity employer, m/f

Nuclear Power Engineers

The Power Authority of the State of New York is a public benefit corporation that generates more than 25% of the electricity in New York State using hydroelectric, nuclear and pumped storage generation.

We have immediate openings available for Engineering Professionals whose backgrounds must include experience in Nuclear Power Plants. These openings are available at our Indian Point No. 3 Nuclear Power Plant which is located in Buchanan, New York (35 miles from New York City in Westchester County).

INSTRUMENT and CONTROL SUPERINTENDENT

An excellent position exists for an individual to supervise the instrument and control department. This position requires a minimum of 7 years of responsible experience in a power plant of which at least one year is in a nuclear power plant.

MAINTENANCE ENGINEERS Electrical/Mechanical

Assist in the maintenance organization in planning and implementing maintenance activities at the nuclear power plant. Requires 2-4 years of experience in maintenance of nuclear power plant components.

REACTOR ANALYST SUPERVISOR

To accept full responsibility for establishment and operation of the reactor Engineering Group of an operating PWR nuclear power plant. Extensive experience with PWR technology and refueling is desired.

ENGINEER

A challenging position for the innovative engineer to join the professional staff engaged in technical support of nuclear power plant operations. Requires engineering degree and 2-4 years experience in nuclear power plant operations. PWR experience preferred.

All positions offer excellent salaries, benefits and the opportunity to make a significant contribution to our expanding organization.

Please submit resume indicating position applying for with salary requirements to: Personnel Department T



POWER AUTHORITY OF THE STATE OF NEW YORK
INDIAN POINT NO. 3 NUCLEAR POWER PLANT
P.O. Box 215 Buchanan, New York 10511
An Equal Opportunity Employer M/F

Vice President Sales

We are seeking an outstanding Sales Executive with broad experience in managing and motivating a large direct field sales organization.

Our Company is long established and highly regarded in its field. We offer a wide range of industrial products and services to a broad spectrum of industrial and commercial enterprises.

Successful candidate must have a highly developed Business and Commercial sense; be capable of planning, organizing and implementing sales strategies; be able to manage and motivate a large, aggressive and diverse talented industrial sales force. Strong written and oral communications skills are essential, with ability to relate to all levels of management.

An outstanding opportunity for personal achievement is offered to the qualified executive. The compensation package is generously compatible with the responsibility of the position and includes superior salary plus performance incentives. Heavy travel with relocation to New York Metropolitan area headquarters fully paid.

Resumes will be reviewed in utmost confidence by our Chief Executive Officer and should include all pertinent details of experience, education and earnings history.

Box EWT 1459
18 E 48 St., NY, NY 10017
An Equal Opportunity Employer M/F

THE B-1... WE'VE PUT TOGETHER ONE OF THE MOST SUCCESSFUL TEAMS IN AVIATION HISTORY.

COME JOIN US.

The career opportunities surrounding the B-1 are enormous. This high-technology project is essential to our nation's security. We have immediate openings—apply now.

STRUCTURAL DESIGNERS

EXPERIENCED IN COMPUTER AIDED DESIGN

Design structural components in the B-1 Airframe and coordinate with subsystem design groups to provide for proper systems installation.

Experience in use of refresh or storage tube graphics method for structural design with an AE or ME degree.

Send Resume or apply to:

John T. Gilbert, Dept. N.Y.
B-1 Division
Rockwell International
5701 W. Imperial Highway
Los Angeles, Ca. 90009



Rockwell International

Equal Opportunity Employer M/F

QUALITY ASSURANCE MANAGER

Top career opening for experienced manager of electro-mechanical Quality Assurance and Reliability operations. A varied line of complex medical diagnostic instruments requires a high level of technical and managerial capability for this position.

The successful applicant must have a strong Quality Engineering and Reliability background and at least five year's experience in Quality Assurance management. He must have the planning and managerial skills to develop a vigorous program of vendor quality, problem solving and new product quality.

The company is a rapid growing leader in medical diagnostics and views this position as a key to continued success.

Please send complete resume including salary requirements to:

Y 7348 TIMES
Equal Opportunity Employer

SALES CAREER

- Protected Territory
- Attractive Base Salary
- Progressive Commission Plan
- Rapidly Expanding Subsidiary of Multi-Billion Dollar Corporation

The candidates we seek will aggressively pursue direct computer service sales to O.E.M.'s and End Users and should have related direct sales experience. Rapid growth of our nationwide operation has resulted in regional openings at

- New York
- Washington, D.C.

Send resume, including salary history, in complete confidence to Mr. Bill Meehen, Raytheon Service Company, 2 Wayside Road, P.O. Box 503, Burlington, MA 01803.



An Equal Opportunity Employer M/F

PCM SYSTEMS ENGINEER

Wescom is a dynamic company with an outstanding record of growth in the electronic telecommunications industry. We are seeking marketing oriented engineers to provide technical support to our sales staff.

You will be responsible for the preparation of systems proposals utilizing microwave, F.D.M., PCM and signalling technologies with related VF accessories.

You will have the ability to develop customer requirements into professional documents. Close interface with Sales Engineers and equipment groups will be essential to the proposal of specification configurations.

The qualified candidate will have good communicative skills and a solid technical background in one or more of the above equipment groups. Wescom offers an excellent starting salary and generous benefit package. Send resumes, including salary requirements in confidence to:



Christine Rosenbach
Employment Manager

WESCOM
8245 S. Lamont Road
Downers Grove, IL 60515
An Equal Opportunity Employer M/F

Our client, a major general management consulting firm, has immediate openings for:

EXECUTIVE COMPENSATION AND SALARY PLAN DEVELOPMENT CONSULTANTS

Candidates should have above average communication skills, broad knowledge of the disciplines of management, and the ability to interact effectively at all levels in client organizations.

Experience in the design and development of compensation plans, including base salary and executive incentives is required. Some exposure to other areas of human resource management is highly desirable.

Knowledge of, and the ability to apply, quantitative analytical techniques such as those acquired through an MBA program is required. Please send resume and salary requirements to:

JT Jensen-Tracy Consultants
Suite 1400, 711 First Avenue
New York, New York 10022
Our client is an equal opportunity employer M/F

NATIONAL SALES MANAGER

Animal Health Products
Minimum of 5 years' sales experience. To be eligible for this position, you must have a B.S. degree in Business Administration or equivalent. Send resume and salary requirements in confidence to: Y 7407 TIMES
An equal opportunity employer

COMPTROLL

Leading mfg. co. located in N.Y. with growing needs for individuals who are highly organized, innovative and have at least 3-5 yrs. exp. in managing cost records, procedures, budgeting for medium sized mfg. operation. Must be able to perform some clerical functions. Salary flexible to benefit package. Please send resume and salary req. to: Y 7407 TIMES

SALES ENGINEER - PHILADELPHIA AREA

Individual sought must have BS Chemistry degree; 5-10 yrs. sales exp. with a major chemical company in the Philadelphia area; some knowledge of spray drying and film coating desirable. MBA degree preferred. Send resume and salary req. to: Y 7407 TIMES
Relly, Field Energy Prod. Inc., Equipment Dept., 155 Fern Ave., Hatfield, PA 19401
(215) 368-1655

BUSINESS ADMINISTRATOR CONSULTANT

To organize, coordinate and oversee the preparation of proposals and contracts for engineering and technical consulting services. Requires BS degree in Business Administration or equivalent and 5-10 years experience in business administration. Position (1) is an equal opportunity employer. Send resume and salary requirements in confidence to: Y 7407 TIMES
An Equal Opportunity Employer M/F

RETIRES UNIVERSITY

NY 1961 TIMES
An Equal Opportunity Employer M/F

RETAIL CONTROLLER

A fast growing fashion retail chain headquartered in Stamford, Connecticut (Columbia MFG) has an outstanding opportunity for a retail controller with 10+ retail experience. Position will report to the President and has excellent potential for growth. Y 7458 TIMES
Equal Opportunity Employer M/F

SALES

COMPUTER TIME SHARE...
Y 7458 TIMES
Equal Opportunity Employer M/F

ASST CONTROLLER

Director of Corporate Acctg...
Y 7458 TIMES
Equal Opportunity Employer M/F

RESEARCH ECONOMIST I

Salary \$18,441-26,245

Doctorate degree in economics and three years of comprehensive technical research and analysis experience in the field of economics.

RESEARCH ECONOMIST II

Salary \$17,639-23,807

Master's degree in economics and four years of comprehensive technical research and analysis experience in the field of economics.

These classified positions in the Division of Public Transportation Program Development construct operating and capital budgets; engage in statistical analysis of labor and other operating costs, operating performance and fare structures and arrangements; and conduct long range economic forecasting. Knowledge of budgeting, surface transportation operations, fare structures is required.

Please forward credentials in strict confidence to:

N.J. Department of Transportation
Joseph A. Busso, Director
Division of Personnel Services
1035 Parkway Avenue, Trenton, N.J. 08625
An Equal Opportunity Employer

Marketing Vice President

TOTAL CASH COMPENSATION \$40,000

This is a truly exciting opportunity for a professional who is anxious for the environment where talent is nurtured, recognized and rewarded.

Our client is a well known, growth oriented graphic arts manufacturer with a young, vibrant management staff, and has retained us to locate an individual who will truly complement the growth and thinking of the company.

The successful candidate will have the education and background to develop marketing plans and strategies, direct overall growth, and oversee and work closely to assure high quality standards in product management, advertising and promotion, marketing and customer service, and sales training. This position is for an executive who really gets involved.

If you are qualified for and excited by this challenge, send your resume, including salary history, in strict confidence to: Robert Ryan Associates

ROBERT RYAN ASSOCIATES
Executive Search Consultants
Box 11448/MP, Suite 1106, 551 Fifth Ave, NYC 10017

MANAGEMENT INFORMATION SYSTEMS

IBM 370/145 - DOS/VS

Expansion of our current Data Processing staff has created the following openings:

SYSTEMS ANALYSTS
Qualified candidates must have 3-5 years experience in systems design of business applications. Must have functioned as a Project Leader, guiding and controlling the efforts of both Systems Analysts and Programmers.

PROGRAMMERS
A minimum of 3 years experience with DOS/VS COBOL in a commercial environment. Solid COBOL experience A MUST.

Exposure to new techniques in Systems Development, Programming, Data Base and On Line Design is a definite plus.

Resumes must include salary requirements and history to be considered—

CD 1647 TIMES
An Equal Opportunity Employer

SALES REACH YOUR POTENTIAL WITH THIS OPPORTUNITY

Dynamic, young company has an exceptional position for the leaders in sales of their present company. Take over the sales of automotive replacement products in New York and New England States.

Full training program for the professional who can communicate effectively. Management potential in the office with a salary of \$20,000 plus expense, the first year on well as comprehensive benefit package, higher earnings and geometric growth from the second year forward. Interested in a top position with top earnings. Write, send resume with salary history and sales accomplishments to:

Y 7412 TIMES
An equal opportunity employer M/F

INSTRUCTORS

Field Engineers-S.S.E.E. or equivalent. Minimum three years experience in ground radar and digital hardware required. Familiarity with training data preparation desirable. Please send resume with salary history to Gene Wicks.

SUPPLIER TO THE WORLD
OF ADVANCED ELECTRONIC SYSTEMS, TECHNOLOGIES AND SERVICES
An Equal Opportunity Employer M/F
An Equal Opportunity Employer M/F
AIL CUTLER-HAMMER
DEER PARK, LONG ISLAND, NEW YORK 11729

CONTROLLER

Rapidly growing 25MM soft goods importer seeks skilled Financial Manager. Requires aggressive shirt-sleeve individual. Responsible for establishing and directing the entire accounting and financial function. Strong leadership skills and the ability to be part of top management required. CPA desired. Lower Westchester location. Only experienced Financial Managers need apply.

Y 7329 TIMES

Handwritten note: "John's initials"

THE B-1... WE'VE PUT TOGETHER ONE OF THE MOST SKILLED TEAMS IN AVIATION...

STRUCTURAL DESIGNER EXPERIENCED COMPUTER AIDED

Design structural components Airframe and coordinate with design groups to provide systems installation.

Experience in use of vector-tube graphics method for design with an AB or M/FE.

Send Resume or apply to: John T. Gilbert, B-1 Division, Rockwell International, 5701 W. Imperial, Los Angeles, CA.

Rockwell International Equal Opportunity Employer

EDP PROFESSIONALS

NCR's Terminal Systems Division in Millsboro, Delaware has outstanding opportunities for programmer and systems analysts interested in a career in engineering software development or manufacturing systems development.

PROGRAMMER/ANALYST

- COBOL, Assembler or KEAT/3 programming required. Data base (particularly TOTAL) and on-line programming experience with Environ/1 or Intercomp desirable. Inventory control, WIP, MRP, and financial system experience required.

SOFTWARE/FIRMWARE PROGRAMMER

- Requires a background in microcomputer or microprocessor systems and/or associated application programming. Knowledge of assembly language required. Experience in Intel 8080 microprocessor beneficial.

SENIOR SYSTEMS PROGRAMMER/ENGINEER

- Knowledge of structured programming and modular programming techniques. Requires experience in specifying and evaluating systems architectures. Knowledge of microprocessor hardware and software necessary as this position will involve communication with designers at all levels to include corporate officers.

All positions require a BS in EE or CS with 0-5 years experience. In addition to exciting career opportunities with TSD-Millsboro, our geographic location offers a delightful place to live and raise a family. Southern Delaware offers an atmosphere both unspoiled and rural, yet within minutes of several popular East Coast beaches and within a 2-hour drive of Philadelphia, Baltimore and Washington.

Send resume with salary history to:

NCR logo and address: Ron Tull, Dept. NY-125 Terminal Systems Division-Millsboro NCR Corporation P.O. Box 607 Millsboro, Delaware 19966

REACTOR DESIGN ENGINEERS

Key opportunities for qualified hardware-oriented engineers with General Electric in San Jose

DESIGN OF CONTROL ROD DRIVES FOR BOILING WATER REACTORS

Requires background in detailed mechanical hardware design, knowledge of manufacturing processes, prototype and production testing and reliability evaluations.

REACTOR INTERNALS ASSEMBLY & PRESSURE VESSEL DESIGN

Activities span design for purchase specifications to detail design on equipment ranging from pressure vessels to core structures to steam dryers. Engineering degree plus experience in design analysis of same or similar equipment required.

REACTOR SERVICES & AUXILIARIES DESIGN

Design of reactors, refueling and servicing equipment. BS/MSME with experience in machine design and structural analysis required. Working knowledge of finite element analysis and industrial electrical controls desirable.

FUEL DESIGN ENGINEER

Perform thermal mechanical design studies on advanced BWR Fuel Designs. Applicants should possess BS, MS or PhD degree in Mechanical or Nuclear Engineering. Prior nuclear experience desirable.

Please send resume including salary requirements to Mr. L. Glatford M/JC24-233-R, General Electric, Nuclear Energy Systems Division, 175 Guthrie Avenue, San Jose, California 95125.

GENERAL ELECTRIC logo and Equal Opportunity/Affirmative Action Employer

COMPUTER APPLICATIONS ENGINEER

Fuller Company, an acknowledged leader in pyro-processing technology seeks a creative engineer, interested in the utilization of computer technology for system simulation, process control, and other engineering applications. Applicant should be an M.E. or Ch.E. capable of utilizing a large IBM/370 system for thermodynamic, energy balance, and design studies as well as mini-computers for real-time process control.

- Knowledge of Fortran and/or Basic a must. Familiarity with control theory and optimization techniques required. PDP/8 or PDP/11 experience helpful but not essential. Strong academic background will be considered in lieu of direct experience.

For an immediate interview at the ASME/WAM December 6 through December 8, call (212) 697-2525, Ext. 47.

FULLER COMPANY logo and address: P.O. Box 69 CATASAUQUA PENNSYLVANIA 18032

PRODUCT MANAGER

Domestic oriented Medical Division of Miles Laboratories, Inc. has a challenging position available with exciting potential. Product manager position requires a minimum of 5 years experience in pharmaceuticals, preferably in dermatology. College degree or equivalent plus 2 years experience in short and long range market research planning and development is necessary. Excellent communication skills as well as solid knowledge of basic marketing activities and functions are required. Responsibilities include the initiation, guidance and coordination of marketing and promotional strategies of the Division. Excellent starting salary plus superior benefit program. Relocation expenses paid by Company. Send resume including salary requirements in confidence to J. W. Schulz, Director of Human Resources.

Dome Laboratories logo and address: Div. of Miles Lab., Inc. 400 Morgan Lane West Haven, Conn. 06502

MARKETING REPRESENTATIVES BOSTON & HARTFORD AREAS

Control Data Corporation, a recognized leader in the computer industry, has outstanding opportunities for computer professionals with a proven record of success, to sell CYBERNET Remote Batch and Interactive Computer Services. Qualified applicants will have a minimum of 2 years experience in the sale of interactive and/or Batch Computer Services to management. Analytical capability to define problems and propose solutions is a must. In Boston, the major application area will be Financial and Data Based Management; in Hartford, the major application area will be Structural and Electrical Engineering.

We offer outstanding salaries and benefits plus the opportunity for personal and professional growth. Compensation packages include both base salary and incentive directly related to performance. To explore these opportunities, please contact in confidence: P. J. CALDWELL (617) 890-6900 CONTROL DATA CORPORATION 60 Hickory Drive Waltham, Mass. 02154

CONTROL DATA CORPORATION logo and Affirmative Action Employer M/F

COST ESTIMATOR

Will be responsible for interpreting product specifications to develop product cost estimates.

Should have 2-3 years experience in an electronic environment, specifically printed circuit card development. Experience in the microprocessor area desirable.

Successful candidate should have a degree in Industrial Engineering or its equivalent.

Industrial Relations Dept. Communications Systems Division NCR Corporation 3325 Platt Springs Road West Columbia, S.C. 29159

NCR logo and Equal Opportunity Employer

COMPUTER PROGRAMMERS

IBM 370/158 VSE Z/9 STARTING SALARY AT \$18,517 WE CAN OFFER YOU A WIDE VARIETY OF MIS/TELE. PROGRAMMING AND SYSTEMS A PROFESSIONAL ENVIRONMENT. We need several computer programmers in our growing progressive group. We have IBM 370/158 VSE Z/9, VSE/2, VSE/3, VSE/4, VSE/5, VSE/6, VSE/7, VSE/8, VSE/9, VSE/10, VSE/11, VSE/12, VSE/13, VSE/14, VSE/15, VSE/16, VSE/17, VSE/18, VSE/19, VSE/20, VSE/21, VSE/22, VSE/23, VSE/24, VSE/25, VSE/26, VSE/27, VSE/28, VSE/29, VSE/30, VSE/31, VSE/32, VSE/33, VSE/34, VSE/35, VSE/36, VSE/37, VSE/38, VSE/39, VSE/40, VSE/41, VSE/42, VSE/43, VSE/44, VSE/45, VSE/46, VSE/47, VSE/48, VSE/49, VSE/50, VSE/51, VSE/52, VSE/53, VSE/54, VSE/55, VSE/56, VSE/57, VSE/58, VSE/59, VSE/60, VSE/61, VSE/62, VSE/63, VSE/64, VSE/65, VSE/66, VSE/67, VSE/68, VSE/69, VSE/70, VSE/71, VSE/72, VSE/73, VSE/74, VSE/75, VSE/76, VSE/77, VSE/78, VSE/79, VSE/80, VSE/81, VSE/82, VSE/83, VSE/84, VSE/85, VSE/86, VSE/87, VSE/88, VSE/89, VSE/90, VSE/91, VSE/92, VSE/93, VSE/94, VSE/95, VSE/96, VSE/97, VSE/98, VSE/99, VSE/100.

Send resume to: P.O. Box 210, General Post Office Bldg., N.Y., N.Y. 10098

An Equal Opportunity Employer M/F

Q.A. ENGINEERS

Quality assurance engineers with electro-mechanical experience on military programs. EE and/or PE degree required. A.S.C.C. certification desirable. Excellent benefits. Competitive base salary and incentive plan. Please send resume in confidence, stating current salary, to Director of Employment.

Y 7431 TIMES An Equal Opportunity Employer M/F

PLASTICS DEVELOPMENT ENGINEER

Graduate Engineer (mechanical, chemical, electrical) to work in R & D on new product/process developments. Must have 2 to 4 years plastics processing experience in blow molding or extrusion. Attractive salary and benefits. Send resume to:

Y 7343 TIMES An Equal Opportunity Employer M/F

CONTROLLER/TREASURER

We are a major \$20 million public utility of electric and natural gas. We are seeking a Controller/Treasurer to manage our financial affairs. Must have a minimum of 5 years experience in a similar position. Please send resume in confidence to: Director of Human Resources, 1000 Broadway, New York, N.Y. 10018.

INDUSTRIAL ADHESIVE SALES GREATER N.Y. TERRITORY

Qualifications for this position include 2-3 years of proven sales experience, a Bachelor's degree, excellent communication skills, and the desire to grow. Compensation package includes excellent starting salary, company car and expenses, high commission potential and outstanding company benefits.

Interviews will be arranged within two weeks. Please send your resume, with salary requirements, in complete confidence to Mr. Richard Ransien, Employment Coordinator.

National logo and address: 10 Federal Avenue, New York, N.Y. 10007

STARCH AND CHEMICAL CORPORATION An Equal Opportunity Employer M/F

DESIGN ENGINEERS CONSTRUCTION

ATHENS, GREECE Immediate requirements exist for experienced construction design personnel in these specialties:

- STRUCTURAL ENGINEER SANITARY ENGINEER SPECIFICATION WRITER MECHANICAL ENGINEER ELECTRICAL ENGINEER

Ideally, the successful applicant will be presently employed, have 5-10 years experience with increasing responsibility and possess superior design capability. These jobs offer attractive salary and benefits plus the stimulating environment of Athens. Please submit resume with salary details to:

Y 7344 TIMES

JUNIOR FOREIGN EXCHANGE TRADER

Commercial bank seeks Junior Foreign Exchange Trader with a minimum of 2 years trading experience. Send resume with salary requirements. Y7446 TIMES An Equal Opportunity Employer, M/F.

Sales Engineer New York Metro Area. An exciting career position awaits an aggressive, self-motivated individual to assume territorial responsibility for our growing line of Pall Filters and Desiccant Dryers. An Engineering Degree with 2-4 years experience in outside sales of industrial equipment, preferably to the chemical process industry, required. Excellent company-paid benefits include a good starting salary, commission, and car. To apply send resume in strictest confidence to: General Manager, Pall Trincor Corporation, 2395 Springfield Avenue, Vauxhall, N.J. 07088, Equal Opportunity Employer M/F.

PROJECT ENGINEER (TOYS). This position requires experience in the design of plastic parts, taking project responsibilities from conception and layout through to production. Your record MUST have practical drafting experience. You MUST have plastic background. As a growing company we offer excellent career opportunity with liberal company benefits including tuition refund. Please send resume detailing pertinent experience with salary requirements in confidence to: Employee Relations Manager, CHILD GUIDANCE TOYS, 1055 Bronx River Avenue, Bronx, N.Y. 10472, An Equal Opportunity Employer M/F.

SECRETARY. WORD PROCESSING MARKETING MANAGER. International manufacturer, needs experienced word processing support person, to work directly under Vice-President to train sales force in modern concepts and consultant with national corporations. Professional experience necessary, either as supervisor of center, director of communications or with equipment manufacturer. Some travel; relocation to Washington D.C. area is necessary. Exciting career opportunity with rapidly expanding company. Send resume to: Y 7381 TIMES

TELEPHONE, DATA & RADIO COMMUNICATIONS. Engineering • Sales/Marketing • Ad • Systems • Traffic/Tariffs • Install. Many openings coast to coast from \$9,000 to \$34,000. Experience required in any of the following: Phone, Microwave, Microwave, Television Systems, Facsimile, Type, PBX, 2 way radio, EDP or peripherals, Telecommunications. Please send resume to: PERSONNEL RESOURCES INTERNATIONAL, INC. AGENCY TELECOMMUNICATIONS PLACEMENT, 342 Madison Ave., New York, N.Y. 10017.

EDP XMAS BONUS. GIVE YOURSELF A BETTER FUTURE. We have been retained by a major firm that has a Data Processing MFP configuration under MVS and is adding a full COMPUTER Network. Due to current growth and D.F. efforts, they need to hire the following professionals: PROG/ANALYSTS—Financial & commercial applications area need exp'd Global people with minimum 2 yrs exp. Will train DOS Heavy. SYSTEMS—Minimum 3 yrs. experience in the design of comp. systems. Work with users and supervise a team of programmers. PROJECT LEADER—Supervise various projects, evaluate costs, plan and manage. MINICOMPUTER—Design & implement hardware and support software for Data Base and message bases. Client offers a high starting salary, top corporate benefits. For immediate confidential interview, call D. Reinhold, Specialists in the Recruitment of "Data Processing Professionals" (Agency) 545 Fifth Ave., New York, N.Y. (212) 986-0000.

MANAGER Wage & Salary Administration. HERE'S WHERE YOU CAN BUILD AND PILOT PROGRAMS OF NATIONWIDE SCOPE. If you're an experienced person who finds the most exciting work in the HR and salary process, we're looking for you. It's with our rapidly expanding CBS TV Division. We seek a professional wage and salary professional with at least 5 years experience in developing and implementing wage and salary administrative programs for a company with multiple locations across the country. Background should include work in both union and non-union environments, and knowledge of technical and field management positions in non-manufacturing or service industry. Most backgrounds could come from a utility, communications or telephone company. Approximately 25% travel will be required. Salary commensurate with background and experience. For confidential consideration, please forward resume, including salary history and current requirements, to: EMPLOYMENT MANAGER.

WARNER COMMUNICATIONS. 12 Rockefeller Plaza, N.Y., N.Y. 10019. An Equal Opportunity Employer M/F.

Our client a major general management consulting firm, has immediate openings for:

EXECUTIVE COMPENSATION AND SALARY PLAN DEVELOPMENT CONSULTANTS

Candidates should have above average compensation skills, broad knowledge of the disciplines of management, and the ability to infer creatively at all levels in almost any industry.

Jensen-Tracy Consultants logo and address: 100 West 17th Avenue, New York, N.Y. 10011

Product & Marketing Manager

Excellent product manager position in the field of fire and smoke detection equipment. Salary and benefits commensurate with experience.

Pyrotronics logo and address: 100 West 17th Avenue, New York, N.Y. 10011

LABORATORY SUPERVISOR

Industrial chemist or chemist engineer to supervise the laboratory. 3-5 years experience in plant or laboratory and process. Salary commensurate with experience.

MARKETING/SALES PROMOTION \$25K RANGE. Successful candidate should have a degree in Industrial Engineering or its equivalent.

July 1985

ORDEN... NO

program challenge for COMPUTER-ORIENTED professional

... at the Norden Division of United Technologies Corporation...
 ... U.S. Army's Battery Computer System (BCS) Program...
 ... investigate these opportunities at Norden...

Mechanical Engineer
 Requires BS with minimum 8 years experience in high density electronic packaging design for shock vibration...
 ... PC board design and test...
 ... supervisory experience...

Systems Engineer
 Requires BS with minimum 8 years experience in design, development, and test of military systems...
 ... evaluation of the...
 ... technical paper...
 ... essential.

Power Supply Designer
 Requires BS (MS preferred) with minimum 5 years experience in design and test of power supplies for military systems...
 ... technical paper...
 ... essential.

Software Engineer
 Requires BS with 2 years experience in design and test of software systems...
 ... technical paper...
 ... essential.

Marketing Representative
 Requires BS with minimum 3 years experience in the sale of electronic equipment...
 ... technical paper...
 ... essential.

Call James E. Fitzgerald, toll free at 800-242-2104 in Connecticut, call 838-4477

Or send resume to: Mr. Fitzgerald, Norden Division, United Technologies Corporation, 100 Main Street, Norwalk, CT 06858.

Operational Analyses

Growth of Pratt & Whitney Aircraft business has created need for individuals with strong operations and business analyses background. Applicants should have experience in forecast, budgeting, operation analyses, or program management. Experience in government contracts desirable. Requires a business or financial degree with 2-10 years experience.

If you believe you qualify for these growth positions please send your resume in complete confidence to: **C. J. Livesay, Professional Placement, Dept 12**

PRATT & WHITNEY AIRCRAFT GROUP

GOVERNMENT PRODUCTS DIVISION
 Dept 12, West Palm Beach, Florida 33402

UNITED TECHNOLOGIES

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FNP

FLOATING NUCLEAR PLANT

We offer you the unique opportunity to participate in design and manufacture of Floating Nuclear Power Plants (FNPs). Join our team of professionals in Jacksonville, Florida where together we can help solve the nation's energy problems. Our current openings include:

Positions At A Variety Of Levels In The Following Areas:

Engineering
 Electrical
 Mechanical
 Nuclear
 Power Generation System
 Process Control
 Safety
 Structural
 Thermal
 Water Treatment

Drafting/Design
 Electrical
 Mechanical
 Nuclear
 Structural
 Thermal
 Water Treatment

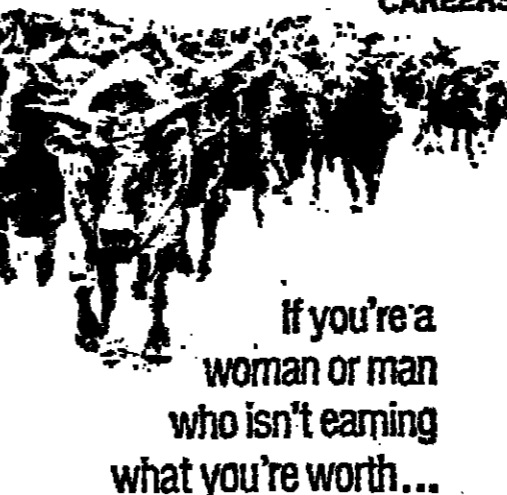
Manufacturing
 Quality Control
 Production Control
 Safety
 Structural
 Thermal
 Water Treatment

Forward your resume in confidence to: **Offshore Power Systems A WESTINGHOUSE ENTERPRISE**

Attn: Employment Department
 Dept. T-437, P.O. Box 6000
 Jacksonville, Florida 32211

An Equal Opportunity Employer M/F

CAREERS



If you're a woman or man who isn't earning what you're worth...

CONSIDER MERRILL LYNCH

You're an ambitious, articulate, well-educated person with definite ideas about money, independence, and recognition... and a fair for sales. You've got a good job now, but it isn't using your total capabilities, progress is limited and nice compliments don't show up on a paycheck. Maybe you should consider a sales career with Merrill Lynch.

- Your earning potential can be exceptional as a Merrill Lynch Account Executive. We can give you some eye-opening examples of how rewarding an investment sales career can be.
- You don't have to be a financial expert to qualify. We'll invest substantial money in your training, paying you while you are in Merrill Lynch's four-month training program, so intensive and practical some graduates call it a "mini-MBA."
- Merrill Lynch is not a brokerage house in a conventional "stocks and bonds" sense. We're a diversified financial corporation. Which means you'll have more than 30 kinds of financial products and services to offer your customers. In order to meet their individual investment needs.

What's the catch?
 Just one. Your ability. You need the ability to absorb financial information and relate it to customer needs; an ability to make decisions, handle details, communicate well—and work very hard.

You should also have a successful record of achievement in all endeavors coupled with a strong personal presentation. Sales or other related business experience a plus.

If you've got this ability, tell us. We'd like to make you a well-trained, financially sophisticated Account Executive in an exciting and prestigious field... earning what you're really worth.

Write for an application to: **Mrs. Irene Rodick, Employment Dept., Room 757, Merrill Lynch, One Liberty Plaza, (165 Broadway), New York, NY 10006**

Merrill Lynch Pierce Fenner & Smith Inc.

Merrill Lynch is bullish on America

All applicants will be considered without regard to race, color, sex or national origin.

AGAIN, CONRAC WINS A "CONRAC-TYPE" CONTRACT

Our outstanding capability, demonstrated for 30 years, is to keep pace with rapidly changing technologies. That brings us assignments that range from F-18, Space Shuttle (GCL, EU, Mission Timer, Event Timer, S-Band FM Signal Processor) to spectacular electronic scoreboards for athletic stadiums.

More than 60% of the world's aircraft use our avionics. Now we have a Stores Management System initial order for the new F-16 plus a command control system for that aircraft—both with enormous potential.

A Conrac-type contract can be far almost any kind of system, with one common factor: extreme challenge, the excitement of knowledge through old RAC. Conrac Systems-East Division is seeking to staff. We still have a "small" company environment. Openings include:

ENGINEERS

ANALOG ENGINEER

Successful candidate must have EE or Math degree, a strong theoretical background and minimum 3 years experience in designing active & passive filters. Exposure to phase lock loops, modulators and wideband signal processing desired. Capability to follow design from concept thru breadboard and into prototype required.

POWER SUPPLY ENGINEER

Requires minimum 3 years experience in the design of avionics power supplies including ability to design switching regulators, series regulators, and static inverters. Working knowledge of MIL-STD-704A power essential.

QUALITY CONTROL ENGINEER

Challenging broad scope position that requires individual with at least 10 years experience in military electronic avionics quality systems and solid knowledge of total quality control concepts. ASQC certification would be an asset, degree desired. Successful candidate must be qualified... to analyze quality information & feedback/analysis to recommend adjustments on product design, manufacturing processes & equipment and the quality system. Will also be responsible for initiating and instructing processes certification training programs.

DIGITAL DESIGN ENGINEER

Successful candidate must have sound background, minimum 4-5 years, in the design and application of microprocessors, computer I/O interfaces, memory & real time programming. In addition, must be fully experienced in the design of military avionics hardware, and thoroughly familiar with the application of TTL or CMOS and CMOS. Capability to follow project from conception through design, breadboard and prototype checkout is essential.

TECHNICAL WRITER/EDITOR

Self-motivated talented individual who is thoroughly familiar with MIL specs data-requirements, and is also able to write from engineering information. Will be responsible for data scheduling, writing and editing.

MAINTAINABILITY ENGINEER

Bachelors degree in Engineering plus 3-5 years field experience. Thoroughly conversant with military documentation associated with maintainability—i.e. MIL-STD-470, 471, 472, 478, 479, 480. Should have practical working background in military and commercial maintenance, logistics and operations requirements.

RELIABILITY ENGINEER

Must be fully qualified in preparing stress analysis, reliability predictions, failure modes & effects analysis, non-standard parts documentation. Should be knowledgeable in the preparation of reliability test procedures. Familiarity with the following military documents is required: MIL-S-19500, MIL-A-38510, MIL-STD-781, MIL-STD-785, MIL-STD-810, MIL-STD-883, MIL-HDBK-217B. Bachelors degree in engineering plus 3-5 years experience is essential.

SYSTEMS ENGINEER

Challenging position for Project Engineers for design/applications activities related to sports-information display systems. Successful candidate will have background in systems design or related field, and interfacing many computers for information display systems. Bachelors degree in Engineering plus 3-5 years experience.

We offer attractive compensation and a comprehensive benefits package. Suburban location—only 25 minutes from Mid-Manhattan. For consideration please send resume with earnings history to: **RALPH HOLTERRAND**

CONRAC

32 FAIRFIELD PLACE
 WEST CALDWELL,
 NEW JERSEY 07006

SYSTEMS EAST DIVISION
 CONRAC CORPORATION

An Equal Opportunity Employer M/F

NORDEN

Division of UNITED TECHNOLOGIES

An Equal Opportunity Employer, M/F

FINANCIAL ADMINISTRATIVE MANAGER

... at the Norden Division of United Technologies Corporation...
 ... investigate these opportunities at Norden...

Our principal requirement is for a person with several years experience and direct involvement in the assessment of environmental hazards on employee health. Formal training in safety, health, and environmental protection is essential. Must have demonstrated record of working effectively and cooperatively with upper management. Working knowledge of all regulations governing employee health and safety is required.

Excellent benefits program including stock options. Send resume including salary history to: **F. J. Baiter, Employment Manager, SmithKline Corporation, P.O. Box 7828, 1568 North Spring Garden Street, Philadelphia, Pa. 19101.**

SmithKline Corporation

Equal Opportunity Employer M/F

MANAGER ENVIRONMENTAL HEALTH AFFAIRS

Leading health care firm with worldwide operations seeks a Manager of Environmental Health Affairs at the corporate level. This major responsibility will encompass the development of policies, direction of corporate-wide efforts and the technical direction needed to identify and counter the potential harmful effects of substances and processes on employee health. Major products and processes include human and veterinary pharmaceuticals, diagnostic tests and reagents, medical and industrial instruments and cosmetic/skin care products. Some travel involved, including international.

As a result of our continued growth, our Adhesive Division, located at the Corporate Research Center, has an immediate need for two Development Chemists. Responsibilities will be primarily in adhesive development, with some field service required.

If you are a recent graduate, or a professional with up to two years of industrial experience with a BS/MS in Chemistry, we'd like to talk to you!

As a recognized leader, we offer a competitive salary, generous benefits, and exceptional career growth potential in a stimulating, results-oriented environment. Please send resume, including salary requirements, to: **Mr. Richard Reuter, Employment Coordinator.**

National STARCH AND CHEMICAL CORPORATION

20 Fenderson Avenue
 Bridgewater, New Jersey 08807

An Equal Opportunity Employer M/F

development chemist

National Starch and Chemical Corp. is one of the fastest growing "specialty chemicals" companies, with over 3000 employees and 60 manufacturing and customer service centers here and abroad.

As a result of our continued growth, our Adhesive Division, located at the Corporate Research Center, has an immediate need for two Development Chemists. Responsibilities will be primarily in adhesive development, with some field service required.

If you are a recent graduate, or a professional with up to two years of industrial experience with a BS/MS in Chemistry, we'd like to talk to you!

As a recognized leader, we offer a competitive salary, generous benefits, and exceptional career growth potential in a stimulating, results-oriented environment. Please send resume, including salary requirements, to: **Mr. Richard Reuter, Employment Coordinator.**

National STARCH AND CHEMICAL CORPORATION

20 Fenderson Avenue
 Bridgewater, New Jersey 08807

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SALES MANAGER (MEDICAL)

Leading cardiac service company is seeking an energetic sales manager experienced in cardiac pacing, CV surgical products or both lab sales.

Position reports directly to General Manager. Primary responsibilities include creating and implementing marketing and sales program; interaction with our national sales reps and new market development. Experience in these areas as well as training and motivating dealer salesmen is desirable.

We offer a good benefit program, suburban New England location base, with approximately 60 percent travel time, salary in low to medium \$20's range. For confidential interview appointment please submit your resume to:

Personnel Dept. 783
Andersen Laboratories Inc.
 1280 Elm Hills Ave.
 Bloomfield, Connecticut 06002

An Equal Opportunity Employer

PROGRAMMERS

... at the Norden Division of United Technologies Corporation...
 ... investigate these opportunities at Norden...

SYSTEMS COMMUNICATIONS
 Requires BS with minimum 5 years experience in design and test of military systems...
 ... technical paper...
 ... essential.

SYSTEMS SOFTWARE SUPPORT
 Requires BS with minimum 5 years experience in design and test of military systems...
 ... technical paper...
 ... essential.

TEST AND DIAGNOSTICS
 Requires BS with minimum 5 years experience in design and test of military systems...
 ... technical paper...
 ... essential.

Call James E. Fitzgerald, toll free at 800-242-2104 in Connecticut, call 838-4477

Or send resume to: Mr. Fitzgerald, Norden Division, United Technologies Corporation, 100 Main Street, Norwalk, CT 06858.

OPERATING SOFTWARE SALES OPPORTUNITY

with UCC, an internationally recognized leader in operating software systems. Many of our products are Data Pro and word processors.

We have an immediate need for a professional salesperson to market our operating software line in New York City. This position will be based in New York City and will involve limited travel to other New York State.

We offer a base salary in the mid-twenties, an accelerated commission package which should place the first year's minimum income in the low to mid-thirties, and excellent fringe benefits. More importantly, we offer the opportunity to create in the dynamic, results-oriented environment of the fastest growing and most profitable division of UCC. Advancement possibilities are excellent.

To be considered, an individual must be able to demonstrate a successful record in the data processing industry, preferably in sales to the IBM marketplace. The ability to communicate well is essential. Qualified applicants should call or send a detailed resume, including salary history, to: **Richard May, UCC, 747 Third Ave., NYC 10017.**

UCC UNIVERSITY COMPUTING COMPANY

An Equal Opportunity Employer M/F

TEST ENGINEER

The development of new medical systems has created a unique opportunity for the experienced QC Engineer. Our professional fast-paced atmosphere. Westchester location, requires an individual with a minimum of a BS/MS and at least 5 years experience in the design of electro-optical systems, low level analog circuits and analog to digital conversions.

Successful candidate must have at least 2 years experience in the development of production test equipment and their written procedures. Will assist in development of equipment specifications and utilize cost effective methods.

Compensation commensurate with experience plus outstanding benefits package. Forward resume in confidence to:

Box NY 1553, 810 7th Ave, NYC 10019

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PROJECT/PROCESS DEVELOPMENT

A leader in full service, world-wide technical/management consulting offers this opportunity to market your skills in an innovative atmosphere. We seek a BSME or EE, however, a Masters in Engineering or Business is very desirable. You should have two to three years experience in one of the following areas: product development, automation equipment design, specialized electro/mechanical systems. Responsibilities include total project involvement from initial concept development through design, build and debug stages. Must be able to meet with clients and understand their needs.

Send resume, salary history and requirements to: **Y 7365 TIMES**

An Equal Opportunity Employer M/F

DESIGN ENGINEERS

Electronic Design Engineer
 Mechanical Design Engineer

... at the Norden Division of United Technologies Corporation...
 ... investigate these opportunities at Norden...

Electronic Design Engineer
 Requires BS with minimum 5 years experience in design and test of military systems...
 ... technical paper...
 ... essential.

Mechanical Design Engineer
 Requires BS with minimum 5 years experience in design and test of military systems...
 ... technical paper...
 ... essential.

Call James E. Fitzgerald, toll free at 800-242-2104 in Connecticut, call 838-4477

Or send resume to: Mr. Fitzgerald, Norden Division, United Technologies Corporation, 100 Main Street, Norwalk, CT 06858.

PROJECT SCHEDULER Saudi Arabia

Immediate opening. Graduate engineer; 3 years CPM experience. Candidate should have ability to communicate with construction team on all levels. Cost related experience helpful. This is a challenging position with excellent growth potential.

Send resume to **WILLIAM H. MILLER**
GEORGE A FULLER CO.
 BUILDINGS CONSTRUCTION
 595 Madison Ave., New York, N.Y. 10022

An Equal Opportunity Employer

Fashion Coordinator-Sales Promotion

NYC based National home furnishings MFR sales \$25 million seeks executive with fashion background to work with company stylist. Must have fine sense of aesthetics, color and firm background in advertising & sales promotion preferred. Must be creative, good at detail & follow thru. Excellent opportunity, for the right person.

Resume to include salary history & requirements. FRINGE BENEFITS include PROFIT SHARING, INSURANCE etc.

Y 7319 TIMES

Director EDP

Outstanding career opportunity with international manufacturer with sales of \$120 million. Must have experience installing MRP system and extensive parts control. Background of successful candidate will include heavy equipment manufacturing or large scale job shop manufacturing and thorough understanding of IBM 370.

Excellent growth and management potential. Salary \$30,000-\$35,000 plus bonus and fringe.

Reply in strict confidence to: **Box 792, 15 East 40 St, New York, NY 10016**

PRODUCTION PLANNING/PURCHASING MANAGER

Excellent opportunity to manage the purchasing and production planning function of rapidly growing Westchester County N.Y. based and heavily old manufacturer. Ideal candidate experienced in production planning, inventory control, purchasing and material specification. Experience preferably in the industry. Ability as planner, organizer, and decision maker essential. For confidential consideration, send resume, salary history, and current requirements to:

Box RWT 1647
 18 E 40 St., NY, NY 10017

MOTOR CARRIER V.P. OPERATIONS

SALARY OPEN
 MAJOR OPPORTUNITY

We are an established carrier in sound financial position & ready for significant additional growth. If you have a proven track record in operations in the motor carrier industry & are interested in a "turn it in a winner" opportunity, then forward your resume to:

ATKINSON FREIGHT LINES, INC.
 c/o P.O. BOX 8288
 GAITHERSBURG POST OFFICE
 FREDERICK, MD. 21702

B-K DYNAMICS, INC.

needs ANALYSTS and PROGRAMMERS with background in Operations Research Mathematics Statistics Management Science Computer Science

Send your resume to: **15825 Shady Grove Rd. Rockville, Md. 20850**

Equal Opportunity Employer

STANLEY 'Help Us Do Things'

PROCESS ENGINEER

The Stanley Works is seeking a Process Engineer for Hardware Division to evolve, develop, improve, and finalize costs of various manufacturing processes for goods and existing hardware or profit improve projects. Candidate should have a BS Degree in the chemical, industrial, or manufacturing engineering. 6 years of responsible experience required, preferably related to power presses, progressive dies and volume assembly methods. Experience in metal finishing techniques very desirable.

Submit current resume with salary history to:

THE STANLEY WORKS
 CORPORATE EMPLOYMENT, DEPT 1205N
 P.O. BOX 1800,
 NEW BRITAIN, CONN 06053

STANLEY TOOLS, STANLEY HARDWARE, STANLEY STEEL

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 Affirmative Action Employer

PROJECT ENGRS/WGRS/SUPERVISORS

Our client, a leading engineering co., offering with excellent fringe benefits & a great place to call on NY & NJ offers a 6 month contract position with excellent benefits in the following areas:

- FINANCE - BUSINESS ENGRS
- ESTIMATING - CIVIL/SUPPLIES
- MECHANICAL - ELECTRICAL
- MECHANICAL - ESTIMATING
- PLUMBING/SANITATION
- WATERS/EXPERIENCED CONTRACTORS
- INSTRUMENTATION/CONTROLS
- MECHANICAL/SYSTEMS/DESIGNING
- CIVIL/STRUCTURAL
- WASTE TREATMENT
- QUALITY ASSURANCE

Excellent Starting Salary, Send Resume or Call: **X-1 PERSONNEL** (Agency)
 1 Penn Plaza, NYC 10001
 (212) 512-0129

CAREER OPPORTUNITY IN SELLING ART

Opening for energetic, ambitious and experienced salesperson to develop rewarding, permanent career in our 108 year old, international gallery. Knowledge of desirable but not essential. Numerous employee benefits. For interview appointment phone (212) HA 1-9380.

WALLY FINDLAY GALLERIES
 17 East 57th Street, New York
 New York—Chicago—Palm Beach—Beverly Hills—P

FOOD IMPORTER

Seeks person experienced in institutional or retail canned food wholesaling or importing to supervise administration, accounting, shipping, computer and warehouse departments. Good compensation and fringe. NYC. Send resume in confidence to:

Y 7192 TIMES

Chief Engineer

New Jersey manufacturer of temperature instruments & distal applications needs a Chief Engineer to take of product and production design. Engineering degree design experience in filed system and metallic electric and electronic temperature control instrumental.

Our Client PAYS ALL FEES
 Send resume in confidence to: **ERIK BLANCH**
Search Associates, Inc.
 12 East St. Suite 2, NY 07001 (212) 277-0812

EXCEPTIONAL OPPORTUNITIES IN A DYNAMIC GROWTH COMPANY

The challenge of exciting new development programs combined with the stability of long term production contracts yields the best of both worlds. We're looking for those select individuals who can contribute to our growth and realize the rewards of being associated with a company that is small enough to recognize and reward the efforts of key personnel, but large enough to offer long term stability.

Telephonics has major systems on the Space Shuttle, B-1, S-3A, L-1011, B-747, P3, CP140, and LAMPS aircraft. In addition, Telephonics is engaged in R&D programs for General Purpose Multiplex Systems (GPMS), Solid State Load Controllers, and Stores Management Systems.

New programs and continued expansion have created openings for qualified individuals in the following areas:

ENGINEERING:

- ANALOG & DIGITAL DESIGN ENGINEERS
- SYSTEMS ENGINEERS
- ENGINEERING MANAGERS
- SENIOR MECHANICAL ENGINEERS
- PROPOSAL ENGINEERS

MANUFACTURING:

- MANUFACTURING ENGINEERING MANAGER
- PRODUCT METHODS ENGINEERS

PRODUCT ASSURANCE:

- QUALITY ASSURANCE ENGINEERS
- RELIABILITY ENGINEERS

PRODUCT SUPPORT:

- TECHNICAL WRITER

PROGRAM MANAGERS

CONTRACTS:

- SENIOR CONTRACT ADMINISTRATORS (MILITARY)

MARKETING:

- SENIOR MARKETING REPRESENTATIVES (MILITARY)

If you have the right qualifications and are seeking a challenging and rewarding career with a progressive company, please send your resume in complete confidence to:

DIRECTOR OF INDUSTRIAL RELATIONS

Telephonics

CORPORATION

770 PARK AVENUE, HUNTINGTON, NEW YORK 11743
An equal opportunity employer M/F

Corporate Media Relations Manager

Los Angeles headquarters career opportunity for a seasoned professional who can help continue to build constructive company relations with the national news community and develop new tools for better external communications. Will also supervise small professional staff.

Television news background desirable; ability to write clearly and expressively a must. Excellent benefits package. Some travel. Send confidential resume, please indicate salary requirements, to: Employee Relations Division, Room 4815, Atlantic Richfield Company, 515 So. Flower Street, Los Angeles, CA 90071

AtlanticRichfieldCompany

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SOFTWARE PROGRAMMER/ ANALYSTS

If you are interested in applying innovative software techniques to real-time data acquisition and supervisory control systems resulting in cost savings in current and planned product lines, we have the challenge you are seeking. Our systems are mini-computer based (PDP-11) real-time telemetry and supervisory control systems with application to industry and utilities.

We have openings for real-time software programmer/analysts with experience in real-time mini-computer software design and implementation, programming I/O, and data base and CRT software. Light travel.

We offer an excellent salary and company paid benefits program with potential for professional growth and development. Send resume including salary requirements in confidence for:



MR. Z. SHUSTER, Personnel Department
Bristol Division
40 BRISTOL STREET
WATERBURY, CONNECTICUT 06720

AMERICAN CHAIN & CABLE COMPANY, INC.
An equal opportunity employer m/f

APPLICATIONS SUPPORT REPRESENTATIVES MAKE A MOVE THAT MAKES A DIFFERENCE

BUNKER RAMO E W SYSTEMS ENGINEERS

Bunker Ramo's Electronic Systems Division... located in the beautiful suburban community of Westlake Village, just 35 miles from Metropolitan Los Angeles... is a major producer of state-of-the-art systems for Electronic Intelligence, Ocean Surveillance, and Data Management.

SR. MICROWAVE RF/IF ENGINEERS

Five to ten years experience in design of phase matched receivers/synthesizers and possess working knowledge of YIG's and microwave components. Must have demonstrated design experience in multi-channel receivers or synthesizers, computer analysis of tracking, acquisition and lock problems, spread spectrum data links, discrete circuit design of multi-channel correlators, range tracking, limiting, IF and log amplifiers, mixers, modulators with nanosecond timing, code generation, multi-channel processing, phase tracking channels, mono-pulse parameter measurements. Experience in hybrid packaging techniques and application of surface acoustical wave devices desirable.

Graduate course work in communication theory, modulation theory, S/N analysis, mixers, filters, and circuit design are also desirable.

SAW ENGINEERS

Must have minimum 2 years experience in design and use of surface acoustical devices, filters, delay lines, to RF/IF systems.

Call M.J. McGovern
Sunday & Monday,
December 12 & 13 only
Call (212) 358-5882

Or send resume, including salary history, to Professional Placement,

BUNKER RAMO Electronic Systems Division

31717 La Tienda Dr. Box 5009
Westlake Village, CA. 91359

U.S. Citizenship required
Alternative Action Employer

Marketing Development Commercial Business Systems

As one of the largest and fastest growing major computer manufacturers in the world, who can offer you the challenging opportunity to utilize your expertise and experience in a rewarding environment.

We're looking for an innovative, self-directed individual to plan, develop, and implement business, sales and technical training and support programs for our "DataSystem" OEM's. Other responsibilities will grow from this effort. You must have had account responsibility for a group of distributors, or have been a distributor yourself. Preferably, you should have at least 3-5 years sales and management experience marketing small business computers to end-users. An MBA, or equivalent, is desirable.

Forward resume outlining salary requirements to Fred Arno, Digital Equipment Corporation, Dept. W125, 132 Main Street, Maynard, Massachusetts 01754.

digital

digital equipment corporation

an equal opportunity employer m/f

SYSTEMS PROGRAMMER

CDC 6000/7000 OPERATING SYSTEMS

Combustion Engineering, a broadly diversified energy systems and services company, seeks a competent professional for operating system maintenance and development. Our equipment includes a CDC 7600 and 6400 which are used to support an engineering and scientific workload. The Data Center is located in pleasant, suburban Windsor, Connecticut.

Qualified candidates will have 2 to 5 years' experience with CDC 6000 or 7000 SCOPE Internals, including modifications and extensions to improve system efficiency and stability. A BS in computer science, math or an exact science is desirable.

Please apply to: Mr. C. Mark Himmelberger, Department 6109-402, Combustion Engineering, Inc., 1000 Prospect Hill Road, Windsor, Connecticut 06095



The Energy Systems Company
An Equal Opportunity Employer—M/F

CHIEF FINANCIAL OFFICER-CONTROLLER

COMPANY: Growing LI based subsidiary of Fortune 500 company manufacturing capital equipment.

POSITION: Controller and Chief Financial Officer reporting to President

REQUIREMENTS: Graduate Accountant with public and industrial experience preferred. CPA not mandatory. Must be capable of developing and implementing improved general, budget costing, and inventory control systems utilizing DP equipment, i.e.: IBM Systems 32. Familiarity with budget, financial analysis essential and desire to be a contributing member of a dynamic management team.

OPPORTUNITY: Limited to individual

REMUNERATION: Salary commensurate with experience plus executive performance bonus. Excellent fringe benefits

Submit resume and salary history to:
Y 7420 TIMES

MANUFACTURING ENGINEER

High Performance Plastics

B.S. Chemical Engineering plus several years experience with process engineering for high temperature plastics. Will develop and improve compounding & manufacturing methods through trial testing to meet customer applications.

Attractive suburban Atlanta, Ga. location. Please respond to CORPORATE EMPLOYMENT

ROGERS CORPORATION
Rogers, Connecticut 06288



An Equal Opportunity Employer M/F

"PROFIT CENTER" MANAGER

Production, Mfg./Operations/Finance

\$18,000 to \$35,000 Range

NYC Based, extremely actively engaged, major company

opportunities, "Profit Center" Manager

position. Line Manager with documented records of profit responsibility offering all the growth you can handle. MBA + 1

to 5 years experience in a major, company environment.

Send Co Page Our Fax, Your Selection Expenses

Interviews 9-11 only by Appointment

(Interviewing Agency)

KEB RICHARD PERSONNEL

Consultants, Inc (Agency)

47 W 43rd, NYC 10036 361-2700

TREASURER Chief Financial Officer

Long Established New York City Foreign Trade Corporation With Sales in High 3-Figures

The seasoned financial executive we seek will have both U.S. and international trade experience, a broad and sound knowledge of financing systems and organization, and familiarity with computer applications plus a working grasp of EDI techniques. CPA is desirable but not essential. Capacity to provide leadership and resourcefulness, will be important.

Remuneration will fully reflect qualifications. Please send detailed resume, indicating salary record and level, in confidence to President:

Y 7456 TIMES
An Equal Opportunity Employer M/F

SYSTEMS PROJECT LEADER

Are you a mature, dynamic and creative individual knowledgeable in the current state of the art?

We need a person who has extensive background in Inventory Control with supervisory experience and the ability to communicate, who is not afraid to roll up his/her sleeves and work. You will be involved in Data Base Telecommunications with voice response.

This is a challenging position with advancement potential for the right individual. We expect this individual to have programmed in ANS COBOL and proven design and implementation of sophisticated systems.

Send resume with salary history or call Personnel Department for appointment
914-769-9500



Columbus Avenue, Valhalla, New York 10595
An Equal Opportunity Employer M/F

CONTROLLER

We are a dynamic, rapidly expanding division of a leading NYSE listed corporation, based in New York City, seeking a Controller with strong expertise in the area of business management. You must have had full controllership responsibilities for a company (or division) whose revenues average at least \$5-10 Million annually. You have the education and a record of demonstrated achievement based on a substantial understanding of accounting business and management techniques, and are now earning in the mid \$20's to low \$30's range.

If you're seriously seeking a stimulating, challenging career opportunity with a pace-setting organization whose greatest growth is yet to come, we're eager to hear from you. Send detailed resume in strict confidence, including present and desired compensation.

Box 11486, Suite 1100, 551 Fifth Ave., New York, NY 10017
An equal opportunity employer m/f

ASSISTANT TO REGIONAL DIRECTOR U.S. BASED

The International Division of a multi-national Fortune 100 corporation, is seeking a qualified individual to assist in the regional direction of export operations within our Middle East Markets.

The position requires a degree, preferably in Business or Pharmacy and 1 to 3 years' direct sales or marketing experience with a pharmaceutical organization. Responsibilities will involve a key role in the maintenance and expansion of existing export markets as well as close liaison with field operations, service units and supply sources.

Our headquarters is located in an attractive Philadelphia suburb. To investigate this opportunity, forward your detailed resume including salary requirements to:

P-3, P.O. BOX 2068
Philadelphia, Pa. 19103

Equal Opportunity Employer, M/F

SENIOR V.P. MARKETING

We are a \$40 million, publicly held corporation located in the northeast. Our equipment and instrumentation product lines have matured to a point where we require the services of a marketing and Sales executive to provide us with innovative and professional marketing planning and product and sales management functions. We require an executive in the consumer or industrial instrumentation field.

Compensation is in the \$45,000 range plus excellent executive fringe.

Please send your resume and salary history to: PRESIDENT

Box 785, 16 East 40 St, New York, NY 10016

TRUCK LEASING MARKETING MANAGER

An outstanding opportunity for an outstanding man with a profitable independent truck leasing subsidiary of a public company located in the industrial Midwest. Present volume just under \$3,000,000 annually with potential to do much more with an aggressive well financed sales and marketing effort. The man we are looking for should have at least 10 years experience in a heavy truck leasing industry with emphasis in sales and marketing, thorough knowledge of all types of equipment necessary as well as managerial experience at the district or regional level. Primary responsibility will be to build sales at profitable level to company's potential (at least \$10,000,000) build and motivate a sales organization (rental and lease) and assume complete P and L responsibility for this subsidiary. Compensation includes good base percent of total company's profit before taxes and equity. This is an independent leasing company. All replies will be treated in strictest confidence.

Y 7386 TIMES

OPERATIONS OFFICER

Want to see your ideas embodied in 21st century style bank operations? Our client, one of the world's major financial organizations has an open position as Assistant Department Head of its rapidly expanding and restructured Operations Department. It offers exceptional opportunity to an experienced international operations person with successful exposure to advanced domestic and international payments systems such as SWIFT, CHIPS, Bankwire, Fedwire, Telex and Automatic Clearing Houses. Carrying line responsibility, you will be specifically in charge of implementing a smoothly coordinated message switching and payments system serving our client's total operations area; and based, throughout, on state-of-the-art techniques and hardware. In addition to implementation and control of both computer and manual systems, you will also have "ground floor" opportunity to establish a new departmental structure and further demonstrate your outstanding managerial and technical ability. Salary is open, depending on the breadth and depth of your experience and qualifications. Excellent benefits package. Position is located in New York City.

If you are seeking opportunity to build the Operations Department of tomorrow, one that could well set a pattern in the banking industry, send your resume, including salary history and requirements, to:
john sutton associates
search consultants, inc.
Dept. 117, 401 Park Avenue, New York, N.Y. 10017
Or dial 1-212-691-1111

Y 7347 TIMES

Applications Engineer TURBINE GENERATORS

A unique project assignment is available for a degreed engineer with a minimum of 2 years' experience with a steam turbine generator manufacturer. Turbine generator marketing experience desired. The position can be full or part time, day or evening. Midtown N.Y.C. location.

Send resume to:
Box 628, 110 W. 41 St., 9th floor, N.Y. N.Y. 10011
An equal opportunity employer, M/F

SALES REPRESENTATIVES SALARY + COMMISSION + BENEFITS

The tri-state areas leading private business telephone company is expanding its sales force to take advantage of growing market opportunities.

We offer an attractive compensation package to those with successful sales experience in capital equipment, office products or financial services.

Our industry in general and Teletronics in particular are enjoying phenomenal growth. We can offer an exceptional career opportunity to aggressive, self-motivated individuals who are interested in moving with the leader. If you are interested, please forward a detailed resume and salary history, or call:

MR. JOHN PAULSON
TELTRONICS
48-40 34 STREET
LONG ISLAND CITY, NEW YORK 11101
(212) 889-2600

V.P. of Manufacturing

The most successful division of our \$220 million dollar corporation is seeking an individual with technical and managerial expertise necessary to direct the manufacturing activities of a 600 employee operation. Ideally, this person has progressed into the plant or manufacturing management rank in a company with operations congruous to our own, i.e. heavy metal fabricating, casting, sheeting, welding, machining, and assembly. As a leader in our field, we can assure you the same type of consistent growth has been a company-wide phenomenon. For immediate consideration, send resume including salary history and available interview dates to:
Mr. J. McLean DD 1330 TIMES
An equal opportunity employer M/F

Y 7388 TIMES

RESIDENT

Resident of the City of New York... for the position of Resident at Baruch College, one of the City University of New York. The position is a full-time position growing under the supervision of the President and Public Administration of Baruch College, one of the City University of New York.

Applicants should be graduates of a college or university and have a minimum of 2 years' experience in a business or administrative position. A master's degree in Business Administration or Public Administration is preferred. Applications should be addressed to:
Mr. Marc M. Ferez
President of Search Committee
City University of New York
535 East 57th Street
New York, New York 10022
Resumes should be received by January 15, 1977.

Applications should be addressed to:
Mr. Marc M. Ferez
President of Search Committee
City University of New York
535 East 57th Street
New York, New York 10022
Resumes should be received by January 15, 1977.

Market Research STATISTICIAN

International publishing company... seeks a statistician with a B.S. in Statistics and 2 years' experience in market research. The position involves the analysis and interpretation of market research data. A graduate degree in statistics or quantitative analysis is preferred.

Send resume and salary history to:
Box EWT 1457,
16 E 48 St, NYC 10017
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Inventory Production/ Inventory Control

Seeking for creative analytical systems which... to the control of inventory. The position involves the development and implementation of inventory control systems. A graduate degree in Business Administration or a related field is preferred.

Y 7388 TIMES

Specialists

July 1978

SOFTWARE PROGRAMMER ANALYSTS

If you are interested in applying innovative techniques to real-time data acquisition and control systems, you will find this position a challenging one. We have the challenge you are seeking in a computer based (RDP-11) real-time control systems with application to industrial and defense systems. Light travel.

We offer an excellent salary and company paid tuition with potential for professional growth and advancement including salary requirements in confidence.

MR. Z. SHUSTER, Personnel Director
Bristol Division
40 BRISTOL STREET
WATERBURY, CONNECTICUT 06705
AMERICAN CHAIN & CABLE CORP.
An equal opportunity employer M/F

APPLICATIONS SUPPORT REPRESENTATIVES

MAKE A MOVE THAT MAKES A DIFFERENCE

SPERRY UNIVAC's Business Systems Marketing Division seeks experienced Applications Support Professionals. You'll be working in a small and professionally congenial office with the support and reputation of one of the biggest companies in the industry behind you.

Candidates should have a minimum of 2 years working knowledge of computerized general accounting applications including payroll, order billing, accounts receivable, accounts payable, inventory, and general ledger as applied to minicomputers. Experience in training users in the operation of these systems is highly desirable. RFG II experience is required. College degree or equivalent work experience is preferred.

Excellent starting salaries plus full company benefits. For immediate consideration, in complete confidence, send resume including salary history to:

Terry Papadopoulos
SPERRY UNIVAC
Business Systems Marketing
1 Penn Plaza New York 10018
An Equal Opportunity Employer M/F

SENIOR DATA BASE MANAGEMENT ENGINEER

NCR's newest facility, the Data Processing Division in Wichita, offers growth opportunities for ambitious individuals to work on state-of-the-art, next generation, small business computer systems and associated equipment. Wichita is a city of up to 30% less than most major business cities. Wichita is far & away the cheapest. School systems are among the finest in the country. We welcome an opportunity to discuss employment with you!

SYSTEMS SOFTWARE PROGRAMMERS
Minimum of 5 years' experience in implementation of a database management, operating or communications system. High degree of visibility within the organization reporting to the Advanced Development Manager.

SYSTEMS HARDWARE DESIGN
• Real-time Architectures and Development with experience in on-line microcomputer applications.
• Network Design and Communications Control for Distributed Processing Systems.
• Microcomputer Hardware/Software Design Trade-off.
• Terminal and Peripheral Interface Design.

NETWORK DESIGN
• Distributed File Management
• Terminal Handling
SEMICONDUCTOR COMPONENT ENGINEER
3 to 5 years' experience with emphasis in:
• Evaluation & Specification of Semiconductor Components
• Discrete, Digital and Linear IC's

DESIGN AUTOMATION ENGINEER
• BSEE degree with minimum of 3 to 5 years' experience.
• Familiar with Fortran, Logic Simulation, Systems Simulation, P.C. Board Design, and Automated EOL of Materials.

COMMUNICATIONS SYSTEMS ENGINEERS
A degree in engineering, electrical science or equivalent is required with preference being an advanced degree. An EBA would be a substantial asset. Applicant must have strong systems orientation and substantial experience with communication systems. In-depth knowledge in one or more of the following areas are desired:
• Operating System Protocols toward communication, including communication access methods.
• Communication processor architectures.
• Communication link disciplines.
• Communication systems diagnostics.

Send resume including salary history to: Mar Anderson, Personnel Placement, Dept. AX, 3718 N. Rock Road, Wichita, Kan. 67226.
An Equal Opportunity Employer

RCA American Communications, Inc. PISCATAWAY, N.J.

has immediate openings for:

CENTRAL TELEPHONE OFFICE TECHNICIANS

Experienced individuals having a minimum of 3 years private line central office operations and maintenance experience. Must be thoroughly knowledgeable of Wacom or equal line conditioning equipment including SF unit EAM status for various OCC service voice grade Telco interfaces. Must also have experience in at least 3 of the following areas:

- Time Division Multiplex
- Frequency Division Multiplex
- Teletype/Data Modems
- Inside Plans/Outside Plans (customer premises installation and maintenance)

TECHNICAL CONTROL FACILITY PERSONNEL

Applicants should have a strong background in microwave or carrier troubleshooting and measuring techniques, customer contact, data and voice circuits. Experience with test or flying is also necessary. Duties will include receiving trouble reports from RCA American customers and coordinating the clearing of these troubles.

ENGINEERS

BSEE preferred. Applicants must have a minimum of 2 years experience in the operation and maintenance of microwave systems, troposcatter systems and/or satellite communication earth stations. Minimal travel required. 2nd Class FCC license preferred.

TELEPHONE ENGINEERS

BSEE required plus 3 to 5 years experience in Bell Systems switchboards, Central systems, CCSA, private line ringdown circuits, tie-lines, etc. Knowledge of transmission, signaling and supervision levels in the operation of voice, data, Teletype and multiplex circuits. Must have working experience and familiarity with necessary hardware associated to implement circuits. Knowledge of FCC Doctat 20099.

COMMUNICATIONS ENGINEER

BSEE degree and 5 years experience in design and installation of communication equipment required. Communication satellite experience desirable. Applicants must be knowledgeable in modulation theory as applied to the implementation of AM, FM, PM, SSB systems.

REAL TIME SYSTEMS PROGRAMMER/ANALYST

BS degree and 3 years development or maintenance of a real time operating system: FORTRAN, Assembler, experience; input/output programming at interface levels. HP 2100 minicomputer data communications, non-standard peripherals, structured programming. Will maintain a multi-computer satellite control software system. Write new programs, develop analytical programs for spacecraft performance evaluation.

SYSTEMS ENGINEER

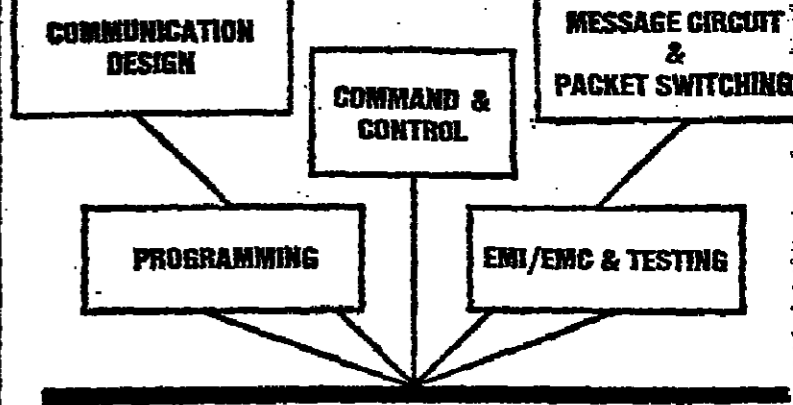
BSEE and 5 years experience with emphasis on microwave and/or satellite communications. Experience should include requirements analysis, system design, satellite circuit design, network design, power budgets, audio-video transmission, digital communications, high-speed T1 carrier, system performance analysis, cost estimating and cost efficiency trade-offs, proposal coordination and preparation, and system implementation.

We offer excellent starting salaries and a full range of benefits.

To arrange interview, send your resume and salary requirements, indicating position in which you are interested, to:

Mr. B. Van Putten, Dept. NY-5
RCA American Communications, Inc.
201 Centennial Avenue
Piscataway, N.J. 08854

We are an equal opportunity employer M/F



Career Growth Opportunities in Advanced Communication Technology

ITT Defense Communications Division invites you to investigate growth engineering and managerial positions, offering outstanding opportunities for professional development at our suburban New Jersey facilities.

System Analysis—experience in working with design engineering in the development of total life cycle costs. Familiar with L&S and LCC, ISM 370 and remote terminal application.

Switching Systems—experience in the design of systems and computer programs for packet switched networks, including System Architecture, Mini Micro processors, Realtime Programming, Commercial or Military standards, protocols and formats.

Communication Design—heavy experience in the evaluation, analysis and design of basic data communications systems in the following areas: Packet switch networks, application tradeoffs (hardware/software) and communications services.

Programming—experience in Assembly language and HOL, top-down structures, computer and data security.

System Programming—experience in modeling and analysis of computer programmed switching components for military application.

Switching System Design—experience in planning, documentation of large-scale MIL Specs for data switching communication systems.

Test Engineering—experience in test planning, procedure preparation/implementation for communications systems.

Packaging Design—experience with applied MIL Specs and design to the component level. Familiar with military standardization of packaging configuration of components and interface.

EMI/EMC Engineering—experience in test/planning in nuclear and military environments for large scale military communications system.

Mechanical Design—experience with applied MIL Specs and military standardization of packaging configuration of components and interfaces. Specific knowledge of nuclear hardening design and missile site installation requirements are advantageous.

Test Equipment Design—experience in automatic digital equipment and LSI, interfacing software and hardware segments of computer data communication systems to meet MIL Specifications.

LOCAL INTERVIEWS May be Arranged

For consideration, rush your resume now, including salary history, to: Mr. J.J. McMahon, Employment Manager, ITT Defense Communications Division, 482 River Road, Nutley, New Jersey 07110.

DEFENSE COMMUNICATIONS

An equal opportunity employer, m/f

OPERATION OFFICER

Want to see your ideas embodied in 21st century-style bank operations?

Our client, one of the world's major banks, has an open position as Assistant Director, ready expanding and restructuring Division. It offers exceptional opportunity for an advanced degree and international experience. SWIFT, CHIPS, Bankwire, Fedwire, Clearing House.

Coming to the responsibility, you will be in charge of implementing a smoothly conducted switching and payments system serving various countries and hardware.

In addition to implementation and maintenance of systems, you will also be responsible to establish a new department. You will demonstrate your outstanding energy, initiative and ability.

Salary is commensurate with the position, your experience and qualifications. Excellent benefits. Position is located in New York City.

You are seeking opportunity to build the future of tomorrow, one that could see you in a leadership position, send your resume, salary history and requirements to:

John Sutton Assoc.
search consultants inc.
Dept. 117, 100 Park Avenue, New York, N.Y. 10017
An Equal Opportunity Employer M/F

COMPUTER RADAR SYSTEMS

A nationally recognized leader in systems engineering is seeking computer oriented Radar Engineers and Analysts for a major effort to be performed at a Northern Florida and other Southeastern locations.

Assignments encompass a broad spectrum of system and subsystem level studies. Tasks to be performed include:

- One-on-one and many-on-many type engagements considering radar structure, deployments and terrain effects.
- Developing functional and analytical computer models to evaluate system performance.
- Conceptual definition and analysis, systems engineering and cost analysis for air armament studies.

We invite responses from individuals with a degree in the Hard Sciences and a minimum of three years of progressively responsible military systems experience in radar engineering and analysis, range safety engineering, configuration management, simulation, logistics support, and system test and evaluation.

Reply in confidence to:
Y 7347 TIMES
An Equal Opportunity Employer

NCR

Data Processing Division—Wichita

THE WORLD BANK

is seeking an experienced

English Translator

to join its Language Services Division at the Bank's Headquarters in Washington, D.C.

Qualifications: English mother tongue and experience in translating economic and technical material in the development field into English. Excellent French and Spanish are minimum requirements; candidates who also have sound Portuguese will be given preference. A relevant university degree, or equivalent in exposure to these languages and associated cultures, is essential.

Starting salary will be based on qualifications and experience. Benefits include 5 weeks annual leave, home leave travel, pension, life and medical insurance. Recruitment will be by competitive examination followed by interview.

Please send detailed resume, quoting Ref. No. 77-630221, to:
Personnel Department,
World Bank,
1818 H Street, N.W.,
Washington, D.C. 20433, USA.

...self-directed...
...MBA, or...
...requirement...
...Street...

TO DIRECTOR

...international...
...Director...
...responsibility...
...key role...
...background...
...including...

Application Engineer

TURBINE GENERATORS

A unique project assignment for a degree engineer with a minimum of 2 years experience with turbine generator manufacturing. The position can be full or part time. Midtown N.Y.C. area.

Send resume to:
Box EWT 1467,
18 E 48 St, NYC 10017

PRESIDENT

The Board of Higher Education of the City of New York invites applications and recommendations for the position of President of Bernard M. Baruch College, one of the 18 units of the City University of New York. The college is a fully accredited institution granting undergraduate, masters and doctoral degrees, with a comprehensive School of Business and Public Administration, a School of Liberal Arts and Sciences and a School of Education.

Qualifications include an appropriate academic degree, senior-level administrative experience in an institution of higher education, or comparable organization, and evidenced capacity to deal effectively with the broad responsibilities of the presidency of a major urban, publicly-funded institution.

A background in teaching, research, or other scholarly endeavors is desirable but not required.

Responses, including resumes, should be addressed to:
Mr. Maria M. Paris,
Secretary to the Board of M. Baruch College
Presidential Search Committee
The City University of New York
535 East 80th Street
New York, New York 10021
Please respond by January 15, 1977.
Equal Opportunity/Affirmative Action Employer

INDUSTRIAL ENGINEER

Top plastics compounding and extrusion company needs resourceful Engineer with broad experience to handle several automation and general expansion improvement projects.

BSME or BSEE minimum requirements. General plant engineering and/or material handling experience helpful. Salary commensurate with previous accomplishments and breadth of experience.

Submit resume or call
MR. ANEROS (201) 941-2900

COLORITE PLASTICS

Div. of Dart Industries
101 Railroad Ave., Ridgefield, N.J.
An Equal Opportunity Employer M/W

PRODUCT ENGINEER

We need a versatile person experienced in product development and product engineering from conceptual design through manufacturing to design sales and accounting for nuclear power plant and be responsible for nuclear reactors.

Must have BS in Engineering with 4 to 6 years experience in product design. Experience in computer aided design and the hydraulic field desired. Excellent fringe benefits package. Employment with a diversified manufacturer of equipment for the power, water and industrial fields. Send resume with salary requirements to: Joan Lawler, Personnel Administrator of Employee Relations.

BIF
Unit of General Signal
1800 Division Road
West Warwick, RI 02893
An Equal Opportunity Employer M/F

COST ANALYST

Immediate opening for seasoned DOD contractor on East Coast. Must perform on-site evaluations of large-dollar value seller cost proposals. BS/BA Degree or equivalent with strong background in cost accounting and five (5) years applicable experience. Working knowledge of ASPR also required. Send resumes to:
Y 7369 TIMES

V.P. of Manufacturing

...responsibility...
...manufacturing...
...experience...
...including...

SALES REPRESENTATIVE

The tri-state area leading telephone company is expanding its sales force to take advantage of growth opportunities.

We offer an attractive compensation package to those with successful sales experience in the telephone industry. Capital equipment, office products, services.

Our industry in general and this particular area are enjoying phenomenal growth. We can offer an exceptional opportunity to aggressive, self-motivated individuals who are interested in growing with us.

If you are interested, please send your resume and salary history, or call:

MR. JOHN PHILLIPS
TELTRONICS
43-40 34 STREET
LONG ISLAND CITY, NEW YORK
(212) 688-2888

V.P. of Manufacturing

The most successful division of an international corporation is seeking a V.P. of Manufacturing to manage a \$50 million operation. The position involves the planning, development, and execution of manufacturing operations. The candidate must have a minimum of 10 years experience in manufacturing management, including product development, process control, and cost reduction. Send resume to: Mr. J. McMahon, DD, 482 River Road, Nutley, NJ 07110.

Manager Production/Inventory Control

Immediate opening for creative analytical systems oriented individual. Newly organized dept. needs strong, career oriented manager to take charge of inventory control, production planning and scheduling.

Requirements include a BSA or comparable study in management, assisting or production planning plus a minimum of 2 years experience in inventory control for a commercial manufacturing co.

Send resume in confidence to:
Y 7363 TIMES

RCA

MANUFACTURING MANAGER

Fortune 500 Company is seeking a Manufacturing Manager for a key role with a fast track, results oriented team.

Exciting opportunity to direct manufacturing operations for rapidly growing metal fabrication business. Stepping stone to top spot within 6 mos./1 yr. with successful performance. Proven manufacturing experience required. Industrial engineering or engineering background preferred.

Attractive salary and benefit programs. Explore this opportunity in confidence by calling R. Quinn at: (312) 698-8030 or 698-8031 on Sunday, December 6th from 1 PM to 6 PM, or Monday, December 6th at (312) 698-8030 from 9 AM to 6 PM.

Or Send Resume To:
Y 7358 TIMES
An Equal Opportunity Employer M/F

Agricultural Chemicals Manager, Marketing/Sales

Residex is a major, 30-year-old formulator and distributor of pesticides, applications equipment, and services. This key position requires a BS in biological or chemical science, and at least 3-5 years of pertinent marketing and/or sales experience with demonstrated ability to plan, direct and motivate staff, and achieve results. Excellent potential in a stable, expanding business. Liberal benefits. Location is close to New York City. Please send resume with earnings data in confidence to Mr. Richard E. Samosh.

residex
RESIDEX CORPORATION
P.O. Box 316, Clark, N.J. 07066
An Equal Opportunity Employer M/F

EDP AUDIT SPECIALIST

One of Southern New England's leading financial institutions is seeking an EDP Audit Specialist for our Internal Audit Division.

Your responsibilities will include: performance of audits on complex computer systems, development of specifications for computer audit programs, writing of basic programs in COBOL and the supervision of one or two EDP auditors on audit assignments. You will operate with minimum supervision in a highly advanced EDP environment to accomplish specific audit objectives.

You should have a degree with a major in Accounting or Data Processing plus 2-4 years experience in EDP auditing. We will accept a background that includes EDP and auditing experience.

If you feel you have the background to meet our requirements, please send resume, plus salary history/requirements in confidence. Box 11346A, Suite 1100, 251 Park Ave., New York, NY 10017.
An equal opportunity employer m/f

SULLIVAN'S DEPT STORES LIBERTY, NEW YORK STORES MANAGEMENT

Persons with strong backgrounds in merchandising to positions in Liberty, New York, and other stores. Salary commensurate with experience. Top fringe benefits program.

Send resume and salary requirements to:
Sullivan's Dept Store
Merchandise Manager
The Liberty Store
Liberty, N.Y. 12754
or Phone (518) 252-4400

PROJECT DEVEL ENG SURFACE ACOUSTIC WAVES DEVICES

Responsible for the design from conception through mfg of electronic components to include delay lines, correlation systems and band pass filters.

COMPENSATION MID \$20's
Write in confidence:
Director of Engineering
BOX Y 7444

RESEARCH CHEMIST RESEARCH ENGINEER \$15K-\$21K

Our client, an international consumer products corporation is in need of 2 research and development professionals for their northern N.J. facility.

- **R&D CHEMIST**—3 to 5 years R&D experience in polymer/plastics or rubber chemistry with experience to polymerize and compound systems.
- **R&D ENGINEER**—3 to 5 years R&D experience in design and development of plastic consumer products. Project exp. with production, research and product development responsibilities.

For your growth opportunity with an excellent benefit package, please send resume to: Mr. J. McMahon, Dept. DD, 482 River Road, Nutley, New Jersey 07110.
An equal opportunity employer

EDP AUDIT SPECIALIST

One of Southern New England's leading financial institutions is seeking an EDP Audit Specialist for our Internal Audit Division.

Your responsibilities will include: performance of audits on complex computer systems, development of specifications for computer audit programs, writing of basic programs in COBOL and the supervision of one or two EDP auditors on audit assignments. You will operate with minimum supervision in a highly advanced EDP environment to accomplish specific audit objectives.

You should have a degree with a major in Accounting or Data Processing plus 2-4 years experience in EDP auditing. We will accept a background that includes EDP and auditing experience.

If you feel you have the background to meet our requirements, please send resume, plus salary history/requirements in confidence. Box 11346A, Suite 1100, 251 Park Ave., New York, NY 10017.
An equal opportunity employer m/f

MATERIALS MANAGER

BioQuest, a growth division of Becton, Dickinson, has an opportunity for a Materials Manager in our suburban Baltimore manufacturing facility. Position requires BS/BA with a minimum 10 years experience (2-3 in managerial status) to include broad exposure to all phases of materials management, including purchasing and warehousing, with emphasis on PIC and the development and installation of E.D.P. systems. Excellent salary and company paid benefits including bonus. Send resume and salary history to:
BioQuest
Division of Becton, Dickinson and Company
P.O. Box 247, Cockeysville, Md. 21030
An Equal Opportunity Employer M/F

RESEARCH CHEMIST RESEARCH ENGINEER \$15K-\$21K

Our client, an international consumer products corporation is in need of 2 research and development professionals for their northern N.J. facility.

- **R&D CHEMIST**—3 to 5 years R&D experience in polymer/plastics or rubber chemistry with experience to polymerize and compound systems.
- **R&D ENGINEER**—3 to 5 years R&D experience in design and development of plastic consumer products. Project exp. with production, research and product development responsibilities.

For your growth opportunity with an excellent benefit package, please send resume to: Mr. J. McMahon, Dept. DD, 482 River Road, Nutley, New Jersey 07110.
An equal opportunity employer

CALDOR Has Excellent Credentials...



Resumé

OCCUPATION: Home, straight forward, high quality, name-brand, promotional department store chain dedicated to the needs of the suburban families in Connecticut, New York and Massachusetts.

AGE: Born November 15, 1951 in Westchester County

PERSONAL STATISTICS: Over 6,000 employees. Everyone promoted on his own merits. First in nation. 43 Stores in three states; 25 in Connecticut, 9 in New York, 8 in Massachusetts.

REVENUE: Excellent Sales 1975 - \$242 Million. Projected Sales 1976: \$290 Million. Growth in assets from \$0 to \$100 Million. Listed on American Stock Exchange.

QUALIFICATIONS: One of the original discount merchandisers offering nationally advertised name brand merchandise - no irregulars - no heavy discounts - trained personnel - one stop shopping convenience.

EXPERIENCE: Owns and operates all departments in the Company - approximately 67 departments - including wearing apparel, hard goods, drugs, jewelry, etc. Carefully controlled warehouse and distribution center - growth in the use of Data Processing in the discount field, with an extremely sophisticated cash register - bar code system.

REFERENCES: "Caldor is geared to capture the middle to upper income suburbanite market stretching from New York to Boston. They do this very effectively through a carefully selected location, and what are generally spacious stores in carefully selected locations, and what are generally considered to be among the best merchandising and financial controls in the business." (The New Englander, New England's Business Magazine, July 1974)

"The ability of a smaller company to sustain a superior profit trend in the highly competitive retail trade industry indicates the existence of a strong management group. And a superior operating record in the discount department store sector of retailing, which has been notable for a number of years, is convincing evidence that a company has exceptional management. Caldor is a discount store that has a long term profit trend." (Business Week, New York, N.Y., November 13, 1975)

EXECUTIVE OFFICES: 20 Glover Avenue, Norwalk, Connecticut 06852

HOW ABOUT YOU?

Our 1977 Expansion Program Requires Additional Key Management Personnel...

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- DIVISIONAL MERCHANDISE MANAGERS
- BUYERS

Apply now... Executive Training Seminars for new employees starting Jan. 10, 1977

CALDOR

Send YOUR Resume NOW in Confidence To: EXECUTIVE RECRUITER
20 Glover Ave., Norwalk, Conn. 06852

Career Opportunities in Remote Access Computing

With A Highly Aggressive "Now" Company With Solutions To Today's Problems In:

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- FINANCIAL MODELING & ANALYSIS
- FINANCIAL REPORTING ■ FORECASTING
- MARKETING INFORMATION SYSTEMS

through the use of our Timeshared Computers on an International Network.

We're offering outstanding opportunities for special individuals who desire exposure to a broad base of business problems and solutions:

■ SALES REPRESENTATIVES

1-2 years successful computer systems sales experience, preferably in timesharing plus a minimum of a Bachelor's Degree required.

■ APPLICATIONS CONSULTANTS

You should have an M.B.A. and/or a Quantitative Bachelor's Degree as well as a desire to work with customers in a marketing atmosphere. Problem solving and programming experience required; timesharing experience desirable. You'll work with our customers in training, systems evaluation, and application of Timeshare Software to customer needs.

All positions offer excellent salaries plus incentives, expenses, and comprehensive benefits. Outstanding growth potential is assured for achievers.

Please send your resume, including salary history and indicating position in which you are interested in strict confidence to the Timeshare office of geographic preference:

- 280 Madison Ave., NYC 10016
- 1845 Market St., Philadelphia, Pa. 19103
- 111 Richmond St., Suite 508 Toronto, Ontario, Canada
- 36 Old Kings Highway So., Darien, Conn. 06820
- 299 Market St., Saddle Brook, N.J. 07662



MANUFACTURING MANAGEMENT

An outstanding growth company in the Northeast has a management level opportunity for a Machine Shop Manager with extensive technical and administrative ability.

The ideal candidate will have a background that includes significant line management responsibility, a mechanical engineering degree and total technical and supervisory involvement in a high-production environment.

Applicable production experience will include a thorough knowledge of a wide variety of screw machines and secondary type operations in an advanced automation-oriented manufacturing facility.

The position provides a superb compensation program, a complete range of employee benefits and a key role in management level planning and policy development for the manufacturing organization.

Send resume including salary history to: Y 7438 TIMES
An Equal Opportunity Employer M/F

LOCAL INTERVIEWS FIELD SERVICE ENGINEERS

We are a rapidly growing computer systems manufacturer with 2 openings for experienced Field Service Engineers, one to base in the New York City area and the other in northern New Jersey.

These positions require a thorough knowledge of computer hardware and software plus experience in the installation, trouble-shooting, maintenance and repair of computer and peripheral hardware.

Interviews will be conducted Monday & Tuesday, December 6 & 7. To schedule your interview please call either today or tomorrow:

Mr. Gary D. Paulson
212/682-6862 (NYC)

Sunday, Dec. 5, noon-4pm Monday, Dec. 6, 9am-5pm



HARRIS CORPORATION Computer Systems Div.
1200 Gateway Drive
Ft. Lauderdale, Fla. 33092
We are an Equal Opportunity Employer of Men & Women

MARKETING ENGINEER

At least B.S. in Physical Science with technical background in development and sales of high technology products. Must be able to prepare written proposals—contracted travel.

SENIOR ENGINEERING ANALYST

Position in R&D environment requiring multidisciplinary degree engineer with special strengths in mechanical design and economic evaluation. Work involves design of pilot and prototype equipment, cost estimation, and use of sound engineering judgment. Some managerial experience desirable but not required.

CRYOGENIC DEVELOPMENT ENGINEER

M.E. or Ch.E. Design, construction, and testing—concept through commercial prototype—of small cryogenic devices, processes, and systems. Position involves project responsibility with minimal supervision, rigorous application of engineering fundamentals, and use of sophisticated fabrication techniques.

Candidates must be versatile and able to work independently. Must be self-starters, possess sound judgment in planning, executing and reporting development programs. To such professionals, we offer excellent potential for career development in a stimulating environment.

Send resume with salary requirements to Personnel Manager - Do not phone:

AIRCO, Inc.
Central Research Laboratories
Headquarters
Harry Hill, New Jersey 07874
An Equal Opportunity Employer, M/F

KUWAIT UNIVERSITY

ACADEMIC POSITS AVAILABLE FOR 1977/78

IN THE DEPARTMENT OF BOTANY: For assistant professors and lecturers only. Taxonomy of Flowering plants for two years only. Plant Pathology, Microbial Genetics.

IN THE DEPARTMENT OF GEOLOGY: Paleontology, Geophysics, Igneous and Metamorphic Petrology, Hydrogeology.

IN THE DEPARTMENT OF POLITICAL SCIENCE: International Institutions, Behavioral Studies, Area Studies-Middle East, Comparative Government.

QUALIFICATIONS: • Must hold Ph.D. degree or its equivalent in the respective specialization. • Must currently hold academic post in an accredited University or research center.

CONTACT the Kuwait Embassy Cultural Division for further information and application forms: 4340 Connecticut Ave. N.W. Suite 500 Washington, D.C. 20008 Tel. 202-244-4709

If outside the United States, please contact your nearest Kuwait Embassy.

ENGINEERS

The Pennsylvania State University is seeking engineers with experience in:

- HEATING & VENTILATING
- AIR CONDITIONING
- PLUMBING & HEATING
- ELECTRICAL SYSTEMS

The successful applicants will have 2-4 years experience in design work, encompassing all of the above areas, plus a bachelor's degree or equivalent experience. Will be responsible to the senior mechanical, electrical designer for maintenance and renovation of design projects from site inspection to preparation of final drawings. Penn State is located in the heart of central Pennsylvania and offers a full range of benefits. Please send resume stating minimum salary requirements to: Employment Division, Box N-1, 117 Willard Building, University Park, PA 16802.

AN EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

INDUSTRIAL ENGINEERS

As a well recognized leader in the health care field, Kaiser Permanente Southern California region now offers a unique opportunity for an experienced and creative Industrial Engineer. Our new industrial engineering division provides support services to the Kaiser Permanente health care system. The position involves the development of health care systems, and seeks candidates who want to use their work contribution to this growing program. Applicants should possess an MSCE or equivalent and a minimum of 1 year related health care experience. Send resume, including salary history to: KAISER PERMANENTE MEDICAL CARE PROGRAM Personnel Administration 3200 Wilshire Ave. Box 600 Los Angeles, Calif. 90010 Equal Opportunity Employer M/F

Y 7311 TIMES

TRADE ASSN. EXECUTIVE CONSUMER PRODUCT MFRS.

New York City based national trade assn. seeking experienced executive to manage the trade association's consumer product division. (Exec. V.P.) must be a trade association executive with 10+ years experience in association of manufacturing companies and consumer products. Duties include complete administration of membership services including trade show, convention, trade publication, credit collection, and general services. Send resume and salary history to: Y 7311 TIMES

MARKETING SALES MANAGER

U.S. Office located in Westchester County of a well known consumer products company is seeking a Marketing Sales Manager. The position involves the development of marketing programs, sales promotion, trade publication, credit collection, and general services. Send resume and salary history to: Y 7311 TIMES

WANG NEEDS PROFESSIONALS

CUSTOMER ENGINEERING Field Engineers

Immediate openings exist in the Greater Boston area for several individuals with previous experience with small to medium microprocessor based computer systems. The qualified individuals must be self-motivated and have a BSCE or Computer Science degree and/or 5 years experience in high density disk systems, high density tape systems, high speed printers and telecommunications. Interfacing between Engineering, Marketing and area offices is essential. Occasional travel required.

We are an equal opportunity/affirmative action employer. Please send your resume including academic background, salary history and requirements to: Personal Employment.

WANG LABORATORIES, INC.
1 Industrial Avenue, Lowell, Massachusetts 01852

FIELD SERVICE N/C Machine Tools

We are a fast-growing manufacturer of N/C machine tool systems looking for an individual with:

- A minimum of 3 years experience in N/C maintenance
- A background in digital electronics & electro/mechanical systems
- An ability to maintain good customer relations
- A willingness to travel extensively in quick response to customer service calls

We offer competitive salary commensurate with experience, plus liberal fringe benefits.

Please send complete resume to Mr. T. Heston



Autonumerics, Inc.
60 West Wapping, N.Y. 10014
An Equal Opportunity Employer

AETNA IS LOOKING FOR CBE AUTHOR/CONSULTANT

Aetna Life & Casualty is seeking an experienced author of Computer Based Education (CBE) courseware in their New England Headquarters. Qualified applicants should have experience in analyzing overall training needs within large organizations and in defining applications for Computer Assisted Instruction and Computer Managed Instruction. Prefer individuals with a background in developing insurance, data processing, and/or management education programs. Full company benefits. Send resume with salary history to: V. Allingham, Employment Office, Aetna Life & Casualty, Hartford, CT. 06156. An equal opportunity employer.



DIRECTOR OF ECONOMIC DEVELOPMENT

The City of Waterbury, Connecticut seeks an experienced professional to prepare and implement a program to restore economic vitality to Waterbury and the surrounding region.

Qualified applicants must have strong background in economic/industrial development and 1 or more of the following: Government operations, (preferably municipal and/or state), marketing, business finance.

Candidates should have a degree in urban economics or finance with a minimum of 3 years supervising professional staff. Additional work experience may be substituted for educational requirements.

The Director reports to the Mayor and is responsible for the new Office of Economic Development. Salary: \$24,000. Full package of benefits.

Send resume to: H. Maxwell Burry, Jr., Chairman, Mayors Advisory Committee on Economic Development, 238 Grand St., Waterbury, Conn. 06702. An Equal Opportunity Employer M/F

GENERAL MANAGER CONTEMPORARY HOME FURNISHINGS

We seek creative and enthusiastic person with 10 years minimum overall experience in the furniture industry including proven capacity and accomplishment in the organization and general management of a business enterprise, to head new venture, based in New York City. Experience in marketing, retail sales management, merchandising and selection of contemporary designs essential. Salary commensurate with experience and qualifications. If interested please send resume in total confidence:

Y.7310 TIMES.

SALES REPRESENTATIVE

Leading manufacturer of patient aid medical equipment is looking for a full time company sales representative in New York City area. A successful candidate for this position will have 1-3 years experience in the medical field. College degree is helpful but not necessary. Salary plus commission. Excellent benefits. Send resume and salary history in confidence to: PO Box 355, Guilderland, N.Y. 12084

SR. CASUALTY INSURANCE ANALYST

Our New York City Headquarters offers an excellent opportunity in its Corporate Insurance Department for a Senior Casualty Insurance Analyst.

Responsibilities involve reviewing public, automobile, products, and excess liabilities; also flexibility/surety bonds, compensation, travel accident, and aviation insurance policies for accuracy, minimum cost and compliance with our insurance program. Duties also include reporting insured losses to our brokers or underwriters; reporting insured accidents to underwriters and our law department; reviewing casualty premium/loss experience periodically; and assisting with the preparation of reports required by our Management.

Applicants must have five to seven years of corporate casualty insurance experience with either a broker, underwriter or corporation, and a bachelor's degree preferably in insurance, business or accounting.

For prompt consideration, please forward your resume in confidence to:

Box JR77, Suite 1502
8 West 40th Street
New York, N.Y. 10018

An Equal Opportunity Employer M/F/H



Today, something we do will touch your life.

CERTIFIED PUBLIC ACCOUNTANT

Partnership Potential Compensation to \$40,000

An international accounting firm is expanding the accounting and auditing division in its national headquarters in Los Angeles, California. An applicant should have a thorough knowledge of professional pronouncements of the FASB, the AICPA, and the accounting rules and regulations of the SEC. A strong interest in conceptual and theoretical aspects of accounting and auditing plus the ability to communicate in writing are qualities being sought since the position would include drafting of responses to proposed rule changes by professional and regulatory bodies, firm guidance material on definitive pronouncements and rules, and similar matters.

Seven to ten years of auditing experience with a large international public accounting firm is desirable; however, a background of accomplishment in the academic world or with a large commercial or financial organization could be considered a substitute in part for public accounting experience.

The position would be in New York City. Our personnel know of the advertisement.

Send a complete resume in confidence to:

SUITE 342, THIRD FLOOR
708 3rd Ave., New York, N.Y. 10017
An Equal Opportunity Employer M/F/H

MANAGER Sterilization Engineering

Major division of American Hospital Supply Corporation headquartered in Los Angeles, California, involved in the manufacturing of disposable medical devices seeks Chemical Engineer with industrial experience in ethylene oxide sterilization processes and equipment (background in steam and irradiation sterilization is beneficial) to manage and expand its multi-plant sterilization program and be responsible for all physical parameter aspects of the program.

Interested applicants are encouraged to forward their resume to:

Y 7414 TIMES
We are an affirmative action employer male/female.

REGIONAL SALES REPRESENTATIVE

We are the leading professional service company in the Personnel Radiation Dosimetry industry, clients include hospitals, universities, nuclear power plants, testing laboratories etc.

We want an individual to sell direct and thru distributors on a renewable contract basis. Candidate will have a record of at least several years of successful medical or technical sales experience, with a B.S. degree minimum and be free to travel approx 40% of the time.

Salary open & bonus, company car, travel expenses & all benefits. Interviews will be held immediately. Send detailed resume to: R.S. LANOVER Jr. & Co. 39 Milltown Rd. East Brunswick, NJ 08816 Attention A.J. KAWATERS Director of Sales

SYNTHESIS CHEMIST SURFACTANTS

Rapidly growing North-Suburban Chicago chemical manufacturer is seeking experienced organic chemist for R & D Project Leader position. Applicant should have 5 to 10 years related industrial experience in the synthesis and application of surface active compounds and fatty chemicals, specifically esterification, ethoxylation and condensation reactions. Advanced degree preferred but not essential.

Excellent opportunity for career-minded individual. Benefits include Profit Sharing. Send salary requirements and resume in confidence to:

Y 7341 TIMES

Pullman Kellogg

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Job in 10

SR. CASUALTY INSURANCE ANALYST

Our New York City Headquarters offers an excellent opportunity in the Casualty Insurance Department for a Senior Analyst.

Responsibilities involve reviewing automobile, products, and general liability policies for accuracy, and issuing travel accident, and other policies. Duties also include reporting on insured accidents to underwriting law department; reviewing premium/loss experience reports; assisting with the preparation of required by our Management.

Applicants must have five to ten years of corporate casualty insurance experience with either a broker, re-insurer, or a broker's company, preferably in insurance, re-insurance, or a broker's company.

For prompt consideration, please forward your resume in confidence to:

Box J77, Suite 1502
8 West 40th Street
New York, N.Y. 10018

An Equal Opportunity Employer M/F

Pullman Kellogg

where industry and initiative is the name of the game.

Buyer—Minimum of 3 years' experience in petroleum or petrochemical processing industries with purchasing experience in piping, valves, fittings, etc.

Traffic Specialist—Minimum of 5 years' experience in transporting materials to overseas destinations. Should have knowledge of international documentation requirements, export protection, and rail and truck carrier activities.

Senior and Junior Estimating/Cost Engineers—Minimum of 3 years' experience involving all phases of estimating and project cost for process plants.

This position offers excellent salary and benefits, including a profit-sharing investment plan plus a convenient location in north New Jersey—15 minutes from the George Washington Bridge.

If interested and qualified, please send a resume of experience, with salary history and requirements, to Don Klein.

Pullman Kellogg
Division of Pullman Incorporated
Architectural Operations Center, Commercial Plaza
475 Hackensack Avenue
Hackensack, New Jersey, 07601

An Equal Opportunity Employer M/F

COMPUTER PRODUCT SUPPORT ENGINEERS

Digital Equipment Corporation has the following immediate field service openings available in the San Francisco Bay Area. Candidates must be willing to travel and will work with our Regional Product Staff.

Hard Copy & Disk I/O Specialist

Applicants should have a working knowledge of line printers, card readers, punches, fixed and moving head disk drives, and the electro-mechanical principles involved. A computer service engineer with heavy emphasis in I/O equipment would be ideally suited for this position. Knowledge of high speed printers and computer controllers/punches, and disk drives up to and including 3330 technology necessary.

Field Systems Engineers

Positions require 4-5 years maintenance and peripheral equipment experience. Must demonstrate high level of analytical ability in both hardware and software problem solving. Should understand business and operating systems with knowledge of peripheral device drivers and problem analysis. Previous work experience on systems operating under MCP, RNET, OS/MVS, DMS, TOPS 10/20, TENEX, HATS, and RSX are a plus.

Senior Field Service Engineers

Candidates should have a minimum of 3-5 years experience in installation and repair of medium to large scale mainframe and peripheral equipment. Previous experience on systems based around CP/370 such as HATS, HATS, CONTINUM or CRYPTON; SIGMA; UNIVAC 11/30; H300-H600; CDC 3000-3000; or large scale 301/370, should qualify you.

We offer excellent benefits and excellent opportunity for career oriented persons who are looking for a creative challenging environment.

Please contact Bill Townsend at (408) 954-0800 (collect) or send your resume to his attention at 5000 White Alameda, Santa Clara, CA 95050. An Equal Opportunity Employer M/F.

ENGINEERS CONSIDER LITTON G/CS

Southern California

Litton G/CS is located in suburban Woodland Hills, 30 miles from Los Angeles, and 30 minutes from ocean and mountains recreation areas. Our Guidance & Control Systems program with the TRC's have created excellent opportunities for Design & Development Engineers.

SERVO DESIGN ENGINEERS

Experience in feedback control system analysis and design incorporating the latest techniques in the analysis of linear, non-linear and sampled data systems, those and four general system dynamic equations and experience with control systems circuit and hardware.

INERTIAL CIRCUIT DESIGN ENGINEERS

Participate in design and development at systems level for inertial navigation equipment to include analog digital circuit design, mechanical design, integration testing, systems analysis, and specification development in the following areas:

- Digital Interface Equipment
- Converter Design
- Analog Circuit Design

INERTIAL SYSTEMS ENGINEERS

Responsible for the design, analysis and mechanism of inertial navigation systems and technical coordination from hardware design through production.

REAL TIME PROGRAMMERS

Requires software experience. Must have worked in areas of program analysis, maintenance, code and checkout, for inertial applications. We prefer experience in control theory, inertial systems, structured programming and real-time systems operation. BS/MS in Physics or Engineering is required.

POWER SUPPLY DESIGN ENGINEERS

Experience in design and analysis of military power distribution systems, including series regulators. Must be proficient in design for high efficiency, low volume, with high reliability.

RELIABILITY ENGINEERS

Participate in design, review and analysis tasks for new inertial navigation equipment utilizing analog/digital circuitry.

- Fatigue Analysis
- Hybrid Components
- Reliability Concepts
- Maintainability

OTHER OPPORTUNITIES INCLUDE:

- Computer Systems Engineers
- Mechanical Hardware Circuit Engineers
- Senior Electronic Build Technicians
- Mechanical Design Engineers

For immediate, confidential consideration and interview appointment, send resume with salary history to Professional Employment.

NEW YORK AREA INTERVIEWS

Note—N.Y. interviews originally scheduled for the week of December 8th have been rescheduled for January 10th.

GUIDANCE & CONTROL SYSTEMS
5500 Canoga Avenue
Woodland Hills, CA 91364

An equal opportunity employer M/F
U.S. Citizenship required

Join the future in Command/Control/Communications Engineering at METREK.

Expansion of several programs in our Command and Control Division has created a number of senior level positions which provide qualified individuals with an opportunity to influence the design and implementation of future military command, control and communications (C³) systems.

Selected applicants will work in an environment which:

- places a premium on creative problem-solving
- demand breadth in command and control applications and depth in the supporting technologies
- emphasizes communications and mobile command and control systems
- offers both individual latitude to work with senior government and industrial personnel; and the opportunity for career advancement.

To fill these positions METREK is seeking qualified individuals with experience in:

- Broad C³ Architecture Development
- Mobile/Transportable Command Center and Communications Systems
- Satellite Communications
- Secure Voice System Concepts and Techniques
- Communication Systems Integration/Interoperability
- Development of Programmatic Information and Top-level System Specifications

These positions require a degree in Engineering, Computer Sciences, Physics or Operations Research. An advanced degree is preferred.

Please send your resume including salary history in absolute confidence to:

Mr. W. U. Conway
METREK Division
The MITRE Corporation
1820 Dolley Madison Blvd.
McLean, Va. 22101

METREK

a Division of THE MITRE CORPORATION

Technical excellence through professional challenge

An Equal Opportunity Employer

UNION CARBIDE

Today, something will touch your life

CELEBRATED PUBLIC ACCOUNTANT

Partnership Potential Compensation to \$40K

A national accounting firm is seeking a public accountant for its New York City office. The position involves auditing and tax services for a wide range of clients. The successful candidate will have a minimum of 5 years of public accounting experience and a CPA license. Salary and benefits are commensurate with experience.

Send a complete resume in confidence to:

SUITE 342, THIRD FLOOR
205 3rd Ave., New York, N.Y. 10003

An Equal Opportunity Employer

Technical Publications

Our Publications Department is looking for a self-directed Publications Engineer who has worked with minimum supervision, demonstrated the ability to organize and prepare complete technical manuals, and manage inter and intra department communications.

REQUIREMENTS INCLUDE:

- Minimum 5 years Senior technical writing experience, knowledgeable in all phases of technical preparation and production, with a good working knowledge of current ml specs.
- Must be able to prepare documentation with minimal engineering input from logic diagrams, schematics and test reports.
- Knowledge of communications systems and equipment used by both military and common carriers a must.
- AAS degree (or equivalent) in Electronics. Experience in cost and time estimating, as well as negotiating with vendors and subcontractors, highly desirable.

Address detailed resume including salary history, in confidence to: Personnel Manager

Dataproducts

17 Amelia Place, Stamford, Conn. 06902

An equal opportunity employer male and female

digital

digital equipment corporation

Marketing Manager Latin America Pharmaceuticals

Our international health care organization, with an already strong Latin American base in pharmaceuticals, needs a skilled professional to continue the growth of this Market. The position is newly created and reports to the Business Development Manager for Latin America. Initial travel 30% to 40%.

The successful candidate will be asked to find new business opportunities and, via a strong network of foreign affiliates, conceive and execute an ongoing business development program. To do this, he or she should be experienced in the health care field (emphasis on marketing) with international business and field exposure through travel. Preferably bi-lingual (English plus Spanish or Portuguese). While an MBA in Marketing or a related business discipline would be an advantage, we are interested in finding a fast track person with a proven record of accomplishment who has high career objectives and a desire to pursue growth opportunities both here and abroad.

We offer a superior challenge to match your capabilities and objectives. For a confidential interview, send your resume with current salary history to:

ABBOTT Bill Eppel
NORTH CHICAGO, ILL. 60064 Corporate Placement

Abbott is an Affirmative Action Employer

ACCOUNT EXECUTIVE

FOR NEW GREENWICH OFFICE

LLOYD, GARR & CO. is currently expanding its account executive staff. We are looking for professional sales people for our Greenwich office.

These clients will be trained in the field. Compensation and benefits will be commensurate with experience. Send resume and salary history to:

Call Tom Larkin, Director of Sales, collect at our Greenwich Offices at: 203-622-0980

COMPUTER INSTRUCTOR/CONSULTANT

Need dynamic top notch Lecturer/Consultant knowledgeable in two or more of the following: Structured Programming/ Design, Advanced Programming Techniques, Object-Oriented Design of On-Line Systems. Excellent benefits and travel opportunities. Send resume and salary history to:

CENTEC CONSULTANTS
11200 Sunrise Valley Drive,
Reston, Virginia 22091

PLANT SUPERINTENDENT COLD DRAWN BAR MILL

Experienced in all phases of managing cold drawn bar mill, including operation of high speed equipment. Must have the potential for leading corporation in growth plans. Must be willing to relocate. Send resume to:

Y 7313 TIMES
All replies held in strictest confidence.

DATA COMMUNICATIONS CO

has permanent positions open for: TECH WRITER experienced digital products; ENGINEER OR MANAGER experienced in digital systems to manage system validation activity. Send resume and salary requirements to:

TRIPLEPLEX
100 Commerce Way,
Hackensack, NJ 07601
Or phone 201-646-1155.
An Equal Opportunity Employer

PRODUCT MANAGER FOOD PACKAGED GOODS

We are currently seeking an aggressive marketing professional with at least 5 years of consumer packaged goods experience, willing to accept a challenging product position headquartered in New York. Some food background essential.

Responsibilities involve coordination and implementation of food distribution, the total product planning, including advertising, media promotion, package design, R&D, and market research. Responsibilities also include new product development and some travel.

Interested candidates should forward a detailed resume with salary requirements to:

Y 7357 TIMES
Equal Opportunity Employer M/F

VICE PRESIDENT PHARMACEUTICAL MANUFACTURING

Our client, a leading manufacturer of pharmaceutical proprietary products, seeks to add an experienced manufacturing executive to their staff.

The successful candidate must be thoroughly familiar with all manufacturing functions, including engineering, maintenance, production, purchasing, inventory and labor relations. A degree, preferably in Pharmacy or Engineering, and several years related experience is being sought.

To explore this career opportunity, please forward detailed resume, in complete confidence, which must include salary history to:

Y 7356 TIMES
Equal Opportunity Employer M/F

MANAGER Sterilization Engineering

Major division of American Hospital Supply Corporation, Los Angeles, California, is seeking a responsible manager to be responsible for the sterilization process control industry. At least 2 years experience should be in sterilization process control industry with both product and supervisory experience.

This position offers immediate opportunity to demonstrate your ability in a highly visible environment. Salary and benefit package with the position is excellent. Location would be in the Southern Midwest.

To apply, send your resume and salary requirements, in confidence, to:

Y 7380 TIMES
An Equal Opportunity Employer M/F

PRODUCT SUPERVISOR Dust Control

As a worldwide manufacturer and leader in the sales of air pollution control equipment, we are seeking an individual qualified to assume responsibility for developing and maintaining a competitive and profitable dust control product line. Responsibilities will include development of sales literature, pricing, product redesign, new product development, sales training programs, applications analysis, and other actions needed to support the sale of original products.

Qualifications include an engineering degree and a minimum of 5 years experience in an air pollution control product line. At least 2 years experience should be in dust control products with both product and supervisory experience.

This position offers immediate opportunity to demonstrate your ability in a highly visible environment. Salary and benefit package with the position is excellent. Location would be in the Southern Midwest.

To apply, send your resume and salary requirements, in confidence, to:

Y 7380 TIMES
An Equal Opportunity Employer M/F

DEPUTY MANAGER Scientific Computer Systems

A major Scientific Computing Center in NYC has an opening in its Systems Group. Candidates should have experience in the following:

- Operating Systems Maintenance and/or Development.
- Design of Software Systems in Assembler Language.
- Hands-on Debugging
- Hardware evaluation

BA/BS Degree required, M.S. preferred. At least 1 year in a Project Leader Position. Send resume and salary requirements to:

Y 7389 TIMES
An equal opportunity Employer

R & D CHEMIST

Electronized Chemicals Corporation, a leader in the field of flexible insulations has a challenging assignment available in its Corporate Research and Development Laboratories. Candidates should have a strong background in compounding of thermoplastic and elastomeric materials for application in electrical insulations, wire and cable and extruded tubings.

Interested? For full details send resume outlining background and salary requirements in complete confidence to: Personnel Department.

ELECTRONIZED CHEMICALS CORPORATION

South Bedford Street
Burlington, MA 01803
An Equal Opportunity Employer

CREDIT AND COLLECTION CAREER PROGRAM AS OPERATIONS MANAGER

Unique opportunity for a bright, sales-oriented aggressive individual who possesses a minimum of 3 to 4 years' telephone or collection experience to join a growth industry. Credit and collections management a definite plus. This is an outstanding opportunity with an international company. You will be fully trained at company expense in our highly successful business system.

Excellent compensation and future growth, company-paid benefits with this outstanding company. Must be free to travel, willing to relocate. Send resume to:

Y 7387 TIMES

REGIONAL SALES REPRESENTATIVE

We are the leading professional service in the Personnel Radiation Detection and testing laboratories.

We want an individual to sell our products and have a record of at least 5 years of successful medical or technical sales with a B.S. degree minimum and travel approx 40% of the time.

Salary open & bonus, comprehensive benefits & all benefits. Interview immediately. Send detailed resume to:

R.S. LANOYER, JR.
89 Milltown Rd. East Brunswick, NJ 08816
Attention: A.J. KAWATERS

MARKETING SALES REGIONAL SALES MANAGER

Major corporation (NYSE Listed), leading name in consumer products, needs superior talent people manager reporting directly to the VP - Marketing.

Ideal candidate will have proven success record as first-level field supervisor and be ready for new challenges, greater personal, professional growth potential. Packaged goods background most important. Successful field training record, outstanding administrative ability, high capacity for work will be key characteristics for the successful applicant. Submit resume, salary history and salary requirements in complete confidence to:

Y 7364 TIMES
An Equal Opportunity Employer

DISTRICT SALES MANAGER Audio-Visual or Video

A major audio-visual manufacturer and its video products subsidiary, S C Electronics, each have a District Manager position available in the northeast states. Both require good planning and closing abilities to manage all sales activities to existing dealers. Must have experience in direct school, industrial GSA, OEM account and dealer sales. Video position also requires a solid background in monitors, CRT's and computer applications. Salary + bonus + car + benefits + profit sharing. Indicate position preference and send resume with salary required to:

PERSONNEL
AUDIOTRONICS
P.O. Box 3997 (213) 765-2645
North Hollywood, Ca 91609

VP/GENERAL MGR \$65,000 plus

To spearhead and take full P/L responsibility \$80 million division expanding electronics corp.

Be in line for this and hundreds of other positions currently listed with ER. Fine career exposure. Your name reviewed only after client agrees to interview you. Forward complete resume including compensation to:

ER EXECUTIVE REGISTER
Dept. T-1206, P.O. Box 815, New Canaan, Conn. 06840
(203) 966-1673

CHIEF ACCOUNTANT \$17,000

Fiscal department of private non-profit organization. Design work papers and prepare financial reports. Participate in development of integrated financial management system. Knowledge of DP techniques is essential. Stimulating, fast paced, environment. Supervise others. Recent public accounting experience. MBA or CPA preferred. Full benefit package.

PP 59 TIMES
An Equal Opportunity Employer M/F

SYNTHESIS CHEMIST SURFACTANTS

Rapidly growing North Suburban manufacturer is seeking experienced chemist for R & D Project Leader position. Must have 5-10 years related industrial experience and application of surfactant chemistry and application of surfactants in various consumer products. Knowledge and conditions of surfactant synthesis and conditions of surfactant synthesis not essential. Send resume to:

Personnel Dept.
10000 N. Lincoln Ave., Chicago, IL 60650

Y 7341 TIMES

GENERAL PLANT MANAGER COSTUME JEWELRY MANUFACTURER

Midtown plant employing 125 people.

Experienced in running diversified small parts manufacturing operation. Looking for individual who can take over complete supervision. Send resume

Y 7340 TIMES

nigerians

SCOA NIGERIA LTD. is seeking applications from Nigerian Executives interested in working in their home country.

It is one of the major Companies operating in Nigeria (turnover more over 200 millions Naira) and has 2500 employees.

Its main operations are as follows:

- distribution and servicing of motor vehicles: Peugeot & Leyland;
- assembly plant: Peugeot & Leyland;
- Fiat-Allis range of earthmoving, agricultural and allied machinery.

Management positions are available, after a training period, for NIGERIAN EXECUTIVES having university degrees and/or experience in the following fields:

- | | |
|---------------------------------|---------------------------------|
| SALES and MARKETING | MECHANICAL ENGINEERING |
| BUSINESS and ACCOUNTANCY | AUTOMOBILE ENGINEERING |
| PERSONNEL ADMINISTRATION | WORKSHOP and MAINTENANCE |
| GARAGE MANAGEMENT | SPARE PARTS CONTROL |

Information concerning the positions will be communicated upon receipt of hand-written applications giving full details of university education and professional experience.

Interviews will be arranged in the coming weeks near your present location with EUREQUIP Consultants.

Write quoting refers U-10.331-NYT to



EUREQUIP
B.P. 30 - 92420 Vincennes - France

SCOA

Purchasing

Expanding procurement activities have created additional staff requirements for qualified purchasing personnel at various levels of responsibility.

Openings are in our New Jersey and Long Island offices and also at several field construction locations in the United States.

Candidates must have experience in industrial, process or power plant equipment. Purchasing position requirements include experience in government procurement, subcontract negotiation and administration. Current openings:

- PURCHASING AGENTS
- BUYERS
- EXPEDITORS

These are permanent positions offering excellent compensation, commensurate with experience and ability, and complete company paid benefits.

Burns and Roe



For convenient interviews, forward resume in confidence to Mr. J. C. Mortellaro, 550 Klondike Road, Oradell, New Jersey 07649. We are an Equal Opportunity Employer M/F.

MUIRHEAD, INC.

a leader in facsimile design and development has the following positions available:

SALES ENGINEER

At least 2 to 5 years experience in communications, data transfer, analog and digital communications systems or related fields. Must be accustomed to selling high ticket systems to all company levels.

SALES APPLICATION ENGINEER

Required for a broad range of electro-optic components and systems. Must have electronics or equivalent experience plus broad engineering background.

FIELD SERVICE ENGINEER

We are seeking an aggressive self-starter with 2 to 5 years experience in service and installation of electro-mechanical data communication devices, both analog and digital and process control equipment. Heavy customer contact. Will be responsible to marketing department for installations, demonstrations and customer service.

ELECTRONIC ENGINEERS

We require two electronic engineers with minimum 6 to 10 years experience in analog/digital circuit design. Background in service, facsimile and/or laser optical systems would be helpful.

ELECTRONIC ENGINEER

Minimum 5 to 7 years experience in system design and applications related to optical measurement and detection systems. Applicant must have circuit design experience, be capable of generating technical proposals, define interface requirements based on customer applications and assume responsibility for total system programs.

Excellent Starting Salary. All Career Opportunities.

Send Resume to:

MUIRHEAD, INC.

1101 BRISTOL ROAD, MOUNTAINSIDE, N.J. 07093

Unique Opportunity for BIOENGINEER or MICROBIOLOGIST with Bioengineering Training (Ph.D or equivalent) with leading pharmaceutical manufacturer

We have an excellent career opportunity for an instrument-oriented professional with a Ph.D. or Masters with 5-6 years related experience. Working in our Fermentation Department, the candidate selected will be involved with the scale-up of antibiotic and steroid processes from laboratory fermentors to production level.

We offer salary based on background and qualifications including a comprehensive benefits program. Will be based at our modern facilities adjacent to the Garden State Parkway, in Northern New Jersey.

For immediate and confidential consideration, please send detailed resume specifying present and desired salary information to: Mr. Richard L. Partl, Schering-Plough Corporation, 1011 Morris Avenue, Union, New Jersey 07083.

SCHERING-PLOUGH CORPORATION

WE ARE AN EQUAL OPPORTUNITY EMPLOYER M/F

ATTENTION ATTORNEYS—CORPORATE MANAGER LABOR RELATIONS

If... you are interested in Private Industry, hold a J.D. Degree and have a minimum of 2 years experience in labor-related activities in industry or government service.

If... you have the potential to grow and develop within the overall management and administration of Labor/Industrial Relations;

If... you want a position leading to opportunities outside the traditional framework of the legal profession;

THEN... you may be a prime candidate for the position of Manager-Labor Relations at the American Corporate Headquarters of one of the largest Chemical Companies in the world. The responsibilities of this position include advising, counseling and managing the overall administration of 12 Labor Agreements at all sites throughout the United States (50% travel is required). There will be heavy involvement in arbitration, contract negotiations and some NLRB/EEO activities. We offer an attractive suburban New Jersey location, competitive salary, excellent benefits and an outstanding growth opportunity. This position reports to the Corporate Director of Industrial Relations.

For a prompt and confidential reply, send your resume including salary history and requirements to:

James M. McHugh, Senior Employment Representative

BASF Wyandotte Corporation
100 Cherry Hill Road
Parsippany, New Jersey 07054
An affirmative action employer M/F



SWEDA

REGIONAL SALES SUPPORT

SWEDA International, a leader in the retail systems field has career openings for systems engineers and programmer/analysts in their expanding N.E. Regional Customer Systems Support Group.

Candidates should have proven prior experience in direct customer interface for Pre and Post sales control of systems accounts.

Areas of responsibilities will include management of pre and post sale activity including proposal writing, customer interface and training, systems design and implementation.

Prior experience in programming, point-of-sale systems, data entry and distributed processing systems will be considered a plus.

We offer excellent starting salaries, comprehensive benefits, modern New Jersey facility, & management career growth potential. Please send resume including salary history and requirements to: MR. L.C. GOETTING, Manager Professional Development, Dept NTR

SWEDA INTERNATIONAL
Littor 34 Maple Avenue, Pine Brook, N.J. 07068

An Equal Opportunity Employer M/F

The people who understand your business

Research & Development Opportunities

Chance to deploy the full range of your technical/innovative abilities

If you're looking for the worthwhile, stimulating challenges that result in worthwhile, personal growth, these positions with a nationally-known consumer products subsidiary of a Fortune 500 company should readily satisfy your ambition.

PROCESS DEVELOPMENT ENGINEER

ONE or ME required, plus 3-5 years food/confections industry project related experience. Involving materials handling, pilot plant development and scale-up work. Ability to work with minimum supervision essential.

CONFECTIONS PRODUCT DEVELOPMENT

Must have 1-3 years experience in product formulation, pilot plant and scale-up activities in a food/confections industry environment. Degree in Chemistry or Food Science, preferred.

These positions, located at a major facility in Westchester County, provide competitive starting salaries, generous benefits and genuine opportunity for career advancement. For confidential consideration, forward your resume, including salary history and requirements to:

DEPT. 339128
101 Park Avenue, New York, N.Y. 10017
(Do not telephone this ad.)
An equal opportunity employer M/F

Consumer Package Goods Specialist

PROJECT MANAGER/ SYSTEMS ANALYST

With major communications co

POSITION: Sr Project Analyst

POTENTIAL: High visibility with exceptional career growth

EXPERTISE: Intimate knowledge of manual & data processing systems flow from marketing, manufacturing, order processing through distribution in the consumer package goods environment with a food, tobacco or toiletries manufacturing co

EARNINGS: Highly competitive
Y 7362 TIMES

DEPT. HEAD PROCESS R&D

We are conducting a search for a unique Ph.D. Organic Chemist skilled in and excited by the development and optimization of batch organic chemical manufacturing processes.

This is an exceptional opportunity for a talented scientist to join a dynamic division of a Fortune 200 company. Further description of this position appears in the Dec. 8th issue of CHEM NEWS, it's worth scientific investigation.

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Kelley pepper associates

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Bridgewater, N.J. 08807
(201) 526-2165
An Equal Opportunity Agency M/F/N

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Management Consultants
S.I.S. Experience

Major consulting firm, S.I.S. established, seeks heavy short term (3-6 months) assignments in the field. Full territory responsibility. Unfettered income potential. Excellent benefits. Must have excellent sales/analysis in applications. To \$45,000 + commission. Fee Paid.

Call Bob Battaglin, Contact (616) 948-0770
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Employment, Inc. (Agency)
238 Seventh Street
Garden City, N.Y. 11530

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1. Q.C. Director
 2. Production Mgr.
 3. Production Chem.
 4. Microbiologist
 5. Packag. Superv.
- If you are a cut above - have know-how a school. Write: President Box 77 Queens Village, N.Y. 11429

PROFESSIONAL SALES REP.

Unusual opportunity exists for a professional salesman to represent one of the nation's leading industrial selling list companies in New York - New Jersey territory. Direct mail knowledge not mandatory, but sales ability is vital. If you have successfully sold intangibles - this helps. Salary to match experience.
Y 7309 TIMES

DOMESTIC MONEY MARKET

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Y 7298 TIMES

Regional Accounts Manager Northeast

National housewares manufacturer is offering a career opportunity selling housewares products to major chains in the northeast to the variety, discount, mass merchandiser, and home improvement trades. The regional sales office is located in Manhattan. We are seeking an aggressive self-starter with 3-5 years experience in related categories. College training, willingness to travel, a strong desire to succeed and a good sales record will place a candidate high on the list for consideration. We offer the right person an attractive salary, commission program, incentive program, expenses, automobile, vacation and liberal fringe benefits. Please send resume & salary history to

Y 7295 TIMES

TRAINING MANAGER

Degreed individual with minimum of five years' training and employee development experience required for Manager, Training Services and Communications position. Duties involve development of sales/marketing training and communication program efforts within headquarters Marketing Department and for personnel within nationwide franchised TUP holding operations. Must be knowledgeable about contemporary training and development procedures in the areas of manpower development, motivation, group dynamics, and communication techniques including AV/TV. Will supervise staff of six. Some travel. Excellent benefit package, including profit-sharing. Contact:

Corporate Personnel Director
The Seven-Up Company
World Headquarters
121 South Main
St. Louis, Missouri 63105
An Equal Opportunity Employer M/F

NUCLEAR REACTOR MANAGERS

Largest operators of nuclear reactors is seeking recent college grads with background in engineering. Be a Nuclear Reactor Manager. No experience required. We train. Rapid advancement to over \$25,000. Worldwide locations and other benefits. Must be U.S. citizen. Send resume for 28-30 December, New York City interviews to:
Y 7331 TIMES

DIGITAL ENGINEERS

The continued expansion of Fairchild, a leader in the Space & Defense Industry, has created immediate openings for staff level engineers with 1 or more years experience in one or more of the following disciplines:

- Video Circuit Design
- Digital Logic Design
- Servomechanisms

Positions command excellent salaries, generous company benefits and advancement opportunity. Send resume including salary history in complete confidence to Patrick T. Cusack, Manager of Technical Recruitment,

FAIRCHILD

CAMERA AND INSTRUMENT CORPORATION
SPACE AND DEFENSE SYSTEMS
300 Robbins Lane
Syosset, N. Y.
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CHEMICAL and MECHANICAL ENGINEERS

Our clients, some of the nation's leading Engineering and Construction, as well as Operating companies have several immediate openings for qualified engineers with experience in the following areas:

- PETROCHEMICAL-CHEMICAL-PLASTICS
- PROCESS DESIGN AND DEVELOPMENT
- PROJECT ENGINEERING/MANAGEMENT
- COST AND SCHEDULING
- INSTRUMENTATION
- POWER-NUCLEAR-FOSSIL
- MECHANICAL EQUIPMENT
- PROJECT ENGINEERING/MANAGEMENT
- COST AND SCHEDULING
- ENVIRONMENTAL/RAD WASTE
- CONSTRUCTION/START-UP

Salaries are fully competitive, in the \$18-\$40,000 range. Forward your resume in complete confidence to Mr. Stu Tray-tray associates, Inc., P.O. Box 312, Chester, N.J. 07624, (201) 768-1283

NATIONAL SALES MANAGER

AMBITIOUS? ... INTELLIGENT? ... HARD WORKER? ... GROW WITH US ...

Established company with growing sales. Products manufactured - over 300 products in the wall decor, mirror and stain glass card field. Markets: Dept. stores, gift stores, galleries, premiums and greeting cards.

Salary with incentives - open. Write with information to: BRYTONE DIVISION, Mechanical Mirror Works, Inc., 661 Edgewood Avenue, New York, N.Y. 10032

MANAGER OF PURCHASING (Vermont Location)

Growth oriented company has an opening requiring 7-10 years experience in the purchasing field, 2 years of which have been in a related supervisory capacity. Successful candidate will hold a BSBA, BSBE or BSME and be thoroughly familiar with all aspects of buying, vendor selection and negotiation, as well as major subcontracting for a medium sized electronic firm. Working knowledge of MRP helpful.

Our manufacturing division, employing 700, established in 1941, is located in northwestern Vermont. We offer an attractive environment, outstanding benefits, relocation expenses, and a top-notch technical team to work with. Please send resume, with salary history, to: Mr. Clifford N. Austin, Manager, Industrial & Community Relations

Simmonds Precision INSTRUMENT SYSTEMS DIVISION

INDUSTRIAL ELECTRONICS Manager/Administrator

Opportunity in the Marketing, Product, Management, and Promotion Skills within Major National Company

Essential requirements for this position include a solid background in the industrial electronics field, and a "package" of management skills for contributing to further development of large multi-product lines and capabilities. You should be familiar with marketing techniques, promotional effort, control of inventory levels, employee supervision and direction, and be able to assume responsibilities for profitability. At least several years of administration experience is desirable relating to these key functions.

You will join a very well-known company with a long, impressive record of growth and expansion, and a reputation for technical excellence and reliability. Our location is the New York City suburban region. Please send resume responsive to the above needs, including salary data, in confidence to:

Box NT 1998, 810 7th Ave., N.Y., N.Y. 10019 - An Equal Opportunity Employer M/F

SALES CHAIN DRUG STORE

If you are an aggressive manufacturer's representative EXPERIENCED in dealing with upper middle and top level management at the leading drug chains, an excellent opportunity awaits you.

Our company manufactures a fashion item (does not interfere with most health care and drug lines) which is ideal for the large chains.

We offer a high commission and good solid backup support. If you can open doors, a six figure income potential can be yours.

Send resume in confidence to:
Box NT 1957, 810 7th Ave., NYC 10019
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CONTRACTS ADMINISTRATOR

Opportunity for a qualified individual with recent experience in development and production of prime contract administration. Responsibilities include proposal preparation, negotiation and administration through delivery. Please forward your resume, including present earnings, to:

Y 7430 TIMES
An Equal Opportunity Employer M/F

MANUFACTURING ENGINEER LEADER

We are a rapidly growing manufacturer of precision components (primarily for non-defense markets) located in western Connecticut with a need for a strong aggressive individual to spear-head our manufacturing engineering activity. Responsibilities include manufacturing systems development, process planning, tool development, cost estimating, standards development, and plant and quality engineering. Hands-on experience in precision metal working manufacturing environment and BSME or BSCE are required. MSME or MBA desirable.

Attractive salary and fringe benefit package plus bonus for outstanding performance in a strong growth situation. Reply in strict confidence to:
V.P. of OPERATIONS
Y 7385 TIMES
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ENGINEERS SYSTEM
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GRS, the world's largest

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NATIONAL LABORATORY
100 Park Avenue, New York, N.Y. 10017

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ENGINEERS/SYSTEMS ANALYSTS At GRS Our Business Is Going Places

Join GRS, the world's largest manufacturer of rapid transit control systems and equipment.

We invite you to join us in designing and manufacturing flexible and capable systems for urban centers internationally—for conventional rail, mono-rail, and guideway rubber-tired vehicles. In a Fortune "500" corporation, you will earn the best in salary and extremely attractive benefits. Yet, you will have the challenge and excitement of a closely knit company determined to produce only the finest in automatic and manual controls. We need your help to move 185 million people into the future.

As an employee at GRS, you will have fully paid health and life insurance. You are eligible for long term disability, dental health, retirement, vacation, and bonus plan benefits. We also cover the cost of relocation. We believe in providing for the needs of our employees.

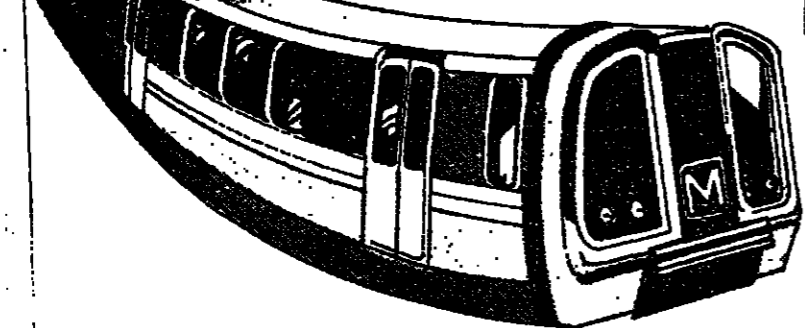
SYSTEMS ENGINEERING
Real time, process control analysis and programming using mini computers. FORTRAN background a must. Assembler helpful. 2 years related experience. Junior and senior level openings.

APPLICATIONS ENGINEERS
Activities will consist of circuit design, of railway signaling devices, factory and field tests. Related transportation, utility, or communications experience required. Junior and senior level openings.

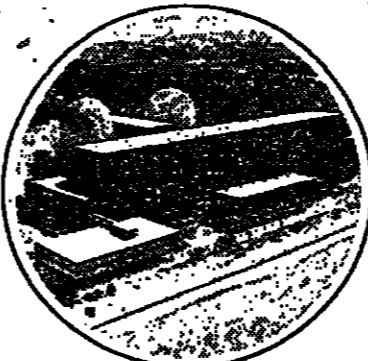
A personnel representative will be in the New York area this week for personal interviews. If you are interested, please call (212) 688-7333 to set up an appointment.



GENERAL RAILWAY SIGNAL COMPANY
A unit of General Signal Corporation
P. O. Box 800/Rochester, New York 14602
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M.E./C.E./N.E. NUCLEAR POWER PLANTS



the electric power of tomorrow
is building careers at AEP today.

PROJECT ENGINEER — Degreed M.E. or C.E. to join project management team for a major nuclear power plant. Minimum of 3 years nuclear construction experience, preferably on site required. Must have CPM, material and cost control experience.

SAFETY & LICENSING ENGINEER — Degreed M.E. or N.E. (B.S.M.E., M.S.N.E. ideal) with a minimum of 2 years of safety analysis work for nuclear plant licensing. Work entails safety analysis, heat transfer and fluid flow problems, and ECCS performance experience.

Comprehensive benefits. Salaries commensurate with experience. Positions are at our New York City headquarters office.

Send resume including salary history and requirements to: Ms. Margaret Peck

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Realize your ideas at the working laboratory.

Draper Laboratory brings science into the public realm through design and prototype hardware development. Positioned between the academic and the empirical, we also answer societal needs through instruction in the application and care of hardware.

Our work is generally focused on inertial guidance and navigation systems for all environments and special applications such as gunights and fire control systems.

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For many years a division of MIT, Draper Laboratory became autonomous three years ago. Today we are 1700 people, 750 of whom are professional staff. Our opportunities lend themselves more to personal discussion rather than to restrictive job descriptions. Therefore if your education, experience and professional interests relate to these areas we would welcome your response.

Guidance Algorithm Analysis. Navigation Algorithm Analysis. Orbital Mechanics. Digital Computer Simulation. On-board Targeting. Space Vehicle Guidance. Kalman Filtering. On-board Space Vehicle Navigation. A/D Circuit Design. Radiation Environment. A/D Subsystems. A/D state-of-the-art Design and Analysis. Guidance and Navigation and Control Systems Design and Development. Pointers/Tracker Systems. Optical Instrumentation. Instrumentation Tribology/Bearings.

We offer salaries competitive with industry, a superior work environment in our new 450,000 sq. ft. facility adjacent to the MIT campus, an excellent benefits program that includes tuition assistance, and a scholarship aid program for children of staff members.

Reply by calling John T. McCarthy at (617) 258-2678 collect, or mail your resume in confidence to his attention at the address below.



**CHARLES STARK
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555 Technology Square
Cambridge, MA 02139

An equal opportunity and affirmative action employer.



DIRECTOR of RESTAURANT OPERATIONS

join us for opportunity
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Your 8 to 10 years of restaurant management experience (including multi-unit responsibility) with a proven record of success in directing the operations of full service restaurants, preferably with a major chain or a division of a larger company, are just the qualifications you'll need for an especially attractive opening with our organization.

We're a highly successful and rapidly expanding full service restaurant division of a major blue chip company with impressive plans for growth and the commitment and capital necessary to implement this expansion.

If career development in your present position is stymied by other highly capable people above you and you seek opportunity and challenge with a dynamic operation, forward your resume or a short letter (in strictest confidence) outlining your experience, salary history and requirements without delay.

Y 7372 TIMES
An Equal Opportunity Employer

ENGINEERS MAKE TRACKS TO IDAHO...

...where MORRISON-KNUDSEN RAILROAD ENGINEERING currently has openings for PROJECT and SENIOR ENGINEERS with experience in one or more of the following railroad facets: RAILROAD LOCATION AND ALIGNMENT, YARD DESIGN AND OPERATION, SHOP DESIGN AND OPERATION, SIGNALS AND COMMUNICATIONS, TRACKWORK AND MAINTENANCE OF WAY, RAILROAD OPERATIONS AND CONSTRUCTION.

These challenging positions feature fine starting salaries and benefits program, as well as our prime, smog-free location offering the best of winter sports and recreation. If you possess the above qualifications and seek a career with a firm that encourages personal as well as professional growth, forward your resume or contact:

Personnel
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COMPANY, INC.**

P.O. Box 7808
Boise, Idaho 83729

Equal Opportunity Employer

Policies and Procedures Analyst

Excellent growth opportunity to join the New York Executive Office of ITT Rayonier Inc., a major integrated producer of chemical cellulose and specialty pulps, lumber, plywood, treated wood and silvichemicals.

The successful candidate will have a Bachelors in Business Administration (or equivalent) and at least 5 years of progressively responsible experience in systems, policies and procedures assignments relating to varied general management areas. Proven written and oral communications skills and the ability to effectively interface with all levels of management requisite.

Reporting to the Manager, Operational Systems Analysis, responsibilities will include conducting studies to develop general management policies and standard practices; assisting functional units in developing manuals and operating procedures; special studies to improve procedures, workflow, costs, etc.

Excellent starting salary and comprehensive benefits. Please forward resume, including salary record, to Ms. R. Anderson, Dept. T125A

ITT Rayonier Inc.

605 Third Avenue, New York, New York 10016
An equal opportunity employer, m/f

ENGINEER FIELD SERVICE

Join Steadily Growing Northern
New Jersey Specialty Chemical Company

We are seeking an aggressive "can-do" ME with at least 2-3 years design background and 2-3 years of field experience in coordinating installation of electro/mechanical equipment, pumps, process piping, etc., relating to process and refinery facilities. Previous exposure to field installation and coordination among owner, installer and designer is desired. Ability to prepare field design, initiate blueprints and work with various trades in installation of liquid and powder feed systems is essential.

Responsibilities will entail hands-on supervision of several technicians, and about 30% travel. To the qualified individual, the company offers a good starting salary, a full benefits package and favorable potential for progress as we expand. Please send resume, including salary history information, in confidence to:

BOX NY 1942
810 Seventh Ave., New York NY 10019

An Equal Opportunity Employer M/F

PARENTERAL MANUFACTURING

E. R. Squibb & Sons, Inc., a leading pharmaceutical company, has an immediate opening in its Parenteral Manufacturing Department for a Section Head.

This position requires a minimum of a BS Degree in Pharmacy or related sciences. Additional educational background (MS) would be preferred. At least three years direct experience in parenteral batching and sterile techniques in a supervisory capacity is required. Additional experience in commercial, clean and frozen production would be desirable.

The primary responsibilities include the management of a parenteral manufacturing area which has both a large variety and volume of injectable products. The position has reporting to approximately 20 hourly unskilled employees and five supervisors.

If you are a technically competent parenteral manufacturing individual who is interested in a growth position then we would welcome hearing from you. We offer a starting salary commensurate with experience and an excellent benefit package.

For confidential consideration please forward your resume and salary requirements to:

E. R. Squibb & Sons, Inc.
Department SH
Box 191
New Brunswick, New Jersey 08903

AN EQUAL OPPORTUNITY EMPLOYER M/F

E. R. Squibb & Sons, Inc.

Corporate Insurance Manager

To work with Director of Insurance
and realize your own management potential!

Our client, one of the nation's most respected, diversified corporations, has a stimulating position offering an excellent opportunity for management growth and development.

To succeed, you must be an accomplished technician in the areas of property, casualty, workmen's compensation, and have solid knowledge of markets and underwriting. At least 8-10 years experience will be required, principally with a carrier, the insurance department of a large, multi-corporate operation, or with an insurance brokerage firm dealing with national corporate clients. Capacity to train personnel and run a corporate department will be important to your advancement.

Our client offers an excellent salary and a comprehensive package of benefits. For consideration, please forward your resume, including salary history and requirements, to:

John Sutton Associates
search consultants, inc.
Dept. 118, 101 Park Avenue, New York, N.Y. 10017

Our client is an equal opportunity employer M/F

HEALTH PHYSICIST

Responsible for environmental assessments and internal dosimetry. Position involves travel to the Marshall Islands for about one month each year. Candidates should have a minimum of MS in Health Physics or Radiological Science and at least 2 years' applicable experience.

Send resume including salary history to:
Supervisor of Personnel
BROOKHAVEN NATIONAL LABORATORY
ASSOCIATED UNIVERSITIES, INC.
OPTON, N.Y. 11973

An Equal Opportunity Employer M/F

STATES' WASHINGTON REPRESENTATIVE

Executive to head Washington office on behalf of 13 Appalachian Governors of the Appalachian Regional Commission (ARC). Located at ARC headquarters in Washington, DC, applicants will be responsible for facilitating communications among the States and providing assistance to them, helping shape programs to support the sound development of the region, and providing liaison in behalf of the Appalachian States with members of Congress and others. Attractive compensation and benefits. Applications in confidence by January 14, 1977 to: Management Committee, Appalachian Regional Commission, 1866 Connecticut Ave NW, Washington, DC 20036.

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Major Group of Fortune 100 company seeks chief financial officer for vertically integrated, multinational business. Prime Northeastern headquarters, coast-to-coast U.S. Operations, business in North America, South America, and Europe. Substantial capital expansion programs underway here and abroad, with others planned.

In addition to financial planning, successful applicant will have full responsibility for professional staffs in accounting, control, legal, purchasing, and transportation. Experience in mergers/acquisitions, foreign language skills helpful. Track record should warrant salary and bonus commensurate of \$85-\$100M, plus outstanding benefits.

Resumes must include responsibility history, compensation record, identified work background, for consideration. All complete replies from Principals (only please) will be handled in strictest confidence and acknowledged. We are an equal opportunity employer—qualified minorities, women, and handicapped encouraged to apply.

Our employees are aware of this position vacancy. Reply to

Y 7287 TIMES

CORPORATE RECRUITER

We are an international manufacturer, headquartered in New York City, with sales in excess of \$500 million dollars. We are seeking a personnel recruiter with experience recruiting for positions in the \$30,000 to \$100,000 range. We offer an excellent and complete benefit package with a salary of

\$30,000-\$40,000 plus.
Send resume in confidence to:
Box 791, 15 East 40 St., New York, N.Y. 10015

MARINE INFORMATION SYSTEM

Our company is developing and supporting an international marine industry data base that is accessed worldwide on the GE International Timesharing System.

MARINE INFORMATION SYSTEM MANAGER. College graduate with at least five years "hands on" experience in data base management systems. Knowledge of GE Timesharing and DEC/RSTS or equivalent. Experience in the shipping industry desirable.

SYSTEMS ANALYSTS/PROGRAMMERS. Working knowledge of FORTRAN and/or COBOL in an on-line environment. Minimum two years experience.

An opportunity to grow with the leader in the development and support of international marine management systems.

MMS
MARINE MANAGEMENT SYSTEMS, INC.
300 Broad St., Stamford, CT 06901
an equal opportunity employer (M/F)

RESEARCH CHEMIST

Medium sized company located in the southeast has immediate opening in Product Development Dept. Applicants should have a minimum of 10 years experience in formulation of consumer products. Position requires ingenuity and initiative to work with limited supervision. We offer excellent salary plus benefits and relocation expenses. Send resume and salary requirements in confidence.

Y 7237 TIMES

COLLEGE GRAD (required)

WOMEN IN MANAGEMENT (FEMALE/MALE)

\$15,000 to \$30,000
Client companies seek management development people with college degrees and appropriate experience inc.

FRANCE (M/F)
FRANCE (M/F)
FRANCE (M/F)
FRANCE (M/F)
FRANCE (M/F)

Qualification is one year's minimum business experience BEYOND most recently required degree.

Resumes first, please, to Ms. Linda Kline, Do not call.
Applicants Should Respond to:

ROBERTS-LUND, LTD
208 Madison Ave.
N.Y., N.Y. 10017 (212) 490-3300
agency

IMMEDIATE EMPLOYMENT OPPORTUNITIES ABOARD AMERICAN FLAG VESSELS U.S.C.B. LICENSED MASTERS (OCEAN UNLIMITED) CHIEF MATES (OCEAN UNLIMITED)

Send employment history to: BOX 874, SHRE 1981 68 East 42 St., N.Y., N.Y. 10017

ASSY TO PRESIDENT

Developing position for self-motivated individual. We act as financial controller, group controller, financial analyst in this position. Candidate must have a minimum of 10 years experience in financial management, including a minimum of 5 years in a general accounting position. Salary \$20,000-\$25,000.

Send resume to:

Box 791, 15 East 40 St., New York, N.Y. 10015

Y 7287 TIMES

ENGINEERING MANAGER PLASTICS

EXTRUSION-THERMOFORMING

Rapidly growing manufacturer of extruded polystyrene foam packaging materials requires shift/leisure engineering manager to supervise installation of machinery in new plant and take charge of start-up. Responsibilities will involve continuing overall engineering management including machinery and process modifications and improvements and maintenance functions.

Engineering degree (mechanical or chemical) is required along with minimum of five years experience in plastics extrusion and thermoforming.

Salary is open and will be negotiated commensurate with qualifications and experience. This is a ground floor opportunity with attractive advancement potential.

Plant is located in small southeastern city approximately 50 miles from city.

Reply with full details of experience including salary history.

Y 7286 TIMES

PUBLIC RELATIONS

This FORTUNE TOP 100 Midwest manufacturing company needs an experienced, up-and-coming creative writer to fill a high position in its well established Public Relations Department. Ability to work well with top management on speeches and other assignments is essential. Must have a demonstrable, corporate track record or a clearly evident business writing potential.

We offer growth opportunity, outstanding fringe benefits and a salary commensurate with your qualifications. If interested, please write us in complete confidence about yourself, your goals and your abilities.

Y 7418 TIMES

AN EQUAL OPPORTUNITY EMPLOYER M/F

MANAGER MARKETING/SALES

Self-starter needed to work closely with President of small international company. Primary duties will be to formulate and implement marketing plans for the USA for a range of top quality industrial products developed in Europe and being manufactured in the USA and marketed through distributors and manufacturers' representatives.

Qualified candidate must have a degree and proven sales management experience in recruiting and training manufacturers' representatives and distributors. This is an outstanding opportunity in an entrepreneurial atmosphere.

USA headquarters are located in Garden City, Long Island. Your reply will be treated in full confidence. Send resume and salary history to—

Y 7321 TIMES

Our Employees Are Aware Of This Ad.
An Equal Opportunity Employer M/F

In one recent week, 428 jobs for accountants were advertised here on the Classified Pages of The New York Times No. 1 in New York in job advertising

Handwritten text in a box at the bottom of the page.

BROADCAST EQUIPMENT DEVELOPMENT ENGINEERS

CBS has several select openings on our award-winning engineering and development staff.

Technically and creatively superior Engineers who belong in the forefront of broadcast technology are invited to consider the exceptional career advantages of these positions on our New York City-based development team.

Our continuing growth, constantly-evolving projects of increasing complexity, and enviable record of stability offer those qualified the strongest potential for long-term professional and personal advancement. Working with some of the industry's foremost specialists in a truly state-of-the-art environment, you will focus on the in-house and supplier development of innovative equipment for forward-looking broadcast needs.

To qualify, you must have an Engineering degree plus a minimum of 3-5 years strong experience—with an equipment manufacturer, broadcaster or related company—in one of these areas:

- VIDEOTAPE RECORDING
- EDITING DEVICES
- DIGITAL TV TECHNIQUES

Forward resume in strict confidence, including salary history and requirements, to: Engineering Placement Manager, CBS Inc., 51 West 52nd Street, New York, New York 10019.



Men & Women of all Races Desired

ADMINISTRATOR-MANAGER

Salaries \$32,000-42,000

New York State has opportunities for 2 persons possessing exceptional executive abilities and extensive experience in general administration and/or financial management of multi-million dollar organizations. These opportunities are:

Deputy Commissioner for Administration
\$38,000-\$42,000

This position is one of only three reporting directly to the Commissioner of Social Services and sharing over-all responsibility for running the state social services system which expends a total of over \$7 billion each year. The person in this position will be responsible for all administrative functions of the department including financial, audit, fraud investigation and man-power activities.

Director of Financial Management
\$32,000-\$36,000

This position reports to the Deputy Commissioner and has direct responsibility for budget preparation, fiscal planning, accounting and disbursement for the state's social services system, through a staff of 250 employees, responsibility for a cash flow of \$5 billion.

Applications

are sought only from persons able to demonstrate extensive experience and success in appropriate managerial positions in large public or private sector organizations. Interested persons should submit a complete resume in confidence to:

Director of Manpower
New York State Dept. of Social Services
P.O. Box 1740 Albany NY 12203

An Equal Opportunity/Affirmative Action Employer

WESTCHESTER COUNTY AREA SALES

Administration Manager HEALTH & BEAUTY AID PRODUCTS

Excellent opportunity for an aggressive individual to join the sales organization of a dynamic & growing consumer drug & toiletries company located in a very desirable area of Westchester County.

Several years of H & BA sales experience, knowledge of major accounts, classes of trade & general trade sales promotional practices is required. The individual in this important position will be responsible for marketing plan sales coordination & for communication with the field sales organization & with customers in all classes of trade. This position requires a person who thrives on the combination of challenge, hard work, responsibility & the rewards of success.

You may apply in complete confidence. Please include details of education, career experience & compensation.

Y 7383 TIMES

AN EQUAL OPPORTUNITY EMPLOYER M/F

Career Opportunities in St. Croix, U.S. Virgin Islands, with Martin Marietta Alumina, for . . .

Senior Process Engineer: Degree in chemical Engineering with minimum of eight years experience in alumina or other heavy process industry and ability to accept responsibility for high cost projects.

Senior Mechanical Engineer: Degree in Mechanical Engineering with eight years experience in heavy process industry in maintenance and engineering.

Sr. Instr. Engineer/General Foreman: Degree in Electrical Electronic or Instrumentation Technology with eight years experience in instrumentation applications utilizing Bailey and Fisher Porter equipment.

Instr. Maint. Foreman: Five years experience in instrumentation application with knowledge of Bailey and Fisher Porter equipment. Minimum of three years experience as supervisor.

Production Foreman: Three years experience as supervisor in alumina or similar heavy processing industry utilizing pumps, valves, kilns, sturries and digesters.

Powerplant Engineer: Degree in Mechanical or Marine Engineering with five years experience in powerplant operations and design.

Maintenance Foreman: Minimum of three years experience as field maintenance supervisor in Millwright, welding and mechanical equipment.

Maintenance Engineer: Degree in Mechanical Engineering plus five years experience in industrial maintenance and must have some working knowledge of industrial engineering.

Design Draftsman: Seven years experience in design layout, involving structural steel and steel fabrication and concrete applications.

Maintenance Supt.: Degree in Mechanical Engineering plus a broad experience in all phases of industrial maintenance.

Send resume in confidence to:

Mgr. Industrial Relations
Martin Marietta Alumina
P.O. Box 165, Kingshill
St. Croix, U.S.V.I. 00850

MARTIN MARIETTA

An Equal Opportunity Employer

Pricing Contracts Specialist

Pratt & Whitney Aircraft has exciting career opportunities for the right individuals. Applicants should have knowledge and experience of ASPP, proposal preparation, negotiations, improvement curves and estimating techniques or contracts administration. Degree with 2-10 years experience required.

If you believe you qualify for these growth positions please send your resume in complete confidence to: C. J. Livesay, Professional Placement Dept. 12

PRATT & WHITNEY AIRCRAFT GROUP

GOVERNMENT PRODUCTS DIVISION

Box 2691, West Palm Beach, Florida 33402



An Equal Opportunity Employer M/F

Supervisory Research Physicist

GS-1310-15, \$33,789 to \$39,600 per annum

NAVAL RESEARCH LABORATORY
WASHINGTON, D.C.

As Head, Radiation-Matter Interaction Branch, provides administrative and technical supervision of a branch of 10 employees performing research on the penetration of matter by energetic electrons, atoms, photon, and other radiations. Originates, plans, and monitors experimental and theoretical research, and collaborates with and provides theoretical advice to other groups in DOD on the interaction of radiations with matter.

Candidates should have a comprehensive knowledge and experience in the following areas: radiation effects, nuclear physics, solid-state physics, classical and quantum electrodynamics, electron beams, atomic physics, electronics, metallurgy, and the physics and chemistry of high explosives. Candidates must also show the capability to supervise and manage technical research programs.

If interested, submit Personal Qualifications Statement (SP-171), or detailed resume, including personal references and information on education, experience, publications and professional activities not later than December 31, 1976 to:

Civilian Personnel Office
(Code 1811)
Naval Research Laboratory
4555 Overlook Avenue, S.W.
Washington, D.C. 20375

This position is in the Federal Career Service with all Civil Service benefits.

An Equal Opportunity Employer

AEROSPACE AND TRANSPORTATION ENGINEERS

SPAR Aerospace Products Ltd is a Canadian company engaged in the design, development and manufacture of high technology systems for aerospace, electro-optical and rapid transit applications.

The following experienced technical personnel are required:

TRANSPORTATION

- Senior Electrical Machines Design Engineer (Induction Motors)
- Static Power Conversion Engineer
- Senior Electrical Transit Systems Engineer
- Transit Test Engineer
- Packaging Designers for thyristor converters in transit applications

SHUTTLE AND SATELLITE AEROSPACE PROGRAMS

- Mechanical Project and Systems Engineers
- Electromechanical Project and Systems Engineers
- Aerospace and Spacecraft Systems Engineers
- Control Systems Engineers
- Reliability and Test Engineers
- Communications and Electronics Systems Engineers
- Structural Mechanics Engineers-Stress, Dynamics and Weights
- Electromechanical Designers

Salaries commensurate with qualifications and experience. The company also provides excellent employee benefits and environment. Relocation expense allowances will be provided. Qualified applicants prepared to either relocate in Canada, or come through a leasing company, should forward resumes immediately, giving details of qualifications, experience and personal data to:

Manager, Employment Services
SPAR AEROSPACE PRODUCTS LTD.
825 Caledonia Road
Toronto, Ontario M6B 3X8 CANADA

COMPUTER PRODUCT MARKETING MANAGERS

Our client, a major well-established designer and manufacturer of small computer business systems and sub-computers, is searching for the following experienced product marketing executives to:

- Supervise and coordinate all national account aspects of all products including pre and post sale activities. Administer marketing training programs and functional activities of field representatives/sales support analysts. Resumes in strict confidence.
- Plan, develop and present product line business plans for the major markets. Will include 12 months experience, but not necessary.
- Plan and coordinate the development of business proposals around specific applications, software packages for marketing promotion into vertical market areas.

Unique, challenging opportunities for both career and financial growth. Compensation will be commensurate with experience, plus a liberal benefit package. In confidence. Please send resume in strict confidence to our Director of Marketing.

Y 7429 TIMES
An Equal Opportunity Employer M/F

VICE PRESIDENT FOR DEVELOPMENT & PUBLIC AFFAIRS

Experienced Professional sought by non-Profit International Educational Organization, N.Y.C. Headquarters + U.S. Regional + Overseas offices. Proven ability in developing a fundraising program involving trustee & volunteer efforts aimed at foundations, corporations and individuals for unrestricted and restricted funds including deferred giving. Working with & reporting directly to the President, will be responsible for present programs & for initiating new efforts in N.Y. & regions with major emphasis on expanding foundation support. Salary commensurate, based upon experience.

Send resume to: Wallace S. Edgerton, President, Institute of International Education, 800 U.N. Plaza NY, NY 10017. No telephone inquiries. An Equal Opportunity Employer.

International Steel Trader

Experienced steel trader with proven supplier contacts abroad and/or customers at home. We seek someone presently employed in similar capacity but desirous of making a change. We are a well established and financially sound international trading firm handling all steel products both prime + secondary. The right person will receive liberal compensation commensurate with accomplishments. Please mail resume with references. All replies will be kept strictly confidential.

Y 7323 TIMES

SALES & MARKETING MANAGER

Large N.Y.C. Communications Firm seeks dynamic, sales oriented promotion specialist. Must have successfully demonstrated background in the promotion, marketing and sales of books, pamphlets and other materials and services.

Prior experience should also include professional writing, the development and staging of large public and community events, opinion polls, etc.

Excellent Advancement Opportunity And Liberal Company Benefits Package. Please forward resume including salary requirements, in strict confidence, to:

PP 63 TIMES
An Equal Opportunity Employer M/F

MANAGER SYSTEMS ENGINEERING

Our client is searching for a systems engineering manager to provide leadership and technical guidance to a department comprised of a large group of engineering and programming professionals. Responsibilities will include both military and commercial electronic systems design and implementation as well as new business technical support. The desired candidate will have a record of successful accomplishments in the technical management of programs concerned with real-time control systems, signal processing and computer techniques. Our client is a major company located in the suburbs of the greater metropolitan New York area. Qualified applicants are requested to forward all particulars including current salary to our professional Placement Director

Y 7433 TIMES

An Equal Opportunity Employer M/F

BIOLOGY/ DATA PROCESSING Pharmaceutical Research

We are a "Fortune 500" company looking for an individual capable of processing toxicological and pathological data on a large IBM 370 system. Responsibilities will involve the utilization of an IBM terminal along with interactive capabilities. There will be opportunities to assist in the development of new systems as well. Candidates should have a BS degree, preferably in Biology with at least 1-2 years experience in JCL, IBM utilities and generation data sets. This position has attractive benefits and will be based in a Sussex County location.

Please send resume and current salary information to: Manager, Research Employment, Schering-Plough Research Center, 60 Orange Street, Bloomfield, N.J. 07002.

SCHERING-PLOUGH CORPORATION

WE ARE AN EQUAL OPPORTUNITY EMPLOYER M/F

ASSISTANT PROMOTION MANAGER

Excellent Advancement Opportunity And Liberal Company Benefits Package. Please forward resume including salary requirements, in strict confidence, to:

PP 63 TIMES

An Equal Opportunity Employer M/F

PRODUCT MARKETING MANAGER RF SYSTEMS

Fairchild, a leader in the Space & Defense Industry, has an immediate opening for a Product Manager with a minimum of 5 years experience in active and passive electronic warfare systems to assume a prime role in our RF Systems program. With an innovative mind, background and experience should include involvement in pre-proposal activities and heavy involvement with Army, Navy & Air Force in the RF area.

Position commands an excellent salary, generous company benefits and advancement opportunity. Send resume including salary history in complete confidence to Patrick Cusack, Manager of Technical Recruitment.

FAIRCHILD CAMERA AND INSTRUMENT CORPORATION

SPACE AND DEFENSE SYSTEMS

300 Robbins Lane Syosset, N.Y. 11791

An Equal Opportunity Employer M/F

Financial Analysts \$18,200-22,800

We are a major Consumer Package Goods Manufacturing Company seeking to replace 3 individuals recently promoted to Line responsibilities in our Operating Divisions. Success in these positions will hinge on two factors. First, you must be able to logically apply your education & experience in handling sophisticated Financial Special Projects. Second, you must be capable of communicating effectively with a dynamic management team that demands excellence.

If you possess 1-3 years analytical experience with a large corporation, an MBA in Finance or Accounting, and a strong desire to perform & grow in an aggressive organization . . . we would enjoy hearing from you.

Please reply in strict confidence, including salary history to: DIRECTOR-FINANCE PP 60 TIMES

We Are An Equal Opportunity Employer

Apparel Identification Sales

Well established, fast growing, national company has sales openings in N.Y.-Metropolitan area. Company specializes in printed cloth labels and identification systems for the apparel industry. Career opportunity for mature, experienced, professional sales person. Salary open.

Send resume to: Vice President, Sales PACKAGING SYSTEMS CORPORATION

PO Box 86 Pearl River, NY 10965

programmer (scientific)

Position available for a Scientific Computer Programmer in a health related research institute. Educational requirements: Bachelors degree or higher in math or statistics or a related field. Minimum 3 years experience in scientific programming including good knowledge of FORTRAN, Data Analysis and Statistical methods. Salary \$17,829.

Send resume to: Y 7361 TIMES

An equal opportunity employer M/F

SENIOR SYSTEMS ANALYST

We are a major supplemental airline with an opening in our data processing staff for an individual with a willingness to work hard and contribute significantly to a team of dedicated professionals. Such an individual must have proven success in the following areas:

- 3-5 years experience
- IBM System 370/135 or larger system
- DOS/VSE; CICS/VSE; DL/I; VM/370 a definite plus
- Strong programming background in JMS COBOL
- Knowledge of RPG II
- Systems analysis and design using structured methods and HIPO
- Bachelor's degree, preferably in Business

To be the qualified candidate we offer:

- Excellent compensation and fringe benefits
- Liberal travel discounts
- "State of the Art" technologies in hardware and software
- An opportunity to join in the development of a corporate data base/data communications system

Please send resume including salary history and desired salary in strict confidence to:

Y 7370 TIMES

An Equal Opportunity Employer M/F

INTERNATIONAL MARKETING

Large progressive Export Marketing Company seeks a dynamic individual with 5 to 10 years experience in export marketing, sales preferably with a combination export management company. Must be a self-starter with experience in working with a distribution network and have recent international business travel experience.

Attractive compensation plus liberal fringe benefits. Please submit resume in complete confidence including salary history to:

Box MG 502, Suite 2544
2 Penn Plaza NYC 10001

Internal Auditor

Large multi-branch home entertainment manufacturer and distributor located in Metro New York City area seeks degreed accountant with minimum 2-5 years experience in internal auditing or public accounting. Must be thoroughly familiar with reviewing and monitoring all significant 8/5 and income statement accounts, and internal control systems. Applicant will be responsible for budget analysis and written reports to top management. Some travel. Good salary, benefits and opportunity for advancement.

Send resume in confidence with salary history, & requirements.

Box EWT 1447
18 East 48 St, NYC, 10017

AUDIT MANAGER

Due to a promotion, we are seeking a highly qualified individual to manage our Internal Audit Dept. Our manager must possess the capability to broaden our operational and financial audit procedures. He/she must be able to travel 25 to 40%.

A bachelor's degree with a minimum degree along with 10 to 15 years public or private auditing experience. Send resume along with salary history and requirements in strict confidence to:

Manager of Recruiting
Sunshine Biscuits Inc.
245 Park Ave., New York, 10017
An Equal Opportunity Employer M/F

and Ongoing Programs
State of Art Development in
Computer Systems
Real Time Programs
Solar Systems
Thermal Systems

Fortran Programming
Assembly Language
Diagnostics
Digital Circuit Design
Radar Systems Design
Antenna and Microwave
Inertial Weapons Syst
Stochastic Processes
Kalman Filters
Navigation Sub-System

Apply in Person
or Phone 818-574-1291 or
Send Resumes

SPERRY

2500 S. Street, Ft. Worth, Texas

ELD ENGINEERING REPRESENTATIVE
Join the Intelligent Growth Company

2500 S. Street, Ft. Worth, Texas
2500 S. Street, Ft. Worth, Texas
2500 S. Street, Ft. Worth, Texas

INCOR. INC.

PRODUCT/MARKETING MANAGER
PHARMACEUTICAL EXPERIENCE PREFERRED

AMERICAN

INTERNAL SYSTEMS MANAGER
INLAND: MID-HIGH \$20'S

Y 7366 Times

communications

WESTERN UNION INTERNATIONAL
New York, N.Y. 10005

Specialists

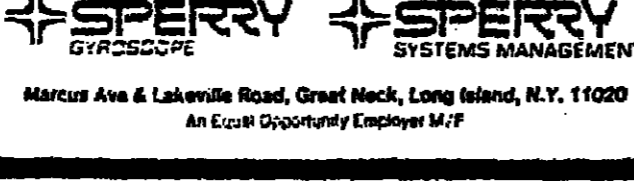
July 1976

WESTCHESTER COUNTY SALES Administration Manager
HEALTH & BEAUTY AID PRODUCTS
 Great opportunity for an aggressive individual to join the sales force of a dynamic & growing consumer drug & health care company in a very desirable area of Westchester County. 10-15 years of H & BA sales experience, knowledge of the health care industry, and excellent communication skills are essential. This important position will be responsible for sales coordination & for communication with the field sales force in all classes of trade. This position offers the rewards of challenge, growth, and career experience & compensation.

Y 7383 TIMES
 AN EQUAL OPPORTUNITY EMPLOYER M/F

New and Ongoing Programs Representing State of Art Development in Computer Systems Analyses Real Time Programming Radar Systems Inertial Systems

- Fortran Programming
 - Assembly Language Programming
 - Diagnostics
 - Digital Circuit Design
 - Radar Systems Design
 - Antenna and Microwave Lens Design
 - Inertial/Weapons Systems Analysis
 - Stochastic Processes
 - Kalman Filters
 - Navigation Sub-System Error Analyses
- Requires BS or MS in Engineering, Physics, Mathematics or Computer Science with 2 to 5 years' experience.
- Apply in Person or Phone (516) 574-3291 or 574-2805 Or Send Resume



PROGRAM MANAGERS SIGNAL PROCESSING

If you are presently a program manager with strong technical skills and wish to dramatically improve your career, consider Signal Processing Systems, Inc. For 8 years DRS has been dedicated to the development of advanced acoustic signal processing and display systems. All ASW processors now utilize a revolutionary technique pioneered by DRS. A recent competitive program won by DRS is aimed at coping with the ASW threat of the future. We have applied more FFT type processors to the Navy than any other manufacturer. Our equipment is operational worldwide and has achieved a record of performance and reliability that has significantly enhanced the U.S. Navy's ASW posture. CRC has received official commendations from all levels of Naval personnel.

- We are now expanding into new signal processing areas, and need managers that can coordinate the activities of our highly skilled staff of digital signal processing engineers. A unique and highly rewarding career opportunity can be yours if you have the following:
- Demonstrated performance in supervision a multi-million dollar project for the development and production of fully maintained U.S. Navy equipment.
 - Experience in environmental, reliability and maintainability testing and the establishment of an integrated Logical Support Program.
 - Knowledge of digital signal processing techniques, especially as they apply to ASW.

SR. CIRCUIT ENGINEERS

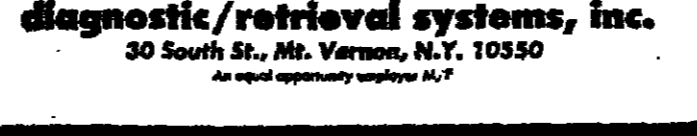
A solid, all-around circuit designer with advanced degree is desired. We have a number of long-term programs involving:

- Analog and digital phase locked loops.
- Non-linear magnetic recorder head compensation.
- Charge coupled device (CCD) transversal filters and memories.

DIGITAL DESIGNERS

Openings exist at all levels. Background should include 1 or more of the following:

- Micro-processors, dynamic RAM, digital TV, digital filter design, FFT processing.



PLASMA PHYSICS LABORATORY

A directed research arm of Princeton University funded by the United States Research and Development Administration, is engaged in CONTROLLED THERMONUCLEAR RESEARCH. You will work with foremost scientists and be exposed to a broad interdisciplinary spectrum. Our sophisticated facility is exceptionally equipped. Our continuous growth has created the following opportunity...

CONTRACT SPECIALIST

The contract specialist we seek must be thoroughly versed in all aspects of Procurement Contracts, which include, but are not limited to, drafting simple and complex purchase orders and contracts for components, assemblies, sub-assemblies, sub-systems, systems, and interface agreements. In conjunction with these procurements, internal knowledge of drafting RFP's, changes, modifications, special provisions, and claims pursuant to ERDA and FP regulations (or ASPR) is mandatory. Preparation of documentation of awards, protest of awards, dispute changes, default, termination and renegotiation shall also be part of your assignment. Ten years in Federal government business with legal background is solicited. Project A-49-T

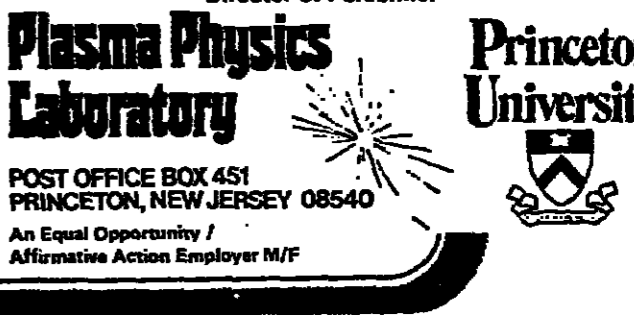
ELECTRONICS ENGINEER

Requires an electronics generalist with B.S.E.E. degree and at least 3 years experience in both analog and digital circuit design. Knowledge of high frequency and/or high voltage equipment design is a definite plus. Working with minimum of supervision, you will direct a staff and be responsible for all phases of each assigned project, from initial design through final fabrication and testing. Project E-1-A.

MECHANICAL/STRUCTURAL ENGINEER

BS or higher degree in ME or CE, and a minimum of 5 years practical and "hands-on" experience in the design, manufacture and engineering follow-up of heavy machines and large structures. Experience in static, dynamic and thermal design of machine and structural members is essential. Experience in the use and application of heavy machine tools, and fabrication processes drafting standards and technology manufacture, and assembly of heavy machine structures is also required. It is desirable for the applicant to have knowledge of fluid flow, and other electro-mechanical disciplines. Management skills desirable. Opportunity to engineer one-of-a-kind structure for Fusion Reactor Experiments. Each structure is the state-of-the-art challenge involving multi-million pound forces produced by large electro-magnets with multi megajoule energies. Project M-3

We offer excellent salaries fully commensurate with your experience, exceptionally comprehensive benefits, and a stimulating and sophisticated environment. For prompt consideration, please send detailed resume and salary requirements in confidence. Please use Project Number.



Supervisory Research Physicist
 GS-1310-15
 \$33,789 to \$39,400
 NAVAL RESEARCH LABORATORY
 WASHINGTON, DC

As Head, Research Branch, provides administrative supervision of a branch of research in the field of energetic electronics, including other radiations, Organic, and other radiations. Organizes, directs, and coordinates the activities of other experimental and theoretical scientists and engineers in the branch and collaborates with other groups in the Laboratory.

Candidates should have a Ph.D. in physics, electrical engineering, or related field, and have had research experience in the areas of radiation effects, nuclear physics, chemical and physical electronics, metallurgy, and chemistry of high energy radiations. Also show the capability to manage technical research programs.

If interested, submit Resume, Statement (SF-171), or detailed personal references and education, experience, publications, and other activities not later than 12/15/76.

Civilian Personnel Office (Code 1811)
 Naval Research Lab
 4555 Overlook Avenue
 Washington, D.C. 20340

This position is in the Federal Government with all Civil Service benefits.

An Equal Opportunity Employer

FIELD ENGINEERING REPRESENTATIVE

Join the Intelligent Growth Company

Sycor, Inc., a dynamic, young company and a leading manufacturer of intelligent terminals, has a growth-created opening in the New York and Long Island area.

You will need 3-5 years' field engineering experience in the maintenance of data communications related equipment and, preferably, training on terminals and computer peripherals.

We offer a very competitive salary commensurate with experience, fully paid benefits and exceptional advancement potential. For interview appointment call or send resume to:

Eugene Makala
 Sycor, Inc., 747 3rd Avenue
 New York, New York 10017
 Call (212) 371-9053

As an Equal Opportunity and Affirmative Action Employer, Sycor, Inc., Urges Females and Members of Minority Groups to Apply

SYCOR, INC.
 An Intelligent Idea

Engineering Software Manager

Northrop Defense Systems Department, a leader in advanced ECM and EW systems, offers an excellent opportunity to the qualified professional.

Primary responsibilities will include overall management of our engineering programming section in the generation of real time programs for mini and microcomputers and end item equipment.

Successful candidate will possess a degree in engineering or mathematics and a minimum of 5 years related experience in a military electronics environment. ECM experience highly desirable.

This position provides excellent compensation, challenge and an environment conducive to personal and professional growth. Qualified applicants are invited to forward resume, including salary history and expectations, in confidence to:

Manager—Professional Placement
 NORTHROP CORPORATION
 Electronics Division
 Defense Systems Department
 600 Hicks Road
 Rolling Meadows, IL 60008

NORTHROP
 an equal opportunity employer

MARKETING/ADVERTISING OPPORTUNITIES

MARKETING MANAGER

The successful candidate will have 2-4 years direct and general marketing experience including budget control, strategy development/planning and sales promotion with an emphasis on direct response/sales promotion strategies for services and products. Responsibilities include the development of strategic role of non-mass media advertising for each operating unit, customer group and service category. MBA a plus.

CORPORATE INTERNATIONAL ADVERTISING MANAGER

The individual we seek for this position will have 2-4 years advertising planning and management experience with a solid knowledge of media, and budget controls along with a comprehension of the essential differences between service and product marketing. Responsibilities will include coordination of Corporate/International advertising program from needs analysis through development to implementation and administration, as well as defining annual marketing objectives and strategies.

We offer excellent starting salaries commensurate with background, experience and abilities, plus a generous and comprehensive benefits package.

Qualified applicants should submit resume including current and desired earnings, as well as job title on envelope to:

Y 7398 TIMES
 All inquiries will be held in strictest confidence.
 An equal opportunity employer

SENIOR SYSTEMS ANALYST

We are a major supplemental data processing center for the U.S. Navy. We are seeking a Senior Systems Analyst to work on a variety of complex systems. The successful candidate will have:

- 3-5 years experience
- BS degree in CS, MS or higher
- 205 YS: CICS/VS, OLA, etc.
- Strong programming background
- COBOL
- Knowledge of RPG II
- Systems analysis and design
- Good oral and written communication skills
- Bachelor's degree, preferably in the field
- Excellent compensation and benefits
- Liberal travel discounts
- "State of the Art" technology and software

An opportunity to join the staff of a major data processing center for the U.S. Navy. Send resume including salary history to:

Y 7370 TIMES
 An Equal Opportunity Employer

PRODUCT/MARKETING MANAGER

HBA/PHARMACEUTICAL EXPERIENCE PREFERRED

Looking for a key member of a small, team-oriented, highly motivated marketing group. The successful candidate will work with the marketing group in the future. The product is a leading product in the market and the future is bright. The product is a leading product in the market and the future is bright. The product is a leading product in the market and the future is bright.

Send resume including salary history to:

Y 7370 TIMES
 An Equal Opportunity Employer

ALLERGAN
 Director, Employee Relations
 ALLEGAN PHARMACEUTICALS
 2225 Depot Drive, Irvine, CA 92713
 An Equal Opportunity Employer M/F

Commercial Bank OPERATIONS OFFICER

Exceptional Opportunity with a Newly Formed Branch Office of a Multi-National Full Service Bank in Mid Manhattan

Our bank is a wholly-owned subsidiary of a multi-national parent company with over \$20 billion in assets. This position, reporting to the Assistant Vice-President-Operations, affords the advantage of a start-up situation, with career prospects well above average.

A prime requirement is several years experience in practical commercial banking functions, with substantial exposure in Operations, and including supervisory and management responsibilities. While domestic bank-branch experience is required, some foreign and/or branch banking experience will be an asset.

Responsibilities will focus on development and management of Operations policies and procedures, coordination with the organization, and staff development and training. Ability to analyze, analyze and solve problems, and to grow with the bank, will be valuable. Other responsibilities will include the coordination of granting personal loans based on salary, to \$50,000, is supplemented by benefits. Please send resume, including salary history, in confidence to:

BOX 604; Westfield, New Jersey 07091
 An Equal Opportunity Employer M/F

BLUE CROSS AND BLUE SHIELD OF GREATER NEW YORK

has openings in its Data Processing Division for the following positions:

PROJECT MANAGER
SYSTEMS ANALYSTS
PROGRAMMING ANALYSTS
PROGRAMMERS
MANUAL SYSTEMS ANALYSTS

Excellent company-paid benefits
 Only resumes stating current salary as well as salary requirements will be considered.

Please send resume in confidence to:
 Box NT 1888, 810 7th Ave., NY 10019

BLUE CROSS-BLUE SHIELD OF GREATER NEW YORK
 An Equal Opportunity Employer M/F

INTERNATIONAL MARKETING

Large progressive Export Manufacturer seeks a dynamic individual with 5-10 years of international marketing experience. Must be a self-starter with a combination of sales and marketing skills. Must have a strong background in international business development and sales. Excellent compensation plus liberal fringe benefits. Send resume including salary history to:

Box 805, Suite 2
 2 Penn Plaza NYC 10001

MATERIAL SYSTEMS MANAGER

NEW ENGLAND; MID-HIGH \$20'S

Position reports to Corporate Director. Material is an extremely profitable \$400 million New England Corporation. "State of the art" competency relative to overhauling, conceptually designing, and implementing highly mechanized Production & Inventory Control Systems in heavy manufacturing environment required. "fast-track-type" with consulting experience, modern management skills, a "MBA-Friendly" approach to business, coupled with a willingness to travel world-wide desired. For discreet and confidential consideration immediately forward resume with salary history to:

Y 7366 Times
 An Equal Opportunity Employer M/F

INDUSTRIAL ENGINEERS

Long Island manufacturer has an immediate need for industrial engineers experienced in either of the following areas:

FABRICATIONS—Should have manufacturing experience in sheetmetal, machine shop, or aircraft electronic components. Engineers with a background in trouble-shooting of shop-oriented computerized automatic data collection systems also required.

ASSEMBLY—Requires scheduling background and/or manufacturing experience with ability to identify and solve production problems, and develop methods improvement programs.

Excellent starting salary and fringe benefits. For consideration, send resume including salary history to:

Y 7288 TIMES
 An Equal Opportunity Employer M/F

PROGRAMMER/ANALYST

Leading stereo manufacturer located in metro New York area seeks Programmer/Analyst with minimum 5 years experience designing and totally programming commercial applications via tele-processing on line communication system with 370 hardware. Some travel.

Send resume in confidence giving salary history and requirements.

Box EWT 1435, 18 E. 48th St, NYC 10017

Internal Auditor

Large multi-branch lease company seeks a dynamic individual with 5-10 years of internal auditing experience. Must be a self-starter with a combination of sales and marketing skills. Must have a strong background in international business development and sales. Excellent compensation plus liberal fringe benefits. Send resume including salary history to:

Box 805, Suite 2
 2 Penn Plaza NYC 10001

Telecommunications Engineer

Responsible for systems engineering of commercial and residential circuits. Familiarity with voice frequency and microwave, modems, telegraphy and telephony techniques, and interface requirements necessary, and minimum 3-5 years related experience. Salary commensurate with qualifications and experience. Excellent benefits. Please send resume with salary history, to:

WESTERN UNION INTERNATIONAL
 28 Broadway, New York, N.Y. 10004
 An Equal Opportunity Employer

ELECTRONIC ENGINEERS

Brown & Sharpe is looking for several engineers to form the nucleus of a new field service engineering department. A BSBE with work experience in a heavy-duty environment. You will work with the electronic control systems of our newest machine tool. All confidential inquiries can be sent to R. Hettlinger, Brown & Sharpe-Mfg. Company, Precision Park, North Kingstown, RI 02882.

An equal opportunity employer to M/F

DIRECTOR INDUSTRIAL RELATIONS

Major 5,000 employee manufacturing subsidiary of a Fortune 500 company is seeking an Industrial Relations Executive who will report to the company president. The person we seek should be dynamic and have an extensive background in union relations, EEO, safety, compensation, benefits, and personnel staffing and development. Capability of managing a large staff a must. East coast location with an attractive compensation package. Please send resume and salary history in confidence to Box Y 7382 TIMES

An Equal Opportunity Employer M/F

Classified Apartment Advertisers

Go national!

Did you know that you can get national distribution for your advertising in The New York Times on any weekday, Monday through Friday, for only 70 cents a line additional?

Now you know. But get all the details. Call (212) OX 5-3311, or the Classified regional office nearest you.

Nassau County 747-0500
 Suffolk County 669-1800
 Westchester County WH 9-5300
 New Jersey 623-3900
 Connecticut 348-7767

Other advertising offices of The New York Times

84 State St., Boston 02109 (617) 227-7820
 233 N. Michigan Ave. Chicago 60601 (312) 565-0969
 211 West Fort St. Detroit 48226 (313) 962-8484
 800 Wilshire Blvd. Los Angeles 90017 (213) 628-3143
 Dupont Plaza Center Miami 33131 (305) 379-1601
 Phila. National Bank Bldg. Philadelphia 19107 (215) LO 8-0280

SALESMAN . . . SALES EXECUTIVES (INTANGIBLES) JUNIOR AND SENIOR POSITIONS

We are looking for a few great salesmen. . . individuals who are highly motivated and results oriented. The people we require must have proven success at selling intangibles; must be of the highest integrity; and with strong communications skills.

Assignments in our New Jersey and New York offices. Exceptional compensation based on performance. Senior positions have partnership potential.

Our firm is involved in Personal and Corporate Outplacement. As a result of major new developments we are about to pioneer, our company is on the threshold of significant expansion.

Interested individuals are invited to submit their written qualifications in confidence to:

Mr. John Sanders, Vice President,
 Performance Dynamics International,
 285 Madison Avenue
 New York, New York 10017
 (calls or visits not considered).

CLERICAL ENGINEERING

Corporate Methods Group to \$22,000

We are a project oriented, state integrated team, mandated to analyze work centers, dissect, reassemble and make them function more efficiently. We are experts in areas of quality control, work measurement, methods and procedures. The successful recognition of this effort creates the need for several additions to our highly visible staff.

Opportunities are unlimited and not necessarily restricted to our group. We require a minimum of 3 years similar experience in similar or manufacturing companies and prefer degree with a quantitative discipline. Exposure to data entry, OCA, and OOM is helpful. Resumes with salary history, please.

All replies in strictest confidence. Our employees know of this ad.

PPG TIMES
 Equal Opportunity Employer M/F

INTERNATIONAL FINANCE

We are a rapidly growing international finance company in need of an aggressive individual with recent experience in international marketing and sales.

Credentials must include degree, familiarity with FICA and EXIM bank procedures as well as recent business travel to Europe. Knowledge of French required. Experience with manufacturer/distributor relationships in an industrial product environment desired.

This position offers challenging assignments with unlimited career development opportunities. Excellent compensation plus liberal fringe benefits. Submit resume including salary history to:

Box MG 502, Suite 2844
 2 Penn Plaza NYC 10001

COMPUTER OPERATOR

Expanding data processing installation needs aggressive operators with 2 years' DOS multi-programming experience. Grasp or Power helpful.

Salary commensurate with experience.

Call, Ann Grant, 516-487-0140 for appointment.

AUDIT MANAGER

Responsible for systems engineering of commercial and residential circuits. Familiarity with voice frequency and microwave, modems, telegraphy and telephony techniques, and interface requirements necessary, and minimum 3-5 years related experience. Salary commensurate with qualifications and experience. Excellent benefits. Please send resume with salary history, to:

WESTERN UNION INTERNATIONAL
 28 Broadway, New York, N.Y. 10004
 An Equal Opportunity Employer

Summer

Stone & Webster generating power

BOSTON

NEW YORK

OPERATIONAL/ MAINTENANCE DESIGN REVIEW ENGINEERS

B.S. degree and minimum of 10 years experience in an engineering or operations capacity for commercial nuclear or fossil power plants. Responsibilities include review of power plant design from an operational and maintenance standpoint to aid in plant performance through engineering.

NUCLEAR/ MECHANICAL ENGINEERS

B.S. degree plus 3 to 5 years A.E. or utility experience in the design of fluid systems and related mechanical components. Responsibilities include calculations, preparation of specifications and procurement of equipment.

NUCLEAR SYSTEMS ENGINEERS

B.S. degree in nuclear, mechanical or chemical engineering; 5 to 10 years experience in nuclear systems dealing with flow diagram preparation, equipment specifications, bid evaluations and supporting calculations, plus a familiarity with PSAR and FSAR preparation and processing.

LICENSING ENGINEERS

Engineering degree with at least 3 to 5 years experience directly related to licensing of nuclear power plants. Duties will include design of nuclear systems, SAR preparation and review, and liaison with the NRC.

FOR IMMEDIATE, CONFIDENTIAL CONSIDERATION
Please Send Your Detailed Resume At Once to:



STONE & WEBSTER
ENGINEERING CORPORATION

BOSTON

Mr. J. W. Hamlet
P.O. Box 2225
Boston, Mass. 02107

NEW YORK

Mr. J. W. Perella
P.O. Box 1950
New York, N.Y. 10001

An Equal Opportunity Employer M/F

PLANNING ENGINEER

We have an opening in our Corporate Engineering Planning Department for a degree chemical or process engineer with a minimum of 5 years experience in the petrochemical industry. An MBA or an MS would be desirable. Knowledge of economic feasibility studies and cost estimating would also be helpful.

MECHANICAL ENGINEERS

We also have 2 openings in our corporate engineering and research division for degree mechanical engineers to collaborate on design specifications for the negotiation and procurement of major capital equipment.

Northern Natural Gas Company is a major diversified energy company offering salary commensurate with experience, relocation expense, and an excellent benefits package. If you possess the above qualifications and are interested in career opportunities limited only by your own potential, please contact Jim Lahood.

An Equal Opportunity Employer M/F

Northern Natural Gas Company

2223 Dodge Street
Omaha, Nebraska 68102

SALES MANAGER Scientific Instruments East Coast Area

We are seeking a sophisticated, organized, dynamic, dedicated individual with several successful years experience in technical or capital goods scientific instrument sales.

You will sell our State-of-the-Art line of field emission electron beam instruments including scanning electron microscopes, scanning auger microscopes and electron beam writing instruments. We provide an excellent base salary, high commission potential, company car, company-paid expenses with excellent fringe benefits. Please send your resume and salary history, in confidence, to:

COATES & WELTER

A SUBSIDIARY OF AMERICAN OPTICAL CORPORATION
777 N. Pastoria Ave. Sunnyvale, CA 94088
An equal opportunity employer

COMPENSATION ANALYST

Avia has an immediate opportunity for a compensation analyst with 3-4 years experience in development, analysis and administration of compensation programs for domestic and international operations.

Background in wage and salary; including factor evaluation programs, survey interpretation in a multi-location environment, and incentive programs is necessary.

Salary commensurate with experience; excellent benefit program. For immediate and confidential consideration, please forward resume, including salary history, to: EMPLOYMENT MANAGER

AVIS

AVIS RENT A CAR SYSTEM, INC.
900 Old Country Road, Garden City, New York 11530
An equal opportunity employer M/F

ELECTRONICS SALESMAN

America's largest manufacturer of video games has an excellent opportunity for a salesman experienced in selling the electronics departments of major national and regional chain stores and mass merchants. Must have demonstrated record of success with these accounts. Excellent compensation and incentives. Unusual opportunity with a rapidly growing, publicly owned company.

Y 7320 TIMES

Classified Help Wanted Advertisers

Go national!

Did you know that you can get national distribution for your advertising in The New York Times on any weekday, Monday through Friday, for only 70 cents a line additional?

Now you know. But get all the details. Call (212) OX 6-3311, or the Classified regional office nearest you.

Nassau County 747-0500
Suffolk County 669-1800
Westchester County WH 9-5300
New Jersey 623-3900
Connecticut 348-7767

Other advertising offices of The New York Times

84 State St., Boston 02109 (617) 227-7820

233 N. Michigan Ave. Chicago 60601 (312) 565-0969

211 West Fort St. Detroit 48226 (313) 962-8484

900 Wilshire Blvd. Los Angeles 90017 (213) 628-3143

Dupont Plaza Center Miami 33131 (305) 379-1601

Phila. National Bank Bldg. Philadelphia 19107 (215) LO 8-0280

The New York Times

NAVIGATION SYSTEMS

Call Tim Crowe collect this week at 617-658-6100 x. 477

Due to expanded long-term work programs we are seeking qualified individuals to work in an atmosphere that encourages personal growth and technical achievement with meaningful rewards.

You will design and evaluate techniques of aligning, calibrating and updating (resetting) inertial navigation/guidance systems. Work also entails modeling inertial component errors and other sources of error, and designing reduced state Kalman filters for multisensor systems. An advanced degree is required with a working knowledge of modern estimation and control theory.

We offer a liberal relocation allowance with paid house-hunting trips, competitive salaries and in-house technical courses. Our suburban Boston location allows for excellent schools and housing as well as proximity to universities and superb outdoor recreational areas.

You may also contact Mr. Crowe by mail at the address below.



DYNAMICS RESEARCH CORPORATION
60 Concord St., Wilmington, Mass. 01887

An equal opportunity employer.

PROFESSIONALISM

means intelligence, integrity, dedication and competence.

MONCHIK-WEBER is an information systems and data processing consulting organization whose hallmark is professionalism. We are selecting and developing data processing professionals at several levels:

SYSTEMS ANALYSTS

Five or more years experience the design and development commercial applications, minicomputer or large scale.

PROGRAMMERS

Two or more years commercial scientific, or academic experience utilizing COBOL, Fortran, Basic or Assembler.

We offer excellent compensation and benefits equated to the level of responsibility, as well as ample opportunity for continued personal growth in a stimulating, results-oriented environment. Send resume and salary history in confidence to: D. F. Greene, Jr.

MONCHIK-WEBER ASSOCIATES, INC. 111 John Street - New York, N.Y. 10038
An Equal Opportunity Employer, M/F.

ENGINEER

BS required (MS preferred) + 5-8 years composites experience

GROUND FLOOR OPPORTUNITY TO RISE TO A MANAGERSHIP LEVEL

If you have real abilities as an innovative, solidly imaginative engineer that deserve greater recognition, join our fast-growing Chemical Group...an ideal opportunity for a pace-setting, principal engineer who has a good understanding of fracture mechanics for composites, knows stress calculation and distribution, failure-mechanisms, and who comprehends fracture toughness methods.

Your position in a newly organized department has a built in potential for significant managerial advancement. You'll not only work with other companies in the Chemical Group, you'll also have ample opportunity to work on your own—developing advanced methods and engineering data for design of chemically resistant, fiber-reinforced plastics.

Position is in our attractive, suburban Northern New Jersey headquarters facility, and offers an excellent salary and benefits program. For consideration, send resume including salary history, and requirement, in confidence, to PERSONNEL DEPARTMENT

DART

INDUSTRIAL CHEMICAL GROUP
P.O. Box 37, West 115 Century Road
Paramus, New Jersey 07652

An equal opportunity employer M/F

IMMEDIATE OPENING - FAIRCHILD PURCHASING

The continued expansion of Fairchild, a leader in the Defense Electronics Industry, has created an immediate opening for a purchasing professional with the following qualifications:

SUB-CONTRACTS ADMINISTRATOR

Minimum 5 years experience in the Defense Electronics Industry as a subcontract administrator. Will be responsible for high dollar value procurements for research, design and manufacture of black boxes to performance specification. Must have thorough knowledge of ASPR, cost & price analysis, and the ability to assume total responsibility for the subcontracting of sophisticated electronic and mechanical sub-systems. College degree required.

For prompt confidential consideration of your qualifications, please send your resume including salary history to: ELAINE ABRAMS.

FAIRCHILD CORPORATION

CAMERA AND INSTRUMENT SPACE AND DEFENSE SYSTEMS
300 Robbins Lane, Syosset, New York 11791
An Equal Opportunity Employer M/F

Industrial Advertising & Sales Promotion

Ready to step into a Director's role?

You're working in an industrial environment—preferably with a company that's producing electronic products. You're not a "Director" now. Perhaps you're a top assistant or program manager. You may not even have a degree. What you do have is well-seasoned corporate advertising and sales promotion experience.

And that's not all. You can grasp technical data easily and you understand the role it plays in effective industrial advertising. You have creativity demonstrated through successful projects you've led or inspired.

If you can add aggressiveness, ambition and a strong desire for a highly independent role, we'd like to meet you. We're a major manufacturer located in the Northeast... and we need an Advertising Director to help us keep growing. Someone who can supervise the activities of four managers in the areas of sales promotion, special projects, budgeting and creating and planning advertising campaigns. Someone who can work closely with all internal marketing functions as well as outside agencies.

If you're earning in the mid-twenties now, and you qualify for this important step, you'll enjoy a fully commensurate salary, excellent benefits and the opportunity for continuing career growth. Send resume, including salary history to:

Y 7465 TIMES
An Equal Opportunity Employer, M/F

TRAVEL • TRAVEL • TRAVEL DIRECTOR FRANCHISE SALES

IT'S BEEN SAID THAT "EVERYBODY DREAMS OF OWNING A TRAVEL AGENCY. Long Island's most successful travel agency chain wishes to pursue its expansion for 1977 through a national and popular priced series of franchise offerings, and requires a highly skilled and relevantly experienced executive to take charge.

DUTIES: The successful candidate will make a substantial contribution to the structure of the company's franchise concepts. He will then proceed to design and execute effective advertising and marketing campaign which will, as his goal, attract a substantial number of prospects. He will be responsible for the company's entire relationship with its prospect from introduction through execution of franchise agreement.

QUALIFICATIONS: The successful candidate will have experience and proven track record in corporate and/or individual advertising, or preferably, in national franchise packaging and/or sales, and will be of a \$60,000 annual income caliber.

SALARY: A liberal draw and generous expense account will be awarded against a \$5,000.00 award for each unit completed.

GOALS: The company intends to sign twenty franchisees in 1977.

A complete resume should be sent immediately to: **TRAVEL • TRAVEL • TRAVEL**
Gene J. Finn, President
700 Madison Ave., Suite 2000, N.Y. 10017

Y 7421 TIMES
An Equal Opportunity Employer M/F

NATIONAL SALES MANAGER

Employee & Management Development Programs

Leading international organization growing rapidly in the employee and management development field, seeks a professional to assume a challenging, active leadership role. If you have executive sales experience and are capable of calling on top and middle management of major U.S. corporations, direct a large nationwide sales organization, call an established accounts and develop new business, we invite your consideration of this growth position. We are a long-established organization offering excellent company benefits and a salary and incentive package of \$30,000 plus. Please submit a detailed resume and salary history to: Vice President, Marketing.

Y 7443 TIMES
An equal opportunity employer

FACILITIES ENGINEER (C.E. or M.E.)

REFRIGERATION/ELECTRICAL UTILITY PROJECTS

A billion dollar consumer products distributor, supplying hundreds of outlets in the Northeast seeks a facilities engineer with 5+ years of experience.

Your corporate responsibilities are dictated by our growth and need for change. This will be the planning, design, supervision and engineering maintenance of our refrigeration, electrical and utility projects.

We offer a salary in the mid to upper teens and an outstanding fringe benefits package. We are in the midst of a phenomenal growth period, and the resultant acceleration virtually assures an atmosphere where your opportunity can parallel our own record of achievement.

For immediate consideration, please write with salary history to:

Y 7452 TIMES
An Equal Opportunity Employer M/F

CONTROLLER To \$28,000

We are a 20 million dollar process industry manufacturer seeking a fast track, planning oriented financial professional with a minimum of 4 years experience in a manufacturing environment.

Desirable experience includes substantial exposure to cost accounting, general accounting, auditing and budgets.

We offer the opportunity to run your own show in an expanding organization as well as a competitive benefits package.

Send your resume including PRESENT or REQUIRED compensation to: **President**, Box 790, 15 East 40 St., New York, NY 10016
An equal opportunity employer M/F

MAIL ORDER MERCHANDISE MANAGER

Growing mail order division of Fortune 500 company needs an imaginative manager with a flair for selection and marketing of low-priced merchandise.

This is a unique opportunity to work with a well-established, highly respected industry leader, yet enjoy the chance to exercise your own judgment in the selection and promotion of merchandise—and to test it continually in the mass market.

Outstanding corporate benefits; desirable Stamford, Conn. location.

Please submit resume with salary history to: **Box RT1968, 810 7th Ave. New York, N.Y. 10019**

Y 7466 TIMES
An equal opportunity employer M/F

Physical Commodities Traders

Are you a graduate of a top university? Do you have a strong background in mathematics and statistics? Do you have a strong desire to work in a fast-paced, high-pressure environment? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of Physical Commodities Traders. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

Engineers Design

Are you a graduate of a top university? Do you have a strong background in engineering? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of Engineers Design. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

ENGINEERS

Are you a graduate of a top university? Do you have a strong background in engineering? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of Engineers. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

ENGINEERS

Are you a graduate of a top university? Do you have a strong background in engineering? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of Engineers. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

ENGINEERS

Are you a graduate of a top university? Do you have a strong background in engineering? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of Engineers. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

ford & Russell

Are you a graduate of a top university? Do you have a strong background in engineering? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of Engineers. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

COMPENSATION ANALYST

Salary to \$19,000

Are you a graduate of a top university? Do you have a strong background in compensation analysis? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of Compensation Analysts. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

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DEDICATED EDP USERS

Are you a graduate of a top university? Do you have a strong background in EDP? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of EDP Users. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

Are you a graduate of a top university? Do you have a strong background in EDP? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of EDP Users. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

Are you a graduate of a top university? Do you have a strong background in EDP? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of EDP Users. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

COST ANALYST

Are you a graduate of a top university? Do you have a strong background in cost analysis? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of Cost Analysts. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

Are you a graduate of a top university? Do you have a strong background in cost analysis? If so, we have an excellent opportunity for you. We are seeking individuals to join our team of Cost Analysts. This is a unique and challenging position that offers a high level of responsibility and a competitive salary. We are looking for individuals who are self-motivated, detail-oriented, and have a strong analytical background. If you are interested, please send your resume to: [Address]

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Y 7466 TIMES
An equal opportunity employer M/F

Jobs available

PROFESSIONAL
means intelligence, integrity, dedication and...
MONCHIK-WEBER is an international...
We are selecting and developing...
SYSTEMS ANALYSTS
Five or more years experience in the design and development of commercial applications computer or large scale...
PROGRAMMERS
Two or more years experience in scientific, or academic...
utilizing COBOL, Fortran...
Assembler.
We offer excellent compensation and benefits...
growth in a stimulating, results-oriented...
safety in confidence to: D. F. Gorman, Inc.
MONCHIK-WEBER
ASSOCIATES, INC. 111 John Street, New York, N.Y.
An Equal Opportunity Employer, M/F

Physical Commodities Traders

Your knowledge should encompass all aspects of commodities trading including market analysis, technical specifications, contract terms, transportation, credit, documentation, risk management and financing.
You must be highly motivated and feel, as we do, that the key to a successful venture is the development of long-term business relationships. Our high standards also require traders with a keen sense of integrity and business ethics—individuals who understand the need for corporate controls.
Depending on demonstrated abilities, salaries will range from mid-level to high-level and be augmented by a bonus package that could add substantially to your income. Benefits are of an industry leading nature.
All positions will be based at our NYC headquarters. Send confidential resume, including salary history to:
Y 7450 TIMES
An equal opportunity employer, M/F

INTERNATIONAL MIS FIELD SUPPORT SPECIALIST

Parlez-vous COBOL?

New York-based International Division of major consumer packaged goods company has an exceptional career opportunity for an experienced self-starter who can direct automation projects on a worldwide basis.
This position requires extensive travel. A typical project would be to spend 3-6 months in a foreign country assisting in new computer installations. That means you've got to be strong enough to carry out detailed assignments with minimum supervision, and tactful enough to achieve objectives smoothly in a staff support role. That's where your flair for foreign languages really helps.
You must have 2-4 years COBOL programming experience in an IBM commercial environment. Experience in RPG programming IBM System 3 Series computers and in analysis and design of business systems desirable.
For starters, a salary of \$30K plus a superb opportunity to move up as you move about. Send confidential resume to:
Y 7484 TIMES
An equal opportunity employer, M/F

MHD DEVELOPMENT PROGRAMS AT GE

To professionals of exceptional ability, insight and creativity, GE offers forward looking opportunities at all degree levels:

- PHYSICIST**
• with background in kinetic theory, plasma theory, lasers.
- MECHANICAL ENGINEERS;** diverse openings requiring:
• experience in steam plant equipment with particular emphasis on combustor and combustion systems design.
• solid background in machine design, to design special MHD test equipment.
• project experience on development and manufacturing programs who is familiar with all phases of manufacturing involving metals, plastics, fiberglass, and other materials, including planning and costs.
• broad background in power plant design, for conceptual design of MHD power plants.
• thorough experience in piping and structural design for power plants.
- CHEMICAL ENGINEER**
• thoroughly conversant with handling and recovery of alkali metal salts.
- ELECTRICAL ENGINEER**
• with broad background in power plant control systems, to develop MHD power plant control systems and operating procedures.
- Ph.D. MS or BS plus 3 or more years related experience required. Responsibility, recognition and career growth plus attractive family living in Valley Forge, in suburban Philadelphia.

Call John Sabbi at (215) 962-4544 Monday, Dec. 6 or Tuesday, Dec. 7 between 9AM and 4PM

Or, please forward confidential resume, include salary requirements to Mr. William E. Sarno, Professional Relations, General Electric Company, Valley Forge Space Center, Goddard Blvd. King of Prussia, PA. 19406

GENERAL ELECTRIC

General Electric takes pride in being an equal opportunity employer, M/F.

Chemical Plant Design Engineers

Years of stability, growth and excitement are yours to have in our Full-Service Engineering Centers in both Plainfield, New Jersey and Stamford, Connecticut. Long challenges await you in the design engineering construction of polymer, specialty chemical and natural chemical facilities.

PROCESS ENGINEERS
Degree required plus a minimum of 5 years process design experience. Knowledgeable in all areas of process design including PFD's, P&ID's, equipment specifications.

MECHANICAL ENGINEERS
Add 5-10 years experience in specifying and designing process plant operations. Your background should include one or more of these areas: piping equipment, centrifuges, blenders and/or distillation systems.

INSTRUMENT ENGINEERS
5-10 years experience in design of pneumatic and electronic control systems for chemical plants. Someone who can supervise instrumentation for closed loop control and special projects, budgeting and planning advertising campaign. All tests will receive prompt and confidential consideration. Kindly send your resume to the office of your choice:
Mr. John S. Kadash
Senior Manager
1200 Montrose Avenue
Stamford, N.J. 07080
Mr. Cyrus S. Tracarin
Director of Personnel
733 Canal Street
Stamford, Conn. 06904

Y 7468 TIMES
An Equal Opportunity Employer

Systems Analyst Pepsi Challenges People Too!

If you are bright, innovative, ambitious and at a career junction
We'll provide the right track to your continued development.
Requirements A business degree preferred coupled with a minimum of 2 years experience in systems analysis with exposure to financial, commercial and marketing applications.

The selected candidate will have a proven record in the definition of problems and the development of sound business systems solutions. The ability to communicate (orally and written) with all user levels is essential. We provide a competitive salary and good company paid benefits.

To Apply respond by resume, detailing current "state of the art" experience, background and earnings history to:
NATIONAL HEADQUARTERS Pepsi Cola Company



Y 7413 TIMES
an equal opportunity employer M/F

TRW AVIONICS SYSTEMS ENGINEER

DEFENSE AND SPACE SYSTEMS GROUP
Engineering
We offer a challenging and responsible position to perform analysis, integration, testing, and evaluation of an advanced digital avionics information system. System consists of distributed avionics processors, multiplexer data bus system, integrated avionics control and display, executive and application mission software implemented in assembly and HOL. System will be integrated and tested with a host computer for real-time air frame and sensor/sub system simulation, systems control and interaction, data collection and analysis.
Applicant must have extensive experience in digital avionics systems, avionics software development and hardware/software interfaces, preferably with application to navigation, communication, target acquisition, weapon delivery and display systems.
Candidate must have a BS (MS pref.) in EE physics or computer science, with 3-5 years applicable experience.
For prompt confidential consideration, please send resume to:
R.C. Mason TRW
DEFENSE AND SPACE SYSTEMS GROUP
P.O. Box 3203
Overlook Branch
Dayton, Ohio 45431
Equal Opportunity Employer M/F

Y 7415 TIMES
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COMPENSATION ANALYST

Salary to \$19,000
Corporate staff opportunity with a top Fortune 500 manufacturing company located in a medium size Midwest city. The responsibilities will encompass job evaluation, development and implementation of compensation policies and programs. Independent of action to install complete program at Division level as well as the ability to interface and communicate with top management is essential. Qualifications include a minimum of 3 years experience in job evaluation of all levels with a medium to large size manufacturing company. College degree preferred, but not required.
The opportunities for advancement, recognition, and personal rewards are significant. For consideration, submit a letter or resume, including salary history in complete confidence to:
Y 7421 TIMES
An Equal Opportunity Employer M/F

CONTROLLER-V.P.

\$40-50,000 Calibre Philadelphia Area
We are a dynamic national manufacturing-sales corporation with an outstanding opportunity for a top calibre Controller with M.B.A., C.P.A. background, and a minimum of 10 years controllership experience. You should be able to demonstrate an outstanding record of achievement in general accounting, finance, cost analysis, and administration.
Furthermore, we're looking for an aggressive analytically-oriented professional with good communications skills in order to effectively explain business problems and recommended solutions to the President to whom you'll report.
Excellent executive compensation package and growth potential! Send resume in strictest confidence to:
Y 7441 TIMES
an equal opportunity employer

DIVISION HEAD catalog showroom division

We are seeking a retail professional who is currently store manager of a full line conventional department store with a minimum volume of \$15 million. Our professional must presently be totally responsible for operations, as well as experienced in merchandising techniques. The qualified candidate must be familiar with gifts, silver, jewelry, housewares, toys and sporting goods departments. The position he/she will assume is that of Division Head for our Catalog Showroom Division. We are offering the "top spot" to the individual who has the ability to totally direct an existing group of stores, and has the capability to open additional units—our expansion plans are to begin in the very near future. These characteristics must be visible in our candidate's past record. Our headquarters are located in the Northeast.
Please reply in confidence, to:
BOX Y 7397 TIMES
An equal opportunity employer M/F

WORD PROCESSING OPPORTUNITIES

In Manhattan, Northern New Jersey, Westchester and Fairfield County
We're a leading CRT manufacturer in the fast growing "WORD PROCESSING" industry. Our rapid growth has created several opportunities for success-oriented professionals who wish to increase their earnings:
MAJOR ACCOUNT REPRESENTATIVES To establish new and maintain existing Fortune 500 accounts. 2-3 years Word Processing or related industry sales experience required.
CUSTOMER SERVICE ENGINEERS To provide technical support and Field Maintenance to our existing customers. 2-3 years Word Processing or related technical experience required.
We offer attractive salaries, plus incentives, benefits and advancement. Please send your resume, or call in confidence:
Mr. David J. McCue, Area Manager (212) 355-5970
Lexitron 345 Park Avenue New York, N.Y. 10022 CORPORATION Equal Opportunity Employer
"We took the trouble to make it easy!"

FINANCIAL ANALYST

Due to recent growth in our national customer service division, located in northern New Jersey, we are seeking an aggressive individual to handle a wide variety of financial projects.
The successful candidate will have an MBA and 3 to 5 years experience in financial analysis including such areas as budgeting, capital expenditures and accounts receivable.
If you wish to be considered for this position which offers an excellent salary and career potential, please submit resume indicating salary requirements to:
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DEDICATED EDP USERS

We are a 90 million dollar corporation with a fast track, exciting professional growth opportunity in a manufacturing environment. A desirable experience includes:
• AP Programming
• ERP Audit
• Mainframe Technology
• Acct Systems Software Support
• Voice/Data Communications
• Operations Management
• Data Base Technology
• Mktg Support
• Word Processing
We offer attractive compensation and superior benefits.
If you are an EDP user, please send your resume and salary history in confidence to:
Box 207, 15 W 44 St., NY, NY 10036.

MIS TECHNICAL SERVICES MANAGER

New England; to mid \$20's
Extremely profitable \$400 million international manufacturing corporation seeks individual to manage sizable staff having total responsibility for all facets of software design & development, testing, cost control, and implementation related to wide-range of business applications in heavy manufacturing environment. Position reports to Director, MIS and requires excellent interpersonal skills, ability to interface with Systems and Operation staff, 8 years systems analysis/programming/supervisory experience, variety of IBM software/program knowledge. For discreet and confidential consideration, immediately forward resume with salary history to:
Y 7359 TIMES
An Equal Opportunity Employer M/F

ELECTRO MECHANICAL ENGINEER

Deutch Relays, Inc. the nation's leading manufacturer of relays has an excellent position available for an individual with a minimum of 5 years experience in design of electro-mechanical products. Position requires a BS degree along with a proven track record and experience in solving technical problems... on the drafting board, test lab prototype shop and on production floor.
The salary is competitive and we offer excellent company paid benefits including tuition reimbursement.
Please send resume including salary history to:
Mrs. E. O'Hare DEUTCH RELAYS, INC.
65 Daily Road, East Northport Long Island, New York 11731
Equal Opportunity Employer M/F

COST ANALYST

Here's where your initiative really gets you ahead
A progressive, solidly expanding multi-national food products company, we have a realistic opportunity for your outstanding advancement.
Degree in Accounting required, plus a minimum of 1 year business experience, including working knowledge of cost systems. Familiarity with data processing techniques will be a definite asset.
Up to 15% travel necessary. Position in our conveniently situated, suburban Northern New Jersey corporate headquarters offers an excellent starting salary, commensurate with experience and potential. Comprehensive benefits package. Send resume with salary history, in confidence, to:
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FAIRCHILD NG

A leader in the created an international professional with

ACTS TOR

Electronic Equipment. Will be responsible for the design and development of back

CHILD

TRILMENT SYSTEMS New York 11791

ENGINEER (M.E.)

QUALITY PROJECTS... We are seeking a professional to assist in the design and development of our products.

CONTROL

To \$20,000... We are a 90 million dollar corporation with a fast track, exciting professional growth opportunity in a manufacturing environment.

MAIL ORDER MERCHANDISE

Growing mail order company needs an experienced professional to assist in the design and development of our products.

IT DIRECTOR

Manufacturing... We are seeking a professional to assist in the design and development of our products.

Management Software Support System Development Project Manager
CICS
Major client system...
Systems Analyst/Internat...
Project Mgr.
Software Support
Systems Analyst/Internat...
Project Mgr.
Software Support

ENGINEERING DESIGN LEADER
BSME or BSEE IS REQUIRED
We're a nationally known manufacturer of leisure time products...
We Need Your Product Know How Now!
Specific design knowledge in the following areas is required: Electronic circuit & P.C. board design, utilization of semi conductors & microprocessors, in-depth knowledge of injection molding & manufacturing techniques capable of performing lay-outs & detailed engineering drawings.
As the design leader, you will be directly responsible for total design from concept to production you will directly supervise a team & be responsible for the end result — a well engineered product. In order to do so, you must also maintain a close inter-dept. working relationship.
Is that your kind of know how? If so, send us a detailed resume with salary requirements to:
PERSONNEL DEPARTMENT AURORA PRODUCTS CORP.
420 HEMPSTEAD TPK., W. HEMPSTEAD, N.Y. 11552
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CHEMIST / Chemical Eng'r
Experienced litho ink & coding for metal decorating company.
Queens location. Excellent salary & complete paid fringe package
Y 7415 TIMES

ELECTRONIC ENGINEERS
Good EE w/ great electronic & mechanical background...
Systems Analyst/Internat...
Project Mgr.
Software Support

CHEMICAL ENGINEER (OPERATING)

Career oriented assignment
Outstanding opportunity for individual with chemical engineering background and/or degree and experience in flue gas scrubbers is highly desirable. Assignment will involve the installation and operation of flue gas scrubbers in electrical generating stations. Salary commensurate with experience, liberal benefits and opportunity for career growth. For immediate consideration send resume of experience and salary history, in confidence to Mr. Richard M. Farmer, Personnel Department
DELMARVA POWER AND LIGHT COMPANY
800 King Street
Wilmington, Del. 19899
An equal opportunity employer M/F

NATL SALES MGR
We require experienced chemical sales professional...
Systems Analyst/Internat...
Project Mgr.
Software Support

PROGRAMMER/ANALYST
Needed in NY's "City within a city"
Large agency of govt is expanding to...
Systems Analyst/Internat...
Project Mgr.
Software Support

ADP MANAGER Middle East

Experienced technical performer and manager needed to head data center operation serving petroleum organization. Applications will be both commercial and scientific, large equipment is already installed. Applicant should be familiar with large data base generation and maintenance. 2 years minimum contract.
Send resume of experience and qualifications, with salary requirements, in confidence to:
MS. DEE ERSKINE
ADVANCED TECHNOLOGICAL SERVICES
2101 L St. N.W. Suite 412
Washington, D.C. 20037
NO PHONE CALLS PLEASE

IBM COMPUTER OPERATOR
Experienced Burroughs Computer Operator for shift work. Call:
(212) 687-9393

A proven record of success in COMPENSATION or BENEFITS ADMINISTRATION

... may qualify you for these key positions at
ITT Rayonier.

If you have at least 3 years administrative experience in either compensation or benefits, these positions offer management responsibility and the opportunity to make substantial contributions.

ITT Rayonier is a leader in the natural resources area ... one of the world's major producers of chemical cellulose and specialty pulps, lumber, plywood, treated wood and silvichemicals. Our expanding IR function has created these two management positions at our New York Executive Offices which involve interfacing with top management at Headquarters as well as field operations. Excellent written and oral communications skills are requisite.

Manager, Compensation Administration

You'll establish and maintain a constant program of position evaluation and audits of division salary surveys, as well as regional division personnel and operating managers, interpreting policies and relevant governmental legislation. You'll administer the salary increase program for exempt employees company-wide, and for both exempt and non-exempt at the New York Executive Offices. Requires BS in Business Administration (or equivalent); MBA preferred.

Manager, Benefits Administration

Your responsibilities will include administering all benefits and pension programs for hourly and salaried employees at U.S. operations; meeting government reporting requirements including ERISA; liaison with employees/insurers on claims; counseling division personnel managers on benefits problems, plus other tasks. BA in Business or Liberal Arts (or equivalent) plus business courses. Must know statistical techniques.

We offer excellent starting salaries and comprehensive company paid benefits. Please forward resume, including salary history, to Ms. R. Anderson, Dept. T125

ITT Rayonier Inc.

605 Third Avenue, New York, New York 10016
An Equal Opportunity Employer, M/F

DIRECTOR OF ADVERTISING

Large multi unit department store organization located in Eastern U.S. and ranking among the top in size, seeks a candidate with extensive experience in all types of media to direct the total advertising effort. This person must have managed a large, complex advertising organization and demonstrated a high degree of creativity.

This position reports to the Vice-President Sales Promotion. Excellent compensation, benefits and growth potential. Forward resume to:

Y 7334 TIMES

An equal opportunity employer

QUALITY ASSURANCE MANAGER

Position requires a Q.A. professional with heavy experience in military contracts. Must have ability to direct and administer quality programs conforming to MIL-C-9085A and MIL-A-4520A as well as commercial quality requirements. A.S.Q.C. certification is required.

We are an \$18 million dollar a year (and growing) division of an NYSE listed corporation, specializing in the manufacture of aerospace systems, centrifugal and hydraulic pumps.

Send resume in complete confidence to
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Director of Industrial Relations

Fluids Control Division

100 Skiff Street, Hamden, Connecticut 06514
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Did you know that you can get national distribution for your advertising on any weekday, Monday through Friday, for only 70 cents a line additional?

Now you know. But get all the details. Call (212) OX 5-3311, or the Classified regional office nearest you.

Nassau County 747-0500
Suffolk County 669-1800
Westchester County WH 9-5300
New Jersey 623-3900
Connecticut 348-7767

Accountant Marketing-Sales-Distribution

Internationally known food and drink company has an excellent opening for an operations oriented Accountant. Must be prepared to implement and develop reporting systems with line management and will ideally have gained experience of marketing, sales and distribution techniques in a food manufacturing concern. Minimum of 3 to 5 years industrial experience essential. Position reports to Division Controller.

Salary mid to high teens. Excellent Company benefits. Send resume with salary history and requirements to:
Administrative Director
Cadbury Schweppes U.S.A. Inc.
1200 Highgate Road, Stamford, Connecticut 06903
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We need additional quality CPA's now!
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The
New York
Times



MARKETING

Military Switching
Communication Systems

Outstanding managerial opportunity with leading New Jersey Electronic Company. Dynamic professional required to direct switching product line marketing functions, with heavy involvement in R & D programs.

Engineering degree preferred with switching design or program management experience and 3-5 years communication systems marketing background.

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SYSTEMS PROFESSIONALS

Isn't this the kind of work
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If you are a Systems Professional looking for broader, more advanced professional work and an exciting new career dimension, consider management consulting with Booz, Allen & Hamilton. We are one of the largest management and technical consulting firms and present unique career opportunities in the following areas:

INSURANCE SYSTEMS

- Advanced Applications Systems—using distributed/on-line systems for automatic rating/underwriting, automated cash management and claims handling.
- Advanced Hardware/Software Systems—planning scale mass storage, intelligent terminals, network design, database systems.
- Broad-Scale Management—cross ordinary, group, pension, property/casualty and reinsurance lines of business covering strategic and operational studies.

BANKING SYSTEMS

- EFT Systems—feasibility studies, system design and implementation assistance.
- Distributed Systems—for branch operations, decentralized holding company subsidiaries.
- Broad Scale Management Consulting—information systems strategy planning, organization, financial planning and deployment studies.

MINICOMPUTERS

- Hardware/Software Evaluation & Selection—combining mini and large scale computers.
- Systems Design and Implementation Management—designing and implementing distributed processing networks.
- Broad Scale Management Consulting—solving business and organizational problems in many industries, utilizing a wide variety of computer based technologies.

These positions offer a very attractive compensation and benefit package. For consideration, please send a resume to Allen Wurzbach, at Booz, Allen & Hamilton, Inc. 245 Park Ave., New York, N.Y. 10017. We are an equal opportunity employer, M/F.

Booz, Allen & Hamilton Inc.

NATIONAL SALES MANAGER

ITT Community Development Corporation, a subsidiary of International Telephone and Telegraph, developers of PALM COAST, seeks a National Sales Manager to help direct in the major expansion of its Sales and Marketing Operations. The preferred candidate should have a proven track record in the Real Estate/Community Development industry; be capable of organizing, selecting and training a professional Sales Force; and be a professional manager capable of working within a sophisticated business environment.

In return we offer a solid growth opportunity, excellent salary and incentives and the marketing support necessary to achieve results. Please send resume in confidence, including salary history to K. R. Hull.

ITT
COMMUNITY DEVELOPMENT CORPORATION
3225 N.W. 87th Avenue
Miami, Florida 33166
An Equal Opportunity Employer M/F

MAINTAINABILITY ENGINEERS

Minimum five years experience in all facets of maintainability engineering in radar, ECM, or communications electronic equipment. Must be capable in equipment design analysis, prediction, and demonstration techniques. Experience in customer interfacing and report writing mandatory. B.S.E.E. required. Resumes to Mr. Gene Wicks

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OF ADVANCED ELECTRONIC SYSTEMS, TECHNIQUES AND DEVICES
An Equal Opportunity Employer M/F
A division of
AIL CUTLER-HAMMER
DEER PARK, LONG ISLAND, NEW YORK 11762

Programmers/Analysts

In a vital number of a team of independently functioning professionals analyzing & designing management systems. (No programming involved.) We have been retained by one of the International Big & CPA firms ... to recommend candidates who have the following qualifications: Undergraduate degree in a business field; 2-3 years of professional experience in the field of business; ability to communicate both orally & in writing; Ability of how the computer relates to business problems. These challenging positions offer you individual development, excellent professional & financial growth, on travel, comprehensive benefits package. For confidential interview (no resume needed) please contact MR. R. SAXON at (212) 239-0600.

the jarvis walker group
Two Penn Plaza, Suite 1080, NYC 10001 (agency)
(Division of Human Resources Management, Inc.)

International Finance

Warner-Lambert, a major pharmaceutical and consumer products organization, has an outstanding career opportunity available for a:

Manager of Operations Review

Based in the New Jersey International headquarters, the person selected will have responsibility for a broad range of functions including:

- direct supervision of on-site reviews of administrative systems activities in all aspects of affiliate operations;
- analysis and evaluation of existing manual and automated systems;
- investigation and recommendation of changes to existing administration and accounting techniques;
- managing the implementation of approved changes.

This is a highly challenging and visible position requiring extensive international travel. We are seeking a degreed individual, MBA preferred, whose background includes:

- controlship experience at the affiliate level of an international firm including EDP development and supervision, as well as financial responsibility;
- corporate level experience in financial analysis, profit planning and procedure writing.

Must be an effective communicator able to motivate staff and to interface with personnel and management at all levels.

Qualified persons are invited to submit their resume including salary history in complete confidence to Mr. Stephen Berkson, Warner-Lambert International, P.O. Box 377, Morris Plains, N.J. 07950.

WARNER-LAMBERT
Equal Opportunity in Action! M/F

AUDITOR Commercial Finance

Due to increased business volume, the Commercial Finance Department of one of New York's most prestigious corporations seeks an experienced individual to join its staff as a Senior Field Examiner. Primary responsibility will be to undertake field examinations of clients and surveys of prospective borrowers. Candidate must be willing to travel 20-25% of the time and possess an automobile.

Field auditing experience in the commercial finance area is required; a college degree in Accounting is preferred. Those having public accounting experience, with exposure to receivables financing, will also be seriously considered.

Excellent starting salary, fully commensurate with qualifications, comprehensive benefits, expenses. For confidential consideration, send resume, including salary history and requirements, to:

DEPT. 339126
101 Park Avenue, New York, N.Y. 10017
An equal opportunity, affirmative action employer—M/F/Handicapped

SALES SERVICE REPRESENTATIVE

A leading Milwaukee-based manufacturer of automotive batteries has an immediate opening for a battery sales service representative. Position is for Eastern territory covering Long Island, New Jersey, NE New York State and NE Pennsylvania. Individual will work with one of the nation's largest retail organizations. We seek a sharp, aggressive college graduate interested in beginning a career in the sales service field. Some TBA experience helpful but not essential. This is a saturated position with car and expense plus a full range of company benefits. Extensive travel involved. Interviews will be conducted in the New York, New Jersey areas soon. All responses handled confidentially. Send resume including salary history to:

Mr. John Gault
GLOBE-UNION INC.
5757 N. Green Bay Ave., Milwaukee, WI 53202
An equal opportunity employer M/F

CORPORATE COUNSEL

Legal dept of NYSE listed company is seeking attorney to advise management on legal aspects of acquisitions, dispositions & other major financial undertakings & to draft related agreements & SEC disclosure documents.

If you have done all of these things successfully for at least 5 yrs with a first-rate law firm, please send us full details concerning your education, experience, accomplishments & compensation history. All replies will be treated in strictest confidence. Starting compensation (Salary + bonus) will be in \$50,000 range.

Y 7423 TIMES

Piping Designer

Hi-Temp & Hi-Pressure

Interesting assignments are located in pleasant rural New Jersey. We offer excellent advancement, performance, recognition, salaries and benefits. We're large enough to offer job security, yet small enough to know you well.

If you have experience in design and layout of hi-temperature power plant and industrial piping systems with knowledge of Section III or the ASME code, please send your complete resume including salary history and requirements for a professional and confidential review to:

Corporate Employment Office
Jensen-Tracy Consultants
Suite 1800, 711 Fifth Avenue
New York, New York 10022
Our client is an equal opportunity employer M/F.

SUBCONTRACT ADMINISTRATOR

An established leader in the forefront of aerospace technology, Keesoft can offer an ambitious administrator the opportunity for continuing professional growth. The successful candidate will have broad ranging responsibilities in these varied subcontract areas:

- Source solicitation, selection, evaluation
- Preparation of formal bid packages, including terms and conditions
- Review of work statements and specifications
- Contract negotiations, execution, administration

Requirements include a degree in either a technical or business discipline and 2-5 years experience in procurement, contracts and major proposal efforts for hardware and software in advanced electronic systems. Also essential is a knowledge of ASPR's and other government regulations applicable to various forms of subcontracts including CPFF, CPFF, FPI and fixed price.

Salary is fully commensurate with experience. Benefits are excellent. Send resume, including salary history to: Mr. James Padgett, Slinger Co., Kearfott Division, 1150 McBride Avenue, Little Falls, New Jersey 07424

SINGER

AEROSPACE & MARINE SYSTEMS
An equal opportunity employer, M/F
Who creates opportunities

SYSTEMS ENGINEERING MANAGER

- Technical "hands-on" experience. Must be able to plan, organize and control software development in areas as: GS/MVT, SVS, TSO, TCAM. Future plans call for MVS development. CICS/IMS background desirable but not essential.
- Large midtown-NYC data center. IBM 158/155 configuration.
- Salary in low 20's with excellent benefits.

Our staff is aware of this ad. Only resumes with salary history will be considered for this position.
PP 101 TIMES
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ELECTRONICS TEST ENGINEERS

General DataComm is a leading independent manufacturer of full line Data Communications equipment. Company growth has created challenging openings for experienced engineers capable of analyzing data communication products and developing new test fixtures and devices. Knowledge of integrated circuitry and/or analog circuit design preferred. BSCE or equivalent in career exposure desired. We will pay salaries in the High Teens range for those individuals capable of growth in our expanding organization. Please send your resume in confidence, including salary history and requirements to: Barbara M. Gault

General DataComm
Industries Inc.
131 DANBURY ROAD, WILTON, CONN. 06897
An Equal Opportunity Employer, M/F/Handicapped

INTERNATIONAL TAX MANAGER

A challenging position with a multi-national conglomerate awaits the tax professional with a minimum of 3 years experience at a major corporation, law firm or CPA firm.

You will be responsible for foreign tax planning and the development of international tax strategies for the high level management team of this growth corporation. Candidates must have an advanced degree of academic achievement, be articulate and imaginative, and have a strong international business orientation. Compensation is exceptional and includes a superior benefits package. Please respond in strict confidence to:

Y 7368 TIMES

POWER ENGINE OPPORTUNITIES ANDERSON & I

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LEAD INSTR & CONTROL
SUPERVISOR
SUPERVISOR
FIELD MECH CONSTRUCT

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MANAGER and
SUPERVISOR New York City area.
Must have 5 years exp. in
control systems and by
instrumentation.

ACCOUNTANTS (3)

Responsible for the accounting
of a large multi-unit department
store organization. Must have
experience in retail and
merchandise accounting.

Send resume to:
Mr. J. J. Gault
101 Park Avenue, New York, N.Y. 10017
An equal opportunity employer, M/F

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MUNICIPAL BUDGET OFFICER

Openings in large city administration
for the position of Municipal Budget Officer.
Minimum of 5 years experience in
budgeting and financial control.

Send resume to:
Mr. J. J. Gault
101 Park Avenue, New York, N.Y. 10017
An equal opportunity employer, M/F

ASSISTANT ACCOUNTING MANAGER

New York City Department Store seeks an
Assistant Accounting Manager with a minimum
of 5 years experience in retail merchandising,
inventory control, and preparation of monthly
statements and tax returns. Excellent
benefits package. Please send resume with
requirements to:
Y 7454 TIMES
An Equal Opportunity Employer M-F

Specialists

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Piping Designer
Hi-Temp & Hi-Pressure

Interesting assignments are located in places all over the world. We offer excellent advancement opportunities, salaries and benefits. We're large enough to give you job security, yet small enough to know you're important.

If you have experience in design and layout of power plant and industrial piping systems, complete resume including salary history and references for a professional and confidential review to:

Corporate Employment Office
Jensen-Tracy Consultants

Suite 1000, 711 Park Avenue
New York, New York 10022
Our office is an equal opportunity employer M/F.

Subcontract Administrator

An established leader in the space technology, Keating, on the left, is seeking a Subcontract Administrator. The position involves professional growth. The administrator will have broad ranging experience in varied subcontract areas:

- Source solicitation, selection, and award
- Preparation of formal proposals including terms and conditions
- Review of work statements and specifications
- Contract negotiations, award, and administration

Requirements include a degree in business administration and 5 years experience in procurement, contract proposal efforts for hardware and advanced electronic systems. Also, knowledge of ASSTRA and other regulations applicable to various contracts including OFF, CP, RF, etc.

Salary is fully commensurate with experience. Send resume to: Mr. James H. Keating, Keating Division, 1100 Main Street, White Plains, New Jersey 07642.

SALES - NON FERROUS METALS

Major division of large U.S. non-ferrous metals company has an excellent opening for an account representative to sell refined copper and by-products to major industrial users.

Candidates must have strong sales background, preferably in metals or metal product areas. Must have a history of working closely with engineering, operating and management personnel of independent industrial companies.

This position reports to the Sales Manager and will be based in the greater New York City area. Travel will be required within the continental United States.

Salary is open and will be dependent upon experience and ability. Excellent benefits. Please send resume including job history and salary requirements to:

Box 507-BN, 2 Penn Plaza, Suite 2844, New York 10001
(Resumes will be treated in strictest confidence.)

SINGER
AEROSPACE & MARINE SYSTEMS

Technical "hands-on" control software development areas as OS/MT, TOAM. Future plans of development. CICS/DB ground desirable but not essential. Large midtown NYC IBM 153/155 computer. Salary in low 20's with benefits.

Our staff is aware of the resumes with salary history considered for this position.

PP 101 TIMES
An Equal Opportunity Employer M/F

FOR Finance

Must be able to plan, control software development areas as OS/MT, TOAM. Future plans of development. CICS/DB ground desirable but not essential. Large midtown NYC IBM 153/155 computer. Salary in low 20's with benefits.

Our staff is aware of the resumes with salary history considered for this position.

PP 101 TIMES
An Equal Opportunity Employer M/F

ELECTRO TEST ENGINEER

General DataComm is a leading manufacturer of test equipment. Company is seeking a test engineer capable of developing test programs and test equipment for products. Knowledge of analog and digital electronics is essential in career advancement.

We will pay salaries in the high 20's for individuals capable of meeting the challenges of a growing organization.

Please send your resume and salary history to:

General DataComm Industries Inc.
231 DANBURY ROAD, DANBURY, CT 06810
An Equal Opportunity Employer M/F

VICE PRESIDENT

Manufacturer of submersible pumps for a variety of applications. Position is in Long Island, New York. Position is a full-time position. This is a challenging position with a full-time travel schedule. All expenses incurred including salary.

Send resume to: Mr. J. J. [Name], [Address], [City], [State], [Zip].

INTERNATIONAL TAX MANAGER

A challenging position with a minimum of 5 years experience in the field of international tax. You will be responsible for the development of tax strategies for the high level management of the corporation. Compensation is commensurate with experience and international business background. Please send resume to:

Y 708 TIMES
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ATTORNEY

Attorney is seeking a law clerk. Send resume to: Mr. J. J. [Name], [Address], [City], [State], [Zip].

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Enjoy Broad Exposure And A High Degree Of Autonomy.

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SanderSON & Porter, a worldwide engineering and construction firm, offers an environment that you will find receptive to innovative ideas along with an outstanding opportunity to display your capacity for leadership.

THE FOLLOWING KEY POSITIONS ARE PRESENTLY AVAILABLE:

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SENIOR & SUPERVISING ENGINEERS
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LEAD INSTRUMENTATION & CONTROL ENGINEER
SUPERVISING PIPING ENGINEER
SUPERVISOR, MECHANICAL DESIGN
FIELD MECHANICAL & ELECTRICAL CONSTRUCTION ENGINEERS

Candidates should have a minimum of 5 years experience with power plant systems and equipment along with an appropriate degree.

Please send resume to: Mr. William Stronquist, Professional Recruitment
SANDERSON & PORTER, INC.
E.P. 151-15 P.S. - 1007 THIRTIETH ST.
25 Broadway, N.Y., N.Y. 10004
An Equal Opportunity Employer M/F

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All Levels of Experience

Equal Opportunity Career Conference

Beginning Thursday evening, December 16th at a major metropolitan New York hotel located in Northern New Jersey

The uniquely designed career conference is especially designed to bring together deserving Engineers of all types together with recruiters from more than 40 national companies offering outstanding engineering career opportunities in the Northeast and nationwide.

Here, in one location, and within a 24-hour period, you can personally meet company representatives and discover job positions that are just what you need to make the most of your knowledge, experience and potential.

Some of the affirmative action companies coming to this program include:

ABBOTT LABORATORIES	ENVROTECH	MILLER BREWING
BROOKLYN HAMILTON	FORD MOTOR COMPANY	MOBIL OIL
CONTINENTAL CAN	GTE SYLVANIA	SCHLITZ BREWING
CORNING GLASS WORKS	JOHNSON & JOHNSON	MURT SALMON
DIGITAL EQUIPMENT CORP.	INDAS INTERNATIONAL	UNION CARBIDE

There is no cost or obligation of any kind to job applicants.

To see if you qualify to attend this unique program, please send 4 copies of your resume (including salary history) to be confidentially screened.

LENDMAN ASSOCIATES
P.O. Box 14127, Dept. 129, Norfolk, Virginia 23519
An Equal Opportunity Employer M/F

WANG NEEDS PROFESSIONALS
SALES PERSONNEL
LOOKING TO UPGRADE?
Marketing
Product Manager
Computer Systems

With your reputation as a self-starting, highly motivated individual and proven computer sales track record, you would be expected to assume a senior marketing position in one of today's fastest growing computer companies. You would be responsible for the overall marketing supervision in projectable operations of assigned products and charged with proposing, developing and executing policies, procedures and programs that are consistent with that goal. Good computer systems knowledge, writing skills and ability to communicate effectively are a must. Minimum requirements include 8-10 years experience in the computer industry with 5 years sales/marketing background. College degree required, MBA preferred.

Computer Systems Industry Marketing

If you have managed marketing efforts in vertical marketplaces for a computer manufacturer, this is your opportunity to investigate several openings which now exist. Specialists for computer marketing for both scientific markets and business markets are needed. You will need experience in market analysis, program product decisions, interface with sales organizations, promotional planning, training, and development of sales aids.

Applicants should have a technical degree and an MBA is desired. Industry marketing experience with a computer manufacturer is necessary.

Systems Analyst Marketing Support

If you have a background in general purpose computers, we have several openings. The responsibilities include customer calls and presentations, systems programming support, pre and post-installation activities, and proposal writing and presentation. To qualify, you must have a college degree and prior similar experience with a computer manufacturer such as IBM, Digital Equipment, Data General, etc.

We are an equal opportunity/affirmative action employer. Please send your resume including academic background, salary history and requirements to Professional Employment.

WANG LABORATORIES, INC.
One Industrial Avenue, Lowell, Massachusetts 01852

MARKET ANALYST INTERNATIONAL QUANTITATIVE RESEARCH

Sea-Land Service, Inc., the premier and leader in contract and temporary worldwide has an immediate position available for a Market Analyst in its business planning department located in Mont Park, New Jersey. You report to the Manager of Market Research at the highly visible, career-oriented position.

Applicants must have a Graduate degree in International Business or Marketing with prior work experience in a course exposure to statistical theory and research techniques, multiple regression and statistical analysis, and a strong background in computer programming. A MUST: Degree in computer research and analysis of international trade using quantitative statistical techniques involving accuracy of data relative to market trends, new service studies, comparison and seasonality of trade.

Candidates should be very analytical and quantitative in their approach and possess with research background, multiple regression and statistical analysis, and a strong background in computer programming, necessary data bases and programming. Minimum of 1 plus years related work experience desired. Solid oral and written communication skills a plus.

Salary to start in the \$15-\$20,000 range plus excellent benefits. Please send resume including salary history and specific computer background in confidence to:

MANAGER, STAFFING
SEA-LAND SERVICE INC.
P.O. BOX 900,
Edison, New Jersey 08817
An Equal Opportunity Employer M/F

Product Manager

West Chemical, a leading manufacturer of chemical specialties for almost a century has embarked on a major marketing and sales program in support of our diversified line of quality products.

Promotion from within has created this key opening for a product manager to assume full marketing responsibilities for an important and growing segment of our industrial/institutional line of chemical specialties.

To qualify candidates must have at least four years of product management, marketing or sales management experience. Technical background including knowledge of anti-septics and/or disinfectants would be preferred.

Starting salary will be commensurate with experience. Send resume including salary history and requirements in confidence to:

MR. KENNETH L. ROPER
Manager, Sales Staff Development
West Industrial Division
WEST CHEMICAL PRODUCTS, INC.
42-18 WEST STREET
Long Island City, N.Y. 11101
An Equal Opportunity Employer M/F

SYSTEMS ENGINEER MANAGER

Technical "hands-on" control software development areas as OS/MT, TOAM. Future plans of development. CICS/DB ground desirable but not essential. Large midtown NYC IBM 153/155 computer. Salary in low 20's with benefits.

Our staff is aware of the resumes with salary history considered for this position.

PP 101 TIMES
An Equal Opportunity Employer M/F

ACCOUNTANTS (3)

DUTIES: This position will be responsible for the accounting of the colleges income and student financial aid account receivable control. Candidate will supervise staff in all forms of verifiable control. Candidates will be required to have 4 years related accounting experience; should also have experience in the supervision of an accounting staff.

QUALIFICATIONS: Bachelors Degree in accounting with 4 years related accounting experience; should also have experience in the supervision of an accounting staff.

SALARY RANGE: \$16,887-\$18,500.

DUTIES: This position will assist the Supervisor in all budget functions of the budget control office. Candidate will be responsible for budget preparation, monitoring of accounts and responsibility personnel supervision.

QUALIFICATIONS: B.A. in accounting with 3 years related accounting experience.

SALARY RANGE: \$12,750-\$14,800

DUTIES: This position will serve in an accounting unit of the budget control office. The duties include forecasting, development and review of various budget accounts.

QUALIFICATIONS: Associate Degree in accounting with 2 years related experience, or a Bachelors Degree in accounting or business administration.

SALARY RANGE: \$8,500-\$10,000

Salaries are commensurate with experience and qualifications in the indicated ranges. Deadline for applications is January 1, 1977. Send resumes to:

FRANK D. DELLAQUILA
ASSISTANT VICE-PRESIDENT FOR ADMINISTRATION
STATE UNIVERSITY OF NEW YORK
MEVILLE ROAD
FARMINGDALE, NEW YORK 11735
An Equal Opportunity Employer

TRAINING ADMINISTRATOR
Middle East Assignment

We are a rapidly growing leader in the telecommunications field seeking an experienced professional who can assume responsibility for the administration of a training program covering English and basic electronics. You will spend 12 to 14 months in a middle east country. You should have a degree in education and engineering. However, a degree in Business, Psychology or Engineering, Ability to speak at least one foreign language, preferably Arabic, a must.

You'll enjoy an excellent starting salary and employee benefits program including group dental membership and profit-sharing/retirement plans.

If you have been looking for that "hard-to-find" chance with potential, call or apply in person to:

PERSONNEL: (516) 231-5454 ext 654

COMTECH LABORATORIES INC.
135 ENGINEERS ROAD
SMITHTOWN, NEW YORK 11767
An Equal Opportunity Employer M/F

INDUSTRIAL ENGINEER

Give yourself a real present for the holidays—a new job. One that's a challenge where you can impact management with your ideas and effect significant operational changes. If you're better than average and have the following qualifications, we need you.

- 5 years diversified experience
- Machine Loading
- Time Studies
- Exposure in Industrial Electronics & Sheet Metal Operations
- Layout
- Work Flow
- Methods

We offer an excellent salary and benefits package, including tuition refund. Make us your first choice. We're a company small enough to respond to individual achievements yet big enough to do something about them.

Please forward your resume, including salary history and requirements to:

MR. E.A. HEDGECOCK, Personnel Director
129 52nd Street, Brooklyn, New York 11222
World's leading manufacturer of low and microwatt power supply and electrical storage and systems.
An Equal Opportunity Employer M/F

MUNICIPAL BUDGET OFFICER

Management opening in large city administration for individual with minimum of 2 years experience in:

- Budget Formulation and Control
- Cost Analysis
- EDP-Based Financial Reporting and Accounting

Applicant should possess administrative skills in developing and implementing budget policies as well as in training other personnel in budget procedures and operations. Public sector experience helpful.

Graduate degree in Business or Public Administration desirable. Salary commensurate with experience and training, in \$19,000 to \$23,000 range.

Please submit detailed resume with salary history in confidence to: Y 7432 TIMES

Methods Analyst

An opportunity exists for a creative individual with some knowledge of Data Processing subjects who is an experienced Manual Systems Analyst. Must have the ability to communicate with users and superiors. Minimum 2+ years experience required.

Send resume with salary history or call Personnel Department for appointment 914-769-9500

SAW BUSINESS SYSTEMS CORPORATION
Columberti Avenue, Valhalla, New York 10595
An Equal Opportunity Employer M/F

QUALITY CONTROL MANAGER

Leading business jets corporation is seeking an individual with a minimum of 10 years experience in jet aircraft quality control. Leadership qualities, supervisory experience and knowledge of FAA regulations a must. Excellent salary and benefits.

Interested candidates please send resume, including salary history to:

Y 7467 TIMES

ASSISTANT ACCOUNTING MANAGER

Major New York Department Store seeks an Assistant Accounting Manager with a minimum of 3 years experience-retail preferred. Responsibilities include preparation of monthly financial statements and tax returns. Excellent growth potential. Please send resume with salary requirements to:

Y 7454 TIMES
An Equal Opportunity Employer M/F

STAFF ACCOUNTANT
\$18,500 to \$20,000

Major corporation located in midtown Manhattan is seeking a professional Staff Accountant. The individual should have a college degree in accounting or finance and a minimum of 3 years experience in the auditing or general accounting operation of a major corporation. Public accounting experience (CPA) will be a strong plus.

Excellent Opportunity For Growth And Advancement. Liberal Company Benefits.

Please send resume including salary history, in strict confidence to:

PP 62 TIMES
An Equal Opportunity Employer - M/F

Programmer Analyst

Significant opportunity for programmer analyst with approximately 3 years EDP experience and knowledge of FORTRAN and ASSEMBLER languages. In addition, a familiarity with large scale real time or on line systems essential.

Ideally the candidate we seek will also have exposure on UNIVAC 1100 series hardware as well as a knowledge of TIP and SDC. Excellent salary and exceptional benefits package. Send resume including salary requirements to:

Dept. 125T
A Subsidiary of the New York & American Stock Exchange
55 Water St., N.Y., N.Y. 10041
Equal Opportunity Employer M/F

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Go national!

Did you know that you can get national distribution for your advertising in The New York Times on any weekday, Monday through Friday, for only 70 cents a line additional?

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Dupont Plaza Center Miami 33131 (305) 379-1601
Phila. National Bank Bldg. Philadelphia 19107 (215) LO 8-0280

SYSTEMS ENGINEERS

Northrop, Defense Systems Department, undergoing substantial growth as a leader in the ECM and EW field, has career opportunities available for engineers to perform functions related to the development of advanced ECM systems.

We require a minimum of 5 years experience in EW hardware and/or software, threat analysis, systems design and analysis (active or passive).

These positions provide excellent compensation, challenge and an environment conducive to personal and professional growth. Qualified applicants are invited to forward resume, including salary history and expectations, in confidence to:

Manager - Professional Placement
NORTHROP CORPORATION
Electronics Division
Defense Systems Department
600 Hicks Road
Rolling Meadows, IL 60008

NORTHROP
an equal opportunity employer

ASSISTANT DIRECTOR OF MATERIEL

A Major Corporation needs an Assistant Director of Materiel. Candidates must have extensive experience in all phases of Materiel procurement, transportation, inventory control, distribution, and major subcontracts. Responsibilities will include direction of the Function in the absence of the Director and various cross-functional assignments.

Y 7451 TIMES
An Equal Opportunity Employer M/F

Corporate Press Relations Officer

Diversified Fortune 100 capital goods manufacturer seeks a Press Relations Officer with demonstrated ability to:

- aggressively contact and work with the business/financial press, pertinent departments of the general press and the electronic media
- analyze and react to short and long-term corporate story opportunities in these media

The ideal candidate should have contact and writing skills, an understanding of and interest in how business functions, and have at least 7 years experience with the business press, a public relations firm or corporate public relations department. Please submit complete resume, including salary history, to:

DEPT. 339115
101 Park Avenue, New York, N.Y. 10017
An Equal Opportunity Employer M/F

ENGINEERING

Mechanical HVAC Nuclear

BURNS and ROE, Inc. WELCOMES ALL ASME MEETING ATTENDEES!

Several key Engineering positions are available within our company to staff on-going Nuclear and Fossil-Fueled Projects. In particular, senior engineering management positions exist on our East Breeder Reactor Project.

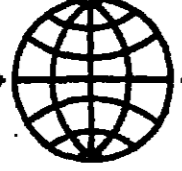
We invite all qualified engineers to explore our excellent opportunities which include senior and supervising engineering management positions.

You will also be eligible to participate in our fully company-paid, comprehensive benefits program available to our employees and their dependents.

Our representatives will be on the premises of the ASME CONFERENCE TUESDAY & WEDNESDAY, DEC. 7 & 8 TO ARRANGE CONVENIENT INTERVIEW CALL: ROBERT TROUT (212) PE 6-5000

CHECK ASME INFORMATION BOARD FOR SUITE NUMBER, or forward resume to: R. Trout 550 Kinderkamack Road, Oradell, N.J. 07649 An Equal Opportunity Employer

Burns and Roe



INDUSTRIAL ENGINEERS

Juniors-Intermediate-Senior Project Leaders

Electronics Industry Experienced
We're currently undergoing our most aggressive, design, development, and sales effort in our company's history. We are a leader in the design and development of 2-Way radio communication systems and equipment and are growing steadily. To help us continue in our success path, we're seeking degreed Industrial Engineers experienced in an electronics industry with working knowledge of modern I.E. techniques, work factors, and MTM training.

Heavy emphasis will be placed on methods, cost estimating, and cost reduction. You'll be responsible for revising process details, providing problem solving support to assembly departments and developing solutions to problems existing in Engineering, Production Control, Quality Control, and Assembly. Additional duties will involve setting standards, designing work stations, and layout of production areas.

Beyond these challenges and exposure, you'll receive an outstanding benefits and compensation program along with liberal relocation assistance. These are high visibility positions which are located in our scenic upstate New York Headquarters.

For immediate consideration, please forward confidential resume with salary history to: Personnel Dept.

RF Communications Division
HARRIS CORPORATION
1800 University Avenue
Piscataway, New Jersey
08854 U.S.A.
An Equal Opportunity Employer M/F

FINANCIAL ANALYST

Marketing

We are a household name in the consumer packaged goods field, located in Northern New Jersey. We have an important position open for a person with a degree in Accounting and 3-4 years experience in corporate or marketing financial analysis. A background in Big-8 public accounting would also be considered.

The position is in the fast-paced area of marketing. Working with product management, your chief responsibilities will be to analyze various marketing, sales, promotion, and advertising accounts, spotting important trends and reporting to top management with recommendations for solutions and/or improvements. You must have the ability to "think on your feet" and to make presentations of your analyses and ideas to management in your area of expertise.

We offer a salary in the high teens, incentive plan participation, and full benefit program. Send resume, including salary history, to:
DEPT. 33916
101 Park Avenue, N.Y., N.Y. 10017
An Equal Opportunity Employer M/F

SENIOR POSITION

MANAGEMENT DEVELOPMENT & TRAINING

Non-profit institute is working with colleges and universities to improve their institutional management, supported by a multi-year foundation grant. Program activities include needs assessment, institutional consultation, instructional materials identification & development, program design, delivery & evaluation. Program now under way with nationwide group of colleges & universities. Industry experience required. Doctoral degree preferred. Miami, Florida location. 25-40% travel. Salary \$20,000 +.

Send resume to: Y 7411 TIMES

PRODUCTION MANAGER

FLEXIBLE PLASTICS CONVERTING

For planning, control and administrative functions in metropolitan Jersey area—plastics, film, sheet coatings and laminating plant. Responsibilities include production control, scheduling, purchasing, cost estimating, standards and liaison with sales. Unusual opportunity to grow and progress with an expanding corporation. Experience in package converting or similar industry helpful. Submit complete resume, in strictest confidence, to:
NORMAN H. ABRAMS & ASSOCIATES
CONSULTANTS TO MANAGEMENT
33 N. Dearborn St. / Room 1000 / Chicago, Ill. 60602

TEXTILE ENGINEER-Senior

Minimum 5 years experience working with textile materials and machinery; i.e. knitting, weaving and sewing. Position involves evaluating new equipment, writing new process specs and coordinating cost reduction programs. BSME, BSIE or BS Textile Engineering required.

R&D ENGINEER

BS degree in Textile Engineering or equivalent. 3 to 5 years experience in R&D, testing, and manufacturing of textile products.

Q.C. ENGINEER

Recent graduate with knowledge of controls in textile industry (weaving and knitting).

Becton, Dickinson offers an excellent compensation and fringe benefit package. For immediate interview, send resume in confidence including salary history, to:

Personnel Department
CONSUMER PRODUCTS DIVISION
Becton, Dickinson and Company
P.O. Box 183 • Rutherford, New Jersey 07070
An Equal Opportunity Employer M/F

ACCOUNTING SENIORS/SUPERVISORS/MANAGERS

Our client company, a significant Boston area financial firm, seeks exceptional, keen Accounting Seniors, Supervisors or Managers with a minimum of 3 years' experience in Public Accounting.

Candidates for these attractive openings should be very keen, technically superior and will have been top students probably from Ivy League schools or from Universities with exceptionally strong accounting disciplines. A take charge attitude is required as is the Bachelors degree and the CPA with several years' experience. A Masters degree is definitely preferred.

Supervisory candidates not only should be very bright and technically very adept, but further be both responsive to the human dimension and have a solid business orientation.

Please send resume, including salary history to:

Dr. Will G. Bowman, Inc.
MANAGEMENT CONSULTANTS
Box 10, 8 • 102 Charles Street • Boston, MA 02114
Our client is an equal opportunity employer.

Purchasing Manager

The search is on for a "shirt sleeve" individual to direct the total purchasing function for this world leader in the hobby/leisure industry.

The individual we seek must have a proven track record as a successful manager of people as well as technical accomplishment in the purchasing function within a consumer goods manufacturing operation. The successful applicant must possess a minimum of 5 years experience in selecting suppliers, negotiating and monitoring procedures and records involved in inventory control. Experience should be in art materials, cosmetics or a related industry. Degree required.

We offer an excellent salary and a liberal benefits package.

Please submit resume including salary requirements to:
Box EWT 1443
18 E 48 St, NY, NY 10017
An Equal Opportunity Employer M/F

SALES INDUSTRIAL BOSTON AREA

Excellent opportunity to join the sales force of a prestigious international company as a senior level sales representative. 3 to 5 years' industrial sales experience with successful track record in non-ferrous metal markets is desirable. College degree or equivalent preferred. Position offers growth potential for self-starter plus excellent salary and complete company paid benefits package including company car. Interested candidates send resume with most recent salary, in complete confidence to:

Y 7371 TIMES
An Equal Opportunity Employer

FINANCIAL ANALYSTS to \$22,000

We are a newly created manufacturing division of a Fortune 500 industrial. As a result of overwhelming acceptance of a revolutionary new patented manufacturing process, we are adding several professionals to our divisional headquarters staff in NYC. We require an MBA or MS (with strong quantitative skills). No experience required. Initial assignment will be of a general financial analysis nature offering broad exposure to a wide variety of special project type assignments. Send resume including salary history to:

PP 102 TIMES
Equal Opportunity Employer

Sales Manager

Major nationwide household goods carrier seeks a professional Sales Manager with experience in sales and/or management in a transportation or service industry. Must have the ability to supervise and assist national account salespeople.

This is a challenging position for an individual with a proven track record offering an excellent salary and company paid benefits.

Please reply in confidence to:
Box EWT 1445
18 E. 48th St, NYC 10017
Equal Opportunity Employer M/F

PRODUCTION MANAGEMENT

Mechanical, Metallurgical or Industrial Engineer

Opportunity for an individual to become involved with the application of the most advanced manufacturing techniques in the nuclear field.

The successful candidate must have a BS degree in Mechanical, Metallurgical or Industrial Engineering and 5 years of progressive line supervisory experience. MBA is desirable. Must be inclined to a participative management style.

Growth situation with excellent salary and fringes. East Coast Location. Reply in confidence:

BOX NT 1958
810 Seventh Avenue,
New York, N.Y. 10019
An Equal Opportunity Employer M/F

SALES PROFESSIONALS/ MAJOR ACCOUNTS

Saxon Business Products, Inc., is approaching the completion of a record year in sales and is seeking highly motivated sales professionals to join our expanding sales team in the New York Metropolitan Area. We are currently preparing for the introduction of a new and exciting generation of Saxon photocopiers. The opportunities for building a more professionally and financially rewarding sales career has never been better at Saxon!

The candidates we seek must have several years of successful direct outside field sales experience, preferably within the business equipment field or an allied industry and the ability to professionally represent a highly competitive leader in the field.

At Saxon we offer excellent salaries, liberal incentives, attractive bonuses, auto allowance and a complete benefits program.

To learn more about these opportunities with Saxon, contact:

Sheldon Jacoby
(212) 972-0510

SAXON BUSINESS PRODUCTS, INC.
600 Third Avenue
New York, N.Y. 10016
An Equal Opportunity Employer M/F

R&D TOOLROOM SUPERVISOR

Requires extensive experience in automated machine building for hi-speed, hi-volume manufacturing operation. Preferred candidate will have prior experience in supervision of a group of highly skilled Toolmakers engaged in precision equipment development.

The position offers an excellent starting salary, a full range of employee benefits and the opportunity to progress with a growth oriented company.

Send resume including salary history to:

MR. PAUL MOYHER
BIC PEN CORPORATION
Wiley Street, Milford, Conn. 06460
An Equal Opportunity Employer M/F

PROGRAMMERS

Seligman and Latz, the style leader in hair fashion, fine jewelry, and cosmetics provide career opportunities for Data Processing professionals. Experienced COBOL Programmers with IBM experience are needed immediately to support our expansion. If you want an interesting, challenging career working in the style center of the world, send your resume complete with salary history to:

J. SOOHOO
SYSTEMS & PROGRAMMING MANAGER
SELIGMAN & LATZ
666 5th AVENUE
NEW YORK, N.Y. 10019

Data Processing Manager

Salary to \$30,000

Our client, a medium size manufacturing company, is seeking a DP Manager to have full responsibility for systems, programming, operations and I/O, and be part of the management team. A minimum of ten years relevant experience.

All responses from qualified candidates will be acknowledged. Send resume in complete confidence to:

Department BME
277 Park Avenue-20th Floor
New York, New York 10017
An equal opportunity employer

SALES INDUSTRIAL CHEMICALS

As a major manufacturer of industrial chemicals, we are seeking an experienced sales representative for our surfactant/detergent products in the New Jersey and New England areas. This position requires limited travel throughout the New England States but the principal marketing effort will be in the northern New Jersey area. A degree in Chemistry or in Chemical Engineering is required, along with a successful sales record.

In return, we offer an excellent salary plus commission, car, expenses and an outstanding benefit package. For confidential consideration, submit your resume and earnings history to:

Y 7448 TIMES
An Alternative Action Employer

COMP BUSINESS SYSTEMS

Comp Sales Rep
Our growth is your!

EDITOR

Bilingual Spanish/Portuguese

Philip Morris

Employment Manager

FOREIGN EXCHANGE TRADER

STERLING CANADIAN DOLLARS

My client, a giant multi-national corporation seeks an exceptional, hard working individual with over 3 years experience in the roller coaster world of international currency exchange.

While working within the discipline of an organization, the preferred candidate should be able to independently cover the company's positions throughout the world and hedge its international operations. This position is an outstanding opportunity for those presently engaged in brokerage, banking, and/or international trading. It will be situated within the corporate Treasurer's function. Salary \$25,000 to \$30,000 plus bonuses.

Reply in full confidence to Mr. Jack Dill
JACK DILL ASSOCIATES
10 East 40 St. New York, N.Y. 10016 agency

Plant Superintendent

We are seeking a candidate with a Chemistry or Chem Engineering degree with a minimum of 5 years production experience in a chemical or chemical oriented company. Must have experience in union grievance procedures. Excellent opportunity for the right person. Good company benefits including pension and fully paid dental plan. Send resume and current salary to:

PERSONNEL MANAGER
Box NT 1992; 810 7th Ave., New York, N.Y. 10019
An Equal Opportunity Employer

PRODUCT MANAGER

Grocery or related consumer products.

Must have grocery or food related marketing and sales experience with heavy emphasis on administrative duties. Moderate domestic and overseas travel required. Located in suburban New York City.

Starting salary to \$25,000.

Box NT 1981; 810 7th Ave., N.Y.C. 10019

EXECUTONE

EXECUTONE, INC.
1480 L.I.C., N.Y. 11101

MODCOMP BUSINESS SYSTEMS

Computer Sales Representatives

our growth is your opportunity

MODCOMP BUSINESS SYSTEMS has the most flexible distributor business information system in the industry. To keep pace with our growth, we are seeking Sales Reps with a proven track record to cover the NEW YORK METRO area and CONNECTICUT. Preferred background will include experience selling computer business systems such as Basis 4, Singer Systems, Ten, Reality, MCR and Burroughs, or Service Bureau Sales for Order Entry, Payroll and inventory, A/R, A/P and Payroll applications.

Excellent compensation package and company benefits. To arrange an interview, call or send complete resume to:

Mr. Ted Rosenberg BRANCH MANAGER 212-986-3533

MODCOMP BUSINESS SYSTEMS
A Subsidiary of Mediat Computer Systems, Inc.
489 Fifth Avenue New York, N.Y. 10017
An Equal Opportunity Employer M/F

Progressive, well-established international manufacturer of air moving products now seeking:


Manufacturing Engineer

BSME or equivalent experience required. Must be experienced in sheet metal and plastic parts manufacturing and assembly. The person we seek must be able to begin with the design concepts and work parallel with the development to the point of production.

Product Engineer

Minimum 10 years experience in the development and design of consumer products such as hand power tools and small household appliances for manufacturing by semi-automatic methods. Technical equal to a BSME and proven history of product success essential.

These positions are located at our Corporate Engineering Center in Phoenix in northwestern Connecticut. Outstanding benefit program and salary commensurate with experience. Send resume with salary history and requirements to: Thomas McGarity



Torin Corporation
Kennedy Drive, Torrington, Conn. 06790
An Equal Opportunity Employer, M/F

UNITED STATES INTERNATIONAL TRADE COMMISSION

New Positions for Expert Managers

Newly revitalized, the U.S. International Trade Commission wields broad investigatory and quasi-adjudicatory powers in cases of import competition, dumping and unfair trade practices affecting international trade. In addition, the Commission is charged by the President and Congress with conducting specialized studies within the trade area, and maintains a high degree of expertise in all matters related to international commerce and U.S. trade policy.

Reorganization of the Commission has created several key positions for which highly qualified candidates are being sought. Four of the new positions are:

DIRECTOR OF OPERATIONS: As "Chief of Staff" for the substantive work of the USITC, the Director of Operations assumes complete responsibility for the coordination, control and ultimate quality of the Commission's product. Candidates for this position must have a working knowledge of economics, business administration and international trade, and demonstrated abilities in the management and direction of a professional staff. A knowledge of legal issues involved in international trade is highly desirable.

DEPUTY DIR. OF OPERATIONS: Charged with the planning and conduct of all USITC investigations assigned to him, the Deputy Director of Operations must manage an office of highly skilled investigators and support staff in such a way as to insure outstanding work, meet statutory deadlines and command the confidence of the Commissioners and the public. Knowledge of the techniques and methodology of non-criminal investigatory work is essential. Exceptional knowledge of U.S. tariff regulations and problems of international economic relations is also needed.

DIR., OFFICE OF POLICY/PLANNING: This office is responsible for advising the Commissioners of significant trends and developments in international economics and foreign trade and for recommending courses of action by which the USITC can respond to future responsibilities. This position requires an intimate knowledge of international economics, an ability to draw upon the resources of Business, Academia and Government for developing data and a strong analytical capability that can translate such material into a basis for Commission action.

DIRECTOR OF ADMINISTRATION: This officer is charged with delivering timely and sufficient administrative support to all parts of the agency. Candidates must have a strong managerial background and working experience in finance, personnel, services and production.

AN EQUAL OPPORTUNITY EMPLOYER

Applications (Standard Form 171) should be submitted to the Office of Personnel and Management Systems, U.S. International Trade Commission, Room 116, 701 E Street, N.W., Washington, D.C. 20436

AUDITOR

Bilingual Spanish/Portuguese

Philip Morris Incorporated, a leading Fortune 100 Corporation, has an outstanding career available.


This position, based in New York City, requires 40%-50% travel to Latin America and Spain. English mandatory with Spanish and/or Portuguese fluency required.

Qualifications include, minimum of Bachelor's degree and 2-3 years of auditing experience. Candidates must have the ability to communicate tactfully and effectively, both orally and in writing with all levels of management.

Responsibilities will include assisting in planning and conducting of financial and operational audits as well as the preparations of reports and recommendations.

We offer an excellent starting salary and benefits program as well as ongoing opportunities for career growth. For prompt consideration, qualified candidates should send resume and salary history to:

Employment Manager



Philip Morris Incorporated
100 Park Ave., New York, N.Y. 10017
An Equal Opportunity Employer M/F

SWEDA

SWEDA International, a leading manufacturer of electronic cash registers and microcomputer based point-of-sale systems, is expanding their product development staff and has immediate openings for dedicated professionals.

PROGRAMMERS

with demonstrable skills in one or more of the following areas:

- Microcomputer ASSEMBLY language
- NOVA experience
- DGC MACRO Assembler (MACRO design)
- Multi task real-time operating systems
- Point-Of-Sale applications
- Interpretive language development
- Systems specifications development
- Microcomputer systems development
- Systems support training

SOFTWARE SYSTEMS DESIGNER

Experience with real-time systems design in small dedicated micro or minicomputer systems, and experience with a wide variety of peripherals including floppy disks, tape cassettes, rigid disks, communications (local and common carriers), printers and CRTs. A strong conceptual ability is required to turn application requirements into overall systems design and application design.

We offer a permanent growth opportunity with fine salaries and benefits. Please send resume including salary history and requirements in confidence to: MR. L.C. GOETTING, Manager Professional Development, Dept. NTP



SWEDA INTERNATIONAL
Litton 34 Maple Avenue Pine Brook, N.J. 07058
An Equal Opportunity Employer M/F

The people who understand your business

QUALITY ENGINEERING OPPORTUNITIES

in SOUTHERN CALIFORNIA

Litton G/CS is located in suburban Woodland Hills, 30 miles from Los Angeles, and 50 minutes from ocean and mountain recreation areas. New and long-term electronic programs involving hybrid design have created excellent opportunities in the following areas:

SENIOR HYBRID QUALITY ENGINEERS

Requires degree and minimum 6 years experience in a quality engineering or component engineering function, primarily hybrid electronics. Will be responsible for development of quality control criteria as well as control of vendor performance and followup of supplier corrective action reports, control of corrective action as a result of discrepancies found during inspection of assemblies and test of assemblies and systems. Hybrid micro-circuit background is essential.

ELECTRONIC COMPONENTS QUALITY ENGINEERS

Requires degree, 5 years experience preferred. Should be strong hardware-oriented with in-depth experience in solving problems related to transformers, filters and passive electronic components. Will be responsible for maximizing supplier quality performance within military specifications.


HYBRID SOURCE INSPECTORS

Requires 3 years experience in the inspection of hybrid/integrated micro-circuits. Must be familiar with MIL-M-38510, MIL-STD-883, MIL-Q-9858 quality assurance programs. These openings are in the area of HYBRID CIRCUIT QUALITY CONTROL. Will perform vendor source inspection, prepare reports, audit activities to assure all in-process operations meeting government specification requirements.

NEW YORK AREA INTERVIEWS

to be conducted the week of Jan. 10

For immediate confidential consideration and interview appointment, send resumes with salary history to: **PROFESSIONAL EMPLOYMENT**



GUIDANCE & CONTROL SYSTEMS
5500 Canoga Avenue
Woodland Hills, Ca. 91364
Litton An Equal Opportunity Employer M/F
U.S. Citizenship Required

SALES CREDIT/COLLECTION

\$20,000-\$35,000+

We are a multi-office national collection company with major clients seeking 4 high calibre individuals to represent us in the metro NYC area with credit strategies and contacts. If you have a track record in our field we are prepared to reward you with an initial bonus plus an exceptional package of income & benefits.

Call us to be held in confidence.

(212) 895-0434, President

Plant Design Engineers

Mobil has immediate openings for experienced Plant Design Engineers at our main Engineering offices near Princeton, New Jersey. If you are seeking a technical challenge, an attractive salary and the opportunity for career growth based upon performance, these positions will be of interest.

Our Plant Design Engineers participate in and supervise others in the preparation of overall plant layouts, plot plans, site surveys, P and I diagrams and mechanical systems design for processing units and offsite facilities including piping and blending. Responsibilities include functional systems design, economic justification, evaluation of alternatives, system reliability, and coordination with other design groups.

Background and experience must include at least a B.S. degree in Engineering and a minimum of five years' experience in petroleum or petrochemical plant design. Experience in excess of 10 years is desirable. Also, we have openings for engineers with similar experience for offshore platforms, training and cost saving. Overseas task force, as well as home office assignments can be expected.

For prompt consideration, send your resume including current salary to: G. Myer, Department 3857, Mobil Oil Corporation, 150 East 42nd Street, New York, New York 10017.

Mobil

Mobil Research And Development Corporation
An Equal Opportunity Employer M/F

REGIONAL SALES ENGINEER

A leading manufacturer of electro-mechanical equipment, custom designed for aircraft and related fields, offers a challenging opportunity for an aggressive self-starter to cover sales activity in a major geographical area.

The successful candidate will have sales experience primarily with O.E.M. aircraft equipment manufacturers and have an A.E. or E.E. degree. Will be headquartered in New Jersey and travel as necessary. Will be responsible for sale of existing products plus company planned growth into new fields.

Growth Opportunity, Excellent Salary and Benefits Package.

Send resume of education, experience and salary requirements in confidence to:

BOX EWT 1442,
18 East 48 St, New York, NY 10017
An Equal Opportunity Employer M/F

Marketing Assistant

This is your opportunity to join one of Wall Street's most influential firms in a career building position. Selected individual will participate in developing marketing programs, write and prepare house literature in support of sales efforts, and interface with branch salesforce and corporate management.

Applicant should possess degree in Marketing or directly related discipline and 1-2 years experience which demonstrate your capacity to grow and eventually assume greater responsibility.

For Immediate Consideration, Please Call (212) 742-5976 or 742-6776
We are an equal opportunity employer

MAJOR MANAGEMENT IMPROVEMENT PROGRAM

Large public agency committing substantial resources to upgrade central management team for health related program. Must meet critical short and immediate range cost containment objectives.

New York City Area

Wide range of skills required:

- Manual & automated operating systems
- Management controls systems
- Budgeting & statistical controls
- Administrative management
- Health program analysis

Salaries range from \$14-28,000.

Send resumes & salary requirements to **Y 7422 TIMES**

Classified Situations Wanted Advertisers.

Did you know that you can get national distribution for your advertising on any weekday, Monday through Friday, for only 70 cents a line additional?

Now you know. But get all the details. Call (212) OX 5-3311, or the Classified regional office nearest you.

APPLICATIONS ENGINEER PABX

We are a leading company in the rapidly expanding inter-connect market. We seek an individual with 2 to 3 years experience in layout and trouble-shooting of PABX systems—who will be capable of meeting customers and providing technical assistance.

Previous inter-connect or Telco experience desirable. AAS or equivalent degree required. Position requires some travel.

Please submit resume in complete confidence stating salary requirements to:

DEPT AE



EXECUTONE, INC.
P.O. Box 1430, L.I.C., N.Y. 11101
An Equal Opportunity Employer M/F

MIS MANAGER

New Burroughs 1726 Installation in Modern Montville, New Jersey Facility

We're a nationally leading apparel manufacturer whose growing EDP requirements have created this exceptional career opportunity for a "shirt-sleeves" professional. You should have heavy experience as a Systems Analyst with RPG programming and telecommunications. Your responsibilities will encompass supervising the activities of a department of 10.

We offer an excellent salary and all benefits. Send your resume in confidence to:

Ms. J. Sweringen, Department-N



Barbizon Corporation
475 Fifth Avenue
New York, New York 10017
An Equal Opportunity Employer M/F

State of Wisconsin

CHIEF INDUSTRIAL ENGINEER

Here is a new Key Industrial Engineering position within Wisconsin's DEPARTMENT OF HEALTH AND SOCIAL SERVICES.

Reporting to the Department Secretary, this position carries responsibilities for the implementation, evaluation, planning, and directing of comprehensive and efficient industrial engineering studies and programs within the various program areas of a department of 10,000 employees.

Position requires Master's degree (preferred) and at least one year of advanced level management or administrative experience in an industrial engineering program.

We offer an excellent starting salary range (\$19,452-\$21,612) and employee benefit package plus an attractive living and working environment.

Please submit your resume to: Jeanne Neesvig (808) 266-5478, DEPARTMENT OF HEALTH AND SOCIAL SERVICES Rm. 743, 1 W. Wilson Street, Madison, WI 53702. All applications must be received by December 20, 1976.

An Equal Opportunity Employer Functioning under an Affirmative Action Plan.



Nassau County 747-0500
Suffolk County 669-7800
Westchester County WH 9-5300
New Jersey 623-3900
Connecticut 348-7767

Senior Financial Planning Analyst

The JCPenney Company is seeking an aggressive and persuasive individual for our financial planning staff located at our New York City Corporate Headquarters. Qualified applicants must have 5 to 7 years of diversified financial experience particularly in the areas of financing and resource allocation, plus a background in capital budgeting, profit planning, forecasting, financial research, ROI, DCF and present value techniques. Experience in mergers and acquisitions and/or international financial analysis is highly desirable. An MBA degree or equivalent is preferred. The successful candidate must possess poise and the ability to establish good working relationships with all levels of management. Excellent communication skills, both written and oral, is ESSENTIAL. Salary commensurate with background and experience. Excellent benefit plan package including profit sharing, stock bonus and stock options. Please send resume and salary history to: JCPenney Company, Inc., Executive Search Dept. SH-409, 1801 Ave. of the Americas, New York, N.Y. 10019.

JCPenney

JCPenney EQUAL OPPORTUNITY FOR ALL
Equal Opportunity Employer M/F

EDUCATIONAL SALES

Borg-Warner Educational Systems is the developer and marketer of System 80, one of the most widely accepted and highly respected audio-visual learning systems in use in schools today. We are seeking an innovative and results-oriented individual who would be interested in selling our reading and math materials to the elementary and high school market in Connecticut. This is an excellent opportunity for someone wanting profit sharing, stock bonus and stock options. Please send resume and salary history to sell a truly outstanding product.

We offer a solid compensation plan with salary, expense advance and an unrestricted commission structure. We also provide a comprehensive benefits package which includes participation in the Borg-Warner corporate stock option plan. Interested and qualified individuals should send resumes to:

Mr. H.M. Gulon
System80 Borg-Warner Educational Systems
600 W. University Dr.
Arlington Heights, IL 60004
An Equal Opportunity Employer M/F

The New York Times

Handwritten signature or mark at the bottom center of the page.

At Data General Computer Field Engineers are moving ahead as fast as we are.

Interested? Call us collect at (212) 557-1122.

They're moving up into jobs as engineers-in-charge, regional technical support, national hardware and software technical support, and management.

We not only give you the opportunity to grow into a better position, but to grow more knowledgeable by working on our advanced technology computer systems, like NOVA®, the ECLIPSE®, and the microNOVA family.

But these aren't the only advantages Data General has in store for you. We also offer a very competitive salary, an excellent benefits program, stable working hours, limited travel and a liberal allowance for a car.

So if you're capable of troubleshooting systems (CP's moving head disc, mag tape and electromechanical devices) to the component level, start moving in our direction. If your background includes anywhere from 2-10 years of computer field experience then we probably have a slot for you in our Manhattan and New Jersey offices.

To find out how worthwhile a career with Data General can be call Joanna Flint collect at (212) 557-1122. Or mail your confidential resume or a detailed letter to her at Data General Corporation, 144 East 44th Street, New York, NY 10017. An equal opportunity employer.



MINI-COMPUTER SOFTWARE SYSTEMS OPPORTUNITIES With The Trend Setter in Typesetting!

Join the world-renowned leader in the typesetting industry. We have immediate openings for positions in our computerized phototypesetting systems development and support groups.

• **SUPERVISOR, SYSTEMS SUPPORT**
We are looking for a strong, aggressive individual to manage one of our systems support groups. You will be responsible for six to ten professional system analysts and support programmers, who support computerized, phototypesetting systems on a domestic and international basis.

You should have a Degree in Computer Sciences and a five to ten years "hands-on" mini-computer and assembly language experience.

• **SYSTEMS ANALYST/PROGRAMMERS**
We have a number of openings for systems analysts and programmers both in our systems support and development areas.

You should have three to five years mini-computer and assembly language experience in the development or support of computer systems. Some of these positions will require traveling.

These positions carry excellent compensation programs including competitive salaries, comprehensive benefits, and plenty of chances to increase your professional expertise while advancing your career. To explore the potential, please forward your confidential resume, indicating specific position in which you are interested, as well as salary history and requirements to:

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MERGENTHALER DRIVE, PLAINVIEW, NEW YORK 11803
Equal Opportunity Employer M/F

SHOP INSPECTORS

New job opportunities are available in New York and New Jersey for experienced shop inspectors holding National Board of Boiler and Pressure Vessel Inspectors Commission with or without nuclear certification.

The chief responsibility will be performance of contract inspection and fabricators' compliance with ASME Codes and regulations pertaining to the construction of boilers and pressure vessels, pressure piping and nuclear power plant components by direct inspection of facilities and manufacturing methods.

Qualified applicant must have National Board Commission and a minimum of three (3) years' experience in ASME Code inspections.

Competitive salary and excellent fringe benefits.

For confidential consideration, send resume to:
Mr. M. J. Telesmanic, Chief Engineer
Commercial Union Assurance Companies
One Beacon Street
Boston, MA 02108

COMMERCIAL UNION ASSURANCE COMPANIES
An Equal Opportunity Employer M/F

PROGRAMMER ANALYSTS

We are seeking good, intermediate level programmers with a knowledge of OS, COBOL and good design because of the creation of a project group for order processing and inventory related applications within our M.I.S. area. Starting January 1977 a new on-line project will be initiated under OS, VS and teleprocessing for this applications area.

The data center is conveniently located in suburban New Jersey. In addition to competitive starting salaries and excellent benefits packages, bonus and tuition reimbursement is offered.

For consideration, forward your resume in complete confidence, including salary requirements to:

Director of Placement
Box FY699, Suite 2844, 2-Penn Plaza
New York, New York 10001

Our employees are aware of this ad. We are an equal opportunity employer M/F

Operations Executive

An outstanding opportunity for an operations oriented executive, with a proven track record in materials planning, purchasing, production and/or distribution management in a consumer products company, located in the Midwest. The initial assignment will involve specific studies to improve productivity, reduce costs, and to improve overall effectiveness in one or more of the above areas and the position will report directly to the executive vice president of a newly formed Operations Division.

The successful applicant is probably a Department Head in a medium size corporation, the number 2 person in a larger corporation, or has major responsibility in a consulting firm and has the potential to move into a key executive assignment in the next 3 to 5 years. An ability to analyze problem areas in several functions, to communicate ideas and to translate them into effective operating plans is imperative. An MBA from a major school or its equivalent would be expected.

Total compensation will be commensurate with the successful applicant's background and the potential of this unusual opportunity.

Reply in strict confidence with a complete resume of experience, qualifications, and compensation history and requirements, to:

Y 7472 TIMES
An Equal Opportunity Employer M/F

Data Processing Professionals PROGRAMMERS! ANALYSTS!

GROUND-FLOOR OPPORTUNITY IN THE Southern Connecticut/White Plains Area

Software Design Associates, the computer consulting firm with the lowest turnover rate in the field, has opened a new branch office in Greenwich, Connecticut. We seek out people who have both professional pride and superior technical ability. We pay them the respect and compensation they've earned. Top salaries, overtime, project leader and Christmas bonuses, a profit sharing. Right now, we're looking for professionals with background in these areas:

COBOL, BAL PL/1, IMS

If you're experienced and are looking to join a dynamic 9 year old firm servicing over 100 "Blue Chip" companies in a wide variety of applications, we will arrange an interview either in our Greenwich or New York office. Send your resume in confidence to:

Mr. Gerald Mahoney
Director Branch Operations
Software Design Associates
33 Lewis Street
Greenwich, Connecticut
06830
An Equal Opportunity Employer

ACCOUNTING MANAGER

YOUR OPPORTUNITY FOR SPEEDIER ADVANCEMENT

Reporting to the Divisional Controller of our expanding Division, with manufacturing plants in New York City and Kingston, North Carolina, you'll gain the wide exposure to all divisional and staff management levels that can spell rapid career growth within TRW.

The successful candidate must be able to take over control of day-to-day financial activities, and be open to possible relocation. To qualify, you must have a BS, Accounting or Finance, plus a span of experience that includes 2 years in general accounting, plus at least 1 year in each of the following: costs, budgets and planning, and supervisory experience.

We offer an excellent salary and comprehensive fringe benefits. For prompt consideration, in assured confidence, send resume with salary history to:

Mr. Edward H. Duffy, Industrial Relations Manager
TRW/UTC Transformers
150 Varick Street, New York, N.Y. 10013
An Equal Opportunity Employer M/F

PRODUCT MANAGER (SOUTH FLORIDA)

National office equipment marketing organization is seeking new Product Manager. Position will coordinate sales promotion (advertising, product literature and trade shows) and marketing research. Overall assignment will be introduction of new office equipment product.

Qualified candidates will possess exposure in above area and degree in marketing and business.

Excellent opportunity in a fast paced environment with top management interest. Salary to \$20K, relocation and complete company paid benefits. Send resume (salary history a MUST) to:

Personal Specialist
P.O. Box 4250
Hialeah, Florida 33014
An Equal Opportunity Employer M/F

LINE CONTROLLER

Top echelon post in this dynamic New York City based oceanic transport company.

Innovative leader among modern seaborne carriers committed to new expansion has a challenging opportunity for a seasoned financial executive who can help maximum profits through creative finance and administration.

In a highly visible role, reporting to the Division VP, you and your staff will share in long and short term planning, and be fully responsible for financial reporting, business analysis, general administration, and day-to-day accounting matters.

Position requires knowledge of finance and current accounting techniques and an undergraduate degree in accounting or finance. CPA or MBA is preferred. Attractive compensation includes an excellent salary plus full benefits. Please send resume, including salary history, to:

Y 7433 TIMES
An Equal Opportunity Employer, M/F

PURCHASING MANAGER

General DataComm, one of the largest independent, full line data communication manufacturers, is seeking an individual who is capable of advancing into positions of greater responsibility as the company expands.

To be considered, applicants must have 5-7 years experience as a purchasing agent dealing with procurement of semi-conductors, metals and PC boards, and possess in-depth knowledge of blanket agreement negotiations and procurement procedures. EDP background essential.

We offer a salary in the high teens range and excellent company benefits.

Please send your resume in confidence, including salary history and requirements to Barbara H. Smith.

General DataComm Industries Inc.
131 DANBURY ROAD, WILTON, CONN. 06897
An Equal Opportunity Employer, Male/Female

STRUCTURAL ANALYSIS ENGINEERS

Grumman Aerospace Corporation has immediate openings for Structural Analysis Engineers with the following qualifications:

B.S. A.E. or B.S.C.E. plus minimum 10 years experience in Aerospace Structural Analysis required.

Sound knowledge of the behavior of structures and of analytical methods, with particular emphasis upon fatigue and fracture, full scale, indeterminate structures and stability of compression and shear loaded structures.

Qualified individuals should send a detailed resume in strictest confidence to Mr. D. L. Nettuno, Professional Employment Manager.

GRUMMAN AEROSPACE CORPORATION
BETHPAGE, NEW YORK 11714
An Equal Opportunity Employer M/F U.S. Citizenship Required

Systems Analyst

High visibility awaits the self-motivated professional who possesses manual systems analysis experience in EDP interface, design, development and implementation of new and/or revised systems including procedure writing and forms design.

Primary responsibilities will encompass on-going work with the data processing staff and user supporting a comprehensive data processing system which includes CICS application. Good communicative skills, both orally and in writing are essential.

Salary fully commensurate with experience. Liberal non-contributory benefits include pension and health insurance programs.

Send resume including salary requirements to:
Box EWT 1452,
18 E. 48th St., N.Y. N.Y. 10017
Equal Opportunity Employer M/F

DESIGN ENGINEER LIQUID and/or POWDER SYSTEMS

A leader in the combustion/pollution technology field is asking Can you work with a minimum of supervision? Are you willing to undertake total design responsibility from design to drafting?

This challenging position requires an M.E. (or equivalent) with 5 to 10 years' experience in design and application of feed systems, and knowledge of steel design for fabrication and assembly.

If you are a creative self-starter with a proven record in all phases of design engineering, we want to talk with you.

WE OFFER: a competitive salary plus bonus, company paid benefits and secure future.

Please send resume including salary requirements in confidence to:

BOX NT 1943
810 Seventh Ave., New York, N.Y. 10019
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Did you know that you can get national distribution for your advertising in The New York Times on any weekday, Monday through Friday, for only 70 cents a line additional?

Now you know. But get all the details. Call (212) OX 5-3311, or the Classified regional office nearest you.

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348-7767

Other advertising offices of The New York Times

84 State St., Boston 02109
(617) 227-7820

233 N. Michigan Ave., Chicago 60601
(312) 565-0969

211 West Fort St., Detroit 48226
(313) 962-8484

900 Wilshire Blvd., Los Angeles 90017
(213) 628-9143

Dupont Plaza Center Miami 33131
(305) 379-1601

Phila. National Bank Bldg., Philadelphia 19107
(215) LO 8-0280

The New York Times

ACCOUNTANTS (3)

1. DUTIES: This position will be responsible for the accounting of the college's income and student financial aid accounts. Included in this responsibility will be account receivable control. Candidates will supervise staff in all forms of various accounting functions.

2. DUTIES: This position will assist the Supervisor in all budget functions of the budget control office. The duties involve formulating, developing and the review of various budget accounts.

3. DUTIES: This position will serve in an accounting unit of the budget control office. The duties involve formulating, developing and the review of various budget accounts.

QUALIFICATIONS: Associate Degree in accounting with 2 years related experience, or a Bachelor's Degree in accounting or business administration. SALARY RANGE: \$9,500-\$10,000

Salaries are commensurate with experience and qualifications within the indicated ranges. Deadline for applications is January 10, 1977. Send resumes to:

FRANK D. DELLAQUILA
ASSISTANT VICE-PRESIDENT FOR ADMINISTRATION
STATE UNIVERSITY OF NEW YORK
MELVILLE ROAD
FARMINGDALE, NEW YORK 11735
An Equal Opportunity Employer

OVERSEAS OPPORTUNITIES SAUDI ARABIA PORT CONSTRUCTION

We Are A Leading International-Consulting Firm With Immediate Requirements For Technical Advisors

PORT CONSTRUCTION ENGINEER
Grad. Eng.—10 Years Experience In All Phases Of Port Design And Construction.

MATERIALS ENGINEERS
Five Years Experience In Operating Materials Testing Lab For Quality Assurance Of Foundation Materials, Aggregates, Concrete, etc.

MARINE CONSTRUCTION ADVISORS
Five Years Experience In Marine Construction Including Drafting Operations.

GENERAL CONSTRUCTION ADVISORS
Five Years Experience In Heavy Construction With Either Civil/Structural Background Or Electrical/Mechanical. Assignments Are For 18 Months—The Provision For Dependable, Excellent Compensation Package Including Overseas Allowance, Vacation, Paid Housing & Completion Bonus. Send Resume & Salary History To:

URS CORPORATION—NEW YORK
150 EAST 42nd ST., NEW YORK, N.Y. 10017 (212) 953-8600
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QUALITY ASSURANCE OPENING

QUALITY ASSURANCE ENGINEER
SECTION SUPERVISOR / M/F
QUALITY ASSURANCE
ELECTRON

MEMBER

TO: A National State...
FROM: A Fortune 500...
RE: Your chance to...
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The National Child Justice Planning Department of University of

COLL NECKS

FACTORY CLOSURES
PAIN-SWEATERS
SPORTSWEAR
ELECTRONICS
CLOSEOUTS

QUALITY ASSURANCE OPENINGS

QUALITY ASSURANCE ENGINEERS (All Levels)

Position requires hardware-oriented Engineers with in-depth knowledge of quality requirements and specifications associated with military avionics equipment. Duties will include planning design/ECM Procurement Control, Quality Audit, MRS/Corrective Action and Reporting and/or customer interface.

INSPECTION SUPERVISOR/INCOMING

Extensive background in supervision activities related to inspection & test of mechanical, electromechanical & complex electronic components. Candidates must have a thorough knowledge of Statistical Sampling, CPL, and DOD parts, materials & process specs including MIL-S-19500, MIL-M-38510.

VENDOR/QUALITY ASSURANCE (New York, New Jersey, Conn.)

Immediate need for qualified representative to perform source inspection & vendor facilities.

Strong background in component test, knowledge of test equipment and experience with rotating components, RF wave guides and antennas, delay lines, IC/hybrid, power supplies, CRT assemblies, and lighting panels.

We invite you to submit your resume or call Professional Employment (212) 842-9500, Ext. 379

LORAL

ELECTRONIC SYSTEMS

625 Bronx River Avenue, Bronx, New York 10472
An Equal Opportunity Employer M/F

SENIOR STAFF MANUFACTURING ENGINEERS SALARY OPEN

Long range growth plans and several recent promotions have created exceptional career opportunities with a multi-divisional operating unit (of a multi-billion dollar corporation) engaged in the manufacture of a wide range of capital and consumer goods.

Basic functions will be to consult and advise plant and division management concerning sound manufacturing principles and methods to maximize profitability; develop, implement, direct, and monitor programs to reduce cost and improve operating efficiency throughout the divisions.

WE SEEK:

- Individuals with a degree and at least 5-10 years of successful experience in all phases of metal goods manufacturing engineering.
- Mature judgment and an analytical approach to the solution of manufacturing problems.
- Professionals who have planned a career path that includes responsible line management positions.
- Individuals who have the potential for plant management responsibilities in an expanding organization.

If you are "boxed in" by your present situation and would like to put yourself in our growth picture, send your resume with salary history/requirements in confidence to:

Y 7378 TIMES
An Equal Opportunity Employer (M/F)

FIELD SERVICE ENGINEERS NAVIGATION AND GUIDANCE SYSTEMS

Domestic/International Assignments

Kearfott Division of The Singer Company, an acknowledged leader in navigation and guidance has several long-term opportunities for Field Service Engineers with strong technical backgrounds in Airborne Navigation Systems. A demonstrated record of independent thinking and accomplishment is necessary. Candidates should be prepared to assume assignments of varying length, both domestic and international.

Requirements include a BSEE or equivalent and a minimum of 5 years in-depth experience with airborne avionics and navigation systems. A background in inertial guidance, navigational radar, digital computers and interfaces is necessary.

Kearfott offers excellent benefits, long-term employment stability and career growth. Send resume including salary requirements in complete confidence to: Mr. N.N. Steffan, Singer Company, 1150 McBride Avenue, Little Falls, New Jersey 07424.

SINGER/

AEROSPACE & MARINE SYSTEMS

An equal opportunity employer, m/f
Who creates opportunities.

CONSUMER PRODUCT ENGINEERS

presently represent a leading food mfr who has several engineering openings, both line & management.

Specifically seek Sr. Eng. (Senior Proj Engrs) in the Process/Project Engrs. These people should be located in NYC & in the southern & Puerto Rico subsidiaries.

Qualified candidates should come from the food, chemical, or consumer products. Sal range \$18-30K and on exp.

PERSONNEL
Engineering
Penn Plaza NY 10001
2) 594-5120

Executive Search (1)

agement Consultant (1)

an NYC based prestigious general recruiting and consulting firm is now seeking a search consultant. The company has a growth effort based upon expansion of both the search and consulting. We would consider the individuals for 1 and the other for total responsibility in Small Bus. The Best of the consulting in the area of organization development, which has a strong background in the financial services, total compensation \$35,000. Reply in confidence to Y 7463 TIMES

CI-SPEAKING JUNIOR INDUSTRIAL DESIGNER

ERSEAS/BUSINESS MACHINE EQUIP

chic client pays for a reloc'n

ANJOR IND. DESIGNER

ENGLISH-SPEAKING (m/f) with

design exp. Business

of Peripheral Equip. for 2 yrs

Must be excellent reader.

SK 2 requires a sal info to:

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MT. CROFTS, BOX 417,
BOSTON, MASS 02118
(617/896-5552)

MEMO

TO: A Regional Sales Manager with a track record in producing sales through a large direct selling force in the Food Industry.

FROM: A Fortune 500 Company in the Consumer Products Industry.

RE: Your future earnings and growth. We are showing exciting growth and you can grow with us. We offer an excellent salary and the opportunity to earn more through our bonus plan and challenge to build our multi-million dollar sales volume in the New England area.

The successful candidate must be a strong planner, problem solver and decision maker who can also contribute to policy making and future company direction. You will be provided with a car as well as a company paid benefits package.

If you feel that you are the person for the job, please send us your resume or a letter, in strict confidence, telling us about your accomplishments:

Y 7355 TIMES
An Equal Opportunity Employer m/f

The National Clearinghouse for Criminal Justice Planning and Architecture, Department of Architecture, University Of Illinois,

seeks applicants for a criminal justice Data Analyst to deliver technical assistance to local and state criminal justice agencies at the national level.

Basic Requirements: Masters degree in Industrial Engineering supported by additional extensive academic training in mathematics and urban and regional planning; research in corrections which includes program development, survey design, analysis of data, projections and implications; 3 years experience as Data Analyst with 2 years experience in criminal justice research; communication skills, oral and written required for the preparation of technical reports.

Applicants must apply by Jan 5, 1977. Salary-\$16,000 base. Direct inquiry to Joseph W. Maxey, Associate Director, National Clearinghouse for Criminal Justice Planning and Architecture, 505 East Green St, Suite 200, University of Illinois, Champaign, Ill 61820.

Affirmative Action Equal Opportunity Employer.

Supervisor, Spares Administration

Spares administration with a knowledge of spare parts administration systems to include handling computer data. Knowledge of statistics and forecasting with background in electronics industry. Must be able to interface with customers. Should have order processing knowledge.

SENIOR SYSTEMS ANALYST

Heavy emphasis in manufacturing-oriented machine and manual controlled systems along with a detailed knowledge of MRP. Must be able to write policies, procedures and design forms. Interface with EDP group and coordinate user requirements. Knowledge of COBOL programming.

Salary commensurate with experience and excellent benefits package.

Send resume and salary history to:
Y 7468 TIMES
An Equal Opportunity Employer M/F

ASSISTANT CONTRACT ADMINISTRATOR

We are a major international pharmaceutical company in the process of selecting an individual skilled in the various facets of Contract Administration, including the coordination of negotiation, preparation and formalization of contracts. The contractual arrangements involve related and non-related companies, covering mainly licensing, distribution and third-party manufacturing agreements.

A minimum of 1 year of formal legal training in an accredited law school including the study of contracts, torts, and property is required. A graduate of a U.S. or foreign law school is preferred. While the primary language required is English, a fluency or good working knowledge of Spanish is required.

Our headquarters is located in an attractive Philadelphia suburb. To investigate this opportunity, please forward your resume, including salary requirements to:

R-4, P.O. BOX 2069,
Philadelphia, Pa. 19103
Equal Opportunity Employer, M/F

MARKETING/SALES MANAGER

Famous sporting goods division of FORTUNE 500 leader seeks aggressive, effective marketing pro with a minimum of 3-5 years solid background in marketing/selling to major mass merchants. Specific experience in reps marketing, advertising, product development of consumer sporting goods essential.

Salary and benefits are all you'd expect from a major company. The growth potential is exceptional. Location: an attractive northern New Jersey community.

Forward confidential resume, including salary requirements to:

Y 7453 TIMES
An equal opportunity employer, m/f

CLINICAL TOXICOLOGIST

Rare opportunity for a dynamic individual to join a prestigious national clinical laboratory company. Opportunity to build the Toxicology Department from ground up. Ph.D. with a minimum of 3 years toxicology experience required. Familiarity with TLC, GC, Fluorometry, UV, RIA and AAS techniques and interpretation essential. Govt. supervisory and management skills a must. Successful applicant must have excellent background in chemistry, biochemistry and/or pharmacology (toxicology). Salary commensurate with experience and education. Submit detailed curriculum vitae (resume) with salary history to:

DIAMOND SHAMROCK HEALTH SCIENCES, INC.

Ohio Region Central Laboratory
Attn: Mrs. Margaret Nierges
11001 Cedar Avenue
Cleveland, Ohio 44106
An Equal Opportunity Employer M/F

Systems/Programming Manager

Full challenge for systems pro . . .

To formulate cost effective MIS for major food processing company located in Greenwich, Connecticut. Should have heavy marketing exposure, and specific design and implementation experience in one or more of these applications: standard costing, general ledger, order entry, bill of materials, sales analysis and reporting.

Must be familiar with modern programming; experienced IBM 360 DOS; have working knowledge COBOL, RPG II, plus proven ability to interface with Senior Management.

Bachelor's required. Master's Financial/Accounting preferred, plus 6-9 yrs exp. experience, including systems management. Salary low to mid-level, depending on qualifications, plus full company benefits. Send resume, in confidence, with salary history, to:
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An equal opportunity employer M/F

AUDITOR

We are a billion dollar service corporation, headquartered in New York City, currently seeking candidates for our professional Internal Audit Department. We offer competitive salary and benefits to ambitious candidates looking for a challenge and opportunity to broaden themselves professionally. The right persons for this job will have:

- Degree, preferably in Business, Accounting or Industrial Engineering.
- Effective communications skills necessary to interface with financial and operational management
- Minimum 1-3 years experience
- Initiative and sound judgment
- Light travel (New York area)

Only resumes with salary history and requirements will be considered.
Y 7445 TIMES
An equal opportunity employer

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INSTANT CASH FOR POLAROID CAMERAS STILL CAMERAS MOVIES ELECTRONICS PHOTOGRAHIC

REPAIRING CLEARING HOUSE
132 W. 41st St. NYC 10018
(212) 252-9120

WE BUY CLOSETS

in factory outlet stores, home furnishings, etc. Also offers a BUY SELL TRADE SERVICE. WANTED: SCREWS - NUTS BOLTS - WASHERS HIGHEST PRICES PAID. 1000 Broadway, New York, NY 10003. (212) 252-2180

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JR & MISSY SPORTSWEAR

COAT TOPS \$10.00
SWEATERS \$12.00
T-SHIRTS \$8.00
JEANS \$15.00
DOLLS \$12.00
TOYS \$10.00
DOLLS \$12.00
TOYS \$10.00

Special Closeout NATIONAL NAME BRAND TOYS DOLLS

Large Quality & Selection
PLYMOUTH ENTERPRISES
430 W. 30th St. NYC 10001
FREE PARKING

TOYS-TOYS-TOYS

25 to 75% BELOW WHOLESALE
VOLUME DISTRIBUTORS
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Largest selection in town. Name brand complete. 1000 Broadway, New York, NY 10003. (212) 252-2180

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Attention Chain & Dept STORE BUYERS

Great Deals Are Here Again!
Liberty Half-Price
Imports & Surplus Sales Co.
7923 39th Ave. Bayside, NY 11359
212-833-7277

LIBERTY HALF-PRICE

Imports & Surplus Sales Co.
7923 39th Ave. Bayside, NY 11359
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CLOSEOUTS

Nationally advertised perfumes, cosmetics, etc. 1000 Broadway, New York, NY 10003. (212) 252-2180

SWISS WATCHES

Swiss watches, complete, copies prices. 1000 Broadway, New York, NY 10003. (212) 252-2180

MICKY MATH CALCULATOR

Direct from mfr. Various deals on C.R. calculators. 1000 Broadway, New York, NY 10003. (212) 252-2180

UMBRELLAS, WORK GLOVES, LEMMER'S WALLETS & PURSES

All good quality, in stock. 1000 Broadway, New York, NY 10003. (212) 252-2180

Constant Printed T-Shirts

We custom print your logo, name, slogan, etc. 1000 Broadway, New York, NY 10003. (212) 252-2180

POLY SUITS-DENIM

Major 1st quality prices. 1000 Broadway, New York, NY 10003. (212) 252-2180

Top Quality-Top Value! Candle Brokonic

Candle Brokonic, Stereo Components, etc. 1000 Broadway, New York, NY 10003. (212) 252-2180

BUY DIRECT FROM KNITWEAR MFR

AT PRICES LESS THAN WHOLESALE. 1000 Broadway, New York, NY 10003. (212) 252-2180

MIMEO-BOND-DUPLICATOR

White, 1000 Broadway, New York, NY 10003. (212) 252-2180

BROOKMAN PAPER CORP.

212-252-2180

MR. WHOLESALER

50% off on Seiko and Other Famous Name Brands. 1000 Broadway, New York, NY 10003. (212) 252-2180

CLOSEOUTS

Plus, giftware, cosmetics, copies prices. 1000 Broadway, New York, NY 10003. (212) 252-2180

RINGS-18K H.G.E.

Shelton's Jewelry, 1000 Broadway, New York, NY 10003. (212) 252-2180

NO REASONABLE OFFER REFUSED!

Faded, worn, stained, etc. 1000 Broadway, New York, NY 10003. (212) 252-2180

HANDBAGS

1000 Broadway, New York, NY 10003. (212) 252-2180

NEW HOTTEST JEWELRY

1000 Broadway, New York, NY 10003. (212) 252-2180

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Faded, worn, stained, etc. 1000 Broadway, New York, NY 10003. (212) 252-2180

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1000 Broadway, New York, NY 10003. (212) 252-2180

NEW HOTTEST JEWELRY

1000 Broadway, New York, NY 10003. (212) 252-2180

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Faded, worn, stained, etc. 1000 Broadway, New York, NY 10003. (212) 252-2180

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SALE DISTRIBUTORS

1000 Broadway, New York, NY 10003. (212) 252-2180

WE BEAT EVERYONE

1000 Broadway, New York, NY 10003. (212) 252-2180

One-Stop T-SHIRTS

1000 Broadway, New York, NY 10003. (212) 252-2180

WEATERS

1000 Broadway, New York, NY 10003. (212) 252-2180

ANTIQUE NECKLACES

1000 Broadway, New York, NY 10003. (212) 252-2180

NEW HOTTEST JEWELRY

1000 Broadway, New York, NY 10003. (212) 252-2180

NO REASONABLE OFFER REFUSED!

Faded, worn, stained, etc. 1000 Broadway, New York, NY 10003. (212) 252-2180

HANDBAGS

1000 Broadway, New York, NY 10003. (212) 252-2180

NEW HOTTEST JEWELRY

1000 Broadway, New York, NY 10003. (212) 252-2180

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Faded, worn, stained, etc. 1000 Broadway, New York, NY 10003. (212) 252-2180

SPECIAL LOW PRICES

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USED FUR COATS & FUR JACKETS

1000 Broadway, New York, NY 10003. (212) 252-2180

WEATERS

1000 Broadway, New York, NY 10003. (212) 252-2180

ANTIQUE NECKLACES

1000 Broadway, New York, NY 10003. (212) 252-2180

NEW HOTTEST JEWELRY

1000 Broadway, New York, NY 10

OFFERINGS TO BUYERS

BUSINESS OPPORTUNITIES



Cont'd From Preceding Page

ATTENTION

QUEENS, NASSAU & SUFFOLK MONEY-LOVERS! FOR YOUR CONVENIENCE VISIT OUR QUEENS HEADQUARTERS AT 116-41 QUEENS BLVD., FOREST HILLS, N.Y.

ATTENTION

PEDDLERS, HUSTLERS, STOREOWNERS, HOME RETAILERS & FLEA MARKET OPERATORS EARN BIG \$\$\$

T-SHIRTS

LONG SLEEVE SWEATSHIRTS... as well as all popular styles of graphic and imported children's T-shirts.

POLYBAGS

Garbage Can Liners ZIP-LOCK BAGS Compactor Bags

CLOSING OUT

XMAS TREES—LITES DECORATIONS... Star brand hand-painted, consolidated, color coordinated.

FREE

SWISS WATCHES \$3.95 up LED WATCHES \$13.50 up

FREE

30,000 TALL SHIP BICENTENNIAL POSTERS... Unique, limited-edition, collectible.

FREE

30,000 TALL SHIP BICENTENNIAL POSTERS... Unique, limited-edition, collectible.

FREE

30,000 TALL SHIP BICENTENNIAL POSTERS... Unique, limited-edition, collectible.

THE LARGEST AND LOWEST PRICE WHOLESALE AREA IN NYC IS B'WAY & 17ST

1-Stop for All Your Buying OPEN 7 DAYS... For your convenience these addresses have been arranged in alphabetical order.

BROADWAY (Starting at 18th) Dem & Sons 877 Phone 475-2183 Formosa-Male Portiere

PEDDLERS, HUSTLERS, STOREOWNERS, HOME RETAILERS & FLEA MARKET OPERATORS EARN BIG \$\$\$

T-SHIRTS

LONG SLEEVE SWEATSHIRTS... as well as all popular styles of graphic and imported children's T-shirts.

POLYBAGS

Garbage Can Liners ZIP-LOCK BAGS Compactor Bags

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30,000 TALL SHIP BICENTENNIAL POSTERS... Unique, limited-edition, collectible.

Capital Wanted 3402

INVESTORS WANTED BY EXP'D BUILDERS... Real estate development capital for the purchase of land.

REAL ESTATE RE-CYCCLERS... Fully used in all phases of real estate development.

CEI CAPITAL... 1977 Capital Directory now available. Call for details.

GOLD AND SILVER JEWELRY—SUPER-PRICING!

BRACELETS RINGS, PENDANTS CHAINS—EARRINGS... Hottest styles, huge profits.

CLOSEOUTS

From the "Daddy of Them All" The Largest Assortment of Candy & Cookies.

UNLIMITED

Private Commercial Capital Available... Funds for real estate development.

BUSINESS INTERESTED

In investing \$100,000-100,000... Real estate investment opportunities.

CAPITAL AVAILABLE

Funds for real estate development... Investment opportunities.

2 MEN LOOKING TO BUY

Looking for real estate investment... Business opportunities.

RETIRED INDIVIDUAL WOULD LIKE TO INVEST

Seeking investment opportunities... Real estate development.

Financing & Bus. Loans 3406

GOVERNMENT INSURED BUSINESS LOANS... \$25,000-\$50,000 5 to 15 YEARS

WHITMAN PLANNING INC... Financial planning and investment services.

COOPER FUNDING LTD... Financing and business loans.

LIBERAL LOANS

Unlimited \$\$\$ AVAL... Financing and business loans.

LIBERAL LOANS

Unlimited \$\$\$ AVAL... Financing and business loans.

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Business Connections 3410

Singles Club... Find a mate for your single life.

MARKETING SPECIALISTS... Successful marketing consultants.

EQUIPMENT LEASING Brokers Wanted... Find equipment for your business.

MINI COMPUTERS

Industrial Space Avail... Find space for your business.

ATTORNEY-EXECUTIVE

Seeking executive position... Business opportunities.

PLASTICS-LUCITE

Custom plastic products... Business opportunities.

CONTRACT MFG

Contract manufacturing services... Business opportunities.

SCREEN PRINTING

Screen printing services... Business opportunities.

WANTED

Seeking business partners... Business opportunities.

WANTED

Seeking business partners... Business opportunities.

Plants and Factories 3420

SELL YOUR PRODUCTS TO MAIL ORDER HOUSES... Find buyers for your products.

MFG OPPORTUNITY... Manufacturing business opportunities.

YENDORS... Find vendors for your business.

PLASTICS-LUCITE

Custom plastic products... Business opportunities.

CONTRACT MFG

Contract manufacturing services... Business opportunities.

SCREEN PRINTING

Screen printing services... Business opportunities.

WANTED

Seeking business partners... Business opportunities.

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Seeking business partners... Business opportunities.

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Seeking business partners... Business opportunities.

WANTED

Seeking business partners... Business opportunities.

Printing Plants & Mach. 3422

PUBLIC AUCTION PRINTING PLANT... Find printing equipment.

WOODWORKING SHOP... Find woodworking equipment.

PRINT-ART SERVICES, INC... Find printing services.

PRINTING PREP SUPPLY

Printing preparation supplies... Business opportunities.

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Printing preparation supplies... Business opportunities.

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Printing preparation supplies... Business opportunities.

Food Stores 3428

Mr. Deli Operator... Find deli business opportunities.

SUPERETTE GROCERY/DELI... Find grocery business opportunities.

HEALTH FOOD... Find health food business opportunities.

HEALTH FOOD

Health food business opportunities... Business opportunities.

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HEALTH FOOD

Health food business opportunities... Business opportunities.

Continued on Following Page

BUSINESS OPPORTUNITIES

Restaurants, Bars & Grills 3440

RESTAURANT-BAR
ELEGANT NEW CLUBHOUSE
ST. MAARTEN
Netherlands Antilles
P.O. Box 1000, Curacao
90 Acres, 1000 sq. ft. building
2, 7 tennis courts
Golf course, 18 holes
Amenities: 2000 sq. ft. bar
Call: (213) 772-0630

FOR SALE
IN VERMONT
Beautifully furnished restaurant/bar
with 100 seats, 100 sq. ft. bar
Call: (603) 251-1000

FANTASTIC
EAST SIDE RESTAURANT
Newly renovated, fully equipped
Call: (212) 397-1000

100% RENTED
PEOPLES FINE MARKET
162-15 JAMAICA AVE.
Call: (718) 224-1000

RESTAURANT CONCESSION
Excellent opportunity to own
Call: (212) 397-1000

RESTAURANT-CLUB
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Garages & Gas Stations 3446

GAS STATION FOR LEASE
Call: (212) 397-1000

CAR WASH/GAS STATION
Call: (212) 397-1000

REL
Call: (212) 397-1000

GP OR INTERNIST
Call: (212) 397-1000

OFFICE AVAILABLE
Call: (212) 397-1000

INTERNIST
Call: (212) 397-1000

PHYSICIAN-INTERNIST
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PHYSICIAN-INTERNIST
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Professional Practices 3448

ACT NOW
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DENTISTS
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Professional Practices 3448

X-RAY LAB FOR SALE
Call: (212) 397-1000

NEW & USED X-RAY EQUIPMENT
Call: (212) 397-1000

DENTIST RETIRING
Call: (212) 397-1000

PHYSICIAN
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Miscellaneous 3454

BE YOUR OWN BOSS!
Call: (212) 397-1000

CAR WASH
Call: (212) 397-1000

GREEN THUMB
Call: (212) 397-1000

AUTO AGENCY
Call: (212) 397-1000

CAR WASH SALES
Call: (212) 397-1000

MOBILE HOME PARK
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Business Services 3460

FULL COLOR
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DOG GROOMING BUSINESS
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